

## Key figures

|   |       | 01.01.–30.09.2018 | 01.01.–30.09.2017 |
|---|-------|-------------------|-------------------|
| Revenues  | EUR m | 139.6             | 144.2             |
| of which rental income and revenues from hotel operations | EUR m | 114.9             | 118.8             |
| EBITDA  | EUR m | 62.8              | 71.3              |
| EBIT  | EUR m | 102.9             | 133.0             |
| EBT   | EUR m | 95.4              | 93.3              |
| Net income for the period                                 | EUR m | 79.7              | 77.0              |
| Total assets  | EUR m | 2,611.7           | 2,222.4           |
| Equity  | EUR m | 1,021.2           | 883.7             |
| Liabilities   | EUR m | 1,590.6¹          | 1,338.7           |
| Equity ratio  | in %  | 39                | 40                |
| Operating cash flow                                       | EUR m | 59.4              | 59.8              |
| Cash flow from investing activities                       | EUR m | -255.0            | 166.2             |
| Cash flow from financing activities                       | EUR m | 194.5             | -122.8            |
| Cash and cash equivalents as of 30 September              | EUR m | 67.6              | 171.2             |
| NOI ratio   | in %  | 54                | 50                |
| FFO I   | EUR m | 47.7              | 36.8              |
| FFO II  | EUR m | 50.0              | 73.2              |
| Earnings per share  | EUR   | 1.20              | 1.12              |
| Book value per share                                      | EUR   | 15.39             | 13.29             |
| Share price premium to book value per share               | in %  | 12                | 13                |
| Operating cash flow per share                             | EUR   | 0.90              | 0.90              |
| Property assets <sup>1</sup>                              | EUR m | 1,978.6           | 1,770.5           |
| whereof properties under construction                     | EUR m | 56.1              | 30.1              |

<sup>&</sup>lt;sup>1</sup> Including held for sale

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## Deas Share holders,

We are in the middle of the final spurt of the current financial year. Shortly before the finish line, all forces will be joined together and the tempo will be increased. This applies to our project developments in particular, two of which are nearing completion. The first tenants have already moved into the Einsteinova Business Center in Bratislava. The property was almost fully let before completion – a strong sign of the positive trend on the office market in this city.

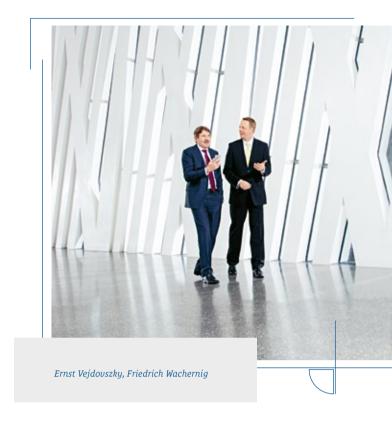
We are also on the home straight at our office property The Mark in Bucharest. The property will be completed this year, letting is also very good – well-known international tenants have already been obtained for more than 75% of the space.

At the same time, we continue to be active on the purchasing side – in particular in emerging German cities such as Leipzig, Rostock and Kiel. We are also currently exploring exciting investment opportunities in other markets and hope to report news as soon as possible.

Both these acquisitions and the completed projects will make a significant contribution to offset the sales in the last two years. As we have already emphasised several times, 2018 is a year of transition for us. Naturally, the large-volume sales we made in 2016 and 2017 have an impact on the development of key figures. Nevertheless, we were able to increase the net income for the period to EUR 79.7m (Q3 2017: 77.0m). As a result, earnings per share increased to EUR 1.20 (Q3 2017: EUR 1.12).

#### Capital market

Our share was listed at EUR 17.20 as of 30 September 2018. October and November brought strong uncertainty to the international capital markets, which our share could also not escape. The liquidity of the share developed positively – on average, more than 150,000 shares were traded daily in the third quarter (double counting).



#### Outlook

The end of the year is quickly approaching and we are very confident about it. We continue to benefit from a strong upswing in all our markets, persistent low interest rates and generally positive economic momentum. All of this makes us extremely optimistic for the coming financial year. Because after the final spurt of 2018, we will enter the next year with great commitment and continue to work hard to create sustainable value for you, our respected investors. We are looking forward to it.

The Management Board

Ernst Vejdovszky

Friedrich Wachernig

## S IMMO in the capital market

The United States posted good economic data in the third quarter, which prompted the US Fed to raise the benchmark rate to a range of 2.0% to 2.25%. In addition, economic activity in the US was shaped by the trade disputes with China and the not unproblematic relations with North Korea and Iran. The US stock market performed positively in the reporting period. At the end of the quarter, the Dow Jones Industrial Index (DJII) stood at 26,458.31 points and the S&P 500 at 2,913.98 points – thus delivering quarter-on-quarter growth of 9.0% and 7.2% respectively.

