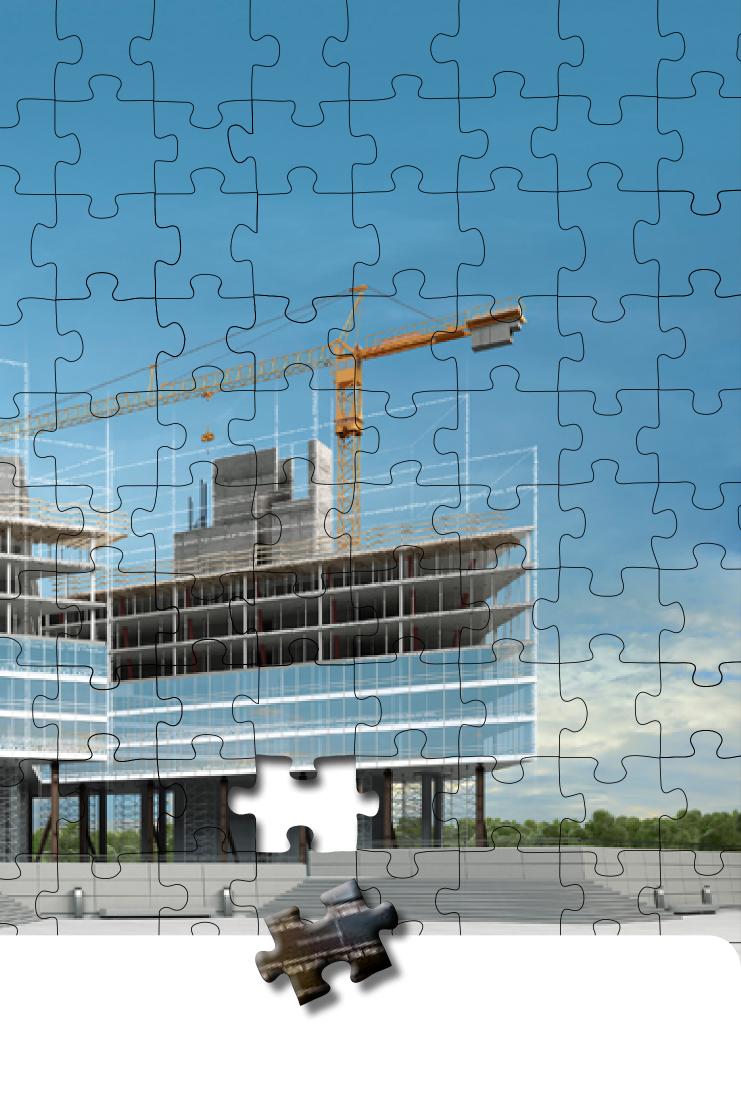


**ANNUAL REPORT 2007** 





# **KEY FIGURES 2003 - 2007**

## **Key Financials Figures**

	FIMAG 2003 in T€	FIMAG 2004 in T€	FIMAG 2005 in T€	STRABAG SE 2006 in T€	STRABAG SE 2007 in T€
Output Volume	5,637,295	5,963,530	9,314,847	10,385,111	10,746,223
Revenue	4,532,006	5,222,905	6,955,797	9,430,621	9,878,600
Order Backlog	3,677,428	4,980,112	7,927,000	8,505,614	10,742,287
Net income	52,644	65,748	94,566	160,441 <sup>2)</sup>	207,614
Employees	32,699	33,287	44,513	52,971	61,125

## **Key Earnings Figures**

EBITDA	274,256	320,590	341,806	502,407	595,899
EBITDA margin					
as a % of revenue	6.05	6.14	4.91	5.33	6.03
EBIT	100,900	111,701	163,129	272,729	312,428
EBITDA margin					
as a % of revenue	2.23	2.14	2.35	2.89	3.16
Earnings before taxes	82,815	91,350	134,715	216,578 <sup>1)</sup>	276,256
Net income	52,644	65,748	94,566	160,441 <sup>2)</sup>	207,614
Cash-flow from					
operating activities	77,753	104,098	267,755	446,351	493,989
ROCE in %	5.80	6.25	8.00 <sup>3)</sup>	10.30 <sup>2)</sup>	8.47
Investments					
in fixed assets	244,001	207,490	254,688	347,020	543,842

### **Key Balance Sheet Figures**

Equity	760,116	802,256	905,470	1,035,894	3,096,454
Equity in Ratio in %	22.97	21.96	17.66	18.58	40.00
Net Dept	406,284	681,231	697,782	675,415	-926,972
Gearing Ratio in %	0.53	0.85	0.77	0.65	-0.30
Capital Employed	1,485,376	1,695,886	2,159,109	2,297,574	4,135,257
Total	3,308,874	3,653,257	5,126,927	5,575,826	7,740,814

EBITDA = profit for the period before net interest income, income tax expense and depreciation and amortization EBIT = profit for the period before net interest income and income tax expense

 $ROCE = net income + interest on debt-interest tax shield (25 \%) / (average group equity + interest-bearing debt) \\ Net Debt = financial liabilities + provisions for severance and pension obligations – cash and cash equivalents \\ Gearing Ratio = Net Debt/Group Equity$ 

Capital Employed = group equity + interest-bearing debt

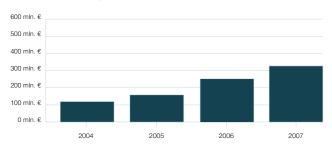
<sup>2)</sup> adjusted for the one time result of the Deutag sale amounting to T€ 63,563

<sup>3) 2005</sup> adjusted for Züblin Group

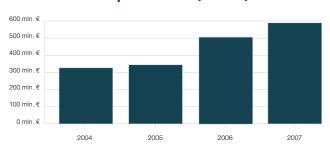
# **KEY FIGURES**

Development of the most important key figures 2004-2007

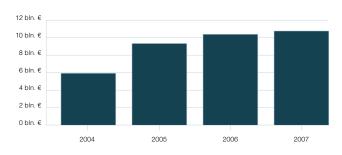
#### EBIT Development 2004 - 2007



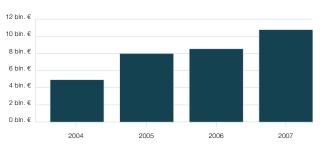
#### EBITDA Development 2004 - 2007



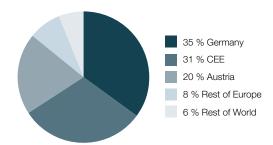
#### Output Volume Development 2004 - 2007



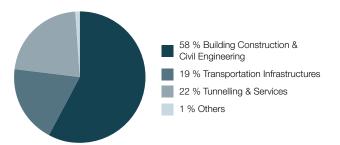
#### Order Backlog Development 2004 - 2007



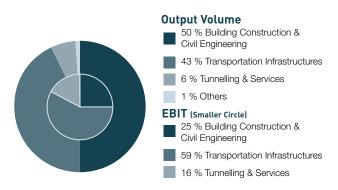
#### **Output Volume by Region**



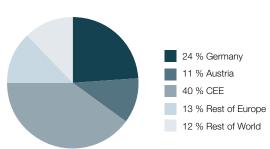
#### **Order Backlog by Segment**



#### **Output Volume and EBIT by Segment**



#### Order Backlog by Region





To our Shareholder's	2
The Company	4
Markets	6
Segments	10
Output Volume	11
Organisational Structure	12
What makes STRABAG so successfull	14
Employees	16
Strategy	20
Interview with Hans Peter Haselsteiner	24
What we build on	26
Resources	28
Public-Private-Partnerships	30
Shares, Bonds and Investor Relations	34
STRABAG SE on the Stock Exchange	36
Developement of STRABAG SE'S Shareholder Structure	37
STRABAG SE Shares	38
STRABAG SE Bonds	40
Investor Relations Activities	40
Corporate Governance	42
Management	44
Supervisory Board Report	46
Members of the Supervisory Board	48
Committees and Independence of the Supervisory Board	49
Remuneration Reports	50
Corporate Governance Report	52
Corporate Social Responsibility	56
Social and Corporate Responsibility	58
Ecological Responsibility	59
Group Management Report	62
Highlights	64
STRABAG SE, a European Construction Company	66
Order Backlog	78
Effects of Changes to Scope of Consolidation	80
Financial Performance	80
Financial Position and Cash-Flows	82
Segments	84
Risk Management	94
Employees, Research and Development	96
Disclosures Pursuant §243a UGB	97
Outlook and Objectives	98
Related Parties	99
Events after the Reporting Period	99
Financial Statement	102
Financial Calendar and Glossar	168

## TO OUR SHAREHOLDERS



#### Dear shareholders,

After the boost spurts between 2004 and 2006, when our output volume grew by approximately 75 %, 2007 was a year of strategic decisions and consolidation. In 2007 output only grew by a modest 3.5 %, but we strengthened our financial capacity and have prepared our management structure to deal with the future growth process.

The three most important decisions in 2007 are pieces of a puzzle, which are going to form the STRABAG Group for a long time:

With the addition of the new core shareholder Rasperia Trading Ltd., controlled by Russian industrialist Oleg Deripaska, we have further strengthened STRABAG's orientation towards Central and Eastern Europe. This will be of particular use in our development on the Russian market. It is my deep conviction that the market leader in Europe will be that company which is number one in Russia. The expansion of our activities in Russia is making good progress and in just a few years Russia will be the most important national market for the STRABAG Group.

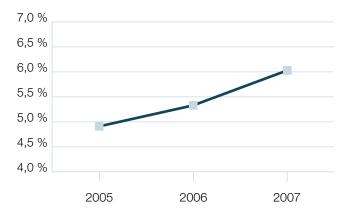
The second important piece of the puzzle was the IPO on October 19 – the largest IPO in the history of the Viennese Stock Exchange. With an issue price of € 47, STRABAG took in proceeds of € 893 million. At 31 December 2007, the price of STRABAG shares stood at € 48.72. Compared to the shares of our competitors and seen in the light of the weak global stock markets in the wake of the sub-prime crisis, the STRABAG stock is relatively strong and ended the year up 3.7 %. Despite the disappointment the share price development was better than the level of the peer group's share development in 2007.

The capital increases related to the IPO and the entry of the new core shareholder have given STRABAG SE a comfortable equity ratio of 40.0 %, which is capable of bearing our continued growth. Due to the situation on the international financial markets, it is a great advantage for us to be able to react quickly and independently. Being a publicly listed company makes us immensely more attractive for the young talents that are needed in all of our markets for our continued growth.

The third piece of the puzzle is our entry into the cement market. These activities will be pursued jointly with Oleg Deripaska's BaselCement, with a focus on Eastern Europe and the states of the former Soviet Union. Approximately one fourth of our new money has been set aside for this undertaking, to be distributed over the next three to five years. I expect the first profits to be reported in 2010. Together with the existing stone and gravel activities, STRABAG is increasingly becoming a raw materials company.

I am convinced that these efforts form a solid basis for STRABAG's growth ambitions. Our volume of backlog orders has reached a record high, crossing the  $\in$  10 billion mark for the first time. At 31 December 2007, the order backlog stood at  $\in$  10.7 billion – a plus of 26 % over the previous year! This growth is due not least to the Russian contribution, where the volume of our orders has nearly quadrupled to  $\in$  1.7 billion.

While the construction output grew as already mentioned by 3.5% to about  $\leqslant 10.7$  billion, we managed to grow the EBITDA by 19 % to  $\leqslant 595.9$  million and the EBIT by 15 % to  $\leqslant 312.4$  million. With these results, we have raised our margins as promised. The further increase of profitability remains a goal for us.



The profit per share for 2007 stood at € 2.05. The Management Board will propose a dividend of € 0.55 per share at the General Meeting, paying out about 37 % of the profit to the shareholders. In the long term, we consider a payout ratio between 30 % and 50 % to be reasonable. The rest of the net income shall finance our further growth. We want to continue to expand our raw materials basis, extend our product portfolio to include construction-related service and increasingly act as a partner to the public sector in large infrastructure projects. Furthermore, it is our goal to expand our market leadership in Central and Eastern Europe and to increase our lead over our competitors.

We are focussing on our business activities on the Eastern European markets, where both the growth of the Gross Domestic Product and the growth of the construction industry are significantly higher than in the Western European markets. Already 31 % of the STRABAG Group's construction output is generated in Central and Eastern Europe, and this percentage will be increased in the coming year as well. 2008 we want to increase the output volume by about 15 % with the goal of raising it to € 20 billion by 2012.

In the name of the Board of Management of STRABAG SE, I wish to thank all of our employees for the excellent work in 2007. This past year, their work has once more been responsible for adding some of the pieces of the puzzle to the STRABAG success story. We wish to welcome you, our new shareholders, and thank you for placing your trust in us. Let's build Europe together!

**Dr. Hans Peter Haselsteiner** 

Chairman of the Board



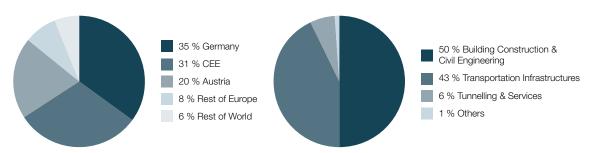


# The Company

Who is building Europe?

#### STRABAG SE: WE ARE BUILDING EUROPE!





STRABAG SE is one of Europe's leading providers of construction services. The geographic focus of the Group's activities is on Central and Eastern Europe. From these core markets, STRABAG is present via its numerous subsidiaries in all countries of Eastern and South-Eastern Europe, in selected markets in Western Europe, on the Arabian Peninsula, in Lybia, Canada and India. The Russian market enjoys a special status. The Group offers its services under its five main brands Strabag, Dywidag, Heilit+Woerner, Möbius and Züblin.

The extensive range of the Group's services comprises all segments of construction industry and thus covering the entire value-added chain in the field of construction.

#### **MARKETS**

STRABAG is one of the leading construction companies in Europe and market leader in Central and Eastern Europe. The Group is among the top three construction firms in Germany, Austria, Hungary, the Czech Republic, Poland and Slovakia – all markets of great importance for STRABAG. The company generates about 80% of its construction volume in these countries. In the years to come, STRABAG plans to significantly raise the Eastern European contribution to the Group's output. STRABAG expects its activities in the aforementioned countries as well as in Russia, Croatia, Serbia, Romania, Bulgaria and Slovenia to provide a solid basis for this growth. STRABAG is further convinced of the potential of the German market and is very active in the market consolidation in the country. Thanks to an acquisition in Sweden, the existing activities in tunnelling and civil engineering are complemented and expanded.

In the non-European markets, STRABAG operates in individual projects requiring a high level of technological know-how, for example in Canada or India. Such projects often involve STRABAG accompanying its European clients onto non-European markets. In the Middle East, the activities are concentrated on Oman, Qatar and Abu Dhabi. Specific know-how such as the construction of LNG (liquid natural gas) facilities and long-term client relations are typical of the Group's activities in these countries.

The market entry in Libya came in 2007. The first road construction projects have already been completed. In the years to come, STRABAG expects to see dynamic development in this market.



- Home and growth markets with top 3 market positions
- Growth markets
- Western European markets with nationwide presence

#### STRABAG SE: WE ARE BUILDING EUROPE!

#### **Expansion in Russia**

STRABAG has been continuously active in Russia since 1991, working exclusively in the fields of Building Construction & Civil Engineering, and has used the time to build up a strong brand in the country. In the beginning, the Group's activities were concentrated on Moscow. Since then, STRABAG has been continually expanding its geographic area of activity, and in 2007 the Group was active in Saint Petersburg, Yekaterinburg, Vyksa, Tyumen and Novosibirsk as well. At 31 December 2007, STRABAG's order backlog in Russia already amounted to about € 1.7 billion. In 2010, the company expects to report an output volume in Russia of about € 2 billion.

STRABAG is now reaping the rewards of its early market entry and loyalty to its Russian clients over this long period of time: the Group's clients are willing to conclude "cost-plus-fee" contracts with STRABAG for the high quality of the Group's services. In such a contract, the client pays a fixed margin on the costs of a project, allowing STRABAG to keep its margins stable even if prices rise dramatically.

With the entry of the new core shareholder Rasperia, controlled by Russian industrialist Oleg Deripaska, STRABAG has further improved its opportunities on the Russian market. The entry into the public infrastructure area is now being planned jointly. The first great project for which a joint bid is being made is the Western "High-Speed Diameter", a ringroad around Saint Petersburg.

In Russia – as in many other Eastern European markets – the scarcity of qualified employees and raw materials can curb growth. For this reason, STRABAG is sending employees from its home markets to Russia for a two-year tour of duty in order to transfer their know-how and to support the local organisation. (see Employees, page 16).

#### 10 largest projects in progress in Russia, 31 December 2007 (in million €)\*

	Project	Order Backlog
Vyksa	Steel works	€ 330
Hotel Moskva	Hotel	€ 280
Sofijskaja	Hotel	€ 208
Tyumen	Steel works	€ 178
Mytnaja	Residential building	€ 133
Leontjevskij Mys, Saint Petersburg	Residential building	€ 102
Kozhevnicheskaja	Office building and hotel	€ 102
Krokus City	Office building	€81
Four Seasons, Saint Petersburg	Hotel	€ 38
Academia	Residential building	€ 38

<sup>\*</sup> Project volumes in order backlog do not necessarily reflect the total project sizes, since some parts have already been completed.



Hotel Moscow, Moscow, Russia

#### **SEGMENTS**

The Group operates in the following three main segments:

#### **Building Construction & Civil Engineering**

The Building Construction & Civil Engineering Segment comprises the construction of commercial and industrial properties, office and administration buildings, residential real estate and the production of prefabricated elements. Medium-sized and large-scale projects – predominantly from private clients – form the core of the business activities. In the field of Civil Engineering, STRABAG engages in the construction of complex infrastructure projects, in the strongly growing business field of power plant construction, in large-scale bridge building as well as in environmental technology.

#### **Transportation Infrastructures**

Transportation Infrastructures comprise asphalt and concrete road construction as well as any activities related to road construction, such as earth-moving, canalization, waterway construction, dyking, paving, the construction of sport and recreational facilities, safety and protective structures or small-scale bridge projects. In the last few years, railway construction and hydraulic engineering were added as important fields of competence. The Transportation Infrastructure segment also includes the production of construction materials such as asphalt, concrete and aggregates to supply the Group and external clients.

#### **Tunnelling & Services**

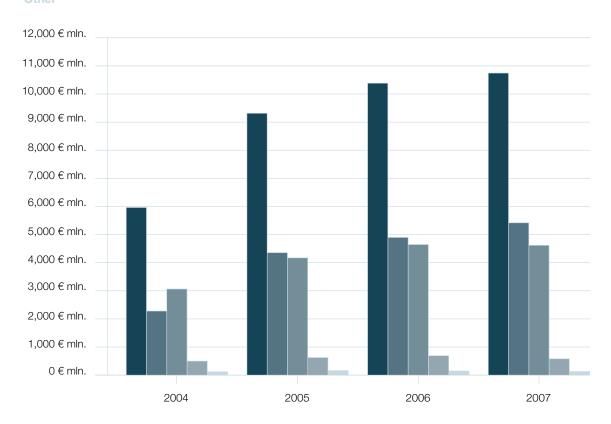
Tunnelling comprises the construction of both road and railway tunnels as well as of underground galleries and caverns. In this field, STRABAG has leading know-how and operates at some of the world's largest construction sites.

Services include global project development activities in Building Construction and Transportation Infrastructures. These include project-related services such as development, financing and operation. In addition to infrastructure projects in the areas of transport and energy, this segment also develops office buildings for commercial use, hotels, schools and medical facilities. PPP models in particular significantly gained importance in this field.

#### **OUTPUT VOLUME**

# Group Builing Construction & Civil Engineering Transportation Infrastructures Tunnelling & Services

Other



The STRABAG Group experienced strong growth in the past few years, rising to the top league of European construction companies. The company's construction output volume has grown by an annual average of 22 % since 2004. In 2007, the output volume was about € 10.7 billion, a plus of 3.5 % compared to 2006. The more reserved growth has a simple explanation: 2007 was a year of consolidation, in which the focus was on integrating previous acquisitions and improving the equity situation. As a result of the entry of the strategically important partner Oleg Deripaska as a new core shareholder, the company was able to significantly expand its position on the important Russian growth market. The subsequent IPO in October 2007 created an ownership structure which allows further growth in the medium term.

2008 and the following years are expected to provide the previous levels of dynamic growth. The company is targeting an average annual growth rate of 10-15 %, thus STRABAG might be able to cross the magical mark of € 20 billion in construction output in 2012.

#### ORGANIZATIONAL STRUCTURE



#### **CEO - Hans Peter Haselsteiner**

# Building Construction & Civil Engineering

2 Board Members 9 Divisions

# Transportation Infrastructures

2 Board Members 10 Divisions

# Tunnelling & Services

2 Board Members 5 Divisions









**DYWIDAG** 



<sup>1)</sup> BRVZ Bau-, Rechen- uund Verwaltungszentrum

<sup>&</sup>lt;sup>2)</sup> BMTI Baumaschinentechnik International

<sup>3)</sup> BLT Baulogistik und Transport

<sup>4)</sup> TPA Gesellschaft für Qualitätssicherung und Innovation



Under the parent company STRABAG SE, a number of legally independent subsidiaries are active in their respective national markets. The top level of organization are the Segments, each of which is headed by two management board members, one with technical and one with commercial responsibilities. This "four-eyes" principle applies not only to the executive level but to all management levels. The dual management structure is an important aspect of internal control and risk management.

The management board of STRABAG SE exercises the coordinated management of the Group, has responsibility for maintaining its financial balance and determines its strategic goals. The board is supported by Central Staff Units, Service Companies and Divisions.

The Division Managers coordinate and steer their Sub-divisions and report directly to the management board member responsible for their Division. The Division Managers manage their business independently and on their own responsibility within the framework of the Group's business policy, i.e. it is their responsibility to reach the objectives laid out in the strategic and operating planning and to realize the specified measures.

The operating business is managed by the Sub-divisions, which in turn are structured into individual Business Units. They are responsible for maximum success in their regional markets and are as a rule managed, coordinated and controlled by the Business Unit Manager.

The Service Companies are one of the main ingredients for the Group's success. They handle group-internal services in the areas of accounting, treasury, controlling, risk management, personnel development, technical development, equipment management, quality management and logistics. The central Service Companies support the operating units so that these can concentrate on the core business and deliver their services to the clients in the best possible way. The uniformity of the organization creates economies of scale and results in efficient controlling and reporting.

The Central Staff Units are responsible for legal matters, contract management, corporate communications, investor relations, internal auditing and central technical matters. They report directly to the Chairman of the Management Board.

#### WHAT MAKES STRABAG SO SUCCESSFUL

STRABAG owes its leading position in the construction sector in Central and Eastern Europe to the following strengths:

#### A Strong Management Team

STRABAG profits from a well-rehearsed group management with many years of professional experience in the construction industry. Moreover, the company possesses strong local management teams. These local teams play an important role in STRABAG's decentralised organisation, as they allow the Group to adapt to the different local conditions. The dual management model of one person in charge of technical and one in charge of commercial matters can be found at all management levels.

#### **Leading Market Positions**

The STRABAG Group is market leader in Central and Eastern Europe and generates about 80 % of its construction output in countries in which it holds a top-three market position. The strong market penetration in this region results in economies of scale and allows the Group to balance its capacities across national boundaries. The early entry into the Eastern European markets allows the company to profit from the strong growth and demand in these countries. The market leadership in Germany is an important factor as well. The Group profits from the recovery of the markets and Germany acts as a "pool" which yields Europe's best engineers.

#### An All-in-one Provider

No other construction group is geographically and technologically as broadly positioned in Europe as STRABAG: This strategy reduces the company's dependence on economic fluctuations.

#### **Own Raw Materials Basis**

STRABAG is convinced that its access to raw materials represents a significant competitive advantage. With 112 quarries and gravel pits, 323 asphalt and 129 concrete mixing facilities the company possesses an extensive and constantly expanding network of raw materials access. The access to raw materials is one of the most challenging barriers to market entry for new market participants.

#### Central Business Units and Uniform Management Information System

The Group's organisational principle is based on the conviction that the operating business of construction is best handled in a decentralised fashion. Cross-segment services, by comparison, are handled centrally. The central tasks include accounting, finance and IT, human resources, central research and procurement, as well as plant and equipment management. These areas relieve the burden on the operating units, allowing them to concentrate on their core business.

STRABAG has developed its own management information system to ensure that the same standards apply in all regions where STRABAG is active. Clear criteria for the assessment of new projects and control systems serve as filters to avoid loss-bringing projects.

#### **Successful Acquisitions**

In recent years, STRABAG has successfully made more than 15 important acquisitions, including those of Züblin, Dywidag, Heilit+Woerner, NCC Poland and Möbius. Within a few months STRABAG integrates the newly acquired companies into the organisation and into the Group's risk management systems. The service companies described above form the backbone of this rapid integration.

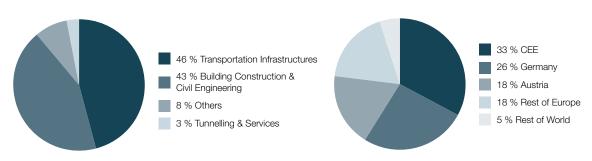
#### **STRABAG Team Concept**

The descision, whether a promising construction job actually becomes an economically successful property is basically made even before construction begins. About 80% of all later construction and operating costs can be influenced during the planning stages. This idea led STRABAG to come up with its "team concept", in which the client and contractor work together as partners. The introduction of joint controlling and early inclusion of the contractor in the planning phase helps to minimise the risk for both parties and to raise security in terms of quality, costs and deadline.

#### AN IMPORTANT PART OF THE PUZZLE - OUR EMPLOYEES

#### **Employees by Segment**

#### **Employees by Country**



STRABAG SE relies on the performance and competence of its employees to achieve its business objectives. Thus STRABAG supports the regular and open communication within the Group in order to promote the personal and professional development of all employees. The quality of the cooperation between supervisors, colleagues and all employees is essential for the company's success. Mutual interaction marked by respect and openness and the lack of unfair behaviour secures not only the quality of the corporate culture but also decisively influences the image of the company in the public eye.

The relationship between employer and employee is based on the following basic principles:

- Compliance with ethical and legal standards in business transactions on behalf of the company and its employees
- A working environment that is attractive for qualified employees, supports them and binds them to the company
- A working environment free from discrimination, harassment or reprisal
- An open-door policy which grants all employees access to the management
- A performance-based culture with a competitive system of remuneration and periodic, objective, individual
  performance appraisals taking into account the individual contribution to reach the objectives and
  to the team effort as well as the compliance with the values and principles of the Code of Ethics

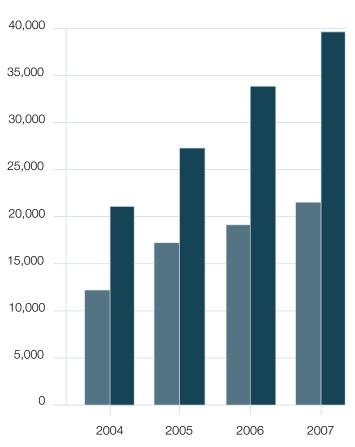




The management wishes to thank all employees for their commitment to the company and their identification with the company's goals. We also thank all workers' representatives for their honest and constructive teamwork. Without this cooperation, the company's success would not have been possible.



#### Blue-Collar White-Collar



STRABAG is subject to seasonal fluctuations in its number of employees. Therefore – as common in the construction industry - it can only be stated as an annual average. Basically, STRABAG is going through a period of growth, and numbers of employees are declining only in certain areas. Since 2004, the number of employees has grown annually by around 22 %. This is in particular due to the strong growth in Eastern Europe, where the number of employees increased significantly. In 2007, the average number of employees was 61,125, of which 39,612 were blue-collar and 21,513 whitecollar workers. In the past financial year, STRABAG employed 787 blue-collar and 160 white-collar apprentices.

The construction industry traditionally employs mostly men. Nevertheless the percentage of women employed by STRABAG averaged 16.4 %. The management structure shows a similar picture. At the leadership level, the proportion of women in management was 9.0 % on average over the year.

In 2007, the STRABAG Group employed 712 workers with some disability.

The duration of employment is decidedly influenced by the relevant situation on the labour market. The labour markets in Eastern Europe are more dynamic, which results in a higher level of employee fluctuation.

In addition to raw material access, the human resources are one of the critical shortage factors in the construction industry. For this reason, STRABAG places great value on strategic personnel planning and on the continuous training of its employees. Since 2005, we developed a cooperation with an external software company for a human resource management framework called "ENGAGE", which ought to display and support all subsequent personnel processes in a database:

- · Application management search with workflow-control of all subsequent administrative processes
- Education management offer of seminars for all employees on the intranet as well as workflow-supported control of all subsequent administrative processes
- Employees database evaluable information concerning qualification and know-how of employees
- Planning and development of future executive managers systematic organisation of a pool of future executive managers and documentation of existing as well as of necessary skills and competencies

The application management is already successfully in use in Austria, Germany, Hungary and Croatia, as

well as the education management in Austria. The implementation of these two tools in other countries of the Group is systematically promoted.

"Management" refers to the first four leadership levels. The remuneration of these nearly 1,100 persons includes a fixed and a performance-based portion. In order to properly assess the potential of employees in management, STRABAG introduced a series of qualification diagnostics measures, including a management potential analysis, which are conducted neutrally and objectively by an external HR consultancy firm. In subsequent feedback talks, the management employees and the Group's senior executives together discussed issues such as succession planning, motivation, company loyalty and social competence.

Once a year, personal appraisal interviews are held between employees at all levels and their supervisors. The purpose of these talks is to define objectives and to discuss the working conditions.

In order to discover and support suitable young talent and more strongly tie these to the company, STRABAG SE introduced a trainee programme for young skilled employees and executive staff in all countries in which the Group is present. The measures include an international trainee exchange programme to better accommodate the increasing internationalization of the Group, as well as increased cooperation with selected universities in order to tap the next generation of qualified leaders. STRABAG participates at university career fairs and sponsors quite a few diploma theses every year.

Promotion and support of personal development of employees through further education is carried out in the course of the annual appraisal interview. The STRABAG Academy in Germany, Croatia, Austria, Poland, Slovakia, Czech Republic and Hungary is notified of the need for further education right after the interview. The STRABAG Academy works together with internal and external experts to develop training events that meet the needs of the employees, support the employees in their job as much as possible and allow them to gain additional expert and methodical know-how. The extensive, target-group-oriented training is divided into basic, expert and method training and includes training in the fields of technology, law, business, computing, methodological and social competence and intercultural issues. Within the framework of classical presence-seminars, knowledge is imparted on the spot. First positive experiences with the use of e-learning in the field of software training encourage for increased futher use and expansion of this flexible way of learing towards other fields of training.

If an employee intends a professional change, several internal job offers are available on the intranet. Further, employees can download information regarding important company decisions, press releases and noteworthy information about the Group and the individual head offices. Another important information media is the magazine "inform", published three times a year, informing about all fields of the Group and also constitues an important link for a possible identification with the company as a whole.

Occupational safety in Austria and Germany is monitored by internal company safety committees. Similar safety committees exist in the CEE states. Specially trained safety experts handle the personnel safety training for one field in the entire Group. In 2006, more than 1,000 employees attended courses on the subject of work safety in Austria alone. In order to record and analyse occupational accidents in detail, a standardised system of accident and safety reporting was created last year in all countries in which the Group operates. The system permits the Group to make internal comparisons, to set benchmarks and make specific planning measures regarding health and occupational safety.

#### Number of Employees in 2007

rtumber of Employee	· ,	Building			
		Construction			
		& Civil	Transportation	Tunnelling	Other and
	Group	Engineering	Infrastructures	& Services	Consolidation
Germany	15,957	4,974	8,960	347	1,676
Austria	10,629	5,093	4,214	426	896
Middle East	6,997	5,446	1,544	1	6
Poland	4,525	912	3,141	58	414
Czech Republic	4,186	629	3,214	1	342
Hungary	3,828	755	2,586	73	414
Slovakia	2,293	1,354	741	1	197
Africa	2,163	1,580	581	1	1
America	1,707	1,486	0	221	0
Russia	1,693	1,518	3	65	107
Romania	1,370	329	833	79	129
Switzerland	1,223	547	216	354	106
Serbia	1,131	16	979	5	131
Rest of Europe	1,094	606	482	4	2
Croatia	811	85	491	144	91
Benelux	575	524	1	9	41
Bulgaria	297	25	214	1	57
Asia	282	274	6	0	2
Slovenia	182	23	144	0	15
Scandinavia	105	103	2	0	0
Italy	44	15	0	29	0
Ireland	33	28	0	5	0

#### STRABAG Employees are building Russia

61,125

**Total** 

STRABAG intends to double its construction output in Russia within the next two years. There is a high demand, but maintaining a high level of quality can only be guaranteed if there are sufficient resources to complete the project. In order to cover the growing need for qualified personnel in Russia, STRABAG has launched an employee initiative to help motivate current and future technical and commercial employees to spend at least two years in Russia as "expatriates". More than 500 applications were received by the end of 2007. These were reviewed based on criteria which had been previously determined by a special steering committee. Up to now, 265 qualified internal and external applicants have been identified. Prerequisites for acceptance are fluent English for technical employees and good negotiating skills in Russian for commercial employees.

26,322

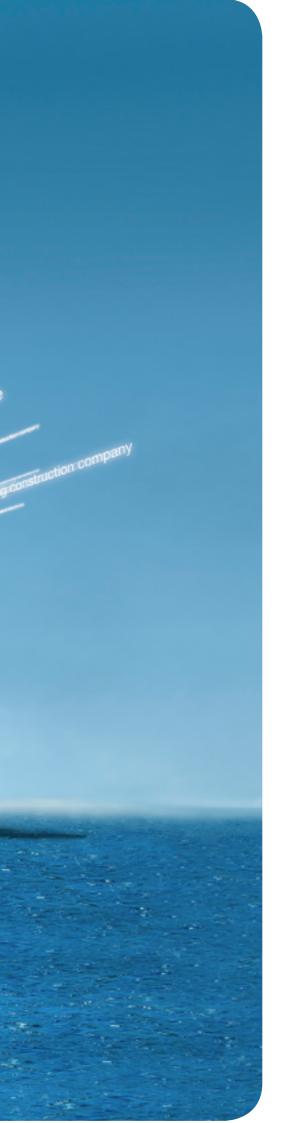
28,352

1,824

4,627

At the end of 2007, more than 100 "expatriates" were working for STRABAG in Russia; thereof, 71 were technical employees, 18 foremen, 16 commercial employees and twelve at the management level. Ten trainees in Austria were preparing for a commercial "tour of duty" in Russia. As a rule, external applicants chosen for an assignment in foreign countries have to go through a six-to-ten-week training programme in one of the Group companies, allowing them to get to know the STRABAG Group and to attend relevant technical seminars. In order to prepare the employees for their new tasks, STRABAG published a brochure for expatriates in Russia.





# **Strategy**

How is STRABAG building Europe?

### **STRATEGY**

STRABAG's most important strategic goal is the sustainable, long-term increase of the Group's construction output, return and profitability. This is to be achieved through expansion in Central and Eastern Europe as well as through the effective use of the already strong market position in Germany and Austria to become Europe's leading construction company. Accordingly, STRABAG is pursuing the following strategy:

# Expansion of the market position in the Eastern European growth markets and the maintenance of leading position in the home markets of Germany and Austria

STRABAG considers its leading market position as a critical factor for success. About 80 % of STRABAG's construction output in 2007 was generated in those countries in which the company holds a market position among the top three construction firms. The STRABAG Group has continually increased its output volume in the past few years, particularly in the countries of Eastern Europe, so that the region's contribution to the Group's construction output as a whole already amounted to 31 % in 2007. This gives STRABAG a unique position compared to the competition and makes it market leader in the construction sector of Central and Eastern Europe.

The company placed its bets on the Eastern European markets early on – a strategy which has paid off. The economists of Euroconstruct expect the construction sector in Central and Eastern Europe to continue to grow, driven by the favourable macroeconomic conditions, by European Union-financed infrastructure projects and by the increasing use of PPP models. By 2013, investments totalling € 177 billion are to be financed by the EU's Cohesion Fund in Eastern Europe. Due to the established presence of STRABAG in the region and the successful business acquisitions, the management is convinced that STRABAG is in a strong position to continue to expand its market share and to participate actively in the consolidation of the market. This is true for Russia as well. The cooperation with the Russian core shareholder Oleg Deripaska represents an excellent basis for the expansion of activities in this growth market.

The STRABAG Group is market leader in the three core markets Germany, Austria and Hungary. While the business in Austria shows stable growth, the recovery of the construction sector in Germany has, according to the latest market data, just begun. Incentives can be expected due to the backlog investments in road and railway construction. The increasing popularity of PPP models for projects involving toll roads, hospitals, prisons and schools, as well as the toll income for road construction, are expected to have a positive influence on the construction sector.

As a financially strong group, STRABAG intends to increasingly apply more of its own capital in PPP projects and to profit from the high return on equity that is typical for this segment. The further development of the service portfolio in areas like facility management also contributes to attractive growth in the mature core markets.

#### Securing access to resources

The STRABAG Group possesses 112 proprietary quarries and gravel pits and has an extensive network of asphalt and concrete mixing facilities. STRABAG is convinced that these resources offer the company a significant competitive advantage, particularly as the approval for new facilities – especially quarries – in regions in which such facilities already exist is seldomly granted.

STRABAG already has a dense network of quarries, gravel pits and mixing facilities in the core markets and in some of the growth markets. In order to guarantee the access to resources in Russia, STRABAG and BaselCement have agreed to set up a 50-50 joint venture through the merger of their cement facilities. More information on this subject as well as on the strategy regarding construction materials can be found on pages 28.

#### Development of Public-Private-Partnerships (PPP) and concession projects

STRABAG expects the number and volume of construction projects financed by a combination of public and private funds to increase in the European construction sector. STRABAG intends to focus more and more on PPP projects in all its core markets and to pursue the same strategy in more distant markets on the basis of direct export. Find out more about STRABAG's PPP strategy on pages 30.

#### Investments in value-adding acquisitions

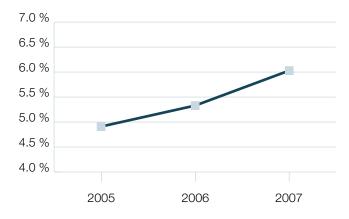
STRABAG intends to continue to pursue selected acquisitions in order to accelerate growth and regional expansion, to complement the existing portfolio with niche products and to realise further synergies through economies of scale. In Central Europe, the company is taking an opportunistic approach, while in Eastern Europe it is actively identifying possible takeover targets. STRABAG evaluates potential candidates for a takeover based on the following criteria:

- conformity with STRABAG's regional focus
- · access to raw materials
- synergies through transfer of know-how, expert competences and economies of scale
- management competence and detailed integration plan
- financial discipline regarding acquisition price and capital

#### Strict cost, capital and risk discipline to increase margins

STRABAG pursues a policy of sustainable cost efficiency, disciplined employment of capital and strict risk management in order to achieve profitable growth. Furthermore, the company is increasingly shifting its business activity into countries with higher margins – like Russia – and into know-how-intensive as well as into niche activities in which the profit margins lie above the Group average. Through this strategic positioning, the Group has been able to raise margins in the past few years.

#### **Development of EBITDA margin**



### **STRATEGY**

## AN INTERVIEW WITH HANS PETER HASELSTEINER, CHAIRMAN OF THE MANAGEMENT BOARD OF STRABAG SE



# Mr. Haselsteiner, in October 2007 you went public with STRABAG SE on the Vienna Stock Exchange. What were the motives behind the decision?

The company has achieved a size that requires a stable capital basis built on several pillars. We, the core shareholders are one pillar, the capital market and the stock market are the others. The IPO has catapulted us into a new league. It also completely alters the public perception of the company, making us a more attractive employer for potential new employees.

# What are your first experiences as a publicly listed company?

We maintain very close contact with our new co-owners. They are geographically spread over a wide area and include shareholders in Austria Germany, France, England, Italy, Switzerland, Scandinavia and even the United States. They provide us with valuable feedback. The timing of the IPO was ideal, and we now have a net-cash position in our balance sheet. This financial cushion gives us a strategic advantage called speed. During acquisitions, but also in the development of projects, we are able to act more independently and can make decisions more quickly than the competition.

#### What has changed since the entry of the new core shareholder Oleg Deripaska?

Mr Deripaska and his team at Basic Element are supporting STRABAG during its entry in the infrastructure market in Russia and the countries of the former Soviet Union. With our joint venture BaselCement we will very efficiently work the cement market in the East. In 2011, we intend to have ten production facilities with a capacity of about 20 million tonnes a year.

