



# **KEY FIGURES**

		2009	2008
Revenues	EUR m	153.555	125.682
whereof rental income and revenue from hotel operations	EUR m	124.450	102.208
EBITDA	EUR m	53.275	59.211
FBIT	EUR m	-53.067	23.792
	EUR m		
EBT Opposition to the contract of the contract		-77.456	7.798
Consolidated net income	EUR m	-78.868	5.726
Total assets	EUR m	2,235.193	2,144.545
Shareholders' equity	EUR m	523.835	603.086
Liabilities	EUR m	1,711.358	1,541.459
Equity ratio (incl. participation certificate capital)	in %	35	41
Investments	EUR m	296.052	330.626
Cash flow from operating activities	EUR m	57.657	223.647
Cash flow from investing activities	EUR m	-205.401	-254.576
Cash flow from financing activities	EUR m	114.354	156.316
Cash and cash equivalents at 31 December	EUR m	210.151	243.541
NOI margin	in %	41	54
Loan to value ratio	in %	56	47
FFO .	EUR m	22.009	34.245
Earnings per share	EUR	-1.15	0.09
NAV per share	EUR	8.13	9.38
NAV discount to share price	in %	38	79
Cash flow from operations per share	EUR	0.72	0.73
Property portfolio (market value)	EUR m	1,900.812	1,807.662
whereof properties under construction	EUR m	445.784	281.389

Deciding in favour of Sparkassen Immobilien AG

- whether as an investor or as a partner - is

# TAKING THE LONG VIEW.

That is our strategy, and that is how we operate

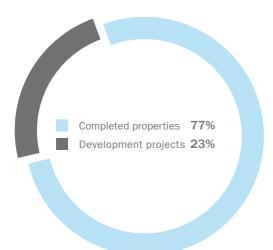
- with a long-term business model, and a watchful eye for the one enduring factor, quality.
- Property portfolio of EUR 1.9bn organic value growth
- Market presence in 8 countries, with 21 locations
- More than 260 properties, largely in prime locations

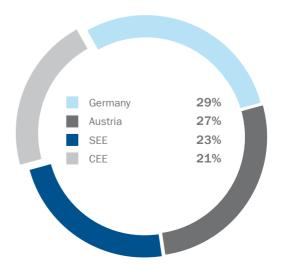


PORTFOLIO VALUE: INVESTMENT PROPERTIES AND DEVELOPMENT PROJECTS

## PROPERTIES BY REGION

(estimated value includes book value of development land)





# PROPERTY PORTFOLIO

		2009
Investment properties	units	256
Total lettable area	$m^2$	1.355m
Rental yield	%	6.65
Occupancy rate	%	90.3
Land bank plots	number	6

#### **OUR PHILOSOPHY**

# PRUDENT AND ENTREPRENEURIAL

- Diversified portfolio spreading the risk
- Range of property use types broad spectrum of opportunities
- Long-term financing sustainable growth

#### **OUR STRENGTHS**

# **EXPERTISE & ENDURANCE**

- 22 years of property experience and a lean management structure
- Strong core shareholders and a high-quality network
- Ample liquidity and a strong balance sheet

#### **OUR FAR-SIGHTED VIEW**

# LONG-TERM GROWTH

- Increasing cash flows
- Rising revenues
- Portfolio growth

# We are currently watching the markets carefully to spot favourable Opportunities.

Sparkassen Immobilien AG is a property investment company with a successful track record and a **long-term perspective on development.** We invest in high quality standing properties and in development projects in selected locations. We manage our completed properties actively. Our focus is on generating stable income and on increasing the size and the value of our portfolio step by step.

This is the course we will continue to pursue in the coming year – underwritten by our high levels of liquidity and our healthy operating performance.



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## **ANNUAL REPORT 09 | LETTER FROM THE MANAGEMENT**

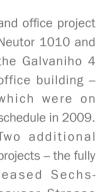
Developments over the course of the 2009 financial year were determined by the non-cash revaluation of our existing portfolio, which was made necessary by market conditions. However, the Company's operating figures are encouraging. For example, rental income increased compared to the prior year. We also have a liquidity buffer - not least thanks to successful project disposals which gives us plenty of room for manoeuvre in our upcoming activities. As a result, we are very well positioned for the current financial year and can look to the future with confidence.

#### DEAR SHAREHOLDERS,

The 2009 financial year was a year of contradictions for Sparkassen Immobilien AG: Due to revaluations in the third quarter made necessary by market conditions, we ended the year in the red for the first time in our 22-year history. The financial crisis and the non-cash revaluation result also had a significant negative impact on the overall result for 2009. At the same time, our consistent business policy proved its worth and led to success in our operations: We were one of the few real estate companies that was able to successfully make progress on or complete all of its development projects on schedule. Key operating figures such as rental income, occupancy rate and cash flow remained constant or increased again. Following the completion of our six development projects, we will more than double our operating cash flow starting in the 2011 financial vear.

Thanks to the high quality of our properties, the value of Sparkassen Immobilien AG as a company rests on a solid, sustainable foundation. For 22 years now, we have strictly maintained our quality standards in the implementation of our operational activities and the selection of our properties and business partners. This approach allowed us to make progress on our development projects - the shopping centre/office building projects Serdika Center and Sun Plaza, the residential and office project Neutor 1010 and the Galvaniho 4 office building which were on schedule in 2009. Two additional projects – the fully leased Sechshauser Strasse

student and geriatric centre in Vienna's 15th district and the Austria Trend Hotel Vysoká in the heart of Bratislava's old town - were successfully completed. We are





#### **Ernst Vejdovszky**

extremely proud of these accomplishments in light of the difficult conditions. After all, few companies had the financial strength to carry on with projects of this size and complete them using equity in 2009.





Members of the Board Holger Schmidtmayr, Ernst Vejdovszky and Friedrich Wachernig (from left)

The financial year was quite interesting in terms of sales, especially in the residential segment, which enjoyed high demand. We sold six properties worth EUR 150m at a profit. One particularly successful endeavour was the sale of the Gemini office building in Prague. The building was opened in April 2009 and sold in the fourth quarter of the same year for a price of EUR 110m, which greatly exceeded the original cost of acquisition and construction.

Being attractive for investors means improving the level of transparency within the Company. To this end, we implemented the majority of the standards defined by the European Public Real Estate Association (EPRA) in our accounting for the first time in 2009. The changes affect the breakdown of the income statement and the calculation of NAV. EPRA is one of the most important organisations for the global real estate industry, and its standards are recognised by investors throughout the

world. This change will make it easier to compare Sparkassen Immobilien AG with other real estate investment companies and make us even more attractive for institutional investors.

Despite the difficult conditions, we achieved a very satisfying operating result during the reporting period, primarily due to our consistently high occupancy rate. Overall, we increased rental income by 2% and raised the value of our real estate assets to EUR 1.9bn. The development projects that were completed will start making their full revenue contributions in the 2010/2011 financial years. We increased the Company's revenues less directly attributable expenses slightly to EUR 70.9m. In contrast, EBITDA fell from EUR 59.2m in the prior year to EUR 53.3m due to lower gains on disposals. The increased expenses related to the successful completion of our projects led to a decline in the Funds From Operations to EUR 22.0m.

#### ANNUAL REPORT 09 | LETTER FROM THE MANAGEMENT

Our strong operating result was offset by non-cash revaluations and the depreciation of properties in the amount of EUR 97.2m. These two factors led to an EBIT of EUR -53.1m. The financial result totalled a negative EUR 35.5m. The EPRA NAV per share was EUR 8.13 as of the balance sheet date, which represents a 13.3% decline compared to 2008 (adjusted figure for 2008: EUR 9.38). This change was largely the result of the loss for the financial year.

#### **Capital market**

Our shares exhibited excellent performance in 2009. They closed out the year at a price of EUR 5.00, which represents an annual performance of 152.5%. Sparkassen Immobilien AG's core strategic shareholders remain Erste Group and Vienna Insurance Group. We benefit in our day-to-day activities from the comprehensive networks of both of these strong financial service providers in the CEE region.

We were very active in our investor relations work in 2009 and we received extremely positive feedback about it at the Annual General Meeting, attended by nearly 400 participants. We see the unanimous discharge from liability of the Management Board with no abstention from voting as a particularly strong confirmation of the shareholders' confidence in the Company's management. We will continue to act on behalf of our shareholders in a way that will ensure that this confidence remains completely warranted at all times in the future.

We worked towards further strengthening the confidence of investors in our Company at 18 roadshows on three continents, including well over 100 individual discussions, and at various conferences and stock exchange events. Our efforts to win back the institutional investors that we lost during the financial crisis have yielded positive initial results: For example, the international investment firm Tri-Star increased its stake in Sparkassen Immobilien AG to over 10% in the third quarter of 2009.

Interest in our shares also increased among analysts. Prominent companies such as HSBC and SRC Research have initiated coverage on the s IMMO Share. All of the analyses give "buy" recommendations and cite the Company's balanced portfolio in terms of use type and region, consistently high occupancy rate, diversified tenant structure and high level of free float as particular strengths.

#### Outlook for 2010

We can look to the future with a clear sense of optimism. Experts expect moderate growth in the eurozone in 2010 and have predicted an economic recovery in Austria. The market already started recovering slowly over the course of 2009, and uncertainty has abated for the most part. The real estate market also underwent a change during the global recession: Tenants recognised the opportunities presented by the market situation and tried to take advantage of them. In order to further strengthen our portfolio, we will concentrate



even more on our core competences as a real estate investment company and intensify our asset management activities. A particularly important factor in this is maintaining direct contact with our tenants. Overall, we expect to see positive developments on the real estate market in 2010, especially since the general financing situation has improved. Properties in capital cities within the European Union will be the clear focus of our portfolio in the future.

We will primarily concentrate on the region of Central and Eastern Europe during the current financial year, and we will continue to carefully examine the opportunities available here. In addition, we successfully opened our two largest development

We are currently
Watching
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Casefully to spot favourable
Opportunities

projects in the first quarter of 2010, and these properties will more than double our cash flow in the coming years. Sparkassen Immobilien AG expects an operating

cash flow of EUR 75–85m in 2010, up from EUR 49.4m in 2009. And we expect an operating cash flow of over EUR 100m for 2011.

Overall, we expect 2010 to be a good year, and we will continue to follow our proven strategy while maintaining our high standards of quality. We are confident that focusing on quality as the most important factor for long-term success is the right path. Quality will endure even if valuations fluctuate temporarily or we achieve weaker

annual results in some years.

Finally, we would like to express our sincere gratitude to you, our shareholders, for the confidence you have placed in us. We would also like to thank all of our partners for the professional and competent collaboration and thank the

**Holger Schmidtmayr** 

employees of Sparkassen Immobilien AG for their exemplary dedication.

Sincerely,

The Management Board team

V Ernst Vejdovszky J.M.M.

Holger Schmidtmayr

Friedrich Wachernig

## **ANNUAL REPORT 09 | OVERVIEW OF MANAGEMENT BODIES**

# MANAGEMENT BOARD

# ERNST VEJDOVSZKY Member of the Management Board

Born 30 October 1953 Appointment until 31 January 2013 First appointed 1 January 2001

Responsible for finances, asset management, risk management

After studying IT at the Vienna University of Technology, he began his career in 1982 at Girozentrale, Vienna. Founder member of the Management Board of Sparkassen Immobilien Anlagen AG, Vienna (forerunner of Sparkassen Immobilien AG), in 1986, and since 2001 Member of the Management Board of Sparkassen Immobilien AG, Vienna.

Other appointments: member of supervisory board, Erste Immobilien Kapitalanlagegesellschaft m.b.H.

# HOLGER SCHMIDTMAYR Member of the Management Board

Born 6 May 1966 Appointment until 31 January 2013 First appointed 1 October 2004

Responsible for aquisition and disposal of investment properties, Investor Relations and Corporate Communications, legal and compliance

After studying law and business in Vienna, he started working at Giro-Credit in Vienna in 1994. Following merger, moved to Erste Bank in 1997, and from 2001 responsible for building up CEE portfolio for Sparkassen Immobilien AG, Vienna. Member of the Management Board of Sparkassen Immobilien AG, Vienna, since 2004.

# FRIEDRICH WACHERNIG Member of the Management Board

Born 28 June 1966 Appointment until 14 November 2010 First appointed 15 November 2007

Responsible for project development, aquisition and disposal of development land and projects, organisation, IT, personnel

After studying business at the Vienna University of Economics and Business Administration, he started at Eraproject GmbH, Vienna, in 1993. Various management and development functions at Strabag AG, Raiffeisen Evolution GmbH and Porr Solutions GmbH in a range of Central and Eastern European countries. Member of the Management Board of Sparkassen Immobilien AG, Vienna, since November 2007.

# SUPERVISORY BOARD

#### MARTIN SIMHANDL

Born 5 November 1961

Committee

#### **Chairman of the Supervisory Board**

Appointment until 2010 Annual General Meeting First appointed 24 June 2004 Chairman of the Audit Committee Chairman of the Management Board

CFO, Vienna Insurance Group Wiener Städtische AG

Other supervisory board appointments: DONAU Versicherung AG Vienna Insurance Group; Ringturm Kapitalanlagegesellschaft m.b.H.; Sparkassen Versicherung AG Vienna Insurance Group et al.

#### RICHARD WILKINSON

## First Deputy Chairman of the Supervisory Board

Born 28 April 1964 Appointment until 2010 Annual General Meeting First appointed 31 May 2005 Member of the Audit Committee

Division manager Group Real Estate & Leasing, Erste Group Bank AG

Member of the Working Committee

Other supervisory board appointments: Let's Print Holding AG; Capexit Beteiligungs Invest MF-AG; Capexit II AT Beteiligungs Invest MF-AG; Capexit II CEE Private Equity Invest AG; Capexit Private Equity Invest AG; Immorent AG

#### FRANZ KERBER

## Second Deputy Chairman of the Supervisory Board

Born 20 June 1953
Appointment until 2010 Annual General
Meeting
First appointed 24 June 2004
Member of the Management Board
Committee
Member of the Working Committee

Member of management board, Steiermärkische Bank und Sparkassen AG

Other supervisory board appointments:
Bankhaus Krentschker & Co. AG; Sparkasse
Hartberg-Vorau AG; Erste Bank a.d. Novi
Sad, Beograd; Banka Sparkasse d.d.,
Ljubljana; Banka Sparkasse Bank d.d.,
Sarajevo; Erste & Steiermärkische Bank
d.d., Rijeka; Investbanka a.d., Skopje

#### GERALD ANTONITSCH

#### **Member of the Supervisory Board**

Born 11 April 1956 Appointment until 2010 Annual General Meeting First appointed 18 June 2002 Member of the Audit Committee Chairman of the Working Committee

Member of management board, Immorent AG

Other supervisory board appointments: Immorent-Bank GmbH; ERSTE Immobilien Kapitalanlagegesellschaft m.b.H.; Innovationspark Graz-Puchstrasse GmbH

Advisory board appointments: s REAL Immobilienvermittlung GmbH; AREALIS Liegenschaftsmanagement GmbH

#### CHRISTIAN HAGER

# Member of the Supervisory Board since 23 June 2009

Born 6 December 1967 Appointment until 2014 Annual General Meeting First appointed 23 June 2009

Member of management board, KREMSER BANK und Sparkassen AG

# ERWIN HAMMERBACHER Member of the Supervisory Board

Born 27 May 1957
Appointment until 2012 Annual General
Meeting
First appointed 28 May 2008
Alternate Member of the Audit Committee
Member of the Working Committee

Member of management board, Sparkassen Versicherung AG Vienna Insurance Goup

#### PETER NEMSCHAK

#### Member of the Supervisory Board

Born 18 October 1948
Appointment until 2013 Annual General
Meeting
First appointed 28 May 2008
Member of the Management Board
Committee
Member of the Working Committee

Division manager, Risk Management International, Erste Group Bank AG

Other supervisory board appointments: Immorent AG, Erste & Steiermärkische Bank d.d., Rijeka

# REINHOLD SCHÜRER-WALDHEIM Member of the Supervisory Board

Born 25 March 1944 First appointed 23 April 1990 Member of the Audit Committee Alternate Member of the Working Committee

Partner at "Nordost" Treuhand- und Organisationsgesellschaft m.b.H.

Other supervisory board appointments: Filmcasino & Polyfilm Betriebs GmbH

#### ANNUAL REPORT 09 | REPORT OF THE SUPERVISORY BOARD

#### DEAR SHAREHOLDERS,

Sparkassen Immobilien AG performed well despite the challenging market situation in 2009. By successfully completing a number of major development projects, it has further strengthened the foundation on which its present and future success rests. The Supervisory Board advised and assisted the Company and the Management Board with all projects during the 2009 financial year. Throughout the year, we carried out our duties under the law and the Company's articles of incorporation, advised the Management Board on issues related to the direction of the Company, and also monitored the Management Board's activities. The Supervisory and Management Boards of Sparkassen Immobilien AG met six times and held intense discussions about the economic situation and the Group's strategic development, especially in light of the continued adverse market environment. At each meeting, the Management Board reported to the Supervisory Board in detail on the state of the Group's affairs and its finances and provided suitable documentation.

In addition, topics of current interest were also the subject of regular discussions between the Management Board and the Chairman of the Supervisory Board. Experts were invited to provide in-depth clarification and comments on certain agenda items. One of the recurring topics was how best to optimise the Group's potential and further its strategy of sustainable longterm added value. The Management Board reported regularly on development projects in Austria and the CEE countries, as well as the rental situation of the standing properties. The Supervisory Board discussed and approved various disposals. Between six and eight Board Members were present at each Supervisory Board meeting. Three Members were each excused on one occasion, and a further Member was excused on two occasions.

In line with our commitment to good corporate governance, we advocate transparent business reporting. Since 2007 Sparkassen Immobilien AG has subscribed to the Austrian Code of Corporate Governance. The obligations contained in the Code go beyond the statutory requirements applicable to a public limited company; they are adopted voluntarily and are designed to ensure transparency in reporting.

The Supervisory Board has formed three committees: the Management Board Committee, the Audit Committee and the Working Committee. The Management Board Committee concerned itself with the remuneration of the Management Board Members during the financial year. The Working Committee held three meetings to discuss property disposals and other key issues related to business transactions during the reporting period. The Audit Committee met twice in 2009. It monitors the accounting process and Group auditing activities, the effectiveness of the internal control and risk management system, the audit system and also the compliance report. In preparation for the Supervisory Board's proposal of auditors for the Company and Group annual financial statements, the Audit Committee reviewed the documentation submitted by Deloitte Audit Wirtschaftsprüfungs GmbH (formerly Eidos Deloitte Wirtschaftsprüfungs- und Steuerberatungsgesellschaft mbH) evidencing their right to practise as auditors. On the basis of a written report, it was established that there were neither grounds for exclusion, nor any circumstances that could give rise to concerns about conflicts of interest. A schedule of the total remuneration paid to Deloitte by Sparkassen Immobilien AG in respect of the preceding financial year. itemised by categories of services, was requested and inspected, and Deloitte's membership in a statutorily approved quality assurance system was confirmed. The Audit Committee reported to the Supervisory Board on



its work and its findings in these matters. On this basis, the Supervisory Board proposed the appointment of Deloitte Audit Wirtschaftsprüfungs GmbH as auditors of company and group annual financial statements at the Annual General Meeting.

The Audit Committee of the Supervisory Board also accepted the submission of the annual financial statements for 2009 by the Management Board, together with the management report and the corporate governance report, inspected these documents and approved them based on the audit reports by Deloitte Audit Wirtschaftsprüfungs GmbH. The Audit Committee also reviewed the consolidated annual financial statements prepared in accordance with International Financial Reporting Standards (IFRS) together with the Group management report. On the basis of its review and discussions, the Audit Committee unanimously resolved to recommend to the Supervisory Board the acceptance without reservation of the statements, report and reviews. The Supervisory Board discussed in detail and reviewed the annual financial statements for 2009 together with the management report and corporate governance report and the consolidated annual financial statements prepared in accordance with IFRS together with the Group management report. The audit reports prepared by Deloitte Audit Wirtschaftsprüfungs GmbH on the annual financial statements for 2009 together with the management report and the consolidated annual financial statements together with the Group

management report were also examined by the Audit Committee and the entire Supervisory Board and discussed in detail together with Deloitte Audit Wirtschaftsprüfungs GmbH. The audit conclusions gave no grounds for objection. The Supervisory Board declared that it had nothing to add to the audit reports by the auditors. The Supervisory Board therefore unanimously resolved to accept the annual financial statements and management report prepared by the Management Board and had no objections to the consolidated annual financial statements and Group management report prepared in accordance with IFRS. In accordance with section 96(4) AktG, the annual financial statements for 2009 were therefore adopted.

During the financial year, personnel changes occurred in the Supervisory Board and the Management Board: At the Annual General Meeting in June 2009, Christian Hager, chairman of the management board at Kremser Bank AG, was elected as a new Member of the Supervisory Board. In addition, the Supervisory Board decided to extend the Management Board appointments of Holger Schmidtmayr and Ernst Vejdovszky to 31 January 2013.

The Supervisory Board would like to thank the Management Board and staff of Sparkassen Immobilien AG for their high level of dedication during the past year. During 2009, a year filled with complex challenges on the market, it was especially important to be able to rely on the positive, constructive collaboration of all parties involved.

Vienna, 21 April 2010

The Supervisory Board

Martin Simhandl Chairman

## **ANNUAL REPORT 09 | CORPORATE GOVERNANCE**

Responsible corporate governance requires reliable standards of conduct. The rules of corporate governance and corporate control defined in the Code of Corporate Governance represent an essential aspect of Sparkassen Immobilien AG's work. Orienting our Company towards these rules helps us to achieve our goal of successfully increasing the value of the Company over the long term. In 2009, Sparkassen Immobilien AG once again complied with all of the significant requirements of the Code.



# CORPORATE GOVERNANCE REPORT

# CLEAR COMMITMENT TO THE AUSTRIAN CODE OF CORPORATE GOVERNANCE

For 22 years, Sparkassen Immobilien AG has pursued the strategy of sustainable, long-term growth of the Group's net worth. This requires responsible corporate governance, which manifests itself in the efficient collaboration between the Management Board and the Supervisory Board as well as open, transparent corporate communication. By embodying this fundamental aspect, Sparkassen Immobilien AG has pledged its commitment to the rules and recommendations contained in the Austrian Code of Corporate Governance. The set of rules for responsible corporate management and governance can be viewed on the Austrian Working Group for Corporate Governance's website (www.corporate-governance.at).

The following is an overview of Sparkassen Immobilien AG's fundamental pillars of corporate governance. The Supervisory Board report contains additional information about this. In order to avoid repetition, reference is made to other parts of the annual report for certain aspects.

For the latest information on corporate governance, visit Sparkassen Immobilien AG's website: www.sparkassenimmobilienag.at

#### COMPLIANCE STATEMENT

Since it was founded 22 years ago, Sparkassen Immobilien AG has pursued a business strategy focusing on the fundamental principles of sustainability and long-term growth. Since 2007, the Company has pledged its commitment to complying with the provisions of the Austrian Code of Corporate Governance in order to provide maximum transparency to all stakeholders.

The set of rules contained in the Austrian Code of Corporate Governance:

- 1. Legal requirement (L): The rule is based on compulsory legal requirements.
- Comply or explain (C): The rule should be complied with; any deviations must be explained and justified in order for the Company's conduct to conform with the Code.
- Recommendation (R): The rule is a recommendation; non-compliance must not be disclosed or justified.

Sparkassen Immobilien AG complies with all of the Code's rules based on compulsory legal requirements ("L rules").

In addition, nearly all of the "C rules" are implemented. The exceptions are explained below:

C Rule 16: "The management board shall be made up of several persons, with one member acting as the chairperson of the management board."

The Supervisory Board has not appointed a chairperson of the Management Board because it believes that the tasks and responsibilities of all three Management Board Members are equally important and that the Company is sufficiently represented by the individual Members of the Management Board with collective power of representation.

C Rule 31: "The fixed and performance-related compensation of each management board member shall be disclosed separately in the annual report."

The total remunerations for the Management Board are disclosed in this report. The disclosure of individual remunerations is the personal decision of each Management Board Member. In the Management Board's opinion, this disclosure does not offer any important information for investors.

C Rule 45: "Supervisory board members may not assume any functions on the boards of other enterprises which are competitors of the company."

Certain Members of the Supervisory Board at Sparkassen Immobilien AG also serve on the boards of similar companies or perform executive functions at Erste Group Bank AG or its wholly owned subsidiary Immorent AG.

All Members of the Supervisory Board are obligated to disclose all conflicts of interest immediately that arise from their position as a Member of the Supervisory Board. In addition, the Company believes that it is an advantage to be able to benefit from the extensive industry know-how and contacts of certain Supervisory Board Members.

C Rule 49: "The company shall disclose in the annual report the object and remuneration of contracts subject to approval pursuant to L Rule 48. A summary of contracts of the same kind shall be permitted."

The Company may conclude contracts with individual Members of the Supervisory Board. If such contracts are subject to approval by the Supervisory Board under section 95 AktG (L Rule 48), this approval has been obtained. The details of such contracts are not disclosed due to business policy or competitive reasons. All such contracts are concluded in line with market conditions.

#### **ANNUAL REPORT 09 | CORPORATE GOVERNANCE**

C Rule 51: "The remuneration of supervisory board members for the financial year is to be reported in the corporate governance report for each individual member of the supervisory board. Generally, there are no stock option plans for members of supervisory boards. Should stock option plans be granted in exceptional cases, then all details of these must be decided at the annual general meeting."

The total remunerations for the Supervisory Board are disclosed in this report. The disclosure of individual remunerations is the personal decision of each Supervisory Board Member. In the Supervisory Board's opinion, this disclosure does not offer any additional information for investors.

