

CHANCEES

Interim report 1st-3rd quarter 2016 Vienna Insurance Group

Letter from the Chair of the Managing Board

Dear Shareholders, Ladies and Gentlemen!

Given the economic catch-up process in the CEE markets and the associated growth in demand for insurance products, we are firmly convinced of the enormous opportunities or "CHAN**CEE**S" offered by the Central and Eastern European region. The fact that we are focusing clearly on the CEE region is underscored once again by our acquisition of the



Latvian company BTA Baltic with branches in Lithuania and Estonia, which has now been finalised, and signed purchase agreements for the AXA companies in Serbia and Romania.

In order to exploit the potential offered by the CEE region, we apply the principle of local entrepreneurship, since our local on-site managers and employees know their customers' needs the best. In this way, we ensure the best possible product design and distribution based on local circumstances – to the benefit of our customers. We are also focusing on digitalisation in our products and services to satisfy customer needs for modern, digital communication and distribution channels. Our Group has already developed many innovative products and services. We are examining how these innovations can be used across borders, and implemented in as many VIG markets as possible.

With regard to business development in the first three quarters of 2016, Vienna Insurance Group generated EUR 6,961.8 million in premiums. This corresponds to a small year-on-year increase of 0.7%, which is very notewor-thy since we were still exercising great restraint in sales of single premium life insurance (-18.6%). When adjusted for single premium business, VIG recorded a 4.7% increase in premiums.

Group profit before taxes was EUR 301.3 million in the first three quarters of 2016, representing a year-on-year increase of 88.4%. It must be noted, however, that the result for the same period in 2015 was reduced by an impairment of IT systems. The profit for the current year was, however decreased by an adjustment for non-profit housing societies. VIG is nevertheless on course to achieve its profit forecast for 2016 as a whole. This is once again due to good business development in the CEE region, where some markets have already recorded significant increases in profits in the first nine months of the year. The positive performance of the Group can also be seen in the combined ratio. Thanks to a solid technical result, the combined ratio was once again significantly below the 100% mark at 97.9% in the 1st-3rd guarters of 2016.

Based on the business development achieved to date, we aim to double our profit before taxes to up to EUR 400 million for 2016 as a whole.

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Elisabeth Stadler

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Interim management report

NEW SEGMENT REPORTING

Since the 1st quarter of 2016, regular reporting to the Group Managing Board in its capacity as the ultimate decisionmaking body has only taken place at the country level. Certain countries were combined based on size according to regional or product-specific factors (Turkey/Georgia, Remaining CEE and Other Markets).

The regular reports will no longer include separate reporting by lines of business (property and casualty, life and health insurance). This change took place in connection with the change in the composition of the Group Managing Board on 1 January 2016. Regular monitoring of goodwill impairment takes place solely at the country level starting as of the 1st quarter of 2016.

RETROSPECTIVE ADJUSTMENT

The adjustment is based on a notice of 2 August 2016 from the Austrian Financial Market Authority (FMA) in accordance with § 3(1) no. 3 of the Austrian Financial Reporting Enforcement Act (Rechnungslegungs-Kontrollgesetz – RL-KG), in which the FMA found that the participations in the non-profit housing societies were not reported in accordance with IFRS. The audit was based on the consolidated financial statements of 31 December 2014 and 31 December 2015 and the half-year reports of 30 June 2014 and 30 June 2015. According to this notice, statutory restrictions on payout and realisation of assets that apply to non-profit housing societies, and indirectly to their holding company, were not taken into account when determining the fair value of these companies at the time of loss of control or recognising the share of their profits.

CHANGE IN THE CONSOLIDATION METHOD USED FOR NON-PROFIT HOUSING SOCIETIES

Due to changes in contractual agreements, the non-profit housing societies are being included in the financial state-

VIG IN 1ST-3RD QUARTER 2016

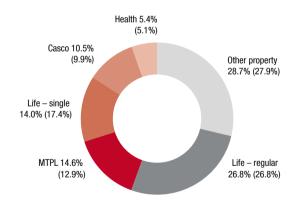
- Premium volume of EUR 6,961.8 million not including single premium life products +4.7%
- Profit before taxes of EUR 301.3 million
- Combined ratio of 97.9%

ments using full consolidation starting September 2016. The effects of this change are shown on page 26f of this report.

BUSINESS DEVELOPMENT (IN ACCORDANCE WITH IFRS)

In the 1st-3rd quarters of 2016, Vienna Insurance Group wrote EUR 6,961.8 million in Group premiums written, an increase of 0.7% compared to the same period in the previous year. Excluding single premium life insurance business, the Group recorded a significant increase in premiums of 4.7%.

PREMIUM PERCENTAGE BY LINES OF BUSINESS 1ST-3RD QUARTER 2016



Values for 1st-3rd quarter 2015 in parentheses

Expenses for claims and insurance benefits less reinsurers' share were EUR 5,091.5 million in the first nine months of 2016, representing a year-on-year increase of 1.4%. When interpreting this value, one has to take account of the fact that 2015 was affected by positive currency effects in Liechtenstein due to the Swiss franc being unpegged from the euro. These currency effects had no effect on earnings in the first three quarters of 2015, since they were offset by a contrary effect in other expenses. Acquisition and administrative expenses less reinsurance commissions rose 1.9% in the 1st–3rd quarters of 2015 to EUR 1,422.4 million (1st–3rd quarters of 2015: EUR 1,395.5 million).

Group profit before taxes rose 88.4% to EUR 301.3 million in the 1st-3rd quarters of 2016, although it must be noted that the result in the previous year was negatively affected by EUR 195.0 million in impairment of IT systems.

The Group had a combined ratio after reinsurance (not including investment income) of 97.9% in the 1st-3rd quarters of 2016 (1st-3rd quarters of 2015: 96.9%), in spite of a higher claims ratio in Poland and increased commissions in the Czech Republic. This was once again significantly below the 100% mark, allowing Vienna Insurance Group to continue the good performance achieved in the 1st half of 2016.

Group investments including cash and cash equivalents were EUR 36.5 billion as of 30 September 2016.

Vienna Insurance Group generated a financial result of EUR 703.2 million in the 1st-3rd quarters of 2016. This represented a 10.0% year-on-year decrease that was mainly due to lower realised gains on the disposal of investments in bonds, loans and equities.

BUSINESS DEVELOPMENT BY SEGMENT

Development by segment

| | Premiums written | | Profit bef | ore taxes |
|-----------------------------------|------------------|--------------|--------------|--------------------------|
| | 1.130.9.2016 | 1.130.9.2015 | 1.130.9.2016 | 1.130.9.2015 restated |
| in EUR million | | | | |
| Austria | 3,107.4 | 3,154.2 | 103.4 | 116.9 |
| Czech Republic | 1,156.7 | 1,193.2 | 114.1 | 125.9 |
| Slovakia | 547.9 | 551.8 | 39.6 | 40.4 |
| Poland | 616.5 | 635.3 | 17.3 | 34.8 |
| Romania | 391.8 | 300.6 | 6.4 | 5.5 |
| The Baltic | 104.5 | 43.4 | -7.8 | 1.7 |
| Hungary | 162.0 | 141.9 | 2.8 | 2.0 |
| Bulgaria | 107.8 | 101.7 | 5.3 | 5.1 |
| Turkey/ Georgia | 160.7 | 139.1 | 6.9 | 3.8 |
| Remaining CEE ¹ | 240.4 | 229.9 | 11.6 | 15.1 |
| Other Markets ² | 269.4 | 299.3 | 16.7 | 15.1 |
| Central Funktions ³ | 1,019.0 | 968.6 | -15.1 | -205.8 |
| Consolidation | -922.5 | -846.4 | 0.0 | -0.6 |
| Total | 6,961.8 | 6,912.4 | 301.3 | 160.0 |

¹ Remaining CEE: Albania, Bosnia-Herzegovina, Croatia, Macedonia, Moldova, Serbia, Ukraine
² Other Markets: Germany, Liechtenstein

³ Central Functions include VIG Fund, VIG Holding, VIG Re, the non-profit housing societies, corporate IT service providers and intermediate holding companies.

Austria

The Austrian VIG Group companies recorded premiums written of EUR 3,107.4 million in the first nine months of 2016. This year-on-year decline of 1.5% was due to the reduction in single premium life insurance. Adjusted for this, the Austrian Group companies recorded an increase of 0.6%.

Profit before taxes fell 11.5% year-on-year to EUR 103.4 million in the 1st–3rd quarters of 2016 due to lower realised gains on the disposal of investments. The combined ratio was 99.3% in the first three quarters of 2016, primarily owing to a change in the calculation of personnel provisions (1st-3rd quarters of 2015: 98.6%).

Czech Republic

The Czech Group companies recorded premiums written of EUR 1,156.7 million in the 1st -3^{rd} quarters of 2016, representing a year-on-year decrease of 3.1%. When adjusted for single premium life insurance business, however, strong premium growth of 6.7% was achieved.

Profit before taxes declined 9.3% year-on-year to EUR 114.1 million in the first nine months of the current year due to the drop in the financial result.

The combined ratio was an excellent 92.9%, in spite of the increase in commission rates $(1^{st}-3^{rd}$ quarters of 2015: 89.4%).

Slovakia

EUR 547.9 million in premiums were written in Slovakia in the first nine of months of 2016. The small year-on-year decrease of 0.7% was due to the drop in single premium life insurance business. When adjusted for this, the Slovakian Group companies recorded an increase in premiums of 4.5%.

Profit before taxes decreased 1.9% in the first three quarters of 2016 to EUR 39.6 million (1^{st} - 3^{rd} quarters of 2015: EUR 40.4 million).

The combined ratio improved compared to the same period in the previous year to 95.3% (1st-3rd quarters of 2015: 96.6%).

Poland

The Polish VIG companies recorded EUR 616.5 million in premiums written in the 1st-3rd quarters of 2016, corresponding to a 3.0% year-on-year decrease. Nevertheless, after adjusting for the transfer of the Baltic non-life insurance

business and for negative exchange rate effects, significant growth of 6.4% was achieved.

Profit before taxes fell to EUR 17.3 million in the first nine months of 2016, a 50.3% drop compared to the same period in the previous year. The decrease was mainly caused by a lower financial result due to difficult market conditions, intensive price competition and the introduction of a new investment tax.

The ongoing difficult market environment had a negative effect on the combined ratio, which was slightly above the 100% mark at 100.7% in the 1^{st} - 3^{rd} quarters of 2016 (1^{st} - 3^{rd} quarters of 2015: 97.2%).

Romania

The Romanian Group companies wrote EUR 391.8 million in premiums written in the 1st-3rd quarters of 2016, representing a significant increase of 30.3%. This increase was mainly due to a sharp increase in new business and higher average premiums in motor third party liability insurance.

Profit before taxes increased 16.6% year-on-year to EUR 6.4 million (1st -3^{rd} quarters of 2015: EUR 5.5 million).

The combined ratio also improved again compared to the previous year, although at a level of 101.6% it was still above the 100% mark (1st-3rd quarters of 2015: 102.2%).

The Baltics

The Baltics consist of the countries of Estonia, Latvia and Lithuania.

VIG Group companies in the Baltics generated EUR 104.5 million in premiums written in the first nine months of 2016 (1st-3rd quarters of 2015: EUR 43.4 million). The striking year-on-year increase in premiums was

primarily due to the first-time consolidation of the newly founded insurance company Compensa Non-Life and of the acquired non-life insurance company Baltikums.

The loss of EUR 7.8 million reported in the 1st-3rd quarters of 2016 was primarily due to start-up losses for Compensa Non-Life resulting from a transfer of the Baltic non-life business from a Polish Group company (1st-3rd quarters of 2015: profit before taxes of EUR 1.7 million).

The resulting costs also affected the combined ratio, which was 133.4% in the 1^{st} - 3^{rd} quarters of 2016.

Hungary

EUR 162.0 million in premiums were written by the Group companies in Hungary in the first three quarters of the current year. This significant increase of 14.2% was mainly the result of strong premium growth in single premium life insurance products.

Profit before taxes rose to EUR 2.8 million. Although this represents a 41.6% year-on-year increase, it must be noted that the result in the previous year was negatively affected by increased expenditure due to the rebranding of Vienna Life.

The combined ratio improved year-on-year to 104.3%, but still remains above the 100% mark due to the tax burden caused by insurance and trade tax (1st–3rd quarters of 2015: 106.4%).

Bulgaria

Premiums written rose 6.1% in Bulgaria to EUR 107.8 million in the 1^{st} - 3^{rd} quarters of 2016. The drop in premiums from motor third party liability insurance due to strong price competition in the market was more than offset by strong growth in motor own damage insurance (+16.0%) and other property and casualty insurance (+9.7%).

Profit before taxes was EUR 5.3 million. This represents an increase of 4.4% compared to the same period in the previous year, which was primarily due to an improved result for Bulstrad Non-Life and the first-time consolidation of Nova.

The combined ratio improved significantly year-on-year to 98.4%, primarily due to portfolio adjustments in Bulstrad Non-Life's marine business. (1st-3rd quarters of 2015: 101.1%).

Turkey/Georgia

The VIG Group companies in the Turkey/Georgia segment wrote EUR 160.7 million in premiums written during the first nine months of 2016, representing a major year-on-year increase of 15.6%. This change was due to a sharp rise in new business in the areas of motor third party liability insurance in Turkey and other property and casualty insurance.

Profit before taxes rose to EUR 6.9 million in the 1st-3rd quarters of 2016. This significant year-on-year increase of 80.4% was due to the increases in motor third party liability insurance and, primarily in Turkey, the financial result.

The combined ratio was 97.6% in the 1^{st} - 3^{rd} quarters of 2016 (1^{st} - 3^{rd} quarters of 2015: 96.9%).

Remaining CEE

The Remaining CEE segment comprises the countries of Albania, Bosnia-Herzegovina, Croatia, Macedonia, Moldova, Serbia and Ukraine.

VIG Group companies in the Remaining CEE countries wrote EUR 240.4 million in premiums in the 1st-3rd quarters of 2016. The year-on-year increase of 4.6% was mainly the result of good development in Croatia and Serbia.

Profit before taxes declined 23.2% to EUR 11.6 million, primarily due to a lower result in Bosnia-Herzegovina and Ukraine.

This led to a combined ratio slightly above the 100% mark at 100.3% for the first three quarters of 2016 (1^{st} - 3^{rd} quarters of 2015: 97.4%).

Other Markets

The Other Markets segment comprises the countries of Germany and Liechtenstein.

VIG Group companies in the Other Markets segment wrote EUR 269.4 million in premiums written in the first nine months of the current year. The 10.0% year-on-year drop was caused by a decrease in single premium life insurance business in Liechtenstein.

Profit before taxes rose significantly by 10.3% to EUR 16.7 million in the 1^{st} - 3^{rd} quarters of 2016.

The combined ratio improved again to an excellent 80.2% in the 1^{st} - 3^{rd} quarters of 2016 (1^{st} - 3^{rd} quarters of 2015: 83.2%).

Central Functions

Premiums written in the Central Functions segment rose 5.2% in the 1st–3rd quarters of 2016 to EUR 1,019.0 million. This was mainly due to an increase in premiums under internal Group reinsurance contracts.

The Central Functions recorded a loss of EUR 15.1 million in the 1^{st} - 3^{rd} quarters of 2016 due to the interest expenses for the subordinated capital of the Group.

EMPLOYEES

VIG had a total of 23,713 employees in the 1st-3rd quarters of the current year, which was 718 more than 2015 as a whole. The increase was due to the full consolidation of the non-profit housing societies.

GROUP BUSINESS DEVELOPMENT IN THE 3RD QUARTER OF 2016

VIG generated EUR 2,033.7 million in premiums written in the 3^{rd} quarter of 2016. This increase of 1.5%, which was

achieved in spite of a decrease in single premium life insurance, was mainly due to growth in motor third party liability business and other property and casualty insurance.

Expenses for claims and insurance benefits less reinsurers' share fell 2.6% to EUR 1,624.4 million in the 3rd quarter of 2016.

Acquisition and administrative expenses less reinsurance commissions received rose 2.3% to EUR 449.1 million in the 3rd quarter of 2016, mainly due to an increase in commissions in the Czech Republic.

Profit before taxes rose significantly to EUR 100.0 million in the 3rd quarter of 2016. It must be noted, however, that a loss of EUR 84.1 million (adjusted) was recorded in the same period of the previous year due to the IT impairment.

The financial result was EUR 254.3 million in the 3rd quarter of the current year. The decrease of 3.6% in comparison to the 3rd quarter of the previous year, mainly resulted from significantly lower gains on the disposal of investments and from less current income.

RELATED PARTY TRANSACTIONS

Information on related party transactions is provided in the notes to the consolidated financial statements on page 55.

SIGNIFICANT EVENTS AFTER THE FINANCIAL STATE-MENTS WERE PREPARED

Significant events after the financial statements were prepared are presented on page 55 in the notes to the consolidated financial statements.

RISK REPORT

The core business of VIG consists of assuming risk. A conscious and controlled handling of risks at all levels of the Group therefore forms the basis for sustainable business development. In order to ensure this sustainability, Vienna

Insurance Group follows a conservative risk policy that forms the foundation of an integrated risk management system that is an integral part of the structural and process organisation of the Company. Local risk departments and a central risk management department at the holding company level assist the Vienna Insurance Group operational departments with Group-wide risk management processes, while continuously promoting the risk awareness of each employee and the existing risk culture in the entire Group.

The risk management processes themselves ensure that all risks in the Group can be promptly and appropriately identified, assessed, analysed and controlled. The associated reporting and regular communications between the Managing Board, risk departments and operating departments also ensure transparency and form a framework for ensuring that the risk situation is appropriately taken into account in the decisions making at the individual company and Group levels.

The Vienna Insurance Group risk environment remained practically unchanged in the 1st–3rd quarters of 2016, so that information on the significant business risks to which Vienna Insurance Group is exposed can be obtained from the risk reporting in the Group Annual Report 2015.

In addition to very good capital adequacy under Solvency II, with a solvency ratio of 196% as of 31 December 2015 at the level of the listed VIG Group, Standard and Poor's also confirmed its existing A+ rating with a stable outlook for Vienna Insurance Group, thereby confirming the large risk-bearing capacity of the Group.

The situation in financial markets, in particular changes in the interest rate environment, are being monitored closely. Vienna Insurance Group will continue to maintain the conservative, security-oriented investment policy it has used to access financial markets in the past.

Given the effective management of risks based on a conservative business and risk strategy and its strong capital base, VIG feels it is well prepared for the future.

VIG-OUTLOOK

Vienna Insurance Group aims to generate healthy, properly considered growth and, based on this principle, will continue in the future to follow a growth policy focusing on earnings. In doing so, the Group will continue to rely on targeted strengthening of high-margin business areas by deliberately driving forward property and casualty insurance and life insurance with regular premiums. In addition, VIG will pay attention to the potential for insurance in the small and medium-size company segment (SME) and place a stronger focus on the area of health insurance. Furthermore, on the product and service side, there will be a new focus on digitalisation.

VIG aims to strengthen its market share by organic growth and through further acquisitions aimed at improving its position in the markets and strategically supplementing the existing portfolio. Countries where VIG holds a top-market share will be secured. These include the Czech Republic and Slovakia, each with a market share of significantly more than 30%, and Austria with close to 24%. Vienna Insurance Group wants to increase its market share to a minimum of 10% in each of Poland, Hungary, Croatia, and Serbia over the medium term. VIG will reach this target in Serbia when official approval is received for the acquisition of AXA Non-Life and AXA Life in Belgrade. In spite of this aim, the focus will still be on cost-effectiveness. Checks will be made to determine where it makes sense to consolidate or combine services and processes.

With regard to the development of results of VIG, it is expected that the current low-interest rate environment will lead to another decline in the financial result in 2016. Investments continue to be made based on the objective of generating stable, secure cash flows. In spite of the change in the valuation method for the non-profit housing societies and the resulting change in consolidation method for these companies, the Group still aims to at least double profit before taxes to up to EUR 400 million. Vienna Insurance Group also aims to improve its combined ratio, with a medium-term target towards 95%.