#### Russia is STRABAG's big growth story. What is new in this area?

I know of no other market which has such a great need for construction and has so much financial power at its disposal. We focused on financially strong private clients early on. Office buildings, elite apartments and shopping centres – these areas are our specialty. In 2007, we succeeded in winning orders in the field of industrial construction as well. Already about 20 % of our current orders are placed in Russia. We are still only active in Building Construction & Civil Engineering but, with the support of Mr. Oleg Deripaska, Road Construction should follow soon.



#### How long can the attractive margins in Russia be expected to last?

The current volume of our backlog orders will last about three years and involves "cost-plus-fee" orders. As long as we manage to keep our two main promises – specifically, quality and deadline – then our clients will continue to hire us at these conditions. For this reason, we are further expanding our capacities with the support of our "expatriates", and we are creating a "brain drain" from our Western core markets in Germany and Austria to Russia.

# Do you see any consequences from the international financial crisis for the construction industry?

It is surprising, but the markets of Eastern and South-East Europe are feeling few effects. This has to do with the de-facto independent, positive economic cycle but surely also with the support of the EU's Cohesion Fund. From this fund, over € 170 billion a year flow into the Eastern European member states. And Russia is completely uncoupled from the crisis on the financial markets. The raw materials wealth makes this possible.

# STRABAG could also be called a raw materials company. What is behind this strategy?

In the field of Road Construction, raw materials and networks of mixing facilities are important factors for success. This area involves long-term investments which quite positively affect the strategic position on the market. STRABAG possesses over 2 billion tonnes of stone and gravel. This means that we could cover our own need for 140 years; the only hitch is: our reserves are not always there where we need them!

#### What can we expect from STRABAG in the near future?

2007 was a strategically important year. We have created a shareholder structure and a new capital structure for future growth. We have also consolidated our organisational structure in such a way that we will be able to grow our revenues to € 20 billion by the year 2012. In our core markets of Germany, Austria, Poland, the Czech Republic, Slovakia and Hungary, we will continue to make an active contribution to the consolidation of the markets. In the markets in the south and in the east, we will intensify our nationwide presence. Our presence in the Middle East and in Libya is a strategically important new front, which will contribute greatly to the dynamic growth of our company in the next few years.

Thank your for the interview.





# What we build on —

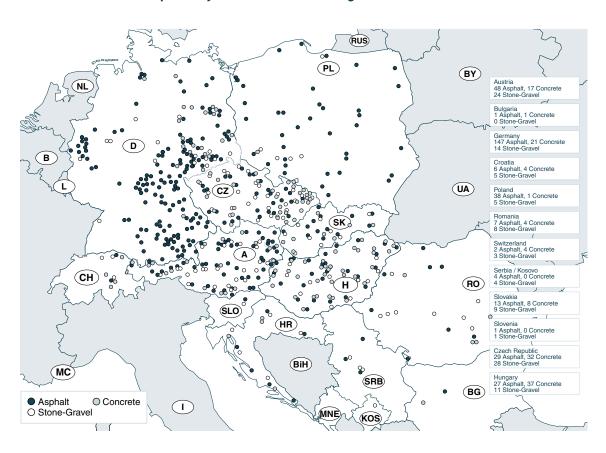
Success needs a solid basis.

# WHAT WE BUILD ON

#### **RESOURCES**

STRABAG is constantly enlarging its own network of quarries and gravel pits and that of its asphalt and concrete mixing facilities in order to reduce the dependency on third-party suppliers, to minimize the effects of price volatility and to secure an important share of the value-added chain in the field of construction.

#### Production sites (Proprietary facilities and holdings)



In the financial year 2007, the number of active facilities (including affiliated facilities) rose as follows: asphalt production facilities from 291 to 323; concrete production facilities from 119 to 129; and quarries and gravel pits from 92 to 112. STRABAG's goal is complete self-sufficiency in terms of resources and raw materials. A target number of facilities is not foreseen.

In 2007, the STRABAG Group generated proceeds of about € 401 million from the sale of raw materials to third parties. The revenue is allocated to the Transportation Infrastructures Segment. In 2006, such revenues amounted to proceeds of € 372 million.

#### **Asphalt**

STRABAG produced 14.3 million tonnes of asphalt in the past financial year, compared to 15.7 million tonnes in 2006. Most of the asphalt was produced in Germany, Austria, Poland and the Czech Republic. About 62 % of the asphalt produced was sold within the Group at the usual market rate; the rest was sold to third parties. 100 % of the Group's asphalt needs were in the Transportation Infrastructures Segment, with the highest internal demand in Germany, Austria, Poland and the Czech Republic. 75 % of the asphalt demand in the past financial year was covered by Group resources (2006: 73 %).



#### **Concrete**

The production of concrete in 2007 amounted to 3.4 million m³, a plus of eight percent compared to the previous year. 31 % of this amount was produced in Hungary, a further 52 % in Germany, Austria and the Czech Republic. 35 % of the concrete produced was sold within the Group, covering 28 % of the demand (2006: 27 %). 59 % of the proprietarily produced concrete was used in the Building Construction & Civil Engineering Segment, 32 % in Transportation Infrastructures and 9 % in Tunnelling & Services.

#### Stone and Gravel

The STRABAG Group produced around 23.5 million tonnes of stone and gravel in 2007, 18 % more than in the previous year. 68 % of the resources were sold to third parties. 32 % was sold within the Group, nearly exclusively to the Transportation Infrastructures Segment, covering 20 % of the need (2006: 18 %).

#### Cement

In autumn 2007, construction began in Hungary on the first proprietary cement factory – an important step towards economic independence in terms of cement supply. At the same time, STRABAG is working on setting up a globally operating joint venture in this business field with BaselCement. A Memorandum of Understanding has already been signed.

<sup>\*</sup> The relatively high percentage of third-party sales and purchases is explained by the fact that the desired resource-type and quality were not available in the region where they were needed. This highlights the importance of area-wide access to raw materials in a given geographic area.

## WHAT WE BUILD ON

#### **PPP-MODELS**

Public-Private-Partnerships (PPP) are gaining in importance in public-sector projects. PPP projects involve a partnership between the public and the private sector regarding the financing, building, maintenance and operation of infrastructure projects. Several forms of PPPs exist, depending on the scope of services of the project, the influence of the state and the legal framework. Concessions grant the concession holder the right to provide a certain public service for a set period of time under contractually arranged conditions, while Build-Operate-Transfer (BOT) projects involve the implementation of specially defined services. A number of special forms of BOT exist, including of these are Design-Build-Finance-Operate (DBFO), Build-Own-Operate (BOO) and Private-Finance-Initiative (PFI) models, some of which the STRABAG Group has already completed.

The advantages of the PPP model are clear: public funds are often lacking and budgets must be kept despite an enormous need for infrastructure – above all in Central and Eastern Europe. In order to still be able to finance the infrastructure projects, a government commissions a private partner to plan and finance a project and win back the private funds invested through a long-term concession, often of 30 years. When the concession period expires, the private company transfers the motorway, tunnel or hospital to the public-sector client. With the PPP model, the client guarantees that costs are kept as low as possible over the project's lifecycle, transfers a part of the risk to the private sector and pays for only those services which the client already draws on. The contractor guarantees that the project is completed on time as he has an interest in accessing the concession income as quickly as possible. The contractor is further interested in the quality of the work in order to keep the maintenance costs, which are attributed to him, as low as possible.

The concession income represents a stable cash-flow over several years. Depending on the risk profile, the return on the investment occurs in the form of user's fees (tolls, ticketing, handling fees), availability fees linked to certain quality requirements or mixed forms (e.g. shadow toll). The most common types of concessions are:

#### **Hard Toll:**

The fee is collected directly from the user. Depending on the toll system, this can be either as a single charge or based on the distance travelled. The concessionaire usually bears the traffic and utilisation risk.

#### **Shadow Toll:**

The licenser pays a fee to the concessionaire. The concessionaire bears the traffic risk but not the utilisation risk.

#### Availability Fee:

This involves a periodic lump-sum payment consisting of at least a fixed portion - similar to a leasing instalment - and a variable, performance-based portion. The concessionaire bears nearly no traffic or utilisation risk.



STRABAG already recognised the promising future of PPP solutions in the early 1990s and participated successfully in a number of tenders. The Group added maintenance and operational services as well as facility management into its core competencies, which very successfully contributes to the extension of the value-added chain. In order to do justice to the demand and the growth of PPP projects, STRABAG set up two project development units within the Services business field which have for some time contributed constantly and significantly to the Group's success.

While the division "Projektentwicklung HOCHBAU" (Project Development BUILDING CONSTRUCTION) realises public-sector building projects such as schools, hospital, jails or administrative buildings, the division "Projektentwicklung INFRASTRUKTUR" (Project Development INFRASTRUCTURE) handles projects in the areas of transport, energy and the environment. In addition to the division's main focus of road construction - STRABAG is building and operating a number of motorways in Central and Eastern Europe – these also involve underground rapid transit, railways, air and seaports, power plants, water supply and wastewater treatment facilities as well as waste removal and landfill construction.

Geographically, STRABAG's PPP activities are concentrated on its main markets in Central and Eastern Europe. But individual projects are pursued outside of Europe as well. Worth mentioning here are Turkey, the United Arab Emirates and North and East Africa – in countries which have recognized the advantages of PPP models and repeatedly realise them.

In its constant efforts to meet the demands of the markets, of the clients and of the projects, STRABAG is pushing ahead with the strategic expansion of its competencies, enabling the Group to professionally cover the related area of life cycle consideration of an infrastructure investment and to adequately respond to the dynamic of this business field. Particularly the fields of railway technology, tolling and the environment are given special attention, as enormous investments are expected here in the future and because the application of PPP solutions is perfect for these areas.

STRABAG divides income from PPP projects into two parts: the construction output volume is reported in the relevant segments of Building Construction & Civil Engineering, Transportation Infrastructures or Tunnelling, while the concession business is included in the Services field of the Tunnelling & Services Segment. All concession companies are organised as Single Purpose Companies (SPCs) and are either at equity or fully consolidated in accordance with relevant regulations. The public sector is generally included significantly in the areas of financing and refinancing, risk distribution and collateralization structure of the individual projects through a stake in the project companies in the form of capital and non-cash contributions, start-up financing, subsidies, debt guarantees or the acceptance of utilisation risks and political risks.

During the internal assessment of PPP projects, STRABAG opts for a conservative approach and initially applies only the capital employed. Only at the time of partial utilisation are discounted cash-flow models applied, which discount the expected cash-flows with an interest rate that is in line with the market and adjusted for risk.

# WHAT WE BUILD ON

# Ongoing STRABAG PPP-Projects

		Propor-						
		tionate	Propor-	Dept				
		share of	tionate	(non-	Dept	Actual		
	Total	equity in	share of	recourse)	(recourse)	STRABAG's		
	volume	mln. €	committed	STRABAG's	STRABAG's	total share	STRABAG	
Project	in mln. €	12/07	equity	share	share	of debt	share in %	Status
Infrastructure								
M5 motorway	1,292.00	24.11	24.11	221.51	0.00	221.51	25.1 %	in operation
Birecik power plant	981.00	11.87	11.87	34.87	0.00	34.87	8.4 %	in operation
A2 motorway	880.00	23.54	23.54	166.46	0.00	166.46	20.0 %	in operation
Zagreb motorway	371.00	20.86	20.86	128.67	0.00	128.67	51.0 %	in operation
Limerick motorway	437.00	0.01	8.20	51.22	0.00	10.56	20.0 %	in progress
Fermoy motorway	215.00	3.28	3.28	13.89	0.00	13.89	12.5 %	in operation
Nordkettenbahn	51.00	1.30	1.30	3.45	1.79	5.24	51.0 %	in operation
M6 motorway	958.00	5.78	24.38	262.80	0.00	0.00	30.0 %	in progress
A5 motorway	945.00	0.00	1.20	42.27	0.00	13.34	4.6 %	in progress
Real Estate								
Unterground car pa	rk							
"bowling green"	19.00	0.00	0.00	14.70	4.00	18.70	100.0 %	in operation
Witten schools	9.00	0.00	0.00	0.00	0.00	0.00	100.0 %	in operation
A2 motorway								
hotel Techelsberg	9.20	1.03	1.03	0.00	8.17	8.17	100.0 %	in operation
S1 expressway hote	el							
Schwechat	20.60	1.44	1.44	17.51	1.65	10.33	100.0 %	in progress
Proton therapy cent	tre							
Essen	136.00	0.00	2.10	68.00	0.00	24.35	50.0 %	in progress
Government agency								
Heidelberg	100.00	0.00	15.00	0.00	85.00	0.00	100.0 %	planning phase
TOTAL	6,423.80	94.42	138.31	983.08	100.61	642.75		

STRABAG's project M6 was awarded "PPP Deal of the Year" and the project Protonentherapiezentrum Essen for "PPP-Innovationspreis 2007". Congratulations to our colleagues!



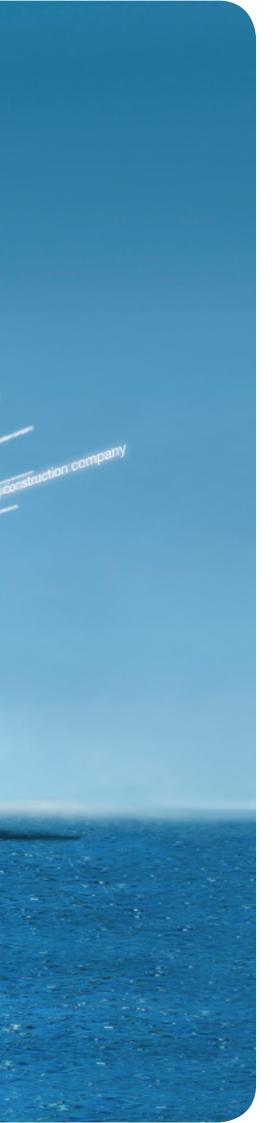


TO OUR SHAREHOLDERS
THE COMPANY
STRATEGY
WHAT WE BUILD ON
INVESTOR RELATIONS
CORPORATE GOVERNANCE
CSR
GROUP MANAGEMENT REPORT
FINANCIAL STATEMENT



Schiller-Grammar school, Witten, Germany





# Shares, — Bonds and Investor Relations

STRABAG SE is now a publicly traded company. That's good. Good for the company, as this ensures a solid financial basis for continued growth. And good for the shareholders, who profit from this growth.

# SHARES, BONDS AND INVESTOR RELATIONS

# STRABAG SE ON THE STOCK EXCHANGE

Already in spring 2007, the shareholders of STRABAG SE planned an IPO in order to generate the funds needed to finance the Group's further expansion. These plans were postponed at short notice in order to take aboard Russian industrialist Oleg Deripaska as a new core shareholder. The decision served all involved: it gave STRABAG SE just over € 1 billion in equity and allowed to into the high-margin Russian market, Oleg Deripaska's construction companies in Russia stand to profit from STRABAG SE's know-how, and it benefits the new shareholders who have put their trust in STRABAG SE since the IPO in October 2007.

The IPO of STRABAG SE on 19 October 2007 was record-breaking in many regards: 100,000 private investors put their trust in the company, and the strong international demand led to a tenfold subscription of the issue, placing 28,200,001 no-par shares on the Vienna Stock Exchange as free float. The offer price per share stood at € 47, giving STRABAG SE proceeds of € 893 million of additional capital from the IPO.

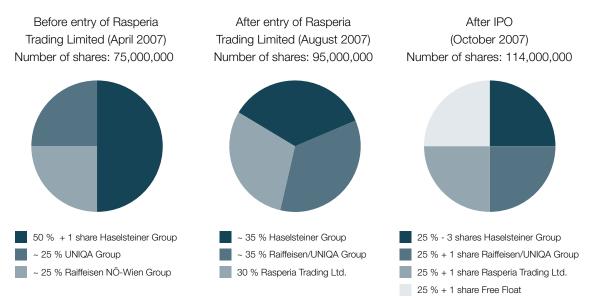
### Distribution of the Free Float



Private shareholders received 26 % of the free float, which represents an above-average allocation of the shares compared to the demand. 39 % of the issue went to Austrian shareholders. Already on the second day of trading, STRABAG SE was accepted into the ATX, the leading share index of the Vienna Stock Exchange. On 31 December 2007, STRABAG SE had a weight of 4.11 % in the ATX. STRABAG SE was also accepted for listing in the Dow Jones STOXX IPO Index (12 months) and the Dow Jones STOXX IPO Index (60 months).



# DEVELOPMENT OF STRABAG SE'S SHAREHOLDER STRUCTURE



On 31 December 2007, the Haselsteiner Group held 25 % minus three shares, Rasperia Trading and the Raiffeisen/UNIQA Group held 25 % each plus one share. As a result, there was a free float of 25 % plus one share. The shareholder structure of the shareholders whose identities are known by STRABAG SE as well as details of the syndicate agreement of the four major shareholder groups (the Haselsteiner Group, the Raiffeisen NÖ-Wien Group, the UNIQA Group and Rasperia Trading Limited) are presented in the stock exchange prospectus of 5 October 2007.

STRABAG SE is unaware of any direct corporate cross-holdings among the above-mentioned four major share-holder groups. Indirect cross-holdings exist between the Raiffeisen NÖ-Wien Group and the UNIQA Group over group companies held by these two shareholder groups. Effective from 17 August 2007, the four shareholder groups of STRABAG SE signed a syndicate agreement which basically lays down rules for the following:

- Joint development of the Russian market as a new core market
- Right to nominate supervisory board members
- Coordination of voting
- · Restrictions on the transfer of shares

As is legally prescribed, STRABAG SE keeps a shareholder register containing information about the holders of registered shares of STRABAG SE. Currently there are three registered shares, with registered shares No. 1 and No. 3 reserved for the Haselsteiner Group and registered share No. 2 for Rasperia Trading Limited. The remaining 113,999,997 shares of STRABAG SE are bearer shares. In total, STRABAG SE has issued 114,000,000 no-par shares. Every bearer and registered share equals one vote. There are no restrictions on voting rights.

In accordance with the syndicate agreement, the supervisory board consists of at least six members on the sides of the shareholders. The basic limitations on the transfer of shares of the syndicate partners are valid until 31 December 2008 and can only be disrupted in the event of a transfer among the syndicate partners or related parties. The syndicate partners have also agreed that Dr. Hans Peter Haselsteiner will remain Chairman of the Management Board of STRABAG SE at least until April 2010.

# SHARES, BONDS AND INVESTOR RELATIONS

# SHARES OF STRABAG SE IN THE NATIONAL AND INTERNATIONAL CONTEXT

Especially 2007, the year STRABAG SE chose for its IPO, was marked by significant share price fluctuations. The records on the international stock markets in the first half of the year were quickly forgotten as the markets responded to the US sub-prime crisis with significant losses in the second half. Investors responded with a reduced willingness to take chances. A glance at the annual performance, however, reveals an overall slightly positive development of the indices of the majority of stock markets. The Dow Jones posted a plus of 6.4 % for the year as a whole, and the Eurostoxx 50 grew by 6.8 %. The continued investor focus on Eastern Europe is evidenced by the performance of the CECE-Index, the composite Eastern European index, which grew by 10.0 %. The German stock index DAX grew by 22.3 %, while the Japanese Nikkei 225 closed the annual year with a minus of 11.1 %. The Vienna leading share index ATX posted a slightly positive growth of 1.1 % – after achieving an all-time record high in July. The second half of the year, in line with the international markets, left its marks on the Vienna Stock Exchange as well.

ATX
STRABAG SE
Dow Jones STOXX Construction & Materials



In the time between the IPO of STRABAG SE and the end of the year, the ATX lost  $5.8\,\%$ . By comparison, STRABAG SE shares developed positively. STRABAG SE closed the year at  $\in$  48.72, up 3.7 % from the issue price of  $\in$  47. The shares also performed well compared to competitors: between 19 October 2007 and the end of the year, the Dow Jones STOXX Construction & Materials lost  $5.8\,\%$ ; in an annual comparison the index fell by 1.4 %.

TO OUR SHAREHOLDERS
THE COMPANY
STRATEGY
WHAT WE BUILD ON
INVESTOR RELATIONS
CORPORATE GOVERNANCE
CSR
GROUP MANAGEMENT REPORT
FINANCIAL STATEMENT

# **STRABAG SE Shares**

Туре		Ordinary share
Stock Exchange		Vienna Stock Exchange
Symbols	Vienna Stock Exchange	STR
	ISIN	AT000000STR1
	WKN	A0M23V
	Bloomberg symbol	STR AV
	Reuters symbol	STRV.VI

Stock Figures	Unit	
Closing price as of 31.12.2007	€	48.72
Number of outstanding shares as of 31.12.2007	shares	113,999,997
Market capitalization as of 31.12.2007	€ billion	5.6
Year's maximum	€	55.00
Year's minimum	€	42.51
Total volume traded on Vienna Stock Exchange	shares	48,844,710
Total volume traded on Vienna Stock Exchange	€ billion	2.4
Average trade volume per day in total		
on Vienna Stock Exchange	€ million	52.7
P/E ratio as of 31.12.2007		23.8
Earnings per share (weighted number)	€	2.05
Book value per share	€	25.2
Cash-flow from operating activities		
per share (weighted number)	€	6.0
Proposed dividend per share	€	0.55
Dividend payout ratio	%	36.8
Dividend yield	%	1.1
Share capital	€ million	114
Weight in ATX	%	4.11
Weight in ATX Prime	%	3.37
Weight in WBI	%	3.48

## **Dividends**

At the annual general meeting on 20 June 2008, the board of management of STRABAG SE will propose a dividend of  $\in$  62.7 million ( $\in$  0.55 per share) for the financial year 2007. This would correspond to a dividend payout ratio of 36.8 %. The ex-dividend date has been set for 27 June 2008, the dividend payment date for 30 June 2008.

The Board of Management has set itself the goal of paying out 30 % to 50 % of the distributable profits to the shareholders in the form of a dividend every year. The exact payout ratio will be determined by the general development of the business as well as by the Group's opportunities for growth.

# SHARES, BONDS AND INVESTOR RELATIONS

# STRABAG SE BONDS

Term	Interest	Volume	ISIN Number	Exchange
2003–2008	5.25 %	€ 50 mln.	AT0000341615	Vienna
2004-2009	5.50 %	€ 50 mln.	AT0000342332	Vienna
2005-2010	4.25 %	€ 75 mln.	AT0000492723	Vienna
2006-2011	5.25 %	€ 75 mln.	AT0000A013U3	Vienna
2007-2012	5.75 %	€ 75 mln.	AT0000A05HY9	Vienna

STRABAG SE (and its predecessor, FIMAG) has to date issued six corporate bonds, of which five are still listed. With the issue in 2007 of a five-year 2007-2012 bond with a coupon of 5.75 %, STRABAG SE continued the longtime strategy of bond issues. The proceeds of the issue firstly were used to pay back a matured € 50 million bond that was issued in 2002 and secondly for general business purposes.

## **Corporate Credit Rating**

The international rating agency Standard & Poor's (S&P) raised the corporate credit rating for STRABAG SE from BB+ to BBB+ and set the outlook at "stable", thus elevating STRABAG SE to "investment grade". S&P explained the higher rating with the fact that the company continued to report good operating figures despite its rapid growth. S&P also took into consideration the ambitious growth targets in Russia and the expected increase in transparency resulting from the IPO.

# INVESTOR RELATIONS ACTIVITIES

Ahead of the IPO, the members of the management board of STRABAG SE went on a road show to meet analysts and potential investors in Vienna, Frankfurt, London, Paris, Warsaw, Amsterdam, Moscow, Zurich and Milan and to answer questions about the Group. In total, the members of the Management Board and the Investor Relations department held 102 one-on-one interviews or group presentations and spent 300 hours with 456 investors and analysts between October and December 2007. For 2008, an intense programme of road shows is planned – with the support of Deutsche Bank, Goldman Sachs and Raiffeisen Centrobank, which also acted as lead managers of the IPO. The selection of the institutions with which STRABAG prefers to organize the roadshows is subject to the following criteria: Does the institution have good access to investors and a first-rate reputation? How quickly and flexibly does the bank respond to enquiries? Perfect organization of roadshows is immensely important. If you would like to learn more about the roadshow activities, please visit our website at www.strabag.com -> Investor Relations. The financial calendar is continually updated and includes all the planned roadshow dates as well as the dates of the publication of our results.



# We are your service department

STRABAG SE's Investor Relations department sees itself as the service department for existing and potential private shareholders, institutional investors and analysts, as well as a contact for capital market issues for the group's operating units. Rapid response, extensive information and a constant dialogue with the capital market participants and the public are for us a matter of course. We place great importance on informing all shareholder groups quickly and simultaneously. For this reason, the Investor Relations area of our website www.strabag.com includes:

- all the latest road show documents
- company presentations
- analysts' consensus
- live broadcasts or recordings of telephone and investor conferences
- share price calculator
- subscriptions with daily share price information
- individual share price charts
- the possibility to order print-outs of our publications
- the possibility to order the Investor Relations Newsletter

Your questions and suggestions are important for us to continually improve our services. We look forward to hearing from you:

STRABAG SE Investor Relations

**Christian Ebner, Head of Investor Relations Diana Klein, Investor Relations** 

Donau City Strasse 9 1220 Vienna

Hotline: +43 (0)800 880 890 Fax: +43 (0)1 22422 1177

e-mail: investor.relations@strabag.com





# Shares, Bonds and Investor Relations

STRABAG SE is now a publicly traded company. That's good. Good for the company, as this ensures a solid financial basis for continued growth. And good for the shareholders, who profit from this growth.

# CORPORATE GOVERNANCE

## **BOARD OF MANAGEMENT**

Hans Peter Haselsteiner
Chairman of the Management Board



Hans Peter Haselsteiner was born on 1 February 1944. In 1970, he received his doctorate degree from the Vienna University of Economics and Business Administration (then the University of World Trade) and started working at a tax consultancy in Vienna. He joined Isola & Lerchbaumer in 1972. Since joining the Group, Mr. Haselsteiner has been Chairman of the Management Board of several Group companies, including ILBAU AG, Bauholding Aktiengesellschaft, A-WAY Holding and Finanz AG, and FIMAG Finanz Industrie Management AG. He was a member of the Austrian parliament from 1994 to 1998.

Fritz Oberlerchner
Vice Chairman, Technical Responsibilities for Transportation Infrastructures



Fritz Oberlerchner was born on 16 June 1948 and graduated from the HTL Villach polytechnic institute in 1968 as a certified engineer in building construction. He started his professional career as a construction engineer at a small building firm, joining the STRABAG Group (ASPHALTBAU Ges.m.b.H.) in 1971. In 1978, he was appointed authorized signatory (Prokurist) for Asphalt & Beton Bauges.m.b.H. and in 1989 Managing Director of Magyar Aszfalt Kft, Budapest. Mr. Oberlerchner has been a Member of the Group Management Board since 1994 and served as Management Board member of STRABAG AG, Cologne, between 1998 and 2002.

Thomas Birtel
Commercial Responsibilities for Building Construction & Civil Engineering



Thomas Birtel was born on 3 June 1954. He graduated with a degree in economics from the Ruhr-University Bochum in 1978 and completed his doctorate in 1982. Mr. Birtel's career began with Klöckner & Co in 1983. He was employed with this firm until 1989, lastly as division manager of the accounting department of Klöckner Industrie-Anlagen GmbH. From 1989 to 1996, he worked for Sweden's Frigoscandia Group, initially as head of the Germany, then as head of the Central European region. Mr. Birtel joined the STRABAG Group in 1996 as a member of the Management Board of STRABAG Hoch- & Ingenieurbau AG. In 2002, he was appointed member of the Management Board of STRABAG AG, Cologne, responsible for building construction, finance, accounting, controlling, risk management and procurement.

## Nematollah Farrokhnia

### Technical Responsibilities for Building Construction & Civil Engineering



Nematollah Farrokhnia was born on 8 August 1946. After graduating with a civil engineering degree from the Vienna Technical University in 1973, he started working as a civil engineer at Zivilingenieurbüro Dr. Schickl in Vienna. In 1977, he joined the STRABAG Group at ILBAU Ges.m.b.H., where he became managing director in 1988. In 1991, he was appointed member of the Management Board of Bauholding STRABAG AG and from 1998 to 2002 he served as Management Board member of STRABAG AG, Cologne.



### **Roland Jurecka**

#### **Technical Responsibilities for Tunnelling & Services**



Roland Jurecka was born on 18 November 1944. He studied civil engineering at the Technical Universities in Aachen and Munich and graduated in 1969. He began his professional career in 1969 in the technical department at STRABAG AG in Germany. At the same time, he studied law at the University of Cologne and graduated in 1974. From 1981 to 1991, Mr. Jurecka was branch head and from 1991 to 1996 member of the Management Board of STRABAG AG Austria. From 1996 to 1999, he was a member of the Management Board of STRABAG AG, Cologne, then member of the Management Board of BAUHOLDING STRABAG AG and, from 2004 to 2005, member of the Management Board of A-WAY Holding und Finanz AG.

# Wolfgang Merkinger

# Commercial Responsibilities for Transportation Infrastructures



Wolfgang Merkinger was born on 5 July 1952 and studied business administration at the Johannes Kepler University in Linz. He began working at a tax consultancy in 1976 and qualified as a tax accountant in 1979. In 1980, Mr. Merkinger joined the STRABAG Group as head of finance and accounting of STRABAG Bau-Gesellschaft m.b.H., Linz. In 1990, he was appointed Group finance director. From 1996 to 1998, Mr. Merkinger was a member of the Management Board of STRABAG AG, Austria.

# Hannes Truntschnig

#### Commercial Responsibilities for Tunnelling & Services and the service companies



Hannes Truntschnig was born on 22 July 1956. In 1975 he graduated from the HTL Mödling in the field of electrical engineering. He went on to study at the Karl Franzens University in Graz, graduating with a degree in business administration in 1981. Mr. Truntschnig joined the STRABAG Group (ILBAU AG) in 1981. Since 1985, he has held several management positions within the Group, including positions as managing director of various Group companies. In 1992, he was appointed authorized signatory for BAUHOLDING STRABAG AG.

# The following management board members hold external mandates at publicly listed companies:

#### **Fritz Oberlerchner**

Andritz AG – Member of the supervisory board

#### Thomas Birtel

Deutsche Bank AG – Member of the advisory board HDI-Gerling Industrie Versicherung AG – Member of the advisory board

# CORPORATE GOVERNANCE

# SUPERVISORY BOARD REPORT

# o. Univ. Prof. DDr. Waldemar Jud Chairman of the Supervisory Board of STRABAG SE



Dear shareholders, associates and friends of STRABAG SE,

STRABAG can look back on a very successful financial year 2007.

The construction output reached record levels and the order backlog topped the € 10 billion mark for the first time. The Group continued its strategy of pursuing a strong position in the growth markets of Central and Eastern Europe, expanding its raw materials base and improving and extending its competence in specialty and niche areas.

The entry of Russian industrialist Oleg Deripaska as an additional core shareholder via his Rasperia Trading Ltd. and the successful IPO in October 2007 – the first IPO of a Societas Europaea in Austria and the largest IPO in the history of the Vienna Stock Exchange – have significantly improved STRABAG's future prospects even further.

In the financial year 2007, the Supervisory Board diligently performed the duties incumbent upon it under Austrian law, the Austrian Code of Corporate Governance, the Articles of Association and the Rules of Procedure. A total of four regular meetings of the Supervisory Board, three meetings of the Presidium and one of the Audit Committee took place in 2007. All members of the Supervisory Board and its committees are independent and were represented in the relevant meetings in accordance with the conditions contained within the Austrian Code of Corporate Governance.

Due to the entry of Oleg Deripaska as a new core shareholder, the Supervisory Board welcomed two new members: Dr. Gulzhan Moldazhanova and Ing. Siegfried Wolf. The Supervisory Board would also like to take this opportunity to thank Dr. Jürgen Kuchenwald, who left the board on 31 July 2007, for his valuable work as a member of the board.

Within the framework of an intensive exchange of ideas and thoughts, the Board of Management regularly informed the Supervisory Board of the course of the business and of the situation of the company. In particular, the Management Board in all meetings informed the Supervisory Board by means of detailed reports of the STRABAG Group's strategic direction, cash-flows and financial performance, personnel situation and any plans of acquisitions or disposals, and obtained its approval regarding important business transactions such as corporate acquisitions or large projects. The Supervisory Board studied in great depth the corporate planning and the appropriate analyses of divergence.

The financial statement as well as the management report of STRABAG SE for the financial year 2007were audited by KPMG Austria GmbH Wirtschaftsprüfungs- und Steuerberatungsgesellschaft, Linz, legal successor of T & A Wirtschaftsprüfungs- und Steuerberatungsgesellschaft mbH, Linz. Pursuant to the final result of the audit, the auditors had no cause for complaint and awarded their unqualified stamp of confirmation.



The consolidated financial statement and the Group management report drawn up by the Management Board for the financial year 2007 under application of Article 245a of the Austrian Commercial Code (UGB) in accordance with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) applicable on the balance sheet date were audited by KPMG Austria GmbH Wirtschaftsprüfungs- und Steuerberatungsgesellschaft, Linz, legal successor of T & A Wirtschaftsprüfungs- und Steuerberatungsgesellschaft mbH, Linz, and awarded its unqualified stamp of confirmation.

The auditors' reports and the Group financial auditors' reports were submitted to the Supervisory Board. The Audit Committee which convened in accordance with Article 92 Paragraph 4a of the Austrian Company Act (AktG) reviewed the 2007 financial report including the proposed distribution of profits, the consolidated financial statement and the Group management report, thus preparing the approval of the annual financial report by the Supervisory Board.

The Supervisory Board reviewed all documents as well as the report by the Audit Committee in accordance with Article 96 of the Austrian Company Act (AktG) and acknowledges and approves the results of the final audit. In a meeting of 25 April 2008, the Supervisory Board officially approved the annual report 2007, including the proposed distribution of profits, the management report and the consolidated financial statements, and acknowledges its completion in accordance with Article 125 Paragraph 2 of the Austrian Company Act (AktG). The Supervisory Board supports the Management Board in its proposal for the appropriation of net income.

The Supervisory Board, in accordance with Article 270 Paragraph 1 of the Austrian Commercial Code (UGB) and Rule 78 of the Austrian Code of Corporate Governance, and as proposed by the Audit Committee, proposes appointing KPMG Austria GmbH Wirtschaftsprüfungs- und Steuerberatungsgesellschaft, Linz, as auditor and as group auditor for the financial year 2008.

It was another good year for STRABAG. The Supervisory Board would therefore like to thank and express its recognition to the entire Board of Management – especially Prof. Dr. Ing. e.h. Manfred Nußbaumer, vice chairman of management board, who left the board at the end of the year – and to all STRABAG employees for their valuable contribution in the past financial year.

The Chairman of the Supervisory Board of STRABAG SE

o. Univ. Prof. DDr. Waldemar Jud

Vienna, 25 April 2008

# **CORPORATE GOVERNANCE**

# MEMBERS OF THE SUPERVISORY BOARD IN THE FINANCIAL YEAR 2007

Name	Position	Profession outside of STRABAG	First appointed	Appointed until
Waldemar Jud	Chairman,	Professor	29.11.2006	2010
	Free Float	Ordinarius		
	Representative	at the law faculty		
		of the Karl Franzens		
		University, Graz		
Erwin Hameseder	Vice Chairman of Raiffeisen	Director-General	29.11.2006	-
		Landesbank		
		Wien-NÖ		
Gerhard Gribkowsky	Member	Member of the	29.11.2006	2010
		Management Board		
		of Bayerische		
		Landesbank AG		
Gulzhan Moldazhanova	Member	CEO of	17.8.2007	_
		Basic Element Ltd.		
Siegfried Wolf	Member	CEO of Magna	17.8.2007	2010
		International		
		Europe AG		
Gottfried Wanitschek	Member	Member of the	29.11.2006	2010
		Management Board		
		of Uniqa		
		Versicherungen AG		
Jürgen Kuchenwald	Member	Construction	29.11.2006	2007
		executive		
Peter Nimmervoll	Member	Works council	29.11.2006	_
		representative		
Josef Radosztics	Member	Works council	29.11.2006	_
		representative		
Gerhard Springer	Member	Works council	29.11.2006	_
		representative		

The following supervisory board members hold external supervisory board mandates at publicly listed companies:

#### Waldemar Jud

Ottakringer Brauerei AG – Vice Chairman of the Supervisory Board DO&CO Restaurants & Catering Aktiengesellschaft – Chairman of the Supervisory Board

#### **Erwin Hameseder**

AGRANA Beteiligungs-Aktiengesellschaft – Vice Chairman of the Supervisory Board Flughafen Wien AG – Member of the Supervisory Board Südzucker AG Mannheim/Ochsenfurt – Member of the Supervisory Board UNIQA Versicherungen AG – Member of the Supervisory Board VK Mühlen AG – Vice Chairman of the Supervisory Board

### **Siegfried Wolf**

Magna International Inc. – Member of the Supervisory Board Österreichische Elektrizitätswirtschafts-AG – Member of the Supervisory Board

TO OUR SHAREHOLDERS
THE COMPANY
STRATEGY
WHAT WE BUILD ON
INVESTOR RELATIONS
CORPORATE GOVERNANCE
CSR
GROUP MANAGEMENT REPORT
FINANCIAL STATEMENT

# COMMITTEES AND INDEPENDENCE OF THE SUPERVISORY BOARD

#### Presidium:

Waldemar Jud
Erwin Hameseder

The presidium deals with all matters affecting the relations between the company and the members of the management board, especially matters relating to the remuneration of management board members, but excluding decisions regarding the appointment or removal of a management board member or regarding the granting of stock options.

#### **Presidium and Nominations Committee:**

Waldemar Jud Erwin Hameseder Gulzhan Moldazhanova Peter Nimmervoll Gerhard Springer

The Presidium and Nominations Committee presents the Supervisory Board with proposals regarding the filling of new management board mandates or positions which are opening up, deals with questions of succession planning and makes decisions on urgent matters.

#### **Audit Committee:**

Waldemar Jud Erwin Hameseder Gulzhan Moldazhanova Gottfried Wanitschek Peter Nimmervoll Gerhard Springer

The Audit Committee is responsible for the auditing and approval of the annual financial report, the proposed distribution of profits and the management report, as well as the auditing of the consolidated financial statements. The committee also deals with the Management Letter written by the financial auditor as well as with the auditor's report as to the efficiency of the risk management. The Audit Committee makes a proposal for the selection of the auditor and presents the proposal of the Supervisory Board to the General Meeting for voting.

All members of the Supervisory Board and its committees are independent in accordance with the conditions contained within the Austrian Code of Corporate Governance (see also www.strabag.com / Investor Relations / Corporate Governance / Supervisory Board / Independence of the Supervisory Board) and declared in writing explicitly to adhere to all conditions of the Austrian Code of Corporate Governance.

# CORPORATE GOVERNANCE

# REMUNERATION OF MANAGEMENT BOARD

Total remuneration for the management board members amounted to € 9.30 million for the financial year 2007 and to € 5.75 million for 2006.

#### **Routine Remuneration**

	fixed portion*	variable	total	
in T€	(incl. non-monetary)	portion	2007	
Haselsteiner	546	990	1,536	
Haselsteiner (payment in kind)	0	1,000	1,000	
Oberlerchner	456	700	1,156	
Birtel	366	585	951	
Farrokhnia	366	660	1,026	
Jurecka	366	640	1,006	
Merkinger	366	660	1,026	
Nußbaumer	607	0	607	
Truntschnig	366	630	996	
Total	3,439	5,865	9,304	

<sup>\*</sup> payments in kind after deductibles

For the 2007 financial year and the following years, board member pay will be based on a system of remuneration which, in addition to a fixed base salary, foresees a variable portion dependent on the achievement of specific earnings and profit figures calculated according to principles of cost accounting. The profit-related bonus is basically calculated as a fixed percentage of the group profit according to cost accounting principles less a minimum profit. If this value surpasses the simple fixed amount, a sliding scale is applied with a maximum profit-related bonus of 200 % of the fixed salary possible. If a minimum profit is surpassed (profit according to cost accounting principles compared to construction output), a minimum profit-related bonus is granted; the Chairman of the Management Board may also receive additional non-monetary remuneration worth € 1.0 million when pre-determined targets are met.

Until the financial year 2006, the amount of the profit-related bonus was also determined based on the profit using cost accounting principles; in addition to a fixed percentage on the profit using cost accounting principles, an additional bonus was applied when certain profit targets were met.

Furthermore, the members of the management board have the right to a company car. Accident insurance provides coverage in the event of death or disability, a private liability insurance policy covers the legal liability of the board members which may arise from third-party personal injury, property damage or financial losses. The board members are also covered by legal expense insurance in the event of claims resulting from administrative or criminal violations. Insurance coverage exists for damage claims resulting from third-party or group financial losses as the result of neglect of duty during service for the company.