#### TRANSPARENT, TIMELY COMMUNICATION

Sparkassen Immobilien AG always informs its share-holders as well as analysts and the media about important business activities and the development of the Company in a timely manner. In order to achieve uniform communication, all reports and presentations are published promptly on Sparkassen Immobilien AG's website. In particular, current ad-hoc reports and press releases as well as annual and quarterly reports are published on the website. In addition, all interested investors can contact the Investor Relations and Corporate Communications departments directly via the Company's website, by e-mail or by calling the share-holder hotline.

As a member of the European Public Real Estate Association (EPRA), Sparkassen Immobilien AG is oriented towards this organisation's guidelines and standards. These include the disclosure of information as well as ethical principles and industry standards. Based on the International Financial Reporting Standards (IFRS) EPRA provides concrete recommendations for listed real estate companies. In order to ensure that its reporting

is transparent and comparable, Sparkassen Immobilien AG observes these recommendations in the detailed annex to the consolidated financial statements.

# COMPOSITION AND WORKING PROCEDURES OF THE MANAGEMENT BOARD AND SUPERVISORY BOARD

The Management Board and Supervisory Board see themselves as obliged to ensure the success of the Company and sustainable value creation through responsible, long-term corporate governance. The Management Board and Supervisory Board work in close collaboration in the interests of the Company. An intense, ongoing dialogue between these two bodies is the basis for efficient corporate governance.

The Management Board manages the Company's business jointly and comprises three Members. For more detailed information about the individual Management Board Members and the allocation of duties in the Management Board, see the overview of management bodies on page 8 of this report. The Management Board meets several times a week. Current business developments are discussed regularly, and all necessary decisions are made at those meetings. The Members of the Management Board are also constantly exchanging information with the responsible managers.

The Management Board provides regular, timely and comprehensive information to the Supervisory Board regarding all material aspects of business development and informs it of strategic planning. In general, the Supervisory Board's rules of procedure govern the collaboration between the Management Board and Supervisory Board.

As of 31 December 2009, the Supervisory Board was made up of eight Members. The overview of management bodies on page 9 provides information about the individual Supervisory Board Members.

The Supervisory Board monitors the management of the Company as a whole as well as that performed by the Management Board on a regular basis. The topics of discussions with the Management Board and at Supervisory Board meetings include the Company's management, its financial situation, its strategy and business development, and risk management. The Supervisory Board helps to decide matters stipulated by legislation, by the articles of association and by its rules of procedure. The Board has formed committees made up of its Members, which are listed below. Six Supervisory Board meetings took place during the reporting period. One Supervisory Board Member was excused from two meetings, and three additional Supervisory Board Members were each excused from one meeting.

#### SUPERVISORY BOARD COMMITTEES

#### **Audit Committee**

The tasks of the Audit Committee include monitoring the accounting process and the work of the auditor, and monitoring the effectiveness of the internal audit system, the risk management system and the process of auditing the Group's financial statements.

Martin Simhandl is the Chairman of the Committee. Gerald Antonitsch, Reinhold Schürer-Waldheim and Richard Wilkinson were Members of the Audit Committee in 2009. Erwin Hammerbacher is an Alternate Member of the Audit Committee. Due to their knowledge and experience in the fields of finance and accounting, Martin Simhandl and Reinhold Schürer-Waldheim are the Committee's financial experts. The Audit Committee met twice during the financial year.

#### **Management Board Committee**

The Management Board Committee deals with the remuneration of Management Board Members and the contents of employment contracts for Management Board Members. It is also responsible for submitting proposals to the Supervisory Board for the appointment of Management Board Members when positions become vacant and for succession planning. The Committee was made up of Martin Simhandl (Chairman), Franz Kerber and Peter Nemschak in 2009.

#### **Working Committee**

The Working Committee is responsible for planned acquisitions and disposals of real estate and land as well as development projects. The Members of the Working Committee during the year under review were Gerald Antonitsch (Chairman), Richard Wilkinson, Franz Kerber, Peter Nemschak and Erwin Hammerbacher. Reinhold Schürer-Waldheim is an Alternate Member. The Working Committee held three meetings during the reporting period.

#### **ANNUAL REPORT 09 | CORPORATE GOVERNANCE**

#### STATEMENT OF INDEPENDENCE

Sparkassen Immobilien AG's Supervisory Board has defined the following criteria for the independence of the Supervisory Board pursuant to C Rule 53 of the Austrian Code of Corporate Governance:

- The Supervisory Board Member shall not have served as a Member of the Management Board or as a management-level employee of Sparkassen Immobilien AG or one of its subsidiaries in the past five years.
- The Supervisory Board Member shall not maintain or have maintained in the past year any business relations with Sparkassen Immobilien AG or one of its subsidiaries to an extent of significance for the Member of the Supervisory Board. This shall also apply to relationships with companies in which a Member of the Supervisory Board has a considerable economic interest. The approval of individual transactions by the Supervisory Board pursuant to L Rule 48 does not automatically mean that the person is qualified as not independent.
- The Supervisory Board Member shall not have served as auditor of Sparkassen Immobilien AG, have owned a share in the auditing company or have worked at the auditing company as an employee in the past three years.
- The Supervisory Board Member shall not be a member of the management board of another company in which a Member of the Management Board of Sparkassen Immobilien AG is a supervisory board member
- The Supervisory Board Member shall not be a close relative (direct offspring, spouse, life partner, parent, uncle, aunt, sister, brother, niece, nephew) of a Member of the Management Board or of persons who hold one of the aforementioned positions.

For the financial year 2009, the following Members of the Supervisory Board qualify as independent in the meaning of C Rule 53 of the Code of Corporate Governance, and they represent the majority of the Supervisory Board. These Members satisfy the independence requirements established by the Supervisory Board:

Martin Simhandl Franz Kerber Reinhold Schürer-Waldheim Erwin Hammerbacher Christian Hager

Their function, their regular occupation and additional supervisory board appointments are listed in the overview of management bodies on page 9.

#### DIRECTORS' DEALINGS

According to section 48d (4) of the Stock Exchange Act, Sparkassen Immobilien AG is obligated to report all share purchases or sales by Members of managing bodies or by people closely associated with them. For the financial year 2009, share purchases by two Members of managing bodies were reported to the Austrian Financial Market Authority. A total of 7,550 shares were bought and none were sold. In accordance with the requirements of the Code, dealings by Members of the Management and Supervisory Boards (directors' dealings) are disclosed on Sparkassen Immobilien AG's website (http://www.sparkassenimmobilienag.at) under Investor Relations/Corporate Governance/Directors' Dealings.

#### **D&O INSURANCE**

In accordance with the Annual General Meeting 2009, a directors and officers (D&O) insurance has been available since 1 September 2009. This provides insurance in the case of claims for compensation by the Company, the shareholders or third parties against the managing bodies or management-level employees of the Company. These can be made if the managing bodies or management-level employees violate their duties. The costs are covered by the Company.

#### REMUNERATION OF THE SUPERVISORY BOARD

The remuneration of the Supervisory Board amounted to EUR 112,000 (2008: EUR 77,000). Supervisory Board Members received neither loans nor advances, and no guarantees have been given on their behalf.

#### REMUNERATION OF THE MANAGEMENT BOARD

The remuneration of the Members of the Management Board consists of a fixed and a performance-related variable component, which represented 45% of their fixed salary for 2008, paid out in 2009. Profit participation is dependent on the achievement of quantitative and qualitative targets, such as EBIT, cash flow and occupancy rates. There are also defined contribution pension arrangements for the Members of the Management Board. The amounts contributed by the

Company are between 7% and 10% p.a. of salary. The remuneration of the Members of the Management Board active during the year under review amounted to EUR 985,000. This includes bonuses amounting to EUR 0 (2008: EUR 150,000), costs for pension fund contributions of EUR 163,000 (2008: EUR 48,000) and pension commitments of EUR 12,000 (2008: EUR 10,000).

Sparkassen Immobilien AG currently has no stock option plan.

#### BALANCE SHEET PREPARATION AND AUDITORS

By resolution of the Annual General Meeting, Deloitte Audit Wirtschaftsprüfungs GmbH (formerly Eidos Deloitte Wirtschaftsprüfungs- und Steuerberatungsgesellschaft mbH) has been appointed as auditor. The auditor assists the Supervisory Board in assessing the correctness of the accounting records and confirms their legal conformity and reliability. If deviations are discovered during the audit, the auditor reports these immediately to the Supervisory Board. The same applies for any discrepancies in the explanation regarding the Austrian Code of Corporate Governance made by the Supervisory Board and Management Board.



Holger Schmidtmayr

Ernst Vejdovszky



Friedrich Wachernig

# **ANNUAL REPORT 09 | INVESTOR RELATIONS**

Following a dramatic drop in 2008, the s IMMO Share staged a significant recovery in financial 2009. Institutional investors in particular showed a renewed interest in Sparkassen Immobilien AG stock. The most recent analysts' reports contain buy recommendations, with target prices well in excess of the year-end closing price of EUR 5.00.



#### SHARE PERFORMANCE

# s IMMO Share bounces back with upturn in stock markets

At the beginning of 2009 stock market sentiment continued to reflect the previous year's gloom, with prices fluctuating at a low level. After historic lows in 2008, the fear was that the trend would continue in 2009. This lack of confidence in turn fuelled further investor uncertainty. The Vienna Stock Exchange reached its lowest point in the first guarter of 2009 – a consequence of continuing doubts about prospects in Central and Eastern Europe and the substantial involvement of Austrian businesses in the region. It was in the next quarter that the economic support packages initiated by central banks and governments around the world began to produce results. Share prices rose across all industries and countries. This improvement in sentiment was further encouraged by historically low interest rates on the overnight markets. Austrian property stocks also benefited from this development, including the s IMMO Share. It closed the year at EUR 5.00 for a gain of 153%.

The Vienna ATX index at the end of 2009 stood at 2,495.56 points, an increase of 42.5% compared with a year earlier. The year's high was reached in October 2009, when the ATX climbed to 2,752.39 points. Residual uncertainties concerning economic development, future interest rates and other unquantifiable risks prompted profit taking in the fourth quarter.

IATX, the Austrian property share index, performed particularly well in 2009. In 2008 investors' caution significantly depressed the index, but recently it has benefited from renewed confidence in property companies. The IATX was up by 217% at the end of 2009, and closed at 137.53 points.

During the past year the Dow Jones Industrial (DJI) also broke through the psychological 10,000-points barrier. It closed the year at 10,428.05 points, 18.8% higher than at the end of 2008. From its low point on 9 March 2009, the Dow Jones notched up an annual improvement of 59.3%. The main factors contributing to this performance were the positive developments in the financial sector and the expansionary policies of the central banks.

Analyst	Target price / Fair value	Recommendation	Last update
KBC Securities	EUR 6.61	Buy	24 February 2010
HSBC Global Research	EUR 6.50	Overweight (Buy)	22 February 2010
SRC Research	EUR 8.00	Buy	27 January 2010
Erste Group	EUR 6.30	Buy	1 November 2009

Recurring scepticism about property stocks also had a marked effect on the average trading volumes of s IMMO Share over the course of the year. In 2009 the average daily trading volume was 92,000 shares, close to the previous year's average of 91,000 shares per day. However, the increased share price meant that the value of daily trading averaged EUR 570,000.

#### Dividend policy unchanged

Sparkassen Immobilien AG is currently not distributing dividends on the s IMMO Share, but is accumulating the profits and investing them in additional properties.

# Core shareholders have confidence in s IMMO Share and are topping up their holdings

Recovering stock market confidence also impacted the s IMMO Share favourably: in 2009 two core share-holders increased their holdings in the Company. In April Vienna Insurance Group (VIG) raised its stake to 10.27%, and in September Tri-Star Capital Ventures Ltd. increased its holding to 11.15%. These purchases underline the renewed confidence in Sparkassen Immobilien AG and the stock's upside potential.

As strategic core shareholders, Vienna Insurance Group and Erste Group continue to be actively involved in Sparkassen Immobilien AG.

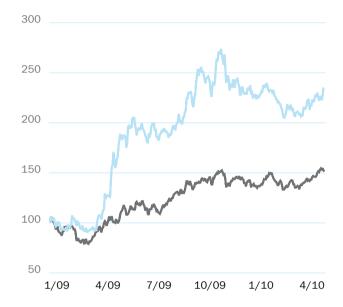
#### s IMMO Share performance

	(ISIN AT 0000652250)
One year	+152.5%
Three years, p.a.	-20.12%

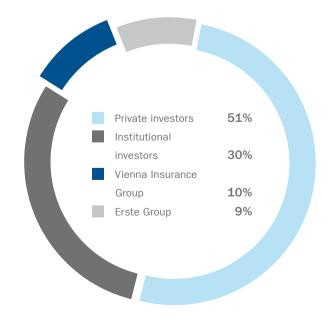
# SHARE PRICE DEVELOPMENT Indexed (01.01.2009 to 16.04.2010)







#### SHAREHOLDER STRUCTURE



## **ANNUAL REPORT 09 | INVESTOR RELATIONS**

Stock indicators		2009	2008
Closing price – year-end	EUR	5.00	1.98
High	EUR	5.95	7.90
Low	EUR	1.95	1.60
Average daily turnover	shares	92,000	91,000
Earnings per share (EPS)	EUR	-1.15	0.09
NAV per share	EUR	8.13	9.38
Operating cash flow per share	EUR	0.72	0,73
Price/operating cash flow	EUR	6.90	2.70
Share price discount to NAV	%	38	79

Stock exchange information	
ISIN	AT0000652250 / SPI
Ticker symbols	Reuters: SIAG.VI Bloomberg: SPI:AV
Market	Vienna Stock Exchange
Segment	Prime Market
Index	IATX
Market capitalisation (31 December)	EUR 340.6m
Number of shares (31 December)	68,118,718
Market maker	Erste Group
Initial listing	28 June 2002

#### s IMMO INVEST PARTICIPATING CERTIFICATE

# Participating in the benefits of a diversified property portfolio

s IMMO INVEST is a listed participating certificate in the meaning of section 174 Austrian Companies Act (AktG), and distributes the entitlement on a yearly basis. This income is not taxed in the hands of companies. For private investors, the liability to tax on distributions is satisfied by deduction of investment income withholding tax at source.

#### s IMMO INVEST participating certificate performance

ISIN	AT0000795737	AT0000630694
One year	+70.6%	+59.0%
Three years, p.a.	-6.0%	-4.1%

s IMMO INVEST is made up of two tranches. The first tranche was issued from 1996 and the second followed in 2004. The participating certificates are issued for a limited term. They mature on 31 December 2029. Additionally, both the holders and the Company may annually give notice of redemption of the participating certificates with effect from 31 December 2017. The majority of participating certificate holders are Austrian investors.

During 2009 a distribution of EUR 4.36 was paid for the finacial year 2008.

Participating certificate information		
ISIN	AT0000795737 (initial listing 1996) AT0000630694 (initial listing 2004)	
Ticker symbols	Reuters: SIMIg.VI Bloomberg: SIIG AV	
Market	Vienna Stock Exchange	
Market segment	other securities.at	
Market capitalisation	EUR 230.2m	
Number of participating certificates (31 December 2009)	2,014,476 tranche I 1,210,408 tranche II	
Year-end closing price (tranche I / II)	EUR 71.60 / EUR 71.01	
High (tranche I / II)	EUR 77.50 / EUR 77.00	
Low (tranche I / II)	EUR 41.50 / EUR 39.95	

#### COMMUNICATION WITH THE CAPITAL MARKETS

#### **Active communication creates trust**

In the past financial year Sparkassen Immobilien AG maintained its high standard of published information and communication. As usual, there were regular events for private and institutional investors – in such challenging times, proactive and transparent corporate communication is of paramount importance.

#### Meetings at target-group-oriented information events

Over the course of the financial year there were roadshows for institutional investors in 18 locations on three continents. In 2009 events for investors were again organised with Erste Group, KBC, Kempen & Co and HSBC. At these events well over 100 one-on-one talks were held with institutional investors. For the first time contact was made with investors in Canada, and we visited a range of investors in Montreal and Toronto.

At the roadshows during the year there was a marked improvement in investors' attitude towards new investments. At the beginning of 2009 investors' uncertainties about the overall economic climate made them reluctant or unwilling to invest in property shares. By the end of the year, however, interest in the s IMMO Share was on the increase again.

Information evenings with the financial portal Börse Express also aroused lively interest. These events targeted private investors, and turned out to be immensely popular. Up to 400 people per event used the opportunity to obtain information from Sparkassen Immobilien AG's management on current business performance and assessments of future prospects and projects.

#### **Annual General Meeting**

As in previous years, in June 2009 Sparkassen Immobilien AG held its Annual General Meeting at Kursalon Hübner in Vienna. Nearly 400 shareholders took part and, amongst other things, elected a new Member of the Supervisory Board. Christian Hager, CEO of Kremser Bank AG, was elected with 99% of the vote. The resolution discharging the Management Board from liability was passed unanimously, with no abstentions. The remaining resolutions on the agenda were passed with a similarly high level of agreement among the shareholders.

#### Financial calendar 2010

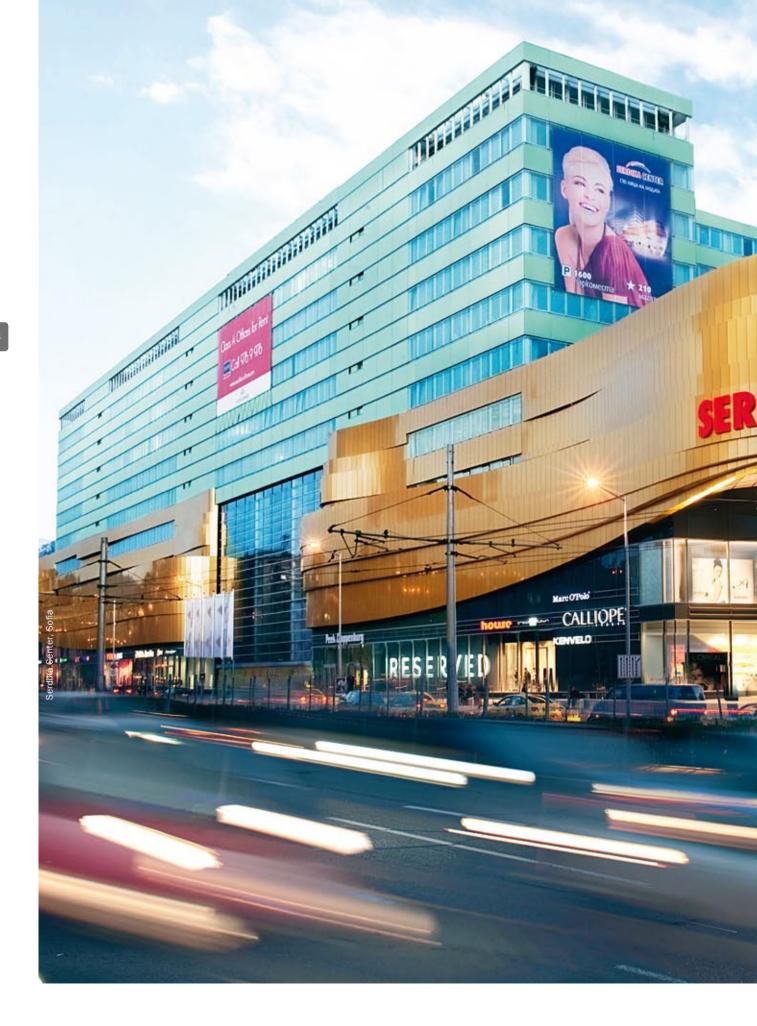
Financial results	
28 April 2010	Publication of Annual Report 2009 (annual results press conference)
20 May 2010	Results first quarter 2010
21 May 2010	Annual General Meeting
31 August 2010	Results first half 2010
25 November 2010	Results first three quarters 2010

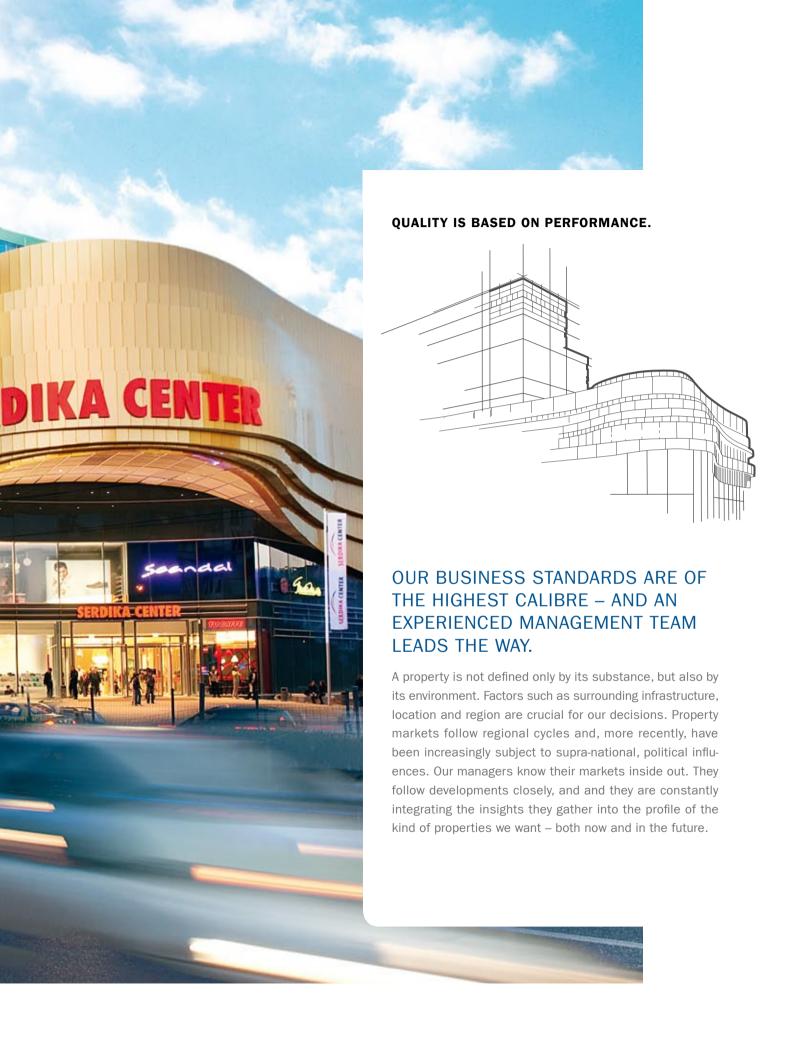


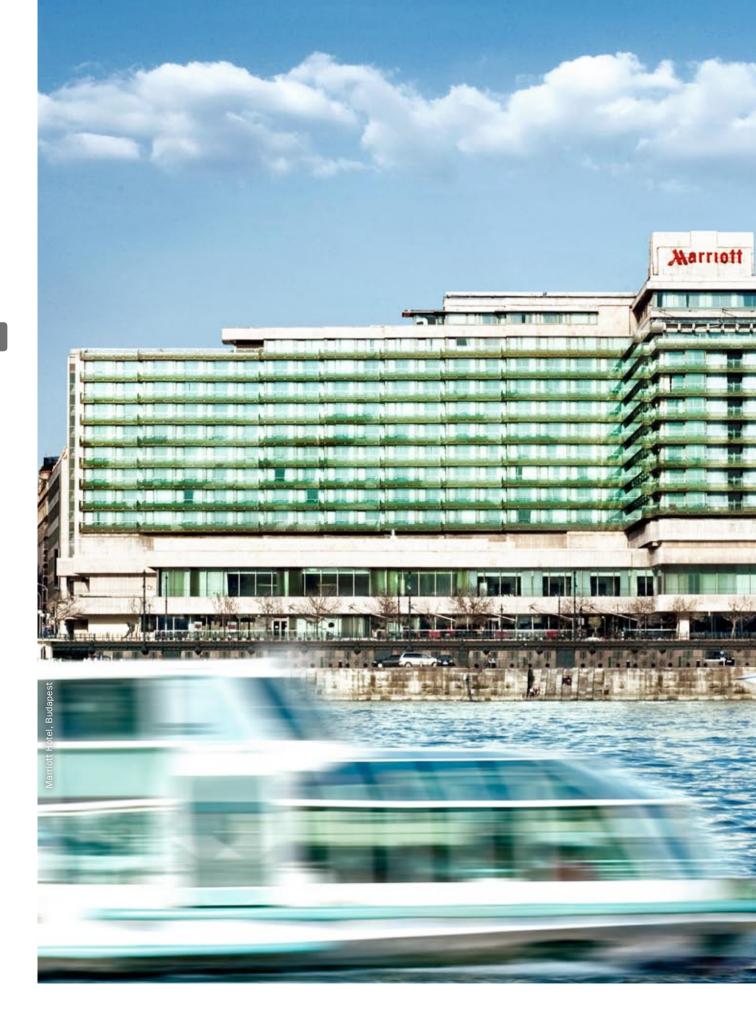








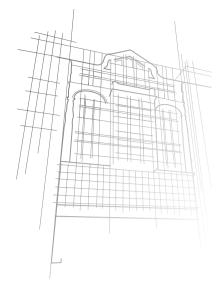






## **ANNUAL REPORT 09 | MANAGEMENT REPORT**

The year 2009 was full of contrasting events for Sparkassen Immobilien AG: The financial crisis and the non-cash revaluation of the portfolio put a damper on the Company's result, while the successful completion of development projects increased the value of our real estate assets and strengthened our net assets for a profitable future.



# BUSINESS MODEL AND CORPORATE STRATEGY

# ORGANISATION AND STRUCTURE

#### Sparkassen Immobilien AG's business activities

Sparkassen Immobilien AG is an international real estate investment and development company listed on the Vienna Stock Exchange. Its portfolio consists of office, commercial and residential properties, and hotels. With its 256 standing properties, it has total usable space of 1.355 million m² in a portfolio worth EUR 1.901 bn.

With its combination of established investment properties and development projects, Sparkassen Immobilien AG maintains an optimal balance between risks and opportunities. The established properties provide regular income, while the project development business offers the opportunity for substantially greater profits. As a general rule, the majority of the standing properties are held as long-term investments. For additional portfolio growth, the Group focuses predominantly on growth markets, where it weighs the opportunities with great care. With development projects, Sparkassen Immobilien AG takes market cycles into account in the planning phase in order to have projects completed before the next market upturn if possible.