CURRENT TOPICS

Rating confirmed

In mid-July 2016, the internationally recognised rating agency Standard & Poor's once again confirmed its A+ rating with a stable outlook for Vienna Insurance Group AG Wiener Versicherung Gruppe. This means that VIG continues to enjoy the best credit rating of all companies in the ATX Index.

Name of Polish life insurer Skandia changed to Vienna Life

The name of the Polish life insurance company Skandia, which was acquired in May 2014, was changed to "Vienna Life Towarzystwo Ubezpieczeń na Życie SA Vienna Insurance Group" in October of the current year.

Name of Ukrainian life insurer Jupiter changed to Kniazha Life

The name of the Ukrainian life insurance company Jupiter was changed to "Private Joint-Stock Company "Insurance Company "Kniazha Life Vienna Insurance Group" in September of the current year.

Expansion

Purchase of the AXA company in Romania

At the beginning of August 2016, VIG signed an agreement to acquire the Romanian life insurance company AXA Life Insurance S.A. (AXA Life), thereby confirming its leading position in the Romanian insurance market. The buyers are the two Romanian VIG Group companies BČR Life and Omniasig. The acquisition is subject to approval by the local authorities.

Purchase of the AXA company in Serbia

At the beginning of July 2016, VIG signed an agreement to acquire the non-life insurance company AXA Neživotno Osiguranje a.d.o. Beograd and the life insurance company AXA Životno Osiguranje a.d.o. Beograd (AXA Serbia). The acquisition is subject to approval by the local authorities. The acquisition increases VIGs' market share in Serbia to around 11.5%.

Acquisition of BTA Baltic concluded

Vienna Insurance Group has acquired a majority interest in BTA Baltic Insurance Company AAS (BTA Baltic), which has

its registered office in Latvia and branches in Lithuania and Estonia. The transaction was concluded on 24 August 2016 after final official approval was received for the sales agreement that was signed in December 2015. The acquisition of BTA Baltic makes Vienna Insurance Group one of the top three insurers in the Baltic non-life insurance market, with the largest distribution network in Latvia.

Awards

VIG receives TÜV award for quality management

TÜV Austria has awarded the VIG "International Processes and Methods" department, headed by Christian Walter, a certificate for quality management in accordance with EN ISO 9001:2015. This makes VIG the only insurance company in Austria that has received this current seal of quality. TÜV Austria presented the award for the results- and efficiency-oriented management of processes in Vienna Insurance Group.

VIG in the Czech Republic: Kooperativa receives the "Golden Crown"

As in previous years, the Czech Group company Kooperativa has once again succeeded in winning the Golden Crown award in this year's survey for the most successful insurance company in the Czech Republic. The Group company received awards in four categories: gold for "Industrial and Commercial Insurance", silver for household insurance and two bronze awards in the "Motor and Liability Insurance" category. This is the 14th time in a row the competition has been held to honour the best financial products of the year in the Czech market.

Czech Group companies are "Insurance Companies of the Year"

The well-known daily newspaper "Hospodářské noviny" publishes a ranking of the leading Czech financial services companies each year. In addition to being awarded first place in the "Best non-life insurance company in the market" category, Kooperativa was also named the "Most customerfriendly non-life insurance company". ČPP was also highly successful in the competition, being awarded third place in the "Best non-life insurance company in the market" category.

VIG in Austria: Donau Versicherung achieves excellent results in the AssCompact Awards 2016

Donau Versicherung received multiple awards in the AssCompact Awards 2016, including silver medals for its commercial combined policy and agricultural business products, and a bronze medal for commercial third party liability insurance. Donau Versicherung also rose in the overall rankings and is now one of the top five insurers in Austria.

VIG in Austria: s Versicherung celebrates its fifth "Recommender Award"

s Versicherung, Austria's leading provider of life insurance, was awarded first place in the "Bank Insurance" category of the coveted Recommender Award, making this the fifth time it has received this special hallmark of excellence. A total of 9,000 customers of Austrian banks, insurance companies and home loan savings associations were surveyed for the award.

Capital markets & investor relations & share

CAPITAL MARKETS

International overview

The 3rd quarter of 2016 was practically unaffected by the economic and political uncertainties that depressed international stock market sentiment in the 1st half of 2016. This allowed the fundamentally positive situation to move to the foreground in stock markets, causing market prices to rise worldwide. The relatively cautious upward movement and comparatively low trading volume in many stock markets were, however, a reflection of the continuing cautious disposition of investors.

Central bank monetary policy continued to provide support to the market. The expected tightening of interest rate policy in the USA remains limited, so far, to a single interest rate increase in December 2015. Weak US economic data was consequently still accompanied by an extraordinary low level of interest rates. US stock markets performed well in this environment. The blue chip Dow Jones Industrial index (DJI) calculated in USD, S&P 500 index in USD and NASDAQ technology index, also calculated in USD, all reached new historical highs in the 3rd quarter of 2016 and ended the 3rd quarter of 2016 close to these highs. The growth rates were less spectacular compared to the price levels achieved, with the DJI rising 2.1% in the 3rd quarter and a total of 5.1% over the first three quarters.

The pan-European Eurostoxx 50 Index in EUR and Japanese Nikkei 225 leading index in JPY recorded growth rates of 4.8% and 5.6%, respectively, in the 3rd quarter of 2016. This was primarily due to the stabilisation of economic expectations, as well as to a technical reaction to a price level that appeared attractive following the significant price declines in the first half of 2016. In terms of year-todate performance in 2016, both the Eurostoxx 50 in EUR (-8.1%) and Nikkei 225 in JPY (-13.6%) were in negative territory.

Helped by the ongoing low level of interest rates and prospects of an improved economic situation in 2017, emerging markets continued to record price gains after the 1st half of 2016, with the MSCI Emerging Markets Index calculated in USD rising 8.3% in the 3rd quarter of 2016 (year-to-date: +14.1%).

Emerging markets in the CEE region also performed well in the 3rd quarter of 2016, with the Eastern European CECE index in EUR climbing 5.0%. This increase was not, however, able to fully offset the price losses in the first two quarters of 2016.

Vienna Stock Exchange

The Vienna Stock Exchange has been highly volatile during the year to date. The market's overreaction to global economic concerns and the results of the Brexit vote have already pushed the ATX leading index below the 2,000-point mark twice this year. The losses in the 1st half of 2016 were eliminated thanks to a sharp upward movement in the 3rd quarter of 2016 (+14.8%), with the index even ending the quarter (2,405.28 points) at a level higher than at the end of 2015.

INVESTOR RELATIONS

Vienna Insurance Group made presentations at the following international investor conferences in the 3rd quarter of 2016:

- Emerging Europe Investment Conference by Kepler Cheuvreux in Warsaw
- KBW UK & European Financials Conference in London
- JP Morgan Small/Mid Cap Conference in London
- Baader Investment Conference in Munich
- Bank of America Merrill Lynch CEO Conference in London
- Erste Bank Investor Conference in Stegersbach

The effects of the current low interest rate environment on insurance companies and detailed information on Solvency II in the Group, which has been available since mid-2016, was extensively discussed in many individual and group meetings. Borrowing from the presentation available online, the meetings also discussed current developments in Austria and the CEE region.

VIG SHARE PERFORMANCE

The previously volatile price movements of VIG shares stabilised somewhat towards the end of the 3rd quarter of 2016. The unexpected Brexit vote led to a new low of EUR 16.095 at the beginning of July 2016. Similar to international trends, however, VIG shares also gained some ground in the 3rd quarter of 2016, recording positive performance of 6.3%. With a closing price of EUR 18.070 for the quarter, however, the year-end value of EUR 25.290 was not achieved. VIG shares moved sideways in a band from EUR 17.50–18.60 up to the editorial deadline.

Key share information 1st-3rd quarter 2016

| High | EUR | 24.790 |
|--|-----|---------|
| Low | EUR | 16.095 |
| Year-end price | EUR | 18.070 |
| Market capitalisation | EUR | 2,3 bn. |
| Dividend 2015 | EUR | 0.60 |
| Average daily stock exchange trading volume* | EUR | 3.9 mn |
| | | |

* Using single counting

Overview of VIG shares

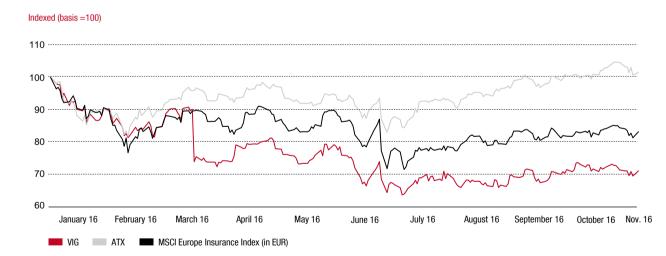
| Initial listing (Vienna) | 17 October 1994 | |
|----------------------------|--------------------|--|
| Initial listing (Prague) | 5 February 2008 | |
| Number of common shares | 128 million | |
| Free float | Approx. 30% | |
| ISIN | AT0000908504 | |
| Securities symbol | VIG | |
| Bloomberg | VIG AV / VIG CP | |
| Reuters | VIGR.VI / VIGR.PR | |
| Rating – Standard & Poor's | A+, stable outlook | |
| | | |

VIG financial calendar*

| Results and embedded value 2016 | 19 April 2017 |
|---|------------------|
| General meeting record date | 2 May 2017 |
| Annual General Meeting | 12 May 2017 |
| Ex-dividend day | 17 May 2017 |
| General meeting record date | 18 May 2017 |
| Dividend payment day | 19 May 2017 |
| Results for 1 st quarter 2017 | 23 May 2017 |
| Results for 1 st half of 2017 | 22 August 2017 |
| Results for 1 st -3 rd quarter 2017 | 29 November 2017 |
| | |

* Preliminary schedule

VIENNA INSURANCE GROUP (VIG) COMPARED TO THE ATX AND MSCI EUROPE INSURANCE INDEX (IN EUR) 1 JANUARY 2016 TO 7 NOVEMBER 2016



Consolidated interim financial statements in accordance with IFRS

CONSOLIDATED BALANCE SHEET AS OF 30 SEPTEMBER 2016

| ASSETS | Notes | 30.9.2016 | 31.12.2015 restated |
|---|-------|------------|------------------------|
| in EUR '000 | - | | |
| A. Intangible assets | 1 | | |
| I. Goodwill | | 1,582,098 | 1,579,639 |
| II. Purchased insurance portfolios | | 32,707 | 40,773 |
| III. Other intangible assets | | 436,017 | 459,545 |
| Total intangible assets | | 2,050,822 | 2,079,957 |
| B. Investments | | | |
| I. Land and buildings | | 5,561,435 | 1,907,737 |
| a) Self-used property | | 436,333 | 434,306 |
| b) Investment property | | 5,125,102 | 1,473,431 |
| II. Shares in at equity consolidated companies | | 253,050 | 319,636 |
| III. Financial instruments | | 29,177,889 | 27,914,596 |
| a) Loans and other investments | | 3,406,416 | 3,798,216 |
| b) Other securities | 2 | 25,771,473 | 24,116,380 |
| Financial instruments held to maturity | | 3,040,954 | 3,066,115 |
| Financial instruments available for sale | | 22,324,435 | 20,649,481 |
| Financial instruments recognised at fair value through profit and loss* | | 406,084 | 400,784 |
| Total investments | | 34,992,374 | 30,141,969 |
| C. Investments of unit- and index-linked life insurance | | 8,483,067 | 8,144,135 |
| D. Reinsurers' share in underwriting provisions | 3 | 1,062,770 | 1,030,740 |
| E. Receivables | 4 | 1,471,595 | 1,391,980 |
| F. Tax receivables and advance payments out of income tax | | 228,026 | 216,710 |
| G. Deferred tax assets | | 56,709 | 123,692 |
| H. Other assets | | 356,637 | 349,919 |
| I. Cash and cash equivalents | | 1,500,790 | 1,101,212 |
| Total ASSETS | | 50,202,790 | 44,580,314 |

* Including held for trading

The numbers for the individual items in the consolidated balance sheet and consolidated income statement refer to detailed disclosures for these items in the "Notes to the consolidated balance sheet" section in the Notes to the consolidated financial statements starting on page 36.

CONSOLIDATED BALANCE SHEET AS OF 30 SEPTEMBER 2016

| IABII | LITIES AND SHAREHOLDERS' EQUITY | Notes | 30.9.2016 | 31.12.2015 restated |
|-------|---|-------|------------|------------------------|
| in El | UR '000 | - | | |
| A. | Shareholders' equity | | | |
| | I. Share capital | | 132,887 | 132,887 |
| | II. Other capital reserves | | 2,109,003 | 2,109,003 |
| | III. Capital reserves from additional payments on hybrid capital | | 193,619 | 193,619 |
| | IV. Retained earnings | | 1,940,565 | 1,794,780 |
| | V. Other reserves | | 378,527 | 148,376 |
| Sub | total | | 4,754,601 | 4,378,665 |
| | VI. Non-controlling interests in non-profit companies | | 1,016,671 | C |
| | VII. Other non-controlling interests | | 113,005 | 111,733 |
| Tota | al shareholders' equity | | 5,884,277 | 4,490,398 |
| B. | Subordinated liabilities | | 1,265,009 | 1,280,308 |
| C. | Underwriting provisions | 6 | | |
| | I. Provision for unearned premiums | | 1,399,440 | 1,181,269 |
| | II. Mathematical reserve | | 21,649,711 | 21,068,385 |
| | III. Provision for outstanding claims | | 4,760,203 | 4,603,648 |
| | IV. Provisions for profit-unrelated premium refunds | | 52,934 | 56,060 |
| | V. Provision for profit-related premium refunds | | 1,635,097 | 1,182,632 |
| | VI. Other underwriting provisions | | 48,597 | 53,129 |
| Tota | al underwriting provisions | | 29,545,982 | 28,145,123 |
| D. | Underwriting provisions for unit- and index-linked life insurance | | 8,105,056 | 7,776,602 |
| E. | Non-underwriting provisions | | | |
| | I. Provisions for pensions and similar obligations | | 448,017 | 387,197 |
| | II. Other provisions | | 242,725 | 276,199 |
| Tota | al non-underwriting provisions | | 690,742 | 663,396 |
| F. | Liabilities | 7 | 4,073,048 | 1,634,317 |
| G. | Tax liabilities out of income tax | | 175,994 | 121,801 |
| H. | Deferred tax liabilities | | 302,379 | 294,895 |
| I. | Other liabilities | | 160,303 | 173,474 |
| Tot | al LIABILITIES AND SHAREHOLDERS' EQUITY | | 50,202,790 | 44.580.314 |

CONSOLIDATED INCOME STATEMENT

| or the period from 1 January 2016 to 30 September 2016 Notes including comparative period) | 1.130.9.2016 | 1.130.9.201 restated |
|--|--------------|-------------------------|
| in EUR '000 | | |
| Premiums | | |
| Premiums written – gross 8 | 6,961,765 | 6,912,423 |
| Premiums written – reinsurers' share | -664,906 | -697,707 |
| Premiums written – retention | 6,296,859 | 6,214,716 |
| Change in unearned premium – gross | -218,507 | -145,998 |
| Change in unearned premium – reinsurers' share | 80,544 | 78,580 |
| Net earned premiums – retention | 6,158,896 | 6,147,298 |
| Financial result excluding at equity consolidated companies 9 | | |
| Income from investments | 986,895 | 1,038,785 |
| Expenses for investments and interest expenses | -319,023 | -292,775 |
| Total financial result excluding at equity consolidated companies | 667,872 | 746,010 |
| Result from shares in at equity consolidated companies | 35,348 | 35,679 |
| Other income 12 | 122,761 | 78,270 |
| Expenses for claims and insurance benefits 10 | | |
| Expenses for claims and insurance benefits – gross | -5,315,827 | -5,278,22 |
| Expenses for claims and insurance benefits – reinsurers' share | 224,368 | 257,042 |
| Total expenses for claims and insurance benefits | -5,091,459 | -5,021,179 |
| Acquisition and administrative expenses 11 | | |
| Acquisition expenses | -1,250,269 | -1,229,579 |
| Administrative expenses | -282,141 | -259,465 |
| Reinsurance commissions | 110,057 | 93,535 |
| Total acquisition and administrative expenses | -1,422,353 | -1,395,509 |
| Other expenses 12 | -169,741 | -430,598 |
| Profit before taxes | 301,324 | 159,971 |
| Tax expenses | -70,325 | -23,886 |
| Profit for the period | 230,999 | 136,085 |
| thereof attributable to shareholders of Vienna Insurance Group | 219,751 | 130,980 |
| thereof non-controlling interests of non-profit housing societies in net profit for the period | 8,077 | |
| thereof other non-controlling interests in net profit for the period | 3,171 | 5,09. |
| Earnings per share (annualised)* 5 | | |
| Undiluted = diluted earnings per share (in EUR) | 2.17 | 1.2 |
| Profit for the period (Carry-forward) | 230,999 | 136,08 |

* The calculation of EPS includes accured interest expenses for hybrid capital.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| or the period from 1 January 2016 to 30 September 2016 including comparative period) | 1.130.9.2016 | 1.130.9.2015 restated |
|---|--------------|--------------------------|
| in EUR '000 | | |
| Profit for the period (Carry-forward) | 230,999 | 136,085 |
| Other comprehensive income (OCI) | | |
| Items that will not be reclassified to profit or loss in subsequent periods | | |
| +/- Underwriting gains and losses from provisions for employee benefits | -26,697 | -235 |
| thereof deferred profit participation | 8,168 | l |
| thereof deferred taxes | 4,541 | 28 |
| Subtotal | -13,988 | -207 |
| Items that will be reclassified to profit or loss in subsequent periods | | |
| +/- Exchange rates through equity | -2,154 | 11,958 |
| +/- Unrealised gains and losses from financial instruments available for sale | 1,020,640 | -494,691 |
| +/- Cash flow hedge reserve | 2,659 | 2,587 |
| +/- Share of other reserves of associated companies | 27 | 872 |
| thereof deferred actuarial reserve | -269,543 | 162,783 |
| thereof deferred profit participation | -428,459 | 165,01 |
| thereof deferred taxes | -74,395 | 37,417 |
| Subtotal | 248,775 | -114,063 |
| Total other comprehensive income | 234,787 | -114,270 |
| Total profit for the period incl. other comprehensive income after taxes | 465,786 | 21,815 |
| thereof attributable to shareholders of Vienna Insurance Group | 449,902 | 19,244 |
| thereof non-controlling interests in non-profit companies | 8,085 | ĺ |
| thereof other non-controlling interests | 7,799 | 2,57 |

CONSOLIDATED INCOME STATEMENT

| or the period from 1 July 2016 to 30 September 2016 including comparative period) | 1.730.9.2016 | 1.730.9.201 restated |
|--|--------------|-------------------------|
| in EUR '000 | | |
| Premiums | | |
| Premiums written – gross | 2,033,657 | 2,004,373 |
| Premiums written – reinsurers' share | -151,623 | -173,363 |
| Premiums written – retention | 1,882,034 | 1,831,010 |
| Change in unearned premium – gross | 130,380 | 131,150 |
| Change in unearned premium – reinsurers' share | -45,130 | -23,716 |
| Net earned premiums – retention | 1,967,284 | 1,938,444 |
| Financial result excluding at equity consolidated companies | | |
| Income from investments | 347,179 | 335,180 |
| Expenses for investments and interest expenses | -103,892 | -79,17 |
| Total financial result excluding at equity consolidated companies | 243,287 | 256,009 |
| Result from shares in at equity consolidated companies | 10,480 | 7,776 |
| Other income | 18,877 | 28,08 |
| Expenses for claims and insurance benefits | | |
| Expenses for claims and insurance benefits – gross | -1,639,172 | -1,774,462 |
| Expenses for claims and insurance benefits – reinsurers' share | 14,752 | 105,882 |
| Total expenses for claims and insurance benefits | -1,624,420 | -1,668,580 |
| Acquisition and administrative expenses | | |
| Acquisition expenses | -399,028 | -380,622 |
| Administrative expenses | -89,194 | -86,100 |
| Reinsurance commissions | 39,134 | 27,710 |
| Total acquisition and administrative expenses | -449,088 | -439,012 |
| Other expenses | -66,386 | -206,857 |
| Profit before taxes | 100,034 | -84,131 |
| Tax expenses | -24,018 | 29,495 |
| Profit for the period | 76,016 | -54,636 |
| thereof attributable to shareholders of Vienna Insurance Group | 67,071 | -56,93 |
| thereof non-controlling interests of non-profit housing societies in net profit for the period | 8,077 | l |
| thereof other non-controlling interests in net profit for the period | 868 | 2,29 |
| Earnings per share (annualised)* | | |
| Undiluted = diluted earnings per share (in EUR) | 1.97 | -1.9 |
| Profit for the period (Carry-forward) | 76,016 | -54,63 |