The members of the management board are subject to a competition clause for the period of their service. The contracts are limited to a period of four years, that of the chairman to a period of five years. If a member of the management board is dismissed without cause, the fixed base salary is paid for the full term of the contract.

Two board members perform their services on the basis of a contract for services (Werkvertrag) between the company and a limited liability company (GmbH) owned either fully or partly by the relevant board member. Two of the management board members are entitled to non-growing pension payments from subsidiaries of the company. No other pension agreements exist between the company and the board members. The members of the Management Board which are directly employed by the company have a right to legal and contractual



severance pay in the event of the termination of their service to the company, with the maximum amount set by the Austrian Employee Act (öAngG). In 2007, no remuneration in any form was paid to former members of the management board or surviving dependents.

STRABAG also decided against a stock option programme and against the allocation of shares to the board members at discounted conditions during the IPO. No additional recompense is granted for Group-intern mandates or functions. No prior agreements or exception rules exist for the event of a public takeover offer.

# REMUNERATION OF SUPERVISORY BOARD

The General Meeting decides on the annual remuneration of the members of the supervisory board nominated or elected by the shareholders as well as on any additional remuneration for special tasks performed, if applicable.

At the General Meeting of 27 February 2007, the shareholders approved annual remuneration of  $\in$  15,000 for the regular members of the supervisory board,  $\in$  25,000 for the Vice Chairman and  $\in$  50,000 for the Chairman for the period from 1 January 2007 to the end of the ordinary Annual General Meeting of 2010, which decides on the discharge of the Management Board and Supervisory Board members. Additionally to their annual remuneration, the supervisory board members also receive cash compensation for expenses.

Furthermore, the members of the supervisory board are, in accordance with the Articles of Association, covered by D&O liability insurance up to a certain maximum amount. The insurance covers the personal liability of the supervisory board members in the event of careless neglect of duty during their service for the company.

In the years 2006 and 2007, no (other) remuneration was paid to the members of the supervisory board.

There were no other transactions with members of the supervisory board.

# CORPORATE GOVERNANCE

# CORPORATE GOVERNANCE REPORT

# **Good Corporate Governance and Transparency**

For years, STRABAG SE is tracking a strategy of creating a sustainable long-term rise in the closely related company's value. Strict principles of good corporate governance and transparency, as well as the constant development of an efficient monitoring system form the basis of this strategy. This corporate culture creates trust in the company and is an important building block for long-term value creation.

# **Commitment to the Austrian Code of Corporate Governance**

The Austrian Code of Corporate Governance (ÖCGK) is a body of rules outlining responsible leadership and governance of corporations in Austria. The Code, as basis for voluntary commitment to good corporate governance, boosts shareholder confidence through transparency, through the increased qualitative cooperation between the board of management, the supervisory board and the shareholders, and through the company's focusing on responsible, long-term value creation. By committing to the Code, a company must explain non-compliance with the so-called C-rules ("Comply or Explain"), i.e. those rules which are voluntary and go beyond the legal requirements.

The new version of the Code, adapted to fit EU recommendations and the Austrian Company Law Amendment Act of 2006, was published in June 2007 (www.strabag.com/Investor Relations/Corporate Governance/ Code of Corporate Governance). The main focus of the revision was on further increasing transparency. STRABAG SE is fully and without exception committed to the Austrian Code of Corporate Governance. Therefore, the company endeavours to abide not only by the minimum requirements but by all of the Code's stipulations – including the R-rules (recommendation) – without exception. From 2009, STRABAG plans a voluntary external evaluation of compliance with the Code for the preceding year.

Moreover, STRABAG SE – based on the principles of transparency, equal treatment and conformity of internal processes with the requirements of the Stock Exchange Act (Börsegesetz) and the Issuer Compliance Decree – has installed its own Compliance Guidelines. The goal of the Compliance Guidelines (www.strabag.com / Investor Relations / Corporate Governance / Compliance Guidelines) is to prevent the misuse or transfer of insider information.

# Cooperation between the Management and Supervisory Boards

The management and supervisory boards of STRABAG SE commit themselves fully to the Austrian Code of Corporate Governance and its objectives and see compliance with all rules of the Code as a top priority. This will help to constantly optimise the high internal legal, behavioural and ethical standards at STRABAG SE. Based on the rules of the Austrian Code of Corporate Governance, the management and supervisory boards of STRABAG SE work together on the basis of

- regular and extensive informing of the supervisory board by the management board as to all relevant matters concerning the development of the company's business, including the risk situation and risk management in the company and the important Group entities;
- the regular exchange of information and opinions between the Chairman of the Management Board and the Supervisory Board concerning strategy, the development of the business, risk management and important business transactions, particularly acquisitions and disposals, and the immediate informing of the Chairman of the Supervisory Board of important information; as well as
- an open exchange of opinions and an open dialogue among the members of the supervisory board as well
  as between the members of the supervisory board and the management board.

No corporate interlocking relationships exist between members of the management and the supervisory board.



### One Share - One Vote

STRABAG SE is fully committed to the basic principle of "one share – one vote". More information, a depiction of the shareholder structure and disclosures pursuant to Article 243a of the Austrian Business Enterprise Code (UGB), is available on page 97.

# **Directors' Dealings**

Proprietary transactions with STRABAG SE shares by members of the company's boards and related persons or companies as well as by other management-level employees with Group-wide responsibilities, the so-called Directors' Dealings, are reported as required by law and continually posted on the corporate website (www.strabag.com/Investor Relations/Corporate Governance/Directors' Dealings) as well as on the website of the Austrian Financial Market Authority (www.fma.gv.at/Provider/Exchange Operating Companies/Forms and Information).

### The following transactions were reported to the Financial Market Authority during the period:

Name of person (either natural persons or legal entities) subject to report	Name of person holding management functions at STRABAG SE	Transaction Purchase of	<b>Date</b> 4.12.2007	Quantity 3,000 shares of	Number of STRABAG SE shares as of 31.12.2007
Farrokhnia, Member of the Management Board		STRABAG SE shares		STRABAG SE at € 47.80 per share	(see below)
Haselsteiner Familien- Privatstiftung	Hans Peter Haselsteiner, Chairman of the Management Board	Sale of STRABAG SE shares	23.10.2007	3,200,008 shares of STRABAG SE at € 47.00 per share (opening price) as part of IPO	24,736,063
Fritz Oberlerchner, Member of the Management Board		Purchase of STRABAG SE shares	22.10.2007	70 shares of STRABAG SE at € 47.00 per share (opening price)	70
Maria Magdalena Oberlerchner (relatet person)	Fritz Oberlerchner, Member of the Management Board	Purchase of STRABAG SE shares	22.10.2007	70 shares of STRABAG SE at € 47.00 per share (opening price)	70

# **CORPORATE GOVERNANCE**

Name of person (either natural persons or legal entities) subject to report	Name of person holding management functions at STRABAG SE	Transaction	Date	Quantity	Number of STRABAG SE shares as of 31.12.2007
Nematollah Farrokhnia, Member of the Management Board		Purchase of STRABAG SE shares	22.10.2007	6,000 shares of STRABAG SE at € 47.00 per share (opening price) 6,000 shares STRABAG SE at € 49.50 per share (from free float)	12,000
Christian Ebner, Head of Corporate Communications & Investor Relations		Purchase of STRABAG SE shares	22.10.2007	420 shares of STRABAG SE at € 47.00 per share (opening price)	420
CASA-FARRO Privatstiftung	Nematollah Farrokhnia, Member of the Management Board	Purchase of STRABAG SE shares	19.10.2007	2,000 shares of STRABAG SE at € 47.00 per share (opening price)	2,000
Erwin Hameseder, Member of the Supervisory Board		Purchase of STRABAG SE shares	18.10.2007	210 shares of STRABAG SE at € 47.00 per share (opening price)	210

TO OUR SHAREHOLDERS
THE COMPANY
STRATEGY
WHAT WE BUILD ON
INVESTOR RELATIONS
CORPORATE GOVERNANCE
CSR
GROUP MANAGEMENT REPORT
FINANCIAL STATEMENT

# **Extensive Risk Management**

The risk management of STRABAG SE is determined by the optimisation of a balanced risk/return ratio. The risk management report and the report on the efficiency of the risk management can be found on page 94.

# **Issuer Compliance Decree and EU Market Abuse Directive**

STRABAG SE fulfils all regulations of the Issuer Compliance Decree and the EU Market Abuse Directive with the primary objective of avoiding insider trading.

## **Code of Ethics**

STRABAG SE strives to be a professional partner for its clients, to produce attractive returns for its shareholders, to be a preferred employer for its employees and to be a respected member of society. For this reason, STRABAG SE issued a Code of Ethics (www.strabag.com/Investor Relations/Corporate Governance/Code of Ethics) in October 2007 whose principles are to guarantee a common set of values for all STRABAG SE stakeholders. Compliance with the principles and values contained within the Code of Ethics is expected of the members of the management board and supervisory board, employees at all management levels and all other Group employees and is constantly monitored. Non-compliance with these values and principles results in relevant consequences by STRABAG SE, e.g. measures pursuant to employment law or organisational measures. Legal consequences by the relevant authorities are also possible.





# Corporate — Social Responsibility

STRABAG SE is taking its social, corporate and ecological responsibility seriously.

# CORPORATE SOCIAL RESPONSIBILITY

As a large international company, STRABAG SE is aware of its status in society and the responsibility therewith. The desire to document and communicate the work and services performed is reflected in the Group's first sustainability report, which will be released in summer 2008. This year's report will reflect the period from 2005 to 2007, while subsequent reports will appear at regular intervals. The sustainability report will be published in accordance with the Global Reporting Initiative (GRI) guidelines.

# Social and Corporate Responsibility

STRABAG SE wants to contribute actively to social equalization not just in Austria but especially in the poorest countries of Eastern Europe. The Group wants to help maintain the social standards in Austria and Western Europe and to support the development of the countries to the East. It is a matter of fairness to share the success with society. Thus STRABAG SE supports selected organizations and institutions with humanitarian, social, charitable, educational or cultural objectives and is actively committed to projects which have a lasting impact. The STRABAG SE management board decides on how to apply the Group's funds and how to distribute these funds among the various projects. Such funds are spent primarily on the following:

#### Concordia

"Whoever saves one life saves the entire world!" Under this motto, Fr. Georg Sporschill and his social project CONCORDIA have been giving abandoned children in Eastern Europe a new home since 1991. The "City of Children" was set up by CONCORDIA in cooperation with STRABAG and completed in December 2006. Now, 300 children have a new home in Pirita, a rural community on the banks of the Dniester River in Moldova. CONCORDIA implemented its model of social work in Romania to neighbouring Moldova in 2004. In 2007, the activities were extended to Bulgaria.

#### **VinziRast**

By covering the renovation costs of VinziRast, a shelter for homeless people in Vienna, STRABAG guarantees for the future of the project. Every day, VinziRast provides shelter for up to 55 people without a home and gives them a warm dinner and breakfast. STRABAG supports this important project so that people in need will continue to have access to a safe place where they receive acceptance and respect and where they can preserve their human dignity.

# Festspiele Erl

STRABAG SE is a proud sponsor of the innovative and often surprising "Tiroler Festspiele Erl", a festival of the performing arts in the town of Erl, Tyrol. For Gustav Kuhn, Austrian conductor and musical director and founder of the festival in 1997, it is a "place of encounter". In 2005, the festival received rave reviews and became an international sensation with a 24-hour marathon performance of Wagner's Ring. In 2006, Gustav Kuhn and his young ensemble staged Wagner's Tristan and Isolde and Parsifal.

## STRABAG Kunstforum

The STRABAG Kunstforum was founded in 1994. Art, combined with visions and a readiness for innovation, promotes communication and dialogue between visitors and employees, conveys values and is a living inspiration. STRABAG SE sees itself as a trend-setting patron of arts.



The activities of the STRABAG Kunstforum comprise the following areas:

- the ART AWARD: an annual art endowment to promote young Austrian artists, including related sponsoring activities in the form of acquisitions and exhibitions.
- the ART COLLECTION: a collection of 1,400 artworks of art by contemporary Austrian artists at the Group's
  offices.
- the ART LOUNGE: a permanent exhibition space on the top floor of the STRABAG building in Vienna, open to the public.
- the GIRONCOLI-KRISTALL: a multifunctional space for arts and events affiliated to the Vienna headquarters, featuring a permanent exhibition of nine monumental sculptures by Carinthian artist Bruno Gironcoli; three additional bronze and aluminium sculptures can be seen in front of the premises.

# **ECOLOGICAL RESPONSIBILITY**

Construction and building do not have to stay in contrast to ecological responsibility. For STRABAG, ecological and environmental responsibility are beyond question within the Group as well as within the realm of its construction activities. All measures to be taken are based on the relevant environmental laws, regulations and regulatory requirements. STRABAG is committed to the constant development and improvement of its environmental performance and, in terms of working ecologically, is leading the way on the construction market.

During large-scale construction projects, it is not always easy to recognize the efforts being made to protect the environment. A construction site is a clearly visible attack on Mother Nature. Construction creates dust and noise and often alters the landscape. But that is a very short-sighted view. Often, construction results in buildings or other facilities which actually help to protect and revive environments disturbed by human influence. With the construction of sewage treatment plants, landfills, drinking water purification and wastewater treatment facilities, environmental laboratories, hydropower plants, underground transit and railways, with the clean-up of contaminated land and asbestos, and with the introduction of new and innovative technologies, STRABAG offers a wide range of services in this area. STRABAG wants to create a strong brand in the field of environmental technology, a brand which stands for a high level of competence and performance.

STRABAG Umwelttechnik is a leading company in the area of asbestos clean-up, with a large number of references in the construction of landfills and the dismantling or clean-up of contaminated industrial sites. In addition to interregional specialists, STRABAG set up regional organizations in Poland, Croatia, Serbia, Romania, Albania and Turkey.

During construction itself, STRABAG attempts to avoid and reduce environmental consequences as much as possible, as far as they are within the company's realm of possibilities and as long as the related economic costs are justifiable. During the preparation and execution of construction projects, STRABAG is engaged in using resources like energy and raw materials sparingly and focuses on reducing emissions and waste. As a direct consequence of these efforts, STRABAG also constantly works on environmental measures during the actual construction: for some time now, STRABAG has managed to reduce dust and noise during construction works.

It is a matter of great concern for STRABAG that all employees live out the concept of environmental protection. To raise the level of environmental awareness among the workforce, employees regularly receive relevant environmental information and the company organizes regular training events on the subject. The idea of environmental protection is also lived out in the Group's offices. Waste separation is a matter of course in all company locations.

# CORPORATE SOCIAL RESPONSIBILITY

In 2007, video conferencing systems were installed in the twelve largest company locations, Thus, travelling is substituted and correspondingly CO2 emissions are avoided. Ecological concerns are taken into consideration during procurement as well. A company database contains information regarding safety, health and environment concerning suppliers and subsidiaries. Within integrated management systems several certified environmental management systems. Their maintenance and continued development were confirmed by environmental audits.

In 2007, STRABAG was awarded the Austrian State Prize for Transport in the category "Products/Systems Solutions Available on the Market". The award went to the RUMBA project, a package of measures for general environmental management during construction and for more efficient and ecological construction site logistics. RUMBA cuts the average number of trips per residential unit built in half and reduces the kilometres driven by 75 % compared to conventional construction sites. The significant relief for the environment in terms of pollutants, noise, dust and traffic is achieved primarily through avoidance and secondarily through reduction. In 2007, RUMBA was applied during the construction of the Thürnlhof residential project in Vienna. For the awards jury, a decisive factor contributing to the nomination of STRABAG for the 2007 State Prize was the fact that the project's overall approach, which includes a positive cost-benefit ratio, can contribute significantly to relieving the environment by reducing construction traffic.

TO OUR SHAREHOLDERS
THE COMPANY
STRATEGY
WHAT WE BUILD ON
INVESTOR RELATIONS
CORPORATE GOVERNANCE
CSR
GROUP MANAGEMENT REPORT
FINANCIAL STATEMENT





# Group Management Report

In its group management report, STRABAG SE presents data and information as to the economic environment, industry trends, financial position, financial performance and cash-flows, risk management and the segments and provides an outlook of the coming financial year.

# **GROUP MANAGEMENT REPORT**

# HIGHLIGHTS

- Effective from 1 January 2007, STRABAG acquired Dresden-based Linde KCA-Umweltanlagen GmbH from The Linde Group. Thus STRABAG accelerates the expansion of its environmental technology business.
- In January, STRABAG, through its subsidiary company DYWIDAG International GmbH as head of the International Metro Civil Contractors consortium, won the contract for lot BC 18 of the expansion of the Delhi Metro. The contract has a volume of about € 83 million. The contract is a successor order; the first lot has already been successfully completed by STRABAG.
- In March, STRABAG's Tunnelling Segment was awarded the contract for the Erstfeld construction lot, a portion of the NEAT-Neue Eisenbahn-Alpentransversale project (NRLA-New Rail Link through the Alps). Work on NRLA, a Swiss project to build a flat transalpine rail link by the year 2016, includes the construction of the world's longest tunnel, the Gotthard Base Tunnel. Together with the Amsteg lot, currently under construction by STRABAG, the volume of work on NRLA totals over € 700 million.
- In April, Deutsche Bank and STRABAG set up a joint venture to develop and finance a wide range of large-scale real estate and infrastructure projects in Russia and the CIS states. Both companies hold a 49% stake in the joint venture. The rest falls upon the Joint Venture's General Manager.
- On 6 April 2007, the cartel authorities granted STRABAG approval for the acquisition of Poland's fourth-largest road construction firm, NCC Poland. In 2006, NCC Poland and its 900 employees generated revenues of about € 110 million. The acquired entities will do business under the name "Polski Asfalt".
- At the end of April, STRABAG SE announced the entry of a third strategic core shareholder, Rasperia, a holding company of the Russian industrialist Oleg Deripaska, which acquired 30 % of STRABAG SE's share capital. For these purposes, the share capital of STRABAG SE was increased by a nominal amount of € 25 million from € 70 million to € 95 million. The original shareholders also sold a small amount of their shareholdings to Rasperia. As a result of the capital increase, € 1.5 billion poured into STRABAG SE. The transaction was closed and the capital increase was carried out in middle of August.
- At the end of April 2007, Opernplatz Property Holdings GmbH & Co. KG hired STRABAG subsidiary Ed. Züblin AG to build a turnkey ready 44-floor high-rise building opposite the "Alte Oper", the former opera house, in Frankfurt am Main. The contract for the construction of the 170 m Opernturm has a volume of € 230 million.
- In May, the STRABAG SE subsidiary Züblin, based in Stuttgart, and the German STRABAG, based in Cologne, sold a real estate portfolio of six office and retail properties with a total area of around 78,300 m² to SEB Immobilien-Investment GmbH. The volume of the transaction was at € 224 million.
- In June, STRABAG issued a five-year € 75 million corporate bond.
- In July, STRABAG acquired a 74.9 % stake in the Croatian road construction firm Cestar d.o.o. based in Slavonski Brod. The company and its 100 employees generated revenues of € 10 million in 2006.
- In July, the German federal state of Baden-Württemberg awarded STRABAG the contract for a PPP pilot project titled "Behördenzentrum Kurfürstenanlage Heidelberg". Within the framework of a PPP model, the state of Baden-Württemberg transferred a property in Heidelberg to Züblin with the pledge to lease the newly constructed building on the property for a period of 15 years. The total investment volume amounts to around € 100 million.
- In August, STRABAG won the contract to build a large portion of the EUROVEA International Trade Centre
  in Bratislava. STRABAG holds a 65 % stake in the project. The project has a total volume of around € 300
  million.



- In September, STRABAG landed two large-scale projects in Qatar. The construction of the dual carriageway New Izghawa Link Road and the Wakrah North & South road project have a combined contract volume of over € 79 million.
- Also in September, STRABAG acquired a 70 % stake in the Hamburg-based Möbius Bau AG, a specialist in soil and hydraulic engineering. In 2006, Möbius employed about 500 people and reported revenue of around € 150 million. STRABAG paid a two-digit million-euro figure for its stake in Möbius. Due to the growing importance of waterways construction, Möbius is being positioned as the Group's fifth main brand.
- In October, STRABAG SE and BaselCement, part of the Russian Basic Element Group, agreed to establish a joint venture in which STRABAG and BaselCement will hold 50 % each. The venture will focus on the acquisition, construction and operation of cement plants.
- On 19 October 2007, STRABAG SE launched its IPO in the Prime Market Segment of the Vienna Stock Exchange. The IPO consisted of 28,200,001 no-par shares, including 16,000,000 new shares from a capital increase, 9,200,001 shares floated by the pre-IPO shareholders and a Green Shoe of 3,000,000 new shares. The shares were offered at € 47 a piece, giving STRABAG SE proceeds of € 893 million from the IPO. The proceeds from the capital increase are to be used to pursue the following strategic objectives:
  - Make selected acquisitions in order to extend the market leadership in the CEE region overall, in the road construction segment in Western Europe and in selected growth segments such as environmental technologies and railroad construction
  - Strengthen the equity capital base in order to increase engagements in PPP (Public Private Partnership) infrastructure projects
  - Continue the expansion of the raw materials base
  - Expand into construction-related services such as facility management
- In November, a STRABAG-led consortium was awarded the contract to build a section of the M6 Motorway in Hungary. Construction began in November 2007 and is scheduled for completion in spring 2010. The project is developed as a PPP project with a 30-year concession.
- The international ratings agency Standard & Poor's (S&P) raised its corporate credit rating on STRABAG SE from BB+ to BBB- with stable outlook in November. With the higher rating, STRABAG SE has attained S&P investment grade.
- Also in November, official representatives of STRABAG and the city of Krakow signed a written Letter of Intent over long-term cooperation. The city of Krakow plans to invest about € 1 billion in city development projects by the year 2012.
- In winter 2007, STRABAG was awarded two contracts for the construction of steel works in Russia.
   The STRABAG Group will build a turnkey steel work in Tyumen, western Siberia, and another steel work in Vyksa, close to Nizhny Novgorod. The orders have a volume of € 178 million and € 334 million, respectively.
- In November, Satellic, Siemens and STRABAG signed a cooperation agreement to jointly exploit the Russian market for toll systems. Russia is planning a number of large-scale infrastructure projects and these are expected to require a system to collect roadway usage fees.
- In December, STRABAG has won an order for the modernisation of the complete urban infrastructure in the city of Tajura in the greater Tripolis area. This important € 434 million project marks STRABAG's definitive entry the Libyan market.
- In order to expand its presence in the Croatian market, STRABAG acquired 100 % of the harbour construction specialist Pomgrad Engineering in December.

# **GROUP MANAGEMENT REPORT**

# STRABAG SE: A EUROPEAN CONSTRUCTION COMPANY

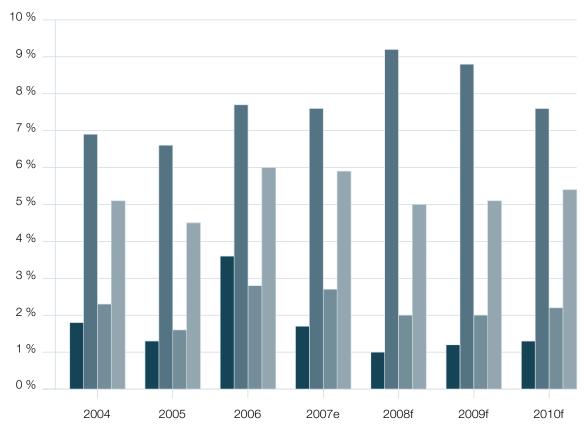
		% of				% of
	2007	total output		Absolute	2006	total output
	mln. €	2007	% change	change	mln. €	2006
Germany	3,802	35.4 %	-4.7 %	-186	3,988	38.4 %
Austria	2,114	19.7 %	1.7 %	35	2,079	20.0 %
Czech Republic	864	8.0 %	9.2 %	73	791	7.6 %
Poland	714	6.6 %	29.6 %	163	551	5.3 %
Hungary	614	5.7 %	-23.8 %	-192	806	7.8 %
Slovakia	371	3.5 %	23.7 %	71	300	2.9 %
Switzerland	346	3.2 %	7.1 %	23	323	3.1 %
Middle East	316	2.9 %	55.7 %	113	203	2.0 %
Russia	258	2.4 %	49.1 %	85	173	1.7 %
Benelux	248	2.3 %	13.2 %	29	219	2.1 %
Romania	191	1.8 %	64.7 %	75	116	1.1 %
Croatia	160	1.5 %	-16.2 %	-31	191	1.8 %
Africa	145	1.3 %	13.3 %	17	128	1.2 %
Rest of Europe	125	1.2 %	58.2 %	46	79	0.8 %
Asia	114	1.1 %	3.6 %	4	110	1.1 %
America	110	1.0 %	-23.6 %	-34	144	1.4 %
Scandinavia	49	0.5 %	69,0 %	20	29	0.3 %
Slovenia	49	0.5 %	-9.3 %	-5	54	0.5 %
Italy	47	0.4 %	46.9 %	15	32	0.3 %
Serbia	43	0.4 %	95.5 %	21	22	0.2 %
Bulgaria	36	0.3 %	33.3 %	9	27	0.3 %
Ireland	30	0.3 %	50.0 %	10	20	0.2 %
Total						
output volume	10,746	100.0 %	3.5 %	361	10,385	100.0 %
thereof CEE 1)	3,300	30.7 %	8.9 %	269	3,031	29.2 %

<sup>1)</sup> Central and Eastern Europe (CEE) comprises the Czech Republic, Poland, Hungary, Slovakia, Russia, Romania, Croatia, Slovenia, Serbia and Bulgaria

STRABAG has been operating in the markets of Eastern Europe since 1985. The significantly higher margins in these markets have motivated the Group to accept declining revenues on the low-margin German market. Capacities which become available from the German market are shifted to Eastern Europe, with an important focus on Russia. In the past few years STRABAG has managed to establish an excellent market position in Russia.

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THE COMPANY
STRATEGY
WHAT WE BUILD ON
INVESTOR RELATIONS
CORPORATE GOVERNANCE
CSR
GROUP MANAGEMENT REPORT
FINANCIAL STATEMENT

# Western European construction output growth Eastern European construction output growth Western European GDP growth Eastern European GDP growth



Source: OECD; Euroconstruct November 2007

The above figure clearly shows that forecasted growth in the Eastern European construction industry lies between 7 % and 9 % and thus remains stable at about 2 % above the Gross Domestic Product in these markets. This situation is largely explained by the great backlog in infrastructure investments.

Investments are covered by the EU's Cohesion Fund, which supports projects in the fields of environment and the trans-European transport networks. For the years 2007 to 2013, the Cohesion Fund foresees an investment volume of over € 300 billion, of which more than one half falls upon the countries of Eastern Europe.

A trend in the European construction sector which is of growing importance for the Eastern European countries in particular are alternative financing models that combine private and public funds. The financing of large infrastructure projects cannot be borne by individual states using public funds alone, which has contributed to the increasing use of PPP models.

In a PPP model, the client grants a private company a concession, and the contractor handles the construction, financing and operation of the project – for example of a motorway. The contractor collects a user's fee during the time it operates the project and, following the end of the concession period, transfers the functioning facility to the government. As this results in a reduced financial burden for the client, PPP models are excellent options to finance the urgently needed infrastructure projects in Eastern Europe.

# **GROUP MANAGEMENT REPORT**

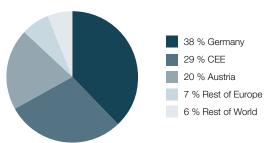
STRABAG SE sees these developments as a promising basis for future business activity in Central and Eastern Europe. The Group's Eastern European business contributed 31 % to revenues. Today, STRABAG is present in the entire region. Now, this presence is to be consolidated and the market shares are to be raised. This will be achieved through organic growth as well as through targeted acquisitions.

The Western European construction markets are growing at significantly lower rates, but important infrastructure investments are upcoming in these markets as well, particularly in power generation and distribution, in the fields of motorways and railroads, dams and waterways.

# Construction output by country 2007

# Construction output by country 2006





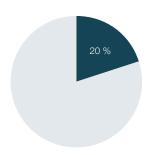
Central and Eastern Europe (CEE) comprises the Czech Republic, Poland, Hungary, Slovakia, Russia, Romania, Croatia, Slovenia, Serbia and Bulgaria; "Rest of Europe" comprises Benelux, Switzerland, Ireland, Italy, Scandinavia and other European countries; "Rest of World" comprises Africa, America, Asia and the Middle East.



Nordkettenbahn, Hungerburgbahn, Innsbruck, Austria



#### **Domestic Market Austria**



Thanks to the positive export climate, the relatively high use of capacities and the resulting increase in orders, the Austrian economy was at a high in 2007. Real GDP growth for 2007 is expected to reach 3.4 %, and the economists forecast a growth of 2.4 % in 2008. Higher growth rates can be seen in the construction sector, which is expected to have grown by 5.5 % to about  $\in$  32 billion in 2007 and is predicted to grow by 3.0 % in 2008, with all segments of the construction industry contributing equally.

The demand for residential construction remained unbroken at a high level, as was the case in 2006. The construction of commercial facilities benefited from the positive trend in the area of office building construction. Economists believe the coming infrastructure investments will drive future growth in the construction sector. Until 2010,  $\in$  6.4 billion are budgeted for investments in railway infrastructure in Austria alone, with a further  $\in$  4.6 billion alloted for motorways. Due to these medium-term investment plans, the Austrian Institute for Economic Research (WIFO) considers it unlikely that the construction sector will collapse in the wake of the mortgage crisis in the United States.

The construction volume on the Austrian domestic market contributes about 20 % to the total output volume of the STRABAG Group. More than half of this amount (53 %) is attributable to the Building Construction & Civil Engineering Segment, 39 % falls upon Transportation Infrastructures and 6 % on Tunnelling & Services. As market leader with nationwide presence in Austria, the STRABAG Group expects the Austrian market to continue to make stable contributions to results. The expansion of the business with construction-related services, such as Facility Management or Environmental Technology, should also guarantee the stability of the margins.



Bituminisation entry cavern system, Dachstein, Upper Austria, Austria

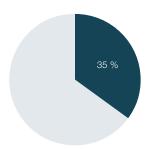






Railway bridge, Angerschluchtbrücke, Bad Hofgastein, Austria

#### **Domestic Market Germany**



In 2007, the recovery of the macroeconomic situation in Germany continued in the construction sectors as well. While real GDP growth is expected to reach 2.6 % in 2007 and 2.2 % in 2008, construction output is growing at lower rates of 1.0 % to about € 242 billion in 2007 and 1.6 % in 2008. As construction output before 2006 had been declining for over a decade, however, the growth allows expectations of a stabilization of the German construction sector. The still low gains are due primarily to the declining output in residential construction, an area in which STRABAG is active only to a very small extent.

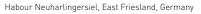
The developments in commercial construction, civil engineering and transport infrastructures, by comparison, have been particularly strong, in part to due the relatively low interests and the full order books of many companies and in part to the higher investments in Germany's infrastructure and the road and railway networks. In May 2007, Germany released the investment framework budget for the federal government's transport infrastructure plans until 2010. Between 2006 and 2010, the budget foresees maintenance investments of about € 25 billion and € 57 billion for expansion and modernization.

In the past few years, STRABAG actively participated in the consolidation of the strongly fragmented German construction market, establishing a nationwide presence.

In 2007, the STRABAG Group generated about 35 % of its construction output volume in Germany, of which about 49 % falls upon the Building Construction & Civil Engineering Segment and 46 % on Transportation Infrastructures.

While Transportation Infrastructures provided satisfactory margins in the past few years, Building Construction & Civil Engineering remained a "problem child". The improvement of internal risk management processes and a more selective order acceptance shall generate better margins in this segment as well. An important part of the measures constitutes the STRABAG team concept of STRABAG, a "partner model" in which client and construction firm agree to cooperate throughout the entire process, from planning to utilisation of the building.



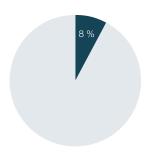




Airport Dockyard A 380, Frankfurt/Main, Germany



#### **Growth Market Czech Republic**



With a forecasted GDP growth of 5.8 % in 2007, the Czech Republic was able to repeat the high growth rates of the past years. Since the year 2000, the country's GDP has grown by 35.6 %, nearly three times the growth of the Western European average. The strong growth can be attributed to the high demand for investments, growing consumption, the revaluation of the Czech crown and the declining unemployment.

The growth in the country's construction output surpasses even the growth rates of the GDP: for 2007, the Czech research institute Úrs Praha expects

growth of 6.0 %, which would mean growth of 56.8 % since 2000. The average of 8.0 % a year corresponds to about five times the rate of Western European growth. Thanks to state subsidies, the field of residential construction is also very dynamic.

In 2007, the Czech Republic passed Hungary to take third place among STRABAG's markets. Factors contributing to this development included the positive development of the road construction business, with the realization of a number of large projects. The company has a nationwide presence in the country. The goal now is to continue extending the current market position as one of the Czech Republic's top-three construction firms. While the road construction activities in the country were declining in 2007, STRABAG managed to expand in this field. The company now generates about 75 % if its output volume in the Czech Republic in the Transportation Infrastructures Segment. The remaining construction output is largely due to the Building Construction & Civil Engineering Segment, with activities concentrated on the Prague metropolitan area.



Crosspoint Pisek, Czech Republic

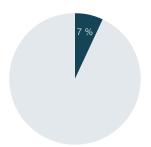






Palladium, Prague, Czech Republic

#### **Growth Market Poland**

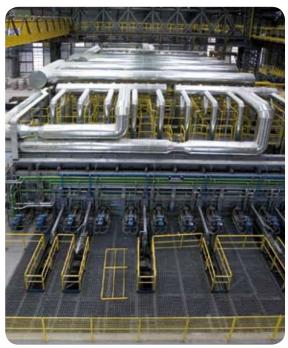


Poland finds itself in the middle of a period of strong economic growth. The significantly increased investments and consumer spending, as well as the stable rate of inflation, resulted in a more dynamic development of all sectors of the economy. The country's GDP growth is expected to stand at 6.5 % in 2007. Polish economists expect similarly high growth rates in the years to come.

After a period of crisis and stagnation, the construction sector has become the strongest-growing sector of the Polish economy since 2004. With a plus of 13.1 % in the volume of construction output in 2007, the sector again attained

record growth levels, which could even be surpassed in the following year, according to experts. While in 2007 all areas of the construction industry contributed more or less equally to the growth, road construction and railway construction are expected to play a more important role in 2008. Ahead of Euro 2012 European Football Championship, which will take place in Poland and the Ukraine, a large amount of infrastructure has to be built, including adequate road connections between the two countries. The billion-euro investments will be financed partyl with the use of PPP models and partyl with the EU's Cohesion Fund. The construction boom, however, will be accompanied by rising prices and a more competitive environment. These facts, as well as the lack of qualified labour, will be included in the budget calculation of construction projects.

The STRABAG Group's construction output in Poland (about 7 % of the Group's output volume) is generated by 72 % by the Transportation Infrastructures Segment and by 26 % by Building Construction & Civil Engineering. STRABAG is the leading company in the field of road construction in Poland. 50 % of the existing motorways were built by STRABAG. With the acquisition of NCC Poland, the Group has been able to increase the density of its network of mixing facilities and quarries. In the area of Building Construction, the Group focuses on building of industrial and commercial buildings, shopping centres and office buildings. Due to the upcoming infrastructure investments in the country and its leading position in Transportation Infrastructures, STRABAG expects the output volume to continue to rise with stable margins in Poland.



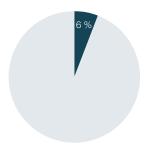




Shopping and trade center Galeria Krakowska, Krakow, Poland



#### **Growth Market Hungary**



Against the background of the high state deficit in the past years, the government's extensive savings measures since mid-2006 almost led to a standstill of works in public-sector infrastructure construction.

Hungary's economic growth declined from 3.9 % in 2006 to 2.1 % in 2007. Due to the government's efforts to consolidate the national budget, and with its measures to prepare the country for euro convergence, investments in construction have been postponed to a later date. A higher rate of GDP growth, lower inflation and positive growth of construction output is expected already in 2008.

The stagnation in the Transportation Infrastructures Segment in Hungary had a significant effect on the STRABAG Group, the market leader in Hungary. With a share of 6 % of the Group's construction output volume, Hungary takes the fifth place within the Group, down from third place in previous years. In the Transportation Infrastructures Segment, the output volume fell by more than 30 %. In the meantime, however, STRABAG has been awarded a large-scale order, the third phase of the M6 motorway – so that growth is expected for 2008.

Clearly positive development could be seen in the Building Construction & Civil Engineering Segment in Hungary. And in the field of Tunnelling, the company is working on a major project in Budapest. The construction of the metro line 4 from the West to the East is the Group's largest tunnel project in Eastern Europe.



Visualisation Cement plant, Pecs, Hungary

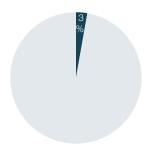


Library Campus-Add-On, Dunaújváros, Budapest, Hungary



Motorway M7, Section Zamardi-Balatonszarszo, Hungary

#### **Growth Market Slovakia**



Slovakia's GDP growth remained high in 2007 (forecast: 8.8 %) at the same time inflation remained low at 2.4 %. The investment incentives provided by the Slovak government and the general positive development of the economy contributed to a 16.1 % rise of the volume of the country's construction output in 2006 and an expected rise of 4.2 % in 2007. In the past few years, the construction sector has profited from the strong demand in the field of residential construction. However, a shift in growth towards Transportation Infrastructures is expected as of 2008, as the government has set itself the goal of increasing the motorway density in the country with the aid of the EU's Cohesion Fund.

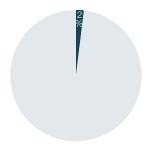
The focus will be on linking the capital of Bratislava in the west with Košice, the biggest city in the East. About 151 km of motorways and highways are to be built by 2010, with a forecasted volume of over € 3 billion.

As number two on the Slovak construction market, STRABAG generates about two thirds of its output volume in the country in the Building Construction & Civil Engineering Segment and about one third in Transportation Infrastructures. In the field of Building Construction, the Slovak STRABAG subsidiary ZIPP, as part of a bidding consortium, won the tender for the construction of the EUROVEA International Trade Centre in 2007, with a construction volume of over € 300 million. STRABAG intends to raise the percentage of Slovakia s construction output - as well as those of other Eastern European countries - which contribute to the Group's performance.



Corporate Headquarters, Bratislava, Slowakia

#### **Growth Market Russia**



After the financial crisis in 1998, the Russian economy has been able to report dynamic growth rates up to the present day. The coming years are expected to produce macro-economically stable growth rates between 6 % and 8 %. For several years, the Russian construction sector has grown in two-digit percentage amounts, with expected growth of construction output of 18.1 % to  $\in$  71.5 billion in 2007. This corresponds to an average annual growth rate of about 25 % since 2001. The significant growth is largely due to two factors: the strong influence of foreign direct investments, particularly in the construction of office and commercial buildings, and the more intense residential

construction. In the past six years, the standard of living, private consumption and average income among the



population have increased, resulting in the rise of a middle class whose number is growing faster than those of the rich. This middle class is now beginning to improve its living situation. In the former Soviet Union, the construction of private houses and apartments was allowed in small cities and villages, but the high bureaucratic effort, the limited selection of products and the lack of construction materials severely restricted a large number of planned projects. The current high level of demand has resulted in annual double-digit growth rates in prices for new homes, with a tense price situation in 2007 in particular in big cities. In the capital of Moscow, new homes in 2006 cost on average US\$ 3,060 per square metre – a value, significantly above average of European countries.

As a result of the strong economic growth, there is a scarcity of top-class office properties in the big cities. Renovation of buildings in industrial areas outside the cities and the market for hotel construction ought to keep demand on a high level.

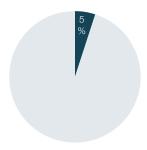
The area of Transportation Infrastructures faces a heavy backlog demand.. In the last ten years, the lack of financing prevented any major infrastructure projects from being launched in Russia. The resulting urgent need for infrastructure could be covered by using PPP financing models or by tapping the Russian Stabilization Fund (US\$ 157 billion). For 2008 and 2009, Russia's federal highway agency, Rosavtodor, plans to build about 2,500 km and to modernize more than 5,000 km of road, as only 37 % of all roads are up to the desired standard in Russia. In its 2008 budget, the government has planned about € 7.1 billion for these projects. The STRABAG Group aims to make Russia a third core market, in addition to Germany and Austria, in the medium term. In the past few years, STRABAG has managed to continually and strongly raise the output volume in the country. From the start of its activities in Russia in 1991 to 2007, the STRABAG Group worked exclusively for private clients in the field of Building Construction, building hotels, commercial properties and luxury apartments. Since 2007, the company is also active in the area of Civil Engineering in Russia. In this area, the Group also succeeded in pushing through the concept of "cost plus fee" in the construction contracts. This concept protects STRABAG against the rising prices of construction materials and wages.