In contrast to the US, the European Central Bank (ECB) is adhering to its zero interest-rate policy. An increase of the benchmark rate is expected in autumn 2019 at the earliest. Moreover, the Brexit preparations are still under way in the European Union (EU). Germany saw slight economic growth in the third quarter, but the German benchmark index DAX fell by 0.5% in the reporting period and was listed at 12,246.73 points at the end of the quarter. In



#### Share data

|   |         | 30 September 2018 | 30 Septem-<br>ber 2017 |
|---|---------|-------------------|------------------------|
| Closing price   | EUR     | 17.200            | 14.975                 |
| Average daily turnover in the last 100 days           | shares1 | 152,434           | 103,074                |
| Earnings per share (EPS) for the first three quarters | EUR     | 1.20              | 1.12                   |
| Book value per share                                  | EUR     | 15.39             | 13.29                  |
| Share price premium to book value per share           | in %    | 12                | 13                     |
| EPRA NAV per share                                    | EUR     | 19.20             | 16.06                  |
| Share price discount from EPRA NAV per share          | in %    | -10               | -7                     |
| EPRA NNNAV per share                                  | EUR     | 16.36             | 13.81                  |
| FFO I per share for the first three quarters          | EUR     | 0.72              | 0.56                   |
| FFO II per share for the first three quarters         | EUR     | 0.76              | 1.10                   |
| Dividend per share <sup>2</sup>                       | EUR     | 0.40              | 0.40                   |

<sup>&</sup>lt;sup>1</sup> Double counting

contrast, the Austrian benchmark index ATX gained 2.7% in the reporting period and closed the third quarter at 3,344.04 points. As a result, the ATX is a top performer among established European indices.

The domestic real estate industry continued its stable upward trend, which was also reflected in the positive price performance of the IATX index for Austrian property shares. Compared to the previous quarter, the IATX advanced by 6.1% and ended the third quarter at 358.48 points.

#### Price performance of the S IMMO share

On 31 July 2018, the S IMMO share reached its all-time high of EUR 18.60. The share dropped in the subsequent weeks and was listed at EUR 17.20 at the end of the quarter. This equates to a year-to-date performance of 6.5% (not including dividend distribution). Over the last twelve months, the price has risen by 14.9%.

The S IMMO share's liquidity also developed positively. On average, approximately 152,000 S IMMO shares (double counting) were traded daily in the third quarter.

<sup>&</sup>lt;sup>2</sup> The dividend distributed in 2018 and 2017 corresponds to the respective preceding financial year.

#### **Performance** as of 30 September 2018 S IMMO share ISIN AT0000652250/SPI One year 14.86% 31.29% Three years, p.a. Ticker symbols Reuters: SIAG.VI/Bloomberg: SPI:AV Market Vienna Stock Exchange Market segment Prime Market ATX/IATX/GPR General Index Market capitalisation (30 September 2018) EUR 1,150.98m Number of securities (30 September 2018) 66,917,179 Market maker Erste Group/Hauck & Aufhäuser/Baader Bank/Raiffeisen Centrobank S IMMO share price in EUR IATX ATX 30 September 2017 14.975 3,315.97 310.85 31 December 2017 16.150 3,420.14 330.24 30 September 2018 17.200 3,344.04 358.45 S IMMO bonds ISIN Maturity Coupon Total nominal value in kEUR AT0000A19SB5 02 October 2019 3.00% 100,000.00 AT0000A177D2 16 June 2021 4.50% 89.739.50 08 April 2025 33,993.50 AT0000A1DBM5 3.25% AT0000A1DWK5 20 April 2027 3.25% 65,000.00 06 February 2024 100,000.00 AT0000A1Z9D9 1.75% AT0000A1Z9C1 06 February 2030 50,000.00 2.875%

#### Investor relations activities

The Management Board and the Investor Relations team attended numerous investor conferences and roadshows in the third quarter of 2018, including the annual SRC Forum in Frankfurt, the Erste Group Conference in London and the Baader Bank Investment Conference in Munich. In Vienna, the Börsianer Messe was held for the first time, and S IMMO took part with a stand and a presentation.

The numerous discussions with Austrian and international investors went very well. Interest in S IMMO and the S IMMO share remains very high.

#### Shareholder structure

On 18 April 2018, IMMOFINANZ AG announced that it had agreed to acquire a stake of 29.14% in S IMMO from member companies of RPR Group (approximately 14.6 million shares) and SIGNA Group (approximately 4.9 million shares) by way of share purchase agreements. Once the relevant antitrust approvals were granted, the transaction was closed and the acquired S IMMO shares were transferred to IMMOFINANZ AG on 21 September 2018.

|  | 30 September<br>2018                   | 31 December<br>2017  |
|--|--|--|
| EPRA NAV per share in EUR  | 19.20                                  | 17.63  |
| Share price discount from EPRA<br>NAV per share in %   | -10                                    | -8   |
| EPRA NNNAV per share in EUR  | 16.36                                  | 15.13  |
| EPRA net initial yield in %  | 4.9                                    | 4.6  |
| in kEUR  | 30 September<br>2018                   | 30 September<br>2017   |
| EPRA earnings and EPRA earnings per share (EPRA-EPS)  Consolidated net income  |  |  |
|  |  |  |
| for the period attributable to shareholders according to IFRS  | 79,640                                 | 73,837   |
| •  | <b>79,640</b><br>-45,789               |  |
| shareholders according to IFRS   | <b>,</b>                               | -68,220  |
| shareholders according to IFRS Results from property valuation Income from property disposals  | -45,789                                | -68,220<br>-10,343   |
| shareholders according to IFRS Results from property valuation Income from property disposals including transaction costs  | -45,789<br>0                           | -68,220<br>-10,343<br>10,980                                       |
| shareholders according to IFRS  Results from property valuation  Income from property disposals including transaction costs  Tax on income from disposals  Changes in market value of  | -45,789<br>0<br>804                    | -10,343<br>10,980  |
| shareholders according to IFRS  Results from property valuation  Income from property disposals including transaction costs  Tax on income from disposals  Changes in market value of derivatives  Deferred taxes in respect of EPRA   | -45,789<br>0<br>804<br>-1,332          | -10,343<br>10,980<br>12,682  |
| shareholders according to IFRS Results from property valuation Income from property disposals including transaction costs Tax on income from disposals Changes in market value of derivatives Deferred taxes in respect of EPRA adjustments Minority interests in respect of | -45,789<br>0<br>804<br>-1,332<br>8,911 | 73,837<br>-68,220<br>-10,343<br>10,980<br>12,682<br>1,375<br>4,695 |