* The calculation of EPS includes accured interest expenses for hybrid capital.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| or the period from 1 July 2016 to 30 September 2016 including comparative period) | 1.730.9.2016 | 1.730.9.2015 restated |
|--|--------------|--------------------------|
| in EUR '000 | | 10010100 |
| Profit for the period (Carry-forward) | 76,016 | -54,636 |
| Other comprehensive income (OCI) | | |
| Items that will not be reclassified to profit or loss in subsequent periods | | |
| +/- Underwriting gains and losses from provisions for employee benefits | -10,045 | -52 |
| thereof deferred profit participation | 2,928 | Ĺ |
| thereof deferred taxes | 1,720 | -:: |
| Subtotal | -5,397 | -55 |
| Items that will be reclassified to profit or loss in subsequent periods | | |
| +/- Exchange rates through equity | 21,505 | -6,674 |
| +/- Unrealised gains and losses from financial instruments available for sale | 350,010 | -26,093 |
| +/- Cash flow hedge reserve | 901 | 827 |
| +/- Share of other reserves of associated companies | 56 | 530 |
| thereof deferred actuarial reserve | -86,038 | -4,539 |
| thereof deferred profit participation | -135,246 | 27,388 |
| thereof deferred taxes | -28,387 | 2,313 |
| Subtotal | 122,801 | -6,248 |
| Total other comprehensive income | 117,404 | -6,303 |
| Total profit for the period incl. other comprehensive income after taxes | 193,420 | -60,939 |
| thereof attributable to shareholders of Vienna Insurance Group | 182,578 | -62,716 |
| thereof non-controlling interests in non-profit companies | 8,085 | Ĺ |
| thereof other non-controlling interests | 2,757 | 1,777 |

CONSOLIDATED SHAREHOLDERS' EQUITY

CHANGE IN CONSOLIDATED SHAREHOLDERS' EQUITY IN FINANCIAL YEARS 2016 AND 2015

| | Share capital | Other capital reserves | Capital reserves from additional payments on hybrid capital | Retained earnings | Other reserves | Subtotal | Non- controlling interests in non-profit companies | Other non- controlling interests | Share- holders' equity |
|--|------------------|------------------------------|---|----------------------|-------------------|-----------|--|--|------------------------------|
| in EUR '000 | | | | | | | | | |
| As of 1 January 2015 | 132,887 | 2,109,003 | 245,602 | 2,378,849 | 244,063 | 5,110,404 | 0 | 173,023 | 5,283,427 |
| Retrospective restatement | 0 | 0 | 0 | -450,566 | 5,910 | -444,656 | 0 | -57,101 | -501,757 |
| As of 1 January 2015 restated | 132,887 | 2,109,003 | 245,602 | 1,928,283 | 249,973 | 4,665,748 | 0 | 115,922 | 4,781,670 |
| Changes in scope of conso- lidation/ownership interests | 0 | 0 | 0 | 565 | 0 | 565 | 0 | -907 | -342 |
| Total profit for the period incl. other comprehensive income after taxes | 0 | 0 | 0 | 130.988 | -111.744 | 19.244 | 0 | 2.571 | 21.815 |
| Repurchase of hybrid capital | 0 | 0 | -51.983 | -8,536 | 0 | -60,519 | 0 | 0 | -60,519 |
| Dividend payment* | 0 | 0 | 0 | -192,545 | 0 | -192,545 | 0 | -7.750 | -200,295 |
| As of 30 September 2015 | 132,887 | 2,109,003 | 193,619 | 1,858,755 | 138,229 | 4,432,493 | 0 | 109,836 | 4,542,329 |
| | | | | | | | | | |
| As of 1 January 2016 | 132,887 | 2,109,003 | 193,619 | 1,794,780 | 148,376 | 4,378,665 | 0 | 111,733 | 4,490,398 |
| Changes in scope of conso- lidation/ownership interests | 0 | 0 | 0 | 14,715 | 0 | 14,715 | 1,008,586 | 189 | 1,023,490 |
| Total profit for the period incl. other comprehensive income | _ | _ | _ | | | | | | |
| after taxes | 0 | 0 | 0 | 219,751 | 230,151 | 449,902 | 8,085 | 7,799 | 465,786 |
| Dividend payment* | 0 | 0 | 0 | -88,681 | 0 | -88,681 | 0 | -6,716 | -95,397 |
| As of 30 September 2016 | 132,887 | 2,109,003 | 193,619 | 1,940,565 | 378,527 | 4,754,601 | 1,016,671 | 113,005 | 5,884,277 |

* Including payment for servicing the hybrid capital.

The above subtotal equals the shareholders' equity attributable to shareholders and other capital providers of the parent company.

The shareholders' share of changes recognised directly in the shareholders' equity of the at equity consolidated companies is EUR 32,621,000 (EUR 23,380,000).

| Composition Other reserves | 30.9.2016 | 31.12.2015 |
|---|-----------|------------|
| in EUR '000 | | |
| Unrealised gains and losses | 655,339 | 411,271 |
| Cash flow hedge reserve | -782 | -2,836 |
| Underwriting gains and losses from provisions for employee benefits | -114,056 | -100,192 |
| Share of Other reserves of associated companies | -2,136 | -2,156 |
| Currency reserve | -159,838 | -157,711 |
| Total | 378,527 | 148,376 |

| Unrealised gains and losses | 30.9.2016 | 31.12.2015 |
|--|------------|------------|
| in EUR '000 | | |
| Bonds | 3,051,165 | 2,062,146 |
| Shares and other participations | 132,875 | 124,898 |
| Investment funds | 20,260 | -3,465 |
| | 3,204,300 | 2,183,579 |
| +/- Exchange rate changes from securities Available for sale | 10,027 | 10,108 |
| +/- Policyholder claims | | |
| thereof deferred actuarial reserve | -1,100,703 | -831,160 |
| thereof deferred profit participation | -1,249,137 | -820,678 |
| +/- Deferred taxes | -198,191 | -124,393 |
| +/- Other non-controlling interests | -10,957 | -6,185 |
| Total | 655,339 | 411,271 |

| Cash flow hedge reserve | 30.9.2016 | 31.12.2015 |
|---|-----------|------------|
| in EUR '000 | | |
| Cash flow hedge | -5,023 | -3,660 |
| +/- Deferred taxes | 227 | 824 |
| +/- Non-controlling interests in non-profit companies | 4,014 | 0 |
| Total | -782 | -2,836 |

| Underwriting gains and losses from provisions for employee benefits | 30.9.2016 | 31.12.2015 |
|---|-----------|------------|
| in EUR '000 | | |
| Pension provision and severance provision | -228,398 | -194,684 |
| +/- Deferred profit participation | 68,672 | 60,504 |
| +/- Deferred taxes | 37,571 | 33,030 |
| +/- Non-controlling interests in non-profit companies | 7,017 | 0 |
| +/- Other non-controlling interests | 1,082 | 958 |
| Total | -114,056 | -100,192 |

| hare of Other reserves of associated companies | 30.9.2016 | 31.12.2015 restated |
|---|-----------|------------------------|
| in EUR '000 | | |
| Share of Other reserves of associated companies | -2,310 | -2,337 |
| +/- Other non-controlling interests | 174 | 181 |
| Total | -2,136 | -2,156 |

| Currency reserve | 30.9.2016 | 31.12.2015 |
|-------------------------------------|-----------|------------|
| in EUR '000 | | |
| Currency reserve | -161,379 | -159,225 |
| +/- Other non-controlling interests | 1,541 | 1,514 |
| Total | -159,838 | -157,711 |

CONSOLIDATED CASH FLOW STATEMENT

| or the period from 1 January 2016 to 30 September 2016 ncluding comparative period) | 1.130.9.2016 | 1.130.9.2015 restated |
|---|--------------|--------------------------|
| in EUR '000 | | |
| Profit for the period | 230,999 | 136,085 |
| Change in underwriting provisions net | 764,608 | 727,442 |
| Change in underwriting receivables and liabilities | -277,483 | -158,225 |
| Change in deposit receivables and liabilities as well as in reinsurance receivables and liabilities | 15,315 | 123,476 |
| Change in other receivables and liabilities | 26,759 | -15,329 |
| Change in securities held for trading | 49,067 | 49,868 |
| Gain/loss from disposal of investments | -69,716 | -100,989 |
| Depreciation/appreciation of all other investments | 47,967 | 39,011 |
| Change in pension, severance and other personnel provisions | 25,512 | -37,301 |
| Change in deferred tax asset/liability excl. tax liabilities | 4,504 | 10,816 |
| Change in other balance sheet items | -56,919 | -54,165 |
| Change in goodwill and other intangible assets | 54,812 | 203,640 |
| Other cash-neutral income and expenses and adjustments to the result of the period ¹ | 80,051 | -74,655 |
| Cash flow from operating activities | 895,476 | 849,674 |
| Payments for the acquisition of fully consolidated companies | -3,057 | . (|
| Cash inflow from the sale of at equity consolidated companies | 6,840 | C |
| Cash inflow from the sale of available for sale securities | 2,476,936 | 3,199,323 |
| Payments for the acquisition of available for sale securities | -3,064,267 | -3.852.142 |
| Cash inflow from the disposals/repayments of held to maturity securities | 132,514 | 224,288 |
| Payments for the addition of held to maturity securities | -113,356 | -182,464 |
| Cash inflow from the sale of land and buildings | 2,216 | 5,418 |
| Payments for the acquisition of land and buildings | -179,494 | -96,138 |
| Cash inflow for the sale of intangible assets | 234 | (|
| Payments for the acquisition of intangible assets | -24,179 | (|
| Change in unit- and index-linked life insurance items | -113,884 | -153,150 |
| Change in other investments | 328,983 | 335,730 |
| Cash flow from investing activities | -550,514 | -519,135 |
| Corporate actions, incl. hybrid capital | 0 | -60,519 |
| Increase subordinated liabilities | 0 | 364,178 |
| Decrease of subordinated liabilities | -9,300 | -2.270 |
| Dividend payments | -95,397 | -200.294 |
| Cash outflow from other financing activities | -1,299 | -1.299 |
| Cash flow from financing activities | -105,996 | 99,796 |
| Change in cash and cash equivalents | 238,966 | 430,335 |
| | | |
| Cash and cash equivalents at beginning of period | 1,101,212 | 781,987 |
| Change in cash and cash equivalents | 238,966 | 430,335 |
| Additions/disposals from change in consolidation method | 162,233 | (|
| Effects of foreign currency exchange differences in cash and cash equivalents | -1,621 | -3,072 |
| Cash and cash equivalents at the end of period ² | 1,500,790 | 1,209,250 |
| thereof non-profit housing societies | 160,094 | l |
| Additional information | | |
| Received interest ⁴ | 626,683 | 614,263 |
| Received dividends ⁴ | 119,802 | 121,865 |
| Interest paid ³ | 37,701 | 20.018 |
| Income taxes paid ⁴ | 26,128 | 56,591 |

¹ The non-cash income and expenses are primarily from the results of shares held in at-equity companies and exchange rate changes.

² The amount of Cash and cash equivalents at end of period correlates with position I. on the Asset side "Cash and cash equivalents".

³ Interest paid result primarily from financing activities.

⁴ Income tax payments, dividends received and interest received are included in the cash flow from operating activities.

Notes to the consolidated interim financial statements

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

These consolidated interim financial statements for the 1st-3rd quarter of 2016 were prepared in accordance with the International Financial Reporting Standards (IFRS) as adopted by the European Union and the applicable commercial law provisions of § 245a of the Austrian Commercial Code (Unternehmensgesetzbuch – UGB) and § 138(8) of the Austrian Insurance Supervision Act (Versicherungsaufsichtsgesetz – VAG) and are in compliance with IAS 34 "Interim Financial Reporting". The same IFRS accounting policies were used as for the last financial statements for the previous financial year. Similarly, the estimates and discretionary assessments needed to prepare the consolidated financial statements were made in the same way. This does not include newly applicable or amended standards.

Adoption of new standards and the new interpretation

Vienna Insurance Group has applied the IFRS annual improvements (2010–2012 cycle), IAS 19 "Employee benefits", amendments to IAS 27 "Consolidated financial statements", IAS 1 "Presentation of financial statements", IFRS annual improvements (2012–2014 cycle), amendments to IAS 16 "Property, plant and equipment", amendments to IAS 41 "Agriculture" and amendments to IFRS 10, IFRS 12 and IAS 28 "Investment Entities" since 1 January 2016. Application of the amended standards that were relevant for Vienna Insurance Group had either no effect, or no material effect on the condensed consolidated interim financial statements.

New standards and amendments to existing reporting standards that have not yet been adopted by the EU

| | | Applicable as of |
|----------------------------------|---|--|
| New Standards | · · · · · · · · · · · · · · · · · · · | |
| IFRS 14 | Regulatory Deferral Accounts | EU decided this standard shall not be transferred into EU law |
| IFRS 16 | Leases | 1.1.2019 |
| IFRS 9 | Financial instruments | 1.1.2018 |
| Amendments to existing standards | | |
| IFRS 10 and IAS 28 | Sale or contribution of assets between an investor and is associate or joint venture | still open |
| IAS 12 | Recognition of deferred tax assets for unrealised losses | 1.1.2017 |
| IAS 7 | Changes to the statement of cash flows | 1.1.2017 |
| IFRS 15 | Clarifications concerning revenue from contracts with customers | 1.1.2018 |
| IFRS 2 | Clarifications and measurement of share-based payments | 1.1.2018 |
| IFRS 4 | Application of IFRS 9 Financial Instruments in conjunction with IFRS 4 Insurance Contracts | 1.1.2018 |

The new IFRS 15 Revenue from Contracts with Customers, including the change in the date of first application to 1 January 2018, was endorsed on 22 September 2016 and published in the Official Journal of the European Journal on 29 October 2016.

Vienna Insurance Group is not planning early adoption of the revised provisions. With the exception of the amendments to IAS 7 and IFRS 9, these amendments are expected to have no effect, or no material effect on the consolidated financial statements.

With respect to the amendments to IAS 7, VIG will adjust the consolidated financial statements in 2017 in accordance with the new presentation and notes disclosure requirements.

The amendment to IFRS 9 can, however, be expected to lead to considerably higher volatility of profit for the period. Further amendments which are likely to have greater effects on VIG primarily concern the treatment of interest clauses in debt instruments and the treatment of impairment. It must be noted that there is a draft of an amendment to IFRS 4 that has been submitted to EFRAG for endorsement that would allow insurance companies to apply IFRS 9 at the same time as the forthcoming IFRS 17 for insurance contracts. In this case, IFRS 9 is likely to be applicable by no later than 2021.

Foreign currency translation

FOREIGN CURRENCY TRANSACTIONS

The individual Group companies recognise transactions in foreign currency using the mean rate of exchange on the date of each transaction. Monetary assets and liabilities in foreign currency existing on the balance sheet date are translated to euros using the mean rate of exchange on the balance sheet date. Any resulting foreign currency gains and losses are recognised through profit or loss during the reporting period.

TRANSLATION OF SEPARATE FINANCIAL STATEMENTS IN FOREIGN CURRENCIES

For purposes of the IFRS, the functional currency of Vienna Insurance Group subsidiaries located outside the Eurozone is generally the currency of their respective country. All assets and liabilities reported in the separate financial statements are translated to euros using the mean rate of exchange on the balance sheet date. Items in the income statement are translated using the average month-end mean rate of exchange during the reporting period. In the statement of cashflows, the mean rate of exchange on the balance sheet items, and the mean exchange rate at the end of the month is used for income statement items. Foreign exchange gains and losses have been recognised directly in other comprehensive income since 1 January 2004.

| Name | Currency | Period-end exchange rate 30.9.2016 | Period-end exchange rate 30.9.2015 | Average exchange rate 1.130.9.2016 | Average exchange rate 1.130.9.2015 |
|---------------------------|----------|--|--|--|--|
| | - | 1 EUR ≙ | 1 EUR ≙ | 1 EUR ≙ | 1 EUR ≙ |
| Albanian lek | ALL | 137.3300 | 139.3900 | 137.7784 | 140.1712 |
| Bosnian Convertible Marka | BAM | 1.9558 | 1.9558 | 1.9558 | 1.9558 |
| Bulgarian lev | BGN | 1.9558 | 1.9558 | 1.9558 | 1.9558 |
| Georgian lari | GEL | 2.6132 | 2.6736 | 2.5925 | 2.4870 |
| Croatian kuna | HRK | 7.5220 | 7.6445 | 7.5368 | 7.6106 |
| Macedonian denar | MKD | 61.4940 | 61.6947 | 61.6287 | 61.5973 |
| Moldovan leu | MDL | 22.1611 | 22.5926 | 22.1929 | 20.5908 |
| Turkish new lira | TRY | 3.3576 | 3.3903 | 3.2766 | 2.9708 |
| Polish zloty | PLN | 4.3192 | 4.2448 | 4.3582 | 4.1571 |
| Romanian leu | RON | 4.4537 | 4.4176 | 4.4850 | 4.4414 |
| Swiss franc | CHF | 1.0876 | 1.0915 | 1.0936 | 1.0621 |
| Serbian dinar | RSD | 123.2929 | 119.7491 | 123.0463 | 120.7087 |
| Czech koruna | CZK | 27.0210 | 27.1870 | 27.0361 | 27.3547 |
| Ukraine hryvnia | UAH | 29.0757 | 24.1195 | 28.4398 | 23.8871 |
| Hungarian forint | HUF | 309.7900 | 313.4500 | 312.1330 | 309.0916 |
| Belarusian rubel | BYN | 2.1610 | 19,908.0000 | 2.2360 | 17,027.4249 |

The following table shows the relevant exchange rates for the consolidated financial statements:

DISCLOSURES ON SEASONAL AND ECONOMIC INFLUENCES

Within VIG, seasonal fluctuations mainly affect the areas of premiums, losses and the financial result. Due to the large number of insurance contracts beginning in January, the 1st quarter is also normally the strongest quarter of the year in terms of premiums. In terms of losses, the 1st quarter (or 1st half) also normally shows a higher level of charges, mainly due to adverse environmental influences (snow, snowmelt, storms, floods). Adverse weather events, such as storms, can also occur during the summer and autumn. With respect to the financial result, the majority of dividend income occurs in the 2nd quarter.

CHANGES TO THE SCOPE OF CONSOLIDATION

Acquired companies are added to the scope of consolidation based on an internal Group guideline. The guideline includes quantitative thresholds and quantitative criteria that take into account IFRS 10.

The following company was deconsolidated during the reporting period from 1 January 2016 to 30 September 2016:

| Deconsolidations | Reason for deconsolidation | Deconsolidation date | Region |
|------------------|----------------------------|-------------------------|---------|
| TECH GATE | Sale | 30.6.2016 | Austria |

The following changes took place in the scope of consolidation during the reporting period:

| Retrospective change of consolidation method to at equity consolidation | % share | Date of change |
|---|---------|----------------|
| Neue Heimat Holding | 87.07 | 1.1.2014 |

The reasons for retrospective adjustments to the consolidation methods are presented on page 34.