With the support of the new core shareholder Oleg Deripaska, it should be possible for STRABAG to gain a foothold on the Transportation Infrastructures Segment starting in 2008. Another major opportunity are the planned investments of about € 10 billion around Sochi, the site of the Winter Olympics in 2014.



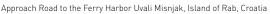
Nordturm office building, Moscow, Russia

#### Other CEE Markets: Bulgaria, Croatia, Romania, Serbia, Slovenia



These South-East European markets are also subject to dynamic growth, albeit at different rates. The (in comparison to Western Europe) high economic growth rates in Bulgaria (+6.2 %), Croatia (+4.2 %), Romania (+6.0 %), Serbia (+5.2 %) and Slovenia (+6.5 %), and the often even stronger growth rates of construction output in these countries, provide the ideal basis for STRABAG to expand its business activities in the region. STRABAG is present in all of these countries and plans to expand its presence through organic growth and acquisitions.

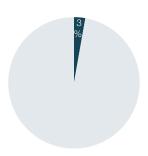






Weaving Mill Sefar, Sighisoara, Romania

#### **Switzerland**



Switzerland reported stable GDP growth of 2.8 % (2006: 3.2 %) in 2007. The output in the construction sector grew by 1.3 %, partially compensating the decline in the previous year. The output volume has been high since 2003, leaving little room for further dynamic growth. Most of the growth fell on the Transportation Infrastructures Segment, as some of the projects postponed in earlier periods have now been completed.

In Switzerland, about 58 % of the STRABAG Group's activities in 2007 were in the Building Construction & Civil Engineering Segment, 29 % in Tunnelling. The

awarding of the Erstfeld lot, a portion of the NEAT-Neue Eisenbahn-Alpentransversale project (NRLA-New Rail Link through the Alps), underlines the importance of the Tunnelling & Services Segment and lays the foundation for the output in the coming years. The construction of the WESTside leisure and shopping centre in Bern, designed by Daniel Libeskind, is the largest and most prestigious order for the Group in the field of Building Construction in Switzerland.



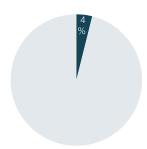




Stadion, Zurich, Switzerland

TO OUR SHAREHOLDERS
THE COMPANY
STRATEGY
WHAT WE BUILD ON
INVESTOR RELATIONS
CORPORATE GOVERNANCE
CSR
GROUP MANAGEMENT REPORT
FINANCIAL STATEMENT

#### Other Countries in Western and Northern Europe: Benelux, Ireland, Italy, Scandinavia



Other countries in Western and Northern Europe have a share of 4 % in the Group's output volume. Although these countries are not in the special focus of STRABAG, smaller permanent businesses and in particular single project businesses are conducted there. Further, companies are acquired as long as "white spots" on the map can be filled at adequated prices or technologies and niche competencies can be bought in addition.

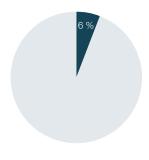




Staten Tunnel Randstad, Rotterdam, Netherlands

Guildhall, Antwerp, Belgium

#### Asia, America, Africa, Middle East - "Rest of World"



The non-European presence of the STRABAG Group is reflected in the item "Rest of World" and includes the geographic areas of Asia, America, Africa and the Middle East. The Middle East has a special status, as the construction output generated in this region alone accounts for 3 % of the consolidated output volume. In the non-European markets, STRABAG is usually active as a general contractor through direct export. The focus in these regions is on civil engineering, industrial and infrastructure projects and tunnelling – areas in which high technological expertise is required. While STRABAG's output volume in the Middle East (+ 55.4 %), Africa (+13.8 %) and Asia (+3.9 %) grew significantly,

it fell by about 23.4 % in America, largely due to delays affecting a large-scale tunnel project in Canada. The STRABAG Group wants to consolidate its market shares in the Middle East and Africa, with Libya becoming an important core market over the next few years.



Aker Kvaerner Manufacturing Centre, Pulau Indah, Selangor, Malaysia

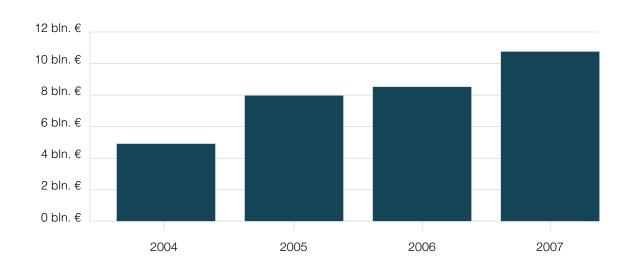


Private Beach Villa Project, Qatar

#### **ORDER BACKLOG**

	Total 2007 (incl.	Building Cons- truction & Civil	-	Tunnelling	Total 2006 (incl.	Change	Change
	Others)	Engi-	Infra-	&	Others)	Group	Group
	in mln. €	neering	structures	Services	in mln. €	in %	absolute
Germany	2,624	1,680	685	251	2,392	9.7 %	232
Russia	1,677	1,651	_	26	420	299.3 %	1,257
Austria	1,187	727	207	250	1,324	-10.3 %	-137
Hungary	792	183	82	527	446	77.6 %	346
Middle East	556	333	223		457	21.7 %	99
Slovakia	498	424	49	5	260	91.5 %	238
Switzerland	488	177	25	286	250	95.2 %	238
Poland	478	133	292	53	418	14.4 %	60
Czech Republic	451	91	318	25	575	-21.6 %	-124
Italy	446	1	-	445	467	-4.5 %	-21
America	358	65	-	292	383	-6.5 %	-25
Romania	250	151	38	60	158	58.2 %	92
Benelux	229	171	-	57	278	-17.6 %	-49
Africa	224	159	65	_	194	15.5 %	30
Asia	150	146	3	_	133	12.8 %	17
Ireland	82	32	-	50	114	-28.1 %	-32
Rest of Europe	73	62	11	1	44	65.9 %	29
Croatia	68	17	36	15	100	-32.0 %	-32
Scandinavia	51	51	_	-	37	37.8 %	14
Slovenia	38	6	32	-	33	15.2 %	5
Serbia	14	-	14	-	-	100.0 %	14
Bulgaria	8	2	1	5	23	-65.2 %	-15
Total	10,742	6,262	2,081	2,348	8,506	26.3 %	2,236
thereof CEE	4,274	2,658	862	716	2,433	75.7 %	1,841
Volume of the Grou	ıp's						
order backlog by S	egment	58 %	19 %	22 %			

# **Development of Order Backlog**





In the financial year 2007, the Group's order backlog passed the historical mark of € 10 billion for the first time, reaching the record high of € 10.7 billion as per 31 December 2007. This corresponds to a plus of 26 % year on year. This level covers the entire construction output for 2007 and about 86 % of the planned output for 2008. Worth noting in particular is the development of the orders situation in the Russian growth market. At € 1,677.3 million, the volume of orders in Russia has nearly quadrupled over 2006 levels. In a STRABAG Group country ranking, Russia comes in second place after Germany.<sup>1)</sup>

The total order backlog comprises more than 16,000 individual projects. Small orders with a volume of up to  $\in$  15 million accounted for 35 % of the order backlog, a further 20 % are medium-sized projects between  $\in$  15 million and  $\in$  50 million, while 45 % of all projects are large-scale projects with a volume of  $\in$  50 million or more. The large number of individual projects helps to ensure that the risk of any single project does not threaten the Group's success as a whole.

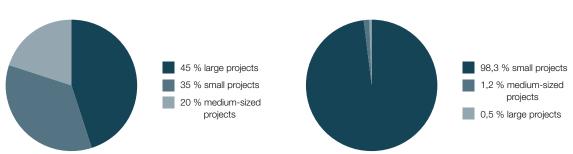
#### Order Backlog: Construction Sites by Order Size

Categories of order size: Small: € 0 mln. to € 15 mln., medium: € 15 mln. to € 50 mln., large: over € 50 mln.

Category	Number of construction sites	Order volume
Small orders	15,817	3,783,489
Medium-sized orders	191	2,131,599
Large orders	74	4,827,199
Total	16,082	10,742,287

#### Order Backlog as of 31.12.2007

# **Number of Building Projects**



#### The 10 largest projects currently in progress

Country	Project O	der volume in mlns. of €	in % of total order backlog
Hungary	M6 Phase III	420	3.9 %
Italy	Quadrilatero	414	3.9 %
Russia	Steel work, Vyksa	330	3.1 %
Russia	Hotel Moskva	280	2.6 %
Canada	Niagara Tunnel	270	2.5 %
Switzerland	AGN Los 151	216	2.0 %
Russia	Sofiskaya Naberezhr	naya 208	1.9 %
Russia	Steel work, Tyumen	178	1.7 %
Germany	Opernturm Frankfurt	148	1.4 %
Slovakia	Eurovea	144	1.3 %
Total		2,608	<b>24.3</b> %

The backlog volume of the orders does not necessarily agree with the volume given in the segment tables as the segment tables show the total volume of the order.

#### EFFECTS OF CHANGES TO SCOPE OF CONSOLIDATION

In the financial year 2007, 50 companies were included in the scope of consolidation for the first time. These companies contributed a total of  $\in$  305.1 million to the consolidated revenue and  $\in$  -48.7 million to the consolidated profit. As a result of the first-time inclusion, current and non-current assets increased by  $\in$  653.1 million, current and non-current liabilities by  $\in$  333.0 million.

#### FINANCIAL PERFORMANCE

Since 2001, the company's construction output volume has grown by an annual average of 22 %. As expected, the output volume in 2007 grew only slightly, gaining 3.5 % to about  $\in$  10.7 billion. Revenues stood at  $\in$  9,878.6 million, 5 % above the previous year's levels.

Besides the business volume STRABAG also reports the standard ratio construction output. Compared to revenues the construction output also covers the proportional performance of non-consolidated subsidiaries and of consortia. The relation between revenues and construction output shows a constant ratio of 92 %.

The changes in inventories in the amount of € -173.4 million were largely the result of the sale of a real estate portfolio. The amount of own work capitalized (€ 44.7 million) is particularly due to the construction of a group headquarters.

Despite the general rise in the price of construction materials, the level of raw materials, consumables and other services used relative to the revenue was kept stable compared to last year's levels. The personnel expenses increased by 15 % stronger than the revenues due to the rising number of employees in the course of the trend towards more internal labour and due to market induced wage rise.

	2007	2006	Change
	in mln. €	in mln. €	Change in %
Raw materials, consumables			
and other services used	6,730.5	6,588.1	2 %
Employee benefits expense	2,102.2	1,831.7	15 %
Other operating expenses	551.6	602.0	-8 %
Depreciation and amortization expense	283.5	229.7	23 %

The share of profit or loss of associates tripled over the previous year to € 19.4 million. The income from participations of about € 18.5 million was slightly declining by -15 %.

STRABAG was able to grow its earnings before interest, taxes, depreciation and amortization (EBITDA) in the financial year 2007 by 19 % to € 595.9 million. Depreciation and amortization were up 23 % against the background of numerous investments and the resulting rise of property, plant and equipment. Still, the earnings before interest and taxes (EBIT) were able to grow by 15 % to € 312.4 million. The Building Construction & Civil Engineering Segment contributed 25 % to the EBIT, the Transportation Infrastructures Segment 59 % and the Tunnelling & Services Segment 16 %.



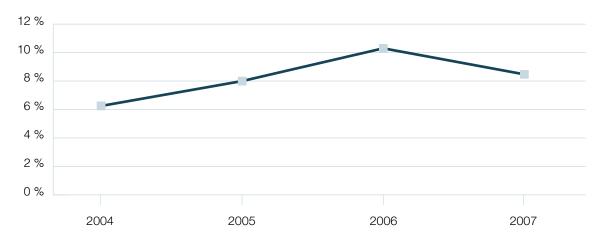
STRABAG issued two capital increases in 2007 as part of the entry of a new core shareholder in August and the IPO in October. As a result, interest revenue grew by 33 % to  $\in$  50.3 million. At the same time, the interest expense fell as a part of the interest-bearing liabilities was paid off. The net interest revenue stood at  $\in$  36.2 million.

The profit before tax reached € 276.3 million, a 4 % decrese compared to the previous year. Adjusted by the extraordinary return from the sale of DEUTAG KG in the previous year for € 71 million, resulta an increase of 28 %. The effective tax rate was 24.8 %, compared to 22.0 % the previous year. The post-tax profit for the period reached € 207.6 million. Minority interest was up 14 % to € 37.4 million in the past financial year due to numerous acquisitions. The profit of the group stood at € 170.2 million and the profit per share at € 2.05. A year-on-year comparison of the profit per share is not practical due to the two capital increases. The weighted average outstanding shares grew from 70,000,000 shares to 82,904,110 shares.

The Management Board will propose the Annual General Meeting a dividend of € 0.55 per share. This corresponds to a payout ratio of 36.8 % relating to the Group's output of 36.8 %.

The return on capital employed (ROCE) was calculated at 8.47%. The lower ROCE compared to the previous year was due to the fact that the proceeds from the IPO have in part not yet been invested.

#### **Development of ROCE**



2005 adjusted for Züblin Group 2006 adjusted for profit from sale of Deutag in the amount of T  $\!\!\!\!\!<$  63,563

#### FINANCIAL POSITION AND CASH-FLOWS

	2007	% of balance	2006	%
	in mln. €	sheet total	in mln. €	of balance sheet
Non-current assets	2,469.8	32 %	1,902.3	34 %
Current assets	5,271.0	68 %	3,673.5	66 %
Equity	3,096.4	40 %	1,035.9	19 %
Non-current debt	1,168.4	15 %	1,143.3	20 %
Current debt	3,476.0	45 %	3,396.6	61 %
Balance sheet total	7,740.8	100 %	5,575.8	100 %

The balance sheet total for the STRABAG Group grew significantly last year, up from € 5,575.8 million in 2006 to € 7,740.8 million in 2007. The volume of non-current assets grew by 30 % to € 2,469.8 million, largely due to the rising volume of property, plant and equipment and intangible assets as a result of the Group's acquisition activities. The increase in current assets from € 3,673.5 million to € 5,271.0 million is due to the higher level of cash and cash equivalents following the two capital increases. The cash and cash equivalents grew by € 1,379.5 million to € 1,965.8 million.

The first capital increase in April resulted in a cash inflow of € 1,050 million; the second increase in October brought an additional € 893 million. The capital reserves increased correspondingly. The equity increased by € 2,060.5 million to € 3,096.4 million, resulting in an equity ratio of 40.0 % compared to 18.6 % at the balance sheet date 2006. The Management Board considers an equity ratio of 20 % to 25% as practical in the medium term.

	2007	2006
Equity ratio in %	40.0	18.6
Net debt in mlns. of €	-927.0	675.4
Gearing Ratio in %	-0.30	0.65
Capital employed in mlns. of €	4,135.3	2,297.6

The non-current liabilities showed only a slight upwards trend (+2 % to € 1,168.4 million). The non-current liabilities remained relatively stable as the repayment of non-current borrowings were balanced by the proceeds from a bond issue and due to the higher leasing liabilities resulting from acquisitions. The growth of current trade payables by 11 % to € 2,275.7 million was in part cancelled out by a significant reduction of financial liabilities from € 435.0 million to € 199.3 million as a result of the repayment of debt using a part of the IPO proceeds, so that the current liabilities changed only slightly (+2 % to € 3,476.0 million). The financial liabilities include non-current and current corporate bonds in the amount of € 275 million and € 50 million, non-current and current bank borrowings of € 118.8 million and € 133.6 million, as well as non-current (€ 87.0 million) and current (€ 15.7 million) liabilities arising from financial leasing.

Against the background of the two capital increases, the net debt was down for a net cash position of € 927.0 million at 31 December 2007.

#### Calculation of Net Debt (in million of €)

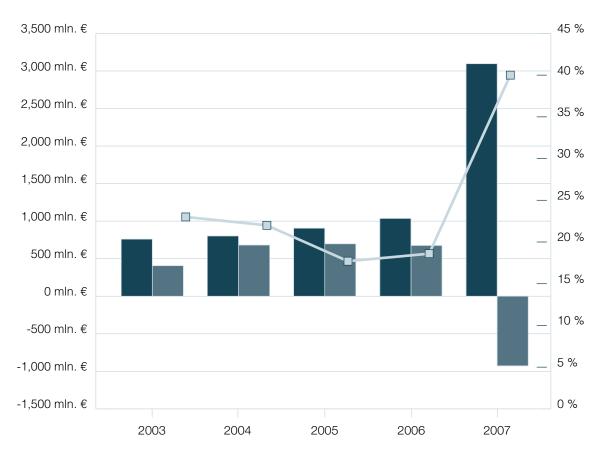
Financial liabilities	684.1
Severance provisions	61.2
Pension provisions	293.5
Cash and cash equivalents	-1,965.8
Net debt at 31.12.2007	-927.0



#### Development of Equity, Net Debt and Equity Ratio

## Equity Net debt

**Equity ratio** 



The cash-flow from operating activities grew significantly last year by 11 % to € 494.0 million. This growth is due in part to the increased cash-flow from profits by 25 % to € 448.8 million as well as the reduced working capital, as the inventories grew more slowly compared to the previous year following the sale of a real estate portfolio. In line with the STRABAG Group's expansion strategy, the cash-flow from investing activities grew significantly by 136 % to € 640.9 million. € 543.8 million of this amount were used for the acquisition of property, plant and equipment and intangible assets, € 199.4 million are accountable to changes in the scope of consolidation. The item "Purchase of property, plant and equipment and intangible assets" includes investments in asphalt mixing facilities in the amount of € 40.0 million. The cash-flow from financing activities (+€ 1,524.1 million in 2007 compared to -€ 148.3 million in 2006) was influenced by the two capital increases and the repayment of current bank borrowings.

#### **SEGMENTS**

#### **Development of the Segments**

The operating business of STRABAG SE is divided into three segments: Building Construction & Civil Engineering, Transportation Infrastructures and Tunnelling & Services. The segment defined as "Other" encompasses expenditures, income and employees at the Group's service companies and staff units as well as consolidation effects.

Construction projects are assigned to one of the segments (see chart below). Certainly, projects may also be assigned to more than one segment. This is the case, for example, with PPP projects in which the construction part can be assigned to a single segment but the concession part is assigned to the Services unit of Tunnelling & Services. In projects which span more than one segment, the commercial and technical responsibility is assigned to that segment which has the higher share of the overall project value.

# Building Construction & Civil Engineering

- Housing
- Commercial and Industrial Facilities
- Public Buildings
- Production of Prefabricated Elements
- Civil Engineering
- Bridges
- Power Plants
- Environmental Engineering
- Specialty Foundation Engineering

# Transportation Infrastructures

- Roads, Earthworks
- Hydraulic Engineering, Waterways, Dyking
- Landscape Architecture and Development
- Paving
- Large-Area Works
- Sports and Recreational Facilities
- Protective Structures
- Sewer Systems
- Production of Construction Materials
- Bridges
- Railway Structures

# Tunnelling & Services

- Tunnelling
- Real Estate Development
- Infrastructure Development
- Corporate Development/ Services
- Operation
- Maintenance
- Marketing



#### **Building Construction & Civil Engineering**

The Building Construction & Civil Engineering Segment comprises the construction of commercial and industrial facilities, office and administrative buildings and residential buildings as well as the production of prefabricated elements. In the area of Civil Engineering, projects include complex infrastructure solutions, power plants, bridge building, railway construction, environmental engineering and specialty foundation engineering.

		Change in %		Change in %	
	2007	2006-2007	2006	2005-2006	2005
	mln. €		mln. €		mln. €
Output volume	5,418	10.6 %	4,899	12.4 %	4,357
Revenue	4,816	13.1 %	4,257	55.8 %	2,733
Order backlog	6,262	26.3 %	4,959	6.0 %	4,678
EBIT	77	45.3 %	53	8.2 %	49
EBIT margin in %	1.6 %	23.1 %	1.3 %	-27.8 %	1.8 %
Employees	26,322	16.9 %	22,525	30.3 %	17,283

#### **Output Volume Construction & Civil Engineering**

	2007	2006	Change	Absolute
	mln. €	mln. €	in %	change
Germany	1,873	1,911	-2.0%	-38
Austria	1,114	1,074	3.7%	40
Middle East	255	157	62.4%	98
Russia	254	170	49.4 %	84
Benelux	238	212	12.3 %	26
Slovakia	228	157	45.2 %	71
Hungary	227	217	4.6 %	10
Czech Republic	212	149	42.3 %	63
Switzerland	200	142	40.8 %	58
Poland	187	201	-7.0 %	-14
Africa	107	90	18.9 %	17
Asia	107	106	0.9 %	1
Rest of Europe	98	68	44.1 %	30
Romania	75	46	63.0 %	29
America	62	63	-1.6 %	-1
Scandinavia	48	29	65.5 %	19
Croatia	38	41	-7.3 %	-3
Italy	34	12	183.3 %	22
Bulgaria	24	14	71.4 %	10
Slovenia	19	25	-24.0 %	-6
Ireland	18	15	20.0 %	3
Output volume total	5,418	4,899	10.6 %	519
thereof CEE	1,264	1,020	23.9 %	244

The Building Construction & Civil Engineering Segment contributed € 5,417.84 million, or about 50 %, to STRABAG's total output volume in the financial year 2007. This corresponds to a plus of 11 % over the previous period. The development of the construction output in this segment was particularly positive in the Middle East (+62 %, + € 97.7 million), Russia (+49 %, + € 83.8 million) and Slovakia (+45 %, + € 71,0 million). Overall, the Building Construction & Civil Engineering Segment was able to increase its output volume in Central and Eastern Europe significantly (+24 %, + € 244.1 million). This growth is countered by the decline in Germany (-2 %, - € 38.3 million) due to the more discriminating selection of projects by STRABAG in this country.

Segment revenues amounted to € 4,815.6 million, a 13 % increase over the financial year 2006. The margins grew as well: the EBIT was up 45 % to € 76.6 million and the margin grew from 1.3 % to 1.6 %.

Again, a number of large-scale orders were secured in the past year. In Frankfurt, the STRABAG SE subsidiary Ed. Züblin AG won an order for the turnkey construction of the 44-floor Opernturm high-rise opposite the Alte Oper, the former opera house (project value of about € 230 million). The Slovak STRABAG subsidiary Zipp, as part of a bidding consortium, was awarded the contract to build the EUROVEA International Trade Centre in Bratislava (project value of about € 300 million). The project, along with the shopping and leisure centre Westside in Bern, Switzerland, and the Hotel Moskva, Russia, belongs to the three largest projects currently in development. In 2007, STRABAG also signed a number of "cost-plus-fee" contracts in Russia, which cover the building of a steel work Tyumen, Siberia (approx. € 178 million), a steel work in Vyksa (about € 334 million) and a residential facility in Moscow's English Quarter (approx. € 162 million). These orders resulted in a noticeable increase of the Group's order backlog in Russia, which stood at € 1,650.8 million at 31 December 2007. The expansion on the Russian market can also be seen in the workforce, which increased to 669 employees in the country. This corresponds to a plus of 79 %. Overall, the employee levels in the Building Construction & Civil Engineering Segment grew by 3,797 persons (about 17 %) to 26,322.

Due to the increased activity in Russia – where STRABAG last year was active exclusively in this segment – the importance of the Building Construction & Civil Engineering Segment within the Group was on the rise in 2007. The STRABAG Group would like to continue this growth in this segment in Central and Eastern Europe and expand the activities in niche segments in the home markets of Germany and Austria.

In order to promote the niche area of Environmental Engineering, the segment acquired Linde KCA Umwelt-anlagen GmbH, Dresden, in January 2007. Furthermore, STRABAG expanded its presence in Croatia with the acquisition of 100 % of the harbour construction specialist Pomgrad Engineering in December.



The largest project	ts in progres	s in the Bui	lding Constr	uction &	& Civil Enginee	ring Segment
Project	Location	Country	Strabag Share	Share in %	Construction Period	Project Description
Hotel Moskva	Moscow	Russia	€ 550 mln.	100	08/04-09/09	Hotel in historic part of Moscow
Vyksa Steel Work	Vyksa	Russia	€ 334 mln.	100	11/07-10/10	Steel work
Opernturm	Frankfurt/ Main	Germany	€ 230 mln.	100	06/07-09/09	Commercial and administrative building
Tyumen Steel Work	Tyumen	Russia	€ 178 mln.	100	10/07-06/10	Steel work
Eurovea International Trade Centre, Phase 1	Bratislava	Slovakia	€ 156 mln.	65	08/07-12/09	Commercial and administrative building
WESTside Leisure and Shopping Centre	Bern- Brünnen	Switzerlan	d € 100 mln.	50	01/05-10/08	Leisure and shopping centre



Leisure and shopping centre Westside, Bern, Switzerland

#### **Transportation Infrastructures**

The Transportation Infrastructures Segment comprises the building of asphalt and concrete roadways as well as all activities related to road construction, earthworks, sewer engineering, waterways and dyking, paving, the construction of sports and recreational facilities, protective structures and small-scale bridge building. The production of construction materials such as asphalt, concrete and aggregates also belong to the tasks of the segment. In order to meet the growing importance of waterway and railway construction in the Group, the segment, formerly known as "Road Construction" was renamed "Transportation Infrastructures" in 2007.

		Change in %		Change	
	2007	in % 2006-2007	2006	in % 2005-2006	2005
	mln. €	2000 2007	mln. €	2000 2000	mln. €
Output volume	4,617	-0.6 %	4,646	11.4 %	4,172
Revenue	4,455	5.6 %	4,217	15.4 %	3,655
Order backlog	2,081	4.8 %	1,986	-5.8 %	2,108
EBIT	186	24.0 %	150*	97.4 %	76
EBIT margin in %	4.2	16.7 %	3.6 %	74.4 %	2.1 %
Employees	28,352	13.2 %	25,047	14.2 %	21,937

<sup>\*</sup> adjusted for proceeds from sale of DEUTAG of T€ 70,625

#### **Output volume Transportation Infrastructures**

	2007	2006	Change	Absolute
	mln. €	mln. €	in %	change
Germany	1,734	1,835	-5.5 %	-101
Austria	815	827	-1.5 %	-12
Czech Republic	645	634	1.7 %	11
Poland	512	344	48.8 %	168
Hungary	355	534	-33.5 %	-179
Slovakia	138	139	-0.7 %	-1
Croatia	97	95	2.1 %	2
Romania	77	65	18.5 %	12
Middle East	60	42	42.9 %	18
Switzerland	45	41	9.8 %	4
Serbia	42	21	100.0 %	21
Africa	38	23	65.2 %	15
Slovenia	28	28	0.0 %	_
Rest of Europe	17	4	325.0 %	-3
Bulgaria	9	12	-25.0 %	3
Asia	5	2	150.0 %	3
Output volume total	4,617	4,646	-0.6 %	-29
thereof CEE	1,903	1,872	1.7 %	31



The Transportation Infrastructures Segment contributed € 4,616.84 million, or 43 %, to the Group's output in the financial year 2007. Compared to the previous year, the segment's output volume remained relatively stable. The positive development in Poland (+49 %, + € 168.6 million) was countered by a decline in Hungary (-34 %, - € 178.6 million) mainly due to the completion of several major infrastructure projects in the country. In April 2007, the STRABAG Group acquired the road construction activities of NCC Poland. These activities soon revealed themselves in the output volume and made the STRABAG Group the market leader in transportation infrastructures in Poland. With the upgrade of the E20 railway lot between Łuków and Międzyrzec Podlaski, the STRABAG Group won a contract worth € 51 million. In the period under review, the company also won two major projects in Qatar with a total volume of over € 79 million, as well as a road construction order in Oman worth about € 75 million. In Hungary, the company expects to see a recovery of its output volume in 2008. In November 2007, a STRABAG-led consortium won the tender for the construction of a 78 km section of the M6 motorway in Hungary. The project is being handled as a PPP project.

The Transportation Infrastructures Segment increased its revenues to € 4,455.1 million, a plus of 6 %. The EBIT stood up 24 % to € 185.6 million over the previous year, as a result margins grew from 3,6 % to 4,2 % in the Transportation Infrastructures Segment.

The order backlog in the Transportation Infrastructures Segment on 31 December 2007 stood at € 2,081.0 million, 5 % higher than the previous year. Regions contributing greatly to the volume of orders were Germany (€ 684.7 million), the Czech Republic (€ 318.3 million), the Middle East (€ 223.4 million) and Poland (€ 291.1 million). The plus of approximately 13 % in the number of employees in the segment was due not least to the significant increase in Poland.

Acquisitions were an important factor in the Transportation Infrastructures Segment in 2007. Following the acquisition of NCC Poland, STRABAG in July acquired a 74.9 % stake in the Croatian road construction firm Cestar d.o.o. in order to strengthen the Group's position in the Balkan region. STRABAG also plans to expand its competences in the field of waterway construction, which led to the acquisition of 70.0 % of the Hamburg-based Möbius Bau AG, a specialist in earthworks and waterway building, in September. The company is a member of the consortium building the JadeWeserPort at Wilhelmshaven, Germany.

In the past financial year, the STRABAG Group further pursued its strategy of strengthening its own raw materials basis in order to become more independent from the market and the rising raw materials prices. A 50-50 joint venture was agreed with BaselCement, a member of the construction and construction materials segment of the Russian holding firm Basic Element, in order to jointly concentrate on the acquisition, construction and operation of cement plants. As a part of the agreement, STRABAG will contribute the cement facility it is in the process of constructing in Hungary, and Basic Element will contribute cement factories in Russia and Kazakhstan to the joint venture.

The largest projects in progress in the Transportation Infrastructures Segment						
			Strabag	Share	Construction	Project
Project	Location	Country	Share	in %	Period	Description
M6 Motorway,	Bóly-Pécs	Hungary	€ 478 mln.	60	11/07-03/10	Planning, financing
Phase III*						and construction
						of a 49 km section
M0 Motorway,	Budakalász	Hungary	€ 249 mln.	100	03/06-12/07	Construction of a
Section 4						section of motorway
						incl. bridge
A4	Wykroty-Krzyżowa	Poland	€ 119 mln.	75	04/07-11/08	Construction of a
Motorway						section of motorway
BVH Musannah	Musannah	Oman	€ 80 mln.	100	07/07-08/09	Road construction
* construction only						



Limerick Bypass, Rossbrien-Cratlose Castle, Ireland



#### **Tunnelling & Services**

STRABAG builds road and railway tunnels as well as underground galleries and chambers. The Services field encompasses project development activities around the world and provides all project-related services such as development, financing and operation. In addition to infrastructure projects in the areas of transport and energy, this Segment also handles office buildings for commercial use, hotels, schools and medical facilities.

		Change		Change		
		in %	in %			
	2007	2006-2007	2006	2005-2006	2005	
	mln. €		mln. €		mln. €	
Output volume	582	-16.0 %	693	10.9 %	625	
Revenue	585	-37.4 %	935	73.1 %	540	
Order backlog	2,348	54.0 %	1,525	54.8 %	985	
EBIT	48	-29.4 %	68	78.9 %	38	
EBIT margin in %	8.2 %	12.3 %	7.3 %	4.3 %	7.0 %	
Employees	1,824	18.6 %	1,538	5.4 %	1,459	

#### **Output Volume Tunnelling & Services**

	2007	2006	Change	Absolute
	mln. €	mln. €	in %	Change
Germany	149	194	-23.2 %	-45
Austria	135	128	5.5 %	7
Switzerland	99	137	-27.7 %	-38
America	49	81	-39.5 %	-32
Romania	38	2	1,800.0 %	36
Croatia	25	54	-53.7 %	-29
Hungary	22	40	-45.0 %	-18
Poland	13	6	116.7 %	7
Italy	13	19	-31.6 %	-6
Ireland	12	5	140.0 %	7
Benelux	9	6	50.0 %	3
Rest of Europe	8	6	33.3 %	2
Russia	4	3	33.3 %	1
Czech Republic	2	5	-60.0 %	-3
Bulgaria	1	<del>-</del>	100.0 %	1
Slovenia	1	1	0.0 %	_
Middle East	1	4	-75.0 %	-3
Scandinavia	1	<del>-</del>	100.0 %	1
Slovakia	<del>-</del>	1	-100.0 %	-1
Serbia	<del>-</del>	1	-100.0 %	-1
Output volume total	582	693	-16.0 %	-111
thereof CEE	106	113	-6.2 %	-7

The output volume of Tunnelling & Services fell by 16 % to  $\leqslant$  582.08 million, a development which must be seen against the background of the traditional volatility in the segment. The Segment contributed 5 % to the overall Group output. A large part of the declining output volume came from Germany (-23 %, -  $\leqslant$  45,0 million), Switzerland (-28 %, -  $\leqslant$  37.9 million) and America (-40 %, -  $\leqslant$  32.5 million). The decline in America is due to a large degree to unexpected delays in a major tunnelling project in Canada as a result of unforeseen geologic conditions.

The order backlog in the Tunnelling & Services Segment grew by 54 % in the first nine months of 2007. The volume of orders on 31 December 2007 was particularly high in Hungary (€ 527.1 million), Italy (€ 444.6 million) and Switzerland (€ 285.6 million). In Italy, STRABAG is planning and building roads and highways in the regions of Umbria and Marche (Quadrilatero Marche-Umbria: Maxi Lotto n.1). The high order backlog in Hungary is due to the M6 Motorway project (see also Transportation Infrastructure Segment). In Switzerland, STRABAG won the tender for the Erstfeld construction lot, a portion of the NEAT-Neue Eisenbahn-Alpentransversale project (NRLA-New Rail Link through the Alps). Together with the Amsteg lot, currently under construction by STRABAG, the volume of work on NRLA totals over € 700 million. In the reporting period, STRABAG also won the tender for the construction of a tunnel for Hamburg's U4 underground line. STRABAG's volume of the order amounts to about € 92 million.

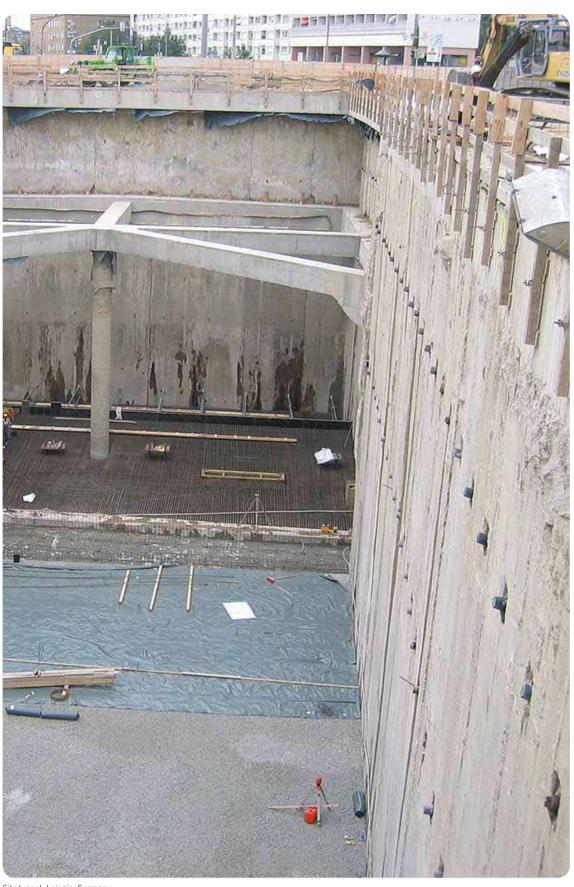
Revenues fell more significantly than the output volume, specifically by 37 % to € 585.0 million. The previous year's revenues included above-average income from the sale of completed real estate projects; mere sales, however, produce only a relatively small output. The decline of the EBIT by 29 % to € 48.5 million is due to the unusually high level of the previous year. The EBIT margin increased from 7.3 % to 8.2 %.

The employee numbers grew by about 19 %, with a significant decline in Switzerland balanced by a similar increase in Germany and Austria.

The future strategy of the Tunnelling & Services Segment aims at increasing activities in construction-related services, e.g. facility management, as well as marketing the Group's highly specific tunnelling expertise for technologically challenging projects.

The largest projects in progress in the Tunnelling & Services Segment						
			Strabag		Construction	Project
Project	Location	Country	Share	in %	Period	Description
Niagara Tunnel Power Plant	Niagara Falls	Canada	€ 420 mln.	100	09/05-12/09	Planning and constrution of a
Project						water supply tunnel
Quadrilatero	Marche-Umbria	Italy	€ 414 mln.	33	06/06-10/11	Construction and upgrade of Italian highway
Gotthard Base Tunnel	Amsteg	Switzerland	€ 383 mln.	90	03/02-12-09	Railway tunnel
Limerick By-pass, Phase 2	Rossbrien- Cratlose Castle	Ireland	€ 86 mln.	20	10/06-09/10	Construction of a section of motorway with tunnel
Brixlegg Railway Tunnel	Vomp-Terfens	Austria	€ 65 mln.	32	08/03-03/08	Railway tunnel
City Tunnel	Leipzig	Germany	€ 60 mln.	40	09/03-12/09	Two local and regional rail tunnels

TO OUR SHAREHOLDERS
THE COMPANY
STRATEGY
WHAT WE BUILD ON
INVESTOR RELATIONS
CORPORATE GOVERNANCE
CSR
GROUP MANAGEMENT REPORT
FINANCIAL STATEMENT



City tunnel, Leipzig, Germany

#### **RISK MANAGEMENT**

In the course of its business activities, the STRABAG Group is subject to a great number of risks. These are identified and assessed using an active risk management system and dealt with using an appropriate risk policy.

The Group's goals are committed at all levels of the company. This was a prerequisite to setting up processes for the timely identification of potential risks that could stand in the way of achieving the company objectives. The organization of STRABAG's risk management builds on project-related job-site and acquisitions controlling, supplemented by the higher-level assessment and steering management. The risk controlling process includes a certified quality management system, internal group guidelines for the workflow in the operating units, a central administration, controlling, auditing and contract management. Through the establishment of company-wide quality standards in quotation processing and supplemental services management, the centrally organized Contract Management Department can better assert claims for outstanding debt.

The Group-intern risk report defines the following central risk groups:

#### **External Risks**

The entire construction industry is subject to cyclical fluctuations and reacts to varying degrees depending on region and sector. The overall economic growth, the development of the building market, the competitive situation, the conditions on the capital markets and technological changes in construction can all result in risks. These risks are continually observed and monitored by the various departments and operating units. Changes in external risks lead to adjustments in STRABAG's organization, market presence and range of services as well as the adaptation of strategic and operating planning. STRABAG further responds to market risk with geographic and product-related diversification in order to keep the influence on the company's success exerted by an individual market or by the demand for certain services as low as possible. To avoid bearing the entire risk of rising prices by itself, STRABAG makes efforts at signing "cost-plus-fee" contracts in which the clients pays a previously agreed margin on the costs of the project.

#### **Operating Risks**

The operating risks include primarily the complex risks of project selection and execution. STRABAG keeps acquisition lists in order to review the project choice. Business transactions requiring consent are reviewed and approved by division managers and department heads or by the management board according to internal rules of procedure. Bids of € 10 million or more must be analysed by inter-segmental commissions and reviewed for their technical and economic feasibility. Cost accounting and expense allocation guidelines have been set up to assure a uniform process of job costing and to establish a performance profile at our construction sites. Project execution is managed by the construction team on site and controlled by monthly target/performance comparisons; at the same time our central controlling provides constant commercial backing.

#### **Financial Risks**

Under financial risks STRABAG understands risks in financial matters and in accounting, including instances of manipulation. Special attention is paid to our liquidity and accountings receivable management, which is secured through constant financial planning and daily status reports. Compliance with internal commercial guidelines is guaranteed by the central accounting and controlling departments, which are also responsible for internal reporting and the periodic planning process.

Risks from possible instances of manipulation (acceptance of advantages, fraud, deception or other infringements of the law) are monitored by all business areas, but by internal auditing in particular. The federal prosecutor's office in Chemnitz reports of repeated violations of the law in the German state of Saxony, in par-



ticular involving corruption. Some of these cases have harmed STRABAG directly and it cannot be precluded that third parties will raise claims for compensation against the group. STRABAG has entered provisions on the balance sheet in this regard.

In 2007, STRABAG commissioned PwC Wirtschaftsprüfung GmbH to review and assess the Group's compliance systems and the activities designed to combat corruption and unethical behaviour. The results were presented to the management board of STRABAG SE and the auditors' recommendations were passed on to the relevant departments for implementation.