| in kEUR  | 30 September<br>2018 | 31 December<br>2017 |
|--|----------------------|---------------------|
| EPRA NAV   |                      |                     |
| Consolidated shareholders' equity net of non-controlling interests | 1,018,839            | 940,815             |
| Revaluation of other non-current investments                       | 82,229               | 77,525              |
| Fair value of derivative financial instruments                     | 13,854               | 15,960              |
| Deferred taxes on derivative financial instruments                 | -3,341               | -3,977              |
| Other deferred taxes   | 159,344              | 136,828             |
| EPRA NAV   | 1,270,925            | 1,167,151           |
| EPRA NAV per share in EUR  | 19.20                | 17.63               |
| in kEUR  EPRA NNNAV  | 30 September<br>2018 | 31 December<br>2017 |
| EPRA NAV   | 1,270,925            | 1,167,151           |
| EPRA NAV per share in EUR  | 19.20                | 17.63               |
| Fair value of derivative financial instruments                     | -13,854              | -15,960             |
| Deferred taxes on derivative financial instruments                 | 3,341                | 3,977               |
| Other deferred taxes   | -159,344             | -136,828            |
| Fair value of liabilities  | -24,397              | -22,663             |
| Deferred taxes on debt adjustment                                  | 6,099                | 5,666               |
| EPRA NNNAV   | 1,082,770            | 1,001,343           |
| EPRA NNNAV per share in EUR  | 16.36                | 15.13               |

#### Calculation of FFO I

| in kEUR                                | 30 September<br>2018 | 30 September<br>2017 |
|--|----------------------|----------------------|
| III NEON                               | 2010                 | 2017                 |
| Net income                             | 79,706               | 77,041               |
| Non-cash taxes                         | 12,305               | 15,082               |
| Adjusted net income                    | 92,011               | 92,123               |
| Non-cash revaluation result            | -45,789              | -68,220              |
| Non-cash depreciation and amortisation | 5,712                | 6,553                |
| Sales result                           | 0                    | -10,343              |
| Other non-cash/non-recurring effects   | -5,036               | 3,842                |
| Non-cash valuation of derivatives      | -1,332               | 12,682               |
| Non-cash FX result                     | 2,121                | 190                  |
| FFO (without results from disposals)   | 47,687               | 36,827               |
| FFO I per share in EUR                 | 0.72                 | 0.56                 |

## Interim Management Report

#### **Economic overview**

In the third quarter of 2018, gross domestic product (GDP) expanded by 0.2% quarter-on-quarter in the euro area and by 0.3% quarter-on-quarter in the European Union (EU) according to Eurostat. In year-on-year terms, GDP increased by 1.7% in the euro area and 1.9% in the EU. GDP growth is expected to come in at 1.9% in both 2019 and 2020.

The available data suggest that economic output has decelerated slightly for the economies of Central and Eastern Europe (CEE). According to FocusEconomics, GDP growth came to 3.8% in the third quarter, which is above the prior-year figure but below the 4.2% expansion seen in the second quarter.

Based on the most recent data of the Austrian Institute of Economic Research (WIFO), the Austrian economy grew by 0.5% quarter-on-quarter in the third quarter of 2018. However, it has lost a bit of momentum recently. Foreign trade once again made a positive contribution to economic development. In its medium-term forecast, WIFO projects average annual growth of 1.7% for the Austrian economy for the period from 2019 to 2023.

#### Real estate market overview

#### Austria

The Viennese office market recorded a total take-up of around  $37,200~\text{m}^2$ , which is 90% more than in the prior year and 29% less than in the previous quarter. With regard to the breakdown of leasing activity, new leases accounted for 92% and pre-lets for 8%. The vacancy rate increased slightly to 4.8%.

Vienna's hotel industry continues to develop extremely well. Within the first nine months of 2018, around 12 million overnight stays were registered, which represents an increase of 3.7% compared with the prior year. For the period between January and August 2018, net room revenues grew by 6.1% to EUR 525m.

#### Germany

In major German cities, the purchase prices for new flats increased more slowly than prices for existing flats. However, a stagnation is not expected. Residential rents grew by 5% compared with the prior year. A significant increase in prices was also observed in secondary cities.

There is still a lack of space in Berlin's office market. Prime rents are climbing in almost every sub-market and currently amount to EUR 32.50/m²/month. This corresponds to an increase of 12% compared with the prior year. An area of 69,800 m² was delivered to the market in the third quarter. A total of 614,300 m² of office space is currently scheduled to be completed by the end of 2019, of which only 25% is still available. The vacancy rate most recently amounted to 2.4%. Due to the persistently strong demand, the tense situation is not expected to end in the near future.

#### CEE

During the third quarter of 2018, the total demand on the Budapest office market decreased by 32% compared with the prior year, amounting to an area of 111,430 m². New leases accounted for roughly 50% of the total leasing activity. Overall, 145 lease agreements with an average size of 768 m² were concluded. Four new office buildings encompassing an area of 110,970 m² were completed during the third quarter. The vacancy rate decreased further to 6.4% and reached the lowest rate ever recorded.