During the reporting period from 1 January 2016 to 30 September 2016, Vienna Insurance Group acquired control of the following companies and included the following companies in the consolidated financial statements:

| Inclusion in the scope of consolidation | % share | Date of first consolidation | Goodwill in EUR million |
|--|------------------------|-----------------------------|----------------------------|
| VIG Services Ukraine | 100.00 | 1.1.2016 | 0.00 |
| Companies acquired during the reporting period | Shares acquired (%) | Date of first consolidation | Goodwill in EUR million |
| Nova | 100.00 | 1.1.2016 | 0.56 |

| Companies acquired during the reporting period (subject to closing) | Shares acquired (%) |
|--|------------------------|
| AXA Nezivotna, Serbia | 100.00 |
| AXA Zivotno, Serbia | 100.00 |
| AXA Life, Romania | 100.00 |

| Companies acquired during the reporting period | Shares acquired (%) |
|--|------------------------|
| BTA | 90.00 |

VIG has acquired a majority interest (90%) in BTA Baltic Insurance Company AAS (BTA Baltic), which has its registered office in Latvia and branches in Lithuania and Estonia. The sales agreement was signed in December 2015 and received final official approval on 24 August 2016.

The company was not yet included in the scope of consolidation in the 3rd quarter of 2016, as integration of the company into the Group-wide control system was not yet fully completed.

| Founded companies | % share | Date of foundation |
|-------------------|---------|-----------------------|
| UIG Consulting | 100.00 | 25.4.2016 |

Due to changes in contractual agreements, the societies in the list below were included in the financial statements using full consolidation as of 1 September 2016.

| Change of consolidation method to full consolidation | % share | Date of change |
|--|---------|----------------|
| Neue Heimat Holding | 87.07 | 1.9.2016 |
| WNH Liegenschaftsbesitz GmbH | 100.00 | 1.9.2016 |
| Alpenländische Heimstätte GmbH | 94.84 | 1.9.2016 |
| Gemeinnützige Mürz-Ybbs Siedlungsanlagen-GmbH | 99.92 | 1.9.2016 |
| Gemeinnützige Industrie-Wohnungsaktiengesellschaft | 55.00 | 1.9.2016 |
| Neuland GmbH | 61.00 | 1.9.2016 |
| Erste Heimstätte GmbH | 99.77 | 1.9.2016 |
| Neue Heimat Oberösterreich GmbH | 99.82 | 1.9.2016 |
| Schwarzatal GmbH | 100.00 | 1.9.2016 |
| Sozialbau AG | 54.17 | 1.9.2016 |
| Urbanbau GmbH | 51.46 | 1.9.2016 |

The changeover to full consolidation as the consolidation method for the above-mentioned companies results in the following changes in assets and liabilities.

| Balance sheet | Additions |
|--|------------|
| in EUR '000 | |
| Intangible assets | 1,169 |
| Investments | 3,909,887 |
| Thereof Investment property | 3,538,428 |
| Receivables (incl. tax receivables and advance payments out of income tax) | 56,217 |
| Other assets (incl. deferred tax assets) | 5,490 |
| Cash and cash equivalents | 163,067 |
| Non-underwriting provisions | -44,132 |
| Liabilities (incl. tax liabilities out of income tax) | -2,691,349 |
| Other liabilities (incl. deferred tax liabilities) | -92 |
| Other liabilities (incl. deferred tax liabilities) | |
| ontribution to profit before taxes in financial year 2016 | Addition |

| in EUR '000 | |
|---------------------|-------|
| Financial result | 8,091 |
| Other expenses | -18 |
| Profit before taxes | 8,073 |

SEGMENT REPORTING

The new composition of the Vienna Insurance Group Managing Board took effect on 1 January 2016. The resulting changes to areas of responsibility also led to a stronger focus on countries in the management of the Group. This was used as a reason to review the accounting business segments and, therefore, also the cash generating units and to adjust them to match the country focus.

In accordance with IFRS, the management focus on countries led to a change in the accounting for Group assets (e.g. insurance portfolios, brands, goodwill, etc.) based on cash generating units. As a result, Group assets are no long recognised based on balance sheet units of the parent company concerned, but at the country level. This makes it necessary to make retrospective adjustments to previous regional result shown for comparative periods in the interim report.

Segment reporting also had to be adjusted and has provided a breakdown by markets since 1 January 2016. with certain countries combined based on size according to their regional or product-specific factors (Turkey/Georgia, Remaining CEE and Other Markets). The quantitative thresholds in IFRS 8 were used to determine the segments that should be published separately.

CONSOLIDATED BALANCE SHEET BY SEGMENT

| ASSE | ASSETS | | Austria | | epublic | Slovakia | |
|------|--|------------|------------------------|-----------|------------|-----------|------------|
| | | 30.9.2016 | 31.12.2015 restated | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 |
| in E | UR '000 | | | - | | - | |
| Α. | Intangible assets | 357,131 | 359,795 | 432,674 | 433,355 | 115,238 | 114,671 |
| Β. | Investments | 22,238,461 | 21,245,626 | 3,171,687 | 3,231,555 | 1,226,318 | 1,226,063 |
| C. | Investments of unit- and index-linked life insurance | 5,507,041 | 5,393,111 | 328,725 | 312,243 | 199,703 | 197,708 |
| D. | Reinsurers' share in underwriting provisions | 435,759 | 451,567 | 99,212 | 109,362 | 45,012 | 48,167 |
| Ε. | Receivables | 625,659 | 657,931 | 130,304 | 127,758 | 65,143 | 64,811 |
| F. | Tax receivables and advance payments out of income tax | 17,860 | 24,961 | 7,328 | 9,733 | 6,255 | 0 |
| G. | Deferred tax assets | 3,081 | 51,105 | 3,663 | 4,201 | 1,495 | 3,268 |
| Η. | Other assets | 149,002 | 167,232 | 137,472 | 123,591 | 7,605 | 6,908 |
| ١. | Cash and cash equivalents | 666,724 | 539,512 | 59,726 | 53,494 | 67,686 | 50,232 |
| Tot | al ASSETS | 30,000,718 | 28,890,840 | 4,370,791 | 4,405,292 | 1,734,455 | 1,711,828 |

| ASSE | ASSETS | | Poland | | ania | The Baltic | |
|------|--|-----------|------------|-----------|------------|------------|------------|
| | | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 |
| in E | UR '000 | | | | | | |
| Α. | Intangible assets | 142,269 | 144,534 | 250,676 | 246,194 | 23,313 | 24,893 |
| Β. | Investments | 858,116 | 925,750 | 536,090 | 412,853 | 241,141 | 196,268 |
| C. | Investments of unit- and index-linked life insurance | 749,523 | 671,470 | 216,367 | 206,011 | 38,928 | 34,352 |
| D. | Reinsurers' share in underwriting provisions | 56,977 | 22,701 | 36,147 | 30,559 | 8,903 | 14,371 |
| Ε. | Receivables | 145,586 | 110,719 | 139,972 | 150,406 | 20,448 | 12,893 |
| F. | Tax receivables and advance payments out of income tax | 8,040 | 7,563 | 2,217 | 2,183 | 169 | 179 |
| G. | Deferred tax assets | 3,536 | 3,500 | 9,897 | 12,448 | 1,408 | 632 |
| Η. | Other assets | 10,597 | 8,028 | 12,182 | 9,559 | 1,389 | 533 |
| ١. | Cash and cash equivalents | 20,359 | 12,092 | 43,492 | 42,309 | 11,750 | 17,970 |
| Tot | al ASSETS | 1,995,003 | 1,906,357 | 1,247,040 | 1,112,522 | 347,449 | 302,091 |

| ASSE | ASSETS | | Hungary | | aria | Turkey/Georgia | |
|------|--|-----------|------------|-----------|------------|----------------|------------|
| | | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 |
| in E | UR '000 | | | | | | |
| Α. | Intangible assets | 43,400 | 43,461 | 191,156 | 194,237 | 27,356 | 27,654 |
| Β. | Investments | 151,954 | 148,428 | 155,699 | 131,453 | 105,200 | 80,095 |
| C. | Investments of unit- and index-linked life insurance | 380,678 | 361,849 | 0 | 0 | 0 | 0 |
| D. | Reinsurers' share in underwriting provisions | 6,492 | 8,077 | 21,099 | 16,165 | 62,490 | 65,707 |
| E. | Receivables | 19,031 | 18,395 | 42,552 | 38,902 | 60,821 | 54,440 |
| F. | Tax receivables and advance payments out of income tax | 29 | 11 | 73 | 427 | 352 | 651 |
| G. | Deferred tax assets | 183 | 197 | 1,865 | 1,824 | 2,843 | 4,521 |
| Η. | Other assets | 6,685 | 5,222 | 2,202 | 2,130 | 1,270 | 1,315 |
| ١. | Cash and cash equivalents | 7,028 | 6,083 | 11,056 | 12,002 | 21,214 | 22,041 |
| Tot | al ASSETS | 615,480 | 591,723 | 425,702 | 397,140 | 281,546 | 256,424 |

| ASSE | ETS Remaining CEE | | Other N | Other Markets | | Central Functions | | Total | |
|------|---|-----------|------------|---------------|------------|--------------------------|------------------------|------------|------------------------|
| | | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 restated | 30.9.2016 | 31.12.2015 restated |
| in E | UR '000 | | | | | | | | |
| Α. | Intangible assets | 131,941 | 133,693 | 1,354 | 1,762 | 334,314 | 355,708 | 2,050,822 | 2,079,957 |
| Β. | Investments | 731,008 | 699,581 | 611,919 | 599,339 | 4,964,781 | 1,244,958 | 34,992,374 | 30,141,969 |
| C. | Investments of unit- and index-linked life insurance | 67,165 | 48,371 | 994,937 | 919,020 | 0 | 0 | 8,483,067 | 8,144,135 |
| D. | Reinsurers' share in underwriting provisions | 29,254 | 26,738 | 7,088 | 7,782 | 254,337 | 229,544 | 1,062,770 | 1,030,740 |
| E. | Receivables | 67,795 | 67,717 | 13,691 | 17,795 | 140,593 | 70,213 | 1,471,595 | 1,391,980 |
| F. | Tax receivables and advance payments out of income tax | 2,280 | 1,265 | 1,310 | 0 | 182,113 | 169,737 | 228,026 | 216,710 |
| G. | Deferred tax assets | 4,228 | 4,054 | 1,297 | 2,801 | 23,213 | 35,141 | 56,709 | 123,692 |
| Η. | Other assets | 9,299 | 9,745 | 4,124 | 4,649 | 14,810 | 11,007 | 356,637 | 349,919 |
| ١. | Cash and cash equivalents | 23,137 | 16,793 | 102,714 | 143,289 | 465,904 | 185,395 | 1,500,790 | 1,101,212 |
| Tot | al ASSETS | 1,066,107 | 1,007,957 | 1,738,434 | 1,696,437 | 6,380,065 | 2,301,703 | 50,202,790 | 44,580,314 |

The investments included shares in at equity consolidated companies of EUR 220,287,000 in Austria (EUR 209,636,000), EUR 28,046,000 in the Czech Republic (EUR 27,471,000), and EUR 4,717,000 in the Central Functions (EUR 82,529,000).

| LIABILITIES AND SHAREHOLDERS' EQUITY | | Aus | Austria | | Czech Republic | | akia |
|--------------------------------------|--|------------|------------|-----------|----------------|-----------|------------|
| | | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 |
| in E | UR '000 | | | | | | |
| Β. | Subordinated liabilities | 97,020 | 112,320 | 20,354 | 20,353 | 0 | 0 |
| C. | Underwriting provisions | 22,031,291 | 20,989,146 | 2,971,759 | 2,961,668 | 1,029,300 | 994,516 |
| D. | Underwriting provisions for unit- and index-linked life insurance | 5,287,924 | 5,185,236 | 199,301 | 185,717 | 213,638 | 212,097 |
| E. | Non-underwriting provisions | 471,751 | 457,698 | 4,929 | 7,271 | 2,074 | 3,069 |
| F. | Liabilities | 703,992 | 739,517 | 173,903 | 201,819 | 65,086 | 98,179 |
| G. | Tax liabilities out of income tax | 157,719 | 104,272 | 8,906 | 7,099 | 2,966 | 1,982 |
| Η. | Deferred tax liabilities | 216,439 | 220,958 | 24,125 | 23,839 | 16,988 | 12,557 |
| ١. | Other liabilities | 93,879 | 103,616 | 13,225 | 12,188 | 7,035 | 6,228 |
| Sub | total | 29,060,015 | 27,912,763 | 3,416,502 | 3,419,954 | 1,337,087 | 1,328,628 |

| LIABILITIES AND SHAREHOLDERS' EQUITY | | Pola | Poland | | Romania | | altic |
|--------------------------------------|--|-----------|------------|-----------|------------|-----------|------------|
| | | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 |
| in E | UR '000 | | | | | | |
| Β. | Subordinated liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| C. | Underwriting provisions | 756,558 | 741,332 | 487,698 | 396,331 | 210,647 | 165,487 |
| D. | Underwriting provisions for unit- and index-linked life insurance | 720,321 | 638,569 | 211,676 | 201,260 | 38,928 | 34,353 |
| E. | Non-underwriting provisions | 13,435 | 17,838 | 3,122 | 4,061 | 419 | 367 |
| F. | Liabilities | 87,217 | 65,223 | 65,245 | 81,756 | 14,894 | 21,806 |
| G. | Tax liabilities out of income tax | 111 | 576 | 0 | 0 | 78 | 150 |
| Η. | Deferred tax liabilities | 19,773 | 17,602 | 265 | 0 | 120 | 409 |
| ١. | Other liabilities | 21,826 | 21,261 | 3,489 | 10,992 | 1,196 | 845 |
| Sub | total | 1,619,241 | 1,502,401 | 771,495 | 694,400 | 266,282 | 223,417 |

| LIABI | LIABILITIES AND SHAREHOLDERS' EQUITY | | Hungary | | Bulgaria | | Georgia |
|-------|--|-----------|------------|-----------|------------|-----------|------------|
| | | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 |
| in E | UR '000 | | | | | | |
| Β. | Subordinated liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| C. | Underwriting provisions | 139,066 | 114,042 | 151,455 | 134,329 | 195,542 | 165,110 |
| D. | Underwriting provisions for unit- and index-linked life insurance | 372,832 | 353,808 | 0 | 0 | 0 | 0 |
| Ε. | Non-underwriting provisions | 5,923 | 6,578 | 16,099 | 14,855 | 1,546 | 1,123 |
| F. | Liabilities | 14,255 | 21,271 | 17,713 | 15,883 | 27,163 | 20,693 |
| G. | Tax liabilities out of income tax | 36 | 0 | 126 | 109 | 602 | 0 |
| Η. | Deferred tax liabilities | 1,228 | 1,176 | 1,998 | 1,893 | 6 | 75 |
| Ι. | Other liabilities | 4,425 | 3,089 | 250 | 591 | 2,042 | 1,948 |
| Sub | total | 537,765 | 499,964 | 187,641 | 167,660 | 226,901 | 188,949 |

| LIABILITIES AND SHAREHOLDERS' | | Remaining CEE | | Other Markets | | Central Functions | | Total | |
|-------------------------------|--|---------------|------------|---------------|------------|--------------------------|------------------------|------------|------------------------|
| EQUIT | ſY | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 restated | 30.9.2016 | 31.12.2015 restated |
| in E | UR '000 | | | | | | | | |
| Β. | Subordinated liabilities | 0 | 0 | 0 | 0 | 1,147,635 | 1,147,635 | 1,265,009 | 1,280,308 |
| C. | Underwriting provisions | 671,908 | 652,197 | 586,302 | 556,799 | 314,456 | 274,166 | 29,545,982 | 28,145,123 |
| D. | Underwriting provisions for unit- and index-linked life | 67 165 | 40.070 | 002 071 | 017 100 | 0 | 0 | 0 105 056 | 7 776 600 |
| | insurance | 67,165 | 48,372 | 993,271 | 917,190 | 0 | 0 | 8,105,056 | 7,776,602 |
| Ε. | Non-underwriting provisions | 5,115 | 5,505 | 6,312 | 7,003 | 160,017 | 138,028 | 690,742 | 663,396 |
| F. | Liabilities | 35,849 | 34,094 | 31,123 | 100,976 | 2,836,608 | 233,100 | 4,073,048 | 1,634,317 |
| G. | Tax liabilities out of income tax | 2,014 | 2,541 | 12 | 455 | 3,424 | 4,617 | 175,994 | 121,801 |
| H. | Deferred tax liabilities | 2,603 | 1,649 | 746 | 321 | 18,088 | 14,416 | 302,379 | 294,895 |
| ١. | Other liabilities | 9,570 | 9,077 | 3 | 548 | 3,363 | 3,091 | 160,303 | 173,474 |
| Subtotal 794,224 753,4 | | 753,435 | 1,617,769 | 1,583,292 | 4,483,591 | 1,815,053 | 44,318,513 | 40,089,916 | |
| Sha | Shareholders' equity | | | | | 5,884,277 | 4,490,398 | | |
| Tot | Total LIABILITIES AND SHAREHOLDERS' EQUITY | | | | | | 50,202,790 | 44,580,314 | |

The amounts indicated for each segment have been adjusted for internal segment transactions. As a result, the segment asset and liability balances cannot be used to infer the shareholders' equity allocated to each region.

CONSOLIDATED INCOME STATEMENT BY SEGMENT

| REGIONS | Aus | tria | Czech R | epublic | Slovakia | | Poland | |
|---|------------|------------------------|------------|------------|------------|------------|------------|------------|
| | 1.130.9.16 | 1.130.9.15 restated | 1.130.9.16 | 1.130.9.15 | 1.130.9.16 | 1.130.9.15 | 1.130.9.16 | 1.130.9.15 |
| in EUR '000 | | | - | - | | | - | |
| Premiums written – gross | 3,107,440 | 3,154,198 | 1,156,739 | 1,193,204 | 547,921 | 551,827 | 616,527 | 635,274 |
| Net earned premiums | 2,481,264 | 2,519,986 | 861,469 | 927,110 | 444,520 | 449,878 | 502,661 | 545,401 |
| Financial result excluding at equity consolidated companies | 525,797 | 569,691 | 64,333 | 75,979 | 40,595 | 40,710 | 26,767 | 35,586 |
| Income from investments | 660,973 | 696,756 | 95,307 | 116,904 | 43,262 | 43,263 | 34,373 | 47,034 |
| Expenses for investments and interest expenses | -135,176 | -127,065 | -30,974 | -40,925 | -2,667 | -2,553 | -7,606 | -11,448 |
| Result from shares in at equity consolidated companies | 30,470 | 16,949 | 1,670 | 2,452 | 0 | 0 | 0 | 0 |
| Other income | 13,262 | 11,197 | 43,880 | 23,371 | 9,164 | 11,278 | 13,462 | 5,793 |
| Expenses for claims and insurance benefits | -2,448,189 | -2,494,899 | -556,243 | -644,427 | -363,795 | -366,945 | -396,776 | -373,529 |
| Acquisition and administrative expenses | -478,024 | -460,739 | -267,360 | -235,370 | -70,091 | -72,377 | -117,323 | -167,756 |
| Other expenses | -21,161 | -45,318 | -33,600 | -23,199 | -20,763 | -22,132 | -11,477 | -10,673 |
| Profit before taxes | 103,419 | 116,867 | 114,149 | 125,916 | 39,630 | 40,412 | 17,314 | 34,822 |
| Tax expenses | -37,845 | -13,678 | -23,245 | -25,479 | -10,562 | -10,836 | -4,486 | -7,277 |
| Profit for the period | 65,574 | 103,189 | 90,904 | 100,437 | 29,068 | 29,576 | 12,828 | 27,545 |