In order to convey STRABAG's values and principles, the Group drew up its Code of Ethics and internal Compliance Guidelines in 2007. The values and principles contained within these documents are reflected in the guidelines and instructions of the STRABAG companies and departments. Compliance with these values and principles is expected not only from the members of the management and supervisory board and other management-level employees but from all Group employees. The Compliance Guidelines and the Code of Ethics are to guarantee honest and ethical business practices. The Code of Ethics is available for download at www.strabag.com/STRABAG SE/Code of Ethics.

#### Organizational Risks

Risks concerning the quality and quantity of personnel are covered by the central personnel department with the support of a specialized data base. The company's IT configuration and infrastructure (hardware and software) is handled by the central IT department, controlled by the international IT steering committee.

#### **Personnel Risks**

Past experience has shown that having a highly qualified and motivated workforce is an important factor in competition. In order to properly assess the potential of employees in management, STRABAG introduced a series of aptitude diagnostics measures, including a management potential analysis. In subsequent feedback talks, the management employees and the Group's senior executives together discuss issues such as planning, motivation, company loyalty and social competence.

#### **Investment Risks**

STRABAG can exert influence on the management of associated companies through its shareholder position and, if applicable, any existing advisory functions. The shares in asphalt and concrete mixing companies usually involve minority holdings, typical for the sector. With these companies, economies of scope are at the fore.

Detailed information regarding interest risk, currency risk, credit risk and liquidity risk can be found in the Notes under point 24 Financial Instruments.

A review of the current risk situation reveals that the reporting period shows no risks which jeopardized the company's existence, nor were there any visible future risks.

#### **EMPLOYEES**

In the business year the STRABAG Group employed 61,125 employees on average, thereof 21,513 white-collar and 39,612 blue-collar workers. The increased manpower by 15 % compared to the previous year is on one hand due to acquisitions and on the other hand it reflects the trend towards downsizing of sub-contractors in order to increase the own added value - which can also be seen as intentional investment into the future. To a smaller part this increase is also caused by a refinement of the method of counting in the non-European area.

Due to seasonal fluctuations, especially in winter, STRABAG has very unsteady numbers of employees. Thus, the indicated annual average differs noteably from the due date. Basically, STRABAG is in a phase of expansion and increases its number of employees. There is ongoing employment and the labour market is continuously monitored. In the framework of a management potential analysis, STRABAG identifies leadership potentials and leadership reserves of the Group in an objective and professional manner.

#### RESEARCH AND DEVELOPMENT

STRABAG Group's Central Technical Department is responsible for the technical management within the Group. It is organized as a Central Staff Unit with about 320 highly qualified engineers and reports directly to the Chairman of the Management Board. The Central Technical Department covers all aspects of Building Construction, Civil Engineering and Tunnelling and provides on-site support to all of the Group's operating units in the areas of planning, construction and design. The unit actively participates in national and international research and development projects. Its engineers are engaged in the development of new and innovative tools, equipment and methods in order to use them on-site on a permanent basis. This system promotes engineering excellence and the multidisciplinary exchange of know-how, as well as technical collaboration within the Group. The Central Technical Department also serves as a training centre for young engineers who are later transferred as technical experts to the Group's operating units.

The "TPA Gesellschaft für Qualitätssicherung und Innovation" is the STRABAG Group's competence centre for quality management including research and development in connection with building materials production, particularly in the context of Transportation Infrastructures. It is organized as a Central Business Unit with competencies across the Group and it one of the leading research institutes in the construction industry in Europe. Various different constraints such as building subsoil, availability of building materials and climatic influences require targeted regional development. One of TPA's most important tasks is the cross-border networking of knowledge and experience within the Group. In the past years, several technological innovations were disseminated and successfully spread throughout Europe.

In 2007, the STRABAG group spent approximately  $\mathop{\in} 4$  million on research and development.

#### **ENVIRONMENT**

STRABAG is extremely aware of its responsibility towards the environment. When preparing and carrying out construction projects, the company strives to use energy and raw materials in such a manner as to conserve resources and to keep emissions and waste production at a minimum. STRABAG has committed itself to the continued development and improvement of environmental services and aspires to be a pioneer in environmental action on the building market. This commitment is to promote the company and should be easily recognized by customers, clients and business partners.

TO OUR SHAREHOLDERS
THE COMPANY
STRATEGY
WHAT WE BUILD ON
INVESTOR RELATIONS
CORPORATE GOVERNANCE
CSR
GROUP MANAGEMENT REPORT
FINANCIAL STATEMENT

## **DISCLOSURES PURSUANT TO § 243A UGB**

- 1. The share capital of STRABAG SE amounts to € 114,000,000 and consists of 114,000,000 fully paid-in, no-par value shares with a pro-rata value of € 1 per share of the share capital. 113,999,997 shares are bearer shares and are traded on the Prime Market Segment of the Vienna Stock Exchange. Three shares are registered shares. Each bearer share and each registered share accounts for one vote (one share one vote).
- 2. The Haselsteiner Group (Haselsteiner Familien-Privatstiftung, ERLESTA Foundation, STARROK Foundation, Dr. Hans Peter Haselsteiner), the Raiffeisen-Group (RAIFFEISEN-HOLDING NIEDERÖSTERREICH-WIEN reg. Gen.m.b.H, BLR-Baubeteiligungs GmbH, "Octavia" Holding GmbH), the UNIQA Group (UNIQA Versicherungen AG, UNIQA Beteiligungs-Holding GmbH, UNIQA Personenversicherung AG, UNIQA Erwerb von Beteiligungen Gesellschaft m.b.H., UNIQA Sachversicherung AG) and Rasperia Trading Limited, controlled by Oleg Deripaska, are parties of a syndicate agreement. The agreement governs primarily the following points: (1) joint development of the Russian Federation and the states of the former Soviet Union as core markets, (2) nomination rights for supervisory board members, (3) coordination of voting, (4) restriction on the transfer of shares. The syndicate partners agree to coordinate their voting rights from syndicated shares at the General Meeting of STRABAG SE. According to the syndicate agreement, the Haselsteiner Group, the Raiffeisen Group together with the UNIQA Group, and Rasperia Trading Limited have equal rights to nominate two members of the supervisory board. The syndicate agreement also foresees restrictions on the transfer of shares in the form of mutual pre-emptive rights, options and a minimum shareholding. It also stipulates that Dr. Hans Peter Haselsteiner will remain Chairman of the Management Board until at least 23 April 2010.
- 3. According to the knowledge of STRABAG SE are the following direct or indirect stakes in the capital of STRABAG SE per 31 December 2007, which amount at least one tenth of hundred: the Haselsteiner Group (Haselsteiner Familien-Privatstiftung, ERLESTA Foundation, STARROK Foundation, Dr. Hans Peter Haselsteiner) holds 25 % -3 shares; the Raiffeisen Group (RAIFFEISEN-HOLDING NIEDERÖSTERREICH-WIEN reg. Gen.m.b.H, BLR- Baubeteiligungs GmbH, "Octavia" Holding GmbH) holds 12.5 % +1 share; the UNIQA Group (UNIQA Versicherungen AG, UNIQA Beteiligungs-Holding GmbH, UNIQA Personenversicherung AG, UNIQA Erwerb von Beteiligungen Gesellschaft m.b.H., UNIQA Sachversicherung AG) holds 12.5%; and Rasperia Trading Limited, controlled by Oleg Deripaska, holds 25 % +1 of the share capital of STRABAG.
- 4. There exist three registered shares in the shareholder register of STRABAG SE, with registered shares No. 1 and No. 3 held by the Haselsteiner Group and registered share No. 2 held by Rasperia Trading Limited. Registered shares No. 1 and No. 2 allow their bearers to nominate one member to the supervisory board of STRABAG SE.
- 5. There are no employee share option programmes.
- 6. cf. under 2 respectively 4.
- 7. The management board of STRABAG SE is not authorised to issue or buy back shares.
- 8. cf. under 2.
- No compensation agreements exist between STRABAG SE and its management and supervisory board members or employees in the event of a public takeover offer.

#### **OUTLOOK AND OBJECTIVES**

Annual growth of 7 % to 9 % is forecast for the Eastern European construction sector for the next three years. This represents a stable level above the GDP growth for these markets. In Eastern Europe, the per-capita GDP and the per-capita construction output are still far below the Western European average. A great backlog demand for construction work exists in the region – above all in infrastructure investments. STRABAG expects the basic financing of these activities to come from the EU Cohesion Fund and through the use of PPP models.

The strong foreign direct investment inflows, particularly in the construction of office and commercial real estate, and the more intense activity in the field of residential building have led to dynamic growth rates for the Russian economy. Stable GDP growth rates of 6 % to 8 % are expected for the coming years as well, with the construction sector expected to grow at even higher rates. STRABAG is well prepared to work the Russian market and plans to make Russia its largest single-country market in the medium term.

In the German home market, meanwhile, a recovery of the macroeconomic situation is in sight. The forecast GDP growth of 2.2 % in 2008 is countered by the slower growth of construction output of 1.6 %. However, the current growth indicates a stabilization of the German construction sector given that the construction output had been declining for more than a decade until 2006. STRABAG expects the Austrian home market to continue to make stable contributions to results.

STRABAG expects construction output and revenues in 2008 to grow by 15 % over the past financial year. With the expansion into higher-margin countries and segments, higher margins should be possible in the EBIT and profit for the period. In order to raise the margins, the risk from loss-making projects must be minimized. For this reason, STRABAG has optimized its risk management process. The bidding process was re-ordered, and, depending on the size of the project, a potential project must pass through a number of selection procedures and price committees before a bid is made. Furthermore, price adjustment clauses for resources and raw materials form part of the contracts in order to keep cost increases under control.

The order backlog of € 10.7 billion at 31 December 2007 covers about 86 % of the planned construction output for 2008. In the first months of 2008, the volume of backlog orders has already risen to nearly € 12 billion. STRABAG thus sees itself in a good position to grow its market shares in the Eastern European markets and to further consolidate its position as a market leader in Germany, Austria and Hungary. With the proceeds from the IPO, the company plans to further expand its area-wide access to proprietary construction materials, raise the output in niche segments like environmental engineering, railway construction and facility management, and extend activities with PPP projects. The contribution made by construction-related services to the Group's revenues is to be increased in order to better balance the seasonal fluctuations of the construction business, which are responsible for a regular negative result in the first six months of the year.

STRABAG expects the investment level – including spending for acquisitions – to amount to between 6 % and 8 % of revenues in 2008. Depreciation and amortization will amount to 2.8 % to 3.3 % of the revenue. The tax ratio is expected to remain stable at approximately 25 %. Due to the Group's strong expansion and related investments, STRABAG does not expect to report positive free cash-flow values until 2010.

The Management Board has set the goal of paying out 30 % to 50 % of the distributable profits to the shareholders in the form of a dividend every year. The exact payout ratio will depend on the general business development and on the Group's opportunities for growth.



The long-term goal of STRABAG SE is to achieve a top-three position in the growth markets. The Group's construction output is to reach € 20 billion through organic growth and acquisitions by the year 2012. In order to remain successful and achieve these ambitious goals, the Group requires additional labour capacities, especially in Russia, and must expand its network of raw materials facilities.

#### **RELATED PARTIES**

This topic is going to be discussed in the Notes as of page 162.

#### **EVENTS AFTER THE REPORTING PERIOD**

In January 2008, Siemens and STRABAG signed a Memorandum of Understanding to jointly bid for selected large-scale projects to be completed in preparation of the 22nd Winter Olympics in Sochi. The projects include a railway project, a cement factory (to be built as part of the joint venture with BaselCement), the extension of Sochi's Adler Airport, the construction of power plants and a port facility.

A consortium led by STRABAG won the tender for the construction of the S8 expressway in Poland between Konotopa and Prymasa Tysiąclecia. The order has a total volume of about € 490 million, with the share of Polish subsidiary STRABAG Sp.z o.o. amounting to 27 %.

In January 2008, STRABAG and the Russian real estate developer OTKRYTIE-Nedvizhimost (OTKRYTIE The Real Estate Company) signed an agreement to form a strategic partnership in Russia under which OTKRYTIE-Nedvizhimost will commission STRABAG as general contractor for the construction of commercial real estate objects in Russia. STRABAG is already at work for OTKRYTIE-Nedvizhimost, building an office and hotel complex in Moscow's Paveletskaya business district with a total area of 110,000 m² and a project volume of about US\$ 400 million (€ 275 million). In addition, STRABAG also signed a general contractor agreement with Europe's largest developer, PIK, to build a residential high-rise in Moscow's Kuntsevo district. Party to the agreement with STRABAG is the ZAO ("closed joint stock corporation") Monetchik, which is 100 % owned by PIK. The € 80 million contract involves the building of three residential towers with 332 apartments and a total useable floor space of 70,000 m². As a result of these deals, the volume of STRABAG's orders in Russia in January 2008 amounted to € 2 billion.

On 7 February 2008, Haselsteiner Familien-Privatstiftung acquired a further 100,100 shares of STRABAG SE, bringing the Haselsteiner Group's stake in the share capital to 25.09 %.

In February 2008, STRABAG acquired 100 % of the Czech construction firm JHP spol.s r.o., a specialist in bridge-building. JHP generated revenues of about CZK 750 million (€ 26.5 million) in 2006 and employed 280 people. The company possesses extensive experience and references in the construction of large-width bridges – expertise which STRABAG a.s. previously had to purchase from subcontractors. The antitrust authorities has already approved the deal.

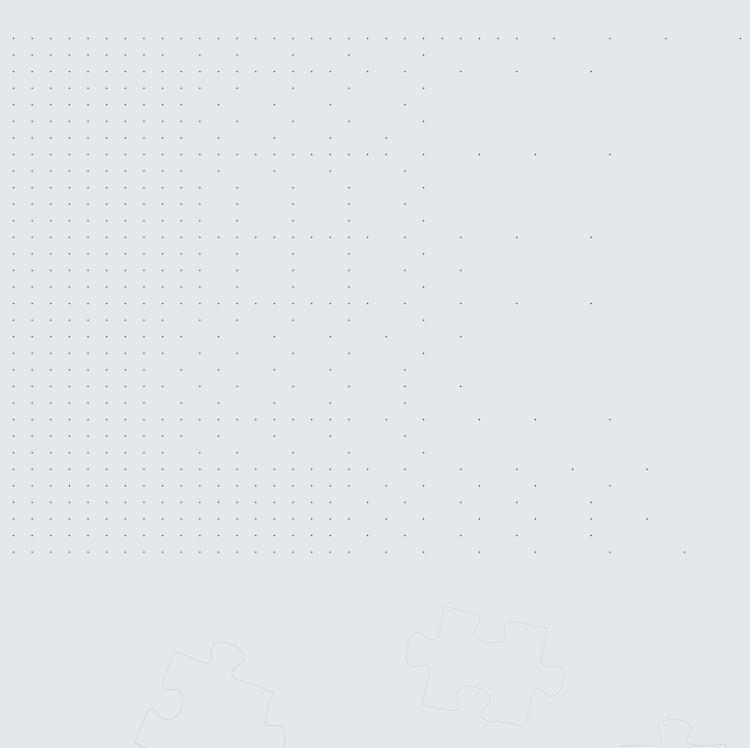
In February 2008, STRABAG SE acquired 100 % of Bologna-based construction firm Adanti SpA. The Group is planning to position Adanti SpA as one of the leading construction companies on the Italian market in the medium term. The company is active in all segments in Italy. Adanti SpA generated revenues of € 160 million in 2007 and employed 120 white-collar and 250 blue-collar workers at the time of acquisition.

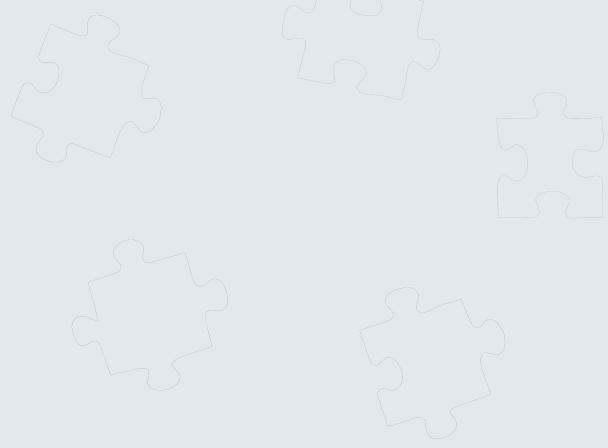
In February 2008, STRABAG SE acquired a majority stake of 51 % of Trema Engineering 2 Sh. P.K., Albania's third-largest construction company, thus expanding its presence in the Balkan region. Trema employed 230 people at the time of acquisition and generated revenues of about € 19 million in the financial year 2006.

In March 2008, STRABAG SE acquired 85 % of F. Kirchhoff AG, the market leader in transportation infrastructures in the German state of Baden-Württemberg. In 2007, the company employed 1,600 employees and generated revenues of about € 350 million. With the acquisition, STRABAG taps a regional market in which it had to date not been widely represented. The acquisition forms part of the strategic goal to further expand the Group's raw materials basis.

In early April 2008, STRABAG acquired 85 % of the Swedish construction company ODEN Anläggningsentreprenad AB, Stockholm. The company is considered a specialist for infrastructure projects in Sweden and is largely active in the fields of road construction and tunnelling. In 2007, ODEN generated revenues of € 121 million and employed about 400 people. Approval by the competent cartel authorities is still pending.

TO OUR SHAREHOLDERS
THE COMPANY
STRATEGY
WHAT WE BUILD ON
INVESTOR RELATIONS
CORPORATE GOVERNANCE
CSR
GROUP MANAGEMENT REPORT
FINANCIAL STATEMENT





# **Financial Statement**

The consolidated financial statements of STRABAG SE were drawn up under application of Article 245a Paragraph 2 of the Austrian Commercial Code (UGB), in accordance with the International Financial Reporting Standards (IFRS), including the interpretations of the International Financial Reporting Interpretations Committee (IFRIC).

# **FINANCIAL STATEMENT 31.12.2007**

# **CONSOLIDATED INCOME STATEMENT FOR 1.1.2007- 31.12.2007**

		2007	2006
	Notes	T€	T€
Revenue	(1)	9,878,600	9,430,621
Changes in inventories		-173,404	-173,119
Own work capitalized		44,692	19,438
Other operating income	(2)	192,384	219,194
Raw materials, consumables and services used	(3)	-6,730,453	-6,588,108
Employee benefits expense	(4)	-2,102,182	-1,831,660
Other operating expenses	(5)	-551,612	-601,958
Share of profit or loss of associates	(6)	19,407	6,361
Net investment income	(7)	18,467	21,638
EBITDA		595,899	502,407
Depreciation and amortization expense	(8)	-283,471	-229,678
EBIT		312,428	272,729
Profit from the sale of associates	(9)	0	70,625
Interest income	(10)	50,318	37,742
Interest expense	(10)	-86,490	-93,893
Net interest income		-36,172	-56,151
Profit before tax		276,256	287,203
Income tax expense	(11)	-68,642	-63,199
Profit for the period		207,614	224,004
Attributable to: Minority interest		37,385	32,653
Attributable to: Equity holders of the parent		170,229	191,351
Earnings per share (in €)	(28)	2.05	2.73

# STATEMENT OF RECOGNIZED INCOME AND EXPENSE

	2007	2006
	T€	T€
Differences arising from currency translation	9,995	17,861
Change in hedging reserves	707	7,299
Changes in actuarial gains and losses	2,432	-2,655
Changes in financial instruments IAS 39 and equity method	218	942
Deferred taxes on neutral change in equity	892	-5,154
Net income recognized directly in equity	14,244	18,293
Profit for the period	207,614	224,004
Total of recognized income and expense for the period	221,858	242,297
Attributable to: Minority interest	39,708	35,515
Equity holders of the parent	182,150	206,782

# **CONSOLIDATED BALANCE SHEET AS OF 31.12.2007**

ASSETS		31.12.2007	31.12.2006
	Notes	T€	T€
Non-current assets			
Intangible assets	(12)	239,852	79,612
Property, plant and equipment	(12)	1,543,569	1,130,089
Investment property	(13)	149,407	155,208
Investments in associates	(14)	139,260	75,494
Other financial assets	(14)	223,567	318,290
Trade receivables	(17)	40,062	30,573
Other receivables and other assets	(17)	40,599	20,182
Deferred taxes	(15)	93,528	92,871
		2,469,844	1,902,319
Current assets			
Inventories	(16)	477,443	456,365
Trade receivables	(17)	2,448,074	2,315,342
Other receivables and other assets	(17)	379,678	315,535
Cash and cash equivalents	(18)	1,965,775	586,265
		5,270,970	3,673,507
		7,740,814	5,575,826

EQUITY AND LIABILITIES		31.12.2007	31.12.2006
		T€	T€
Group equity			
Share capital		114,000	70,000
Capital reserves		2,311,384	448,047
Retained earnings		445,120	339,970
Minority interests		225,950	177,877
	(19)	3,096,454	1,035,894
Non-current liabilities			
Provisions	(20)	625,863	630,303
Financial liabilities	(21)	484,772	484,536
Trade payables	(21)	30,556	13,392
Other liabilities	(21)	6,075	9,015
Deferred taxes	(15)	21,100	6,056
		1,168,366	1,143,302
Current liabilities			
Provisions	(20)	448,109	401,650
Financial liabilities	(21)	199,320	434,997
Trade payables	(21)	2,275,687	2,047,589
Other liabilities	(21)	552,878	512,394
		3,475,994	3,396,630
		7,740,814	5,575,826

# **FINANCIAL STATEMENT 31.12.2007**

# CONSOLIDATED CASH-FLOW STATEMENT FOR 1.1.2007- 31.12.2007

	2007	2006
	T€	T€
Profit for the period	207,614	224,004
Deferred taxes	-3,518	-19,718
Non-cash effective results from consolidation	1,513	-12,846
Non-cash effective results from associates	-7,091	-4,876
Depreciation/write-ups	288,781	233,176
Changes in long-term provisions	-16,616	25,598
Gains/losses on disposal of non-current assets	-21,844	-87,683
Cash-flow from profits	448,839	357,655
Change in items:		
Inventories	32,115	219,574
Trade receivables, construction contracts and consortia	-51,656	-262,797
Receivables from subsidiaries and receivables		
from participation companies	-9,576	-26,491
Other assets	-1,091	22,974
Trade payables, construction contracts and consortia	165,441	45,909
Liabilities from subsidiaries and liabilities from participation companies	-49,659	4,398
Other liabilities	-7,666	26,673
Current provisions	-32,758	58,456
Cash-flow from operating activities	493,989	446,351
Purchase of financial assets	-65,961	-57,721
Purchase of property, plant, equipment and intangible assets	-543,842	-347,020
Gains/losses on disposals of non-current assets	21,844	87,683
Disposals of non-current assets (carrying value)	165,495	67,850
Change in other cash pooling receivables	-19,064	2,871
Change in scope of consolidation	-199,385	-24,821
Cash-flow from investing activities	-640,913	-271,158
Change in bank borrowings	-330,825	-88,106
Change in bonds	25,000	75,000
Change in liabilities from finance leases	9,675	1,376
Change in other cash pooling liabilities	-4,275	-24,746
Acquisition of minority interest	7,270	-3,201
Capital increase/contributions	1,907,337	202,064
Distribution and withdrawals from partnerships	-82,857	-310,736
Cash-flow from financing activities	1,524,055	-148,349
Cash-flow from operating activities	493,989	446,351
Cash-flow from investing activities	-640,913	-271,158
Cash-flow from financing activities	1,524,055	-148,349
Net change in cash and cash equivalents	1,377,131	26,844
Cash and cash equivalents at the beginning of the year	586,265	555,857
Change in cash and cash equivalents due to currency translation	2,379	3,564
Cash and cash equivalents at the end of the year	1,965,775	586,265
Interest paid	65,741	70,298
Interest received	45,463	38,189
Taxes paid	71,170	69,301
Dividends received	21,194	21,255

# **FINANCIAL STATEMENT 31.12.2007**

# CONSOLDATED STATEMENT OF CHANGES IN FIXED ASSETS AS OF 31 DECEMBER 2006

#### **Acquisition and Production Costs**

		0.1						
	Balance on 31.12.2005 T€	Changes in Scope of Con- solidation T€	Currency Translation T€	Balance on 1.1.2006 T€	Additions T€	Transfers T€	Disposals T€	
angible Assets:								
Concessions; industrial property rights and similar rights, advantages								
and licences	32,205	2,336	87	34,628	4,592	-35	2,762	
Goodwill	98,737	29,462	3	128,202	951	0	10,045	
Advances paid	110	0	0	110	10	0	0	
	131,052	31,798	90	162,940	5,553	-35	12,807	
ngible Assets: Properties; land rights equivalent to real property; buildings including buildings								
on third-party property Technical equipment	645,101	29,157	4,367	678,625	40,386	-3,555	20,160	
and machinery	1,065,178	76,883	6,044	1,148,105	161,333	24,346	99,524	
Other facilities, furniture and ixtures and office equipment Advances paid and	467,754	87,092	2,580	557,426	94,500	-7,078	69,805	
acilities under construction	35,825	119	750	36,694	36,352	-18,040	112	
	2,213,858	193,251	13,741	2,420,850	332,571	-4,327	189,601	
nvestment Property	286,808	0	1,770	288,578	5,865	7,393	1,482	
	2,631,718	225,049	15,601	2,872,368	343,989	3,031	203,890	
	concessions; industrial property rights and property rights and property rights, advantages and licences. Goodwill advances paid properties; land rights are properties; land rights are property; auditings including buildings on third-party property fechnical equipment and machinery of the facilities, furniture and active and office equipment advances paid and accilities under construction	angible Assets: Concessions; industrial property rights and imilar rights, advantages and licences 32,205 Goodwill 98,737 Advances paid 110 131,052 gible Assets: Properties; land rights adjuivalent to real property; buildings including buildings and third-party property 645,101 echnical equipment and machinery 1,065,178 Other facilities, furniture and actures and office equipment advances paid and accilities under construction 35,825 2,213,858 Investment Property 286,808	Balance on 31.12.2005	Balance on 31.12.2005         of Consolidation Translation T∈         Currency Translation T∈           Ingible Assets:         T∈         T∈           Concessions; industrial property rights and imilar rights, advantages and licences         32,205         2,336         87           Goodwill         98,737         29,462         3           Advances paid         110         0         0           131,052         31,798         90           gible Assets:         Properties; land rights quivalent to real property; buildings including buildings and third-party property         645,101         29,157         4,367           echnical equipment and machinery         1,065,178         76,883         6,044           Other facilities, furniture and actures and office equipment and actives and office equipment and actives and office equipment and actives and office equipment actives and o	Balance on 31.12.2005         of Consolidation solidation Translation         Currency Translation 1.1.2006         Balance on 1.1.2006           Ingible Assets:         T€         T€         T€         T€           Concessions; industrial property rights and imiliar rights, advantages and licences         32,205         2,336         87         34,628           Goodwill         98,737         29,462         3         128,202           Industrial properties; land rights requivalent to real property; suildings including buildings and third-party property         645,101         29,157         4,367         678,625           Properties; land machinery         1,065,178         76,883         6,044         1,148,105           Other facilities, furniture and actures and office equipment and actures and and actifice under construction         35,825         119         750         36,694           Investment Property         286,808         0         1,770         288,578	Balance on 31.12.2005         of Consolidation Translation         Currency Translation         Balance on 1.1.2006         Additions Telescope (according to the part of the part)         Additions Translation         Telescope (according to the part)         Additions Telescope (according to the part)         Telescope (according to the part)         Additions Translation         Telescope (according to the part)         Additions Telescope (according to the part)         Telescope (according to the part)         Additions Telescope (according to the part)         Telescope (according to the part)         Additions Telescope (according to the part)	Balance on 31.12.2005         of Consolidation Translation Translation 1.1.2006         Additions Transfers Transfers Translation 1.1.2006         Additions Transfers Transfers Translation Translation 1.1.2006         Additions Transfers Transfers Translation Translation 1.1.2006         Additions Transfers Transfers Translation 1.1.2006         Additions Transfers Transfers Translation 1.1.2006         Television Transfers Television Translation 1.2.2006         Television Transfers Television Television Television 1.2.2006         Television Television Television 1.2.2006         Television Television Television Television 1.2.2006         Television Television Television 1.2.2006         Television Televi	Balance on 31.12.2005   Solidation   Translation   Translation   Translation   Transfers   Disposals   Translation   Translation   Translation   Transfers   Translation   Transfers   Translation   Transfers   Translation   Transfers   Translation   Transfers   Translation   Tran

<sup>1)</sup> of this amount, impairments of T€ 19,060 (Previous year: T€ 15,590); 2) of this amount, reversal of depreciation T€ 318 (Previous year: T€ 0)

# CONSOLDATED STATEMENT OF CHANGES IN FIXED ASSETS AS OF 31 DECEMBER 2007

#### **Acquisition and Production Costs**

_		3,015,498	643,082	11,066	3,669,646	539,437	4,405	231,949	
III.	Investment Property	300,354	0	-926	299,428	4,403	0	3,804	
_		2,559,493	481,153	8,277	3,048,923	528,018	4,375	224,733	
	facilities under construction	54,894	13,348	500	68,742	75,204	-45,142	0	
	4. Advances paid and								
	fixtures and office equipment	575,043	62,146	-101	637,088	136,883	1,106	90,979	
	3. Other facilities, furniture and								
	and machinery	1,234,260	306,120	6,119	1,546,499	259,737	26,290	111,999	
	Technical equipment						······································		
II.	Tangible Assets:  1. Properties; land rights equivalent to real property; buildings including buildings on third-party property	695,296	99,539	1,759	796,594	56,194	22,121	21,755	
_	T	155,651	161,929	3,715	321,295	7,016	30	3,412	
	3. Advances paid	120	0	0	120	0	-120	0	
	2. Goodwill	119,108	142,384	3,581	265,073	594	0	786	
	property rights and similar rights, advantages and licences	36,423	19,545	134	56,102	6,422	150	2,626	
I.	Intangible Assets: 1. Concessions; industrial								
		T€	T€	T€	T€	T€	T€	T€	
		31.12.2006	solidation	Translation	1.1.2007	Additions	Transfers	Disposals	
		Balance on	of Con-	Currency	Balance on				
			in Scope						

<sup>&</sup>lt;sup>1)</sup> of this amount, impairments of T€ 7,087 (Previous year: T€ 19,060); <sup>2)</sup> of this amount, reversal of depreciation of T€ 2,387 (Previous year: T€ 318)

Accumulated Depreciation							Carrying Values		
		Changes in Scope	Currency						
Balance on	Balance on	of Con-	Trans-				Balance on	Values	Values
31.12.2006	31.12.2005	solidation	lation	Additions <sup>1)</sup>	Transfers	Disposals <sup>2)</sup>	31.12.2006	31.12.2006	31.12.2005
T€	T€	T€	T€	T€	T€	T€	T€	T€	T€
36,423	24,844	2,037	80	4,338	-87	2,627	28,585	7,838	7,361
119,108	39,123	0	0	15,120	0	6,789	47,454	71,654	59,614
120	0	0	0	0	0	0	0	120	110
155,651	63,967	2,037	80	19,458	-87	9,416	76,039	79,612	67,085
695,296	196,010	10,218	140	21,124	-70	11,483	215,939	479,357	449,091
1,234,260	707,689	76,503	4,037	111,556	6,598	86,705	819,678	414,582	357,489
575,043	324,933	66,898	2,416	69,593	-6,441	63,612	393,787	181,256	142,821
54,894	0	0	0	0	0	0	0	54,894	35,825
2,559,493	1,228,632	153,619	6,593	202,273	87	161,800	1,429,404	1,130,089	985,226
300,354	136,167	0	1,032	7,947	0	0	145,146	155,208	150,641
3,015,498	1,428,766	155,656	7,705	229,678	0	171,216	1,650,589	1,364,909	1,202,952

	Accumulated Depreciation Changes							Carrying Values		
		in Scope	Currency							
Balance on	Balance on	of Con-	Trans-				Balance on	Values	Values	
31.12.2007	31.12.2006	solidation	lation	Additions1)	Transfers	Disposals <sup>2)</sup>	31.12.2007	31.12.2007	31.12.2006	
T€	T€	T€	T€	T€	T€	T€	T€	T€	T€	
60,048	28,585	3,569	45	3,202	65	2,450	33,016	27,032	7,838	
264,881	47,454	1,064	3	3,924	0	384	52,061	212,820	71,654	
0	0	0	0	0	0	0	0	0	120	
324,929	76,039	4,633	48	7,126	65	2,834	85,077	239,852	79,612	
853,154	215,939	38,290	693	24,797	6,607	6,382	279,944	573,210	479,357	
1,720,527	819,678	176,747	3,666	155,413	9,902	90,158	1,075,248	645,279	414,582	
684,098	393,787	50,097	53	87,083	-16,574	56,624	457,822	226,276	181,256	
98,804	0	0	0	0	0	0	0	98,804	54,894	
3,356,583	1,429,404	265,134	4,412	267,293	-65	153,164	1,813,014	1,543,569	1,130,089	
300,027	145,146	0	-130	9,052	0	3,448	150,620	149,407	155,208	
3,981,539	1,650,589	269,767	4,330	283,471	0	159,446	2,048,711	1,932,828	1,364,909	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31.12.2007

#### **Basic Principles**

STRABAG SE is one of Europe's leading construction groups. The company has its headquarters in Villach, Austria. From the core markets of Austria and Germany, STRABAG is present via its numerous subsidiaries in all countries of Eastern and South-East Europe, including Russia, in selected markets of Western Europe, on the Arabian Peninsula as well as in the project business in Africa, Asia and America. STRABAG's activities span the entire construction industry (Building Construction and Civil Engineering, Transportation Infrastructures, Tunnelling, construction related services) and cover the entire value-added chain in the field of construction.

The Consolidated Financial Statements of STRABAG SE with reporting date of 31 December 2007 were drawn up under application of Article 245a Paragraph 2 of the Austrian Commercial Code (UGB) in accordance with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB), including the interpretations of the International Financial Reporting Interpretations Committee (IFRIC).

Applied were exclusively those standards and interpretations adopted by the European Commission before the reporting deadline and published in the Official Journal of the European Union. Further reporting requirements of Article 245a Paragraph 1 of the Austrian Commercial Code (UGB) were fulfilled as well.

In addition to the Income Statement and the Balance Sheet, the Financial Statements include a Cash-flow Statement in accordance with IAS 7, a Statement of Changes in Equity and a Statement of Recognized Income and Expense (IAS 1). The Disclosures in the Notes also contain a Segment Reporting section in accordance with IAS 14.

In order to improve the clarity of the representation, various items in the Balance Sheet and the Income Statement have been combined. These items have been shown separately and are explained in the group notes. The Income Statement has been drawn up in accordance with the nature of expense method.

The Consolidated Financial Statements were drawn up in T€. The presentation in T€ may result in rounding differences.

#### **Changes to Accounting and Valuation Methods**

The IASB has passed a series of changes to the existing body of IFRS as well as several new IFRS standards which must be applied as of 1 January 2007. The first-time application of the IFRS standards mentioned had the following consequences on STRABAG SE's consolidated financial statements as of 31 December 2007:

IFRS 7 Financial Instruments: Disclosures

IFRS 7 requires extensive disclosures about the significance of financial instruments for an entity's financial position and performance as well as qualitative and quantitative disclosures concerning the nature and extent of exposure to risks arising from financial instruments. These additional disclosure requirements resulted in no changes to the accounting and valuation methods.

IAS 1 Capital Disclosures

The amendments to IAS 1 involve additional disclosure requirements in the Consolidated Financial Statements. The new capital disclosure requirements had no effect on the accounting and valuation methods.

### **Future Changes of Financial Reporting Standards**

The IASB and the IFRIC approved further standards and interpretations. However, these were not required to be applied in the 2007 financial year. The amendments affect the following standards and interpretations:

# Application for financial years

	begin on or aπer
IFRS 3 Business Combinations	1.1.2009
IFRS 8 Operating Segments	1.1.2009
IAS 1 Presentation of Financial Statements	1.1.2009
IAS 23 Borrowing Costs	1.1.2009
IAS 27 Consolidated Financial Statements and Accounting for Investments in Subsidiaries	1.7.2009
IAS 32 Financial Instruments: Presentation	1.1.2009
IFRIC 11 IFRS 2 – Group and Treasury Share Transactions	1.3.2007
IFRIC 12 Service Concession Arrangements 1)	1.1.2008
IFRIC 13 Customer Loyalty Programmes	1.1.2008
IFRIC 14 The Limit on a Defined Benefit Asset,	
Minimum Funding Requirements and their Interaction	1.7.2008

<sup>1)</sup> pending EU recognition

Effects on the Consolidated Financial Statements are expected in particular from the application of IAS 23 (Borrowing Costs) and from IFRIC 12 (Service Concession Arrangements). IAS 23 requires the capitalization of borrowing costs that are directly attributable to the acquisition, construction or production of qualifying assets. IFRIC 12 deals with the accounting of service concession arrangements and foresees the accounting of the arrangement as either a financial asset or an intangible asset.

Early application of the new standards is not planned.

#### Scope of Consolidation

The Consolidated Financial Statements as of 31 December 2007 include STRABAG SE as well as all major domestic and foreign subsidiaries where STRABAG SE either directly or indirectly holds a majority of the voting rights. Major associated companies are reported in the Balance Sheet using the equity method.

Not included were 311 (Previous year: 278) companies whose influence on the Group's financial position, financial performance and cash-flows is insignificant. The output volume performed by the subsidiaries not included in the consolidated financial statements comes to less than 1.8 % of the total output volume of the group.

Subsidiaries included in the 2007 Consolidated Financial Statements are given in the List of Subsidiaries, Associated Companies and Investments.

The financial year for all consolidated and associated companies – with the exception of Viamont DSP a.s., Aussig, Czech Republic, whose financial year ends on 31 May – is identical with the calendar year.

The number of consolidated companies changed in the 2007 financial year as follows:

	consolidation	equity method
Situation on 31.12.2006	241	12
First-time inclusions in year under report	50	4
Mergers in year under report	-9	0
Exclusions in year under report	-4	-2
Situation on 31.12.2007	278	14

## **Additions to Scope of Consolidation**

The following companies formed part of the **scope of consolidation** for the first time on the reporting date:

Company	Stake %	Date of acquisition or foundation
Consolidation:		
"Crnagoraput" AD, Podgorica	50.99	1.1.20071)
"GfB" Gesellschaft für Bauwerksabdichtungen mbH, Kobern-Gondorf	100.00	10.12.2007
"IT" Ingenieur- und Tiefbau GmbH, Kobern-Gondorf	100.00	10.12.2007
"Slaskie Drogi" SPOLKA z Ograniczona Odopowiedzialnoscia, Rybnik	100.00	5.11.2007
Al Hani General Construction Co., Tripoli	60.00	18.7.2007
ANTREPRIZA DE REPARATII SI LUCRARI ARL CLUJ S.A., Cluj-Napoca	100.00	4.9.2007
ASFALT SLASKI sp. z o.o., Gliwice	51.00	13.4.2007
Baugesellschaft Claus Alpen mbH, Neustadt	100.00	19.12.2007
Baukontor Gaaden Gesellschaft m.b.H., Gaaden	100.00	22.11.2007
BBS Baustoffbetriebe Sachsen GmbH, Hartmannsdorf	100.00	18.6.2007
Bitunova Kft., Budapest	100.00	28.08.2007 <sup>2)</sup>
BITUNOVA UKRAINA TOV, Brovary	60.00	1.1.20071)
BMTI d.o.o. Beograd, Belgrad	100.00	8.1.2007
BRVZ d.o.o. Beograd, Belgrad	100.00	8.1.2007
Cestar d.o.o., Slavonski Brod	74.90	3.7.2007
Diabaswerk Saalfelden Gesellschaft mbH, Saalfelden	100.00	1.1.2007
DRUMURI SI PODURI SA, Buzau	100.00	30.11.2007
ECS European Construction Services GmbH, Möhrfelden-Walldorf	100.00	1.1.2007
Eichholz Eivel GmbH, Berlin	100.00	1.1.20071)
Gebr. von der Wettern Gesellschaft mit beschränkter Haftung, Cologne	100.00	10.12.2007
GEORG BOERNER DACH UND STRASSE GMBH, Bad Hersfeld	75.00	21.2.2007
GRIPROAD Spezialbeläge und Baugesellschaft mbH, Cologne	100.00	10.12.2007
Fahrleitungsbau GmbH, Essen	100.00	25.4.2007
Frissbeton Kft., Budapest	100.00	28.8.2007 <sup>2)</sup>
Josef Möbius Bau-Aktiengesellschaft, Hamburg	70.00	26.11.2007
Kieswerke Weserbergland GmbH & Co. KG, Emmerthal	100.00	6.9.2007
Kurz Hoch- und Ingenieurbau GmbH, Walchsee	100.00	4.6.2007
LPRD Leszczynskie Przedsiebiorstwo Robot Drogowo-Mostowych sp. z o.o., Leszno	57.29	13.4.2007
Möbius Construction Ukraine Ltd., Nikolayev City	100.00	26.11.2007
NOSTRA Cement Gyártó és Kereskedelmi Korlátolt Felelösségü Társaság, Budapest	100.00	1.1.20071)
Ottokar Klug Gesellschaft m.b.H., Vienna	100.00	1.1.2007
Passivhaus Kammelweg Bauträger GmbH, Vienna	100.00	1.1.20071)

Polski Asfalt sp. z o.o., Wroclaw	100.00	13.4.2007
Polski Asfalt Szczecin sp. z o.o., Stargard Szczecinski	100.00	13.4.2007
Polskie Kruszywa sp. z o.o., Wroclaw	100.00	13.4.2007
Stoppacher Metalltechnik GmbH, Spittal an der Drau	51.00	1.1.2007
STRABAG Development SK s.r.o., Bratislava	100.00	1.1.20071)
Strabag-MML Kft., Budapest	100.00	28.8.20072)
STRABAG Ras Al Khaimah LLC, Ras Al Khaimah	100.00	31.1.2007
Strabag Umweltanlagen GmbH, Dresden	100.00	5.6.2007
TPA za obezbedenje kvaliteta i inovacije d.o.o. Beograd, Belgrad	100.00	8.1.2007
T S S Technische Sicherheits-Systeme GmbH, Cologne	100.00	10.12.2007
Utepitogepek Kft., Budapest	100.00	28.8.20072)
Weserbergland Verwaltungs GmbH, Emmerthal	100.00	6.9.2007
WMB Drogbud sp. z o.o., Czestochowa	51.00	13.4.2007
WOHNGARTEN SENSENGASSE BAUTRÄGER GMBH, Vienna	55.00	1.1.20071)
Wohnen am Krautgarten Bauträger GmbH, Vienna	100.00	1.1.20071)
Xaver Bachner Bauunternehmung GmbH, Straubing	100.00	1.1.20071)
Zezelivskij karier TOV, Zezelev	94.00	31.10.2007
Züblin Construct s.r.l., Bucarest	100.00	1.1.20071)
Equity Method		
AKA Alföld Koncesszios Autopalya Zrt., Budapest	25.12	1.1.20071)
Autocesta Zagreb-Macelj d.o.o., Krapina	50.98	1.1.20071)
Directroute (Limerick) Construction Limited, Fermoy	40.00	1.1.20071)
Kieswerk Rheinbach GmbH & Co. Kommanditgesellschaft, Cologne	50.00	10.12.2007

Due to its increased business volume, the company was included in the scope of consolidation of the group for the first time effective 1 January 2007. The foundation/acquisition of the company occurred before 1 January 2007.