The hotel industry in the CEE region stayed on its successful path. Prague remained in the strongest position, closely followed by Budapest. The plan to convert office buildings into hotels is proving difficult as there are not very many vacant properties in central locations that would be suitable for a larger hotel development or conversion.

The office market in Bratislava is benefiting from strong employment and an increase in exports, which is keeping the demand for office space high. Prime rents remained stable at a level of EUR 16.50/m²/month. The vacancy rate dropped again and reached 5.1%. Currently, there are 199,200 m² of office space under construction.

The office market in Bucharest turned in a solid performance. Within the first nine months of 2018, a total area of 110,000 m² was delivered to the market. This is an increase of 6% in comparison to the previous year. An additional 60,000 m² will be delivered this year. However, the completion of some projects is being delayed until as far off as 2022 in some cases. As a result, companies are having difficulties finding the required space. Demand decreased by 18% to 210,000 m². The vacancy rate dropped to a historical low of 8%.

The Romanian retail market remains a major destination for international retailers in light of consumers' growing purchasing power. Retail sales in Romania saw a 1.5% year-on-year increase in August 2018. Food courts and entertainment areas in shopping centres have become increasingly important. Consequently, these areas are being expanded. There are currently no new projects scheduled in Bucharest. The vacancy rate amounts to approximately 7%.

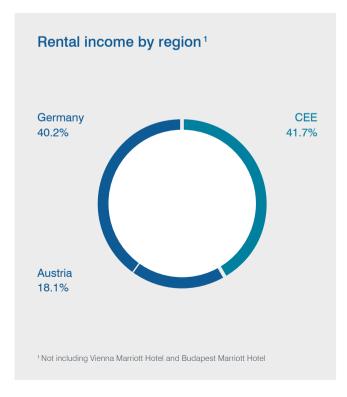
#### Business and earnings development

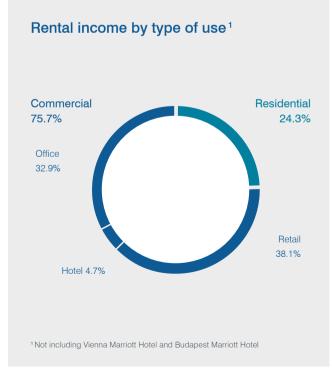
#### Property portfolio

As of 30 September 2018, S IMMO's property portfolio consisted of 275 (31 December 2017: 241) properties with a book value of EUR 1,978.6m including properties held for sale (31 December 2017: EUR 1,839.7m) and a total area of around 1.2 million m² (31 December 2017: 1.2 million m²). The occupancy rate of the portfolio in the reporting period was 95.8% (31 December 2017: 94.8%). The overall rental yield was 6.1% (31 December 2017: 6.1%).

The properties are located in Austria, Germany and in the CEE region. Based on book value, properties in Austria made up 22.8% (31 December 2017: 23.9%), while properties in Germany were 44.0% (31 December 2017: 42.0%) of the portfolio. The properties in CEE accounted for 33.2% (31 December 2017: 34.1%).

Based on the main type of use, the portfolio broke down into 38.5% office buildings (31 December 2017: 39.3%), 19.4% retail properties (31 December 2017: 21.4%), 27.2% residential properties (31 December 2017: 27.0%) and 14.9% hotels (31 December 2017: 12.3%).





#### Summary of earnings development

The first three quarters of the financial year 2018 were very successful for S IMMO: Significant key figures increased compared with the previous year. EBT hence rose to EUR 95.4m (Q3 2017: EUR 93.3m). Net income for the period increased to EUR 79.7m (Q3 2017: EUR 77.0m) and earnings per share amounted to EUR 1.20 (Q3 2017: EUR 1.12). This is a plus of 7.1%.

The group is very pleased with this result as the financial year 2018 represents a year of transition for S IMMO. In the years 2016 and 2017, S IMMO made profit-generating disposals – including the Viertel Zwei in Vienna and the Serdika Shopping Centre and office in Sofia – totalling EUR 700m. These disposals naturally affected among other things the reduced rental income, the EBITDA and the EBIT.

#### Increase in gross profits

In the first three quarters, S IMMO's total revenues amounted to EUR 139.6m (Q3 2017: EUR 144.2m) and rental income to EUR 76.5m (Q3 2017: EUR 86.0m). The decrease in rental income was countered by a positive like-for-like performance of rents and acquisitions in the amount of EUR 69.2m. The focus was on properties in medium-sized German cities such as Kiel and Leipzig. In the third quarter of 2018, rental income of EUR 26.1m was almost at the same level as in the previous year of EUR 27.5m.

Broken down by region, rental income in the first three quarters was as follows: Austria and Germany contributed 58.3% (Q3 2017: 54.7%) and CEE 41.7% (Q3 2017: 45.3%). In terms of main type of use, commercial properties contributed 75.7% (Q3 2017: 81.4%) and residential properties 24.3% (Q3 2017: 18.6%) of the rental income.

In the first three quarters of 2018, revenues from hotel operations increased to EUR 38.3m (Q3 2017: EUR 32.8m). This positive development is attributable to the completion of renovation work at the Vienna Marriott Hotel in the first halves of 2016 and 2017.

Property management expenses significantly decreased to EUR -38.8m (Q3 2017: EUR -47.2m). Overall, gross profits increased to EUR 76.2m (Q3 2017: EUR 74.2m).