| REGIONS | Rom | ania | The Baltic | | Hungary | | Bulgaria | |
|---|------------|------------|------------|------------|------------|------------|------------|------------|
| | 1.130.9.16 | 1.130.9.15 | 1.130.9.16 | 1.130.9.15 | 1.130.9.16 | 1.130.9.15 | 1.130.9.16 | 1.130.9.15 |
| in EUR '000 | | | | | | | - | |
| Premiums written – gross | 391,779 | 300,587 | 104,517 | 43,428 | 161,994 | 141,867 | 107,839 | 101,666 |
| Net earned premiums | 253,371 | 192,263 | 80,838 | 42,289 | 117,278 | 102,677 | 73,790 | 67,544 |
| Financial result excluding at equity consolidated companies | 9,508 | 8,270 | 4,193 | 2,173 | 5,326 | 6,199 | 9,057 | 9,899 |
| Income from investments | 14,660 | 13,287 | 5,561 | 3,176 | 6,763 | 10,875 | 19,535 | 19,210 |
| Expenses for investments and interest expenses | -5,152 | -5,017 | -1,368 | -1,003 | -1,437 | -4,676 | -10,478 | -9,311 |
| Result from shares in at equity consolidated companies | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other income | 5,348 | 7,337 | 3,170 | 986 | 1,544 | 1,585 | 793 | 787 |
| Expenses for claims and insurance benefits | -168,365 | -129,764 | -63,604 | -32,342 | -87,446 | -73,756 | -45,603 | -44,080 |
| Acquisition and administrative expenses | -73,940 | -58,765 | -25,303 | -11,191 | -25,845 | -27,209 | -23,820 | -21,210 |
| Other expenses | -19,520 | -13,852 | -7,112 | -235 | -8,080 | -7,535 | -8,895 | -7,844 |
| Profit before taxes | 6,402 | 5,489 | -7,818 | 1,680 | 2,777 | 1,961 | 5,322 | 5,096 |
| Tax expenses | -1,432 | 281 | 1,111 | -208 | -110 | -192 | -480 | -291 |
| Profit for the period | 4,970 | 5,770 | -6,707 | 1,472 | 2,667 | 1,769 | 4,842 | 4,805 |

| REGIONS | Turkey/ | Georgia | Remaining CEE | | Other Markets | | Central Functions | |
|---|------------|------------|---------------|------------|---------------|------------|--------------------------|------------------------|
| | 1.130.9.16 | 1.130.9.15 | 1.130.9.16 | 1.130.9.15 | 1.130.9.16 | 1.130.9.15 | 1.130.9.16 | 1.130.9.15 restated |
| in EUR '000 | | | | - | - | - | - | |
| Premiums written – gross | 160,710 | 139,051 | 240,441 | 229,905 | 269,375 | 299,269 | 1,019,001 | 968,592 |
| Net earned premiums | 75,811 | 67,866 | 166,275 | 156,915 | 239,013 | 269,933 | 855,323 | 805,757 |
| Financial result excluding at equity consolidated companies | 5,167 | 3,265 | 26,180 | 26,854 | 13,645 | 13,539 | -62,560 | -46,558 |
| Income from investments | 8,502 | 7,717 | 31,859 | 32,045 | 15,435 | 15,093 | 94,324 | 80,070 |
| Expenses for investments and interest expenses | -3,335 | -4,452 | -5,679 | -5,191 | -1,790 | -1,554 | -156,884 | -126,628 |
| Result from shares in at equity consolidated companies | 0 | 0 | 0 | 0 | 0 | 0 | 3,208 | 16,278 |
| Other income | 2,291 | 6,744 | 3,637 | 5,794 | 9,079 | 2,543 | 17,161 | 892 |
| Expenses for claims and insurance benefits | -57,857 | -51,594 | -109,998 | -105,357 | -209,301 | -165,114 | -584,191 | -537,802 |
| Acquisition and administrative expenses | -16,286 | -19,648 | -61,445 | -58,411 | -15,142 | -16,285 | -240,158 | -244,063 |
| Other expenses | -2,251 | -2,822 | -13,018 | -10,647 | -20,613 | -89,492 | -3,871 | -200,285 |
| Profit before taxes | 6,875 | 3,811 | 11,631 | 15,148 | 16,681 | 15,124 | -15,088 | -205,781 |
| Tax expenses | -2,556 | 197 | -3,054 | -3,608 | -4,016 | -4,134 | 16,350 | 41,339 |
| Profit for the period | 4,319 | 4,008 | 8,577 | 11,540 | 12,665 | 10,990 | 1,262 | -164,442 |

| REGIONS | Consol | idation | Total | |
|---|------------|------------|------------|------------------------|
| | 1.130.9.16 | 1.130.9.15 | 1.130.9.16 | 1.130.9.15 restated |
| in EUR '000 | | | | |
| Premiums written – gross | -922,518 | -846,445 | 6,961,765 | 6,912,423 |
| Net earned premiums | 7,283 | -321 | 6,158,896 | 6,147,298 |
| Financial result excluding at equity consolidated companies | -136 | 403 | 667,872 | 746,010 |
| Income from investments | -43,659 | -46,645 | 986,895 | 1,038,785 |
| Expenses for investments and interest expenses | 43,523 | 47,048 | -319,023 | -292,775 |
| Result from shares in at equity consolidated companies | 0 | 0 | 35,348 | 35,679 |
| Other income | -30 | -37 | 122,761 | 78,270 |
| Expenses for claims and insurance benefits | -91 | -1,570 | -5,091,459 | -5,021,179 |
| Acquisition and administrative expenses | -7,616 | -2,485 | -1,422,353 | -1,395,509 |
| Other expenses | 620 | 3,436 | -169,741 | -430,598 |
| Profit before taxes | 30 | -574 | 301,324 | 159,971 |
| Tax expenses | 0 | 0 | -70,325 | -23,886 |
| Profit for the period | 30 | -574 | 230,999 | 136,085 |

RETROSPECTIVE ADJUSTMENT

The adjustment is based on a notice of 2 August 2016 from the Austrian Financial Market Authority (FMA) in accordance with § 3(1) no. 3 of the Austrian Financial Reporting Enforcement Act (Rechnungslegungs-Kontrollgesetz – RL-KG), in which the FMA found that the participations in the non-profit housing societies were not reported in accordance with FRS. The audit was based on the consolidated financial statements of 31 December 2014 and 31 December 2015 and the half-year reports of 30 June 2014 and 30 June 2015. According to this notice, statutory restrictions on payout and realisation of assets that apply to non-profit housing societies, and indirectly to their holding company, were not taken into account when determining the fair value of these companies at the time of loss of control or recognising the share of their profits.

This means the following adjustments for financial year 2015 and for shareholders' equity as of 1 January 2015:

| As of 1.1.2015 | As originally reported | Non-profit adjustment | After adjustment |
|---|------------------------|--------------------------|---------------------|
| ASSETS | | | |
| B. Investments* | 30,359,543 | -501,485 | 29,858,058 |
| E. Receivables | 1,502,027 | 1,801 | 1,503,828 |
| F. Tax receivables and advance payments out of income tax | 119,209 | -71 | 119,138 |
| I. Cash and cash equivalents | 781,987 | -2,204 | 779,783 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | _ | |
| F. Liabilities | 1,679,355 | -202 | 1,679,153 |
| Shareholders' equity | 5,283,427 | -501,757 | 4,781,670 |
| Attributable to equity holders of the Company | 5,110,404 | -444,656 | 4,665,748 |
| Non-controlling interests | 173,023 | -57,101 | 115,922 |

* Adjustment only concerns shares in at equity consolidated companies.

The retrospective adjustment had the following effects on the 2015 annual financial statements:

Annual financial statements for 2015

| ASSE | TS | As originally reported | Non-profit adjustment | After adjustment |
|------|--|------------------------|--------------------------|---------------------|
| in E | UR '000 | | | |
| Α. | Intangible assets | 2,079,957 | 0 | 2,079,957 |
| Β. | Investments* | 30,709,225 | -567,256 | 30,141,969 |
| C. | Investments of unit- and index-linked life insurance | 8,144,135 | 0 | 8,144,135 |
| D. | Reinsurers' share in underwriting provisions | 1,030,740 | 0 | 1,030,740 |
| E. | Receivables | 1,390,233 | 1,747 | 1,391,980 |
| F. | Tax receivables and advance payments out of income tax | 216,846 | -136 | 216,710 |
| Η. | Other assets | 349,919 | 0 | 349,919 |
| ١. | Cash and cash equivalents | 1,103,234 | -2,022 | 1,101,212 |
| Sub | total | 45,024,289 | -567,667 | 44,456,622 |
| Def | erred tax assets | 123,692 | 0 | 123,692 |
| Tot | al ASSETS | 45,147,981 | -567,667 | 44,580,314 |

* Adjustment only concerns shares in at equity consolidated companies.

| LIABILITIES AND SHAREHOLDERS' EQUITY | As originally reported | Non-profit adjustment | After adjustment |
|--|---------------------------|--------------------------|---------------------|
| in EUR '000 | | | |
| B. Subordinated liabilities | 1,280,308 | 0 | 1,280,308 |
| C. Underwriting provisions | 28,145,123 | 0 | 28,145,123 |
| D. Underwriting provisions for unit- and index-linked life insurance | 7,776,602 | 0 | 7,776,602 |
| E. Non-underwriting provisions | 663,396 | 0 | 663,396 |
| F. Liabilities | 1,634,579 | -262 | 1,634,317 |
| G. Tax liabilities out of income tax | 121,801 | 0 | 121,801 |
| I. Other liabilities | 173,474 | 0 | 173,474 |
| Subtotal | 39,795,283 | -262 | 39,795,021 |
| Deferred tax liabilities | 294,895 | 0 | 294,895 |
| Attributable to equity holders of the Company | 4,860,133 | -481,468 | 4,378,665 |
| Non-controlling interests | 197,670 | -85,937 | 111,733 |
| Total LIABILITIES AND SHAREHOLDERS' EQUITY | 45,147,981 | -567,667 | 44,580,314 |

| CONSOLIDATED INCOME STATEMENT | As originally reported | Non-profit adjustment | After adjustment |
|---|------------------------|--------------------------|---------------------|
| in EUR '000 | | | |
| Premiums written – gross | 9,019,759 | 0 | 9,019,759 |
| Net earned premiums | 8,180,535 | 0 | 8,180,535 |
| Financial result excluding at equity consolidated companies | 999,987 | 0 | 999,987 |
| Income from investments | 1,452,907 | 0 | 1,452,907 |
| Expenses for investments and interest expenses | -452,920 | 0 | -452,920 |
| Result from shares in at equity consolidated companies | 74,911 | -34,702 | 40,209 |
| Other income | 150,207 | 0 | 150,207 |
| Expenses for claims and insurance benefits | -6,748,874 | 0 | -6,748,874 |
| Acquisition and administrative expenses | -1,847,567 | 0 | -1,847,567 |
| Other expenses | -637,101 | 261 | -636,840 |
| Profit before taxes | 172,098 | -34,441 | 137,657 |
| Tax expenses | -61,765 | -58 | -61,823 |
| Profit for the period | 110,333 | -34,499 | 75,834 |
| thereof attributable to shareholders of the Company | 98,223 | -28,204 | 70,019 |
| thereof non-controlling interests | 12,110 | -6,295 | 5,815 |

| Earnings per share | As originally reported | Non-profit adjustment | After adjustment |
|--------------------|---------------------------|--------------------------|---------------------|
| in EUR | | | |
| Earnings per share | 0.66 | -0.22 | 0.44 |

* The calculation of EPS includes accured interest expenses for hybrid capital.

NOTES TO THE CONSOLIDATED BALANCE SHEET

Significant items are presented in detail below.

1. INTANGIBLE ASSETS

| Composition | 30.9.2016 | 31.12.2015 |
|--------------------------------|-----------|------------|
| in EUR '000 | | |
| Goodwill | 1,582,098 | 1,579,639 |
| Purchased insurance portfolios | 32,707 | 40,773 |
| Other intangible assets | 436,017 | 459,545 |
| Purchased software | 395,760 | 419,699 |
| Other | 40,257 | 39,846 |
| Total | 2,050,822 | 2,079,957 |

| Development of goodwill | 30.9.2016 | 31.12.2015 |
|---|-----------|------------|
| in EUR '000 | | |
| Acquisition costs | 1,838,652 | 1,836,272 |
| Cumulative impairment as of 31.12. of the previous year | -259,013 | -192,551 |
| Book value as of 31.12. of the previous year | 1,579,639 | 1,643,721 |
| Exchange rate changes | 889 | -617 |
| Book value as of 1.1. | 1,580,528 | 1,643,104 |
| Additions | 1,570 | 2,758 |
| Impairments | 0 | -66,223 |
| Book value as of 30.9. and 31.12. respectively | 1,582,098 | 1,579,639 |
| Cumulative impairment as of 30.9. and 31.12. respectively | 259,651 | 259,013 |
| Acquisition costs | 1,841,749 | 1,838,652 |

Additions mainly result from the acquisition of the subsidiaries indicated in the section "Changes in the scope of consolidation".

Due to lower company profits for Baltikums in coming years, an impairment to the insurance portfolio and customer base of EUR 1,988,000 was applied in the 3rd quarter of 2016.

2. OTHER SECURITIES

| Development | Held to maturity | | Available | Available for sale | | Held for trading | | Recognised at fair value through profit and loss | |
|---|------------------|------------|------------|--------------------|-----------|------------------|-----------|--|--|
| | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 | |
| in EUR '000 | | | | | | | | | |
| Acquisition costs | 3,080,231 | 3,059,251 | | | | | | | |
| Cumulative depreciation as of 31.12. of previous years | -14,116 | -13,316 | | | | | | | |
| Book value as of 31.12. of the previous year | 3,066,115 | 3,045,935 | 20,649,481 | 20,134,501 | 171,410 | 194,883 | 229,374 | 271,287 | |
| Exchange rate changes | -2,104 | 54,826 | -341 | 26,852 | -1,567 | -2,831 | -30 | 2,193 | |
| Book value as of 1.1. | 3,064,011 | 3,100,761 | 20,649,140 | 20,161,353 | 169,843 | 192,052 | 229,344 | 273,480 | |
| Reclassifications | 0 | -5 | 4,757 | -5,311 | 859 | 2,912 | 9,096 | 897 | |
| Additions | 109,466 | 272,247 | 3,074,318 | 5,002,212 | 83,208 | 123,743 | 63,161 | 88,424 | |
| Disposals/repayments | -132,511 | -306,317 | -2,449,749 | -4,110,530 | -99,866 | -143,311 | -86,537 | -147,794 | |
| Changes in scope of consolidation | 0 | 0 | 13,318 | -12,420 | 0 | 0 | 35,303 | 15,276 | |
| Changes in value recognised in profit and loss | -2 | -249 | 0 | 2,240 | -2,101 | -3,986 | 3,774 | -909 | |
| Changes recognised directly in equity | 0 | 0 | 1,049,435 | -369,618 | 0 | 0 | 0 | 0 | |
| Impairments | -10 | -322 | -16,784 | -18,445 | 0 | 0 | 0 | 0 | |
| Book value as of 30.9. and 31.12. respectively | 3,040,954 | 3,066,115 | 22,324,435 | 20,649,481 | 151,943 | 171,410 | 254,141 | 229,374 | |
| Cumulative appreciation/ depreciation as of 30.9. and 31.12. respectively | 15,469 | 14,116 | | | | | | | |
| Acquisition costs | 3,056,423 | 3,080,231 | | | | | | | |

3. REINSURERS' SHARE IN UNDERWRITING PROVISIONS

| Composition | | al |
|--|-----------|------------|
| | 30.9.2016 | 31.12.2015 |
| in EUR '000 | | |
| Provision for unearned premiums | 206,620 | 125,715 |
| Mathematical reserve | 63,043 | 63,262 |
| Provisions for outstanding claims | 780,364 | 825,929 |
| Provision for profit-unrelated premium refunds | 7,947 | 11,059 |
| Other underwriting provisions | 4,796 | 4,775 |
| Total | 1,062,770 | 1,030,740 |

4. RECEIVABLES

Composition

| Composition | Total | | |
|--|-----------|------------------------|--|
| | 30.9.2016 | 31.12.2015 restated | |
| in EUR '000 | | | |
| Underwriting | 787,520 | 729,433 | |
| Receivables from direct insurance business | 673,912 | 621,839 | |
| from policyholders | 530,832 | 462,914 | |
| from insurance intermediaries | 99,085 | 109,342 | |
| from insurance companies | 43,995 | 49,583 | |
| Receivables from reinsurance business | 113,608 | 107,594 | |
| Non-underwriting | 684,075 | 662,547 | |
| Other receivables | 684,075 | 662,547 | |
| Total | 1,471,595 | 1,391,980 | |

5. EARNINGS PER SHARE

| | | 1.130.9.2016 | | 1.130.9.2015 restated |
|---|----------|--------------|----------|--------------------------|
| Profit for the period | EUR '000 | 230,999 | EUR '000 | 136,085 |
| Profit for the period after non-controlling interests | EUR '000 | 224,142 | EUR '000 | 130,988 |
| Interest expenses for hybrid capital | EUR '000 | 11,862 | EUR '000 | 12,535 |
| Number of shares | Units | 128,000,000 | Units | 128,000,000 |
| Earnings per share (annualised) | EUR | 2.21 | EUR | 1.23 |

| | | 1.730.9.2016 | | 1.730.9.2015 restated |
|---|----------|--------------|----------|--------------------------|
| Profit for the period | EUR '000 | 76,016 | EUR '000 | -54,636 |
| Profit for the period after non-controlling interests | EUR '000 | 71,462 | EUR '000 | -56,935 |
| Interest expenses for hybrid capital | EUR '000 | 3,984 | EUR '000 | 3,993 |
| Number of shares | Units | 128,000,000 | Units | 128,000,000 |
| Earnings per share (annualised) | EUR | 2.11 | EUR | -1.90 |

6. UNDERWRITING PROVISION - GROSS

Composition

| | 30.9.2016 | 31.12.2015 |
|---|---------------|------------|
| in EUR '000 | | |
| Provision for unearned premiums | 1,399,440 | 1,181,269 |
| Mathematical reserve | 21,649,711 | 21,068,385 |
| thereof for guaranteed policy benefits | 19,634,440 | 19,304,414 |
| thereof for allocated and committed profit shares | 914,567 | 932,810 |
| thereof deferred profit participation | 1,100,704 | 831,161 |
| Provisions for outstanding claims | 4,760,203 | 4,603,648 |
| Provision for premium refunds | 1,688,031 | 1,238,692 |
| thereof profit-related | 1,635,097 | 1,182,632 |
| thereof profit-unrelated | <i>52,934</i> | 56,060 |
| Other underwriting provisions | 48,597 | 53,129 |
| Total | 29,545,982 | 28,145,123 |

Total

7. LIABILITIES

Composition

| Composition | Total | |
|--|-----------|------------------------|
| | 30.9.2016 | 31.12.2015 restated |
| in EUR '000 | | |
| Underwriting | 727,292 | 933,128 |
| Liabilities from direct business | 496,887 | 722,832 |
| to policyholders | 289,319 | 523,949 |
| to insurance intermediaries | 161,809 | 160,306 |
| to insurance companies | 45,570 | 38,577 |
| arising from financial insurance contracts | 189 | 0 |
| Liabilities from reinsurance business | 160,316 | 134,462 |
| Deposits from ceded reinsurance business | 70,089 | 75,834 |
| Non-underwriting | 3,345,756 | 701,189 |
| Liabilities to financial institutions | 1,325,225 | 283,774 |
| Other liabilities | 2,020,531 | 417,415 |
| Total | 4,073,048 | 1,634,317 |

NOTES TO THE CONSOLIDATED INCOME STATEMENT

8. PREMIUMS WRITTEN

| Composition | | al |
|---------------------------------------|--------------|--------------|
| | 1.130.9.2016 | 1.130.9.2015 |
| in EUR '000 | | |
| Motor own damage insurance | 720,726 | 671,171 |
| Motor third party liability insurance | 1,001,733 | 879,633 |
| Other property and casualty insurance | 2,957,279 | 2,833,849 |
| Life insurance - regular premium | 1,858,262 | 1,831,896 |
| Life insurance - single premium | 959,954 | 1,178,885 |
| Health insurance | 386,329 | 363,434 |
| Consolidation | -922,518 | -846,445 |
| Total Written premiums | 6,961,765 | 6,912,423 |