#### Organisational and legal structure

Sparkassen Immobilien AG is headquartered in Vienna and has been listed on the Vienna Stock Exchange since 1987 (originally called Die Erste Immobilien Aktiengesellschaft). Erste Group and Vienna Insurance Group, two of the biggest financial services groups in Central and South Eastern Europe, are long-term, strategic shareholders. In addition to institutional investors both in Austria and abroad, roughly 30,000 private investors the s IMMO Share in their portfolios.

Operational management functions are controlled directly from the Vienna head office. In addition, certain Group functions are performed under service agreements, primarily by Immorent AG, a wholly owned subsidiary of Erste Group. These include services such as IT, personnel, cash management, consolidation and parts of asset management.

Sparkassen Immobilien AG has subsidiaries in Germany and Hungary that employ their own staff. All matters concerning tenants and property management are managed locally by individual asset management teams. Other project companies and individual special purpose companies are described in detail in the Notes, on pages 63–65.

#### Portfolio structure

Sparkassen Immobilien AG has investments in Austria, Germany, the Czech Republic, Slovakia, Hungary, Croatia, Bulgaria and Romania. The largest share of the property portfolio by market value is contributed by Germany, with 29% and Austria with 27%. The properties in South Eastern Europe (Bulgaria, Romania and Croatia) make up 23%. Central and Eastern Europe is represented with 21%.

In Austria and Germany Sparkassen Immobilien AG owns properties in top locations in major cities and metropolises, in Central and South Eastern Europe it has concentrated its investments in the capital cities. Office property represents the largest use type by market value, with 30.3%, followed by retail property with 29.5%. Residential property makes up some 25% of the portfolio, with hotels making up 13.1%, and the remaining 2.1% consisting other properties.

Sparkassen Immobilien AG favours long lease agreements: the average remaining term for leases in the commercial portfolio of standing investments is 7.3 years. Tenancy agreements are generally euro-denominated and are as a rule linked to the Eurostat consumer price index.

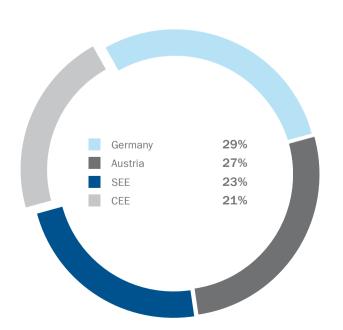
#### **OBJECTIVES AND STRATEGY**

#### **Goals and measures**

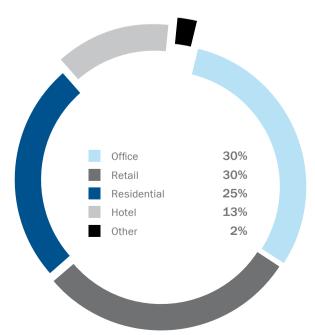
Sparkassen Immobilien AG's goal is to increase the permanent net worth of the Group for the benefit of its shareholders, consistently developing and improving the property portfolio. To get the best out of the portfolio, the Group manages property assets actively, thus optimising rental income. It also constantly reviews potential development projects that can make a positive contribution to the portfolio. In this connection, the well-developed networks of its core shareholders and development partners, together with its staff and local partners, are invaluable: they enable Sparkassen Immobilien AG to use market opportunities to the best possible advantage.

#### MARKET VALUE BY REGION

(estimated values including carrying value of land)



#### MARKET VALUE BY PROPERTY USE TYPE



## **ANNUAL REPORT 09 | MANAGEMENT REPORT**

In addition to the development projects already underway, Sparkassen Immobilien AG has approximately 12 hectares of additional land available for development. These parcels of land are included under the heading "land bank" in the detailed summary of the portfolio on page 100. All the land bank projects are in the planning phase.

#### **Investment strategy**

Sparkassen Immobilien AG has a clearly defined investment strategy: it insists on top locations for its property investments. It attaches great importance to its tenants having excellent credit ratings, but also the stability of the underlying contractual agreements. The Group invests exclusively in the markets of the European Union, with the single exception of an office property in the centre of Zagreb. With every investment Sparkassen Immobilien AG attaches great weight to detailed market knowledge, and therefore only invests in markets in which its core shareholders have an active presence and where their networks can be used to corresponding advantage. In the interests of additional security, the Group concentrates on properties in the capital cities in its CEE and SEE investments.

For optimal risk diversification Sparkassen Immobilien AG's properties are in widespread locations, with a broad range of property use types and investment sizes, and a good mix of tenants. This policy of diversification enables the Group to ride out market cycles and fluctuations with relative ease.

Sparkassen Immobilien AG is also very aware of risk in its financing strategy: it makes no use of structured credit products, relying instead on traditional mortgage loans with sustainable repayment plans. The bulk of the Group's commercial properties are financed individually. The Group also maintains an ample cushion of liquidity and generally maintains a balanced loan amount in relation to the market values of the individual properties.

#### MANAGEMENT AND CONTROL

As is required by law for public limited companies, Sparkassen Immobilien AG employs a dual tier management and control structure, with a Management Board and a Supervisory Board. The Group's day-to-day management is performed by the Management Board, whose three Board Members act together. They manage the long-term investment strategy in the overall interests of the Group, in close cooperation with the Supervisory Board. Corporate governance plays a major role in management and in relations between the two Boards, and is described in detail in the Corporate Governance Report on page 12.

#### ECONOMIC AND BUSINESS ENVIRONMENT

#### **ECONOMIC CLIMATE AND INDUSTRY\***

# General economic background: European government intervention stabilises economies despite continuing recession

The recession that began in the last quarter of 2008 continued in 2009. The developed Western world was hit the hardest, and to halt the slide the governments of the countries affected adopted a variety of measures. ranging from counter-cyclical budgetary policies to employment subsidies, tax relief and other consumption incentives. These policy measures showed their effects as the year progressed, and the Western economies returned to stability in the second half of the year. Besides to the fiscal stimuli, the central banks continued to pursue expansionary monetary policies in order to create additional momentum for growth. Interest rates were held at low levels to encourage lending. The stock markets rallied and maintained their recovery and - starting in March 2009 - began a climb that strengthened as the year advanced. The additional liquidity provided by the central banks and the reduced risk premiums contributed to the stabilisation of the international banking system, and made lending easier to finance.

Like the global economy, the Austrian economy got off to a hesitant start in 2009, but the situation became more stable over the course of the year, as a result of government support programmes and the measures taken by the central bank. GDP fell by 3.8%, a smaller drop than expected. While exports suffered serious inroads, the comparative strength of consumer spending helped slow the decline in GDP. Unemployment in Austria also reflected the weakness of the economy, rising to 4.6%, although this was still less than the EU average. The budget deficit rose to an estimated 3.9% of GDP as a result of tax reforms that resulted in a

reduced tax take, combined with the higher social spending produced by the recession. National debt increased by 6.5 percentage points to 69.1% of GDP. As a result of the economic crisis, inflation was at the historically low level of 0.5%. The main contributory factors, in addition to the overall low level of price increases, were fuel and heating oil prices, which in the first 11 months of the year were significantly lower than their previous year's level.

The German economy shrank for the first time in six years, resulting in the steepest decline since WWII. GDP fell by 4.8%. Foreign trade, previously always an engine of growth for the German economy, proved in 2009 to be a brake on performance: exports slumped, and only consumption spending buoyed the economy, rising by an inflation-adjusted 0.4%. Government consumption spending grew by as much as 2.8%. Extensive monetary and fiscal measures meant that the German economy began to recover starting in the middle of the year, but employment failed to benefit from the improvement. At the year-end, unemployment stood at 8.1%, 0.3 percentage points higher than a year earlier.

The economies of Central Europe (CEE) also did not escape the effects of the global economic crisis. In recent years the region had benefited from vigorous economic growth, but in 2009 growth declined sharply, with the notable exception of Poland (GDP up by 1.7%). This was attributable to low export dependency and to a healthy polish financial sector that was hardly affected by the global crisis. In comparison, the Czech and Slovak economies suffered much more severe effects, because exports, with a heavy emphasis on the automotive sector, play a much larger role. With a GDP decline of only 3.9%, the Czech Republic got off the easiest, while in comparison GDP in Slovakia fell by 5.0% and dropped

by a massive 6.5% in Hungary. The necessary budgetary retrenchment left Hungary with very little room for manoeuvre in its fiscal policy. National debt for Central European countries also shows a mixed picture, but is generally lower than the level for Western Europe. The general weakness of the economies meant that pressure on prices in Central and Eastern Europe eased. The result was single-digit inflation in the various countries. Following a period of rapid economic convergence, South Eastern Europe (SEE) was also hit by the global crisis, and was forced to contend with higher balance of payments deficits. The measures required in response resulted in declines in GDP: in Romania GDP fell by 7.0%, and in Croatia by 6.0%.

For most countries, UniCredit is forecasting economic growth in 2010 again, although for South Eastern Europe recovery and growth should not be expected before 2011.

	GDP 2009 (EUR bn)	Change in GDP 2009 (%)	Balance of payments 2009 (% GDP)	Budget balance 2009 (% GDP)	National debt 2009 (% GDP)	Rate of unemployment 2009 (%)
Austria	272.5	-3.8	1.8	-3.9	69.1	4.6
Germany	2,407.2	-4.8	4.4	-3.5	70.2	8.1
Bulgaria	33.3	-5.2	-9.6	-0.7	not available	9.3
Croatia	45.0	-6.0	-5.6	-3.9	43.0	9.4
Romania	118.4	-7.0	-5.0	-8.0	21.7	6.3
Slovakia	63.1	-5.0	-4.2	-6.1	35.4	11.8
Czech Republic	138.0	-3.9	-0.9	-6.5	35.4	8.1
Hungary	91.1	-6.5	-0.2	-3.9	79.0	9.9

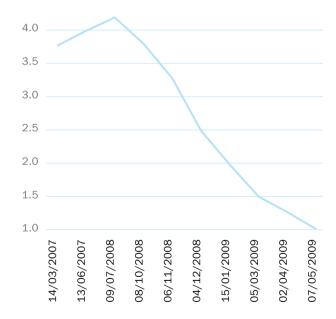
#### PROPERTY MARKET OVERVIEW\*

#### **General development of property markets**

The low point in the European property market was reached in the first quarter of 2009, although less core markets did not see an improvement in underlying property fundamentals until the last quarter of 2009.

Meanwhile, as the global economy weakened, base rates across Europe have shown a steady downward trend since July 2007, with the European Central Bank continuing to cut interest rates in a bid to encourage banks to resume lending and to stimulate the economy across the eurozone.

# BASE RATE DEVELOPMENT IN THE EUROZONE (IN %)



In property terms, the downward cycle has been characterised by a divergence between prime and secondary assets, cities and micro-locations, marking the low risk appetite amongst investors. The year was dominated by equity buyers acquiring prime assets with a strong leasing structure in core markets. Although

quarter-on-quarter investment volumes in Europe increased by 26%, the total 2009 volume of EUR 59bn is still 47% lower than the 2008 figure. The year was also characterised by a further reduction in foreign investment, again underlining a more risk-averse approach. The proportion of foreign investment decreased to 34% from a high of 52% in 2007 and 45% in 2008. The leasing market saw rents falling to a greater or lesser extent in most markets with rising vacancy, although stabilisation or even a slight improvement is expected in 2010.

#### Austria

The reaction of the Austrian property market to the recession and upheaval was comparatively stable. Despite significant drops in transaction and leasing activity, prime rents, yields and vacancy all held up well. This can be attributed to the long-term view that investors and occupiers take in Austria and specifically Vienna.

Prime office yields in Vienna stood at 5.65% at the end of 2009, only 15 basis points higher than in Q4 2008, in spite of a 38% drop in investment activity to EUR 1.3bn. A significant fall in completions in Vienna contributed to a relatively stable vacancy rate of 4.8% and prime rents of EUR 22.25/m²/month. This represents a 5.3% decrease over 12 months, even though leasing activity fell by 34% and stood at 265.000 m² in 2009.

Prime retail rents have been far more resilient than those in the office sector, with rents in Austria showing a 2.3% increase on the previous year, reaching EUR 220/m²/month by Q4 2009. Meanwhile, retail yields stood at 4.65% at the end of 2009, which marked a change of -50 basis points year-on-year.

Vacancy rates also remain low, and there are still hardly any vacancies in the top shopping centres and prime retail locations such as the "magic U", although leasing in secondary locations remains difficult.

#### Germany

The German real estate market hit record lows in 2009, with the wider declines in GDP reaching unprecedented post-war levels. Despite this, the lowest point – at the very least in the commercial investment markets – had been passed by the middle of 2009. Colliers predicts that the trend will continue into 2010 as transaction volumes look set to increase by a further 10% to 20%, with the bulk of investment interest focusing on core properties.

In relative terms, Berlin was not as severly affected by the economic crisis as other federal states. In the final quarter of 2009 the take-up of office space totalled 411,300 m², which represents a drop of 11% compared to 2008, while vacancy rates rose by only 1% to 1.67 million  $m^2$ . However, there were some significant reductions in rental levels, as achievable prime rents fell by 9% to EUR  $20.00/m^2/month$  over the 12-month period. Prime yields remained unchanged at the 2008 level of 5.50% due to low supply and constant demand.

Overall, the comparatively stable office market across most German cities has seen an influx of foreign capital seeking secure investments. However, ongoing insecurity regarding future economic development and delayed reactions to fluctuations in the wider economy mean that Colliers expects the rental markets to move laterally in 2010, with take-up volumes generally remaining on par with 2009 levels.

The German investment market for residential portfolios stabilised at a low level at the end of 2009, but was defined by the ongoing absence of any large-scale transactions, as the market remained at its most cautious level since 2003. However, while residential portfolios in secondary locations commanded limited interest in 2009, investors were prepared to pay multiples of more than 16 for high quality real estate portfolios in the higher growth regions of western Germany. In view of the further stabilisation of the economy and the recovery of the global stock markets, Cushman & Wakefield

is cautiously optimistic about the outlook for 2010, with the comparatively low level of risk meaning that the attractiveness of residential real estate portfolios will be likely to increase further.

#### **Central and Eastern Europe**

The second half of 2009 saw an upturn in sentiment across the entire CEE region, but overall results show a more subdued market than in previous years. Despite this, investment in institutional property totalled EUR 2.5 bn last year, with approximately EUR 2bn of this traded in H2. This represents an increase of 314% on turnover in H1. Interest in properties in core locations with long unexpired lease terms and quality tenants dominated, as investors focused on income security in less volatile markets.

However, the limited availability of core properties across CEE meant that the proportion of turnover in capital city markets fell slightly from 69% in 2008 to 62% in 2009. Notably higher levels of activity were recorded in the relatively safe markets of Prague and Warsaw, which accounted for 34% of total CEE investment turnover in 2009, up from 21% in 2008.

Based on the improving market conditions and strength of H2 results, CBRE remains cautiously optimistic about conditions in 2010, although investor focus is likely to remain concentrated on high-quality products in preferred locations with good covenants and long leases.

Interest in prime office properties dominated in 2009, accounting for 44% of all CEE turnover, up from 38% in 2008. Notably the Prague office market has performed better than many other markets, with total leasing activity in Q4 reaching 101,600 m². This was double that of any of the previous quarters and 73% above the five year quarterly average. Whilst 2009 inevitably saw a decrease in occupier demand, with vacancy rates

increasing marginally from 10.6% in Q3 to 12% in Q4, renewed occupier demand is expected to start keeping pace if the economic recovery continues into 2010. Combined with limited pipeline activity, CBRE therefore expects to see further downward pressure on vacancy rates over the next year.

In contrast, relatively weak demand has seen vacancy rates in Budapest rising and, with few foreign companies entering or expanding their operations in Hungary, the majority of all new leasing contracts in 2009 were made up of relocations within the city. However, with few new office developments coming on stream in Budapest during 2009, Savills predicts a stabilisation of rental levels in the city, followed by a fall in vacancy rates and a slight rise in rents into 2011, particularly in mid-range properties that offer good value for money.

Although prime office yields in the second half of 2009 stabilised across the majority of the CEE region, Budapest recorded a change of 125 basis points between Q4 2008 and Q4 2009, with prime yields approaching 8.00% in 2009. Yields in Prague were slightly better at 7.00%, a change of just 50 bps from the tighter 6.50% yield recorded in Q4 2008.

Although large deals were few and far between in 2009, investment interest increased across the entire CEE retail market. Although coming from a low starting point, the total value of transactions between the first and second half of 2009 jumped by 480% as investors were driven by the security of income offered by prime property.

#### **South Eastern Europe**

While investors focused on the relatively stable markets of the Central Europe, confidence in Southern and Eastern Europe fell. SEE's share of investment turnover dropped to just 12% of all CEE/SEE transactions in 2009, down from 25% in 2008, as investors reacted with uncertainty about the region's economic and property prospects.

In particular, the economic crisis hit the Bucharest office market during a period of rapid growth, causing a sudden fall in demand and large levels of oversupply. However, as few new developments have come on stream since mid-2008, supply in 2009 and 2010 will be lower than projected. Savills predicts that demand will remain weak until at least the second half of 2010, but as supply drops vacancy rates will not increase significantly in 2010, nor will rents fall much below 2009 levels.

At the same time, prime office yields in core SEE markets were slightly higher than in CEE, reflecting comparably lower levels of demand across the region. Q4 2009 yields in Zagreb stood at 8.50%, compared to 9.50% in Bucharest and 10.00% in Sofia. This represents a relatively small change of 100 basis points for Bucharest and Zagreb and 50 basis points for Sofia year-on-year.

In the retail segment, non-prime shopping centres continue to find current market conditions more challenging than prime schemes, but yields remained generally stable across the entire CEE region during the second half of 2009. Weighted prime yields in SEE stood at 9.0%, and still remain significantly above Central Europe (7.3%). Looking at specific cities, prime yields in Bucharest stood at 9.50%, against 9.0% in Sofia and 8.50% in Zagreb.

Lagging economic indicators are likely to put pressure on CEE's retail structure in 2010, and CBRE expects that increased demand for the best schemes may result in some hardening of yields in 2010. Romania in particular has seen a noticeable gap develop in performance between shopping centres in Bucharest and those in regional cities.

Equally, challenging conditions have slowed the expansion of Bulgaria's retail market, but CBRE still forecasts modern shopping centre space to increase in the next two years. This will start to move Bulgaria away from historically having had one of the least developed retail markets in the whole of Europe.

#### **Hotels**

In 2009 hotels contributed only 8% of the total revenues in the CEE region: the industry was suffering from falling demand, especially from business travellers in all CEE markets. This meant in some cases a significant

reduction in occupancy and room rates compared with the record year in 2008, particularly in the first half of 2009. However, the second half of 2009 saw a stabilisation of hotel demand across almost all markets, in terms both of room rates and of occupancy rates. While the downturn had a particularly severe impact on the CEE region, and especially in Bucharest, the Vienna hotel market held up remarkably well despite the economic crisis, not least because of the importance of the city as a location for meetings, incentive travel, conferences and exhibitions (MICE). Vienna was able to retain its position as market leader among the CEE capitals. The development pipelines for Vienna is also again looking very promising. A series of major upmarket projects is planned, and – with a 5% increase compared with the same period last year – the first positive indications can be discerned. Further stabilisation of CEE hotel markets is expected in 2010, and starting in 2011, demand is expected to strengthen, particularly in the business travel segment that is so important to these markets.

	Prime EUR/m²,		Take-up (1,000 m²)	Vacancy (%)	Investment	Prime yie	elds (%)
	Office	Retail	Office	Office	transactions	Office	Retail
Vienna	22.25	220.00	265,000	4.8	1.3bn	5.65	4.65
Berlin	20.00	235.00	431,300	9.5	1.1bn	5.50	4.90
Hamburg	23.00	220.00	387,300	8.2	1.35bn	5.00	4.50
Prague	21.00	170.00	250,063	11.6	421.5m	7.00	6.75
Bratislava	17.00	60.00	63,600	11.8	not available	7.50	8.50
Budapest	20.00	90.00	294,400	22.0	not available	8.00	7.75
Bucharest	19.50	75.00	125,100	16.5	not available	9.50	9.50
Sofia	15.00	45.00	not available	16.1	not available	10.00	9.00
Zagreb	16.80	41.00	not available	4.0	not available	8.50	8.50

#### BUSINESS PERFORMANCE AND RESULTS

## Property portfolio growth despite difficult business conditions

In 2009 Sparkassen Immobilien AG successfully completed several development projects as planned, pushing the value of the property portfolio to EUR 1.901bn (2008: EUR 1.808bn), despite several disposals of assets. These projects will lead to a major increase in operating cash flows in the coming years. Rental income remained 2% higher than in 2008. The occupancy rate remained steady, and new projects were opened and let, generating earnings for the first time. As a result, Sparkassen Immobilien AG can look back on an overall successful year in spite of the difficult economic situation. However, the Group's earnings were adversely affected by non-cash valuation writedowns in 2009.

#### Changes in major income statement items

EUR m	2009	2008
Revenues	153.6	125.7
EBITDA	53.3	59.2
Operating profit (EBIT)	-53.1	23.8
Profit before taxes (EBT)	-77.5	7.8
Profit after taxes	-78.9	5.7
Earnings per share (EUR)	-1.15	0.09

#### Revenue growth makes up for higher expenditure

As a general principle, Sparkassen Immobilien AG follows the guidelines issued by the European Public Real Estate Association (EPRA). The presentation of the consolidated financial statements for 2009 has been adapted to comply with that organisation's recommendations in the interests of greater transparency.

The Group registered slight increases in rental income in the past financial year, with an improvement of 2% compared with the previous year, even though several properties were sold and the business climate remained very unfavourable in general. Revenues from service charges rose in line with the optimisation of the German residential portfolio.

In earlier years, the gross operating profits of the Vienna Marriott Hotel and the Budapest Marriott Hotel were shown under other operating income. In the revised income statement presentation, the earnings of the hotels are split into sales revenues shown as income from hotel operations, and hotel operating expenses. The large increase in hotel operations income to EUR 36.9m (2008: EUR 16.5m) is primarily the result of the initial full consolidation of the Vienna Marriott Hotel in financial 2009. Hotel operating expenses also increased commensurately – from EUR 12.6m to EUR 29.7m.

Other operating income was also substantially higher at EUR 8.2m as a result of a one-off exit payment (2008: EUR 2.6m).

The expenses for property management rose from EUR 45.2m to EUR 61.2m, largely as a result of higher maintenance expenses, together with letting commissions (Serdika Center and Sun Plaza).

In spite of the difficult overall economic climate, Sparkassen Immobilien AG was successful in raising its revenues less directly attributable expenses in 2009 from EUR 70.5m to EUR 70.9m.

#### Financial crisis negatively impacts results

EBITDA fell from EUR 59.2m to EUR 53.3m. In 2009 Sparkassen Immobilien AG was successful in selling six properties at prices above their estimated value. However, gains on the disposal of properties were still lower than in 2008: they fell from EUR 8.3m to EUR 1.9m. The lean management structure meant that management expenses of EUR 19.5m remained at the same level as last year.

#### **Funds From Operations (FFO)**

Funds From Operations show Sparkassen Immobilien AG's results in cash terms for the year under review. The consolidated results are adjusted for non-cash items, which include revaluation results, depreciation and amortisation, gains and losses on derivatives, and exchange rate differences.

In 2009, Funds From Operations dropped to EUR 22m, as a result of maintenance costs and intensive letting activities for the new shopping centres resulting in higher letting fees. Financing costs rose as a result of the larger credit portfolio. A significant improvement in Funds From Operations is expected in 2010 as a result of the opening of the shopping centres.

The global recession and its effects on property markets were clearly reflected in Sparkassen Immobilien AG's revaluation results – non-cash writedowns were necessary in the year under review. Regular depreciation amounted to EUR 9.1m; the periods over which the building and movable assets are being depreciated (25–33 years and 3–10 years respectivly) is extremely conservative.

#### Revaluation results

EUR m	2009	2008
Germany	2.1	-47.0
Austria	3.8	4.0
Central Europe	-49.2	2.0
South Eastern Europe	-53.9	10.3
Total	-97.2	-30.7

For 2009, the income entitlement of the participating certificate holders amounted to a positive EUR 11.2m for the first time (2008: EUR -6.4m). The significant increase in the financial loss resulted in a negative EBT of EUR 77.5m, compared with a positive figure of EUR 7.8m last year.

#### Taking advantage of favourable sales opportunities

#### Sales in finacial 2009

Ballgasse 4, A-1010 Vienna (residential)
St. Ulrichsplatz 4, A-1070 Vienna (residential)
Obere Viaduktgasse 36, A-1030 Vienna (office)
Ketzergasse 6-8,, A-1230 Vienna (office)
Schärdinger Strasse 5, A-4061 Linz-Pasching (retail)
Na Pankraci 127/1683 (Gemini), CZ-14000 Prague (office)

In 2009 there were several attractive opportunities for Sparkassen Immobilien AG to sell properties. The Company took advantage of these opportunities and in all cases was able to sell the properties for above their estimated value. With the sale of the retail property in Schärdinger Strasse in Linz, the Group has disposed of a property outside Vienna, in line with its strategic focus on properties in desirable locations in capital cities. The sale of the Gemini property in Prague was a great success. The building was developed by Sparkassen Immobilien AG and opened in April 2009. Already in November it was sold for a price far in excess of the total construction costs.

#### Stable situation for investment properties

From 2008 to 2009, Sparkassen Immobilien AG increased its rental income from EUR 85.7m to 87.6m. Given the difficult market environment, this was a very satisfactory achievement.

Germany contributed 38.9% of the total, followed by Austria with 28.6%, Central Europe with 27.1% and South Eastern Europe with 5.4%. Compared with 2008, the shares of Germany and Austria fell slightly as a result of property disposals.