### Development of EBITDA, property valuations and EBIT

In the first three quarters, the EBITDA amounted to EUR 62.8m (Q3 2017: EUR 71.3m). This is primarily attributable to the fact that gains on property disposals amounted EUR 0 (Q3 2017: EUR 10.3m).

In the first three quarters, income from property valuations achieved a pleasing level of EUR 45.8m (Q3 2017: EUR 68.2m). As a consequence, EBIT exceeded the EUR 100m mark, but was lower than in the previous year and came to EUR 102.9m (Q3 2017: EUR 133.0m).

#### Significantly improved financial results

In the first three quarters, the financial result improved year-on-year by more than EUR 32m and came to EUR -7.4m (Q3 2017: EUR -39.7m). This positive development is primarily attributable to dividend income of EUR 14.3m (Q3 2017: EUR 4.3m) from the shareholdings in CA Immobilien Anlagen AG and IMMOFINANZ AG. The very good result was also due to lower loan and derivative costs, which are partly related to disposals in the previous year. Another positive effect was achieved with the elimination of participating certificate expenses (participating certificate expenses Q3 2017: EUR 3.5m).

Furthermore, the cost of funding (financing costs excluding bonds and participating certificate costs) was reduced from 2.32% as of 30 September 2017 to 2.25%.

## Increase in EBT, net income for the period and earnings per share

Higher gross profits and the significantly improved financial result offset the lower property valuations. As a result, EBT increased to EUR 95.4m (Q3 2017: EUR 93.3m). As a further consequence, net income for the period increased to EUR 79.7m (Q3 2017: EUR 77.0m) in the first three quarters. Earnings per share increased accordingly to EUR 1.20 (Q3 2017: EUR 1.12).

#### Consolidated statement of financial position

S IMMO Group's total assets increased from EUR 2,272.3m as of 31 December 2017 to EUR 2,611.7m as of 30 September 2018. The stake in IMMOFINANZ AG was increased to approximately 12%, while the holdings in CA Immobilien Anlagen AG were expanded to a much lesser extent in the first three quarters. This means "other financial assets" increased overall to EUR 493.8m as of 30 September 2018 (31 December 2017: EUR 300.2m). In terms of real estate, properties were acquired in Germany and progress was made on the development of the office building The Mark.

Cash and cash equivalents as of the end of the third quarter totalled EUR 67.6m (31 December 2017: EUR 73.4m). In the first quarter of 2018, two additional bonds were issued with a volume of EUR 100m for the six-year bond and a volume of EUR 50m for the twelve-year bond. Both bonds have coupons with a fixed interest rate: 1.75% p.a. for the six-year bond and 2.875% p.a. for the twelve-year bond.

Equity not including minority shares increased to EUR 1,018.8m in the first three quarters of 2018 (31 December 2017: EUR 940.8m). Thus, despite the dividend distribution in the second quarter, the book value per share improved to EUR 15.39 (31 December 2017: EUR 14.21). The equity ratio amounted to 39.1% as of 30 September 2018 (31 December 2017: 41.6%).

#### Financina

A key figure for the assessment of the financing structure is the loan-to-value ratio (LTV ratio). S IMMO distinguishes between two types of this key figure: the LTV ratio for financing secured with properties (mortgages) and the LTV ratio for unsecured financing. Most of the latter are bonds issued by S IMMO AG.

S IMMO's reported property investments including properties held for sale amounted to EUR 2,470.9m as of 30 September 2018 (31 December 2017: EUR 2,138.2m). The LTV ratio for financing secured with properties came to 38.0% (31 December 2017: 36.6%).

S IMMO has unsecured financing as well. The LTV ratio for unsecured financing less cash and cash equivalents increased in the reporting period to 14.9% (31 December 2017: 12.7%), due primarily to bond issues in the first quarter. In total, the company's LTV ratio is 52.9% (31 December 2017: 49.3%). The calculation method for both key figures is described in detail in the 2017 Annual Report.

#### Risk management report

S IMMO AG is exposed to all industry-specific risks in connection with its business activities (purchase, letting, development and sale of properties across various regions and types of use). These include strategic, property-specific, financial and other risks. By identifying, analysing, managing and monitoring risks and opportunities, the company strives to detect potential success factors and negative developments in good time and take them into account in decision-making processes.

Potential risks for the current financial year and the risk management of S IMMO AG are set out in detail in the 2017 Annual Report (starting on page 67).

The probability of occurrence of the stated risks depends on a large number of factors such as economic development in the markets in which the company operates or the cyclical fluctuations to which the property industry is exposed. S IMMO invests in properties and property companies within the European Union (EU), and its portfolio is diversified by region and type of use.

As far as economic development in the EU is concerned, the International Monetary Fund (IMF) revised its forecast for the current year from 2.9% to 2%. The reason for this revision is the increase in uncertainty factors and negative effects. International trade disputes, political and economic instability in Italy and the uncertain consequences of Brexit, scheduled for the end of March 2019, are among the greatest risks for the European economy.

The Austrian Institute of Economic Research (WIFO) reported GDP growth of 0.5% for Austria in the third quarter of 2018. An increase of 3% is expected for 2018 as a whole. However, WIFO estimates that the Austrian economy has reached its peak and forecasts a slowdown in growth to 2% for the coming year.

In terms of property markets, the company expects the properties completed in the current year to attract high demand, and sale and rental prices to remain stable. If the economic situation in the markets were to deteriorate unexpectedly, the Group would have to expect an increase in industry, property portfolio, property valuation, letting and rental default risk.

