

## phion AG

### Notice

The following data represent a snapshot taken at the time of the initial public offering / new listing / inclusion in the MTF and are not updated regularly.

<b>ISIN:</b>	AT0000PHION3	
<b>Symbol:</b>	PHIO	
<b>Trading segment:</b>	Semi-official Market	
<b>Market segment:</b>	mid market	
<b>First day of trading:</b>	July 4, 2007	
<b>Offered shares:</b>	up to 506,227 common shares and up to 74,874 common shares (Greenshoe)	
<b>Category:</b>	no-par value bearer shares	
<b>Number of shares (before IPO):</b>	400,000	
<b>Share capital (before IPO):</b>	EUR 400,000	
<b>Offering period:</b>	from June 20, 2007 until July 2, 2007	
<b>Price fixing:</b>	The offering price was fixed and announced on July 3, 2007	
<b>Price range:</b>	between EUR 39.00 and EUR 46.00	
<b>Offer price:</b>	EUR 42.00	
<b>Issuing volume (excl. Greenshoe):</b>	EUR 21,261,534	
<b>Issuing volume (incl. Greenshoe):</b>	EUR 21,469,014	
<b>Lead Manager:</b>	Erste Bank	
<b>Management Board:</b>	Dr. Wieland Alge Günter Klausner	
<b>Supervisory Board:</b>	Dr. Karl Lamprecht Silvia Buchinger Walter Ischia Johannes Krahwinkler Ferdinand Lacina	
<b>Shareholder structure (before IPO):</b>	Dr. Wieland Alge	11.95 %
	Capexit	44.04 %
	Dr. Klaus Maximilian Gheri	11.95 %
	Mag. Walter Ischia	2.80 %
	Dr. Peter Marte	20.86 %
	Dr. Thomas Pellizzari	8.39 %
<b>Address:</b>	Eduard-Bodem Gasse 1 6020 Innsbruck Tel.: + 43-512 39 45 450	
<b>Internet:</b>	<a href="http://www.phion.com">www.phion.com</a>	
<b>Company profile:</b>	Intelligent IT security technologies make sure that relevant corporate communication processes cannot be brought to a standstill anymore by potential disruptions – not even by external threats as natural disasters or destruction of	

building sites.

phion makes these communication processes secure, available and cost-effective. The company has an important market position as an European provider of IT security and connectivity solutions for corporate clients. Moreover, it has a strong technology base and, therefore, a very scalable business model.

A strong focus is put wherever security and availability of corporate communication play a decisive role: in big industrial companies doing business in several continents, in companies in the Health Care sector and, particularly, in financial business.

phion's core markets are Austria, Germany and Switzerland. In 2007, the company started to gradually extend these core markets by intensifying its sales activities in Italy and the CEE region.

phion was founded in 2000. During the last years, the company has been registering a dynamic growth, with increases in sales of more than 50% each year. In the fiscal year 2006/2007, revenues reached 5.7 million Euro.

The company has more than 50 employees in its regional offices in Innsbruck (headquarters), Vienna, Munich, Düsseldorf, Zurich and Milan.

To guarantee the dynamic expansion of the young enterprise in Europe, the capital of phion was raised twice, in 2002 and 2005, under the management of Austrian Private Equity Group „Capexit“ . Since then, Capexit has been holding 44% of the capital. 56% of the stakes are owned by the founders and the management.