Office properties are the largest rental income segment by property use type, and the segment's 42% share is at the same level as last year. The second largest part (also at the same level as in 2008) were residential properties, contributing 32% of rental income, followed by commercial properties, with 22%. Overall, rental

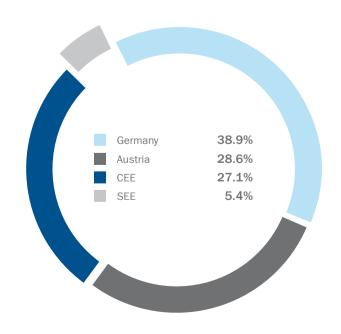
#### TOTAL RENTAL INCOME

(not including income from hotel operations) in EUR m

# Germany Austria CEE SEE 75.0 75.0 07 08 09

#### **RENTAL INCOME 2009**

(not including income from hotel operations)



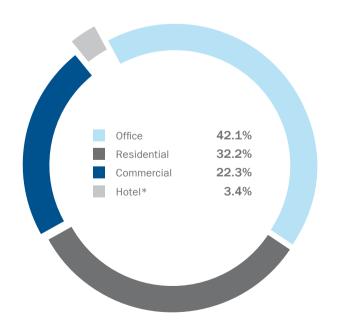
income from commercial property rose by 12.4%; Sparkassen Immobilien AG's success in this respect was achieved by its close focus on asset management, successful new lettings and as a result of completed renovation measures. Rental income from office properties rose by 3% as compared with the previous year. Income from residential property fell slightly, by 1.4%, as a result of property sales during the year. The share of income contributed by hotels fell from 5% to 3%, as a result of the global recession, which had an immediate significant impact on the hotel industry. However, the industry's flexibility in the short run, e.g. its ability to set room rates, mean that it can profit equally quickly from positive developments.

#### Rental yields

%	2009
Germany	6.4
Austria	6.2
SEE	9.2
CEE	7.3
Total	6.65

The overall rental yield of 6.65% remained almost unchanged from last year.

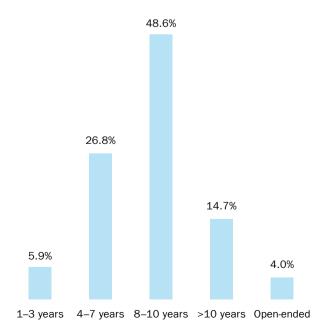
#### RENTAL INCOME BY PROPERTY USE TYPE\*



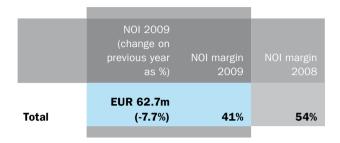
\* not including Vienna Marriott Hotel and Budapest Marriott Hotel

## UNEXPIRED LEASE PROFILE

(25 largest tenants)



#### **Net Operating Income (NOI)**



Compared with 2008, net operating income in Austria, Germany and CEE rose. In SEE, however, NOI was negative because of agents' commission fees on the letting of the shopping centres Serdika Center and Sun Plaza, which opened early in 2010. The result was a total NOI of EUR 62.7m, 7% less than last year.

#### Occupancy rate

Despite the difficult market environment, Sparkassen Immobilien AG was successful in holding its occupancy rate constant at 90.3%.

#### **Development projects**

#### Sun Plaza, Bucharest, Romania

On 25 February 2010 Sparkassen Immobilien AG celebrated the opening of its Sun Plaza shopping centre in Romania. There were more than 85,000 visitors on the first day, and more than 320,000 over the opening weekend. The 80,000 m² of lettable area make Sun Plaza the biggest shopping centre in Romania. Sparkassen Immobilien AG's investment amounts to EUR 200m, and its partner in the project is the Franco-Romanian developer EMCT.

When the centre opened, more than 96% of the space was already let (98% as of going to print). The anchor tenants are Baumax, Cora, Mobexpert, Cinema City, C&A and Flanco. In addition to the more than 130 shops, Sun Plaza offers a wide selection of cafes, a food court with seating for 1,200 people and a cinema centre. Community and social facilities, such as a kindergarten and a sports hall, also form an integral part of the development.

#### THE LARGEST TENANTS













Unilever















Sun Plaza is in Bucharest's fourth district in the southern part of the city, at the intersection of two main roads. It has direct access to the subway system; a completely unique feature in Romania, and excellent connections to the road transport system. There are numerous public transport routes close by, and there are more than 2,000 parking spaces on two levels for visitors arriving by car.

The office part of the project, Sun Offices, will provide over  $9,000~\text{m}^2$  of office space on three levels. The offices, which offer a variety of units starting at  $530~\text{m}^2$ , can be adapted to the tenants' requirements. The letting agents for the offices are CBRE. Sun Offices is scheduled to be completed in the third quarter of 2010.

#### Serdika Center, Sofia, Bulgaria

On 16 March 2010, after a construction period of roughly two years, Sparkassen Immobilien AG opened Bulgaria's biggest shopping centre, Serdika Center in Sofia. With a total investment of EUR 210m, Serdika Center is the largest development project in Sparkassen Immobilien AG's history to date. The Group's partner in the project is ECE Projektmanagement, the European market leader in the construction of inner city shopping centres.

With its strikingly curved facade, the building has a total of 51,000 m² of lettable retail space. The roughly 210 international and local brand name businesses with an emphasis on fashion already moved in at the time of the opening, so that Serdika Center was 99% let from the outset. The anchor tenants are Peek & Cloppenburg, with its first flagship store in Bulgaria, a consumer electronics market belonging to Technopolis of Bulgaria, and a Piccadilly supermarket. Many strong and internationally recognised fashion brands have opened stores in Serdika Center, ensuring a balanced mix of tenants. A food court with international and Bulgarian cuisine rounds off Serdika Center's exciting offer.

The development is centrally situated in the down town city district of Oborishte, with more than a million people living in the catchment area. There are numerous bus and tram stops in the immediate neighbourhood, and there are 1,600 parking spaces for visitors who arrive at the centre by car.

Directly above the shopping centre, 30,000 m² of office space will be completed by the end of 2010. The letting agent is Colliers International. State-of-the-art building management and access systems guarantee great cost effectiveness and modern workplaces.

#### Sechshauser Strasse, Vienna, Austria

The Sechshauser Strasse development in Vienna's fifteenth District was opened on 10 November 2009. The orange facade of this zero-carbon building gives the neighbourhood a very colourful note. Sparkassen Immobilien AG invested a total of EUR 12m in the project, and the developer is Kallco Bauträger.

The building is located at Sechshauserstrasse 31-33 and has  $7,100~\text{m}^2$  of lettable space on seven floors. The ground floor is used as a geriatric centre. The first and second floor are dedicated to university preparation courses for Vienna's universities, where students from abroad are prepared for their studies in Austria. The remaining floors are home to 150 students living in 90 units in the residence hall operated by ÖAD-Wohnraum-verwaltungs GmbH. The property, which was completed in September 2009, combines a variety of use types under a single roof, and is fully let.

#### Neutorgasse, Vienna, Austria

An office and residential building with a total of 11,000 m² of usable space is being created at Neutorgasse 4–8 between Stock Exchange, Freyung and Salzgries in Vienna's first district. The project is a joint development with Immorent AG, the real estate specialist arm of Erste Group. The total investment is approx. EUR 55m, and completion is scheduled for the summer of 2010.

Known locally as the "jewel in the city", it owes its name to its elegant design, the idea of Rataplan architects. They have integrated the late 19th century facade with modern glass and steel that glows in the sunlight during the day and sparkles like a crystal at night. The ground floor and the next three floors house the showrooms and office premises, with 5,000 m<sup>2</sup> of available space. The upper floors are being used to create 34 freehold apartments with spacious terraces: 23 apartments have already been sold (as of going to print). The majority of the commercial space has already been let long-term. two-thirds of it to Bene, the household name for quality office furniture. The ground floor will be used as showrooms. The building is centrally situated in Vienna's first District, with the subway lines U2 and U4 conveniently nearby. Vienna International Airport is only 20 minutes away.

#### Austria Trend Hotel Bratislava, Slovakia

After a construction period of 14 months, including two months of pre-opening activities, Verkehrsbüro Group's Austria Trend Hotel Bratislava was officially opened in November 2009. The hotel is in a prime location close to the Danube bridge Nový Most in the heart of the old town. Its central location close to the historic city centre and its convenient access to the railway station and the Incheba Convention Center makes it attractive to city tourists and business people alike.

This four-star hotel with the postage-stamp motif facade – a reference to its location on post street – and its 199 comfortable, well-appointed modern rooms is a new tourist landmark in the city.

The total investment in the project was approximately EUR 50m. In addition to the hotel, the building comprises  $3,600 \text{ m}^2$  of commercial and office space and seminar rooms.

#### Galvaniho 4, Bratislava, Slovakia

Galvaniho 4 continues Sparkassen Immobilien AG's success story in Slovakia. This six-floor office building is located next to Galvaniho 1 and 2, two of Sparkassen Immobilien AG's fully let portfolio properties. With 23,700 m<sup>2</sup> of lettable space, the building provides room for offices, retail areas and restaurants. As a business centre, it also has an underground car park with 400 spaces, and 350 outdoor parking spaces. The building is located in an established business district and has the benefit of excellent transport connections. The city centre is ten minutes away by car, and Airport Bratislava is only two kilometres away. The D1 motorway links the centre to the motorways to the west and to the rest of the country. Lindner Slovakia is the general contractor for the project. The total investment amounted to approximately EUR 45m. The opening of the building is planned for the summer of 2010.

#### ASSETS AND FINANCES

#### FINANCE MANAGEMENT

Sparkassen Immobilien AG's finances are managed centrally.

Long-term interest rate hedges are used to reduce the risk of increased interest costs. Centralised cash pooling controls the inflows and outflows of liquidity, thus keeping net interest expense to a minimum. With many years of excellent relationships with over 20 financial institutions, Sparkassen Immobilien AG enjoys access to financing on the best possible terms.

#### Long-term financing structure

Term of financial liabilities	
Less than 1 year	14.6%
1 to 5 years	18.9%
More than 5 years	66.5%

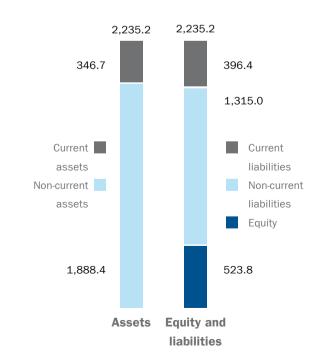
In 2009 Sparkassen Immobilien was successful in refinancing all maturing loans as planned. In spite of the delicate state of the credit markets and the very restrictive lending policies, numerous long-term property investments were refinanced according to plan. A total of EUR 176.5m was taken out in the form of first-time financing to fund long-term investment properties. Financing was also secured for development projects. Only 15% of the outstanding loans at the end of 2009 mature next year and will require refinancing.

#### ASSETS AND CAPITAL STRUCTURE

Sparkassen Immobilien AG's long-term property assets increased by 2.2% during the year – from EUR 1.808bn at the end of 2008 to EUR 1.847bn at 31 December 2009. The balance sheet total for development projects and undeveloped land grew by 58.4%. However, the increase in the long-term property portfolio was reduced by sales of properties in the course of the year.

Short-term assets also increased in comparison with last year, mainly because of the reclassification of properties intended for sale.

# HEALTHY BALANCE SHEET EUR m



Total equity fell to EUR 523.8m in the course of 2009, as a result of the revaluation results experienced.

The minority interests in equity relate almost exclusively to ECE's participation in the Serdika Center project.

The increase in non-current liabilities by 10.1% was predominantly attributable to the increase in financial liabilities. Mortgage loans amounting to EUR 176.5m were taken out during the year. However, the reduction in subordinated participating certificate liabilities by 8.8% as a result of the distribution of profits to the certificate holders reduced non-current liabilities.

Current liabilities rose by 14%. This included liabilities recognised for construction costs and short-term liabilities to banks.

#### Net asset value (NAV)

The calculation of NAV at 31 December 2009 has been adjusted to reflect the EPRA guidelines. The EPRA NAV represents the value of the equity. The valuations of derivatives and deferred taxes are not taken into account, because they have no long-term effect on the business activities of the Group. This method of calculation is different than the method applied last year. The NAV per share as at the end of the financial year (31 December 2009) came to EUR 8.13, down by 13.3% compared with the revised EUR 9.38 per share at the end of 2008. The change is largely attributable to the loss for the year.

#### Calculation of EPRA NAV

EUR m	2009	2008
Capital and reserves (without minorities)	479.0	577.0
Revaluation of other assets	1.8	4.7
Fair value of financial instruments	50.9	33.8
Deferred taxes	22.1	23.6
NAV (per EPRA guidelines)	553.8	639.2
EPRA NAV per share	8.13	9.38

#### Liquidity

EUR m	2009	2008
Profit before taxes (EBT)	-77.5	7.8
Cash flow from operations	49.4	50.0
Changes in net current assets	8.2	173.6
Cash flow from investing activities	-205.4	-254.6
Cash flow from financing activities	114.4	156.3

The cash flow from operations of EUR 49.4m is at the same level as last year (EUR 50.0m). There is a major net cash outflow from financing activities of EUR 205.4m as a result of the investments in development projects. Taking out mortgage loans resulted in a net cash inflow from financing activities amounting to EUR 114.4m.

#### STAFF AND RESPONSIBILITY

#### **STAFF**

# High staff performance guarantees quality at Sparkassen Immobilien AG

Highly qualified and highly motivated employees are Sparkassen Immobilien AG's most valuable asset. They have the necessary knowledge and skills, many years of experience and excellent contacts in our markets. Their expertise is the foundation on which the high quality of our real estate portfolio is built. To ensure that this expertise will continue to be available, Sparkassen Immobilien AG supports its staff in their careers and their private lives. The focuses are on developing professional competences and maintaining a balance between private and professional life.

#### **Professional training**

In order to further develop existing qualifications and to grow with new challenges, continuing professional education is indispensable. A wide variety of options help to ensure that there is something for everybody. In consultation with their superiors, staff at Sparkassen Immobilien AG can choose from a wide range of excellent seminars covering topics such as effective working methods, communication and coaching, IT, management, law, languages and academic courses. One of the core providers of these seminars is Sparkassen Akademie, the centre responsible for professional education and training for the entire Sparkassen group. The average expenditure per employee for professional training and education came to EUR 900.

#### Work-life balance

A healthy balance between work and private life has a beneficial effect on motivation. It is therefore in the best interests of both the employer and the employee. For Sparkassen Immobilien AG, work-life balance is not just a catch phrase: it is the Group's goal not just to maintain the staff's health, productivity and motivation, but also to improve them. The means employed include regular health checks, subsidised sporting activities, and food vouchers to encourage a balanced diet. The company doctor also offers eye tests for special glasses for use with monitors, and free flu vaccinations. Additionally, extensive counselling, mediation and coaching services are available free of charge to employees faced with difficult or stressful situations in their work or private lives. For sports activities, employees can use the Work-Life Center and Erste Group's leisure and sports club.

#### Balanced mix of staff provides stability

At 31 December 2009 Sparkassen Immobilien AG employed a total of 27 staff (three more than last year) in its headquarters in Vienna and 36 and 10 in its subsidiaries in Berlin and Budapest, respectively: 43% of the employees are women. Full-time staff make up 92% of the total, and the average age of the workforce is around 38. Sparkassen Immobilien AG is an international enterprise and employed people from Austria, Croatia, Germany, Great Britain, Hungary, Serbia, Tajikistan, and the USA in 2009. The Group regards the variety of different languages, life styles, cultures and religions as an important source of creativity and innovation.

#### Key financial data

	2009	2008
Employees at head office (at 31 December)	27	24
Employees abroad (at 31 December)	46	44

The Group's head office in Vienna is responsible for key management functions. It is home to the employees working in the core areas of acquisition, project management, strategic asset management, controlling and finances, risk management, legal/compliance and investor relations and communications. In order to benefit from synergies, Sparkassen Immobilien AG has outsourced some of its activities, which are the subject of external service agreements. These include services such as IT, personnel, cash management, portfolio management and parts of asset management. These services are provided by Immorent AG, a full subsidiary of Erste Group.

Additionally, 439 employees are employed indirectly, under management agreements with the Marriott Vienna and Marriott Budapest hotels. They are the responsibility of the hotels' operators.

#### CORPORATE SOCIAL RESPONSIBILITY

# Oriented towards partnership and responsible business practice

For Sparkassen Immobilien AG, corporate social responsibility (CSR) means accepting more stringent obligations with regard to environmental, social and economic issues than required by the statutory regulations. These responsibilities influence Sparkassen Immobilien AG's behaviour in all its business activities and in its relationships with stakeholders.

Sparkassen Immobilien AG's most important stakeholders are its employees, investors, tenants and business partners. Abundant and transparent information, mutual respect and a culture of open dialogue on terms of equality are the basis for successful, long-term relationships.

A further important component of responsible business practice is fair competition. Sparkassen Immobilien AG has its own internal guidelines to prevent ethically questionable business transactions. These also lay down strict rules concerning employees accepting gifts.

#### Highest standards in real estate projects

Existing properties and development projects must meet the highest standards. By using environmentally friendly materials and construction methods, Sparkassen Immobilien AG is actively protecting the environment. For existing properties, it invests in state-of-the art climate control technology and modern thermal and acoustic insulation. The medium-term reductions in operating costs benefit not only the tenants. With development projects, it is sometimes even possible to exceed the existing standards. Sparkassen Immobilien AG reviews the environmentally friendly options on a regular basis and in CEE and SEE countries it adheres rigorously to Austrian standards, which are frequently significantly stricter than the local standards.

## Case study: Example of renovation measures in the German residential portfolio

SIAG Deutschland, the German subsidiary of Sparkassen Immobilien AG, is planning to implement energy-saving measures at a residential complex in Berlin-Marzahn as part of an energy efficiency programme by Investitionsbank Berlin.

The complex has a total lettable area of 22,355 m² and comprises six buildings, each with either four or eleven storeys. RI-Plan, an engineering firm specialising in technical building equipment based in Berlin, evaluated the energy efficiency of the properties and planned the renovation measures. Following the renovation, the energy standard of the complex will be 30% lower than Germany's current strict energy requirements. The energy savings will benefit not only the environment but also the tenants as a result of considerably lower heating costs.

The renovation is scheduled to start in May 2010 and be completed in November 2010. The investment volume totals around EUR 4m, and the project is receiving government funding from the Federal State of Berlin.

The choice of location is also an important factor in environmental protection. Sparkassen Immobilien AG places special emphasis on providing convenient access to public transport, so that employees and visitors can leave their private transport at home and contribute to protecting the environment. When developing the Sun Plaza shopping and office centre in Bucharest, direct access to the underground and the connecting passageway were important issues in negotiations with the authorities.

Quality standards reflect not only environmental concerns but also focus – most importantly – on people, with a special emphasis on disabled access design features. Sparkassen Immobilien AG strictly adheres to the statutory regulations concerning wheelchair-friendly construction methods and furnishings. The most up-to-date standards are taken into consideration in the design stage, and Sparkassen Immobilien AG applies the high Austrian standards in CEE/SEE countries as well.

# Social commitments to long-term collaboration projects

Sparkassen Immobilien AG's social commitment is based on the concept of providing shelter and security. The Group supports projects that give people new homes, and sponsors projects in the arts. Because just as property satisfies the basic human need for a roof over one's head, art and culture provide a shelter for the soul.

The projects are the subject of long-term, sustainable collaborative agreements. The following three projects provide good examples of Sparkassen Immobilien AG's social commitment:

#### Caritas Socialis benefit concert

For several years Sparkassen Immobilien AG has been closely cooperating with "Kunst hilft", an association which supports a variety of social and cultural projects, in sponsoring the Caritas Socialis benefit concert, which supports the CS hostel for mothers and children in Vienna.

In 2009 the concert took place on 18 March in the Mozartsaal of the Vienna Konzerthaus and was sold out well in advance. Star cellist Rudolf Leopold, along with the ensemble "Kunst hilft" and the Collegium Vocale Wien choir, captivated the audience with pieces by Schubert and Haydn. Barbara Rett, cultural correspondent from the Austrian Broadcasting Corporation (ORF), moderated the evening, with the proceeds going to the project "Kinder sind unSCHLAGbar" ("Children are un-BEATable").

#### Wiener Kunstsupermarkt

The "Wiener Kunstsupermarkt" ("Vienna Arts Supermarket") at Mariahilferstrasse 103, a property belonging to Sparkassen Immobilien AG, was held for the third time in 2009 in support of local and international contemporary artists. Its goal is to make art affordable for all, and it offers original works at reasonable prices. Sparkassen Immobilien AG makes the premises available for the project for nearly three months every year.

In 2009, there were around 4,000 works by 70 artists from 12 countries on display in the 230 m<sup>2</sup> space for a total of 11 weeks. Following the exhibition, the artworks were available for purchase at fixed prices of EUR 50, 99, 199 and 299 each. Selected artists were given the opportunity to exhibit their art in the Sparkassen Immobilien AG offices.

#### Shelter projects in Bulgaria, Romania and Ukraine

Since 2008 Sparkassen Immobilien AG has had a long-term collaborative agreement with Caritas, under which it supports the following projects:

#### "Houses of Hope" in Romania

Caritas has four houses in which it cares for a total of 25 orphans. Social workers support the young people in their search for a job, and help them to find a place to live. The objective is to prepare young people to manage their own lives independently. They can rely on support from Caritas even after their time in the houses of hope comes to an end.

#### Children's home in Ukraine

In the city of Charkov in eastern Ukraine over 3,000 children are living on the street. The situation is particularly bad in the district of Saltovka, which is why Caritas has been operating a children's home there for the last ten years. It provides comfort and security for neglected children. They receive psychological treatment and can go to school.

Over the years the original premises had become totally decrepit, so with the help of Sparkassen Immobilien AG three new houses were erected. Smaller units allow for family-sized communities. Additionally, 20 teenagers have an opportunity to complete a course of training in a newly created training workshop.

#### Soup kitchen and day centre in Bulgaria

Some of the poorest people in Bulgaria are elderly people in rural areas. The village of Pokrovan has 300 inhabitants, of which 90% are pensioners. Frequently they do not even have enough money for the essentials. In order to enable these people to live out their sunset years in dignity, Caritas operates a soup kitchen and a day centre in Pokrovan. Caritas also makes sure that people who are ill or bedridden receive all-round mobile care, especially medical care.

For more information on our CSR activities please contact Sparkassen Immobilien AG's Corporate Communications team (phone: +43 (0)50100 27522 or e-mail: media@s-immoag.at).

More information on Sparkassen Immobilien AG's CSR partners can be found at: www.caritas-socialis.or.at www.kunstsupermarkt.at www.caritas.at

#### RISK MANAGEMENT

#### OVERALL ASSESSMENT

Sparkassen Immobilien AG's business activities across various geographical markets and property use types expose it to a wide variety of risks. These could impact earnings negatively and prevent the group from achieving its strategic goals if not managed appropriately. However, Sparkassen Immobilien AG's strategic diversification also helps to minimise possible risks, and diversification also provides the group with an array of opportunities. These risks and chances are combined to form the "Risk Universe" of the group, an important tool used for the entire risk management process within Sparkassen Immobilien AG.

An enterprise risk management system has been implemented for the entire group. The goal of this risk management system is not only to identify potential strategic and operational risks and to take the necessary action, but also to recognise chances and opportunities

for the group. The risk management function is a staff function reporting directly to the Management Board. The Risk Management department uses state-of-the-art tools to identify, measure, monitor and control risks. Regular workshops are held with the management to identify risk areas and then take appropriate steps to limit exposure to these risks. The risks identified in these workshops include macro-economic conditions and cycles, project development, property valuation, financing, liquidity and portfolio clusters.

The description of the various specific risks is an integrated part of the Consolidated Financial Statements and can be found in the Notes on page 90.

### BEGINNING OF 2010 AND OUTLOOK

## SIGNIFICANT EVENTS AFTER BALANCE SHEET DATE

Sparkassen Immobilien AG started off 2010 with two openings: in February and March the Sun Plaza and Serdika Center development projects reached completion. and the two largest shopping centres in Romania and Bulgaria respectively opened their doors to the public. With a total lettable area of 80,000 m<sup>2</sup> and room for more than 130 businesses. Sun Plaza is a powerful driver for the local economy. More than 3,500 new jobs have been created in the centre, which was developed jointly by Sparkassen Immobilien AG and the experienced Franco-Romanian EMTC Group. About EUR 200m were invested in the project: with a central location, the space is already 98% let. With a total investment of EUR 210m, Serdika Center is Sparkassen Immobilien AG's biggest development project to date. This Bulgarian shopping centre was developed in conjunction with mall specialists ECE, and 99% of the 51,000 m<sup>2</sup> of shopping space is already let. A further 30,000 m<sup>2</sup> of office space will be completed by the end of 2010. A portfolio of three Vienna assets were sold at prices above the last estimated values in the first quarter of 2010.

# EXPECTED DEVELOPMENTS IN THE BUSINESS ENVIRONMENT

The economic policy measures introduced around the world should lead to a resurgence of the European economies. OECD estimates put the expected growth rate in the eurozone at 0.9%, but also forecast a further increase in unemployment from 9.5% to 10.6%.

UniCredit Research's experts are predicting total growth of around 0.9% for the CEE/SEE region in 2010. Their projections for Poland are as high as 1.8%, with 1.4% for the Czech Republic, while the economies of Hungary, Croatia and Serbia are expected to shrink.

Growth is also expected to be weak in Germany: Vienna's Institute for Advanced Studies (IHS) is predicting an improvement of 1.4%, while the OECD recently corrected its growth forecast down to 1.1%. Against this backdrop, the economic recovery in Austria is expected to be modest: the estimates lie between 1.3% (IHS) and 1.5% (WIFO, the Austrian Institute of Economic Research).