In addition to the risks associated with its operating activities, S IMMO is exposed to the market risk in the capital markets as a listed company. Moreover, S IMMO holds a significant amount of shares in IMMOFINANZ AG and CA Immobilien Anlagen AG. As property investment companies and property developers, both of these companies are exposed to similar risks to those of S IMMO. The shares of IMMOFINANZ and CA Immo are listed in the Austrian ATX benchmark index and are subject to market price risks that could have a negative impact on S IMMO's equity.

In addition to internal regulations and guidelines, risk management at S IMMO comprises ongoing reports to the Management Board in the context of regular meetings. Furthermore, there are control measures for the purpose of the early detection, management and monitoring of risks. The Management Board takes the key risk-relevant decisions. An Internal Control System (ICS) is in place for all key business processes. In addition, accounting provisions are made for potential risks.

Potential risks are also countered by opportunities: S IMMO is currently benefiting from the dynamic growth on the German property market and the strong economic development in CEE. Against this backdrop, the company is carrying out development projects and making opportunistic purchases and sales.

#### Outlook

Taking advantage of property cycles is a key part of S IMMO AG's strategy. In this context, regions and types of use are combined with the aim of generating sustainable income and securing it for the years ahead. S IMMO continues to benefit from the positive economic developments in its markets, the low-interest environment and the high price levels in many property markets.

S IMMO currently has attractive acquisition opportunities, particularly in emerging German cities such as Leipzig, Kiel and Rostock. The potential for growth and the demographic development of these cities ensure sustainable cash flow and offer attractive upside potential.

In CEE, the two office projects Einsteinova Business Center in Bratislava and The Mark in Bucharest are being finalised. The Einsteinova Business Center is already fully leased – including to tenants such as IBM and UNIQA. More than 75% of the office property The Mark has already been leased before the planned completion. Well-known companies such as Deloitte, Dentons, WPP and Starbucks have signed on as tenants. Both office buildings have excellent ecological data, so S IMMO is aiming for a BREEAM sustainability certificate with an 'excellent' rating for both properties.

# Consolidated interim financial statements

# Consolidated statement of financial position as of 30 September 2018

| Assets EUR '000                                   | Notes  | 30 September 2018 | 31 December 2017 |
|---|--------|-------------------|------------------|
| Non-current assets                                |        |                   |                  |
| Investment properties                             |        |                   |                  |
| Rented properties                                 | 3.1.1. | 1,717,934         | 1,668,405        |
| Properties under development and undeveloped land | 3.1.1. | 56,100            | 37,100           |
|   |        | 1,774,034         | 1,705,505        |
| Owner-operated properties                         | 3.1.2. | 126,106           | 127,875          |
| Other plant and equipment                         |        | 5,685             | 4,655            |
| Intangible assets                                 |        | 224               | 230              |
| Interests in companies measured at equity         |        | 13,060            | 12,237           |
| Group interests                                   |        | 2,848             | 842              |
| Loans to companies measured at equity             |        | 13,243            | 10,946           |
| Other financial assets                            | 3.1.3. | 493,790           | 300,175          |
| Deferred tax assets                               |        | 1,821             | 2,277            |
|   |        | 2,430,811         | 2,164,742        |
| Current assets                                    |        |                   |                  |
| Inventories                                       | 3.1.4. | 507               | 530              |
| Trade receivables                                 |        | 8,895             | 8,447            |
| Other financial assets                            |        | 14,396            | 6,607            |
| Other assets                                      |        | 10,909            | 12,239           |
| Cash and cash equivalents                         | 3.1.5. | 67,602            | 73,390           |
|   |        | 102,309           | 101,213          |
| assets held for sale                              | 3.1.6. | 78,601            | 6,300            |
|   |        | 180,910           | 107,513          |
|   |        | 2,611,721         | 2,272,255        |

| Equity and liabilities EUR'000                      | Notes  | 30 September 2018 | 31 December 2017 |
|---|--------|-------------------|------------------|
| Shareholders' equity                                |        |                   |                  |
| Share capital                                       |        | 240,544           | 240,544          |
| Capital reserves                                    |        | 68,832            | 68,832           |
| Other reserves                                      |        | 709,463           | 631,439          |
|   |        | 1,018,839         | 940,815          |
| Non-controlling interests                           |        | 2,326             | 3,611            |
|   |        | 1,021,165         | 944,426          |
| Non-current liabilities                             |        |                   |                  |
| Issued bonds  | 3.1.8. | 436,692           | 287,518          |
| Other financial liabilities                         | 3.1.9. | 870,439           | 686,589          |
| Provisions  |        | 1,389             | 2,334            |
| Other liabilities                                   |        | 8                 | 7                |
| Deferred tax liabilities                            |        | 155,584           | 135,128          |
|   |        | 1,464,112         | 1,111,576        |
| Current liabilities                                 |        |                   |                  |
| Subordinated participating certificate capital      | 3.1.7. | 0                 | 56,717           |
| Financial liabilities                               | 3.1.9. | 76,868            | 113,398          |
| Income tax liabilities                              |        | 4,023             | 4,666            |
| Trade payables                                      |        | 8,550             | 7,363            |
| Other liabilities                                   |        | 29,006            | 34,109           |
|   |        | 118,447           | 216,253          |
| Liabilities in connection with assets held for sale | 3.1.6. | 7,997             | 0                |
|   |        | 126,444           | 216,253          |
|   |        |                   |                  |
|   |        | 2,611,721         | 2,272,255        |