9. FINANCIAL RESULT

| Composition | Austria | Czech Republic | Slovakia | Poland | Romania | The Baltic | Hungary |
|---|--------------|-------------------|--------------|--------------|--------------|--------------|--------------|
| | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 |
| in EUR '000 | | - | - | - | _ | - | |
| Current income | 610,886 | 76,992 | 32,879 | 23,455 | 10,777 | 3,831 | 6,413 |
| Income from appreciation | 3,859 | 2,038 | 1,291 | 2,676 | 1,309 | 478 | 0 |
| of which a reduction in impairment | 0 | 0 | 0 | 0 | 1,123 | 0 | 0 |
| Income from the disposal of investments | 46,228 | 16,277 | 9,092 | 8,242 | 2,574 | 1,252 | 350 |
| Total income | 660,973 | 95,307 | 43,262 | 34,373 | 14,660 | 5,561 | 6,763 |
| | | | | | | | |
| Depreciation of investments | 48,080 | 5,360 | 1,587 | 1,717 | 1,449 | 781 | 317 |
| Thereof impairment of investments | 15,352 | 0 | 0 | 0 | 514 | 0 | 317 |
| Exchange rate changes | - 25 | 2,215 | 10 | 118 | 401 | 0 | - 95 |
| Losses from disposal of investments | 8,201 | 12,437 | 179 | 1,025 | 94 | 108 | 103 |
| Interest expenses | 28,523 | 2,735 | 234 | 2,161 | 1,776 | 179 | 529 |
| Other expenses | 50,397 | 8,227 | 657 | 2,585 | 1,432 | 300 | 583 |
| Total expenses | 135,176 | 30,974 | 2,667 | 7,606 | 5,152 | 1,368 | 1,437 |

| Composition | Bulgaria | Turkey/ Georgia | Remaining CEE | Other Markets | Central Functions | Consolidation | Total |
|---|--------------|--------------------|------------------|------------------|----------------------|---------------|--------------|
| | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 |
| in EUR '000 | - | - | - | - | - | - | |
| Current income | 16,790 | 6,556 | 28,246 | 15,390 | 91,906 | -43,659 | 880,462 |
| Income from appreciation | 1,148 | 1,642 | 149 | 3 | 32 | 0 | 14,625 |
| of which a reduction in impairment | 0 | 0 | 9 | 0 | 0 | 0 | 1,132 |
| Income from the disposal of investments | 1,597 | 304 | 3,464 | 42 | 2,386 | 0 | 91,808 |
| Total income | 19,535 | 8,502 | 31,859 | 15,435 | 94,324 | -43,659 | 986,895 |
| | | | | | | | |
| Depreciation of investments | 1,221 | 1,323 | 1,726 | 994 | 15,746 | 0 | 80,301 |
| Thereof impairment of investments | 268 | 0 | 843 | 343 | 0 | 0 | 17,637 |
| Exchange rate changes | 183 | 46 | 761 | 0 | 2,234 | 0 | 5,848 |
| Losses from disposal of investments | 601 | 446 | 154 | 38 | 1,457 | 0 | 24,843 |
| Interest expenses | 209 | 706 | 1,467 | 190 | 72,832 | -43,523 | 68,018 |
| Other expenses | 8,264 | 814 | 1,571 | 568 | 64,615 | 0 | 140,013 |
| Total expenses | 10,478 | 3,335 | 5,679 | 1,790 | 156,884 | -43,523 | 319,023 |

| Composition | Austria | Czech Republic | Slovakia | Poland | Romania | The Baltic | Hungary |
|---|--------------|-------------------|--------------|--------------|--------------|--------------|--------------|
| | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 |
| in EUR '000 | | - | - | - | | - | |
| Current income | 615,118 | 84,161 | 33,804 | 28,790 | 9,624 | 2,589 | 7,014 |
| Income from appreciation | 4,546 | 2,283 | 922 | 1,624 | 147 | 487 | 0 |
| of which a reduction in impairment | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Income from the disposal of investments | 77,092 | 30,460 | 8,537 | 16,620 | 3,516 | 100 | 3,861 |
| Total income | 696,756 | 116,904 | 43,263 | 47,034 | 13,287 | 3,176 | 10,875 |
| Depreciation of investments | 39,573 | 5,999 | 1,434 | 4,486 | 1,050 | 689 | 0 |
| Thereof impairment of investments | 6,545 | 128 | 0 | 0 | 63 | 0 | 0 |
| Exchange rate changes | -795 | -3,395 | -58 | -159 | 242 | -4 | -56 |
| Losses from disposal of investments | 16,039 | 27,636 | 198 | 609 | 121 | 2 | 3,167 |
| Interest expenses | 27,440 | 2,683 | 407 | 3,457 | 1,953 | 83 | 939 |
| Other expenses | 44,808 | 8,002 | 572 | 3,055 | 1,651 | 233 | 626 |
| Total expenses | 127,065 | 40,925 | 2,553 | 11,448 | 5,017 | 1,003 | 4,676 |

| Composition | Bulgaria | Turkey/ Georgia | Remaining CEE | Other Markets | Central Functions | Consolidation | Total |
|---|--------------|--------------------|------------------|------------------|----------------------|---------------|--------------|
| | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 |
| in EUR '000 | - | - | - | - | - | - | |
| Current income | 16,329 | 5,735 | 27,775 | 15,030 | 73,177 | -46,645 | 872,501 |
| Income from appreciation | 1,100 | 1,737 | 307 | 31 | 0 | 0 | 13,184 |
| of which a reduction in impairment | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Income from the disposal of investments | 1,781 | 245 | 3,963 | 32 | 6,893 | 0 | 153,100 |
| Total income | 19,210 | 7,717 | 32,045 | 15,093 | 80,070 | -46,645 | 1,038,785 |
| Depreciation of investments | 1,740 | 2,443 | 1,773 | 673 | 17,148 | 0 | 77,008 |
| Thereof impairment of investments | 41 | 0 | 819 | 499 | 8,700 | 0 | 16,795 |
| Exchange rate changes | -174 | -731 | 99 | 0 | -3,174 | 0 | -8,205 |
| Losses from disposal of investments | 661 | 228 | 86 | 35 | 3,329 | 0 | 52,111 |
| Interest expenses | 99 | 702 | 1,783 | 271 | 65,022 | -47,048 | 57,791 |
| Other expenses | 6,985 | 1,810 | 1,450 | 575 | 44,303 | 0 | 114,070 |
| Total expenses | 9,311 | 4,452 | 5,191 | 1,554 | 126,628 | -47,048 | 292,775 |

10. EXPENSES FOR CLAIMS AND INSURANCE BENEFITS

| Composition | Austria | Czech Republic | Slovakia | Poland | Romania | The Baltic | Hungary |
|--|--------------|-------------------|--------------|--------------|--------------|--------------|--------------|
| | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 |
| in EUR '000 | | - | - | - | - | - | |
| Gross | | | | | | | |
| Expenses for claims and insurance benefits | | | | | | | |
| Payments for claims and insurance benefits | 2,462,383 | 685,171 | 394,051 | 390,363 | 179,585 | 44,217 | 94,709 |
| Changes in provision for outstanding claims | -10,029 | 15,906 | 14,993 | -2,299 | 54,160 | 9,911 | 9,177 |
| Subtotal | 2,452,354 | 701,077 | 409,044 | 388,064 | 233,745 | 54,128 | 103,886 |
| Change in mathematical reserve | 191,681 | -18,107 | 4,993 | 76,740 | 7,000 | 24,513 | -1,087 |
| Change in other underwriting provisions | 0 | -4,324 | 0 | -135 | 0 | 0 | -2,463 |
| Expenses for profit-related and profit- unrelated premium refunds | 70,244 | 12,824 | 2,478 | 314 | -21 | 0 | 2,001 |
| Total expenses | 2,714,279 | 691,470 | 416,515 | 464,983 | 240,724 | 78,641 | 102,337 |
| Reinsurers' share | | | | | | | |
| Expenses for claims and insurance benefits | | | | | | | |
| Payments for claims and insurance benefits | -321,147 | -131,315 | -48,772 | -65,018 | -52,661 | -7,306 | -8,528 |
| Changes in provision for outstanding claims | 55,658 | -7,424 | -3,948 | -3,217 | -19,698 | -7,731 | -6,507 |
| Subtotal | -265,489 | -138,739 | -52,720 | -68,235 | -72,359 | -15,037 | -15,035 |
| Change in mathematical reserve | -197 | 7 | 0 | 28 | 0 | 0 | C |
| Change in other underwriting provisions | 0 | 0 | 0 | 0 | 0 | 0 | 132 |
| Expenses for profit-unrelated premium refunds | -404 | 3,505 | 0 | 0 | 0 | 0 | 12 |
| Total expenses | -266,090 | -135,227 | -52,720 | -68,207 | -72,359 | -15,037 | -14,891 |
| Retention | | | | | | | |
| Expenses for claims and insurance benefits | | | | | | | |
| Payments for claims and insurance benefits | 2,141,236 | 553,856 | 345,279 | 325,345 | 126,924 | 36,911 | 86,181 |
| Changes in provision for outstanding claims | 45,629 | 8,482 | 11,045 | -5,516 | 34,462 | 2,180 | 2,670 |
| Subtotal | 2,186,865 | 562,338 | 356,324 | 319,829 | 161,386 | 39,091 | 88,851 |
| Change in mathematical reserve | 191,484 | -18,100 | 4,993 | 76,768 | 7,000 | 24,513 | -1,087 |
| Change in other underwriting provisions | 0 | -4,324 | 0 | -135 | 0 | 0 | -2,331 |
| Expenses for profit-related and profit- unrelated premium refunds | 69,840 | 16,329 | 2,478 | 314 | -21 | 0 | 2,013 |
| Total expenses | 2,448,189 | 556,243 | 363,795 | 396,776 | 168,365 | 63,604 | 87,446 |

| Composition | Bulgaria | Turkey/ Georgia | Remaining CEE | Other Markets | Central Functions | Consolidation | Total |
|--|--------------|--------------------|------------------|------------------|----------------------|---------------|--------------|
| | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 |
| in EUR '000 | - | - | - | - | - | - | - |
| Gross | | | | | | | |
| Expenses for claims and insurance benefits | | | | | | | |
| Payments for claims and insurance benefits | 46,801 | 75,772 | 116,456 | 130,872 | 554,637 | -492,957 | 4,682,060 |
| Changes in provision for outstanding claims | 2,691 | 21,477 | -938 | 8,968 | 102,428 | -69,241 | 157,204 |
| Subtotal | 49,492 | 97,249 | 115,518 | 139,840 | 657,065 | -562,198 | 4,839,264 |
| Change in mathematical reserve | 6,954 | 0 | 25,505 | 75,822 | -1,079 | -700 | 392,235 |
| Change in other underwriting provisions | 0 | 652 | 481 | 0 | 0 | 0 | -5,789 |
| Expenses for profit-related and profit- unrelated premium refunds | 250 | 0 | -371 | 2,389 | 9 | 0 | 90,117 |
| Total expenses | 56,696 | 97,901 | 141,133 | 218,051 | 655,995 | -562,898 | 5,315,827 |
| Reinsurers' share | | | | | | | |
| Expenses for claims and insurance benefits | | | | | | | |
| Payments for claims and insurance benefits | -9,857 | -26,429 | -36,103 | -9,349 | -53,320 | 493,067 | -276,738 |
| Changes in provision for outstanding claims | -1,234 | -13,486 | 5,071 | 445 | -18,489 | 69,225 | 48,665 |
| Subtotal | -11,091 | -39,915 | -31,032 | -8,904 | -71,809 | 562,292 | -228,073 |
| Change in mathematical reserve | -2 | 0 | -103 | 154 | 5 | 697 | 589 |
| Change in other underwriting provisions | 0 | -129 | 0 | 0 | 0 | 0 | 3 |
| Expenses for profit-unrelated premium refunds | 0 | 0 | 0 | 0 | 0 | 0 | 3,113 |
| Total expenses | -11,093 | -40,044 | -31,135 | -8,750 | -71,804 | 562,989 | -224,368 |
| Retention | | | | | | | |
| Expenses for claims and insurance benefits | | | | | | | |
| Payments for claims and insurance benefits | 36,944 | 49,343 | 80,353 | 121,523 | 501,317 | 110 | 4,405,322 |
| Changes in provision for outstanding claims | 1,457 | 7,991 | 4,133 | 9,413 | 83,939 | -16 | 205,869 |
| Subtotal | 38,401 | 57,334 | 84,486 | 130,936 | 585,256 | 94 | 4,611,191 |
| Change in mathematical reserve | 6,952 | 0 | 25,402 | 75,976 | -1,074 | -3 | 392,824 |
| Change in other underwriting provisions | 0 | 523 | 481 | 0 | 0 | 0 | -5,786 |
| Expenses for profit-related and profit- unrelated premium refunds | 250 | 0 | -371 | 2,389 | 9 | 0 | 93,230 |
| Total expenses | 45,603 | 57,857 | 109,998 | 209,301 | 584,191 | 91 | 5,091,459 |

| Composition | Austria | Czech Republic | Slovakia | Poland | Romania | The Baltic | Hungary |
|--|--------------|-------------------|--------------|--------------|--------------|--------------|---------------|
| | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 |
| in EUR '000 | - | - | - | - | - | - | - |
| Gross | | | | | | | |
| Expenses for claims and insurance benefits | | | | | | | |
| Payments for claims and insurance benefits | 2,491,657 | 706,845 | 406,140 | 477,806 | 159,346 | 14,456 | 75,897 |
| Changes in provision for outstanding claims | 76,564 | 10,421 | -4,076 | -32,182 | 22,925 | -123 | 5,634 |
| Subtotal | 2,568,221 | 717,266 | 402,064 | 445,624 | 182,271 | 14,333 | 81,531 |
| Change in mathematical reserve | 197,698 | 25,366 | 18,935 | -6,839 | 13,556 | 18,490 | 2,582 |
| Change in other underwriting provisions | 0 | -2,843 | 0 | 0 | 78 | 0 | 435 |
| Expenses for profit-related and profit- unrelated premium refunds | 68,970 | 14,218 | 1,210 | 164 | -252 | 0 | 1,746 |
| Total expenses | 2,834,889 | 754,007 | 422,209 | 438,949 | 195,653 | 32,823 | 86,294 |
| Reinsurers' share | | | | | | | |
| Expenses for claims and insurance benefits | | | | | | | |
| Payments for claims and insurance benefits | -317,982 | -116,768 | -55,470 | -76,246 | -61,645 | -407 | -6,161 |
| Changes in provision for outstanding claims | -20,871 | 4,015 | -263 | 10,822 | -4,244 | -74 | -5,955 |
| Subtotal | -338,853 | -112,753 | -55,733 | -65,424 | -65,889 | -481 | -12,116 |
| Change in mathematical reserve | -434 | -1 | 0 | 4 | 0 | 0 | 0 |
| Change in other underwriting provisions | 0 | 0 | 0 | 0 | 0 | 0 | -521 |
| Expenses for profit-unrelated premium refunds | -703 | 3,174 | 469 | 0 | 0 | 0 | 99 |
| Total expenses | -339,990 | -109,580 | -55,264 | -65,420 | -65,889 | -481 | -12,538 |
| Retention | | | | | | | |
| Expenses for claims and insurance benefits | | | | | | | |
| Payments for claims and insurance benefits | 2,173,675 | 590,077 | 350,670 | 401,560 | 97,701 | 14,049 | 69,736 |
| Changes in provision for outstanding claims | 55.693 | 14.436 | -4.339 | -21.360 | 18.681 | -197 | -321 |
| Subtotal | 2,229,368 | 604,513 | 346,331 | 380,200 | 116,382 | 13,852 | 69,415 |
| Change in mathematical reserve | 197,264 | 25,365 | 18,935 | -6,835 | 13,556 | 18,490 | 2,582 |
| Change in other underwriting provisions | 197,204 | -2.843 | 10,933 | -0,033 | 78 | 10,490 | -86 |
| Expenses for profit-related and profit- unrelated premium refunds | 68,267 | 17,392 | 1.679 | 164 | -252 | 0 | 1.845 |
| Total expenses | 2.494.899 | 644,427 | 366.945 | 373,529 | 129.764 | 32.342 | 73,756 |

| Composition | Bulgaria | Turkey/ Georgia | Remaining CEE | Other Markets | Central Functions | Consolidation | Total |
|--|--------------|--------------------|------------------|------------------|----------------------|---------------|--------------|
| | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 |
| in EUR '000 | - | - | - | - | - | - | - |
| Gross | | | | | | | |
| Expenses for claims and insurance benefits | | | | | | | |
| Payments for claims and insurance benefits | 56,294 | 90,411 | 107,003 | 108,304 | 498,469 | -462,180 | 4,730,448 |
| Changes in provision for outstanding claims | -5,033 | -1,186 | -12,191 | 12,357 | 95,292 | -62,333 | 106,069 |
| Subtotal | 51,261 | 89,225 | 94,812 | 120,661 | 593,761 | -524,513 | 4,836,517 |
| Change in mathematical reserve | 5,189 | 0 | 27,895 | 50,819 | -33 | -383 | 353,275 |
| Change in other underwriting provisions | 0 | -53 | 159 | 0 | 0 | 0 | -2,224 |
| Expenses for profit-related and profit- unrelated premium refunds | 175 | 0 | -227 | 4,649 | 0 | 0 | 90,653 |
| Total expenses | 56,625 | 89,172 | 122,639 | 176,129 | 593,728 | -524,896 | 5,278,221 |
| Reinsurers' share | | | | | | | |
| Expenses for claims and insurance benefits | | | | | | | |
| Payments for claims and insurance benefits | -16,973 | -41,274 | -31,887 | -7,784 | -30,485 | 460,311 | -302,771 |
| Changes in provision for outstanding claims | 4,432 | 3,685 | 14,880 | -3,565 | -25,441 | 65,771 | 43,192 |
| Subtotal | -12,541 | -37,589 | -17,007 | -11,349 | -55,926 | 526,082 | -259,579 |
| Change in mathematical reserve | -4 | 0 | -275 | 334 | 0 | 384 | 8 |
| Change in other underwriting provisions | 0 | 11 | 0 | 0 | 0 | 0 | -510 |
| Expenses for profit-unrelated premium refunds | 0 | 0 | 0 | 0 | 0 | 0 | 3,039 |
| Total expenses | -12,545 | -37,578 | -17,282 | -11,015 | -55,926 | 526,466 | -257,042 |
| Retention | | | | | | | |
| Expenses for claims and insurance benefits | | | | | | | |
| Payments for claims and insurance benefits | 39,321 | 49,137 | 75,116 | 100,520 | 467,984 | -1,869 | 4,427,677 |
| Changes in provision for outstanding claims | -601 | 2,499 | 2.689 | 8.792 | 69.851 | 3,438 | 149,261 |
| Subtotal | 38,720 | 51,636 | 77,805 | 109,312 | 537,835 | 1,569 | 4,576,938 |
| Change in mathematical reserve | 5,185 | 0 | 27,620 | 51,153 | -33 | 1 | 353,283 |
| Change in other underwriting provisions | 0 | -42 | 159 | 0 | 0 | 0 | -2,734 |
| Expenses for profit-related and profit- unrelated premium refunds | 175 | 0 | -227 | 4,649 | 0 | 0 | 93,692 |
| Total expenses | 44.080 | 51,594 | 105,357 | 165,114 | 537.802 | 1,570 | 5,021,179 |