#### BUSINESS DEVELOPMENTS

In 2010 Sparkassen Immobilien AG is expecting improvements in rental revenues and cash flows. Major factors in these encouraging developments are the project developments in Romania and Bulgaria, which were completed at the beginning of 2010. Other projects will also be completed during the course of the year, including office space in the major shopping centres in Bucharest and Sofia, the top quality office and residential building Neutor 1010 in Vienna, and the Galvaniho 4 Business Center in Bratislava.

In 2010, Sparkassen Immobilien AG is predicting positive cash flows from operations in the EUR 75–85m range. Next year, cash flows will be above EUR 100m.

As always, Sparkassen Immobilien AG will continue to monitor its markets very closely in the coming year, with an eye on potential opportunities for profitable property purchases or sales.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2009

3.1.1. 3.1.1.	1,253,432	31.12.2008 <sup>1</sup> 1,377,997
		1,377,997
		1,377,997
		1,377,997
		1,377,997
3.1.1.	445.704	
	445,784	281,389
	1,699,216	1,659,386
3.1.2.	147,296	148,276
3.1.2.	13,074	11,123
3.1.2.	223	296
	5	5
3.1.4.	3,101	3,115
3.1.12.	25,532	16,951
	1,888,446	1,839,152
24.2	F.4.200	
		0
		11,859
		9,575
3.1.6.	·	38,460
	•	1,958
3.1.7.	210,151	243,541
	346,747	305,393
	2,235,193	2,144,545
	3.1.2. 3.1.2. 3.1.4.	3.1.2. 147,296 3.1.2. 13,074 3.1.2. 223 5 3.1.4. 3,101 3.1.12. 25,532 1,888,446  3.1.3. 54,300 3.1.5. 20,476 3.1.6. 9,185 3.1.6. 49,672 2,963 3.1.7. 210,151 346,747

<sup>&</sup>lt;sup>1</sup> adjusted

EQUITY AND LIABILITIES in EUR '000	Notes	31.12.2009	31.12.20081
Shareholders' equity	3.1.8.		
Share capital		247,509	247,509
Capital reserves		147,110	241,301
Other reserves		84,384	88,188
		479,003	576,998
Minority interests	3.1.9.	44,832	26,088
		523,835	603,086
Non-current liabilities			
Subordinated participating certificate capital	3.1.10.	261,658	286,879
Financial liabilities		978,860	819,560
Provisions	3.1.11.	16,020	17,794
Other liabilities		10,839	29,018
Deferred taxes	3.1.12.	47,588	40,566
		1,314,965	1,193,817
Current liabilities			
Financial liabilities		303,390	260,457
Trade payables		28,954	22,281
Construction costs and tenants' financing, and housing construction subsidies on properties held for sale		9,835	0
Other liabilities		54,214	64,904
		396,393	347,642
		2,235,193	2,144,545

<sup>&</sup>lt;sup>1</sup> adjusted

## CONSOLIDATED INCOME STATEMENT

FOR THE YEAR ENDED 31 DECEMBER 2009

EUR '000	Note	2009	20081
Revenues	3.2.1.		
Rental income		87,553	85,737
Revenues from service charges		29,105	23,474
Revenues from hotel operations		36,897	16,471
		153,555	125,682
Other operating income		8,246	2,587
Expenses directly attributable to properties	3.2.2.	-61,192	-45,207
Hotel operating expenses	3.2.2.	-29,701	-12,575
Revenues less directly attributable expenses		70,908	70,487
Income from property disposals		152,173	52,975
Carrying values of property disposals		-150,273	-44,657
Gains on property disposals	3.2.3.	1,900	8,318
Management expenses	3.2.4.	-19,533	-19,594
Earnings before interest, tax, depreciation and amortisation (EBITDA)		53,275	59,211
Depreciation and amortisation	3.2.5.	-9,113	-4,737
Losses on property valuation	3.2.6.	-97,238	-30,682
Operating result (EBIT)		-53,076	23,792
Finance costs	3.2.7.	-35,541	-9,552
Participating certificates result	3.1.10.	11,161	-6,442
Net income before tax (EBT)		-77,456	7,798
Taxes on income	3.1.12.	-1,412	-2,072
Consolidated net income		-78,868	5,726
of which attributable to shareholders in parent company		-78,559	5,813
of which attributable to minority interests		-309	-87
Earnings per share			
Undiluted = diluted		-1,15	0,09

<sup>&</sup>lt;sup>1</sup> adjusted

# CONSOLIDATED STATEMENT OF TOTAL COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2009

EUR '000	1.131.12.2009	1.131.12.2008 <sup>1</sup>	Difference
Consolidated net income	-78,868	5,726	-84,594
Change in value of cash flow hedges	-16,604	-41,850	25,246
Income tax related to other comprehensive income	4,300	10,127	-5,827
Exchange differences	-7,239	0	-7,239
Total comprehensive income	-98,411	-25,997	-72,414
of which attributable to shareholders			
in parent company	-97,995	-25,910	-72,085
of which attributable to minority interests	-416	-87	-329

<sup>&</sup>lt;sup>1</sup> adjusted

## CONSOLIDATED CASH FLOW STATEMENT

FOR THE YEAR ENDED 31 DECEMBER 2009

EUR '000	2009	2008 <sup>1</sup>
Net income before tax (EBT)	-77,456	7,798
Result from property valuation	97,238	30,682
Depreciation and amortisation	9,113	4,737
Gains on property disposals	-1,900	-8,318
Taxes on income paid	-1,993	-874
Participating certificates result	-11,161	6,442
Net interest	35,541	9,552
Operating cash flow	49,382	50,019
Changes in net current assets		
Receivables and other assets	-20,523	-4,714
Provisions and other non-current liabilities	-19,953	26,433
Current liabilities and deferred income	48,751	151,909
Cash flow from operating activities	57,657	223,647
Cash flow from investing activities		
Investments in property portfolio	-296,052	-330,626
Investments in tangible and intangible assets	-2,076	-6,102
Disposals of / investments in financial investments	-18	6
Disposals of properties and property holding companies	85,962	52,975
Interest received and other financial income	6,783	29,171
Cash flow from investing activities	-205,401	-254,576

 $<sup>^{\</sup>scriptscriptstyle 1}$  adjusted

EUR '000	2009	2008 <sup>1</sup>
continued Consolidated cash flow statement		
Purchase of own participating certificates	0	-2,039
Increase in financing	142,373	200,332
Cash inflows from increase in minority interests	19,160	10,920
Cash outflows from dividend payments (incl. distribution for		
s IMMO INVEST)	-14,060	-14,174
Interest paid	-33,119	-38,723
Cash flow from financing activities	114,354	156,316
Cash and cash equivalents	243,541	118,154
Net change in cash and cash equivalents	-33,390	125,387
Cash and cash equivalents	210,151	243,541
•	·	,

<sup>&</sup>lt;sup>1</sup> adjusted

# CHANGES IN GROUP CONSOLIDATED EQUITY

		Capital		Shareholders'	Minority	
EUR '000	Share capital	reserves	Other reserves	equity	interests	Total
At 1 January 2009	247,509	241,301	88,188	576,998	26,088	603,086
Total comprehensive						
income	0	0	-97,995	-97,995	-416	-98,411
Acquisitions	0	0	0	0	19,160	19,160
Reclassifications	0	-94,191	94,191	0	0	0
At 31 December 2009	247,509	147,110	84,384	479,003	44,832	523,835
At 1 January 2008	247,509	241,301	114,098	602,908	16,694	619,602
Total comprehensive						
income	0	0	-25,910	-25,910	-87	-25,997
Acquisitions	0	0	0	0	10,920	10,920
Disposals	0	0	0	0	-1,439	-1,439
At 31 December 2008	247,509	241,301	88,188	576,998	26,088	603,086

## DETAILS OF SHARE CAPITAL

EUR '000	31.12.2009	31.12.2008	Change
Total share capital	247,509	247,509	0
Treasury shares (nominal)	0	0	0
	247,509	247,509	0
	,	,	

## CHANGES IN NUMBER OF SHARES

31.12.2009	31.12.2008
68,118,718	68,118,718
0	0
0	0
68,118,718	68,118,718
0	0
68,118,718	68,118,718
	68,118,718 0 0 68,118,718

The shares are listed on the Vienna Stock Exchange.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2009

#### 1. BUSINESS

Sparkassen Immobilien AG and its subsidiaries (Sparkassen Immobilien AG Group) are an international real estate group. The ultimate parent company of the Group, Sparkassen Immobilien AG with registered office at Friedrichstrasse 10, A-1010 Vienna, Austria has been listed on the Vienna Stock Exchange since 1992, since 2007 in the Prime Segment. It has subsidiaries in Austria, Germany, the Czech Republic, Slovakia, Hungary, Croatia, Romania, Bulgaria, Denmark, Cyprus and Ukraine (in liquidation). At 31 December 2009 Sparkassen Immobilien AG owned properties in all the above countries except Denmark, Cyprus and Ukraine. The Company's principal business is the acquisition, letting and sale of properties in different regions and market segments in order to achieve a balanced investment portfolio. Another business activity is the development and construction of properties in cooperation with project development partners.

#### 2. ACCOUNTING AND VALUATION POLICIES

#### 2.1. Accounting policies

The consolidated financial statements comply with all International Financial Reporting Standards, including the interpretations of the International Financial Reporting Interpretations Committee ("IFRIC", formerly "SIC"), the application of which was mandatory in the EU at balance sheet date.

The accounting policies of the companies included in consolidation are based on the uniform accounting regulations of Sparkassen Immobilien AG Group. The financial year for all companies is the year ended 31 December 2009. The consolidated financial statements are presented rounded to the nearest 1,000 euro (EUR '000). The totals of rounded amounts and the percentages may be affected by rounding differences caused by software.

#### 2.2. Consolidated group and basis of consolidation

The parent company of Sparkassen Immobilien AG Group is Sparkassen Immobilien AG, Vienna. The consolidated financial statements include all the companies over which the parent company has a controlling influence (subsidiaries). A controlling interest exists where the parent company is in a position directly or indirectly to determine the financial and business policies of the subsidiary and to benefit from its activities. A subsidiary is included in consolidation from the time when the controlling influence is acquired, and deconsolidated when that influence ceases to exist.

Companies over which the parent company directly or indirectly exercises a significant influence are included at equity. A significant influence is assumed to exist where Sparkassen Immobilien AG Group holds between 20% and 50% of the voting rights.

For associated companies included at equity differences on capital consolidation are calculated in the same way as for consolidated companies. The proportionate share of the profit or loss for the year is included in the carrying value of the holding. In the event of distributions, the carrying value is reduced by the proportionate amount.

In addition to the accounts of Sparkassen Immobilien AG, the consolidated financial statements include the accounts of 67 companies (property holding and intermediary holding companies), which are directly or indirectly owned by Sparkassen Immobilien AG, and one company included at equity.

In the second quarter of 2009 API Holding AG was deconsolidated. A.D.I. Immobilienbeteiligungs GmbH and H.S.E. Immobilienbeteiligungs GmbH were included in consolidation for the first time in the third quarter. In the fourth quarter Austria Real Invest Ukraine was deconsolidated.

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Company	Location	Country	Nominal capital	%	Currency	tion type
CFF Imama hiliam Cmahll	\/: a m m a	Δ	25 000	100	ELID	£II
CEE Immobilien GmbH	Vienna	A	35,000	100	EUR	full
CEE PROPERTY-INVEST Immobilien GmbH	Vienna	A	48,000,000	100	EUR	full
CEE CZ Immobilien GmbH	Vienna	A	35,000	100	EUR	full
German Property Invest Immobilien GmbH	Vienna	А	35,000	100	EUR	full
Hotel DUNA Beteiligungs Gesellschaft m.b.H.		А	145,346	100	EUR	full
AKIM Beteiligungen GmbH	Vienna	А	35,000	100	EUR	full
IMMIN Beteiligungen GmbH	Vienna	А	35,000	100	EUR	full
WO Immobilienbeteiligungs GmbH	Vienna	А	35,000	100	EUR	full
SO Immobilienbeteiligungs GmbH	Vienna	А	35,000	100	EUR	full
CEE Beteiligungen GmbH	Vienna	А	35,000	100	EUR	full
E.V.I. Immobilienbeteiligungs GmbH	Vienna	Α	35,000	100	EUR	full
SIAG Berlin Wohnimmobilien GmbH	Vienna	А	3,982,500	99.74	EUR	full
E.I.A. eins Immobilieninvestitionsgesellschaft m.b.H.	Vienna	А	36,336	100	EUR	full
PCC-Hotelerrichtungs- und Betriebsgesell- schaft m.b.H. & Co. KG	Vienna	А	5,562,182	70	EUR	full
PCC-Hotelerrichtungs- und Betriebsgesellchaft m.b.H.	Vienna	А	36,336	100	EUR	full
Neutorgasse 2-8 Projektverwertungs GmbH	Vienna	А	35,000	100	EUR	full
H.S.E. Immobilienbeteiligungs GmbH	Vienna	А	35,000	100	EUR	full
A.D.I. Immobilien Beteiligungs GmbH	Vienna	А	35,000	100	EUR	full
Hansa Immobilien EOOD	Sofia	BG	5,000	77	BGN	full
CEE PROPERTY BULGARIA EOOD	Sofia	BG	20,000	100	BGN	full
Washington Project OOD	Sofia	BG	20,000	50	BGN	equity
SIAG HOLDING LIMITED	Nicosia	CY	3,000	100	EUR	full
Areal CZ spol. s.r.o.	Prague	CZ	100,000	100	CZK	full
Eltima Property Company s.r.o.	Prague	CZ	100,000	100	CZK	full
REGA Property Invest s.r.o.	Prague	CZ	200,000	100	CZK	full

Company	Location	Country	Nominal capital	%	Currency	Consolida- tion type
Tolleson a.s.	Prague	CZ	200,000	100	CZK	full
SIAG Burstah Immobilien GmbH	Berlin	D	25,000	100	EUR	full
Lützow-Center GmbH	Berlin	D	25,000	100	EUR	full
Ikaruspark GmbH	Berlin	D	25,000	100	EUR	full
SIAG Deutschland Betriebsgesellschaft mbH	Berlin	D	25,000	100	EUR	full
S Immo Geschäftsimmobilien GmbH	Berlin	D	25,000	100	EUR	full
S Immo Wohnimmobilien GmbH	Berlin	D	25,000	100	EUR	full
Markt Carree Halle Immobilien GmbH	Berlin	D	25,000	100	EUR	full
Tölz Immobilien GmbH	Berlin	D	25,000	100	EUR	full
Einkaufs-Center Sofia G.m.b.H. & Co KG	Hamburg	D	128,750,000	65	EUR	full
SIAG Deutschland Beteiligungs-Verwaltungs GmbH	Berlin	D	25,000	100	EUR	full
SIAG Deutschland Beteiligungs GmbH & Co. KG	Berlin	D	100,000	99.74	EUR	full
SIAG Leipzig Wohnimmobilien GmbH	Berlin	D	750,000	99.74	EUR	full
Maior Domus Hausverwaltung GmbH	Berlin	D	25,000	100	EUR	full
SIAG Property I GmbH	Berlin	D	25,000	100	EUR	full
K.J. Ejendomme Syd APS	Århus	DK	134,000	100	EUR	full
H.W.I. I ApS	Århus	DK	939,000	100	EUR	full
H.W.I. III ApS	Århus	DK	4,023,000	100	EUR	full
H.W.I. IV ApS	Århus	DK	134,000	100	EUR	full
GERMAN PROPERTY INVESTMENT I APS (GPI I APS)	Århus	DK	17,000	99.71	EUR	full
GERMAN PROPERTY INVESTMENT II APS (GPI II APS)	Århus	DK	17,000	99.71	EUR	full
GERMAN PROPERTY INVESTMENT III APS (GPI III APS)	Århus	DK	17,000	99.71	EUR	full
Bank-garázs Ingatlanfejlesztési és Vagyonhasznosító Kft.	Budapest	Н	500,000	100	HUF	full
CEE Property-Invest Ingatlan Kft.	Budapest	Н	100,000,000	100	HUF	full
Maros utca Épitési és Ingatlanhasznositási Kft.	Budapest	Н	500,000	100	HUF	full
Buda Kereskedelmi Központ Kft.	Budapest	Н	3,000,000	100	HUF	full
Duna Szálloda Zrt.	Budapest	Н	3,392,600,000	100	HUF	full
S Immo Hungary Kft	Budapest	Н	98,600,000	100	HUF	full
Szegedi út Ingatlankezelő Kft.	Budapest	Н	500,000	100	HUF	full
Nagymezo utcai Projektfejlesztesi Kft.	Budapest	Н	462,590,000	100	HUF	full
CEE Property-Invest Hungary 2003 Ingatlan Kft	Budapest	Н	3,000,000	100	HUF	full
CEE PROPERTY INVEST ROMANIA SRL	Bucharest	RO	1,000	100	RON	full
Societate Dezvoltare Comercial Sudului (SDCS) S.R.L.	Bucharest	RO	1,000	100	RON	full

Company	Location	Country	Nominal capital	%	Currency	Consolida- tion type
VICTORIEI BUSINESS PLAZZA S.R.L.	Bucharest	RO	18,852,144	100	RON	full
DUAL Construct Invest S.R.L.	Bucharest	RO	2,000	82	RON	full
ROTER INVESTITII IMOBILIARE S.R.L.	Bucharest	RO	4,472,020	100	RON	full
Galvaniho Business Centrum, s.r.o.	Bratislava	SK	7,000	100	EUR	full
Galvaniho 2, s.r.o.	Bratislava	SK	7,000	100	EUR	full
IPD - International Property Development, s.r.o.	Bratislava	SK	33,000	100	EUR	full
SIAG Fachmarktzentren s.r.o.	Bratislava	SK	7,000	100	EUR	full
SIAG Hotel Bratislava, s.r.o.	Bratislava	SK	7,000	100	EUR	full
Galvaniho 4, s.r.o.	Bratislava	SK	33,000	100	EUR	full
Eurocenter, d.o.o.	Zagreb	HR	20,000	100	HRK	full

#### 2.3. Reporting currency and currency translation

The Group reporting currency is the Euro. The functional currencies of Group companies are determined by the business environment in which they operate: functional currencies are translated into the reporting currency in accordance with IAS 21, as follows:

- (a) Assets and liabilities at closing rates
- (b) Income and expenses at the average rate for the period
- (c) All resulting exchange differences are recognised in the foreign currency translation reserve under equity.

Foreign currencies have been translated using the following exchange rates:

	Czech Republic	Hungary	Bulgaria	Romania	Croatia
	CZK	HUF	BGN	RON	HRK
Closing rate 31.12.2009	26.473	270.420	1.956	4.236	7.300
Average rate 2009	26.525	280.304	1.956	4.225	7.345
Closing rate 31.12.2008	26.875	266.702	1.956	4.023	7.355
Average rate 2008	25.161	251.256	1.956	3.693	7.230

#### 2.4. Newly applicable accounting regulations

#### 2.4.1. New Standards and Interpretations

The following amendments or revised versions of Standards and Interpretations have been applied in the financial year under review.

Standard	Contents	Effective date <sup>1</sup>
New Standards and Inter	pretations	
IFRS 8	Operating segments	1 January 2009
IFRIC 13	Customer loyalty programmes	1 January 2009
Revised Standards		
IAS 1 (2007)	Presentation of financial statements	1 January 2009
IAS 23 (2007)	Borrowing costs	1 January 2009
Amendments to Standard	Is and Interpretations	
IAS 1, IAS 32	Puttable instruments and obligations arising on liquidation	1 January 2009
IAS 39, IFRS 7	Reclassification of financial assets	1 July 2008
IAS 39, IFRIC 9	Reassessment of embedded derivatives	1 January 2009
IFRS 2	Vesting conditions and cancellations	1 January 2009
IFRS 7	Improved disclosures for financial instruments	1 January 2009
Various Standards	Improvements to IFRS 2008	1 January 2009

<sup>&</sup>lt;sup>1</sup> These Standards are to be applied for financial years beginning on or after the date the applicable EU Regulation comes into force.

The Improvements to IFRS 2008 mean that for the 2009 financial year development projects are to be classified as properties held as financial investments and measured at fair value.

The first time application of IFRS 8 resulted a redefinition of the Group's operating segments.

The first time application of the other Standards and Interpretations newly applicable in 2009 had no effects on the consolidated financial statements.

#### 2.4.2. New Standards not yet mandatorily applicable

The following amendments or revised versions of Standards and Interpretations had at balance sheet date already been adopted by the EU but were not yet mandatorily or otherwise applicable.

Standard	Contents	Effective date <sup>1</sup>
New Interpretations		
IFRIC 12	Service concession arrangements	30 March 2009
IFRIC 15	Agreements for the constructions of real estate	1 January 2010
IFRIC 16	Hedges for net investments in foreign subsidiaries	1 July 2009
IFRIC 17	Non-cash distributions to owners	1 November 2009
IFRIC 18	Transfer of assets from customers	1 November 2009
Changes or revisions of standa	ards	
IAS 27 (2008)	Consolidated and separate financial statements	1 July 2009
IFRS 3 (2008)	Business combinations	1 July 2009
IFRS 2	Share-based payment	1 January 2010
IFRS 1	First-time adoption of IFRS: additional exemptions for first-time users	1 January 2010 or 1 July 2010
IAS 32	Classification of rights issues	1 January 2011
IAS 39	Eligible hedged items	1 July 2009

<sup>&</sup>lt;sup>1</sup> These Standards are to be applied for financial years beginning on or after the date the applicable EU Regulation comes into force.

# Improvements to IFRS 2008 (published in April 2009)

The second of the annually appearing improvements standards contains 15 amendments to various Standards – IFRS 2, 5 and 8; IAS 1, 7, 17, 18, 36, 38 and 39; and IFRIC 9. Most of the amendments are applicable to financial years beginning on or after 1 January 2010.

There has been no voluntary early application of the above amendments and revisions of Standards and Interpretations.

Otherwise, the amendments and revisions of Standards and Interpretations will have no material effects on the consolidated financial statements of Sparkassen Immobilien AG Group.

Additionally, the following Standards and Interpretations have been issued by the International Accounting Standards Board (IASB) but not yet adopted by the EU.

Standard	Contents	
Interpretations		
IFRIC 14	Prepaid contributions in relation to minimum funding requirements (amendment)	
IFRIC 19	Extinguishing financial obligations with equity instruments (new)	
Changes or revisions	s of standards	
IAS 9	Financial instruments (new)	
IFRS 24	Disclosures of relationships with related parties (amendment)	
IFRS 1	First-time adoption of IFRS: additional exemptions for first-time users (amendment) and exemption from the obligation to disclose comparative information under IFRS 7 (amendment)	

#### 2.5. Changes in accounting and valuation policies

In financial 2009 changes in presentation of the financial statements were introduced.

The main purpose of the changes was to bring the Group's financial statements and accounting policies as closely as possible into line with the Best Practice Policy Recommendations of the European Public Real Estate Association (EPRA).

EPRA (www.epra.com) is the association of European stock exchange listed real estate investment companies. It was founded in 1999 and has around 200 members.

One of EPRA's aims is to support the provision of high quality reporting information in order to encourage investment in property companies. The changes, which in all cases take into account circumstances particular to the Group, affect the following areas:

- Presentation of consolidated statement of financial position and income statement in accordance with EPRA recommendations
- Presentation of information in the Notes in accordance with EPRA recommendations

The comparative figures for the previous year have been correspondingly adjusted.

#### 2.6. Accounting and valuation policies

#### 2.6.1. Properties held as financial investments

Properties held as financial investments are measured using the fair value model under the option available in IAS 40. Properties held as financial investments are properties leased or rented out for the purpose of generating income or held for capital appreciation, together with undeveloped land. Properties acquired or being developed for disposal, properties being constructed on behalf of third parties and properties used by owner are not within the scope of IAS 40.

The application of the fair value model means that investment properties and undeveloped land are measured at fair value at balance sheet date. The resulting changes in the carrying values before remeasurement are recognised through profit and loss under revaluations.

Properties are recognised as assets of the company in question, in the relevant functional currency.

The fair values of properties are calculated in accordance with International Valuation Standards.

# 2.6.2. Properties used by owner, other plant and equipment

For Sparkassen Immobilien AG Group, properties used by owner are principally hotels operated by the Group. The business of these hotels includes the rental of rooms, and catering activities. These hotels are leased to hotel operators, however risks associated with occupancy rates are in part borne by Sparkassen Immobilien AG Group. Hotels of this kind are outside the scope of IAS 40 (properties held as financial investments) and are therefore to be treated as tangible non-current assets under IAS 16.

Under IAS 16, properties used by owner (including owner-managed hotels) and other non-current tangible assets are valued at cost of acquisition. The properties are recognised on initial acquisition at costs of acquisition or construction and in subsequent years written down to reflect scheduled depreciation and any impairment losses.

Where construction finance can be directly associated with these properties, the borrowing costs of qualifying properties during the period of construction are capitalised as part of acquisition and construction cost.

Depreciation is calculated on a straight-line basis over the expected useful lives of the assets, as follows:

	Expected useful lives (years)		
	from	to	
Owner-managed hotels	25	33	
Other plant and equipment	3	10	

#### 2.6.3. Intangible assets

Intangible assets for the purpose of IAS 38 are identifiable non-monetary assets without physical substance. To qualify for recognition, an intangible asset must be identifiable and be subject to control by the enterprise. There must be future economic benefits attributable to the intangible asset, and its acquisition or production costs must be capable of being measured reliably.

Intangible assets with a limited useful life are subject to scheduled amortisation, calculated on the basis of the following useful lives:

	Expected useful lives (years)		
	from		
Software	3	6	

As required under IAS 36, the carrying values are also reviewed for impairment.

Intangible assets acquired for consideration are recognised at acquisition cost less scheduled straight-line amortisation and provision for any impairment losses.

Sparkassen Immobilien AG Group has not capitalised any internally generated intangible assets.

#### 2.6.4. Properties held for disposal

Property held for disposal is not considered to be investment property within the scope of IAS 40 if it is Management's intention to dispose of the property in the near future and, for example, the negotiations for sale are already well-advanced.