## Consolidated income statement

for the nine months ended on 30 September 2018

| EUR '000  | Notes  | 01-09/2018 | 01-09/2017 |
|---|--------|------------|------------|
| Revenues  |        |            |            |
| Rental income   | 3.2.1. | 76,533     | 86,044     |
| Revenues from operating costs   |        | 24,696     | 25,389     |
| Revenues from hotel operations  | 3.1.2. | 38,345     | 32,751     |
|   |        | 139,574    | 144,184    |
| Other operating income  |        | 1,445      | 1,431      |
| Property operating expenses   | 3.2.2. | -38,822    | -47,200    |
| Hotel operating expenses  | 3.2.2. | -25,976    | -24,208    |
| Gross profit  |        | 76,221     | 74,207     |
| Income from property disposals  |        | 6,641      | 461,253    |
| Book value of property disposals                                      |        | -6,641     | -450,910   |
| Gains on property disposals   | 3.2.3. | 0          | 10,343     |
| Management expenses   |        | -13,424    | -13,228    |
| Earnings before interest, tax, depreciation and amortisation (EBITDA) |        | 62,797     | 71,322     |
| Depreciation and amortisation   |        | -5,712     | -6,553     |
| Results from property valuation                                       | 3.2.4. | 45,789     | 68,220     |
| Operating income (EBIT)   |        | 102,874    | 132,989    |
| Financing costs   | 3.2.5. | -25,711    | -42,527    |
| Financing income <sup>1</sup>   | 3.2.5. | 15,998     | 5,921      |
| Results from companies measured at equity                             | 3.2.5. | 2,283      | 355        |
| Participating certificates result                                     | 3.1.7. | 0          | -3,468     |
| Net income before tax (EBT)   |        | 95,444     | 93,270     |
| Taxes on income   | 3.2.6. | -15,738    | -16,229    |
| Consolidated net income for the period                                |        | 79,706     | 77,041     |
| of which attributable to shareholders in parent company               |        | 79,640     | 73,837     |
| of which attributable to non-controlling interests                    |        | 66         | 3,204      |
| Earnings per share  |        |            |            |
| undiluted = diluted   |        | 1.20       | 1.12       |
|   |        |            |            |

¹ of which dividend income from shareholdings in listed real estate companies: 30 September 2018: EUR 14.3m, 30 September 2017: 4.3m

# Consolidated statement of comprehensive income

for the nine months ended on 30 September 2018

| EUR '000  | 01-09/2018 | 01-09/2017 |
|---|------------|------------|
| Consolidated net income for the period  | 79,706     | 77,041     |
| Change in value of cash flow hedges   | -431       | -161       |
| Income taxes on cash flow hedges  | 58         | 13         |
| Reclassification of derivatives valuation effects                               | 935        | 13,679     |
| Reserve for foreign exchange rate differences                                   | 1,698      | 142        |
| Valuation of financial instruments available for sale                           | 0          | 33,022     |
| Income taxes from measurement of financial instruments available for sale       | 0          | -8,255     |
| Other comprehensive income for the period (realised through profit or loss)     | 2,260      | 38,440     |
|   |            |            |
| Valuation of financial instruments available for sale                           | 31,293     | 0          |
| Income taxes from measurement of financial instruments available for sale       | -10,166    | 0          |
| Other comprehensive income for the period (realised not through profit or loss) | 21,127     | 0          |
| Total comprehensive income for the period                                       | 103,093    | 115,481    |
| of which attributable to shareholders in parent company                         | 103,027    | 110,026    |
| of which attributable to non-controlling interests                              | 66         | 5,455      |

## Consolidated income statement

for the three months ended on 30 September 2018

| EUR '000  | Notes  | 07–09/2018 | 07-09/2017 |
|---|--------|------------|------------|
| Revenues  |        |            |            |
| Rental income   | 3.2.1. | 26,130     | 27,500     |
| Revenues from operating costs   |        | 8,230      | 6,096      |
| Revenues from hotel operations  | 3.1.2. | 14,204     | 13,133     |
|   |        | 48,564     | 46,729     |
| Other operating income  |        | 487        | 547        |
| Property operating expenses   | 3.2.2. | -12,647    | -17,285    |
| Hotel operating expenses  | 3.2.2. | -8,936     | -8,219     |
| Gross profit  |        | 27,468     | 21,772     |
| Income from property disposals  |        | 0          | 437,512    |
| Book value of property disposals                                      |        | 0          | -427,169   |
| Gains on property disposals   | 3.2.3. | 0          | 10,343     |
| Management expenses   |        | -4,246     | -4,596     |
| Earnings before interest, tax, depreciation and amortisation (EBITDA) |        | 23,222     | 27,519     |
| Depreciation and amortisation   |        | -1,966     | -2,291     |
| Results from property valuation                                       | 3.2.4. | 27,225     | -1,111     |
| Operating income (EBIT)   |        | 48,481     | 24,117     |
| Financing costs   | 3.2.5. | -6,493     | -17,770    |
| Financing income  | 3.2.5. | 468        | 196        |
| Results from companies measured at equity                             | 3.2.5. | -153       | 297        |
| Participating certificates result                                     | 3.1.7. | 0          | -805       |
| Net income before tax (EBT)   |        | 42,303     | 6,035      |
| Taxes on income   | 3.2.6. | -10,471    | -1,370     |
| Consolidated net income for the period                                |        | 31,832     | 4,665      |
| of which attributable to shareholders in parent company               |        | 31,814     | 5,371      |
| of which attributable to non-controlling interests                    |        | 18         | -706       |
| Earnings per share  |        |            |            |
| undiluted = diluted   |        | 0.48       | 0.08       |