11. ACQUISITION AND ADMINISTRATIVE EXPENSES

| Composition | Austria | Czech Republic | Slovakia | Poland | Romania | The Baltic | Hungary |
|----------------------------------|--------------|-------------------|--------------|--------------|--------------|--------------|--------------|
| | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 |
| in EUR '000 | - | - | - | - | - | - | _ |
| Acquisition expenses | 470,283 | 295,371 | 80,300 | 113,151 | 84,488 | 20,591 | 24,425 |
| Administrative expenses | | | | | | | |
| Pro rata personnel expenses | 53,373 | 20,297 | 7,714 | 14,563 | 4,735 | 4,548 | 4,765 |
| Pro rata material expenses | 60,946 | 24,466 | 10,913 | 15,034 | 6,657 | 2,536 | 7,486 |
| Subtotal | 114,319 | 44,763 | 18,627 | 29,597 | 11,392 | 7,084 | 12,251 |
| Received reinsurance commissions | -106,578 | -72,774 | -28,836 | -25,425 | -21,940 | -2,372 | -10,831 |
| Total | 478,024 | 267,360 | 70,091 | 117,323 | 73,940 | 25,303 | 25,845 |

| Composition | Bulgaria | Turkey/ Georgia | Remaining CEE | Other Markets | Central Functions | Consolidation | Total |
|----------------------------------|--------------|--------------------|------------------|------------------|----------------------|---------------|--------------|
| | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 |
| in EUR '000 | | | | | | | |
| Acquisition expenses | 25,048 | 25,264 | 59,293 | 25,667 | 254,841 | -228,453 | 1,250,269 |
| Administrative expenses | | | | | | | |
| Pro rata personnel expenses | 1,732 | 5,166 | 10,319 | 3,640 | 787 | 0 | 131,639 |
| Pro rata material expenses | 2,118 | 3,184 | 12,324 | 2,962 | 1,876 | 0 | 150,502 |
| Subtotal | 3,850 | 8,350 | 22,643 | 6,602 | 2,663 | 0 | 282,141 |
| Received reinsurance commissions | -5,078 | -17,328 | -20,491 | -17,127 | -17,346 | 236,069 | -110,057 |
| Total | 23,820 | 16,286 | 61,445 | 15,142 | 240,158 | 7,616 | 1,422,353 |

| Composition | Austria | Czech Republic | Slovakia | Poland | Romania | The Baltic | Hungary |
|----------------------------------|--------------|-------------------|--------------|--------------|--------------|--------------|--------------|
| | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 |
| in EUR '000 | | | | | | | |
| Acquisition expenses | 467,109 | 275,413 | 81,800 | 150,673 | 68,967 | 9,439 | 24,551 |
| Administrative expenses | | | | | | | |
| Pro rata personnel expenses | 39,374 | 20,271 | 6,773 | 17,710 | 5,988 | 1,628 | 4,905 |
| Pro rata material expenses | 60,421 | 17,644 | 10,553 | 16,749 | 6,959 | 678 | 7,509 |
| Subtotal | 99,795 | 37,915 | 17,326 | 34,459 | 12,947 | 2,306 | 12,414 |
| Received reinsurance commissions | -106,165 | -77,958 | -26,749 | -17,376 | -23,149 | -554 | -9,756 |
| Total | 460,739 | 235,370 | 72,377 | 167,756 | 58,765 | 11,191 | 27,209 |

| Composition | Bulgaria | Turkey/ Georgia | Remaining CEE | Other Markets | Central Functions | Consolidation | Total |
|----------------------------------|--------------|--------------------|------------------|------------------|----------------------|---------------|--------------|
| | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 |
| in EUR '000 | - | - | - | - | - | - | |
| Acquisition expenses | 23,651 | 23,834 | 57,743 | 24,349 | 255,598 | -233,548 | 1,229,579 |
| Administrative expenses | | | | | | | |
| Pro rata personnel expenses | 1,567 | 4,870 | 9,834 | 3,403 | 1,226 | 0 | 117,549 |
| Pro rata material expenses | 1,664 | 3,054 | 12,482 | 2,864 | 1,339 | 0 | 141,916 |
| Subtotal | 3,231 | 7,924 | 22,316 | 6,267 | 2,565 | 0 | 259,465 |
| Received reinsurance commissions | -5,672 | -12,110 | -21,648 | -14,331 | -14,100 | 236,033 | -93,535 |
| Total | 21,210 | 19,648 | 58,411 | 16,285 | 244,063 | 2,485 | 1,395,509 |

12. OTHER INCOME AND EXPENSES

| Composition Other income | Underwriting | Non- underwriting | Total | Underwriting | Non- underwriting | Total |
|-----------------------------|--------------|----------------------|--------------|--------------|----------------------|--------------|
| | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2015 | 1.130.9.2015 | 1.130.9.2015 |
| in EUR '000 | | | | | - | |
| Austria | 6,619 | 6,643 | 13,262 | 7,687 | 3,510 | 11,197 |
| Czech Republic | 42,158 | 1,722 | 43,880 | 22,307 | 1,064 | 23,371 |
| Slovakia | 8,860 | 304 | 9,164 | 9,640 | 1,638 | 11,278 |
| Poland | 3,415 | 10,047 | 13,462 | 2,778 | 3,015 | 5,793 |
| Romania | 4,265 | 1,083 | 5,348 | 6,611 | 726 | 7,337 |
| The Baltic | 2,958 | 212 | 3,170 | 805 | 181 | 986 |
| Hungary | 307 | 1,237 | 1,544 | 439 | 1,146 | 1,585 |
| Bulgaria | 530 | 263 | 793 | 667 | 120 | 787 |
| Turkey/Georgia | 455 | 1,836 | 2,291 | 6,391 | 353 | 6,744 |
| Remaining CEE | 3,186 | 451 | 3,637 | 3,756 | 2,038 | 5,794 |
| Other Markets | 9,052 | 27 | 9,079 | 2,513 | 30 | 2,543 |
| Central Functions | 54 | 17,107 | 17,161 | 5 | 887 | 892 |
| Consolidation | -30 | 0 | -30 | -37 | 0 | -37 |
| Total | 81,829 | 40,932 | 122,761 | 63,562 | 14,708 | 78,270 |

| Composition Other expenses | Underwriting | Non- underwriting | Total | Underwriting | Non- underwriting | Total |
|-------------------------------|--------------|----------------------|--------------|--------------------------|--------------------------|--------------------------|
| | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2016 | 1.130.9.2015 restated | 1.130.9.2015 restated | 1.130.9.2015 restated |
| in EUR '000 | | | | - | - | |
| Austria | 11,244 | 9,917 | 21,161 | 11,195 | 34,123 | 45,318 |
| Czech Republic | 31,409 | 2,191 | 33,600 | 15,204 | 7,995 | 23,199 |
| Slovakia | 20,739 | 24 | 20,763 | 21,784 | 348 | 22,132 |
| Poland | 4,882 | 6,595 | 11,477 | 8,691 | 1,982 | 10,673 |
| Romania | 18,388 | 1,132 | 19,520 | 12,872 | 980 | 13,852 |
| The Baltic | 6,023 | 1,089 | 7,112 | 0 | 235 | 235 |
| Hungary | 5,794 | 2,286 | 8,080 | 5,565 | 1,970 | 7,535 |
| Bulgaria | 4,283 | 4,612 | 8,895 | 3,849 | 3,995 | 7,844 |
| Turkey/Georgia | 942 | 1,309 | 2,251 | 2,769 | 53 | 2,822 |
| Remaining CEE | 9,148 | 3,870 | 13,018 | 9,858 | 789 | 10,647 |
| Other Markets | 19,094 | 1,519 | 20,613 | 88,954 | 538 | 89,492 |
| Central Functions | 123 | 3,748 | 3,871 | 85 | 200,200 | 200,285 |
| Consolidation | -37 | -583 | -620 | -44 | -3,392 | -3,436 |
| Total | 132,032 | 37,709 | 169,741 | 180,782 | 249,816 | 430,598 |

Other expenses

The decrease in other expenses compared to the previous year was mainly due to a EUR 195 million write-down of IT projects last year, and smaller currency fluctuations due to the Swiss franc being unpegged from the euro. This exchange rate effect is neutral with respect to the Group result, since an offsetting change takes place in the underwriting result.

ADDITIONAL DISCLOSURES

13. FINANCIAL INSTRUMENTS AND FAIR VALUE MEASUREMENT HIERARCHY

Information on the nature and extent of risks arising from financial instruments is provided in the section titled "Financial instruments and risk management" on page 106 of the consolidated financial statements for 2015.

Fair value and book value of financial instruments

The table below shows the book values and fair values of financial instrument holdings:

| Fair value and book value of financial instruments | | | 30.9.2016 | | |
|--|-------------------|------------|-----------|-----------|------------|
| | Book value | Level 1 | Level 2 | Level 3 | Fair value |
| in EUR '000 | - | • | - | - | |
| FINANCIAL ASSETS | | | | | |
| Land and buildings* | 5,561,435 | 0 | 71,342 | 6,501,663 | 6,573,005 |
| Self-used land and buildings | 436,333 | 0 | 38,410 | 598,868 | 637,278 |
| Investment properties | 5,125,102 | 0 | 32,932 | 5,902,795 | 5,935,727 |
| Shares in at equity consolidated companies | 253,050 | | | | 253,050 |
| Loans and receivables | 1,336,565 | 0 | 1,491,692 | 26,755 | 1,518,447 |
| Reclassified loans | 338,219 | 240,590 | 161,787 | 0 | 402,377 |
| Bonds classified as loans | 1,077,558 | 189,533 | 1,099,521 | 18,357 | 1,307,411 |
| Other securities | 25,771,473 | 22,646,109 | 3,623,982 | 219,696 | 26,489,787 |
| Financial instruments held to maturity | 2,303,977 | 2,313,244 | 508,799 | 5,949 | 2,827,992 |
| Financial instruments reclassified as held to maturity | 736,977 | 873,260 | 58,016 | 0 | 931,276 |
| Financial investments available for sale | 22,324,435 | 19,257,048 | 2,918,649 | 148,738 | 22,324,435 |
| Held for trading | 151,943 | 103,012 | 731 | 48,200 | 151,943 |
| Financial instruments recognised at fair value through profit and loss | 254,141 | 99,545 | 137,787 | 16,809 | 254,141 |
| Other investments | 654,074 | | | | 654,074 |
| Investments for unit- and index-linked life insurance | 8,483,067 | 8,483,067 | 0 | 0 | 8,483,067 |
| FINANCIAL LIABILITIES | | | | | |
| Subordinated liabilities | 1.265.009 | 0 | 1,288,469 | 20,789 | 1,309,258 |
| Liabilities to financial institutions | 1,325,225 | 0 | 100 | 1,325,125 | 1,325,225 |
| Financing liabilities | 1.379.773 | 157 | 355 | 1,379,261 | 1,379,773 |
| Derivative financial instruments (included in other liabilities) | 8,345 | 938 | 7,309 | 98 | 8,345 |

* The market values are derived from internal and external expert reports.

| Fair value and book value of financial instruments | | | 31.12.2015 | | |
|---|------------------------|------------|------------|-----------|------------------------|
| | Book value restated | Level 1 | Level 2 | Level 3 | Fair value restated |
| in EUR '000 | | - | - | | |
| FINANCIAL ASSETS | | | | | |
| Land and buildings [*] | 1,907,737 | 0 | 61,302 | 2,793,870 | 2,855,172 |
| Self-used land and buildings | 434,306 | 0 | 40,847 | 579,177 | 620,024 |
| Investment properties | 1,473,431 | 0 | 20,455 | 2,214,693 | 2,235,148 |
| Shares in at equity consolidated companies | 319,636 | | | | 319,636 |
| Loans and receivables | 1,335,993 | 0 | 1,420,411 | 22,156 | 1,442,567 |
| Reclassified loans | 439,980 | 297,560 | 193,395 | 0 | 490,955 |
| Bonds classified as loans | 1,104,361 | 202,652 | 1,055,281 | 19,125 | 1,277,058 |
| Other securities | 24,116,380 | 21,092,333 | 3,468,166 | 209,851 | 24,770,350 |
| Financial instruments held to maturity | 2,256,682 | 2,237,015 | 477,297 | 7,421 | 2,721,733 |
| Financial instruments reclassified as held to maturity | 809,433 | 933,132 | 65,220 | 0 | 998,352 |
| Financial investments available for sale | 20,649,481 | 17,750,295 | 2,763,552 | 135,634 | 20,649,481 |
| Held for trading | 171,410 | 117,560 | 1,955 | 51,895 | 171,410 |
| Financial instruments recognised at fair value through profit and loss | 229,374 | 54,331 | 160,142 | 14,901 | 229,374 |
| Other investments | 917,882 | | | | 917,882 |
| Investments for unit- and index-linked life insurance | 8,144,135 | 8,144,135 | 0 | 0 | 8,144,135 |
| FINANCIAL LIABILITIES | | | | | |
| Subordinated liabilities | 1,280,308 | 0 | 1,293,721 | 20,761 | 1,314,482 |
| Liabilities to financial institutions | 283,774 | 0 | 100 | 283,674 | 283,774 |
| Financing liabilities | 44,809 | 209 | 348 | 44,252 | 44,809 |
| Derivative financial instruments (included in other liabilities) | 14,399 | 1,767 | 12,591 | 41 | 14,399 |

* The market values are derived from internal and external expert reports.

Due to reasons of materiality, book value was used as the fair value of all liabilities other than derivative liabilities.

Measurement process

Note 36 "Financial instruments and fair value measurement hierarchy" in the 2015 Group Annual Report as of 31 December 2015 provides information on the measurement process.

OTHER DISCLOSURES ABOUT THE MEASUREMENT PROCESS

The fair value of shares and other participations with a book value of EUR 296,226,000 (31 December 2015: EUR 140,096,000) could not be reliably estimated as of 30 September 2016. The shares are mainly invested in companies that are not listed on any stock exchange.

Reclassification of financial instruments

Reclassifications were performed based on the criteria and time points indicated in Note 36 "Financial instruments and fair value measurement hierarchy" in the Group Annual Report as of 31 December 2015.

27 reclassifications between level 1 and level 2 were performed during the reporting period in the financial instruments available for sale category and three in the financial instruments recognised at fair value through profit and loss category. These were primarily due to changes in liquidity, trading frequency and trading activities, but also resulted from a harmonisation of measurement hierarchies due to the introduction of Solvency II, and consolidation effects between the measurement hierarchies.

One reclassification from level 3 to level 2 was also performed in the financial instruments available for sale category resulting from the harmonisation of measurement hierarchies due to the introduction of Solvency II, and one reclassification from level 3 to level 1 in the financial instruments available for sale category due to consolidation effects between the measurement hierarchies.

Hierarchy for financial instruments measured at fair value

The tables below show the hierarchy for financial instruments measured at fair value as of 30 September 2016 and 31 December 2015:

| Hierarchy for financial instruments | Level 1 | l | Level 2 | 2 | Level 3 | |
|--|------------|------------|-----------|------------|-----------|------------|
| measured at fair value | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 |
| in EUR '000 | | | | | | |
| FINANCIAL ASSETS | | | | | | |
| Financial investments available for sale | 19,257,048 | 17,750,295 | 2,918,649 | 2,763,552 | 148,738 | 135,634 |
| Bonds | 16,998,325 | 15,597,056 | 2,546,482 | 2,503,150 | 94,165 | 79,710 |
| Shares and other participations | 449,768 | 428,385 | 314,883 | 184,174 | 54,573 | 50,947 |
| Investment funds | 1,808,955 | 1,724,854 | 57,284 | 76,228 | 0 | 4,977 |
| Held for trading | 103,012 | 117,560 | 731 | 1,955 | 48,200 | 51,895 |
| Bonds | 26,874 | 46,304 | 417 | 0 | 4,318 | 4,013 |
| Shares and other non-fixed-interest securities | 21,807 | 23,291 | 52 | 52 | 0 | 0 |
| Investment funds | 52,270 | 45,822 | 183 | 186 | 0 | 0 |
| Derivatives | 2,061 | 2,143 | 79 | 1,717 | 43,882 | 47,882 |
| Financial instruments recognised at fair value through profit and loss | 99,545 | 54,331 | 137,787 | 160,142 | 16,809 | 14,901 |
| Bonds | 73,910 | 41,515 | 122,050 | 146,781 | 15,644 | 13,791 |
| Shares and other non-fixed-interest securities | 109 | 94 | 15,737 | 13,361 | 0 | 0 |
| Investment funds | 25,526 | 12,722 | 0 | 0 | 1,165 | 1,110 |
| Investments for unit- and index- linked life insurance | 8,483,067 | 8,144,135 | 0 | 0 | 0 | 0 |
| Total financial assets | 27,942,672 | 26,066,321 | 3,057,167 | 2,925,649 | 213,747 | 202,430 |
| FINANCIAL LIABILITIES | | | | _ | | |
| Derivative financial instruments (included in other liabilities) | 938 | 1,767 | 7,309 | 12,591 | 98 | 41 |

The level 3 financial instruments still in the portfolio had an effect on the result (net profit or loss) of EUR -226,000 (EUR 2,627,000) as of 30 September 2016.

Unobservable input factors

| asset class | Measurement methods | Unobservable input factors | Range |
|--------------|---------------------------|----------------------------|---------------------------|
| Real estates | Real estates Market value | | 1.5%-7.5% |
| | | rental income | 3,000 EUR-5,220,000 EUR |
| | | Land prices | 0–5,000 EUR |
| | Discounted Cash Flow | | 4.25%-8.25% |
| | | rental income | 500,000 EUR-3,800,000 EUR |

Sensitivities

| Sensitivities – real estate | Market value |
|-----------------------------|--------------|
| in million EUR | |
| Fair value as of 30.9.2016 | 6,573.01 |
| rental income -5% | 6,332.02 |
| rental income +5% | 6,814.41 |
| Capitalisation rate -50bp | 6,909.62 |
| Capitalisation rate +50bp | 6,284.52 |
| Land prices -5% | 6,501.71 |
| Land prices +5% | 6,643.61 |

A present value method is used to determine the fair value of certain corporate bonds that are generally measured at fair value. The primary input for this method is an issuer-specific risk premium, which may not be observable on the market. Depending on time to maturity, a significant increase in this spread, which might be derived from a sector or rating category, would have a major negative effect on the fair value determined in this way. Conversely, a significant decrease in this spread would increase the fair value of these financial investments.

With respect to the value of shares measured using a level 3 method (multiples approach), VIG assumes that alternative inputs and alternative methods do not lead to significant changes in value.

The following sensitivities were calculated for a derivative with the most material fair value: a 100 basis point increase in the discount rate leads to a 46% increase in option value; a 100 basis point decrease leads to a 67% drop in option value.

Due to a lack of available data, no sensitivity analysis information can be provided for the other securities whose fair value in level 3 has been determined by independent third parties.