In accordance with IFRS 5, property held for disposal is as a general rule measured at the lower of carrying value and net realisable value.

IFRS 5 provides for an exception with respect to the measurement of properties held as financial investments: they are measured at market value. The special disclosure requirements under IFRS 5 are however applicable, so that properties held for disposal must be shown under current assets.

It is intended to dispose of three properties located in Vienna, the carrying values of which at 31 December 2009 amounted to EUR 54,300,000. There are housing construction subsidies and contributions to financing amounting to EUR 9,835,000 relating to these properties, which are disclosed in the consolidated statement of financial position under contributions to construction costs and financing of properties held for sale.

#### 2.6.5. Financial instruments

#### 2.6.5.1. Primary financial instruments

In accordance with IAS 39, Sparkassen Immobilien AG Group in principle classifies its financial instruments as follows:

- Financial assets and liabilities measurable at fair value through profit and loss
- Loans and receivables
- Financial assets held to maturity
- Available-for-sale financial assets
- Financial liabilities at amortised cost

Classification is based on the purpose for which the individual instrument is acquired and takes place at the time of acquisition.

For the purposes of consolidated statement of financial position disclosure, Sparkassen Immobilien AG as a general rule classifies financial instruments into the following categories:

- Interests in associated companies
- Group interests
- Trade receivables
- Other financial assets
- Cash and cash equivalents
- Subordinated participating certificates
- Non-current financial liabilities
- Other non-current liabilities
- Current financial liabilities
- Trade payables
- Other current liabilities

The category financial instruments and liabilities measurable at fair value through profit and loss includes financial instruments held for trading purposes, financial instruments classified as such at the time of acquisition and all derivative financial instruments except those serving as hedges. Since at Sparkassen Immobilien AG Group all derivative financial assets are held as hedges and the above definition applies to none of its other financial assets, there are no items disclosed in this category.

The assets classified under loans and receivables are financial instruments with fixed or determinable payments flows not traded in an active market. They include in particular trade and other receivables. Where their remaining terms are less than 12 months they are disclosed under current assets, and otherwise under noncurrent assets.

Financial assets with fixed or determinable payments flows traded in an active market are disclosed under financial assets held to maturity. At balance sheet date, Sparkassen Immobilien AG Group held no such instruments.

Available-for-sale financial assets comprise all financial assets not included in any other of the above categories or deliberately classified as available for sale. These financial instruments are disclosed as non-current assets unless it is Management's intention to dispose of them within the next 12 months. Sparkassen Immobilien AG Group also had no assets in this category.

The category financial liabilities at amortised cost comprises trade and other financial liabilities.

Additions to and disposals of financial instruments are recognised as of the applicable settlement dates. Financial assets in all categories are measured at fair value at the time of acquisition and – with the exception of those recognised at fair value through profit and loss – including transaction costs.

Where no fair value for financial instruments can reliably be established, they are disclosed at acquisition costs net of any impairment. Other liabilities-side financial instruments are measured at amortised acquisition cost.

The fair value of stock market listed financial instruments is their market price at balance sheet date. For financial assets for which there is no active market the fair value is calculated with the aid of valuation models. This can involve the derivation of fair value from current transactions in similar financial instruments or from present values of future payments streams (discounted cash flow models), or the use of mathematical models.

#### 2.6.5.2. Derivative financial instruments

Sparkassen Immobilien AG Group uses derivative financial instruments – interest rate caps, collars and swaps – to reduce the risks attendant on interest rate increases. These are measured at fair value, and disclosed under other financial assets – EUR 1,402,000 as at 31 December 2009 (2008: EUR 1,481,000), and non-current financial liabilities – EUR 52,281,000 as at 31 December 2009 (2008: EUR 35,354,000).

	Nominal	Fair v	value	Negative	fair value
EUR '000	)	2009	2008	2009	2008
Swaps	415,087			38,456	26,907
Caps	245,000	1,402	1,481		
Collars	200,000			13,825	8,447
Total	860,087	1,402	1,481	52,281	35,354

The fair value measurement of derivatives is based on estimates made by banks. There is no other fair value measurement of financial instruments.

In financial 2009 this resulted in an expense of EUR 16,604,000 which was recognised under equity with no effect on profit and loss, and expense of EUR 401,000, which was recognised in the income statement as part of the financial results.

Sparkasse Immobilien AG's objects include the acquisition and development of property for rental or subsequent sale with the aim of generating positive net cash flows. Business activities are financed out of equity, and also by long-term borrowings in the form of mortgage loans and other financial liabilities. The bulk of the ex-

ternal financing consists of variable rate borrowings, with interest rates linked to 3-month, 6-month and 12-month Euribor as base rate. In line with Sparkassen Immobilien AG's risk strategy, agreed lines of credit which will be called down as construction of development projects progresses are fully hedged with derivatives from the time the agreements are signed. The scheduled instalment payments as construction progresses represent the most likely timing of expected cash flows.

Sparkasse Immobilien AG's fundamental risk management strategy is to hedge interest rate risk (i.e., the variability of the base rate) using corresponding hedges, in order to ensure fixed payment streams and to make property project forecasts more reliable. The purpose of cash flow hedging at Sparkassen Immobilien AG is to reduce the risk on existing variable rate borrowings, future reinvested funds and transactions expected to be very probable in the future (forecast transactions) by using countervailing derivatives. Cash flow hedging arrangements are used for the purpose.

#### **Hedged risk**

The interest rate risk hedged is a market interest rate, the Euribor, which is an identifiable component of the interest rate risk on interest-bearing financial liabilities that can be separately assessed.

#### **Hedging instruments**

Sparkasse Immobilien AG uses as hedging instruments only derivatives that, because they move in the opposite direction to the underlying transactions, convert the potential changes in cash flows from increases in interest rates into fixed payments streams. The hedging instruments used are interest rate derivatives such as interest rate swaps, caps and collars. For the non-linear

interest rate options used as hedges, only the intrinsic value is designated as a hedge. The time value, as ineffective, is recognised in the income statement. For the collars, care is taken to ensure that there is no net call position.

#### 2.6.6. Impairment of assets

#### 2.6.6.1. Non-financial assets

For properties used by the owner (at present these are mostly hotels) and other tangible and intangible assets, where there is evidence of impairment the recoverable amount is ascertained, in accordance with IAS 36. The recoverable amount is the higher of the fair value less costs to sell (net realisable value) and the value in use.

The fair value is the amount that would be obtained by the sale of the asset in an arm's length transaction between knowledgeable, willing and independent parties.

The value in use is the present value of the estimated future payment flows that can be expected from the continued use of an asset and its disposal at the end of its useful life.

If the recoverable amount is less than the carrying value of the asset, there is an impairment writedown to the recoverable amount through profit and loss.

In principle the recoverable amount should be calculated for each individual asset for which the value is to be measured. However, since payment flows cannot always be attributed to each asset directly, for the purpose of impairment tests assets are grouped into cash generating units (CGUs). The Group's hotels are treated as individual CGUs.

The impairment test for hotels is a two-stage process. The carrying value is first compared with the independent assessment of the hotel's fair value. If the carrying value exceeds the fair value, the question is then whether the value in use differs substantially from the fair value. If this is not the case, then the carrying value is written down to correspond to the fair value.

In financial 2009 there was impairment on properties used by the owner amounting to EUR 6,794,000 (2008: nil).

If the impairment subsequently disappears, the impairment loss is reversed through profit and loss, up to the lower of the new recoverable amount or the depreciated original cost of acquisition or construction. The Group had no such reversals of impairment losses in 2009 or the previous year.

#### 2.6.6.2. Financial instruments

Sparkassen Immobilien AG Group reviews all its financial assets, with the exception of those measured at fair value through profit and loss, at every balance sheet date for any objective indications that any asset or group of assets may have suffered impairment.

For debt instruments of all kinds except those measured at fair value through profit and loss, an impairment is recognised if as a result of one or more events taking place after the initial recognition of the asset there is objective evidence that Sparkassen Immobilien AG Group will no longer be in a position to collect the payments relating to the asset. The amount of the impairment is calculated as the difference between the carrying value of the financial asset and the present value of the future cash flows, calculated using the original rate of interest on the asset. A subsequent disappearance of the factors causing the impairment and a consequent recovery in value entails a reversal of the impairment loss.

EUR '000	Derivatives (hedging instruments)	Available for sale	Held to maturity	Loans and receivables	Other	Financial liabilities	Total
Assets							
Group interests		3,101					3,101
Trade receivables				9,185			9,185
Other financial assets	1,402			24,978	23,292		49,672
Equity and liabilities							
Subordinated participatin certificate capital	g					261,658	261,658
Non-current liabilities							
Financial liabilities	52,281					926,579	978,860
Other liabilities						10,839	10,839
Current liabilities							
Financial liabilities						303,390	303,390
Trade payables						28,954	28,954
Construction costs and tenants' financing, and housing construction subsidies on propertie							
held for sale						9,835	9,835

#### 2.6.7. Other assets

Other assets are measured at acquisition cost less any impairment losses, which are recognised through profit and loss.

#### 2.6.8. Cash and cash equivalents

Cash and cash equivalents comprises cash and credit balances with banks at call, together with bank deposits with a maturity of up to three months at the time of the original deposit. In addition to these amounts, in the cash flow statement short-term liabilities on current accounts with banks forming an integral part of cash management are also included.

#### 2.6.9. Other provisions

Other provisions are made where Sparkassen Immobilien AG Group has legal or constructive obligations to other parties arising from past events, where it is probable that the obligation will lead to an outflow of resources and where the amount of the obligation can reliably be estimated.

Provisions are made in the amounts representing the best possible estimates of the expense of meeting the obligations. Where the present value of the provision calculated using a market rate of interest differs materially from the nominal value, the present value is recognised.

Appropriate provision has been made for unresolved legal disputes and other legal proceedings.

A provision is made for onerous contracts (provision for project and transaction risks) when the expected revenues from a contract are exceeded by the unavoidable costs of meeting the obligations under the contract. The amount of the provision is the lower of the cost of withdrawing from the contract and the net cost of completing it. Before separate provision for an onerous contract is made, impairment expenses on assets connected with the contract are recognised.

#### 2.6.10. Taxes

Tax expense shows both the taxes on income paid and the taxes on income due for the individual companies, together with all deferred taxes.

In accordance with IAS 12, deferred taxes are recognised on all temporary differences between the carrying value of an asset or liability in the consolidated financial statements and the carrying value for tax purposes in the individual accounts of the Group's subsidiaries. Additionally, tax credits from tax loss carryforwards that are expected to be realisable are recognised as deferred tax assets.

Deferred taxes are calculated using the applicable tax rates at balance sheet date, or where changes in tax law have already been adopted, at the rates applicable in future.

Deferred tax assets are recognised in connection with tax loss carryforwards to the extent that it is probable that the losses will be able to be offset against future taxable profits in the foreseeable future. Deferred tax assets and deferred tax liabilities within an individual company are only netted off where the company in question has a legally enforceable right to set tax assets and liabilities against each other, and where the deferred taxes relate to taxes on income assessable by the same tax authority on that company.

#### 2.6.11. Revenues

#### 2.6.11.1. Rental income

Rental income is recognised evenly over the term of the rental agreement. One-time payments and waivers of rent are spread over the lifetime of rental agreements.

#### 2.6.11.2. Revenues from hotel operations

Revenues from hotel operations largely consist of room rental income and catering income. Income is recognised in proportion to the services rendered at balance sheet date.

#### 2.6.12. Finance cost

Income from financial investments includes interest, dividends and capital gains from the investment of funds and from investments in financial assets, together with reversals of impairment losses. Dividends are recognised at the time the resolutions authorising the dividend distribution are passed.

Financial expenses include interest and similar expenses on external borrowings, incidental costs, losses on disposal of financial assets, impairment losses, current hedging results and exchange rate gains and losses on the valuation of monetary assets and liabilities at individual company level.

Interest is accrued using the effective interest rate method.

The valuation of the derivatives include gains and losses on the disposal or revaluation of interest caps, collars and swaps, which have been recognised in equity through profit and loss.

Where applicable, short-term exchange gains or losses on the valuation of financial instruments are disclosed here.

#### 2.6.13. Estimation and assumption uncertainties

The preparation of consolidated financial statements in accordance with IFRS requires estimates and the making of assumptions by Management about future developments. These can have a material influence on the recognition and measurement of assets and liabilities, on information about other obligations at balance sheet date and on disclosure of income and expenses during the financial year.

In the case of the following assumptions there is a not inconsiderable risk that they may result in a material adjustment of assets and liabilities in the next financial year.

■ The calculation of the fair value of properties held as financial investments is based on expert valuations by internationally recognised valuers such as CB Richard Ellis and PriceWaterhouseCoopers. The valuations have been prepared in compliance with International Valuation Standards. The values of these properties depend to a significant extent on present estimates of future rental trends and vacancy levels, and on interest rates used for discounting purposes. In exceptional cases the values calculated by these experts were adjusted to reflect more recent economic developments that have taken place since the valuations were prepared, and which affect variables such as levels of rents, occupancy rates and discounting rates.

- Estimates of the long-term value of tangible and intangible assets are based on assumptions about the future. The calculation of recoverable amounts for the purpose of impairment tests is based on several assumptions, for example, about future net cash flows and discount rates.
- In estimating the value of financial instruments (in particular, derivatives) for which no active market exists, alternative valuation methods based on investment mathematics are employed. The parameters on which estimates of fair value are based depend in part on assumptions about the future.
- The recognition of deferred tax assets for tax loss carryforwards is based on the assumption that sufficient taxable income will in future be earned to enable existing loss carryforwards to be utilised.
- Obligations arising from sureties, guarantees and similar liabilities not included in the consolidated statement of financial position are regularly reviewed to ensure that they do not require to be recognised and included in the consolidated statement of financial position.

Estimates and underlying assumptions are subject to ongoing review. Actual outcomes may differ from the assumptions and estimates made if developments in the business environment turn out differently to expectations at balance sheet date. Changes are reflected in profit or loss as soon as the altered circumstances become known.

# 3. NOTES TO THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION AND INCOME STATEMENT

#### 3.1. Consolidated statement of financial position

#### 3.1.1. Properties held as financial investments

Investment properties

	EUR '000
As at 1 January 2008	1,209,788
Additions	198,740
Disposals	-13,056
Changes in fair value	-17,475
As at 31 December 2008	1,377,997
whereof pledged as security	1,041,084
Additions	9,085
Disposals	-150,273
Changes in fair value	-41,626
Reclassification	58,249
As at 31 December 2009	1,253,432
whereof pledged as security	1,204,280

#### Investment properties under development and land

EUR '000	31.12.2009	31.12.2008
Austria	35,446	18,890
Germany	2,317	121
Central Europe	6,075	56,037
South Eastern Europe	401,946	206,341
	445,784	281,389

Following the revision of IAS 40, from 2009 development properties and development land are classified as properties held as financial investments.

# 3.1.2. Hotels operated by owners, other plant and equipment and intangible assets

Changes in the acquisition costs of hotels operated by owners, other plant and equipment and intangible assets were as follows:

EUR '000	Hotels operated by owners	Other plant and equipment	Intangible assets	Total
Acquisition costs as at 01.01.2008	96,098	7,073	326	103,496
Additions	4,256	6,825	96	11,177
Disposals	-3,042	-281	-4	-3,327
Transfers	59,804	821	19	60,644
As at 31.12.2008	157,116	14,438	437	171,990
Additions	3,393	4,759	7	8,159
Disposals	-1,254	-2,646	-44	-3,943
Transfers	11,472	0	0	11,472
As at 31.12.2009	170,727	16,551	400	187,678

Changes in the accumulated depreciation and amortisation of hotels operated by owners, other plant and equipment and intangible assets were as follows:

	Hotels operated by	Other plant and		
EUR '000	owners	equipment	Intangible assets	Total
Accumulated depreciation and amortisation				
as at 01.01.2008	5,707	2,041	41	7,789
Depreciation and amortisation	3,227	1,409	101	4,737
Disposals	-95	-135	-1	-231
As at 31.12.2008	8,839	3,315	141	12,295
Depreciation and amortisation	7,797	1,262	54	9,113
Impairment losses	6,794	0	0	6,794
Disposals	0	-1,100	-18	-1,118
As at 31.12.2009	23,430	3,477	177	27,084
Carrying value as at 01.01.2008	90,390	5,032	285	95,707
Carrying value as at 31.12.2008	148,276	11,123	296	159,695
Carrying value as at 31.12.2009	147,296	13,074	223	160,593

#### 3.1.3. Properties held for disposal

EUR '000	31.12.2009	31.12.2008
Austria	54,300	0
	54,300	0

#### 3.1.4. Group interests

EUR '000	Interest %	31.12.2009
BGM-IMMORENT Aktienge- sellschaft & Co KG	22.8	2,286
ERSTE Immobilien Kapital- anlagegesellschaft m.b.H.	11.5	621
Other		194
		3,101

#### 3.1.5 Inventories

Inventories consist in the main of freehold apartments under construction in Austria and are measured at cost of acquisition and construction.

#### 3.1.6. Trade receivables and other assets

Trade receivables include rents receivable from tenants less any specific provisions required. Provisions made in 2009 consisted in the main of provisions made against receivables in Germany amounting to EUR 1,956,000.

#### 3.1.6.1. Other financial assets

EUR '000	31.12.2009	31.12.20081
Present value of rental guarantee	1,385	1,615
Construction loan subsidies outstanding	465	586
Current tax credits	21,442	19,939
Property management agents clearing accounts	1,259	1,059
Accrued interest and interest rate caps and collars	1,402	1,498
Receivables in respect of disposals of interests	13,377	0
Other assets	10,342	13,763
	49,672	38,460

<sup>&</sup>lt;sup>1</sup> adjusted

#### 3.1.7. Cash and cash equivalents

EUR '000	31.12.2009	31.12.2008
Bank balances	149,918	243,425
Short-term deposits with banks	60,000	0
Cash in hand	233	116
Summe of cash and cash equivalents	210,151	243,541

#### 3.1.8. Shareholders' equity

The issued share capital of the Group's parent company was unchanged from the previous year and amounted to EUR 247,509,000. The share capital is fully paid up. The Management Board is authorised to increase the issued share capital by up to EUR 123,755,000 by the issue of new bearer shares for contributions in cash or in kind (authorised capital).

As in the previous year, the issued share capital is divided into 68,118,718 ordinary bearer shares of no par value, as follows:

Number of shares	31.12.2009	31.12.2008
Issued share capital – 1 January	68,118,718	68,118,718
Issue of new shares	0	0
Treasury shares sold	0	0
Issued share capital – 31 December	68,118,718	68,118,718

The shares are listed in the Prime Segment of the Vienna Stock Exchange.

The bearer shares confer on the shareholders the usual rights provided for under the Austrian Companies Act (AktG). These include the right to payment of the dividend approved by the Annual General Meeting and the right to vote at the Annual General Meeting.

The capital reserves of EUR 147,110,000 (31.12.2008: EUR 241,301) are restricted reserves in the meaning of section 229(2) UGB.

The restricted capital reserves of EUR 147,110,000 (31.12.2008: EUR 147,110,000) disclosed in the individual financial statements of the parent company are based on section 229 (5) UGB.

#### Additional information on capital management

Sparkassen Immobilien AG Group manages its capital with the aim of maximising its returns by optimising the relationship between equity and debt. This ensures that all Group companies can operate on the same going concern basis.

The Group's capital consists of bank and financial liabilities, equity provided by the shareholders in the parent company and subordinated participating bonds, described in more detail in Note 3.1.10. There are no provisions in the articles of incorporation concerning capital structure.

The shareholders' equity consists of the shares in issue, capital and revenue reserves and the consolidated net profit, as shown in Changes in Consolidated Equity statement.

The capital structure is under constant review, and the costs of capital and the risks attaching to each type of capital are taken into account. The Group will continue to ensure that the capital structure is optimal, by issuing and repaying debt and as appropriate issuing and repurchasing shares. Distributions to shareholders are not currently under consideration (accumulating shares).

The Group's overall strategy is the same as in 2008.

#### 3.1.9. Minority interests

The minority interests of EUR 44,832,000 (2008: EUR 26,088,000) consisted principally of Hansa Immobilien EOOD/Einkaufscenter Sofia G.m.b.H. & Co KG (35% interest).

#### 3.1.10. Subordinated participating capital

The terms of the agreement for s IMMO INVEST participating certificates were changed retroactively with effect from 1 January 2007 and the s IMMO INVEST Participating Certificates Fund was dissolved (resolution of the meeting of the holders of the participating certificates of 11 June 2007 and resolution of the Annual General Meeting of 12 June 2007).

Under the amended agreement, the holders of the participating certificates receive an annual income entitlement (interest) calculated as follows:

(Participating certificate capital + profit brought forward)

#### EBIT of the Group

Average property portfolio (not including investment properties under development)

To the extent that the interest under the terms of the Participating Certificates Agreement is not paid out, it is added to the profit carried forward into the next year.

For financial 2009 the total share of earnings was EUR -9,966,000 (2008: EUR 4,543,000).

At 31 December 2009 there were 3,224,884 participating certificates in issue. The total entitlements of participating certificate holders (principal and interest) as of that date were EUR 81.14 (2008: EUR 88.96) per certificate, made up as follows:

EUR '000	Participating certificate capital	Attributable profit brought forward	Attributable profit for the period	Share in undisclosed reserves on property portfolio	Total
Participating certificates capital – 1 January 2009	234,352			1,679	236,031
Profit brought forward 1 January 2009		46,305			46,305
Income entitlements of participating certificate holders from 2008			4,543		4,543
Distribution – 22 May 2009			-14,060		-14,060
Change in attibutable profit brought forward pursuant to Clause 5(6), Participating Certificates Agreement		-9,517	9,517		0
Income entitlements of participating certificate holders			-9,966		-9,966
Allocation of undisclosed reserves on property portfolio				-1,195	-1,195
Participating certificate capital as at 31 December 2009	234,352	36,788	-9,966	484	261,658
Per participating certificate in EUR:	72.67	11.41	-3.09	0.15	81.14

#### Previous year:

EUR '000	Participating certificate capital	Attributable profit brought forward	Attributable profit for the period	Share in undisclosed reserves on property portfolio	Total
Participating certificate capital	236,242				236,242
Profit brought forward 1 January 2008		38,068			38,068
Income entitlements of participating certificate holders from 2007			22,784		22,784
Distribution – 28 April 2008			-14,174		-14,174
Change in attibutable profit brought forward pursuant to Clause 5(6), Participating Certificates Agreement		8,610	-8,610		0
Repurchase and retirement of 76,005 participating certificates	-1,890	-373			-2,263
Income entitlements of participating certificate holders			4,543		4,543
Allocation of undisclosed reserves in property portfolio				1,679	1,679
Participating certificate capital as at 31 December 2008	234,352	46,305	4,543	1,679	286,879

The participating certificates mature on 31 December 2029. With effect from 31 December 2017, both the holders and the Company may annually give notice of redemption of the participating certificates in whole or in part.

#### 3.1.11. Provisions

EUR '000	1.1.2009	Utilised	Released	Additions	31.12.2009
Project and transaction risks	12,200	0	-2,000	0	10,200
Taxes on income	1,140	0	-992	1,467	1,615
Other provisions	4,454	-1,365	-402	1,518	4,205
	17,794	-1,365	-3,394	2,985	16,020

The provision for project and transaction risks relates to risks in relation to projects currently being carried out.

Other provisions consisted mainly of personnel provisions and provisions for management fees.

#### 3.1.12. Taxes on income

#### 3.1.12.1. Current and deferred taxes on income

Tax expense is made up as follows:

EUR '000	2009	2008
Corporate income tax	-2,468	-1,354
Deferred tax	1,056	-718
	-1,412	-2,072

Taxes on income comprise income tax on the taxable income for the financial year of the individual companies included in consolidation, adjustments to prior years' tax, and changes in deferred taxation.

The reconciliation of income tax at the standard rate to the income tax disclosed in the financial statements is as follows:

EUR '000	2009	2008
Net income before tax	-77,456	7,798
Income tax expense of the financial year at the standard Austrian tax rate (25%)	-19,364	1,950
Effects of differing foreign tax rates	1,969	5,175
Reductions / increases in tax relating to tax free or tax exempt income	25,557	459
Tax credit in respect of prior years	-6,750	-5,512
Tax expense as disclosed	1,412	2,072

#### 3.1.12.2. Deferred taxes

In accordance with IAS 12, the provision for deferred taxation is calculated using the balance sheet liability method: for all temporary differences between the values for balance sheet purposes in the IFRS consolidated statement of financial position and the current values for tax purposes for the individual companies, deferred tax must be provided. Temporary differences can be either:

- taxable temporary differences, which will result in taxable amounts in the calculation of taxable income or tax loss in future, when the carrying value of the asset is realised or the liability is settled, or
- deductible temporary differences, which will result in tax deductible amounts in the calculation of taxable income or tax loss in future, when the carrying value of the asset is realised or the liability is settled.

As a general principle, a deferred tax asset or liability must be recognised for all taxable temporary differences. There are exceptions for the recognition of goodwill in an initial consolidation or the initial recognition of an asset or liability in a business transaction which

- is not a business combination and
- at the time of the transaction affects the profit or loss neither under IFRS nor for tax purposes.

Temporary differences between values in the IFRS consolidated statement of financial position and the corresponding values for tax purposes had the following effects on deferred taxes as shown in the consolidated statement of financial position.