The companies were created by spinning off from the fully consolidated Strabag Epitö Zartköruen Muködo Reszvenytarsasag, Budapest.

In April 2007, the cartel authorities gave their approval for the takeover of the direct and indirect Polish subsidiaries of the Swedish construction group NCC. The group owns a number of asphalt mixing facilities and quarries. In the future, the acquired entities will do business under the name Polski Asfalt.

Due to price adaptation clauses in the transfer agreement, the final purchase price has not yet been determined.

The purchase price is allocated to the assets and liabilities as follows:

	Polski Asfalt-Group
	T€
Acquired assets and liabilities:	
Goodwill	65,369
Other non-current assets	42,561
Current assets	48,676
Increase in minority interest in equity	-4,729
Non-current liabilities	-552
Current liabilities	-45,299
Purchase price	106,026
Acquired cash and cash equivalents	-8,633
Net cash outflow from the acquisition	97,393

Effective 1 January 2007, Linde-KCA-Dresden GmbH spun out its Environmental Plants business unit into a separate company and transferred it to STRABAG SE as Strabag Umweltanlagen GmbH. With the acquisition, STRABAG SE bolsters its environmental technology business with valuable know-how in process engineering and plant construction.

The purchase price is allocated to the assets and liabilities as follows:

#### Strabag Umweltanlagen

I€
5,683
1,398
34,918
-661
-40,266
1,072
-1,476
-404

In April 2007, STRABAG SE acquired the Essen, Germany-based Fahrleitungsbau GmbH. The company's business activities cover the entire value-added chain for the construction of railroad overhead lines.

The purchase price is allocated to the assets and liabilities as follows:

#### Fahrleitungsbau T€ Acquired assets and liabilities: Goodwill 11,693 Other non-current assets 1,521 Current assets 15,613 -4,899 Non-current liabilities Current liabilities -8,932 Purchase price 14,996 Acquired cash and cash equivalents -1,671 Net cash outflow from the acquisition 13,325

In October 2007, STRABAG acquired 100 % of Cologne-based Gebr. von der Wettern GmbH. The cartel authorities approved the transaction on 10 December 2007. The acquisition serves to bolster the Group's competencies in the Transportation Infrastructure Segment and to expand the access to resources and raw materials in Germany.

The purchase price is allocated to the assets and liabilities as follows:

Gebr. von der Wet	
	T€
Acquired assets and liabilities:	
Goodwill	27,853
Other non-current assets	25,433
Current assets	20,162
Non-current liabilities	-16,956
Current liabilities	-33,942
Purchase price	22,550
Acquired cash and cash equivalents	-3,069
Net cash outflow from the acquisition	19,481

In September 2007, STRABAG acquired a 70 % stake in Hamburg-based Josef Möbius AG, a specialist in soil and hydraulic engineering. The deal was approved by the cartel authorities in November 2007. Möbius' area of competence largely comprises heavy earthmoving, road, railway and airport construction, the development of large industrial sites, the construction and maintenance of waterways, and dyking. Due to an existing put option by the previous owner, the company has been consolidated with 100 % and the minority interest shown as a liability.

The purchase price is allocated to the assets and liabilities as follows:

	Möbius
	T€
Acquired assets and liabilities:	
Goodwill	10,165
Other non-current assets	72,305
Current assets	48,461
Non-current liabilities	-38,884
Current liabilities	-37,333
Purchase price	54,714
Acquired cash and cash equivalents	-15,466
Less non-cash-effective purchase price component	-16,414
Net cash outflow from the acquisition	22,834

To expand and strengthen the Building Materials business field, STRABAG acquired the following companies in the financial year 2007 or included them in the consolidated financial statements for the first time due to the increased volume of their business: GEORG BÖRNER DACH UND STRASSE GMBH, Bad Hersfeld; Diabaswerk Saalfelden Gesellschaft mbH, Saalfelden; Baukontor Gaaden Gesellschaft m.b.H., Gaaden; Bitunova Ukraina Tov, Brovary; Zezelivsky Karier Tov, Zezelv; BBS Baustoffbetriebe Sachsen GmbH, Hartmannsdorf; Kieswerke Weserbergland GmbH & Co. KG, Emmerthal.

The purchase prices are allocated to assets and liabilities as follows:

#### **Acquisitions Building Materials**

	T€
Acquired assets and liabilities:	
Goodwill	3,472
Other non-current assets	38,766
Current assets	14,172
Increase in minority interest in equity	-1,377
Non-current liabilities	-23,123
Current liabilities	-1,134
Purchase price	30,776
Acquired cash and cash equivalents	-1,322
Less non-cash-effective purchase price component	-615
Net cash outflow from the acquisition	28,839

To expand an area-wide presence in the Transportation Infrastructures Segment in the CEE region, STRABAG acquired the following companies in the financial year 2007: ANTEPRIZA DE REPARATII SI LUCRARI ARL CLUJ S.A., Cluj-Napoca, Romania; "Crnagoraput" AD, Podgorica, Montenegro; and Cestar d.o.o., Slavonski Brod, Croatia.

The purchase prices are allocated to assets and liabilities as follows:

#### **Acquisitions CEE**

	I€
Acquired assets and liabilities:	
Goodwill	14,317
Other non-current assets	30,247
Current assets	23,456
Increase in minority interest in equity	-4,517
Non-current liabilities	-8,982
Current liabilities	-26,849
Purchase price	27,672
Acquired cash and cash equivalents	-1,469
Less non-cash-effective purchase price component	-8,400
Net cash outflow from the acquisition	17,803

In Austria and Germany, the following companies were acquired or newly founded in the financial year 2007: Baugesellschaft Claus Alpen mbH, Neustadt, active in the Transportations Infrastructures Segment in Northern Germany; Stoppacher Metalltechnik GmbH, Spittal an der Drau, and Ottokar Klug Gesellschaft m.b.H, Vienna, and Kurz Hoch- und Ingenieurbau GmbH, Walchsee, all active in the Building Construction & Civil Engineering Segment.

The purchase prices are allocated to assets and liabilities as follows:

#### **Acquisitions Austria/Germany**

T€
2,685
13,482
7,366
-49
-6,139
-13,126
4,219
-876
-650
2,693

The purchase prices, acquired assets and liabilities of the remaining initial consolidations is represented as follows:

	Others
	T€
Acquired assets and liabilities:	
Other non-current assets	16,819
Current assets	19,798
Increase in minority interest in equity	-1,692
Non-current liabilities	-3,019
Current liabilities	-22,868
Purchase price	9,038
Acquired cash and cash equivalents	-2,762
Less non-cash-effective purchase price component	-7,230
Net cash inflow from the acquisition	-954

The consolidation of companies included for the first time took place at the date of acquisition or the nearest reporting date provided that this had no significant implications to an inclusion at the date of acquisition.

In the financial year 2007, negative goodwill in the amount of T€ 613 (Previous year: T€ 16,552) occurred. This amount is reported under Other Operating Income.

Assuming a fictitious first-time consolidation on 1 January 2007 for all acquisitions in the 2007 financial year, the consolidated revenue would amount to T€ 10,213,122 and consolidated profit would have decreased by a total of T€ -12,338.

All companies which were consolidated for the first time in 2007 contributed  $T \in 305,102$  to revenue and  $T \in -48,721$  to profit.

### **Acquisitions after the Reporting Period**

Further acquisitions were made between the end of the reporting period and the approval of the consolidated financial statements:

In February 2008, STRABAG acquired 100 % of Czech construction firm JHP spol s.r.o., a specialist in bridge-building. JHP spol s.r.o. generated revenues of about € 26.5 million in 2006 and last employed 280 people. The competent cartel authorities have already approved the transaction.

In February 2008, STRABAG acquired 51 % of Albanian construction firm Trema Engineering 2 Sh. P.K. Trema Engineering employs about 230 people and generated revenues of € 19 million in the 2006 financial year.

Pending approval by the cartel authorities, STRABAG acquired 100 % of Italian construction firm Adanti SpA. Adanti SpA is active in all segments in Italy. The company generated revenues of € 160 million in 2007 and employed 370 people. STRABAG Group has not obtained control over the company yet.

In March 2008, STRABAG acquired a majority stake in F. Kirchhoff AG. The Kirchhoff Group is the market leader in road construction in Baden-Württemberg. Kirchhoff is also active in the fields of raw materials extraction and processing as well as in the field of building construction and civil engineering. In 2007, the group generated an output volume of € 350 million and employed 1,600 people. STRABAG Group has not obtained control over the company yet.

In early April 2008, STRABAG acquired 85 % of Swedish construction company ODEN Anläggningsentreprenad AB, Stockholm. The company is considered a specialist for infrastructure projects in Sweden and is largely active in the fields of road construction and tunnelling. In 2007, ODEN generated revenues of € 121 million and employed about 400 people. STRABAG Group has not obtained control over the company yet.

#### Disposals from the Scope of Consolidation

As of 31 December 2007, the following companies were no longer included in the scope of consolidation:

#### **Consolidation:**

"Slaskie Drogi" SPOLKA z Ograniczona Odopowiedzialn	oscia, Rybnik	merger with Polski Asfalt
		Sp z o.o., Wroclaw
Colonius-Carré Entwicklungsgesellschaft mbH, Cologne		reduction of business activity
DRUMURI SI PODURI SA, Buzau		merger with Strabag srl, Bucharest
Dyckerhoff & Widmann AG and Partner LLC, Oman		reduction of business activity
DYWIDAG Schlüsselfertig und Ingenieurbau GmbH, Mur	nich	reduction of business activity
Egolf AG Strassen- und Tiefbau, Weinfelden	merger v	with Egolf AG Strassen- und Tiefbau
	(former Egolf Ba	auunternehmungen AG), Weinfelden
Egolf Baustoffe AG, Bürglen	merger v	with Egolf AG Strassen- und Tiefbau
	(former Egolf Ba	auunternehmungen AG), Weinfelden
GVD Versicherungsvermittlungen - Dienstleistungen Gm	bH, Cologne	reduction of business activity
PREFABRIKAT, spol. s.r.o., Veľké Leváre	merger with ZIPP	BRATISLAVA spol. s.r.o., Bratislava
Murer-Strabag AG, Erstfeld	merg	ger with ZÜBLIN MURER AG, Zurich
Polski Asfalt Szczecin sp. z o.o., Stargard Szczecinski	merger v	with Polski Asfalt Sp z o.o., Wroclaw
Preusse Bauholding GmbH & Co. KG, Hamburg		accretion to Strabag AG, Cologne
Pyhrn Motorway GmbH, Aschheim	merger with St	rabag International GmbH, Cologne

The de-consolidation of companies led to insignificant disposals among assets and liabilities.

#### **Methods of Consolidation**

The financial statements of the domestic and foreign companies included in the consolidation are drawn up in accordance with uniform methods of accounting and valuation. The annual financial statements of the domestic and foreign group companies are adapted accordingly.

Capital consolidation is made in accordance with the stipulations contained in IFRS 3. All assets and liabilities of the subsidiary companies are recorded at the fair values. The proportional equity thereby determined is offset by the carrying value of the investment. A difference on the assets side, which is allotted to special, identifiable intangible assets acquired in the course of business combinations, is recognized separately from goodwill. If a useful life can be allocated to these assets, the planned amortization is made over the projected useful life. Intangible assets with an undefined useful life are tested annually for their fair value and amortized if necessary on the basis of an impairment test.

Any remaining differences on the assets side are capitalized as goodwill and submitted once annually to an impairment test in accordance with IAS 36.

In the financial year 2007, T€ 141,237 (Previous year: T€ 30,001) in goodwill arising from capital consolidation were recognized as asset.

Negative goodwill stemming from capital consolidation is recorded directly through profit and loss.

The same principles of capital consolidation as in the case of consolidated companies, are applied to investments included under the equity method whereby the respective last available financial statements serve as the basis for the equity method. A goodwill of T€ 1,613 (Previous year: T€ 18,951) in the account balance results from the first-time application of the equity method of the newly acquired companies.

Within the framework of debt consolidation, outstanding trade receivables, loans and other receivables are offset with the corresponding liabilities and provisions of the subsidiaries included in the Consolidated Financial Statements.

Expenses and revenues from intra-group transactions have been eliminated. Results incurred from intra-group transactions that are recognized in the non-current and current assets have been eliminated if they are material.

Minority interests in equity and profits of companies controlled by the parent company are shown separately in the consolidated financial statements.

The necessary tax deferrals are made for consolidation procedures.

# The following list shows the fully consolidated companies included in the consolidated financial statement.

<b>Austria</b> nom	inal capital	stake
	TATS/T€	in %
"A-WAY Infrastrukturprojektentwicklungs- und -betriebs GmbH",		
Spittal an der Drau	€ 35	100.00
"Daheim" Bau- und Wohnungseigentumsgesellschaft m.b.H., Vienna	€ 36	100.00
"DOMIZIL" Bauträger GmbH, Vienna	€ 727	100.00
"Filmforum am Bahnhof" Errichtungs- und Betriebsgesellschaftm.b.H., Vienna	3,000	100.00
"Geschäfts- und Bürohaus Sterneckstraße Errichtungs- und Betriebs GmbH", Vie	nna €35	100.00
"SBS Strabag Bau Holding Service GmbH", Spittal an der Drau	€ 35	100.00
"Wiener Heim" Wohnbaugesellschaft m.b.H., Vienna	€ 741	100.00
ABR Abfall Behandlung und Recycling Schwadorf GmbH, Schwadorf	€ 36	100.00
Asphalt & Beton GmbH, Lendorf	€ 36	100.00
AUSTRIA ASPHALT GmbH & Co OHG, Spittal an der Drau	500	100.00
Bau Holding Beteiligungs AG, Spittal an der Drau  Reutenter Cooden Coolleghoff in h. L. Cooden	€ 48,000	100.00
Baukontor Gaaden Gesellschaft m.b.H., Gaaden Bitumen Handelsgesellschaft m.b.H. & Co KG, Loosdorf	500 3,000	100.00
BITUNOVA Baustofftechnik Gesellschaft m.b.H., Spittal an der Drau	2,000	100.00
BMTI-Baumaschinentechnik International GmbH, Trumau	€ 1,454	100.00
BRVZ Bau- Rechen- u. Verwaltungszentrum Gesellschaft m.b.H.,	0 1, 10 1	100.00
Spittal an der Drau	€ 37	100.00
Bug-AluTechnic GmbH, Dornbirn	€ 5,000	100.00
BUSINESS BOULEVARD Errichtungs- und Betriebs GmbH, Vienna	€ 90	100.00
Diabaswerk Saalfelden Gesellschaft m.b.H., Saalfelden	€ 363	80.00
Eckstein Holding GmbH, Kennelbach	1,000	100.00
ERMATEC Maschinen Technische Anlagen Gesellschaft m.b.H., Vienna	€ 1,897	100.00
F. Lang u. K. Menhofer Baugesellschaft m.b.H. & Co. KG, Eggendorf	€ 1,192	100.00
Fachmarktzentrum Arland Errichtungs- und Vermietungsgesellschaft mbH, Vienna		100.00
FUSSENEGGER Hochbau und Holzindustrie GmbH, Dornbirn	€ 44	100.00
Goldeck Bergbahnen GmbH, Spittal an der Drau	€ 363	100.00
H. Westerthaler Baugesellschaft m.b.H., St. Johann im Pongau	€ 36	100.00
Ilbau Liegenschaftsverwaltung GmbH, Spittal an der Drau	€ 4,500	100.00
Innerebner Baustahl GmbH, Wiener Neustadt Insond Spezialtiefbau Gesellschaft m.b.H, Vienna	€ 36	100.00
KAB Straßensanierung GmbH & Co KG, Spittal an der Drau	€ 1,500 € 133	50.60
Kanzel Steinbruch Dennig Gesellschaft mit beschränkter Haftung, Gratkorn	500	75.00
Kurz Hoch- und Ingenieurbau GmbH, Walchsee	€ 35	100.00
Leitner Gesellschaft m.b.H., Hausmening	4,800	100.00
Mineral Abbau GmbH, Spittal an der Drau	€ 36	100.00
Mischek Bauträger Service GmbH, Vienna	€ 36	100.00
Mischek Leasing eins Gesellschaft m.b.H., Vienna	€ 36	100.00
Mischek Systembau GmbH, Vienna	€ 1,000	100.00
Nordpark Errichtungs- und Betriebs GmbH, Innsbruck	€ 35	51.00
OAT - Bohr- und Fugentechnik Gesellschaft m.b.H., Spittal an der Drau	1,000	51.00
Osttiroler Asphalt Hoch- und Tiefbauunternehmung GmbH, Lavant in Osttirol	€ 36	80.00
Ottokar Klug Gesellschaft m.b.H., Vienna	€ 37	100.00
Pagitz Metalltechnik GmbH, Spittal an der Drau	€ 35	100.00

	0.400	400.00
Passivhaus Kammelweg Bauträger GmbH, Vienna	€ 100	100.00
PRO Liegenschaftsverwaltungs- und Verwertungsgesellschaftm.b.H., Vienna	500	100.00
RBS Rohrbau-Schweißtechnik Gesellschaft m.b.H., Linz	€ 291	100.00
Stadtbaumeister Architekt Franz Böhm GmbH, Vienna	€ 36	100.00
Stoppacher Metalltechnik GmbH, Spittal an der Drau	€ 100	51.00
Storf Hoch- und Tiefbaugesellschaft m.b.H., Reutte	€ 727	100.00
STRABAG AG, Spittal an der Drau	€ 12,000	100.00
STRABAG Anlagentechnik GmbH, Thalgau	€ 1,000	100.00
STRABAG Facility Management GmbH, Spittal an der Drau	€ 36	100.00
Strabag Liegenschaftsverwaltung GmbH, Linz	€ 4,500	100.00
STRABAG SE, Villach	€ 114,000	100.00
TPA Gesellschaft für Qualitätssicherung und Innovation GmbH, Vienna	€ 37	100.00
Treuhandbeteiligung	500	100.00
UNIPROJEKT Bau- und Innenbau GmbH, Vienna	500	100.00
VAM-Valentiner Asphaltmischwerk Gesellschaft m.b.H. & Co.KG, Linz	€ 73	75.00
Vereinigte Asphaltmischwerke Gesellschaft m.b.H. & Co KG, Spittal an der Drau	€ 263	50.00
Wohnen am Krautgarten Bauträger GmbH, Vienna	€ 35	100.00
WOHNGARTEN SENSENGASSE BAUTRÄGER GMBH, Vienna	€ 35	55.00
Zentrum Rennweg S-Bahn Immobilienentwicklung GmbH, Vienna	500	100.00
Züblin Baugesellschaft m.b.H., Vienna	35,000	100.00
Züblin Holding GmbH, Vienna	€ 55	100.00

GERMANY	nominal capital TDEM/T€	stake in %
"GfB" Gesellschaft für Bauwerksabdichtungen mbH, Kobern-Gondorf	€ 205	100.00
"IT" Ingenieur- und Tiefbau GmbH, Kobern-Gondorf	€ 256	100.00
A.H.I-BAU Allgemeine Hoch- und Ingenieurbau-GmbH, Cologne	6.600	100.00
August & Jean Hilpert GmbH & Co. KG, Nürnberg	1,000	100.00
Baugesellschaft Claus Alpen mbH, Neustadt	€ 2.557	100.00
Baumann & Burmeister GmbH, Halle/Saale	€ 51	100.00
Bauträgergesellschaft Olande mbH, Hamburg	€ 25	51.00
Bauunternehmung Ohneis Gesellschaft mit beschränkter Haftung, Straubing	100	100.00
BBS Baustoffbetriebe Sachsen GmbH, Hartmannsdorf	30,000	100.00
becker bau GmbH u. Co. KG, Bornhöved	€ 3,100	100.00
Beton und Recycling GmbH & Co. KG, Emersleben	€ 1,030	100.00
Blees-Kölling-Bau GmbH, Cologne	2,500	100.00
BMTI-Baumaschinentechnik International GmbH, Cologne	€ 307	100.00
BRVZ Bau- Rechen- und Verwaltungszentrum GmbH, Cologne	€ 30	100.00
BRVZ Bau-Rechen-und Verwaltungszentrum GmbH, Dahlwitz/Hoppegarten	100	100.00
CLS Construction Legal Services GmbH, Cologne	€ 25	100.00
Deutsche Asphalt GmbH, Cologne	€ 26	100.00
DYWIDAG Bau GmbH, Munich	€ 25	100.00
DYWIDAG International GmbH, Munich	€ 5,000	100.00
DYWIDAG-Holding GmbH, Cologne	€ 500	100.00
Eberhard Pöhner Unternehmen für Hoch- und Tiefbau GmbH, Bayreuth	€ 30	100.00
Eberhardt Bau-Gesellschaft mbH, Berlin	300	100.00
ECS European Construction Services GmbH, Möhrfelden-Walldorf	€ 25	100.00
Ed. Züblin AG, Stuttgart	€ 20,452	57.26

Eduard Hachmann Gesellschaft mit beschränkter Haftung, Lunden	€ 520	100.00
Eichholz Eivel GmbH, Berlin	€ 25	100.00
Eichholz Rail GmbH, Lauda-Königshofen	€ 25	100.00
Eraproject Immobilien-, Projektentwicklung und		
Beteiligungsverwaltung GmbH, Berlin	100	100.00
Erschließungsgesellschaft "Am Schloßberg" Pantelitz GmbH, Neubranden	ıburg €25	100.00
ETG Erzgebirge Transportbeton GmbH, Freiberg	€ 290	60.00
Ezel Bauunternehmung Sindelfingen GmbH, Sindelfingen	€ 310	100.00
Fahrleitungsbau GmbH, Essen	€ 1,550	100.00
Friedrich Preusse Bauunternehmung		
Gesellschaft mit beschränkter Haftung, Braunschweig	€ 1,050	100.00
Gebr. von der Wettern Gesellschaft mit beschränkter Haftung, Cologne	5,000	100.00
GEORG BOERNER DACH UND STRASSE GMBH, Bad Hersfeld	€ 26	75.00
GRIPROAD Spezialbeläge und Baugesellschaft mbH, Cologne	400	100.00
HEILIT Umwelttechnik GmbH, Düsseldorf	€ 2,000	100.00
Heilit+Woerner Bau GmbH, München	€ 18,000	100.00
Helmus Straßen-Bau-Gesellschaft mbH & Co. KG, Vechta	6,000	100.00
Ilbau GmbH Deutschland, Berlin	€ 4,700	100.00
Ilbau Liegenschaftsverwaltung GmbH, Dahlwitz-Hoppegarten	15,000	100.00
Industrielles Bauen Betreuungsgesellschaft mbH, Stuttgart	500	100.00
Jakob Gärtner GmbH, Friedberg	105	100.00
Josef Möbius Bau-Aktiengesellschaft, Hamburg	€ 6,833	70.00
Josef Riepl Unternehmen für Hoch- und Tiefbau GmbH, Regensburg	20,000	100.00
Josef Riepl Unternehmen für Ingenieur- und Hochbau GmbH, Schermbech	k € 900	100.00
Kieswerke Weserbergland GmbH & Co. KG, Emmerthal	€0	100.00
Leonhard Moll Hoch- und Tiefbau GmbH, München	€ 51	100.00
Leonhard Moll Tiefbau GmbH, München	9,000	100.00
MAV Mineralstoff-Aufbereitung und -Verwertung GmbH, Krefeld	€ 600	50.00
Niersberger Gebäudemanagement GmbH & Co. KG, Nürnberg	€ 100	75.00
Ooms-Ittner-Hof GmbH, Cologne	1,000	100.00
Otto Rohr GmbH, Helmstedt	2,501	100.00
Preusse Baubetriebe Gesellschaft mit beschränkter Haftung, Hamburg	€ 1,050	100.00
Preusse Baubetriebe und Partner GmbH & Co. KG, Halberstadt	€ 520	100.00
PROTECTA Gesellschaft für Oberflächenschutzschichten mbH, Düsseldor		75.00
Pyhrn Concession Holding GmbH, Cologne	€ 38	100.00
RKB Rohrleitungs- und Kanalbau GmbH, Berlin	€ 2,660	100.00
ROBA Asphalt GmbH, Augsburg	€ 560	100.00
ROBA Baustoff GmbH, Augsburg	20,000	100.00
ROBA Transportbeton GmbH, Augsburg	€ 520	100.00
Robert Kieserling Industriefußboden		
Gesellschaft mit beschränkter Haftung, Hamburg	€ 1,050	100.00
Rodinger Ingenieurbau GmbH, Roding	€ 30	100.00
SAM Sächsische Asphaltmischwerke GmbH & Co. KG, Dresden	€ 3,100	100.00
SAT Straßensanierung GmbH, Horhausen	€ 30	100.00
SBR Verwaltungs-GmbH, Kehl/Rhein	€7,000	100.00
SF-Ausbau GmbH, Freiberg	€ 600	100.00
STRABAG AG, Cologne	€ 104,780	65.85
STRABAG Beton GmbH & Co. KG, Berlin	2,000	100.00
Strabag International GmbH, Cologne	5,000	100.00
STRABAG Projektentwicklung GmbH, Cologne	20,000	100.00

STRABAG Sportstättenbau GmbH, Dortmund	200	100.00
STRABAG Umweltanlagen GmbH, Dresden	€ 26	100.00
STRABAG Unterstützungskasse GmbH, Cologne	€ 26	100.00
Stratebau GmbH, Regensburg	8,000	100.00
T S S Technische Sicherheits-Systeme GmbH, Cologne	270	100.00
TPA Gesellschaft für Qualitätssicherung u. Innovation GmbH, Cologne	€ 511	100.00
Weserbergland Verwaltungs GmbH, Emmerthal	€ 25	100.00
Xaver Bachner Gesellschaft m.b.H., Straubing	500	100.00
Z-Bau GmbH, Magdeburg	100	100.00
Züblin Development GmbH, Cologne	€ 30,000	100.00
Züblin International GmbH, Stuttgart	€ 2,500	100.00
Züblin Projektentwicklung GmbH, Stuttgart	5,000	100.00
Züblin Spezialtiefbau GmbH, Stuttgart	6,000	100.00
Züblin Stahlbau GmbH, Hosena	3,000	100.00
Züblin Umwelttechnik GmbH, Stuttgart	€ 2,000	100.00
BELGIUM	nominal capital	stake
	T€	in %
DMTI DENELLIV Antuoro	£ 10	100.00
BMTI BENELUX, Antwerp BRVZ BENELUX, Antwerp	€ 19 € 19	100.00
N.V. STRABAG Belgium S.A., Antwerp	€ 8,059	100.00
N.V. STRABAG Benelux S.A., Antwerp	€ 6,863	100.00
BULGARIA	nominal capital	stake
	TLEW	in %
BRVZ EOOD, Sofia	100	100.00
INGSTROY SOFIA EAD, Sofia	13,313	100.00
TPA EOOD, Sofia	5	100.00
CHILE	nominal capital	stake
	TCLP	in %
Züblin International Chile Ltda., Santiago	5,969	100.00
Zubili iliteritational Office Ltda., Garitago	0,000	100.00
CHINA	nominal capital	stake
	TCNY	in %
Züblin Shanghai Changjiang Construction Engineering Co.Ltd., Shanghai	29,312	75.00
Zabili Ghanghai Ghanghang Gonstidelion Engineering Go.Etd., Ghanghai	23,012	70.00
DENMARK	nominal capital	stake
	TDKK	in %
Züblin Scandinavia a.s., Viby	500	100.00

CANADA	nominal capital TCAD	stake in %
Strabag Inc., Toronto	27,500	100.00
CROATIA	nominal capital THRK	stake in %
BMTI - gradevinski strojevi international d.o.o., Zagreb BRVZ-gradevinski-, racunovodstveni- i upravni centar d.o.o., Zagreb CESTAR drustvo s ogranicenom odgovornoscu za gradenje,	40 20	100.00 100.00
proizvodnju, projektiranje, trgovinu i usluge, Slavonski Brod  MINERAL IGM drustvo s ogranicenom odgovornoscu	1,100	74.90
za proizvodnju i trogovinu gradevnim materijalom, Zapuzane	10,681	100.00
Poduzece ZA Ceste Split dionicko drustvo, Split Strabag za gradevinske poslove d.o.o., Zagreb	18,810 48,230	87.31 100.00
TPA odrzavanje kvaliteta i inovacija drustvo s		
ogranicenom odgovornoscu, Zagreb	20	100.00
Züblin Hrvatska d.o.o., Zagreb	20	100.00
LYBIA	nominal capital TLYD	stake in %
Al Hani General Construction Co., Tripoli	4,000	60.00
MALAYSIA	nominal capital TMYR	stake in %
Züblin International Malaysia Sdn. Bhd., Kuala Lumpur	1,000	100.00
MONTENEGRO	nominal capital T€	stake in %
"Crnagoraput" AD, Podgorica	18,936	50.99
NETHERLANDS	nominal capital T€	stake in %
STRABAG Bouw en Ontwikkeling B.V., Dordrecht	450	100.00
OMAN	nominal capital TOMR	stake in %
Strabag Oman, Muscat	1,000	100.00

POLAND	nominal capital	stake
	TPLN	in %
ASEALT SLASKI Sp. 700. Climico	600	51.00
ASFALT SLASKI Sp. z o.o., Gliwice Augustowskie Przedsiebiorstwo Drogowe S.A., Augustow	800	100.00
BHG Sp. z o.o., Warschau	500	100.00
BITUPOL Sp z.o.o., Warschau	1,800	100.00
BMTI Polska sp.z.o.o., Pruszkow	2,000	100.00
BRVZ SPOLKA z.o.o., Warschau	500	100.00
Facility Management Polska Sp.z.o.o., Warschau	58	100.00
HEILIT + WOERNER Budowlana Sp.z o.o., Breslau	16,140	100.00
Kopalnia Granitu Mikoszow Sp. z o.o., Strzelin	9,361	100.00
Kopalnie Melafiru w Czarnym Borze Sp. z o.o., Czarny Bor	9,700	100.00
LPRD Leszczynskie Przedsiebiorstwo Robot Drogowo-Mostowych sp. z o.o		57.29
PL-BITUNOVA Sp z.o.o., Bierawa	2,700	95.00
Polski Asfalt Sp z.o.o., Wroclaw	60,000	100.00
Polskie Kruszywa Sp z.o.o., Wrocław	920	100.00
Przedsiebiorstwo Budownictwa Ogólnego i Usług Technicznych,	023	100.00
Slask Sp. z o.o., Katowice	295	60.98
SAT Sp. z o.o., Olawa	4,171	100.00
STRABAG Sp.z o.o., Warschau	11,000	100.00
TPA INSTYTUT BADAN TECHNICZNYCH SPÓLKA .z.o.o., Pruszków	600	100.00
WMB Drogbud Sp. z o.o., Czestochowa	10,638	51.00
Züblin Polska Sp.z o.o., Poznan	7,765	100.00
PORTUGAL	nominal capital	stake
	TPTE	in %
Zucotec - Sociedade de Construcoes Lda., Lissabon	40,000	100.00
CATAD	nominal canital	otolco
QATAR	nominal capital TRIY	stake in %
	וחוז	111 70
Strabag Qatar W.L.L., Qatar	200	100.00
ROMANIA	nominal capital	stake
TO MARIA	TRON	in %
ANTREPRIZA DE REPARATII SI LUCRARI ARL CLUJ S.A., Cluj-Napoca	1,956	100.00
Bitunova Romania SRL, Bucharest	16	100.00
BMTI - Tehnica Utilajelor Pentru Constructii SRL, Bucharest	28	100.00
BRVZ SERVICII & ADMINISTRARE SRL, Bucharest	278	100.00
Carb SA, Brasov	10,909	99.47
DRUMCO SA, Timisoara	12,957	70.00
Strabag srl, Bucharest	13,108	100.00
TPA Societate pentru asigurarea calitatii si inovatii SRL, Bucharest	28	100.00
Züblin Construct s.r.l., Bucharest	184	100.00

RUSSIA	nominal capital TRUR	stake in %
SAO BRVZ Ltd, Moscow	313	100.00
Strabag z.a.o., Moscow	14,926	100.00
Citabag Ziao., Mocoow	11,020	100.00
SAUDI ARABIA	nominal capital	stake
	TSAR	in %
Dywidag Saudi Arabia Limited, Jubail	10,000	100.00
SWEDEN	nominal capital	stake
	TSEK	in %
Züblin Scandinavia AB, Sollentuna	100	100.00
SWITZERLAND	nominal capital	stake
	TSFR	in %
BMTI GmbH, Erstfeld	20	100.00
BRVZ Bau-, Rechen- und Verwaltungszentrum AG, Erstfeld	100	100.00
Eggstein AG, Kriens	1,850	100.00
Egolf AG Strassen- und Tiefbau, Weinfelden	7,070	100.00
Meyerhans AG Amriswil, Amriswil	2,500	100.00
Meyerhans AG, Strassen- und Tiefbau Uzwil, Uzwil	100	100.00
ZÜBLIN MURER AG, Zurich	8,000	100.00
ZODEN WOLLETTAG, ZUIOT	0,000	100.00
SERBIA	nominal capital	stake
	TCSD/T€	in %
"Putevi" Cacak, Cacak	155,477	85.02
BMTI d.o.o. Beograd, Novi Beograd	€1	100.00
BRVZ d.o.o. Beograd, Novi Beograd	€1	100.00
Preduzece za puteve "Zajecar" a.D.Zajecar, Zajecar	265,015	93.29
STRABAG Beograd d.o.o., Belgrad	5	100.00
TPA za obezbedenje kvaliteta i inovacije d.o.o. Beograd, Novi Beograd	€1	100.00
Vojvodinaput-Pancevo a.d. Pancevo, Pancevo	108,747	81.51
SLOVAKIA	nominal capital	stake
	TSKK	in %
BMTI SK, s.r.o., Bratislava	1,000	100.00
BRVZ s.r.o., Bratislava	1,000	100.00
C.S. Bitunova spol. s.r.o., Zvolen	36,000	100.00
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Errichtungsgesellschaft Strabag Slovensko s.r.o., Bratislava-Ruzinov	200	100.00
KSR - Kamenolomy SR, s.r.o., Zvolen	744	100.00
OAT spol. s.r.o., Bratislava	6,000	100.00
Slovasfalt, spol.s.r.o., Bratislava	277,835	100.00
STRABAG Development SK s.r.o., Bratislava	20,000	100.00
STRABAG s.r.o., Bratislava	2,000	100.00
TPA Spolocnost pre zabezpecenie kvality a inovacie s.r.o., Bratislava	200	100.00
ZIPP BRATISLAVA spol. sr.o., Bratislava	4,000	100.00
SLOVENIA	nominal capital	stake
	TSIT	in %
BRVZ center za racunovodstvo in upravljanje d.o.o., Ljubljana	2,100	100.00
GRADBENO PODJETJE IN KAMNOLOM GRASTO d.o.o., Ljubljana	80,850	99.85
STRABAG gradbene storitve d.o.o., Ljubljana	2,100	100.00
STRABAG Imobilija-agencija za posrednistvo v prometu z		
nepremicninami d.o.o., Ljubljana	16,115	100.00
CZECH REPUBLIC	nominal capital	stake
	TCZK	in %
BHG CZ s.r.o., Ceské Budejovice	200	100.00
BMTI CR s.r.o., Brno	100	100.00
Bohemia Bitunova, spol s.r.o., Jihlava	100	100.00
BRVZ s.r.o., Ceské Budejovice	1,000	100.00
CMO-Ceske a moravske obalovny, s.r.o., Sobeslav	10,000	100.00
Dalnicni stavby Praha, a.s., Prague	136,000	100.00
Ilbau spol s.r.o., Prague	20,600	100.00
KAMENOLOMY CR s.r.o., Ostrava-Svinov	106,200	100.00
MiTTaG spol. s.r.o. pozemni a prumyslove stavitelstvi, Brno	10,100	100.00
Na belidle spol s.r.o., Prague	100	100.00
OAT s.r.o., Prague	4,000	80.00
		100.00
PREFIN a.s., Chrudim	2,250 2,580	
PREZIPP, s.r.o., Chrudim		100.00
SAT s.r.o., Prague	1,000	100.00
Strabag a.s., Prague	1,119,600	100.00
TPA Spolocnost pre zabezpecenie kvality a inovacie s.r.o., Beroun	1,000	100.00
ZIPP PRAHA, s.r.o., Prague	17,100	100.00
Züblin spol s.r.o., Prague	100,000	100.00
UKRAINE	nominal capital	stake
UNDAINE	nominai capitai TUAH	in %
	TOALL	111 70
BITUNOVA UKRAINA TOV, Brovary	5,149	60.00
Möbius Construction Ukraine Ltd., Nikolayev City	28	100.00
Zezelivskij karier TOV, Zezelev	1,205	94.00

HUNGARY	nominal capital	stake
	THUF	in %
ACIA Cantau la gatianfa una las que a Dauba a da Ula ana acita da Mara da la la la canta de la canta d		
ASIA Center Ingatlanforgalmazo, Berbeado, Hasznosito es Kereskedelmi	1 000 000	100.00
Korlatolt Felelössegü Tarsasag, Budapest	1,830,080	100.00
BHG Bitumen Kereskedelmi Korlatolt Felelössegü Tarsasag, Budapest	3,000	100.00
Bitunova Útfenntartó és Emulziógyártó Korlátolt	F0 000	100.00
Felelösségű Társaság, Budapest	50,000	100.00
BMTI Nemzetközi Epitögepeszeti Korlatolt Felelössegü Tarsasag, Budapest	5,000	100.00
Frissbeton Betongyártó és Forgalmazó Korlátolt Felelösségü Társaság, Budar		100.00
H-TPA Innovacios es Minösegvizsgalo Korlatolt Felelössegü Tarsasag, Budap		100.00
KÖKA Kö-es Kavicsbanyaszati Korlatolt Felelössegü Tarsasag, Budapest	761,680	100.00
Magyar Aszfalt Keverekgyarto es Epitölpari Korlatolt, Budapest	100,000	100.00
NOSTRA Cement Gyártó és Kereskedelmi Korlátolt		
Felelösségü Társaság, Budapest	517,000	100.00
OAT Közlekedesi Felületek Specialis Javitasa Korlatolt, Budapest	25,000	100.00
SAT Útjavító Korlátolt Felelöségü Társaság, Budapest	268,000	100.00
STR Lakasepitö Korlatolt Felelössegü Tarsasag, Budapest	352,000	100.00
Strabag Epitö Zartköruen Muködo Reszvenytarsasag, Budapest	2,100,000	100.00
STRABAG-MML Magas- és Mérnöki Létesitmény Épitö		
Korlátolt Felelösségü Társaság, Budapest	500,000	100.00
Szamito- es Ügyviteli Központ Korlatolt Felelössegü Tarsasag, Budapest	45,000	100.00
Szentesi Vasutepitö Korlatolt Felelössegü Tarsasag, Budapest	189,120	100.00
Útépitögépek Szolgáltató Korlátolt Felelösségü Társaság, Budapest	100,000	100.00
Züblin K.f.t, Budapest	3,000	100.00
UNITED ARAB EMIRATES	nominal capital	stake
	TAED	in %
STRABAG Dubai LLC, Dubai	300	100.00
STRABAG Ras Al Khaimah LLC, Ras Al Khaimah	150	100.00

#### **Currency Translation**

The group currency is the euro. The financial statements for foreign companies are converted into euro according to the functional currency concept (IAS 21). In all companies this is the respective local currency.

