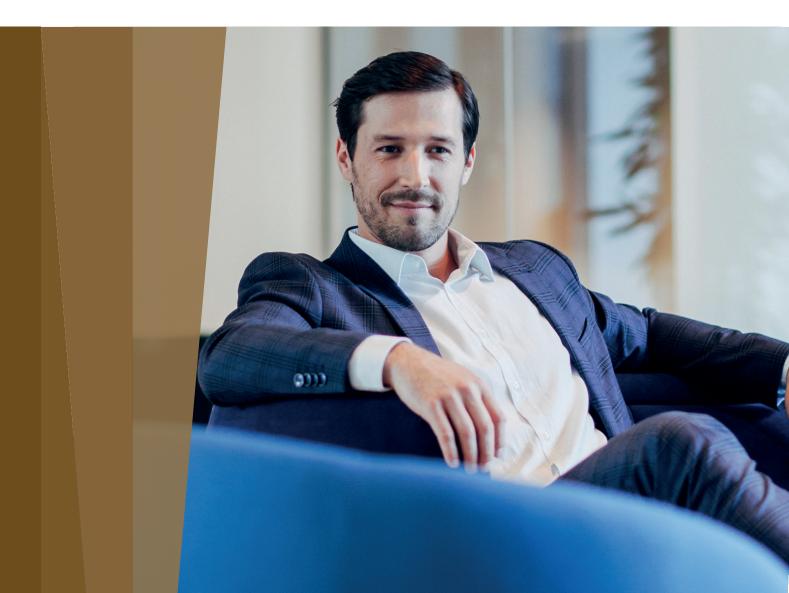
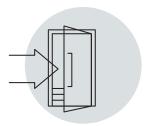
Delivering a world of good deals.

# direct market plus

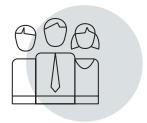
The easy way to the capital market



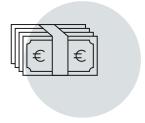
# direct market plus: Benefit from easy access to the capital market



Easy & Fast Access



Tradable & Visible for Investors



Low Costs

You are a joint-stock company with several shareholders and are looking for a place to trade your stocks? As a small or medium-sized business you want to organize your succession and make sure your company stays in business. Or has your company come out of the founding and expansion phase, and is now looking forward to the growth phase?

We offer two segments – "direct market plus" and "direct market" – to give you fast, inexpensive and easy access to the capital market. Your stocks are tradable on the Vienna Stock Exchange and it is simple for investors to buy and sell shares in the company. National and international trading members trust our trading system, Xetra® T7, and contribute to the high quality of trading on the Austrian stock market.

Compared to Official Markets, the admission requirements and ongoing obligations are not as stringent, which makes access to the stock market easier. Additionally, a Capital Market Coach is at your side in direct market plus to help you comply with the requirements.

## The fast track to the stock market

Joining the Vienna Stock Exchange increases the visibility of your company and opens the door to the capital market at low costs. You gain access to new capital, new investor classes and new perspectives.

## Favourable stock exchange fees

 One-time fee for inclusion: min. EUR 5,000 plus 5 bps of market capitalization, max. EUR 12,500

■ Annual fee: EUR 4,000

## Legal admission

## Market segements for shares

Official Market
EU-regulated market

prime market

standard market

**9** Vienna MTF

Exchange-regulated market

direct market plus

direct market

global market

# The fast track to the Vienna Stock Exchange

You want your stocks to start trading on the Vienna Stock Exchange fast and efficient? Direct market plus and direct market offer the solutions to create the next steps into the Initial Public Offering on an Official Market. Inclusion in one of these markets is your springboard to more capital and

growth. The Vienna Stock Exchange will gladly answer any questions you may have. Personal advice and one-on-one talks provide you with the information you need to plan and reach the right decision.

#### Preparation

## Contact the Vienna Stock Exchange

Coordination meeting

## Application

- The application for admission may be submitted by the issuer, an exchange member, a credit institution, an investment firm or a lawyer
- Documents: Information memorandum, financial statements, current excerpt from the Companies Register, current articles of association or shareholder agreement

#### Decision

 Decision by the Vienna Stock Exchange within a few days

## **Trading Start**

 Start of trading in the Xetra® T7 trading system within two days

# Benefits for your company

No listing prospectus required\*

No minimum period of existence on direct market

No minimum requirements for market capitalization on direct market

No minimum size on direct market

No minimum requirements for placement volume

No accounting in accordance with IFRS

No corporate governance code

No remuneration report in accordance with the Shareholder Rights Directive

No audit by the Austrian Financial Reporting Enforcement Panel (OePR)

No takeover commission

<sup>\*</sup> Listing prospectus only for public placement required, otherwise information memorandum.

"If we had not decided to go public as a small Tyrolean SME, we would not be where we are today."

**Dr. Peter Werth**CEO, Wolftank Group

# **Key requirements**

	direct market plus	direct market
Minimum period of existence	1 year	<u> </u>
Minimum capitalization	EUR 10 mn	<u> </u>
Free float	Sufficient share diversification:	Sufficient number of different
	at least 20 shareholders	shareholders required
Information memorandum		
(prospectus only in the case of public offe-	<u> </u>	<u>√</u>
rings)		
Ad hoc disclosure	_ ✓	✓
Maintain list of insiders purs. to MAR	<b>√</b>	<b>√</b>
Managers' transactions purs. to MAR	<b>✓</b>	✓
Financial statements	Publication within 5 months	
Interim report for first half-year	Publication within 3 months	-
Video/audio interview	"direct talk" and/or	
	"Börsenradio" (1x/year)	<u> </u>
Financial calendar	<b>√</b>	
Capital Market Coach (CMC)	Mandatory for 1 year	-

# Our services for a direct market plus listing

## Enhanced transparency puts your company in to the public spotlight

- Bell ringing ceremony at the first trading day
- Top presence on wienerboerse.at the leading online financial market platform with approx. 1.5 million page hits per month
- Use of the issuer portal of the Vienna Stock Exchange with real-time price information and link to issuer's website for a more prominent presentation of the company
- Video "direct talk" and audio "Börsenradio" interview
- Social media marketing (LinkedIn, Twitter)
- Meet-up & workshop "Fit for the Capital Market" for employees
- Investment events with selected investors

# Our experts will gladly advise you personally



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