	20	09	20	08
EUR '000	Assets	Liabilities	Assets	Liabilities
Properties held as financial investments	219	-48,633	0	-43,533
Financial instruments	12,594	0	8,324	0
Other items	321	-2,512	551	-2,878
Loss carryforwards	15,955	0	13,921	0
	29,089	-51,145	22,796	-46,411
Netting	-3,557	3,557	-5,845	5,845
Deferred tax assets (+) /tax liabilities (-)	25,532	-47,588	16,951	-40,566

#### 3.1.12.3. Valuation

Deferred taxes are calculated on the basis of the tax rates in force or expected to apply in the relevant countries at the time of realisation. Changes in tax legislation in force or approved at balance sheet date are taken into account. The tax rates used in calculating deferred taxes were as follows:

	Tax rate for	Tax rate for
	2009	2008
Austria	25,00%	25,00%
Germany	29,40%1	29,40%1
Czech Republic	19,00%	20,00%
Slovakia	19,00%	19,00%
Hungary	19,00%	16,00%
Croatia	20,00%	20,00%
Romania	16,00%	16,00%
Bulgaria	10,00%	10,00%

 $<sup>^{</sup>m 1)}$  The tax rate in Germany can vary, depending whether the company is liable to business tax or not. An average tax rate has therefore been used.

Deferred taxes are only recognised for property subsidiaries to the extent that a tax burden is expected to arise on the rental or sale of the properties involved.

#### 3.2. Income statement

#### 3.2.1. Revenues

EUR '000	2009	2008
Rental income	87,553	85,737
Revenues from service charges	29,105	23,474
Revenues from hotel operations	36,897	16,471
	153,555	125,682

# 3.2.2. Operating costs and expenses from properties and hotel operations

These costs and expenses are expenses in connection with long-term property assets.

Expenses directly attributable to properties EUR '000	2009	2008
Operating costs	32,685	27,496
Specific provisions on receivables	2,320	4,259
Repairs and maintenance	14,208	10,463
Commissions	10,154	2,154
Other	1,825	835
	61,192	45,207

The expenses of hotel operations mainly consist of expenses for food, beverages, catering supplies, hotel rooms, licenses and management fees, maintenance, operating costs, commissions, personnel expenses and advertising.

#### 3.2.3. Gains on property disposals

EUR '000	2009	2008
Disposal proceeds		
Properties held as financial investments	152,173	16,270
Properties used by owner	0	36,705
	152,173	52,975
Carrying value of property disposals		
Properties held as financial investments	-150,273	-13,057
Properties used by owner	0	-31,600
	-150,273	-44,657
Gains on property disposals		
Properties held as financial investments	1,900	3,213
Properties used by owner	0	5,105
	1,900	8,318

#### 3.2.4. Management expenses

Management expenses are expenses not directly attributable to properties, and were made up as follows:

EUR '000	2009	2008
Personnel expenses	4,517	3,477
Advertising and promotional expenses	1,077	1,075
Management fees and administration expenses	4,291	3,487
Legal, audit, valuation and consultancy costs	4,375	6,541
Project cancellation fees	3,443	500
Audit fees	704	985
Other	1,126	3,529
	19,533	19,594

Fees invoiced by the Group's auditors in 2009 totalled EUR 237,000, of which EUR 180,000 was the cost of the annual audit and EUR 57,000 was for tax consultancy.

There were an average of 512 employees during the year, including hotel staff (2008: 281). Personnel expenses in the hotels are disclosed under hotel operations.

#### 3.2.5. Depreciation and amortisation

This item comprises depreciation and amortisation on properties used by owner, other plant and equipment, and intangible assets, and was made up as follows:

EUR '000	2009	2008
Properties used by owner	7,797	3,227
Other plant and equipment	1,262	1,409
Intangible assets	54	101
	9,113	4,737

#### 3.2.6. Losses on property valuation

Losses on revaluation include all increases and decreases in value on properties held as financial investments, and were made up as follows:

EUR '000	2009	2008
Changes in fair values	-41,626	-17,474
Writedowns on assets under construction, provisions for contingent losses	-48,818	-13,208
Impairment losses on properties used by owner	-6,794	0
	-97,238	-30,682

EUR '000	2009	2008
Austria	3,835	4,045
Germany	2,046	-47,003
Central Europe	-49,247	1,967
South Eastern Europe	-53,872	10,309
	-97,238	-30,682

#### 3.2.7. Finance costs

EUR '000	2009	2008
Bank interest expense (incl. settled derivatives)	-32,725	-36,962
Other finance and interest expenses	-3,065	-1,761
Exchange differences	-3,225	6,304
Valuation of derivatives transactions	-401	1,208
Bank interest income	2,434	5,086
Other finance and interest income	785	2,379
Income from investments	656	14,194
	-35,541	-9,552

The income from investments in financial 2009 came from the interest in BGM-IMMORENT Aktiengesellschaft & Co KG.

#### 3.2.8. Earnings per share

The earnings per share ratio compares the consolidated net profit with the average number of shares in circulation during the year.

		2009	2008
Equity share in consolidated net profit	EUR '000	-78,559	5,813
Average number of shares in circulation	units	68,118,718	68,118,718
Undiluted earnings	EUR	-1.15	0.09
Diluted earnings	EUR	-1.15	0.09

Diluted and undiluted earnings per share are the same, since there are no potentially dilutive financial instruments in issue.

#### 4. OPERATING SEGMENTS

The information about operating segments for financial 2009 has for the first time been prepared in accordance with IFRS 8, the application of which is mandatory as of this year. The comparative figures for the previous year have been correspondingly adjusted.

An operating segment is defined as having the following characteristics:

- It engages in business activities from which it may earn revenue and incur expenses
- Its operating results are reported regularly to the enterprise's chief operating decision maker, who uses the information to allocate resources to it and review its performance.
- Separate financial information is available for the segment.

# Rental income Revenues from service charges Revenues from hotel operations Total revenues Other operating income Expenses directly attributable to properties Hotel operating expenses Revenues less directly attributable expenses Gains on property disposals Management expenses EBITDA Depreciation and amortisation Losses on property valuations

#### **EBIT**

Non-current assets as at 31.12

Non-current liabilities (incl. Participating certificates in Austria) as at 31.12

For Sparkassen Immobilien AG Group, therefore, segmentation is on the basis of regions. The four regions selected are as follows.

**Austria** This operating segment includes all the Group's Austrian subsidiaries.

**Germany** This operating segment includes the German subsidiaries and also the subsidiaries in Denmark, which are property ownership companies holding properties in Germany

**Central Europe** This operating segment comprises the subsidiaries in Slovakia, the Czech Republic and Hungary.

**South Eastern Europe** This operating segment includes the subsidiaries in Bulgaria, Croatia and Romania. The subsidiary in Ukraine (in liquidation) is also treated as part of the segment, as are the subsidiaries in Cyprus, which are related to the Group companies in Romania and Ukraine.

Each segment is operationally independent of the others, since each must take the local market and business environment into account. The Group's CFO (board-level) has been nominated as the chief operating decision maker with responsibility for segment operations. He is responsible for allocation of resources to the individual segments and for reviewing their performance. Quarterly management reports are prepared for each operating segment and submitted to the CFO.

In preparing and presenting the segment information, the same accounting and valuation policies are applied as for the consolidated financial statements.

#### **Major customers**

Given the large number of customers Sparkassen Immobilien AG Group has, there is no customer representing 10% or more of the Group's revenues.

Aus	tria	Gern	nany	Central	Europe	South East	ern Europe	То	tal
2009	2008	2009	2008	2009	2008	2009	2008	2009	2008
25,062	25,974	34,007	35,107	23,728	20,259	4,757	4,397	87,554	85,737
6,648	5,466	15,023	11,452	6,881	6,090	552	466	29,104	23,474
22,375	0	0	0	14,522	16,471	0	0	36,897	16,471
54,085	31,440	49,030	46,559	45,131	42,820	5,309	4,863	153,555	125,682
6,879	637	932	865	280	956	155	129	8,246	2,587
-8,935	-9,479	-27,849	-26,690	-10,771	-7,997	-13,637	-1,041	-61,192	-45,207
-18,275	0	0	0	-11,426	-12,575	0	0	-29,701	-12,575
33,754	22,598	22,113	20,734	23,214	23,204	-8,173	3,951	70,908	70,487
1,688	3,500	0	5,029	212	-5	0	-206	1,900	8,318
-8,495	-10,206	-5,532	-5,152	-2,419	-2,233	-3,087	-2,003	-19,533	-19,594
26,947	15,892	16,581	20,611	21,007	20,966	-11,260	1,742	53,275	59,211
-3,159	-63	-124	-95	-4,645	-3,469	-1,185	-1,110	-9,113	-4,737
3,835	4,045	2,046	-47,003	-49,247	1,967	-53,872	10,309	-97,238	-30,682
27,623	19,874	18,503	-26,487	-32,885	19,464	-66,317	10,941	-53,076	23,792
486,055	550,709	550,060	541,868	398,273	481,658	454,058	264,887	1,888,446	1,839,152
679,269	674,278	348,719	275,804	241,987	196,982	44,990	46,753	1,314,965	1,193,817

#### 5. OTHER INFORMATION

#### 5.1. Risk management

Sparkassen Immobilien AG's business activities across various geographical markets and property use types expose it to a wide variety of risks. These could impact earnings negatively and prevent the group from achieving its strategic goals if not managed appropriately. However, Sparkassen Immobilien AG's strategic diversification also helps to minimise possible risks, and diversification also provides the group with an array of opportunities. These risks and chances are combined to form the "Risk Universe" of the group, an important tool used for the entire risk management process within Sparkassen Immobilien AG.

#### **Risk management system**

An enterprise risk management system has been implemented for the entire group. The goal of this risk management system is not only to identify potential strategic and operational risks and to take the necessary action, but also to recognise chances and opportunities for the group. The risk management function is a staff function reporting directly to the Management Board. The Risk Management department uses state-of-the-art tools to identify, measure, monitor and control risks. Regular workshops are held with the management to identify risk areas and then take appropriate steps to limit exposure to these risks. The risks identified in these workshops include macro-economic conditions and cycles, project development, property valuation, financing, liquidity and portfolio clusters.

#### Strategic risk

Strategic risk is tied directly to the markets and segments the company invests in. It implies that the goals and targets set by the Management Board are in themselves subject to various risks, which need to be managed so that Sparkassen Immobilien AG can reach its objectives. It is therefore part of the group's strategic planning process to consider the relevant risks at an early stage. In order to avoid the "unknown" risks of new markets, it is a matter of principle that investments are restricted to areas where the team has experience and where the network and expertise of the group's partners can be utilised. Risks such as legal, political, market environmental and stability issues must meet predetermined guidelines before investment in a region is considered. The only non-EU country Sparkassen Immobilien AG is currently invested in is Croatia, which is an EU candidate at an advanced stage. The group's activity in Croatia is limited to a single office building in Zagreb. Every acquisition is monitored independently by the Risk Management department, and the underlying investment strategy is subjected to critical and rigorous analysis. The results of this analysis, together with the potential risks and rewards, are then discussed exhaustively with the Supervisory Board before approval is granted.

#### Market risk

Market risk refers to the risks within the markets in which Sparkassen Immobilien AG is currently active. These include changes in a country's overall economy, the strength of its financial sector, the behaviour of the occupier and investment market and subsequent impacts on market rents and yields. Having a diversified portfolio that undergoes different cycles provides good

defence against negative impacts on the aforementioned factors. Furthermore, the assets which Sparkassen Immobilien AG acquires and holds are generally high-quality assets. These assets are more resilient to negative changes in the investment and markets, as is apparent in the group's successful divestments. Every property purchase or sale is preceded by a thorough review of expected micro and macro market developments. The analysis also identifies regional and structural cluster risks. Gains are maximised by obtaining an in-depth understanding of the various market risks in each local market. For this reason, the company relies heavily on local management partners or its own teams to provide the necessary local knowledge and guidance in the decision-making process. Being aware of local and regional developments allows the company to adjust its strategic and operational planning in a timely manner. This has, for example, allowed Sparkassen Immobilien AG to restructure the weighting of its portfolio and sell assets at the top of their respective markets.

#### **Development risk**

The development portfolio is generally exposed to greater risk than the portfolio of standing investments. Naturally, these higher risks command higher returns. As part of Sparkassen Immobilien AG's risk-return strategy, the ratio of development projects to standing investments is kept low to ensure that the vast majority of earnings comprise rental income derived from standing investments. Therefore, there is less dependency on the income and valuation gains generated by new developments. Development projects comprised about 23 % of the value of the portfolio in 2009. At the predevelopment stage, analysis and sensitivity testing is carried out by the project managers. The pre-development stage also serves to ensure that planning permission and zoning is granted and costs are kept low. Sparkassen Immobilien AG only works with development partners with an excellent track record and reputation.

In order to limit the risks in the construction stage, the contracts ensure that incentives between parties are aligned and that risks are shared. Sparkassen Immobilien AG also ensures that it retains extensive rights of control. An integrated project risk management process independently assists the company's project managers and partners in making key decisions throughout the development cycle. Furthermore, it allows them to identify risks at an early stage and facilitates timely management intervention. Financing in the development phase of projects has become increasingly challenging. Although it endeavours to secure the lowest cost of capital for each project. Sparkassen Immobilien AG is not reliant on development financing to complete projects and finances the majority with the group's equity. Finally, as a real estate investment company, Sparkassen Immobilien AG has a flexible holding period for development projects, rather than having to sell on completion. This allows the company to benefit from the high rental income the assets produce during the holding period and to only sell when market conditions are favourable.

#### Real estate and asset risks

Real estate risk refers to individual locations, and can pertain to both the specific location and the surrounding environment. Asset risks are associated with the structure and condition of the building and the letting situation. The most important instrument in counteracting these risks is the performance of a comprehensive due diligence review before every acquisition. This review covers all the relevant topics, and in particular the legal, property market, economic, tax, social policy and technical aspects of a property. Given that the majority of assets are investment-grade properties in central-locations, negative risks are already reduced to a large extent. Properties which do not meet these criteria are

only purchased in exceptional circumstances. Assetrelated risks associated with the company's existing properties are monitored and controlled by the local asset management teams and partners in all markets in which Sparkassen Immobilien AG operates, and through a close cooperation with the asset management partners. Regular reports on the commercial and technical position of every property are provided. In coordination with Risk Management, Sparkassen Immobilien AG's externally provided Internal Audit conducts regular reviews of the asset management teams and processes.

#### **Exchange and interest rate risk**

Sparkassen Immobilien AG's exchange rate risk is low, because nearly all leases are linked to the euro. At 31 December 2009, 89% of the Group's borrowings consisted of variable rate loans and 11% were fixed rate loans. The variable rate loans are protected by interest hedging instruments such as caps (around 30% of total derivatives), collars (around 20%) and swaps (around 50%). The mix of interest hedges mnakes it possible to hedge the risk of rising interest rates, and hence of increasing interest expense, while at the same time benefiting from lower interest levels if the Euribor declines further.

The stress test (based on the position at 31 December 2009) shows that increases in the base rate (Euribor) have only a roughly 30% impact on the Group's financing costs. For example, a 100 BP increase in Euribor increases financing costs by only 33 BP. In the same way, the benefit of further reductions in the base rate (from the already extremely low level of the Euribor at present) amounts to around 33%.

Stress test (parallel shift in interest curve)	3M Euribor	Cost of funding	Difference	Interest sensitivity
Interest rate shift +4%	4.70%	5.68%	1.50%	38%
Interest rate shift +3%	3.70%	5.23%	1.05%	35%
Interest rate shift +2%	2.70%	4.85%	0.67%	34%
Interest rate shift +1%	1.70%	4.51%	0.33%	33%
Interest rate shift +0.5%	1.20%	4.34%	0.16%	33%
Interest rate shift -0.5%	0.20%	4.01%	-0.17%	33%

#### Liquidity and lender risks

Sparkassen Immobilien AG minimises liquidity risk through a sustainable loan-to-value (LTV) ratio, longdated debt obligations and sufficient cash reserves. Day-to-day management of liquidity enables us to ensure that sufficient loans and credit facilities are available when needed, so that obligations can be met and opportunities can be taken advantage of as they arise. Sparkassen Immobilien AG's liquidity and financial management team controls all financial planning and structuring. This is monitored independently by the Risk Management department, which conducts regular sensitivity analyses of the liquidity planning. These analyses provide additional insight concerning liquidity risks. Larger commitments – in particular development projects – are only authorised after the completion of a satisfactory liquidity review. Third-party risks with lenders are minimised through a diversified debt portfolio comprising smaller loans with a large selection of banks. In addition to this, Sparkassen Immobilien AG prides itself on its long-established relationship with more than 20 banks with excellent covenant strength, which has made it possible to secure long-term loans even when lending was very restrictive.

#### Operational risks

Operational risks are reduced to a minimum by the organisational separation of business processes: Execution, back office and risk management functions are distinct, and all major business transactions are subject to strict internal control. Sparkassen Immobilien AG's local internal management works closely with external lawyers and auditors in all countries in which the company operates. With the support of international auditors, the group's Internal Audit department conducts multiple internal audits throughout the group each year. As part of the group's rolling three-year audit plan, system audits of all major group entities are conducted. The Internal Audit department also focuses on the group's internal control system (ICS). This system is based on the standards defined in the Internal Control and Enterprise Risk Management Frameworks of the Committee of Sponsoring Organizations of the Treadway Commission (COSO) – a proven international guideline for internal control procedures. Through a very detailed and transparent internal group control structure, operational risks have been identified and assessed, and are

subject to constant monitoring. Following predetermined and implemented group policies and procedures is paramount to the success of the ICS. This includes the segregation of duties, formal guidelines and regulations as well as roles and responsibilities for all group employees. Detailed risk and control matrices (RCMs) are used to test the integrity of the ICS system in all major processes. The legal framework varies across the countries in which Sparkassen Immobilien AG is invested. The lack of legal certainty or the inability to obtain effective legal remedies in a timely manner could have a material adverse effect on the group's financial position, operating results and prospects. Agreements concluded with international or local partners and service providers for the ownership, development, construction and management of properties in these countries are generally subject to the law of the countries in which the properties are situated. The legal systems in CEE have undergone positive changes in recent years. The interpretation and procedural safeguards of the new legal and regulatory systems are still being developed. Such changes may result in the inconsistent application of existing laws and regulations. In some jurisdictions, there may be uncertainties relating to property titles, including the ability to rely upon titles acquired from previous owners, or compensation rights in the event of compulsory purchase. Detailed legal due diligence minimises the potential for such a risk to occur and is the most effective way to manage it. The company faces risks in connection with unanticipated changes in applicable laws or regulations. Changes in the economic and political conditions of the countries in which Sparkassen Immobilien AG operates may lead to changes in building and occupational safety regulations and rental, environmental, tax, labour, data protection and other laws affecting real estate development, ownership and use. Again, these risks are managed through constant monitoring and close relationships with those on the ground. Sparkassen Immobilien AG's rigorous approach to risk management enables the company to make well considered decisions that are in the interest of its shareholders.

#### Economic cycle risk

The global financial crisis which peaked towards the end of 2008 has had a profound impact on the real estate and financial sectors in which Sparkassen Immobilien AG is active. Although Sparkassen Immobilien AG's conservative strategy has for the most part proven beneficial in helping the company to weather these stormy times, the company was also affected by the crisis. There are three areas of risk that are particularly relevant: property values, rental income and financing. As seen in the devaluation of properties throughout the CEE region, Sparkassen Immobilien AG was also not immune to this change. Although the portfolio was devalued significantly in 2008 and 2009 and evidence suggests that the market has bottomed out, further valuation risk cannot be ruled out entirely. Due to the fact that no geographical area has been spared from the global financial crisis, it must be assumed that some of Sparkassen Immobilien AG's tenants will be negatively affected by the crisis, which could have a negative impact on rental income. Rents could fall, units could remain vacant for longer periods of time and leases may only be renewed in part. These risks are managed as far as possible by the company's asset management teams. Through constant dialogue with the tenants and local teams, Sparkassen Immobilien AG is made aware of potential difficulties and can act accordingly. Lastly, financing has become more difficult since the global economic downturn. Banks and other lending institutions have become much more restrictive in their lending, loans are more expensive and the process takes longer. A continued worsening in the condition of larger national and international financial institutions could make financing more problematic for Sparkassen Immobilien AG, and could have a negative impact on the

group's results. This risk is reduced, however, by low refinancing needs over the next few years, smaller loans with many different banks, low loan-to-value requirements and the established and successful cooperation with the company's lending institutions. Due to the excellent locations and quality of the current development projects, the company has achieved very successful letting results even in the currently tense economic environment. Sparkassen Immobilien AG has been able to secure all needed funding as foreseen in the financial planning process. Of course, future economic development in markets such as Bulgaria and Romania will play an important role in the success and valuation of the current projects. Together with the responsible asset management teams, Sparkassen Immobilien AG's Risk Management closely monitors the progress of these new developments and works to develop various alternatives should the situation worsen beyond what is currently predicted.

#### 5.2. Other obligations and contingent liabilities

#### 5.2.1. Rental agreements

The tenancy agreements concluded by the Group generally contain provisions specifying that rents and other fees are

- tied to the euro
- capital values are linked to international indices

#### 5.2.2. Pending litigation

The Group was at balance sheet date involved in a number of open legal disputes, however the amounts involved were not significant and even in total the amount was not material in comparison with the Group's total assets.

#### 5.3. Related party disclosures

For Sparkassen Immobilien AG Group related parties are as follows:

- Sparkassen Immobilien AG Group's managing bodies
- ERSTE BANK Group
- Vienna Insurance Group

Sparkassen Immobilien AG Group's managing bodies were as follows:

#### **Management Board of Sparkassen Immobilien AG**

Holger Schmidtmayr, Vienna Ernst Vejdovszky, Vienna Friedrich Wachernig, Vienna

#### Supervisory Board of Sparkassen Immobilien AG

Martin Simhandl, Vienna (Chairman)
Richard Wilkinson, Vienna (first deputy chairman)
Franz Kerber, Vienna (second deputy chairman)
Gerald Antonitsch, Vienna
Christian Hager, Krems (from 23 June 2009)
Erwin Hammerbacher, Vienna
Peter Nemschak, Vienna
Reinhold Schürer-Waldheim, Vienna

In 2009 the remuneration received by members of the Management Board totalled EUR 985,000 (2008: EUR 770,000). For 2009 this included expenses for pensions of EUR 163,000 (2008: EUR 48,000), contributions to the employee severance pay and pensions fund of EUR 12,000 (2008: EUR 10,000) and no bonuses (2008: EUR 150,000). Compensation paid to Supervisory Board members (including members of supervisory boards of Group companies) amounted to EUR 112,000 (2008: EUR 77,000). Neither members of the Management Board nor Supervisory Board members received either loans or advances, and no guarantees have been given on their behalf.

There were the following receivables and payables with Erste Bank Group and Vienna Insurance Group at the end of the year:

EUR '000	31.12.2009	31.12.2008
Other receivables	432	220
Bank balances	166,458	214,161
Receivables	166,890	214,381

EUR '000	31.12.2009	31.12.2008
Long-term liabilities to banks	404,700	274,339
Other long-term financial liabilities	71,169	85,575
Current bank and financial liabilities	76,000	5,043
Trade payables	1,687	1,914
Other liabilities	592	492
Payables	554,148	367,363

In financial 2009 there were the following material income and expenses in connection with Erste Bank Group and the Vienna Insurance Group:

EUR '000	31.12.2009	31.12.2008
Consultancy fees	3,226	1,351
Consulting	541	1,281
Management fees IMMO- RENT	3,977	3,078
Management fees Immo- rent AG	17,598	15,220
Other expenses	492	314
Expenses	25,834	21,244
Management fees Immorent AG Other expenses	17,598 492	15,220 314

EUR '000	31.12.2009	31.12.2008
Rent and service charges	998	930
Bank interest	868	2,222
Other interest income	53	3,502
Income	1,919	6,654

Under an agreement dated 14 January 2003 IMMORENT AG has given Sparkassen Immobilien AG a rental guarantee for the property at Gasgasse 1-7, A-1150 Vienna. The fee charged for this guarantee was EUR 3,000,000.

Properties management for the majority of the Austrian properties is provided by Arealis Liegenschaftsmanagement GmbH, Vienna, in which Erste Bank Group has a 50% interest.

#### 5.4. Significant events after balance sheet date

Sparkassen Immobilien AG started off 2010 with two project openings: in February and March the Sun Plaza and Serdika Center development projects reached completion, with the two largest shopping centres in Romania and Bulgaria respectively opening their doors to the public. With total lettable space of 80,000 sq m and room for more than 130 businesses, Sun Plaza is a powerful driver for the local economy. More than 3.500 new jobs have been created in the centre, which has been developed jointly by Sparkassen Immobilien AG and the experienced Franco-Romanian EMTC Group. About EUR 200m has been invested in the project: with a central location, the space is already 96% let. With a total investment of EUR 210m, Serdika Center is Sparkassen Immobilien AG's biggest development project to date. This Bulgarian shopping centre was developed in conjunction with mall specialists ECE, and 99% of the 51,000 sq m of shopping space is already let. A further 30,000 sg m of office space will be completed by the end of 2010.

In the first quarter of 2010, a package of three properties in Vienna was sold for a price in excess of their most recent valuation.

Vienna, 14 April 2010

Management Board

Holger Schmidtmayr m.p.

Ernst Vejdovszky m.p.

Friedrich Wachernig m.p.

# DECLARATION PURSUANT TO SECTION 82(4)(3) AUSTRIAN STOCK EXCHANGE ACT (BÖRSEG)

#### "STATEMENT OF ALL LEGAL REPRESENTATIVES

We confirm to the best of our knowledge that the consolidated financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the group as required by the applicable accounting standards and that the group management report gives a true and fair view of the development and performance of the business and the position of the group, together with a description of the principal risks and uncertainties the group faces. We confirm to the best of our knowledge that the separate financial statements give a true and fair view of the assets, liabilities, finan-

cial position and profit or loss of the parent company as required by the applicable accounting standards and that the management report gives a true and fair view of the development and performance of the business and the position of the company, together with a description of the principal risks and uncertainties the company faces."

Vienna, 14 April 2010

The Management Board

Holger Schmidtmayr

V

Ernst Vejdovszky

J-MDK

Friedrich Wachernig

#### AUDITORS' REPORT

## REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS

We have audited the consolidated financial statements of Sparkassen Immobilien AG, Vienna, for the year ended 31 December 2009. These consolidated financial statements comprise the consolidated balance sheet as at 31 December 2009, and the consolidated income statement and statement of total comprehensive income, the statement of changes in stockholders' equity and the cash flow statement, all for the year ended 31 December 2009, together with the notes to the consolidated financial statements.