All balance sheet items are converted at the closing rate at the balance sheet date. Expense and income items are converted at the average annual rate.

In the course of capital consolidation, currency translation differences of T€ 9,995 (Previous year T€ 17,861) are recognized directly in equity in the financial year 2007. The currency translation differences between the closing rate for the Balance Sheet and the average rate for the Income Statement are allocated to equity.

The recognition of forward exchange operations directly in equity (hedging) increased the retained earnings by T€ 707 (Previous year increase of T€ 7,299).

Restatements in accordance with IAS 29 (Financial Reporting in Hyperinflationary Economies) were not necessary.

#### **Accounting Policies**

#### Property, Plant and Equipment and Intangible Assets

Acquired intangible assets and property, plant and equipment are recognized at their initial costs or costs of production less depreciation and impairment. Both the direct and the appropriate parts of overhead costs for the self-constructed plants are included in the production costs. Borrowing costs in connection with the purchase or production are not capitalized.

Goodwill and intangible assets without a determinable useful life are subject to an annual impairment test in accordance with IAS 36 based on which the impairment is undertaken.

The annual impairment test identifies cash-generating units and assigns them a goodwill value. If the book value of a cash-generating unit including its goodwill exceeds the highest attainable value, an impairment loss will be recognized.

Amoritization and deprecation of intangible and tangible assets is made according to the straight line method over their estimated useful lives. If there is an indication that an asset may be impaired and if the present value of the future cash surpluses is lower than the carrying value, then an impairment to asset's recoverable amount is made in accordance with IAS 36.

The following useful lives were assumed in the determination of the rate of depreciation/amortization:

	Useful life in years
Intangible assets:	
Property rights / Utilization rights	5 - 50
Software	2 - 5
Patents, licences	3 - 10
Tangible assets:	
Buildings	10 - 50
Investment Property	10 - 35
Investments in third-party buildings	5 - 40
Machinery	3 - 18
Office equipment/furniture and fixtures	3 - 15
Vehicles	4 - 10

Subsidies and investment allowances of public bodies are deducted from the respective asset value and depreciated according to the useful life.

Land and real estate which are held in order to gain rental income and/or to rise in value have been stated as investment property in accordance with IAS 40. The amount reported and the evaluation are made in accordance with the cost model. Investment property is recognized at cost and depreciated within the straight-line method. If the present value of the future cash flows is lower than the carrying value, then an impairment to the lower fair value in accordance with IAS 36 is made. The fair value of this investment property is stated separately. This is determined according to recognized methods such as the derivation of the current market price of comparable real estate or the discounted cash-flow method.

Leasing contracts on assets on which all opportunities and risks essentially lie with the company are treated as finance leases. The fixed assets underlying these leasing agreements are capitalized at the present value of the minimum payments at the beginning of leasing relations and depreciated over its useful life or over shorter contract terms. These are offset by the liabilities arising from future leasing payments, whereby the former are recognized at the present value of the outstanding obligations at the balance sheet.

In addition there are leasing agreements for property, plant and equipment which are regarded as operating leases. Leasing payments resulting from these contracts are recognized as expenditure.

#### **Financial Assets**

In accordance with IAS 28, investments in associates are recognized using the equity method as long as they are not immaterial. For purpose of transition to IFRS, the financial statements of the major companies evaluated in accordance with the equity method are to be adapted to IFRS in terms of uniform accounting policies.

Subsidiaries which are due to immateriality not consolidated and other investments which are not reported using the equity method are reported at historical cost or with the fair value in accordance with IAS 39 in as far as this value can be reliably determined.

Interest-bearing loans are, as long as no impairments are necessary, reported at nominal value. Interest-free or low-interest-bearing loans are discounted to their present value.

Securities classified as available for sale are on initial recognition recorded at acquisition costs and later recognized at fair value. Fair value changes are in principle recognized directly in equity and only recognized in the Consolidated Income Statement upon disposal of the security. The permanent impairment of securities classified as available for sale is recorded through profit and loss.

#### **Deferred Taxes**

Deferred taxes are measured using the balance sheet liability method for all differences between the valuation of the balance sheet items in the IFRS financial statements and the existing tax value at the individual companies. Furthermore, any realizable tax advantage from existing losses carried forward will be included in the calculation. Exceptions to this comprehensive tax deferral are balances from non-tax-deductible goodwill.

Deferred tax assets may only be recognized if the associated tax advantage is likely to be realizable. The calculation of the tax deferral is based on the usual income tax rate in the respective country at the point of the predicted reversal.

#### **Inventories**

Inventory costs include cost of purchase and production and are required to be stated at the lower of cost and net realizable value.

Production costs include all direct costs as well as appropriate parts of overhead arising in the production. Distribution costs, as well as costs for general administration, are not included in the production costs. Borrowing costs in connection with the production are not capitalized.

#### **Trade and Other Receivables**

Trade receivables and other receivables are evaluated at their nominal value less impairment for realizable individual risks. Graduated impairment is formed according to risk groups in order to take general loan risks on customer receivables into consideration.

Non-interest bearing and low-interest-bearing receivables are discounted. Foreign currency receivables are evaluated on the balance sheet date at the valid exchange rate or, in the case of hedging, at the hedged rate.

In the case of receivables from construction contracts, the results are realized according to the percentage of completion method (IAS 11). The output volume actually attained by the balance sheet date serves as a benchmark for the degree of completion. Impending losses from the further construction process are accounted for by means of appropriate depreciation.

If the costs incurred plus recognized profits exceed the payments received for it, then this is shown on the assets side under Receivables from Construction Contracts. Vice versa, this is reported on the liabilities side under Liabilities from Construction Contracts.

The results, in the case of construction contracts which are carried out in consortia, are realized according to the percentage of completion method in accordance with the degree of completion on the balance sheet date. Impending losses arising from further construction work are accounted for by means of appropriate depreciation. Receivables from or liabilities to consortia include the proportional contract result as well as capital contributions, in- and out-flows of cash and charges resulting from services.

#### Other Receivables and Other Assets

Financial assets classified as loans and receivables are carried at amortized cost less impairment losses.

Non-financial assets are measured at cost less impairment.

#### Cash and Cash Equivalents

Cash and cash equivalents include all liquid assets which at the date of acquisition or investment have a remaining term of less than three months. Cash and cash equivalents are measured at cost.

#### **Provisions**

Provisions for severance payments are created as a result of statutory regulations. The group is obliged to pay a one-off severance payment to employees of domestic subsidiaries in the case of dismissal or at retirement.

The level of this payment depends on the number of years at the company and amount due at the time of severance and comes to between 2 and 12 monthly salaries. A provision is made for this obligation.

The provision for severance are calculated according to the projected unit credit method by using actuarial expertise. Here the future claim over the length of employment of the employees is collected while taking any future pay rises into consideration. The present value of the already earned partial-claims on the reporting date is recognized as the provision.

Pension provisions are calculated according to the projected unit credit method (IAS 19). This method determines the discounted post-employment benefit obligation acquired up to the balance sheet date. Due to the commitment of fixed pensions, it is not necessary to consider expected future salary rises as part of the actuarial parameters.

The effect in value of the change to these assumptions is recognized as actuarial gains and losses and is directly recognized in equity. Service costs are recognized in the employee benefits expense, interest costs in the allocation of provisions in the interest result.

Old-age-part-time indemnity payments are determined according to the same actuarial principles as the pension provisions.

The conditions applied to calculate the severance and pension provisions for discounting, pay rises and fluctuation vary from country to country depending on the economic situation. Life expectancy is calculated according to the respective country's mortality tables.

The other provisions take into consideration all realizable risks and uncertain obligations. They are recognized at the respective amount, which is necessary at the balance sheet date according to commercial judgement in order to cover future payment obligations, realizable risks and uncertain obligations within the group. Hereby the respective amount is recognized, which arises as the most probable on careful examination of the facts. Long-term provisions are, in as far as they are not immaterial, entered into the accounts at their discounted discharge amount on the balance sheet date. The discharge amount also includes the cost increases to be considered on the reporting date. Provisions which arise from the obligation to re-cultivate gravel sites are allocated according to the rate of utilization.

#### **Financial Liabilities**

Liabilities are basically recognized at the repayment amount. Foreign currency liabilities are evaluated at the closing rate at the balance sheet date. Interest-free liabilities, especially those from finance lease liabilities, are accounted at the present value of the repayment obligation.

Costs related to the issue of corporate bonds are capitalized in the year of issue and deducted over the term.

#### Non-financial Liabilities

Non-financial liabilities reported under Other Liabilities are carried at the repayment amount.

#### **Contingent Liabilities**

Contingent liabilities are present or possible future obligations which are not reflected in the balance sheet as liabilities either because an outflow of resources is not probable. The amount of the contingent liabilities reported corresponds to the amount of existing guarantees outstanding on balance sheet date.

#### **Derivative Financial Instruments and Hedging Activities**

Derivative financial instruments are employed exclusively to mitigate risks arising from movements in currency exchange rates and interest rates. The utilization of financial derivatives is subject to internal guidelines and controls.

All derivative financial instruments are accounted for at fair value in accordance with IAS 39 and reported under Other Receivables or Other Liabilities.

Derivative financial instruments are measured on the basis of inter-bank conditions considering the loan margin applicable for STRABAG or on the basis of stock exchange prices, under application of the buying and selling rate on the balance sheet date. Where stock exchange prices are not used, the fair value is calculated by means of financial mathematic methods.

Gains and losses from derivative financial instruments designated as qualified hedging instruments within the framework of a fair value hedge, or for which no qualified hedge relationship in accordance with IAS 39 could be established and which therefore do not qualify for hedge accounting, are recognized with an effect on income in the Consolidated Income Statement.

Results from derivative financial instruments for which a cash flow hedge has been formed and whose effectiveness has been established are carried in equity with no effect on income up to the date of realization of the hedge transaction. Any potential changes in results due to the ineffectiveness of these financial instruments are recognized in the income statement with an immediate effect on income. The critical-term-match method is used to determine the prospective effectiveness. The retrospective effectiveness is determined by applying the dollar-offset method.

#### **Revenue Recognition**

Revenues from the construction contracts are realized according to the percentage-of-completion method. The output volume actually attained at the balance sheet date serves as a benchmark for the degree of completion.

Revenues from the sale of own projects, from trade to and services for consortia or joint ventures, from other services and from the sale of construction materials and bitumen are realized with the transfer of significant risks and rewards of ownership of the goods respectively with the rendering of the services.

#### **Estimates**

Estimations and assumptions which refer to the amount and recognition of the assets and liabilities accounted, the income and expenditure as well as the statement of contingent liabilities are necessary for the preparation of the Consolidated Financial Statement according to IFRS and essentially concern the assessment of building projects until completion, in particular the amount of the realization of profits, the accounting and evaluation of provisions and the impairment test of goodwill and other assets. In the case of future-oriented assumptions and estimations on the balance sheet date, the realistically expected development of the global and branch-related environment are taken into account with regard to the expected future business development at the time of the preparation of the Consolidated Financial Statements. In the case of developments in the underlying conditions which deviate from the assumptions and which are beyond the control of the management board, the amount which actually results can deviate from the estimated values. In the event such a development occurs, the assumptions and, if necessary, the carrying values of the affected assets and liabilities are adjusted to the latest information. During the preparation of the Consolidated Financial Statements, there were no signs which indicate the necessity to significantly change the underlying assumptions and estimations.

#### Notes on the Items of the Consolidated Income Statement

#### (1) Revenue

The revenue of T $\in$  9,878,600 (Previous year: T $\in$  9,430,621) is attributed in particular to revenue from construction contracts, revenue from own projects, trade to and services for consortia, as well as other services and proportionally acquired profits resulting from consortia. Revenue from construction contracts containing the annualized part of profits according to the level of completion of the respective contract (percentage of completion method) amount to T $\in$  9,033,845 (Previous year: T $\in$  8,769,273).

Revenue according to business fields and regions are represented individually in the Segment Reporting.

Revenue provides only an incomplete picture of the output volume achieved in the financial year. Additionally, therefore, the total output volume of the group is represented, which includes the proportional output of consortia and participation companies:

	2007	2006
	mln. €	mln. €
Germany	3,802	3,988
Austria	2,114	2,079
Czech Republic	864	791
Poland	714	551
Hungary	614	806
Slovakia	371	300
Russia	258	173
Croatia	160	191
other CEE countries	319	220
Rest of CEE	1,108	884
Switzerland	346	323
Benelux	248	219
other European countries	251	159
Rest of Europe	845	701
Middle East	316	203
Africa	145	128
Asia	114	110
America	110	144
Rest of World	685	585
Total Output Volume	10,746	10,385

#### (2) Other Operating Income

The other operating income includes revenue from letting and leasing in the amount of € 23.3 million (Previous year: € 22.1 million), insurance compensation and indemnification in the amount of € 30.5 million (Previous year: € 25.6 million) and gains from exchange rate differences in the amount of € 35.5 million (Previous year: € 15.2 million) as well as gains from the disposal of fixed assets without financial assets in the amount of € 30.3 million (Previous year: € 24.4 million).

The income from reversal of provisions and impairment charges offset by a corresponding other expense are reported as Other Operating Expense as of the financial year 2007. The values for the previous years were adapted accordingly.

#### (3) Raw Materials, Consumables and Services Used

	2007	2006
	T€	T€
Raw materials, consumables	2,328,526	2,214,915
Services used	4,401,927	4,373,193
	6,730,453	6,588,108

Services used are mainly attributed to services of subcontractors and professional craftsmen as well as planning services, machine rentals and third-party repairs.

#### (4) Employee Benefits Expense

	2007	2006
	T€	T€
Wages	811,869	705,556
Salaries	890,011	771,791
Social security and related costs	361,424	323,946
Expenses for severance payments and		
contributions to employee provident fund	15,757	10,859
Expenses for pensions and similar obligations	4,997	3,035
Other social expenditure	18,124	16,473
	2,102,182	1,831,660

The expenses for severance payment and contributions to the employee provident fund and expenses for pensions and similar obligations include the expenses for service costs and indemnity claims resulting from old-age-part-time claims in the business year. Actuarial gains and losses were recognized directly in equity. The proportion of interest included in the expenses for severance payments as well as for pensions and other obligations are recognized in the financial result.

Expenses from defined contribution plans amounted to T€ 6,334 (Previous year: T€ 5,694).

The average number of employees with the proportional inclusion of all participation companies is as follows:

	2007	2006
Salaried Employees	21,513	19,133
Labourers	39,612	33,838
	61,125	52,971

#### (5) Other Operating Expenses

The other operating expenses of  $T \in 551,612$  (Previous year:  $T \in 601,958$ ) mainly include general administrative costs, travel and advertising costs, insurance premiums, proportional transfer of losses from consortia, impairment of receivables, the balance of allocations to and utilisation of provisions, legal and advisory costs, rental and lease costs and losses on the disposal of assets (excluding financial assets). Other taxes amounting to  $T \in 38,438$  (Previous year:  $T \in 29,392$ ) are included.

The other operating expenses include losses from exchange rate differences in the amount of  $\in$  25.5 million (Previous year:  $\in$  22.0 million).

Spending on research and development arose in various special technical proposals, in connection with specific competitive projects and in the introduction of building processes and products into the market, and was therefore recognized in full in the income statement.

#### (6) Share of Profit or Loss of Associates

	2007	2006
	T€	T€
Income from investments in associates	20,487	6,462
Expenses arising from investments in associates	-1,080	-101
	19,407	6,361

#### (7) Net Investment Income

	2007	2006
	T€	T€
Investment income	27,540	25,713
Expenses arising from investments	-2,324	-5,353
Gains on the disposal and write-up of investments	1,697	3,737
Impairment of investment	-7,254	-2,432
Losses on the disposal of investments	-1,192	-27
	18,467	21,638

### (8) Depreciation and Amortization Expense

Depreciation and amortization on property, plant and equipment and intangible assets are represented in the Consolidated Statement of Changes in Fixed Assets. In the year under report, impairment on property, plant and equipment to the amount of  $T \in 3,163$  were made (Previous year:  $T \in 3,940$ ). Impairment on goodwill amounts to  $T \in 3,924$  (Previous year:  $T \in 15,120$ ) and mainly concerns the in the Transportation Infrastrcture Segment active company in Montenegro.

#### (9) Profit from the sale of associates

100 % of the previous year's amount was from the sale of DEUTAG GmbH & Co KG due to anti-monopoly reasons. Previous year the amount was contained in the item "Share of profit or loss of associates".

#### (10) Other Financial Results

(10) other i maneral itoodito		
	2007	2006
	T€	T€
Interests and similar income	50,318	37,742
Interests and similar expenses	-86,490	-93,893
Net interest income	-36,172	-56,151

Included in interest and similar expenses are interest components from the allocation of severance payment and pension provisions amounting to T€ 15,982 (Previous year: T€ 14,888).

#### (11) Income Tax Expense

Income tax includes taxes paid in the individual companies or owed on income and revenue, as well as deferred taxes and the payments of additional tax payments resulting from tax audits:

	2007	2006
	T€	T€
Current Taxes	72,160	82,917
Deferred Taxes	-3,518	-19,718
	68,642	63,199

The reasons for the difference between the Austrian corporate income tax rate of 25 % valid in 2007 and the actual consolidated tax rate are as follows:

	2007	2006
	T€	T€
Profit before tax	276,256	287,203
Theoretical tax expenditure 25 %	69,064	71,800
Differences to foreign tax rates	-1,619	2,476
Change in tax rate Germany	-5,710	0
Non-tax-deductible expenses	6,954	2,207
Tax-free earnings	-9,450	-6,850
Tax effects of result from associates	-3,570	-561
Capital consolidation / Goodwill	-1,454	-1,154
Additional tax payments	3,562	300
Change of valuation adjustment on deferred tax assets	14,869	-98
Others	-4,004	-4,921
Recognized income tax	68,642	63,199

Change in tax rate Germany includes the effects due to the change of the corporate tax rate from 25% to 15% effective 1 January 2008.

#### Notes on Items in the Consolidated Balance Sheet

### (12) Property, Plant and Equipment and Intangible Assets

The composition and changes of intangible assets, goodwill and property, plant and equipment is represented in the Consolidated Statement of Fixed Assets.

#### Goodwill

The goodwill at the balance sheet date is composed as follows:

	31.12.2007	31.12.2006
	T€	T€
Polski Asfalt Group	68,538	0
Gebr. von der Wettern GmbH, Cologne	27,853	0
Acquisitions in Eastern Europe	24,790	13,382
Strabag AG, Cologne	18,000	18,000
Ed. Züblin AG, Stuttgart	14,938	14,938
Fahrleitungsbau GmbH, Essen	11,693	0
Josef Möbius Bau-Aktiengesellschaft, Hamburg	10,165	0
Acquisitions Austria/Germany	8,462	2,305
Dywidag Holding Group	9,396	9,396
Stratebau Group	8,250	8,250
Strabag Umweltanlagen GmbH, Dresden	5,683	0
Others	5,052	5,383
	212,820	71,654

The goodwill is submitted to an impairment test once a year. For impairment testing, the recoverable value of a cash-generating unit is compared with its corresponding book value.

The recoverable value is the fair value or value in use determined from the discounted future cash-flows. The internal reporting figures, which are based on past experience as well as on future expectations of market performance, form the basis for the calculation. The discount rate for the future cash-flow corresponds to the segmental and country-specific weighted average cost of capital. The weighted average cost of capital ranged between 8.5 % and 12 %.

The comparison of the book values with the highest attainable values of the cash-generating entities determined by the annual impairment test showed a need for goodwill impairment of  $T \in 3,924$  (Previous year:  $T \in 15,120$ ) at 31 December 2007.

#### Leasing

Due to existing finance lease contracts, the following book values are included in property, plant and equipment assets as well as in investment property on the balance sheet date:

	31.12.2007	31.12.2006
	T€	T€
Property leasing	51,951	43,435
Machinery leasing	58,884	26,262
	110,835	69,697

Offset against these are liabilities arising from the present value of leasing obligations amounting to T€ 102,687 (Previous year: T€ 63,296).

The terms of the finance leases for property are between 4 and 20 years, while those for machines are between 2 and 8 years.

The following obligations will arise from financial leases in subsequent financial years:

	Prese	Present values		nents
	31.12.2007	31.12.2007 31.12.2006	31.12.2007	31.12.2006
	T€	T€	T€	T€
Term up to one year	15,709	10,975	25,870	16,398
Term between one				
and five years	51,014	24,785	62,671	32,809
Term over five years	35,964	27,536	37,775	26,357
	102,687	63,296	126,316	75,564

In addition to the finance leases, there are also operating leases for the utilization of technical equipment and machinery. The expenses from these contracts are recognized in the income statement. The payments made for the financial year 2007 amount to  $T \in 63,663$  (Previous year:  $T \in 54,252$ ).

Payment obligations arising from operating lease agreements in subsequent business years are represented as follows:

	31.12.2007	31.12.2006
	T€	T€
Term up to one year	33,351	24,141
Term between one and five years	81,944	60,172
Term over five years	60,756	60,097
	176,051	144,410

## Restrictions on Property, Plant and Equipment/Purchase Obligations

On the reporting date, there were no collaterals for aval loans (Previous year: € 5.2 million).

On the balance sheet date, there were € 32.8 million in contractual commitments for acquisition of property, plant and equipment which were not considered in the financial statement.

## (13) Investment Property

The development of investment property is shown in the Consolidated Change of Fixed Assets. As of 31 December 2007 the fair value of the investment property basically corresponds to the carrying value.

The rental income from investment property in the 2007 financial year amounted to T€ 12,112 (Previous year: T€ 10,516). Direct operating expenses totalling T€ 12,291 (Previous year: T€ 10,841) consisted of T€ 12,162 (Previous year: T€ 10,822) in expenses for rented and T€ 129 (Previous year: T€ 19) for unrented investment properties. Additionally, gains from asset disposals in the amount of T€ 1,305 (Previous year: T€ 0) were achieved and write-ups in the amount of T€ 302 (Previous year: T€ 0) were made.

# (14) Financial Assets

Detailed information as to the group's investments (shareholdings of more than 20 %) can be found in the list of subsidiaries, associated companies and investments contained in the Financial Statements.

The development of the financial assets in the financial year was as follows:

			Change					
			in					
		Currency	scope of					
	Balance on	trans-	consoli-	Ad-	Trans-	Dis-	Impair-	Balance on
	01.01.2007	lation	dation	ditions	fers	posals	ments	31.12.2007
	T€	T€	T€	T€	T€	T€	T€	T€
Investments								
in associates	75,494	390	1,737	23,413	43,745	-5,519	0	139,260
Investments								
in subsidiaries	71,578	29	-4,199	23,239	556	-881	-3,922	86,400
Loans to								
subsidiaries	1,935	0	0	3,966	0	-649	0	5,252
Other investment	131,894	58	-4,576	15,608	-44,301	-4,504	-3,332	90,847
Loans to								
participation								
companies	1,322	0	500	2,120	0	-569	0	3,373
Securities	28,433	-10	362	154	0	-690	-443	27,806
Other loans	83,128	0	2	4,552	0	-77,793	0	9,889
	393,784	467	-6,174	73,052	0	-90,605	-7,697	362,827

The following table provides an overview of the financial information for associates and for companies which were reported applying the equity method of accounting in accordance with IAS 31.38 (Joint Ventures):

	2007	2006
	T€	T€
Total assets	2,124,858	391,935
Total liabilities	1,694,396	250,030
Revenue	593,661	437,031
Profit for the period	51,029	30,264

## (15) Deferred Taxes

Temporary differences in amounts stated in the IFRS financial statements and the respective tax amounts stated affect the tax accruals and deferrals recognized in the balance sheet as follows:

	31.1	12.2007	31.12.2006		
	Assets	Liabilities	Assets	Liabilities	
	T€	T€	T€	T€	
Property, plant and equipment					
and intangible assets	11,020	-57,764	8,788	-37,816	
Financial assets	1,432	-9,535	1,204	-9,489	
Inventories	2,714	-3,687	4,943	-849	
Trade and other receivables	10,046	-71,181	18,310	-72,094	
	25,212	-142,167	33,245	-120,248	
Provisions	78,701	-9,184	80,072	-10,364	
Liabilities	9,677	-4,324	11,104	-398	
Tax loss carryforward	114,513	0	93,404	0	
Deferred tax assets/liabilities	228,103	-155,675	217,825	-131,010	
Netting out of deferred tax assets and liabilities					
ot the same tax authorities	-134,575	134,575	-124,954	124,954	
Deffered taxes netted out	93,528	-21,100	92,871	-6,056	

Based on the currently valid tax regulations, it can be assumed that the differences between the tax-related investments and the proportional equity of the subsidiaries included in the consolidated financial statements remain basically tax-free. Therefore there was no accrual or deferral of taxes.

Deferred taxes on losses carried forward were capitalized as these can probably be offset with future taxable profits.

No deferred tax assets were made for differences in book value on the assets side and tax losses carried forward of € 487.4 million (Previous year: € 473.1 million), as their effectiveness as final tax relief is not sufficiently assured.

## (16) Inventories

(10) Ilivelitories		
	31.12.2007	31.12.2006
	T€	T€
Raw materials, auxiliary supplies and fuel	204,748	115,341
Finished goods and buildings	84,344	84,258
Unfinished goods and buildings	100,712	176,970
Development land	71,191	73,073
Payments made	16,448	6,723
	477,443	456,365

In the financial year, impairment in the amount of T€ 1,527 (Previous year: T€ 13,632) was recognized on inventories excluding raw materials, auxiliary supplies and fuel. T€ 88,467 (Previous year: T€ 96,448) of the inventories excluding raw materials, auxiliary supplies and fuel were reported with the net realizable value.

# (17) Receivables and Other Assets

		31.12.2007			31.12.2006	<b>;</b>
		thereof	thereof		thereof	thereof
	total	current	non-current	total	current	non-current
	T€	T€	T€	T€	T€	T€
Trade receivables :						
Receivables from construction						
contracts	4,016,768	4,016,768	0	3,251,843	3,251,843	0
Advances received	-3,125,418	-3,125,418	0	-2,379,855	-2,379,855	0
	891,350	891,350	0	871,988	871,988	0
Other trade receivables	1,262,486	1,222,896	39,590	1,172,633	1,142,060	30,573
Receivables from consortia	334,300	333,828	472	301,294	301,294	0
	2,488,136	2,448,074	40,062	2,345,915	2,315,342	30,573
Other receivables and						
other assets :						
Receivables from subsidiaries	84,459	74,501	9,958	78,992	78,992	0
Receivables from						
participation companies	39,471	37,754	1,717	39,790	39,076	714
Other receivables and accruals						
and deferrals	217,077	194,173	22,904	136,520	119,045	17,475
Non-financial assets	79,270	73,250	6,020	80,415	78,422	1,993
	420,277	379,678	40,599	335,717	315,535	20,182

The **receivables from construction contracts** in progress at the balance sheet date are represented as follows:

	31.12.2007	31.12.2006
	T€	T€
All contracts in progress at balance sheet date:		
Costs incurred to balance sheet date	5,709,986	4,927,564
Profits arising to balance sheet date	274,943	171,717
Accumulated losses	-190,204	-179,238
less receivables recognized under liabilities	-1,777,957	-1,668,200
	4,016,768	3,251,843

Receivables from construction contracts amounting to T€ 1,777,957 (Previous year: T€ 1,668,200) are recognized in liabilities as advances received exceed the receivables.

As is usual in the industry, the customer has the contractual right to retain part of the total amount of the invoice. These retentions are, however, redeemed as a rule by security (bank or group guarantees).

In the year under review, impairment on trade receivables developed as follows:

	31.12.2007	31.12.2006
	T€	T€
Trade receivables before impairment	1,334,332	1,247,350
Impairment		
As of 1.1.	74,717	59,560
Currency translation	268	548
Changes in scope of consolidation	4,531	3,978
Allocation/utilization	-7,670	10,631
As of 31.12.	71,846	74,717
Book value of trade receivables	1,262,486	1,172,633

# (18) Cash and Cash Equivalents

	31.12.2007	31.12.2006
	T€	T€
Securities	53,747	3,908
Cash on hand	3,097	2,783
Bank deposits	1,908,931	579,574
	1,965,775	586,265

## (19) Equity

The fully paid-in share capital amounts to € 114,000,000 and is split into 114,000,000 no-par shares.

The Annual General Meeting of 20 April 2007 voted to pay out a dividend of € 77 million. At the same time, non-operational loans made by the company were paid back ahead of schedule by the borrower, so that there was no liquidity outflow in the company (see also Notes on Related Parties).

The Annual General Meeting of 20 April 2007 also voted to increase the company's share capital from € 70,000,000 by € 25,000,000 to € 95,000,000 through the issue of no-par bearer shares. The previous shareholders expressly abstained from exercising their option on the new shares during the capital increase.

Of the new no-par shares,  $\in$  25,000,000 worth are being issued at a pro-rata value in the registered share capital of  $\in$  1 per share, and  $\in$  1,025,000,000 worth are being issued at a pro-rata value of  $\in$  41 per share, in the form of a premium, for a total of  $\in$  1,050,000,000.

The new shares were acquired in full by RASPERIA TRADING LIMITED, which is based in Limassol, Cyprus, and owned by Russian businessman Oleg Deripaska.

Following the occurrence of the condition precedent for the acquisition of the new shares (mostly the cartel approval), the capital increase subscribed by RASPERIA HOLDING LIMITED, Limassol, Cyprus, was paid in and entered into the commercial register on 21 August 2007.

For the implementation of the public offering, the General Meetings of 25 September 2007 and 2 October 2007 authorized the Management Board, with approval from the Supervisory Board, to increase the company's share capital from  $\leqslant$  95,000,000 by up to  $\leqslant$  19,000,000 to  $\leqslant$  114,000,000 through the issue of no-par bearer shares.

STRABAG SE launched its public offering in October 2007, increasing its capital in two tranches from  $\in$  95,000,000 by  $\in$  19,000,000 to  $\in$  114,000,000 through the issue of 19,000,000 no-par bearer shares. The pre-IPO shareholders expressly waived their subscription rights. The issue price stood at  $\in$  47 per share.

The first tranche of the capital increase, in the amount of € 16,000,000, was entered into the commercial register on 19 October 2007; the second tranche, in the amount of € 3,000,000 related to the Green Shoe, was entered into the commercial register on 26 October 2007.

Shares of STRABAG SE have traded in the Prime Market Segment of the Vienna Stock Exchange (Wiener Börse) since 19 October 2007 and were accepted for listing in the ATX on 22 October 2007.

The expenses for the IPO in the amount of € 47,5 million were reconized directly in equity and deducted from the capital reserves. The tax effects were also eliminated and seperately shown in the capital reserves.

Retained earnings include differences arising from currency translation, statutory and mandatory reserves, financial instrument changes recorded directly in equity (including hedging reserves), as well as changes in equity from actuarial gains/losses from the calculation of provisions for personnel. The retained earnings also include the profit for the period as well as the result brought forward from previous periods of STRABAG SE and its consolidated subsidiaries, as far as these were not eliminated by the capital consolidation.

Details as to the equity of STRABAG SE are represented in the Statement of Changes in Equity:

# Statement of Changes in Equity

	Share	Capital	Retained	Foreign currency	Minority	
	capital	reserves	Earnings	reserves	interests	Equity
Balance at 1.1.2006	T€ <b>53,938</b>	T€ 163,800	T€ 287,978	T€ -9,193	T€ 408,947	⊺€ 905,470
Changes FIMAG merger	16,062	85,247	159,051	-9,193	-260,360	903,470
Differences arising	10,002	00,241	109,001	U	-200,000	
from currency translation	0	0	0	15,418	2,443	17,861
Profit for the period			191,351	10,410	32,653	224,004
Changes in hedging reserves	0	0	6,474	0	825	7,299
Changes financial		U	0,474	U	020	1,233
instruments IAS 39	0	0	622	0	320	942
Change of actuarial gains and losses		0	-3,227	0	572	-2,655
Deferred taxes on change in equity		0	-3,856			-2,033 -5,154
Change in minority interest	0	U	-3,000	0	-1,298	-5,154
resulting from initial consolidation					-3,201	-3,201
Contributions 1)		199,000	3,064	Λ	-3,201	202,064
Distribution of dividends 1)		199,000		0		
Balance at 31.12.2006 =			-307,712	0	-3,024	-310,736
Balance at 01.01.2007	70,000	448,047	333,745	6,225	177,877	1,035,894
Differences arising from	70,000	770,071	333,743	0,223	177,077	1,000,004
currency translation				8,689	1,306	9,995
Profit for the period			170,229	0,009	37,385	207,614
Change in hedging reserves			579		128	707
Changes financial						
instruments IAS 39			117		101	218
and equity method						
Change of actuarial gains and losses	S	11 000	1,315		1,117	2,432
Deferred taxes on change in equity		11,890	1,221		-329	12,782
Change in minority interest					14.000	14.000
resulting from initial consolidation	44.000	1 051 447			14,222	14,222
Capital increase	44,000	1,851,447	77.000		F 0F7	1,895,447
Distribution of dividends <sup>2)</sup>	444.000	0.044.004	-77,000	44.044	-5,857	-82,857
Balance at 31.12.2007	114,000	2,311,384	430,206	14,914	225,950	3,096,454

The dividend payments in 2006 included dividends of T€ 229,978 of FIMAG Finanz Industrie und Management AG (until 3 July 2006 group parent company) and dividends of STRABAG SE of T€ 194,025, of which T€ 116,290 remained in the group. This results in a total dividend of T€ 307,712. From this amount, shareholder contributions of T€ 202,064 must be deducted. For 2006, this results in a net reduction of equity of T€ 105,648. Expressed as a per-share amount given a total of 70,000,000 shares of STRABAG SE at 31 December 2006, this results in a distribution of dividends per share of € 1.51.

The total dividend payment of T€ 77,000 corresponds to a dividend per share of € 0.68 based on 114,000,000 shares at 31.12.2007.

Long-term economic success, within the context of responsibility to our shareholders, customers, employees, suppliers, subcontractors and the company itself, is the primary entrepreneurial objective of the STRABAG Group. Working to pursue these goals, recognising opportunities and risks before and as they arise, and responsibly taking these into consideration is to safeguard the continuity of the group and protect the interests of the shareholders.

To guarantee the continuity of the company, the management and responsible employees assure that there is a balanced relationship between opportunities and risks during the section of projects and assess the individual risks against the background of the overall company risk.

The group equity ratio target was defined at between 20 % and 25 % during the IPO of STRABAG SE in October 2007. The equity capital ratio is calculated from the book value of the equity at 31 December divided by the balance sheet sum at 31 December. The equity contains all parts of the equity according to the balance sheet: share capital, capital reserves, retained earnings and minority interests.

The group equity ratio at 31 December 2007 amounted to 40 % (Previous year: 18.58 %). With this equity base, the STRABAG Group will be able to participate increasingly in tenders for Public Private Partnership (PPP) projects. It means that the necessary funds for a participation in equity capital are available and that the related change in the balance sheet total will be manageable.

If the group is awarded the tender for large-scale projects, or if a strategically suitable acquisition is made, the equity ratio could briefly fall below the set minimum. In this case, the company reserves the right to adjust the dividend payments to the shareholders or to issue new shares.

## (20) Provisions

		(	Changes in				
	Balance		scope of				Balance
	on	Currency	consoli-	Addi-	Dis-	Impair-	on
	1.1.2007	translations	dation	tions	posals	ments	31.12.2007
	T€	T€	T€	T€	T€	T€	T€
Provisions for							
severance payments	59,566	0	675	6,536	0	5,602	61,175
Provisions for pensions	282,581	0	21,851	15,072	0	25,968	293,536
Provisions for taxes	37,090	-178	1,490	10,211	1,101	9,431	38,081
Construction-related							
provisions	366,455	-4,489	56,166	71,623	12,972	103,092	373,691
Personnel-related							
provisions	137,058	-2,716	5,282	51,621	463	58,979	131,803
Other provisions	149,203	6,035	4,469	64,016	18,459	29,578	175,686
	1,031,953	-1,348	89,933	219,079	32,995	232,650	1,073,972

The short-term provisions involve provisions for taxes as well as other provisions in the amount of T€ 410,028 (Previous year: T€ 364,560). The long-term provisions amounting to T€ 625,863 (Previous year: T€ 630,303) involve for the most part severance provisions, pension provisions and provisions for guarantees.

### Provisions for **severance payments** show the following development:

	2007	2006
	T€	T€
Present value of the defined benefit obligation		
(severance payment) on 1 January	59,566	54,380
Changes in scope of consolidation	675	1,910
Reclassifications	0	1,141
Current Service costs	3,231	3,096
Interest costs	2,722	2,629
Severance payments	-5,602	-7,177
Actuarial gains/losses	583	3,587
Present value of the defined benefit		
obligation (severance payment) on 31 December	61,175	59,566

The provisions for pensions are formed for obligations from the right to future pension payments and current payments to present and past employees and their dependents. The obligations primarily refer to retirement pensions. The individual commitments are generally determined according to the employment conditions of the employee at the time of the commitment (and length of service, salary of employee). Basically no new commitments have been awarded since 1999.

The company pension scheme consists of a non-fund-financed, defined benefit pension plan. In the case of defined benefit pension systems, the company is obliged to fulfil payment commitments to present and past employees. There are no defined contribution plans in the form of financing by relief funds outside the group.

The amount of the provision is calculated using actuarial methods based on biometric tables of Klaus Heubeck (Germany) or the AVÖ 1999 (Austria). This is based on a discounting rate of 5.25 % (Previous year: 4.75 %) for provisions for severance payments and pensions and a salary increase of 2.00 % (Previous year: 2.00 %) in the case of salary-related commitments. For future pension increases, a rate of escalation is set dependent on the contractual adaptation terms.

With reference to the company agreement concerning the old-age-part-time settlement, which had initially affected the operative German companies in the STRABAG Group in 2000, further additional obligations for retirement indemnity payments incurred. These obligations have been transferred to the STRABAG Unterstützungskasse GmbH, Cologne. The old-age-part-time indemnity payments are determined using the same basic principles as for the pension provisions. They are included in the group as a result of the consolidation of the STRABAG Unterstützungskasse GmbH, Cologne.

The development of the **provisions for pensions** is shown below:

	2007	2006
	T€	T€
Present value of the defined benefit obligation (pension) on 1 January	282,581	257,395
Changes in scope of consolidation	21,851	30,119
Current Service costs 1)	1,812	2,140
Interest costs	13,260	12,259
Pension payments	-22,953	-18,399
Actuarial gains/losses	-3,015	-933
Present value of the defined benefit		
obligation (pension) on 31 December 2)	293,536	282,581

¹) thereof change of plan assets T€ 4,515 (Previous year: T€ 88)

<sup>2)</sup> thereof deducted plan assets T€ 194 (Previous year: T€ 4,709)

The accumulated actuarial gains and losses for defined pension benefit plans and severance provisions, which were recognized directly in equity, as of 31 December 2007 amounted to  $T \in 14,392$  (Previous year:  $T \in 16,824$ ).