Carry-over of assets and liabilities/financial assets and liabilities

| Development of financial instruments by level | | Financial investments available for sale | | | | | | |
|--|------------|--|---------|------------|------------|---------|--|--|
| | | 30.9.2016 | | | 31.12.2015 | | | |
| | Level 1 | Level 2 | Level 3 | Level 1 | Level 2 | Level 3 | | |
| in EUR '000 | | | | | | | | |
| Book value as of 31.12. of the previous year | 17,750,295 | 2,763,552 | 135,634 | 16,765,424 | 3,224,929 | 144,148 | | |
| Exchange rate changes | -364 | 125 | -102 | 27,190 | 907 | -1,245 | | |
| Book value as of 1.1. | 17,749,931 | 2,763,677 | 135,532 | 16,792,614 | 3,225,836 | 142,903 | | |
| Reclassification between securities categories | 4,757 | 0 | 0 | -2,738 | -2,391 | -182 | | |
| Reclassification to level | 175,009 | 146,522 | 0 | 235,239 | 72,054 | 750 | | |
| Reclassification from level | -141,631 | -172,062 | -7,838 | -72,054 | -226,577 | -9,412 | | |
| Additions | 2,769,539 | 288,054 | 16,725 | 4,831,191 | 157,684 | 13,337 | | |
| Disposals | -2,211,867 | -236,295 | -1,587 | -3,704,598 | -400,772 | -5,160 | | |
| Change in scope of consolidation | 1,269 | 12,049 | 0 | 0 | -12,420 | 0 | | |
| Changes in value recognised in profit and loss | 0 | 0 | 0 | 0 | 2,240 | 0 | | |
| Changes recognised directly in equity | 916,210 | 126,625 | 6,600 | -325,497 | -38,204 | -5,917 | | |
| Impairments | -6,169 | -9,921 | -694 | -3,862 | -13,898 | -685 | | |
| Book value as of 30.9. | 19,257,048 | 2,918,649 | 148,738 | 17,750,295 | 2,763,552 | 135,634 | | |

| Development of financial instruments by level | Financial instruments recognised at fair value through profit and loss 30.9.2016 31.12.2015 | | | | | |
|--|--|---------|---------|---------|---------|---------|
| | Level 1 | Level 2 | Level 3 | Level 1 | Level 2 | Level 3 |
| in EUR '000 | | | | | - | |
| Book value as of 31.12. of the previous year | 54,331 | 160,142 | 14,901 | 56,063 | 190,553 | 24,671 |
| Exchange rate changes | -23 | -7 | 0 | 581 | 1,500 | 112 |
| Book value as of 1.1. | 54,308 | 160,135 | 14,901 | 56,644 | 192,053 | 24,783 |
| Reclassification between securities categories | 9,096 | 0 | 0 | 896 | 1 | 0 |
| Reclassification to level | 17,226 | 0 | 0 | 0 | 0 | 302 |
| Reclassification from level | 0 | -17,226 | 0 | -302 | 0 | 0 |
| Additions | 55,296 | 3,812 | 4,053 | 73,412 | 6,946 | 8,066 |
| Disposals | -69,932 | -14,106 | -2,499 | -91,430 | -37,781 | -18,583 |
| Change in scope of consolidation | 33,089 | 2,214 | 0 | 15,276 | 0 | 0 |
| Changes in value recognised in profit and loss | 462 | 2,958 | 354 | -165 | -1,077 | 333 |
| Changes recognised directly in equity | 0 | 0 | 0 | 0 | 0 | 0 |
| Book value as of 30.9. | 99,545 | 137,787 | 16,809 | 54,331 | 160,142 | 14,901 |

| Development of financial instruments by level | Held for trading | | | | | | |
|--|------------------|-----------|---------|------------|---------|---------|--|
| | | 30.9.2016 | | 31.12.2015 | | | |
| | Level 1 | Level 2 | Level 3 | Level 1 | Level 2 | Level 3 | |
| in EUR '000 | | | | | | | |
| Book value as of 31.12. of the previous year | 117,560 | 1,955 | 51,895 | 135,592 | 1,793 | 57,498 | |
| Exchange rate changes | -1,122 | -485 | 40 | -235 | -2,635 | 39 | |
| Book value as of 1.1. | 116,438 | 1,470 | 51,935 | 135,357 | -842 | 57,537 | |
| Reclassification between securities categories | 859 | 0 | 0 | 2,912 | 0 | 0 | |
| Reclassification to level | 0 | 3,890 | 0 | 7,610 | 0 | 1,899 | |
| Reclassification from level | -3,890 | 0 | 0 | -1,899 | 0 | -7,610 | |
| Additions | 81,002 | 0 | 2,206 | 106,534 | 0 | 17,209 | |
| Disposals | -93,200 | -4,658 | -2,008 | -129,660 | 1,857 | -15,508 | |
| Changes in value recognised in profit and loss | 1,803 | 29 | -3,933 | -3,294 | 940 | -1,632 | |
| Changes recognised directly in equity | 0 | 0 | 0 | 0 | 0 | 0 | |
| Book value as of 30.9. | 103,012 | 731 | 48,200 | 117,560 | 1,955 | 51,895 | |

Please refer to Note 9 "Financial result" for information on the effects of changes in value recognised in profit and loss.

| Development of financial instruments assigned to Level 3 | Subordinated liabilities | | Liabilities to financial institutions | | Financing liabilities | | Derivative financial instruments (included in other liabilities) | |
|--|-----------------------------|------------|--|------------|--------------------------|------------|--|------------|
| | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 | 30.9.2016 | 31.12.2015 |
| in EUR '000 | | | | | | | | |
| Book value as of 31.12. of the previous year | 20,761 | 0 | 283,674 | 419,112 | 44,252 | 39,834 | 41 | 0 |
| Exchange rate changes | 2 | 0 | 0 | 0 | 0 | 0 | -57 | 0 |
| Book value as of 1.1. | 20,763 | 0 | 283,674 | 419,112 | 44,252 | 39,834 | -16 | 0 |
| Reclassification to level 3 | 0 | 20,761 | 0 | 0 | 0 | 0 | 0 | 0 |
| Additions | 0 | 0 | 21,212 | 35,380 | 36,663 | 5,053 | 0 | 41 |
| Disposals | 0 | 0 | -49,801 | -170,818 | -26,468 | -635 | -39 | 0 |
| Changes in scope of consolidation | 0 | 0 | 1,081,180 | 0 | 1,324,814 | 0 | 0 | 0 |
| Changes in value recognised in profit and loss | 26 | 0 | 0 | 0 | 0 | 0 | 153 | 0 |
| Changes recognised directly in equity | 0 | 0 | -11,140 | 0 | 0 | 0 | 0 | 0 |
| Book value as of 30.9. | 20,789 | 20,761 | 1,325,125 | 283,674 | 1,379,261 | 44,252 | 98 | 41 |

14. NUMBER OF EMPLOYEES

| Employee statistics | 30.9.2016 | 31.12.2015 |
|---------------------|-----------|------------|
| Austria | 5,173 | 5,133 |
| Field staff | 2,784 | 2,771 |
| Office staff | 2,389 | 2,362 |
| Czech Republic | 4,761 | 4,758 |
| Field staff | 2,950 | 2,953 |
| Office staff | 1,811 | 1,805 |
| Slovakia | 1,667 | 1,580 |
| Field staff | 819 | 790 |
| Office staff | 848 | 790 |
| Poland | 1,588 | 1,723 |
| Field staff | 787 | 838 |
| Office staff | 801 | 885 |
| Romania | 1,998 | 2,106 |
| Field staff | 1,187 | 1,236 |
| Office staff | 811 | 870 |
| The Baltic | 422 | 372 |
| Field staff | 164 | 150 |
| Office staff | 258 | 222 |
| Hungary | 466 | 464 |
| Field staff | 36 | 54 |
| Office staff | 430 | 410 |
| Bulgaria | 827 | 799 |
| Field staff | 284 | 286 |
| Office staff | 543 | 513 |
| Turkey/Georgia | 874 | 837 |
| Field staff | 465 | 421 |
| Office staff | 409 | 416 |
| Remaining CEE | 4,724 | 4,663 |
| Field staff | 3,298 | 3,285 |
| Office staff | 1,426 | 1,378 |
| Other Markets | 126 | 123 |
| Field staff | 7 | 7 |
| Office staff | 119 | 116 |
| Central Functions | 1,087 | 437 |
| Office staff | 1,087 | 437 |
| Total | 23,713 | 22,995 |

The specified employee figures are average values based on full-time equivalents.

15. RELATED PARTY TRANSACTIONS

These mainly concern minor reinsurance relationships between companies in the Group, financing at market terms, chiefly in the real estate area, and intercompany charges. These transactions have, however, no material effect on the performance of the Company. No loans or guarantees were granted to the members of the Managing Board or Supervisory Board during the reporting period.

16. SIGNIFICANT EVENTS AFTER THE BALANCE SHEET DATE

HETA

On 6 September 2016, the Carinthian Compensation Payment Fund (CCPF) made another offer to HETA creditors that was accepted by 98.71% of the cumulative outstanding total nominal value of all the bonds included in the offer by the end of the acceptance period on 7 October 2016.

The offer was accepted in the following manner by the VIG companies concerned:

- Non-subordinated bonds were exchanged 1-to-1 for the Austrian federal government-guaranteed zero coupon bearer bonds issued by CCPF.
- Subordinated bonds were also exchanged 1-to-1 for zero coupon bonds issued by the Austrian federal government

Based on the announcement on 12 October 2016 and the associated acceptance of the settlement, the acceptance of the offer is considered a non-adjusting event.

The increase in value of the bonds will therefore be recognised in the consolidated financial statements for the 4th quarter of 2016. The value of the bonds had been written down, and the settlement is likely to increase their value by around EUR 40 million. The extent to which the Austrian companies' profit participation will change profits could not be fully determined at the time the interim financial statements were prepared.

Declaration by the Managing Board

We declare to the best of our knowledge that the consolidated interim financial statements prepared in accordance with applicable accounting standards give a true and fair view of the Group's net assets, financial position and results of operations, the interim management report gives a true and fair view of the net assets, financial position and results of operations of the Group with regard to important events during the first nine months of the financial year and their impact on the consolidated interim financial statements, of the principal risks and uncertainties for the remaining three months of the financial year and material related party transactions to be disclosed. The interim report was not fully audited or reviewed by an auditor.

Vienna, 7 November 2016

The Managing Board:

Elisabeth Stadler General Manager, Chair of the Managing Board

Maria .

Judit Havasi Member of the Managing Board

Franz Fuchs Member of the Managing Board

Peter Höfinger Member of the Managing Board

Roland Gröll Member of the Managing Board

Mostin from ho

Martin Simhandl CFO, Member of the Managing Board

Managing Board areas of responsibility:

Elisabeth Stadler: VIG Group management, strategic matters, European matters, Group communication & marketing, sponsoring, human resources, business development; country responsibilities: Austria, Czech Republic

Franz Fuchs: Performance management personal insurance, performance management motor vehicle insurance, asset risk management; country responsibilities: The Baltic, Moldova, Poland, Ukraine

Roland Gröll: Group IT/SAP, international processes and methods; country responsibilities: Bosnia-Herzegovina, Croatia, Macedonia, Romania

Judit Havasi: Solvency II, planning and controlling, legal; country responsibility: Slovakia

Peter Höfinger: Corporate and large customer business, Vienna International Underwriters (VIU), reinsurance, business development; country responsibilities: Albania (incl. Kosovo), Belarus, Bulgaria, Hungary, Montenegro, Serbia

Martin Simhandl: Asset management, subsidiaries department, finance and accounting, treasury/capital market; country responsibilities: Georgia, Germany, Liechtenstein, Turkey

The Managing Board as a whole is responsible for enterprise risk management (Solvency II), general secretariat, the Group actuarial department, Group compliance, internal audit and investor relations.

Additional disclosures in accordance with the Austrian Insurance Supervision Act (VAG)

BUSINESS DEVELOPMENT BY BALANCE SHEET UNIT

| | Property and casualty | | Li | fe | Неа | alth | Total | | |
|---|-----------------------|--------------------------|--------------|--------------|--------------|--------------|--------------|--------------------------|--|
| | 1.130.9.2016 | 1.130.9.2015 restated | 1.130.9.2016 | 1.130.9.2015 | 1.130.9.2016 | 1.130.9.2015 | 1.130.9.2016 | 1.130.9.2015 restated | |
| in EUR '000 | | | - | | | - | | - | |
| Overall result for direct business | | | | | | | | | |
| Gross direct premiums written | 3,716,361 | 3,482,932 | 2,818,473 | 3,007,336 | 309,285 | 299,348 | 6,844,119 | 6,789,616 | |
| Gross direct* | 345,083 | 422,806 | 222,367 | 226,449 | 35,296 | 41,794 | 602,746 | 691,049 | |
| Underwriting result** | 301,774 | 312,549 | | | | | | | |
| Financial resulf** | 43,309 | 110,257 | | | | | | | |
| Direct reinsurance cessions | -201,841 | -184,363 | -10,318 | -8,511 | -87 | 54 | -212,246 | -192,820 | |
| Subtotal | 143,242 | 238,443 | 212,049 | 217,938 | 35,209 | 41,848 | 390,500 | 498,229 | |
| Overall result for indirect business | | | | | | | | | |
| Gross indirect premiums written | 105,988 | 111,568 | 11,583 | 11,141 | 75 | 98 | 117,646 | 122,807 | |
| Gross indirect | 966 | 35,201 | 1,157 | 1,780 | 60 | 81 | 2,183 | 37,062 | |
| indirect reinsurance cessions | -37,555 | -75,352 | -137 | -377 | 0 | 0 | -37,692 | -75,729 | |
| Subtotal | -36,589 | -40,151 | 1,020 | 1,403 | 60 | 81 | -35,509 | -38,667 | |
| Overall result for direct and indirect retention | 106,653 | 198,292 | 213,069 | 219,341 | 35,269 | 41,929 | 354,991 | 459,562 | |
| Other non-underwriting income and expenses | 4,221 | -218,482 | -648 | -13,521 | -350 | -3,105 | 3,223 | -235,108 | |
| Expenses for profit- related premium refunds | 0 | 0 | -56,890 | -64,483 | 0 | 0 | -56,890 | -64,483 | |
| Profit before taxes | 110,874 | -20,190 | 155,531 | 141,337 | 34,919 | 38,824 | 301,324 | 159,971 | |
| Tax expenses | -22,661 | 4,486 | -40,552 | -27,251 | -7,112 | -1,121 | -70,325 | -23,886 | |
| Profit for the period | 88,213 | -15,704 | 114,979 | 114,086 | 27,807 | 37,703 | 230,999 | 136,085 | |

* Includes commissions of EUR 837,242,000 (EUR 826,935,000) for direct insurance business.

" A breakdown of the underwriting result was only performed for property and casualty insurance. Due to immateriality, investment results were not transferred to the underwriting account in property and casualty insurance. Investment results were transferred in full to the underwriting account for the life insurance and health insurance.

PREMIUMS WRITTEN BY BALANCE SHEET UNIT

| Property and casualty insurance [*] | 1.130.9.2016 | 1.130.9.201 |
|--|--------------|-------------|
| in EUR '000 | | |
| Direct Business | | |
| Casualty insurance | 275,581 | 261,83 |
| Health insurance | 40,803 | 33,51 |
| Land vehicle own-damage insurance | 720,726 | 670,27 |
| Rail vehicle own-damage | 3,356 | 3,09 |
| Aircraft own-damage insurance | 4,686 | 5,54 |
| Sea, lake and river shipping own-damage insurance | 6,598 | 5,56 |
| Transport insurance | 38,523 | 36,91 |
| Fire explosion and other natural risks | 710,870 | 731,55 |
| Other property | 369,686 | 359,73 |
| Liability insurance for land vehicles having their own drive train | 1,001,733 | 862,23 |
| Carrier insurance | 11,667 | 10,26 |
| Aircraft liability insurance | 4,062 | 4,07 |
| Sea, lake and river shipping liability insurance | 2,019 | 2,33 |
| General liability insurance | 331,310 | 307,72 |
| Credit insurance | 5,082 | 13,88 |
| Guarantee insurance | 20,458 | 20,52 |
| Insurance for miscellaneous financial losses | 76,959 | 65,05 |
| Legal expenses insurance | 42,586 | 41,63 |
| Assistance insurance, travel health insurance | 49,656 | 47,19 |
| Gross direct premiums written | 3,716,361 | 3,482,93 |
| Indirect business | | |
| Marine, aviation and transport insurance | 8,158 | 7,42 |
| Other insurance | 80,236 | 88,04 |
| Health insurance | 17,594 | 16,09 |
| Gross indirect premiums written | 105,988 | 111,56 |
| Total Written premiums – Gross in property and casualty | 3,822,349 | 3,594,50 |

* Including consolidation effects

| Life insurance* | 1.130.9.2016 | 1.130.9.2015 | |
|---|--------------|--------------|--|
| in EUR '000 | | | |
| Direct premiums from regular-premium products | 1,857,283 | 1,828,402 | |
| Direct premiums from single premium products | 961,190 | 1,178,934 | |
| Gross direct premiums written | 2,818,473 | 3,007,336 | |
| thereof: | | | |
| Policies with profit participation | 1,256,810 | 1,335,833 | |
| Policies without profit participation | 325,417 | 339,029 | |
| Unit-linked life insurance policies | 1,205,611 | 1,297,956 | |
| Index-linked life insurance policies | 30,635 | 34,518 | |
| Gross indirect premiums written | 11,583 | 11,141 | |
| Total Written premiums – Gross in Life | 2,830,056 | 3,018,477 | |

* Including consolidation effects

| Health insurance* | 1.130.9.2016 | 1.130.9.2015 |
|--|--------------|--------------|
| in EUR '000 | | |
| Gross direct premiums written | 309,285 | 299,348 |
| Gross indirect premiums written | 75 | 98 |
| Total Written premiums – Gross in Health | 309,360 | 299,446 |

* Including consolidation effects

GROSS PREMIUMS WRITTEN BY COUNTRY AND BALANCE SHEET UNIT

| Premiums written – gross | 1.130.9.2016 | 1.130.9.2015 |
|---------------------------------|--------------|--------------|
| in EUR '000 | | |
| Property and casualty insurance | 3,822,349 | 3,594,500 |
| Austria | 1,469,588 | 1,479,349 |
| Czech Republic | 683,712 | 637,397 |
| Slovakia | 266,601 | 252,569 |
| Poland | 349,291 | 357,907 |
| Romania | 341,276 | 241,577 |
| Turkey | 124,806 | 105,928 |
| Central Functions | 122,868 | 131,105 |
| Other States | 464,207 | 388,668 |
| Life insurance | 2,830,056 | 3,018,477 |
| Austria | 1,312,940 | 1,376,667 |
| Czech Republic | 472,798 | 555,517 |
| Slovakia | 278,835 | 297,603 |
| Poland | 267,236 | 277,367 |
| Hungary | 95,085 | 81,715 |
| Liechtenstein | 130,126 | 169,973 |
| Other States | 273,036 | 259,635 |
| Health insurance | 309,360 | 299,446 |
| Austria | 293,987 | 283,796 |
| Georgia | 15,373 | 15,650 |
| Total | 6,961,765 | 6,912,423 |

OPERATING RESULT FOR DIRECT AND INDIRECT RETENTION BY COUNTRY AND BALANCE SHEET UNIT

| | 1.130.9.2016 | 1.130.9.2015 restated |
|---------------------------------|--------------|--------------------------|
| in EUR '000 | | _ |
| Property and casualty insurance | 106,653 | 198,292 |
| Austria | 59,444 | 62,651 |
| Czech Republic | 76,575 | 96,973 |
| Slovakia | 26,501 | 21,441 |
| Poland | 17,337 | 38,152 |
| Romania | 11,182 | 3,956 |
| Turkey | 623 | 3,594 |
| Central Functions | -113,865 | -75,796 |
| Other States | 28,856 | 47,321 |
| Life insurance | 213,069 | 219,341 |
| Austria | 93,172 | 99,034 |
| Czech Republic | 70,406 | 70,818 |
| Slovakia | 23,317 | 23,160 |
| Poland | 450 | 3,413 |
| Hungary | 4,070 | 3,030 |
| Liechtenstein | 165 | 305 |
| Other States | 21,489 | 19,581 |
| Health insurance | 35,269 | 41,929 |
| Austria | 35,393 | 44,041 |
| Georgia | -124 | -2,112 |
| Total | 354,991 | 459,562 |

KEY FIGURES BY BALANCE SHEET UNIT

| | Property and casualty | | Life | | Health | | Total | |
|-----------------------|-----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | 1.130.9.2016 | 1.130.9.2015 | 1.130.9.2016 | 1.130.9.2015 | 1.130.9.2016 | 1.130.9.2015 | 1.130.9.2016 | 1.130.9.2015 |
| in % | | _ | - | - | - | - | | |
| Cost ratio | 30.5% | 30.5% | 17.9% | 20.1% | 14.0% | 13.2% | 23.9% | 24.6% |
| Loss ratio | 67.4% | 66.4% | | | | | | |
| Combined Ratio | 97.9% | 96.9% | | | | | | |

DISCLOSURES IN ACCORDANCE WITH § 155(2) NO. 18 VAG

Since no significant run-off result exists for the reporting period or comparative period, the data indicated in § 155(2) no. 18 VAG is not being published.

General information

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NOTICE

This report includes forward-looking statements based on current assumptions and estimates that were made by the management of VIENNA INSURANCE GROUP AG Wiener Versicherung Gruppe to the best of its knowledge. Statements using the words "expectation", "target" or similar formulations indicate such forward-looking statements. Forecasts related to the future development of the Company are estimates made on the basis of information available as of the date this interim report went to press. Actual results may differ from the forecasts if the assumptions underlying the forecast prove to be wrong or if unexpectedly high risks occur.

Calculation differences may arise when rounded amounts and percentages are summed automatically.

The interim report was prepared with the greatest possible care in order to ensure that the information provided in all parts is correct and complete. The possibility of rounding, type-setting or printing errors, however, cannot be ruled out completely.

All references in the text are to be understood as referring equally to men and women without discrimination.

In case of doubt, the German version is authoritative.

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