# Management's responsibility for the consolidated financial statements

Management is responsible for group accounting and for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the EU. This responsibility includes: designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of consolidated financial statements that are free of material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### Auditors' responsibility and the statutory audit

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with laws and regulations applicable in Austria and in accordance with the International Standards on Auditing (ISAs) published by the International Auditing and Assurance Standards Board (IAASB) of the International Federation of Accountants (IFAC).

These standards require that we comply with ethical requirements and that we perform the audit to obtain reasonable assurance as to whether the financial statements are free of material misstatements.

An audit involves the performance of procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements.

The procedures selected depend on the auditor's judgement, including the assessment of the risk of material misstatement of the financial statements, whether due to fraud or error.

In making these risk assessments the auditor considers internal controls relevant to the preparation and fair presentation of consolidated financial statements in order to design audit procedures appropriate under the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal controls.

An audit also includes evaluating the appropriateness of the accounting and valuation policies used and the reasonableness of accounting estimates made by Management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

Our audit did not give rise to any objections. Based on the results of our audit, in our opinion the consolidated financial statements present fairly, in all material respects, the financial position of the Group as at 31 December 2009 and of its financial performance and cash flows for the year ended on that date, in accordance with International Financial Reporting Standards (IFRSs) as adopted by the EU.

# REPORT ON CONSOLIDATED MANAGEMENT REPORT

The statutory regulations require us to perform audit procedures to determine whether the consolidated management report is consistent with the consolidated financial statements, and whether the other disclosures made in the consolidated management report do not convey a misleading impression of the Group's position. The auditors' report must also contain a report as to whether the consolidated management report is consistent with the consolidated financial statements, and whether the requirements under section 243a UGB have been complied with.

The consolidated management report is in our opinion consistent with the consolidated financial statements. The requirements under section 243a UGB have been complied with.

Vienna, 14 April 2010

#### Deloitte Audit Wirtschaftsprüfungs GmbH

Walter Müller Auditor

p.p. Wolfgang Arndorfer m.p. Auditor

### PROPERTY PORTFOLIO

	Acquisition				
Property	date	Use type	Area in m <sup>2</sup>		Offices in m <sup>2</sup>
	aaco	333 1,60	7 H OG 117 HI	ορασο,	
PROPERTIES IN AUSTRIA					
Offices	0007	23.0	F 000	E 404	F 404
1010 Vienna, Getreidemarkt 2-4 (Akademiehof) 1010 Vienna, Parkring 12a	2007 2003	Office Office	5,862 2,563	5,184 1,814	5,184 1,117
1020 Vienna, Franzensbrückenstrasse 5	2001	Office	2,914	2,054	2,054
1030 Vienna, Franzosengraben 12	1990	Office	5,992	3,736	3,736
1031 Vienna, Ghegastrasse 1	2005	Office	24,859	18,206	18,206
1040 Vienna, Theresianumgasse 7	2003	Office	5,496	3,524	1,955
1050 Vienna, Bräuhausgasse 3-5 1050 Vienna, Schönbrunner Strasse 108	1989 2000	Office Office	2,277 3,050	1,852 2,642	1,852 2,484
1050 Vienna, Schönbrunner Strasse 106	2000	Office	2,901	2,148	2,464
1060 Vienna, Mariahilfer Strasse 121 b	2001	Office	5,438	4,184	3,439
1060 Vienna, Mariahilfer Strasse 103	2004	Office	11,256	7,793	5,685
1060 Vienna, Windmühlgasse 22-24	1989	Office	4,646	4,282	4,190
1070 Vienna, Schottenfeldgasse 29	2004	Office	9,330	6,972	6,972
1100 Vienna, Hasengasse 56 (IP. ONE)	1999 1990	Office Office	7,790 2,121	6,316	5,697
1130 Vienna, Amalienstrasse 48 1150 Vienna, Gasgasse 1-7	2002	Office	7,358	1,605 6,008	1,605 5,736
1160 Vienna, Lerchenfeldergürtel 43 (IP. TWO)	2000	Office	5,829	4,284	4,094
1210 Vienna, Gerasdorfer Strasse 151	2004	Office	11,367	11,367	11,367
2700 Wiener Neustadt, Prof. Dr. Stefan-Koren-Strasse 8a	1991	Office	2,640	2,296	1,059
4020 Linz, Rainer Strasse 6-8	1988	Office	5,836	4,111	2,097
5020 Salzburg, Sterneckstrasse 50-52	1994	Office	5,591	3,079	2,237
TOTAL rental yield to market value in % TOTAL market values in EUR m					
Baridandial					
Residential 1010 Vienna, Neutorgasse 2	2008	Residential	4,340	4,231	1,274
1070 Vienna, Burggasse 51	1998	Residential	11,303	11,303	137
1070 Vienna, Stuckgasse 9	1990	Residential	572	416	29
1150 Vienna, Meiselstrasse 8	1996	Residential	17,107	14,007	77
1160 Vienna, Lobmeyrgasse 5-7	1992	Residential	16,690	14,256	1,169
1150 Vienna, Sechshauser Strasse 31-33 1180 Vienna, Kreuzgasse 72-74	2006 1999	Residential Residential	7,295 19,735	7,091 14,676	2,050
1190 Vienna, Heiligenstädter Strasse 181	1996	Residential	2,012	1,512	0
1220 Vienna, Am Kaisermühlendamm 87	1993	Residential	10,900	8,268	2,734
TOTAL rental yield to market value in % TOTAL market values in EUR m					
Retail	4000	D 1 11	0.000	4.040	0.40
1060 Vienna, Mariahilfer Strasse 41 - 43 (22.83 % interest) 1120 Vienna, Meidlinger Hauptstrasse 73	1989 2002	Retail Retail	2,282 18,886	1,646 13,649	648 5,975
1140 Vienna, Scheringgasse 2	2002	Commercial	10,465	10,465	2,576
1210 Vienna, Brünner Strasse 72 a	2005	Retail	14,074	8,724	0
1210 Vienna, Franz-Jonas-Platz 2-3, (Gerngross)	2007	Retail	14,773	10,327	2,233
2384 Breitenfurt, Hauptstrasse 107	1987	Retail	850	850	0
9560 Feldkirchen, Kindergartenstrasse 2	1987	Retail	2,000	2,000	0
1010 Vienna, Parkring 12a (Vienna Marriott Hotel)  TOTAL rental yield to market value in %	2003	Hotel	19,631	19,631	0
TOTAL market values in EUR m					
TOTAL Austria			308,032	246,510	111,815
PROPERTIES IN GERMANY					
Office and Commercial					
20457 Hamburg, Mönkedamm 5-8	2007	Office	7,977	6,594	6,594
10787 Berlin, Wichmannstraße 7 (Lützow Center)	2006	Office	50,507	37,932	20,200
10179 Berlin, Neue Jakobstrasse 6+7 (Finanzamt Berlin Mitte) 10117 Berlin, Mauerstrasse 76	2007 2006	Office Office	13,104 2,069	13,104 2,069	12,272 1.600
04109 Leipzig, Nikolaistrasse 39-45	2008	Office	5,103	5,103	3,912
82178 München/Puchheim, Gewerbeliegenschaft Ikarus Park	2006	Office	14,680	14,680	8,328
81379 München, Tölzer Strasse 35 (Siemens)	2006	Office	6,552	5,579	5,579
28195 Bremen, Hanseatenhof 9 (Lloydhof)	2007	Office	18,577	15,527	9,438
06108 Halle an der Saale, Marktplatz 22-24 (Markt Carrée)	2006	Retail	14,720	14,720	330
06112 Halle an der Saale, Delitzscher Strasse 65 A	2006	Office	10,135	10,135	0
TOTAL rental yield to market value in % TOTAL market values in EUR m					
I U I AL MARKET VAIUES IN EUR M					

			Occupany main						
						Other in m²			
		0	100%	16	400	278	0	0	0
		0 306	100% 85%	0 31	775	749 85	0	0	697 0
		362	90%	49	1,225	1,032	0	0	0
		0	100% 100%	198 72	4,950 1,800	1,703 172	0	0 1,487	0 82
		0	100%	17	425	0	0	0	0
		746 0	72% 100%	15 27	375 675	33 78	0	0	158 0
		0	100%	48	1,200	54	0	0	745
		1,123	86%	90	2,250	1,213	0	719	1,389
		0	100% 100%	0 89	0 2,225	364 132	0	0	92
		1,519	76%	37	925	549	0	0	619
		465	71%	16	400	116	0	0	0
		145 255	98% 94%	54 61	1,350 1,525	0 20	0	0	272 190
		0	*) 100%	0	0	0	0	0	0
		286 273	88% 93%	0 69	0 1,725	344	0	0	1,238 2,014
		0	100%	73	1,825	687	0	0	842
6.3%									
	206.4								
		0	100%	0	0	109	0	1,941	1,017
		413	96% 100%	0	0	0 156	0	10,454 387	712 0
		274	98%	124	3,100	0	0	11,758	2,172
		1,055	93%	93	2,325	109	0	8,335	4,752
		0 184	100% 99%	0 201	5,025	204 34	0	4,237 10,939	804 3,737
		0	100%	20	500	0	0	1,512	0
5.5%		228	97%	88	2,200	432	0	4,954	580
5.5%	123.3								
		0 147	100% 99%	25 178	625 4,450	11 787	0	0	998 7,674
		866	92%	0	0	7,889	0	0	0
		0	100%	214	5,350	0	0	0	8,724
		2,734 0	74% 100%	149 0	3,725 0	721 0	0	0	8,094 850
		0	100%	0	0	0	0	0	2,000
0.70		0	100%	0	0	0	19,631	0	0
6.7%	145.4								
6.2%	475.2	11,381	95%	2,054	51,350	18,060	19,631	56,723	50,452
		0	4000	00	700	000	0	0	0
		0 9,373	100% 75%	28 503	700 12,575	683 0	0	0 17,732	0
		257	98%	0	0	575	0	0	257
		472 3,488	77% 32%	0	0	207	0	0 343	262 848
		2,715	82%	0	0	6,352	0	0	0
		0	100%	20	500	473	0	0	0
		1,075 0	93% 100%	122 0	3,050 0	513 0	0	1,431	4,145 14,390
		0	100%	0	0	556	0	0	9,579
6.5%	174.7								

#### ANNUAL REPORT 09 | FURTHER INFORMATION

	Acquisition			Main lettable area in m² (excl. internal parking and ancillary	Offices
Property	date	Use type	Area in m²	space)	in m²
residential					
amburg, Project Notabenus (16 assets) amburg, GPI Portfolio (7 assets)	2006 2007	Residential Residential	55,650 15,058	51,400 14,733	1,368 732
Jerlin, Portfolio 2006 (15 assets)	2006	Residential	32,315	32,315	492
erlin, Portfolio 2007 (68 assets) erlin, Portfolio 2008 (2 assets)	2007 2008	Residential	313,473	313,473 5,147	179 0
lalle an der Saale, Gerberstrasse 9, Hallorenring 3, 3a, 3b (Kellnerblock)	2006	Residential Residential	5,147 5,074	4,674	1,307
ostock, Portfolio 2008 (14 assets)	2008	Residential	8,368	8,293	424
eipzig, Portfolio 2007 (18 assets) eipzig, Portfolio 2008 (2 assets)	2007 2008	Residential Residential	21,437 2,709	21,437 2,709	0
OTAL rental yield to market value in %	2000	Residential	2,100	2,100	0
OTAL market values in EUR m OTAL Germany			602,655	579,624	72,755
ROPERTIES IN CEE/SEE			332,333	0.0,02.	,,,
roperties in Hungary					
.052 Budapest, Apaczai Csere Janos u, 2-4 (Marriott Budapest) .134 Budapest, Váci út 35 (The River Estates)	2005 2001	Hotel Office	30,000 29,449	28,000 19,487	0 17,533
.134 Budapest, Vaci ut 35 (The River Estates) .051 Budapest, Bajcsy-Zsilinszky út 12 (City Center)	2001	Office	10,842	8,178	7,396
.016 Budapest, Hegyalja út 7-13 (Buda Center)	2005	Office	7,302	5,469	4,693
122 Budapest, Maros u, 19-21 (Maros Utca Business Center)	2004 2006	Office Office	8,758 7,950	6,649 5,719	6,649 5,323
.065 Budapest, Nagymezö u, 44, (Süba Trade Center) .138 Budapest, Váci út 202 (Unilever HO)	2006	Office	14,475	9,184	5,323 8,776
138 Budapest, Szegedi út 35 - 37 (Twin Center)	2006	Office	8,184	5,663	5,280
OTAL Hungary			116,959	88,349	55,650
roperties in Czech Republic	0000	11-4-1	0.700	0.700	0
1000 Prague, Wenceslas Square 41 (Hotel Luxor) 1000 Prague, Wenceslas Square 22 (Hotel Julis)	2002 2004	Hotel Hotel	8,768 6,871	8,768 6,871	0
1000 Prague, Narodni 41	2000	Office	2,780	2,364	2,014
OTAL Czech Republic			18,419	18,003	2,014
Properties in Slovakia	0007	Datail	44.054	44.054	0
11101 Trencin, Električná 7030 (Big box retail) 17101 Prievidza, Nedožerská cesta III, 1269/17B (Big box retail)	2007 2007	Retail Retail	11,954 13,736	11,954 13,736	0
2104 Bratislava 2, Galvaniho 7 (Galvaniho 2)	2006	Office	21,440	13,026	11,576
32104 Bratislava 2, Galvaniho 7 (Galvaniho Business Center I)	2004	Office	11,375	8,553	7,293
1106 Bratislava, Vysoká 2A, Stare Mesto (Austria Trend Hotel)  OTAL Slovakia	2008	Hotel	16,389 <b>74,895</b>	13,989 <b>61,259</b>	1,201 <b>20,070</b>
Property in Croatia					
.0000 Zagreb, Miramarska 23 (Eurocenter Zagreb)	2008	Office	11,283	8,101	8,101
OTAL Croatia			11,283	8,101	8,101
Property in Romania	2000	11-4-1	40.000	45.700	0
10061 Bucharest, 37B Calea Victorei (Novotel Bucharest)  OTAL Romania	2006	Hotel	19,296 <b>19,296</b>	15,796 <b>15,796</b>	0
OTAL CEE			240,851	191,507	85,834
OTAL leased properties			1,151,538	1,017,642	270,404
DEVELOPMENTS UNDER CONSTRUCTION					
.010 Vienna, Neutorgasse 4-8 (Neutor 1010)	2008	Retail	10,465	10,051	5,033
40069 Bucharest, Piata Sudului/Calea Vacaresti nr, 391 (Sun Plaza) 505 Sofia, 48 Sitnyakovo Blv, (Serdika Center)	2006 2006	Retail Retail	89,700 79,000	89,700 79,000	8,300 28,000
22104 Bratislava, Galvaniho ulici (Galvaniho Business Center IV)	2008	Offices	24,500	24,500	22,000
OTAL Developments under construction		2230	203,665	203,251	63,333
OTAL values (without land bank)			1,355,203	1,220,893	333,737
AND BANK					
ucharest, Calea Grivitei Nr, 94, 1, Sektor (Grivitei II)	2006	Offices	10,000	10,000	6,000
Bucharest, Calea Grivitei Nr, 94, 1, Sektor (Grivitei I)	2006	Offices	20,000	20,000	11,300
Bucharest/Jilava, Giurgiului DN 5-km 8+750 (Roter Investi)	2007	Retail Offices	40,000 23,900	40,000 23,900	0 17.300
				7.5 900	17.300
Bratislava, IPD International (Einsteinova) Sofia, Washington Projekt OOD (50 % interest)	2007 2007	Offices	4,400	4,400	3,600
Bratislava, IPD International (Einsteinova)					

<sup>\*)</sup> reduced by technical vacancy

The market value for the development is based on the book value.

			Other in m²			Occupany main lettable area in %			Rental yield to market value in %
1,586 378 0 48,040 0 1,337 150 2,302	47,966 13,523 31,823 265,254 5,147 2,030 7,599 19,135	0 0 0 0 0 0	480 100 0 0 0 0 121	4,250 325 0 0 0 400 75	170 13 0 0 0 16 3	96% 97% 91% 85% 85% 81% 94%	1,810 435 2,984 48,450 770 893 524 3,911		
365	2,344	0	0	0	0	76%	649	272.4	6.3%
83,639	414,327	0	10,060	21,875	875	87%	77,806	372.4 547.1	6.4%
0 1,954 782 776 0 396 408 383 <b>4,699</b>	0 0 0 0 0 0	28,000 0 0 0 0 0 0 0 0 28,000	0 1,162 164 208 384 56 666 946 <b>3,585</b>	2,000 8,800 2,500 1,625 1,725 2,175 4,625 1,575 25,025	80 352 100 65 69 87 185 63 1,001	100% 96% 80% 92% 31% 95% 100% 91%	0 710 1,596 458 4,617 269 0 0	173.9	6.9%
4,046	0	4,722	0	0	0	100%	0		
2,084	0	3,248	1,539 116	300	0	100%	0		
6,337	144	7,970	1,655	300	12	100%	0	49.6	7.7%
11,954 13,736 1,450 1,260 2,154 30,554	0 0 0 0	0 0 0 0 10,560 <b>10,560</b>	0 0 989 1,222 75 <b>2,286</b>	0 0 7,425 1,600 2,400 <b>11,425</b>	0 0 297 64 96 457	100% 92% 100% 100% 96% <b>97%</b>	0 1,031 0 0 604 1,635	113.9	7.8%
0	0	0	107	3,075	123	100%	0		
0	0	0	107	3,075	123	100%	0	23.5	8.9%
1,998 <b>1,998</b>	0	13,798 <b>13,798</b>	0	3,500 <b>3,500</b>	140 <b>140</b>	100% 100%	0	28.3	9.4%
43,588	144	60,328	7,632	43,325	1,733	95%	9,284	389.2	7.6%
177,678	471,193	79,960	35,752	116,550	4,662	90%	98,470	1,411.5	6.65%
0 81,400 51,000 1,900 134,300	5,018 0 0 0 5,018	0 0 0 0	414 0 0 600 <b>1,014</b>					447	-
311,978	476,211	79,960	36,766	116,550	4,662			1,858.6	
0 0 40,000 0 800	0 0 0 0	4,000 8,700 0 6,600 0 8,500	0 0 0 0 0						-
40,800	0	27,800	0					21	

#### **GLOSSARY**

#### Accumulation

In the case of accumulating securities, all earnings are reinvested. The investor receives no distribution of profits, but instead benefits from the increase in value due to reinvestment, as reflected in the rising share price.

#### Asset management

The value-oriented management of properties through leasing management, modernisation and renovation.

#### Book value

The book value is the value of a property based on its appraisal. The accounting system used by the company results in various values on the balance sheet. In the financial statements according to IFRS, the book value corresponds to the market value of a property ("fair value").

#### Cash flow

Cash flow shows the net inflow of liquid assets resulting from sales activities and other ongoing activities during a specific period. It is a measure of a company's ability to generate liquid assets (cash, short-term investments, etc.).

#### Corporate governance

Voluntary rules of conduct for the management and control of a company; defined in the Austrian Code of Corporate Governance.

#### Corporate social responsibility (CSR)

CSR describes the responsible action of companies that goes above and beyond the applicable legal regulations. It refers to business activities as well as environmental, economic and social measures and covers issues such as ethics, corporate governance, sustainable investments, the highest standards for real estate projects and other contributions to the common good.

#### Earnings before interest and tax (EBIT)

EBIT reflects a company's operating profit before taxes and interest during a specific period of time and corresponds to the operating result. All expenses that are not associated with the company's actual operational activities are excluded from the calculation.

# Earnings before interest, tax, depreciation and amortisation (EBITDA)

EBITDA represents a company's earning power. The revaluation result is not included in the calculation of EBITDA.

#### Earnings before tax (EBT)

EBT represents profit before taxes. It is calculated by deducting the financial result from EBIT.

#### Earnings per share (EPS)

Annual consolidated profit divided by the weighted average number of shares outstanding during the reporting period.

#### European Public Real Estate Association (EPRA)

The EPRA is the industry association for listed European real estate companies.

#### Fair value

Fair value is the amount at which an asset could be exchanged or a liability settled between knowledgeable, willing parties in an arm's length transaction.

#### Funds From Operations (FFO)

FFO is a measure of a company's ability to generate cash-effective earnings within the scope of its normal operations. It is calculated by deducting all non-cash-effective earnings and expenses from the consolidated result.

#### Interest rate swaps, caps and collars

Derivative instruments that allow the company to hedge against the risk of changing interest rates.

#### Internal control system (ICS)

Systematically designed organisational measures and controls within the company aimed at ensuring compliance with all applicable guidelines and preventing damages.

#### International Financial Reporting Standards (IFRS)

IFRS are international accounting standards that are published by the International Accounting Standards Board (IASB). They govern the preparation of internationally comparable annual financial statements and consolidated annual financial statements independently of national legal regulations.

#### Land bank

Building plots held by the company on which construction has not yet started.

#### Leverage effect

The leverage effect is defined as the influence of borrowing costs on the return on equity. In certain circumstances, the acquisition of additional debt capital can increase the return on equity of an investment (positive leverage effect).

#### Loan to value ratio

Ratio of the net bank debt to the IFRS book value of real estate assets, expressed as a percentage.

#### Market capitalisation

The product of the company's share price and the total number of outstanding shares on a specific reference date.

#### Net asset value (NAV)

Net asset value represents the difference between a company's tangible and intangible non-current assets and its liabilities. According to the EPRA's definition, balance sheet items that do not have an influence on the company's operations over the long term (e.g. valuation of derivatives) must be deducted from the NAV.

#### Net bank debt

Total liabilities to banks and other financial liabilities minus liquid assets and securities.

#### Net operating income (NOI)

Annual rental income minus non-recoverable leasing expenses. The NOI margin represents the ratio of the net operating income to sales revenues.

#### Operating costs

The costs associated with the use of a property (e.g. energy costs incurred in the operation of a shopping center).

#### Participating certificate

The participating certificates issued by Sparkassen Immobilien AG securitise participation rights pursuant to section 174 Austrian Companies Act (AktG). They entitle the holder to an annual profit disbursement as well as repayment upon the termination, liquidation or cancellation of the participating certificates. The scope of these entitlements is based on the formula defined in the terms and conditions for the participating certificates. There is no guarantee of a minimum disbursement. Participating certificates grant creditor's rights, but not shareholder's rights (e.g. no participation or voting rights at the Annual General Meeting).

#### Price/cash flow ratio

A liquidity-oriented financial ratio that measures the relationship between a company's share price and its operational cash flow per share.

#### Price/NAV ratio

A company's current share price divided by its net asset value (NAV) per share.

#### Rental yield

The ratio of the annual rental income generated by real estate assets (less operating costs attributable to the tenant) to the fair value of these real estate assets. In the case of acquisitions made during the reporting period, rental income is calculated for the year as a whole.

#### **ANNUAL REPORT 09 | FURTHER INFORMATION**

#### Return on equity (ROE)

Measure of the profitability of a company's equity capital and an indicator of the return on the capital provided by the investor. It is calculated as the ratio of the annual profit after tax to equity capital.

#### Standing property

A completed property; the opposite of a development property.

#### Undisclosed reserves

Differences between the market value of individual balance sheet items and their book value (when the market value is higher than the book value) that do not appear on a company's balance sheet. Undisclosed reserves are the result of the undervaluation of assets or the overvaluation of liabilities.

#### Valuation of real estate

The use of the fair value model makes it necessary to value all properties held as financial investments on a regular basis. The real estate portfolio is valued once a year by external, independent experts using internationally accepted standards. The resulting changes to the book value before the revaluation are recognised as a profit or loss in the revaluation result.

#### LIST OF ABBREVIATIONS

A Austria

AFS available for sale

BG Bulgaria
BGN Bulgarian lev
CF cash flow
CY Cyprus

CZ Czech Republic
CZK Czech Crown
D Germany
DK Denmark
DKK Danish crown

EUR euro H Hungary

HFT held for trading

HR Croatia
HRK Croat kuna
HTM held to maturity
HUF Hungarian forint

IAS International Accounting Standard IFRS International Financial Reporting

Standard

L&R loans & receivables

RO Romania
RON Romanian leu
SK Slovakia
SKK Slovak crown
EUR '000 thousand euro

UA Ukraine

UAH Ukrainian hryvnia

#### **ANNUAL REPORT 09**

This Annual Report has been prepared and proofread with the greatest possible care, and the information in it has been checked. Nevertheless, the possibility of rounding errors, errors in transmission, typesetting or printing errors cannot be excluded. Apparent arithmetical errors may be the result of rounding errors caused by software. In the interests of simplicity and readability, the language of this Annual Report is as far as possible gender neutral. Therefore, the terms used refer to people of both genders. This Annual Report contains information and forecasts relating to the future development of Sparkassen Immobilien AG and its subsidiaries. These forecasts are estimates, based

on the information available to us at the time the Annual Report was prepared. Should the assumptions on which the forecasts are based prove to be unfounded, or should events of the kind described in the risk report occur, then the actual outcomes may differ from those currently expected. This Annual Report neither contains nor implies a recommendation either to buy or to sell shares in Sparkassen Immobilien AG. Past events are not a reliable indicator of future developments. This Annual Report has been prepared in the German language, and only the German language version is authentic. The Annual Report in other languages is a translation of the German Report.

#### **IMPRINT**

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Sparkassen Immobilien AG photo archive (property portfolio)







# Self-evident quality: first-class properties in prime Locations.



#### FINANCIAL CALENDAR

28 April 2010	Publication of Annual Report 2009 (annual results press conference)
20 May 2010	Results first quarter 2010
21 May 2010	Annual General Meeting
31 August 2010	Results first half 2010
25 November 2010	Results first three quarters 2010

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