The experience adjustments to pension and severance provisions are represented as follows:

	31.12.2007	31.12.2006	31.12.2005	31.12.2004
	T€	T€	T€	T€
Present value of the				
defined benefit obligation	61,175	59,566	54,380	48,990
Present value of defined				
benefit obligation				
(pension provision)	293,730	287,290	262,192	141,688
Fair value of plan				
assets (pension provision)	-194	-4,709	-4,797	0
Budgeted deficit	354,711	342,147	311,775	190,678
Experience adjustments				
of severance provision	583	3,587	4,216	2,182
Experience adjustments				
of pension provision	-3,015	-933	5,505	2,267
Experience adjustments	-2,432	2,654	9,721	4,449

### **Other Provisions**

The construction-related provisions include other warranty obligations, costs of the contract execution and subsequent costs of invoiced contracts, as well as impending losses from projects pending which are not accounted for elsewhere. The personnel-related provisions essentially include anniversary bonus obligations, contributions to occupational accident funds as well as costs of the old-age-part-time scheme and personnel downsizing measures. Other provisions include provisions for damages and litigation and restructuring. The provision in connection with the fraud and betrayal suspicions concerning Chemnitz is also reflected under other provisions. This provision was newly evaluated and adapted accordingly considering the present inquiries of the attorney.

# (21) Liabilities

		31.12.2007	•		31.12.2006	•
		thereof	thereof		thereof	thereof
	total	current	non-current	total	current	non-current
	T€	T€	T€	T€	T€	T€
Financial liabilities:						
Bonds	325,000	50,000	275,000	300,000	50,000	250,000
Bank borrowings	252,395	133,611	118,784	552,384	374,022	178,362
Liabilities from finance leases	102,687	15,709	86,978	63,296	10,975	52,321
Other liabilities, accruals						
and deferrals	4,010	0	4,010	3,853	0	3,853
	684,092	199,320	484,772	919,533	434,997	484,536
Trade payables:						
Liabilities from						
construction contracts	-1,777,957	-1,777,957	0	-1,668,200	-1,668,200	0
Advances received	2,125,374	2,125,374	0	1,910,274	1,910,274	0
Other trade payables	1,766,741	1,736,185	30,556	1,611,592	1,598,200	13,392
Payables to consortia	192,085	192,085	0	207,315	207,315	0
	2,306,243	2,275,687	30,556	2,060,981	2,047,589	13,392
Other liabilities:						
Payables to subsidiaries	49,875	49,867	8	35,950	35,950	0
Payables to						
participation companies	22,769	22,769	0	24,905	24,905	0
Other liabilities,						
accruals and deferrals	214,764	209,282	5,482	206,374	197,989	8,385
Other receivables						
and other assets	271,545	270,960	585	254,180	253,550	630
	558,953	552,878	6,075	521,409	512,394	9,015

In order to secure liabilities to banks amounting to T€ 101,739 (Previous year: T€ 259,766) real securities have been booked.

## (22) Contingent Liabilities

The Group has accepted the following guarantees:

	31.12.2007	31.12.2006
	T€	T€
Guarantees without financial guarantees	14,029	37,007

As is customary in the industry, the STRABAG Group shares liability with the other partners of consortia and joint ventures in which companies of the STRABAG Group have a stake and takes out aval loans to cover bid, contract fulfilment and warranty obligations as well as prepayments.

### (23) Notes to the Consolidated Cash-Flow Statement

The representation of the cash-flow statement was made according to the indirect method and separated into the cash flows classified by operating, investing and financing activities. The cash and cash equivalents include exclusively cash on hand, bank deposits and short-term securities. Any effects of changes in consolidation were eliminated and represented in the cash-flow from investing activities.

The cash and cash equivalents are composed as follows:

	31.12.2007	31.12.2006
	T€	T€
Securities	53,747	3,908
Cash on hand	3,097	2,783
Bank deposits	1,908,931	579,574
	1,965,775	586,265

The cash and cash equivalents include deposits abroad in the amount of T€ 17,889 (Previous year: T€ 7,571), subject to the restriction that they may only be transferred to another country following official completion of the construction order.

Of the cash and cash equivalents, T€ 10,190 (Previous year: T€ 9,741) are pledged as collateral (see also item 24).

### (24) Financial Instruments

A financial instrument is a contract that results in a financial asset at one enterprise and a financial liability or equity instrument at another. Financial assets include especially cash and cash equivalents, trade receivables and other receivables and derivatives. Financial liabilities are obligations to pay cash or other financial assets. These include especially financial liabilities such as bank borrowing, bonds, liabilities arising from financial leasing and trade payables.

The **financial instruments** as of the balance sheet date were as follows:

		<b>31.12.2007</b> ⊺€	<b>31.12.2007</b> ⊤€	<b>31.12.2006</b> ⊤€	<b>31.12.2006</b> ⊺€
Meas	urement	10	10	10	10
	category				
	ccording	Carrying	Fair	Carrying	Fair
	o IAS 39	Value	Value	Value	Value
ASSETS	<i></i>	raide	70.00	7000	- Valido
Valuation at historical cos	t				
Loans to subsidiaries	L&R	5,252	5,252	1,935	1,935
Loans to participation			······································		······································
companies	L&R	3,373	3,373	1,322	1,322
Other loans	L&R	9,889	9,889	83,128	83,128
Trade receivables	L&R	2,488,136	2,488,136	2,345,915	2,345,915
Other receivables	L&R	330,569	330,569	245,572	245,572
Non-financial assets	no Fl	79,270		80,415	
		2,916,489	2,837,219	2,758,287	2,677,872
Valuation at fair value					
Investments in subsidiaries	AfS	86,400	86,400 <sup>1)</sup>	71,578	71,578 <sup>1)</sup>
Other investments	AfS	90,847	90,847 1)	131,894	131,894 1)
Securities	AfS	27,806	27,806	28,433	28,433
Cash and cash equivalents	AfS	1,965,775	1,965,775	586,265	586,265
Derivatives (hedge accounting	ng)	10,438	10,438	9,730	9,730
		2,181,266	2,181,266	827,900	827,900
LIABILITIES					
Valuation at historical cos	t				
Financial liabilities	FLaC	-684,092	-680,386	-919,533	-915,118
Trade payables	FLaC	-1,958,826	-1,958,826	-1,818,907	-1,818,907
Liabilities from					
construction contracts	no Fl	-347,417		-242,074	
Other liabilities	FLaC	-287,408	-287,408	-267,229	-267,229
Non-financial liabilities	no Fl	-271,545		-254,180	
		-3,549,288	-2,926,620	-3,501,923	-3,001,254
Total		1,548,467	2,091,865	84,264	504,518
<b>Measurement Categories</b>					
according to IAS 39					
Loans and Receivables (L&R	?)	2,837,219	2,837,219	2,677,872	2,677,872
Available for sale (Afs)		2,170,828	2,170,828	818,170	818,170
Financial liabilities at					
amortised costs (FLaC)		-2,930,326	-2,926,620	-3,005,669	-3,001,254
Derivatives (hedge accounting	ng)	10,438	10,438	9,730	9,730
no financial instruments		-539,692		-415,839	
Total		1,548,467	2,091,865	84,264	504,518

¹) Investments in subsidiaries and other investments amounting to T€ 168,386 (Previous year: 197,575) are recognized at cost less impairment according to IAS 39 because their fair value cannot be reliably determined.

Cash and cash equivalents, trade receivables and other financial receivables have for the most part short remaining terms. Accordingly, their book values on the balance sheet date approximate their fair value. The fair value of non-current financial assets corresponds to the present value of the related payments under consideration of the prevailing market parameters as far as market values were not available.

Trade payables and other financial liabilities typically have short terms; their carrying amounts approximate the fair value. The fair value of bonds, bank borrowing and liabilities arising from financial leasing are measured at the present value of the payments associated with them under consideration of the relevant applicable market parameters as far as market values were not available.

 $T \in 10,190$  (Previous year:  $T \in 9,741$ ) of the cash and cash equivalents,  $T \in 6,392$  (Previous year:  $T \in 6,705$ ) of the securities and  $T \in 9,333$  (Previous year:  $T \in 12,607$ ) of the other financial asset were pledged as collateral to secure liabilities.

The net income effects of the **financial instruments according to measurement category** are as follows:

				Deri-				Deri-
	L&R 2007	AfS 2007	FLaC 2007	vatives 2007	L&R 2006	AfS 2006	FLaC 2006	vatives 2006
	2007 T€	200 <i>1</i> T€	200 <i>1</i> T€	2007 T€	<b>2006</b> T€	<b>2006</b> T€	<b>2006</b> T€	<b>2006</b> T€
Interest	48,811		-67,645		36,893		-77,692	
Income from securities		1,138				637		
Impairment losses	-26,224	-8,079			-21,203	-3,323		
Reversal of								
Impairment losses	7,206	736			1,047	89		
Disposal losses/profits		507				4,601		
Gains from								
de-recognition								
of liabilities and								
payments of written								
off receivables	5,494		12,953		3,308		12,583	
Net income								
recognized in profit								
or loss	35,287	-5,698	-54,692	0	20,045	2,004	-65,109	0
Value changes								
recognized directly								
in equity	0	328		707		942		7,299
Net income	35,287	-5,370	-54,692	707	20,045	2,946	-65,109	7,299

Dividends and expenses from investments shown in the net investment income are part of the operating income and therefore not part of the net income. Impairment losses, reversal of impairment losses, disposal gains and disposal losses of Loans & Receivables (L&R) and of Financial Liabilities measured at amortized Cost (FLaC) are carried in Other Income or Other Expenses.

Impairment losses, reversal of impairment losses, disposal gains and disposal losses of the Financial Instruments Available for Sale (AfS) are carried in the net investment income if they are investments in subsidiaries or other investments, otherwise in net interest.

Derivative instruments are used exclusively to hedge existing risks resulting form changes in currency and interest rates. The use of derivative financial instruments in the group is subject to the appropriate approval and control procedures. The connection to a mainstay business is a must, trading is not permissible.

### **Principles of Risk Management**

The STRABAG Group is subject to credit, market and liquidity risks related to its assets, liabilities and planned transactions. The goal of financial risk management is to minimize these risks through ongoing financially oriented activities.

The basics of the financial policy are set by the Board of Management and monitored by the Supervisory Board. The implementation of the financial policy and responsibility for the risk management are the domain of the group treasury. Certain transactions require prior approval by the Board of Management, which is regularly informed as to the scope and amount of the current risk exposure.

#### **Interest Rate Risk**

The financial instruments bear variable interest rates on the assets side, on the liabilities side there are both variable and fixed interest obligations. The risk of financial instruments bearing variable interest rates consists of increasing interest charges and sinking interest revenue resulting from an unfavourable change in market interest rates. Fixed interest obligations mainly result from the tranches of the bonds issued by STRABAG SE amounting to a total of € 325 million. As of 31 December 2007, following hedging transactions existed:

	:	2007		2006
	Nominal value	Market value	Nominal value	Market value
	T€	T€	T€	T€
Interest rate swaps	0	0	25,594	364
	0	0	1,250	23
		0		387

The amount of bank deposits and bank borrowings according to currency – giving the average interest rate at balance sheet date – is represented as follows:

Bank Deposits	Carrying	Weighted average
	value	interest rate
	T€	2007
EUR	1,445,876	4.33
CZK	150,298	3.08
PLN	115,039	5.44
HUF	45,039	6.49
Others	152,679	3.23
Total	1,908,931	
Bank Borrowings	Carrying	Weighted average
	value	interest rate
	T€	2007
EUR	244,488	5.48
Others	7,907	9.27
Total	252,395	

Had the interest rate level at 31 December 2007 been higher by 100 bp, then the result would have been higher by T€ 17,416 (Previous year: T€ 1,835) and the equity at 31 December 2007 would have been higher by T€ 17,416 (Previous year: T€ 2,550). Had the interest rate level been lower by 100 bp, this would have meant a correspondingly lower equity and profit before tax. The calculation is made based on the level of interest-bearing financial assets and liabilities at 31 December. Tax effects from interest rate changes were not considered.

### **Currency Risk**

Due to the decentralized structure of the group, characterized by local companies in the respective countries, mainly closed currency positions appear in the balance sheet. Loan financing and investments were predominantly made by the group companies in the respective country's local currency. Receivables and liabilities from business activities mainly offset each other in the same currency.

The remaining currency risk results when the currency of the order deviates from the functional currency of the subsidiary.

This involves in particular orders in Eastern Europe and the CIS states which are concluded in EUR. The planned proceeds are received in the currency of the order while an important part of the associated costs are made in the local currency.

In order to limit the remaining currency risk and secure the calculation, derivative financial instruments, above all forward exchange operations, were transacted. As of 31 December 2007, the following hedging transactions existed for the underlying transactions mentioned below:

market value of the designated
the designated
hedging
transaction
-338
-814
-1,152

As of 31 December 2006, the following hedging transactions existed for the underlying transactions mentioned below:

			Positive	Negative
			market value of	market value of
Expected	Expected		the designated	the designated
cash-flows	cash-flows		hedging	hedging
2007 in T€	2008 in T€	Total	transaction	transaction
2,298		2,298		-7
153		153		0
15,000		15,000	71	
74,700	6,300	81,000	8,695	
75,000	15,000	90,000	1,076	-553
167,151	21,300	188,451	9,842	-560
	cash-flows 2007 in T€  2,298  153  15,000  74,700  75,000	cash-flows         cash-flows           2007 in T€         2008 in T€           2,298         153           15,000         6,300           74,700         6,300           75,000         15,000	Expected cash-flows         Expected cash-flows           2007 in T€         2008 in T€         Total           2,298         2,298           153         153           15,000         15,000           74,700         6,300         81,000           75,000         15,000         90,000	Expected cash-flows         Expected cash-flows         Ithe designated the designated the designated cash-flows           2007 in T€         2008 in T€         Total transaction           2,298         2,298           153         153           15,000         15,000         71           74,700         6,300         81,000         8,695           75,000         15,000         90,000         1,076

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Of the derivative financial instruments classified as cash-flow hedges as of 31 December 2006, T€ 9,282 (Previous year: T€ 2,431) were shifted from equity and recognized in the consolidated income statement in the 2007 financial year.

No commodity hedges existed at 31 December 2007 (Previous year: Fair value T€ 61).

Development of the important currencies in the group:

Currency	Exchange rate 31.12.2007 1 € =	Average 2007 1 € =	Exchange rate 31.12.2006 1 € =	Average 2006 1 € =
HUF	253.73	251.3742	251.77	264.1729
CZK	26.628	27.7325	27.485	28.2358
SKK	33.583	33.7698	34.435	37.0575
PLN	3.5935	3.7749	3.831	3.9066
HRK	7.3308	7.334	7.3504	7.3177
CHF	1.6547	1.6459	1.6069	1.5767

Essentially, the Polish zloty, the Czech crown, the Slovak crown and the Hungarian forint are affected by revaluation (devaluation). A 10 % revaluation of the Euro over all other currencies at 31 December 2007 would have meant a heightening in equity by T€ 15,585 (Previous year: increase by T€ 17,628) and an increase in profit before tax by T€ 26,785 (Previous year: increase by T€ 19,758). A devaluation compared to all other currencies would have resulted in a corresponding decrease in equity and a reduction of profit before tax.

The calculation is based on original and derivative foreign currency holdings in non-functional currency as of 31 December as well as underlying transactions for the next 12 months. The effect on tax resulting from changes in currency exchanges rates was not taken into consideration.

### **Credit Risk**

The maximum risk of default of the financial assets without cash or cash equivalents at the balance sheet date amounted to  $T \in 3,052,710$  (Previous year:  $T \in 2,919,507$ ), which corresponds to the book values shown in the balance sheet. Thereof  $T \in 2,488,136$  (Previous year:  $T \in 2,345,915$ ) involve trade receivables. Receivables from construction contracts and receivables to consortia involve ongoing construction projects and are therefore not yet payable in full. Of the remaining trade receivables in the amount of  $T \in 1,262,486$  (Previous year  $T \in 1,172,633$ ), less than 1 % are overdue and not impaired.

The risk for trade receivables can, due to the wide dispersion, a constant creditworthiness check and the presence of the public sector as an important employer, be rated as low.

The risk of default for other primary financial instruments shown on the assets side can also be regarded as low, as the contract partners are exclusively financial institutions with the highest level of creditworthiness.

Furthermore, there is a derived credit risk arising from the financial guarantee contracts (guarantees issued) of T€ 34,955 (Previous year: T€ 30,700).

Financial assets are impaired if the book value of the financial assets is higher than the present value of the future cash-flows. This can be triggered by financial difficulties, insolvency of the client, breach of contract or significant default of payment. The impairment is composed of many individual items of which none, seen alone, is significant. In addition to the estimation of the creditworthiness risk, the relevant country risk is also taken into consideration. Graduated valuation adjustments are formed according to risk groups to take into consideration general credit risks.

### **Liquidity Risk**

Liquidity for the STRABAG SE Group means not only solvency in the strict sense but also the availability of the necessary financial margin for mainstay business through sufficient aval lines.

To guarantee financial flexibility, liquidity reserves are kept in the form of cash and credit lines for cash and aval loans. The STRABAG SE Group keeps bilateral credit lines with banks and a syndicated aval credit line in the amount of  $\in$  1.5 billion. The overall line for cash and aval loans amounts to  $\in$  5.1 billion.

The medium- and long-term liquidity needs have so far been covered by the issue of corporate bonds as well. From 2002 to 2006, the group issued three tranches of  $\in$  50 million each and two tranches of  $\in$  75 million each with a term to maturity of 5 years each. In June 2007, a further bond in the amount of  $\in$  75 million and a term to maturity of 5 years was issued. The annual coupon of the bond is 5.75 %. The first corporate bond from the year 2002 in the amount of  $\in$  50 million became due and was paid in June 2007. Depending on market situation and the appropriate need, further bonds are planned.

The following payment obligations arise from the financial liabilities (interest payments based on interest rate as of 31 December and redemption) for the subsequent years:

	Carrying values 31.12.2007	Cash-flows 2008	31.12.2007 Cash-flows 2009-2012	Cash-flows
	T€	T€	T€	T€
Financial liabilities:				
Bonds	325,000	66,813	313,188	
Bank borrowings	252,395	100,099	59,159	50,519
Liabilities from financial leasing	102,687	25,870	62,671	37,775
Other liabilities, accruals and deferrals	4,010		4,800	
	684,092	192,782	439,818	88,294

The trade payables and the other liabilities (see item 21) essentially lead to cash outflows in line with the maturity at the amount of the book values.

### (25) Segment Reporting

The segments are presented according to business fields (primary segment reporting) and regions (secondary segment reporting). The segmentation according to business fields corresponds to the internal group reporting. Assets and liabilities as well as expense and revenue were attributed to the individual segments only as far as they could be attributed directly or by applying an allocation according to the principle of causation to the respective segment. Items not attributed in this way are shown under Miscellaneous. This segment primarily includes group management, commercial administration, IT and machine management. Intra-segment transactions are based on arm's-length prices.

### **Primary Segment Reporting**

The primary segment reporting comprises the following business fields:

### **Building Construction & Civil Engineering**

In the field of Building Construction, both classical building services as well as turnkey building projects are executed as part of the mainstay business. The range of construction services in this field includes housing, commercial and industrial facilities such as shopping centres, business parks, office buildings, hotels, airports and railway stations; public buildings such as hospitals, universities, schools and other public buildings; the production of prefabricated elements and steel-girder and facade construction.

In particular medium-sized and large-scale projects – predominantly for private clients – form the core of the business activities. Regional organizational units work the respective local markets and are active as self-contained and independent profit centres.

Civil Engineering activities include the construction of bridges, power plants and special foundation engineering. Environmental engineering activities – including the construction of landfills, waste treatment plants, and waste water collection and treatment systems, as well as the regeneration of polluted soils and industrial sites – are handled by the Civil Engineering business field as well.

### **Transportation Infrastructures**

This business field covers mainly asphalt and concrete road construction in the group's relevant country markets. Other services encompassed by the Transportation Infrastructures division include the remaining activities attributable to civil engineering, e.g. sewer engineering and pipeline construction, smaller and medium-sized engineering-related concrete structures, and paving. The Transportation Infrastructures segment further comprises the construction of large-area works such as runways and taxiways, reloading and parking facilities, sport and recreation facilities and railway structures.

The production of asphalt, concrete and other construction materials, as well as bitumen trading, are important parts of the Transportation Infrastructures segment as well. The construction materials business includes a dense network of asphalt and concrete mixing facilities, as well as excellent access to raw materials (in particular gravel pits and quarries).

As opposed to projects handled by the Civil Engineering division, the services in this business field are carried out by smaller, local organizational units working a limited, regional market as independent profit centres.

### **Tunnelling & Services**

The range of Tunnelling services includes the construction of road and railway tunnels as well as underground galleries and chambers with various technologies. Tunnelling work is done employing both cyclical and continuous driving. Projects around the world are managed and executed by central organizational units.

The Services business field encompasses those project development contracts around the world which include all integrated services such as financing, operation, marketing and utilization, as well as the usual construction services, within the framework of a value-added chain in an overall project. Services include infrastructure projects (e.g. traffic, energy), as well as building projects for office and commercial properties or hotels.

# 2007 Segment Report

		g Construction	Transportation							
	& Civi	I Engineering	Infrastructures							
Business Field	2007	2006	2007	2006						
	T€	T€	T€	T€						
Output Volume	5,417,841	4,898,764	4,616,841	4,646,303						
Revenue	4,815,571	4,257,243	4,455,142	4,216,820						
Inter-segment revenue	147,719	105,654	24,793	27,819						
EBIT	76,565	53,392	185,646	149,783						
thereof share of profit or loss of associates	0	0	6,636	3,659						
Segment assets	2,929,302	1,455,970	2,604,574	1,376,584						
thereof investments in associates	0	0	57,511	53,633						
Segment liabilities	1,721,501	1,455,313	1,312,955	1,110,097						
Investments in tangible										
and intangible assets	0	0	0	0						
Depreciation on tangible										
and intangible assets	0	0	3,319	0						
thereof impairment	0	0	3,319	0						
Employees	26,322	22,525	28,352	25,047						

# **Secondary Segment**

		Germany		Austria	
Region	2007	2006	2007	2006	
	T€	T€	T€	T€	
Revenue	3,672,952	3,716,611	2,270,684	2,212,468	
Segment assets	2,223,101	2,160,823	2,843,317	1,381,231	
Investments in tangible					
and intangible assets	157,124	99,858	86,878	84,746	

The representation of the secondary segment reporting is made according to the location of the company headquarters.

	Tunnelling	N	Miscellaneous							
	& Services	and	d Consolidation		Total					
2007	2006	2007	2006	2007	2006					
T€	T€	T€	T€	T€	T€					
582,077	693,218	129,464	146,826	10,746,223	10,385,111					
584,961	935,213	22,926	21,345	9,878,600	9,430,621					
5,367	5,000	507,082	443,601							
48,455	68,096	1,762	1,458	312,428	272,729					
12,771	2,753	0	-51	19,407	6,361					
602,337	453,977	1,604,601	2,289,295	7,740,814	5,575,826					
81,749	21,861	0	0	139,260	75,494					
298,088	365,512	1,311,816	1,609,010	4,644,360	4,539,932					
1,882	13,258	541,960	333,762	543,842	347,020					
7,231	6,814	272,921	222,864	283,471	229,678					
0	0	3,768	19,060	7,087	19,060					
1,824	1,538	4,627	3,861	61,125	52,971					

#### Rest of World Rest of Europe and Consolidation Total 2007 2006 2007 2006 2007 2006 T€ T€ T€ T€ T€ T€ 3,583,804 3,051,886 351,160 449,656 9,878,600 9,430,621 2,502,239 1,849,930 172,157 183,842 7,740,814 5,575,826 265,764 143,124 34,076 19,292 543,842 347,020

### (26) Notes on Related Parties

The core shareholders of STRABAG SE are the Haselsteiner Group, the Raiffeisen-Holding NÖ-Wien Group and the UNIQA-Group, as well as Rasperia Trading Ltd. owned by Russian businessman Oleg Deripaska.

Arm's-length business relations exist with the Raiffeisen-Holding NÖ-Wien Group and the UNIQA-Group.

### **BASIC Element**

The Basic Element Group, fully controlled by Russian businessman Oleg Deripaska, is a conglomerate with numerous industrial holdings in the area of resources and raw materials as well as in infrastructure, among others. A cooperation agreement between the STRABAG SE Group and the Basic Element Group lays out the basics for the joint operating cooperation in Russia and the CIS states. The two companies plan to offer large-scale project developments on a 50:50 basis with industrial leadership by the STRABAG SE Group.

On 5 December 2007, STRABAG and Basic Element signed a declaration of intention over the founding of a new holding company in the construction sector in Ukraine, STRABAG UKRAINE. The company will be held at equal parts by STRABAG SE, the Basic Element Group and the DCH Group, controlled by Ukrainian businessman Alexander Yaroslavskiy. STRABAG UKRAINE will specialize in large-scale projects in Ukraine.

#### **IDAG**

IDAG Immobilienbeteiligung u. Development GmbH is 100% held by private foundations whose beneficiaries are the Haselsteiner Group and the Raiffeisen-Holding NÖ-Wien Group. The business purpose of IDAG Immobilienbeteiligung u. -Development GmbH is the development of real estate and the participation in real estate projects.

At 31 December 2006, non-operational loans to subsidiaries of the private foundations existed in the amount of €77 million. These were paid back ahead of schedule during the 2007 financial year.

Strabag's office buildings in Vienna and Graz are held in the real estate portfolio of subsidiaries of IDAG Immobilienbeteiligung u. –Development GmbH. The buildings are let to and in part sublet by STRABAG SE at the usual market conditions. Rental costs arising from both buildings in the 2007 financial year amounted to  $T \in 7,072$  (Previous year:  $T \in 6,086$ ).

In the financial year 2007, revenue of about € 4 million (Previous year: € 6 million) were generated by IDAG Immobilienbeteiligung u. –Development GmbH. On the balance sheet date of 31 December 2007, the STRABAG SE Group had rent deposit receivables amounting to around € 15 million (Previous year: € 14 million) from IDAG Immobilienbeteiligung u. –Development GmbH.

### **Associates**

Together with R.B.T. Beteiligungsgesellschaft m.b.H, "URUBU" Holding GmbH (both Raiffeisen group) and UNIQA Beteiligungs-Holding GmbH, Raiffeisen evolution project development GmbH, a joint project development company, was founded in September 2003.

Raiffeisen evolution project development GmbH bundles project developments in building construction activities of the shareholders (without Germany and Benelux). The STRABAG SE Group is employed in the construction work on the basis of arm's-length contracts.

The shareholders of the Raiffeisen evolution project development GmbH have basically agreed to proportionally accept any obligations arising from the project developments.

The business relationships to the other associates can be presented as follows:

	2007	2006
	T€	T€
Work and services performed	66,010	96,894
Work and services received	17,263	3,763
Receivables at 31.12.	5,649	12,970
Liabilities at 31.12.	4	164

The business relations to the management board members and the first management level (management in key positions) whose family members and companies which are controlled by the management in key positions or decisively influenced by them are represented as follows:

	2007	2006
	T€	T€
Work and services performed	3,753	764
Work and services received	5,038	3,049
Receivables at 31.12.	1,862	742
Liabilities at 31.12.	234	96

## (27) Notes on the Management and Supervisory Boards and the Employees

## **Board of Management**

Dr. Hans Peter HASELSTEINER (Chairman)

Prof. Dr. Ing. e.h. Manfred NUSSBAUMER (Vice Chairman) (until 31.12.2007)

Ing. Fritz OBERLERCHNER (Vice Chairman)

Dr. Thomas BIRTEL

Dipl.-Ing. Nematollah FARROKHNIA

Dipl.-Ing. Roland JURECKA

Mag. Wolfgang MERKINGER

Mag. Hannes TRUNTSCHNIG

### **Supervisory Board**

Univ. Prof. DDr. Waldemar JUD (Chairman)

Mag. Erwin HAMESEDER (Vice Chairman)

Dr. Gerhard GRIBKOWSKY

Dr. Jürgen KUCHENWALD (until 31.7.2007)

Dr. Gulzhan MOLDAZHANOVA (since 17.8.2007)

Dr. Gottfried WANITSCHEK

Ing. Siegfried WOLF (since 17.8.2007)

Peter NIMMERVOLL (works council)

Josef RADOSZTICS (works council)

Gerhard SPRINGER (works council)

The total salaries of the members of the Board of Management in the financial year 2007 amount to  $T \in 9,304$  (Previous year:  $T \in 5,751$ ). The severance payments for management board members amounted to  $\in 1,361$  (Previous year:  $T \in -68$ ).

The members of the Supervisory Board received remuneration in the amount of  $T \in 50$  (Previous year:  $T \in 0$ ). Neither the members of the Management Board nor the members of the Supervisory Boards of STRABAG SE received advances or loans.

## (28) Earnings Per Share

The earnings per share are calculated by dividing the consolidated profit or loss by the weighted average number of ordinary shares and/or options.

	2007	2006
Profit or loss attributable to equity holders		
of the parent (consolidated profit/loss) in T €	170,229	191,351
Weighted number of shares outstandig during the year	82,904,110	70,000,000
Earnings per share in €	2.05	2.73

### (29) Events after the Balance Sheet Date

No significant events occurred after the close of the financial year.

Villach, 9 April 2008

## STATEMENT BY THE BOARD OF MANAGEMENT

The Board of Management declares that, to the best of its knowledge, the consolidated financial statements of STRABAG SE at 31 December 2007 drawn up in accordance with the International Financial Reporting Standards (IFRS) represent, as far as is possible, a true and fair view of the financial position, financial performance and cash-flows of all companies included in the scope of consolidation.

The group management report at 31 December 2007 also provide as far as is possible, a true and fair view of the financial position, financial performance and cash-flows of STRABAG SE and give information as to the important events of the financial year and their consequences for the consolidated financial statements. Furthermore, the report describes the important risks and uncertainties of the financial year.

Villach, 9 April 2008

### **Board of Management**

Dr. Hans Peter Haselsteiner

Ing. Fritz Oberlerchner

Dipl.-Ing. Nematollah Farrokhnia

Mag. Wolfgang Merkinger

Dipl.-Ing. Roland Jurecka

Dr. Thomas Birtel

Mag. Hannes Truntschnig

## UNQUALIFIED INDEPENDENT AUDITOR'S REPORT

## Report on the consolidated financial statements

We have audited the accompanying consolidated financial statements of **STRABAG SE, Villach, Austria** for the **financial year from January 1 to December 31, 2007.** These consolidated financial statements comprise the balance sheet as at December 31, 2007, and the income statement, statement of changes in equity and cash flow statement for the year ended December 31, 2007, and a summary of significant accounting policies and other explanatory notes.

### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards as adopted by the EU. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consoldiated financial statements based on our audit. We conducted our audit in accordance with laws and regulations applicable in Austria and in accordance with International Standards on Auditing, issued by the International Auditing and Assurance Standards Board (IAASB) of the International Federation of Accountants (IFAC). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

Our audit did not give rise to any objections. Based on the results of our audit in our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the group as of December 31, 2007, and of its financial performance and its cash flows for the financial year from January 1 to December 31, 2007 in accordance with International Financial Reporting Standards as adopted by the EU.

### **Report on Other Legal and Regulatory Requirements**

Laws and regulations applicable in Austria require us to perform audit procedures whether the consolidated management report is consistent with the consolidated financial statements and whether the other disclosures made in the consolidated management report do not give rise to misconception of the position of the group.

In our opinion, the consolidated management report for the group is consistent with the consolidated financial statements.

Linz, 9 April 2008

KPMG Austria GmbH Wirtschaftsprüfungs- und Steuerberatungsgesellschaft mbH

Mag. Ernst Pichler Austrian Certified

Public Accountant

Mag. Stephan Beurle Austrian Certified Public Accountant

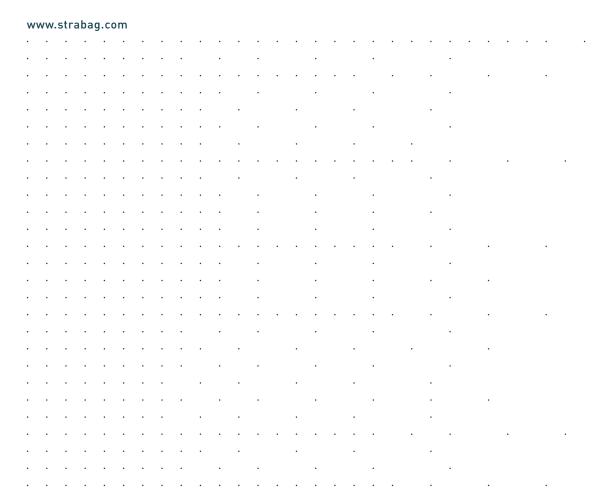
This report is a translation of the original report in German, which is solely valid. The consolidated financial statement may only be published with our auditor's opinion in the version audited and approved by us. For any modified version (e. g. shortened versions or translations) Article 281 Paragraph 2 of the Austrian Commercial Code (UGB) applies.

# **FINANCIAL CALENDAR**

Annual Report 2007	Wed., 30.04.2008
Publication	07.30 am (CET)
Financial Press Conference	10.00 am (CET)
Analyst Telephone Conference	02.00 pm (CET)
Analyst Conference & Webcast	02.00 pm (CET)
Interim Report January-March 2008	Fri., 30.05.2008
Publication	07.30 am (CET)
Analyst Telephone Conference	02.00 pm (CET)
Notice of Annual General Meeting	Thur., 29.05.2008
Deposit deadline for shares	Mon., 16.06.2008
Annual General Meeting 2008	Fri., 20.06.2008
Austria Center Vienna, Bruno-Kreisky-Platz 1, 1220 Vienna	10.00 am (CET)
Ex-dividend date	Fri., 27.06.2008
Payment date for dividend	Mon., 30.06.2008
Semi-Annual Report 2008	Fri., 29.08.2008
Publication	07.30 am (CET)
Analyst Telephone Conference	02.00 pm (CET)
Analyst Conference & Webcast	02.00 pm (CET)
Interim Report January-September 2008	Fri., 28.11.2008
Publication	07.30 am (CET)
Analyst Telephone Conference	02.00 pm (CET)

# **GLOSSAR**

ATX (Austrian Traded Index)  The index of leading shares of the Venna Stock Exchange (Wiener Börse).  book value per share  book value of equity / number of shares  BOT (Bulld-Operate-Transfer)  In BOT projects, a facility is built and operated for the client, with ownership transfered back to the client after a specific period.  CAGR (Compound Annual Growth Rate)  Mean growth rate on an annualized basis.  capital employed  Cash-flow  A measure of cash being received and spent in a business. The cash-flow amount is largely calculated as the sun of retained profit carried forward, taxes on profits and income, write-offs and changes to non-current provisions.  CEE  Central and Eastern Europe  Code of Ethics  Values and principles which reflect the company's policy and which are kept by employees and management.  Compliance Guidelines  Recognition of the importance of and compliance with all relevant laws as well as with internal and external rules, guidelines and standards.  Corporate Governance  A code of conduct for publicly listed companies. Corporate governance comprises all guidelines which maximize transparency and control in order to avoid conflicts of interest.  Corporate Social Responsibility  Voluntary compliance with a set of rules for sustainable corporate management.  Directors' Dealings  Transactions with company securities by company directors or officers.  EBIT a net income before interests and income tax expense.  EBITDA  net ratio of EBIT to revenue in percent.  equity ratio  Book value of equity / balance sheet total  Free cash-flow available for distribution among all the security holders of a company after deducting capex (purchase of property, plant, equipment and intargible assets).  Free Cash-flow available for distribution among all the security holders of a company after deducting capex (purchase of property, plant, equipment and intargible assets).  Free Cash-flow available for distribution among all the security holders of a company after deducting capex (purchase of property, plant, e	at a suite a surre attalant au	Mathed of constitution of constitution of an article OTDADAO has a state between 00 0/ and 50 0/
book value per share BOT (Sulli-Operate-Transfer) In BOT projects, a facility is built and operated for the client, with ownership transfered back to the client after a specific period.  CAGR (Compound Annual Growth Rate) Mean growth rate on an annualized basis. Capital employe Cash-flow A measure of cash being received and spent in a business. The cash-flow amount is largely calculated as the sum of retained profit carried forward, taxes on profits and income, write-offs and changes to non-current provisions.  CEE Central and Eastern Europe Code of Ethics Values and principles which reflect the company's policy and which are kept by employees and management.  Compilance Guidelines Recognition of the importance of and compliance with all relevant laws as well as with internal and external rules, guidelines and standards.  Corporate Governance A code of conduct for publicly listed companies. Corporate governance comprises all guidelines which maximize transparency and control in order to avoid conflicts of interest.  Corporate Social Responsibility Voluntary compliance with a set of rules for sustainable corporate management.  Directors' Dealings Transactions with company securities by company directors or officers.  Part of the period / number of shares  BIT nearing The ratio of EBIT to revenue in percent.  BBITDA net noome before interests and income tax expense.  BBITDA net noome before interests and income tax expense, depreciation and amortisation.  BBITDA net noome before interests and income tax expense, depreciation and amortisation.  BBITDA net noome before interests and income tax expense, depreciation and amortisation.  BBITDA net noome before interests and income tax expense, depreciation and amortisation.  BBITDA net noome before interests and income tax expense, depreciation and amortisation.  BBITDA net noome before interests and income tax expense, depreciation and amortisation.  BBITDA net noome before interests and income tax expense, depreciation and amortisation.  BBITDA net noome before inte	at-equity consolidation	Method of consolidation of companies, in which STRABAG has a stake between 20 % and 50 %.
BOT projects, a facility is built and operated for the client, with ownership transfered back to the client after a specific period.		
Aspectific period.  AGAIR (Compound Annual Growth Rate)  Mean growth rate on an annualized basis.  capital employed  Cash-flow  A measure of cash being received and spent in a business. The cash-flow amount is largely calculated as the sum of retained profit carried forward, taxes on profits and income, write-offs and changes to non-current provisions.  CEE  Central and Eastern Europe  Code of Ethics  Values and principles which reflect the company's policy and which are kept by employees and management.  Compliance Guidelines  Recognition of the importance of and compliance with all relevant laws as well as with internal and external rules, guidelines and standards.  Corporate Governance  A code of conduct for publicly listed companies. Corporate governance comprises all guidelines which maximize transparency and control in order to avoid conflicts of interest.  Corporate Social Responsibility  Voluntary compliance with a set of rules for sustainable corporate management.  Directors' Dealings  Transactions with company securities by company directors or officers.  EBIT net income before interests and income tax expense.  EBIT net income before interests and income tax expense.  EBIT net income before interests and income tax expense, depreciation and amortisation.  EBITDA nergin  The ratio of EBITDA to revenue in percent.  EBITDA margin  The ratio of EBITDA to revenue in percent.  EBITDA to revenue in percent.  EBITOA cash flow available for distribution among all the security holders of a company after deducting capex (purchase of property, plant, equipment and intangible assets).  IFRS (international Financial Reporting Standards).  Financial reporting standards and interpretations adopted by the International Accounting Standards Board (IASB).  Financial reporting standards and interpretations adopted by the International Accounting Standards Davidual reporting standards and interpretations adopted by the propose of executing a particular order backlog  Financial reporting standards and interpretations prov		
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Compliance Guidelines Recognition of the importance of and compliance with all relevant laws as well as with internal and external rules, guidelines and standards.  Corporate Governance A code of conduct for publicly listed companies. Corporate governance comprises all guidelines which maximize transparency and control in order to avoid conflicts of interest.  Corporate Social Responsibility Voluntary compliance with a set of rules for sustainable corporate management.  Directors' Dealings Transactions with company securities by company directors or officers.  earnings per share profit for the period / number of shares earnings per share profit for the period / number of shares earnings per share profit for the period / number of shares earnings per share earnings per share profit for the period / number of shares earnings per share profit for the period / number of shares earnings per share earnings per share profit for the period / number of shares earnings per share profit for the period / number of shares earnings per share earnings per share earnings per share profit for the period / number of shares earnings per share earnings per share earnings per share profit for the period / number of shares earnings per share earnings with company and earnings and eash equivalents.  The ratio of EBITDA to revenue in percent. eash flow available for distribution among all the security holders of a company after deducting capex (purchase of property, plant, equipment and intangible assets).  IPO (Initial Public Offering)  The first sale of stock of a previously private company involving the first-time issue of share certificates.  A contractual agreement that joints together two or more parties for the purpose of executing a particular business enterprise.  Net Debt  Financial liabilities plus severance and pension provisions less c	CEE	Central and Eastern Europe
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ROE (Return on Equity) net income / equity	ROE (Return on Equity)	net income / equity



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This annual report is also available in German. In case of discrepancy, the German version prevails.

The annual report was prepared with the highest possible attention to detail.

All information was prepared with the highest possible attention to detail.

All information was verified.

The possibility of rounding errors, printing errors or misprints, however, can not be completely excluded.

The annual report contains information and forecasts related to the future development of STRABAG SE.

These forecasts represent estimates made on the basis of all available information at the time of publication.

Should the assumptions underlying the forecasts fail to appear, the actual results could deviate from the expectations.

Many of the projects contained in this financial report were carried out in special partnerships.

We hereby extend a warm "thank you" to all our partners.

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