# Consolidated statement of comprehensive income

for the three months ended on 30 September 2018

| EUR '000  | 07-09/2018 | 07-09/2017 |
|---|------------|------------|
| Consolidated net income for the period  | 31,832     | 4,665      |
| Change in value of cash flow hedges   | 720        | 82         |
| Income taxes on cash flow hedges  | -108       | -33        |
| Reclassification of derivatives valuation effects                               | 312        | 7,337      |
| Reserve for foreign exchange rate differences                                   | -517       | 241        |
| Valuation of financial instruments available for sale                           | 0          | 16,055     |
| Income taxes from measurement of financial instruments available for sale       | 0          | -4,014     |
| Other comprehensive income for the period (realised through profit or loss)     | 407        | 19,668     |
|   |            |            |
| Valuation of financial instruments available for sale                           | 41,309     | 0          |
| Income taxes from measurement of financial instruments available for sale       | -10,327    | 0          |
| Other comprehensive income for the period (not realised through profit or loss) | 30,982     | 0          |
| Total comprehensive income for the period                                       | 63,222     | 24,333     |
| of which attributable to shareholders in parent company                         | 63,204     | 23,020     |
| of which attributable to non-controlling interests                              | 18         | 1,314      |

## Consolidated cash flow statement

for the nine months ended on 30 September 2018

| EUR '000  | 01-09/2018 | 01-09/2017 |
|---|------------|------------|
|   |            |            |
| Operating cash flow   | 59,364     | 59,832     |
| Changes in net current assets   | -4,592     | 1,974      |
| Cash flow from operating activities                                     | 54,772     | 61,806     |
| Cash flow from investing activities                                     | -255,028   | 166,172    |
| Cash flow from financing activities                                     | 194,504    | -122,788   |
| Total   | -5,752     | 105,190    |
|   |            |            |
| Cash and cash equivalents as of 01 January                              | 73,390     | 66,029     |
| Reclassification of cash and cash equivalents to "assets held for sale" | -36        | 0          |
| Cash and cash equivalents as of 30 September                            | 67,602     | 171,219    |
| Net change in cash and cash equivalents                                 | -5,752     | 105,190    |

## Changes in consolidated equity

| As of 30 September 2017  | 240,544          | 68,832           | -17,223                                       | -6,305                         | 20,909                                  | 573,370        | 880,127                                 | 3,588                            | 883,715   |
|--|------------------|------------------|---|--------------------------------|---|----------------|---|----------------------------------|-----------|
| Distribution   | 0                | 0                | 0   | 0                              | 0                                       | -26,481        | -26,481                                 | 0                                | -26,481   |
| Change in non-controlling interests                            | 0                | 0                | 0   | 0                              | 0                                       | 977            | 977                                     | -30,604                          | -29,627   |
| Repurchase of treasury shares                                  | 0                | 0                | 0   | 0                              | 0                                       | 0              | 0                                       | 0                                | 0         |
| Other comprehensive income                                     | 0                | 0                | 142   | 11,280                         | 24,767                                  | 0              | 36,189                                  | 2,251                            | 38,440    |
| Consolidated net income for the period                         | 0                | 0                | 0   | 0                              | 0                                       | 73,837         | 73,837                                  | 3,204                            | 77,041    |
| As of 01 January 2017  | 240,544          | 68,832           | -17,365                                       | -17,585                        | -3,858                                  | 525,037        | 795,605                                 | 28,737                           | 824,342   |
| As of 30 September 2018  | 240,544          | 68,832           | -15,502                                       | -5,460                         | 46,126                                  | 684,299        | 1,018,839                               | 2,326                            | 1,021,165 |
| Distribution <sup>1</sup>                                      | 0                | 0                | 0   | 0                              | 0                                       | -26,481        | -26,481                                 | 0                                | -26,481   |
| Other changes  | 0                | 0                | 0   | 0                              | -54                                     | 54             | 0                                       | 0                                | 0         |
| Change in non-controlling interests                            | 0                | 0                | 0   | 0                              | 0                                       | 0              | 0                                       | -1,351                           | -1,351    |
| Repurchase of treasury shares                                  | 0                | 0                | 0   | 0                              | 0                                       | 0              | 0                                       | 0                                | 0         |
| Other comprehensive income                                     | 0                | 0                | 1,698   | 562                            | 21,127                                  | 0              | 23,387                                  | 0                                | 23,387    |
| Consolidated net income for the period                         | 0                | 0                | 0   | 0                              | 0                                       | 79,640         | 79,640                                  | 66                               | 79,706    |
| Total after adjustment due to first-time application of IFRS 9 | 240,544          | 68,832           | -17,200                                       | -6,022                         | 25,053                                  | 631,086        | 942,293                                 | 3,611                            | 945,904   |
| Changeover effects of first-time application of IFRS 9         | 0                | 0                | 0   | 0                              | 0                                       | 1,478          | 1,478                                   | 0                                | 1,478     |
| As of 01 January 2018  | 240,544          | 68,832           | -17,200                                       | -6,022                         | 25,053                                  | 629,608        | 940,815                                 | 3,611                            | 944,426   |
| EUR '000   | Share<br>capital | Capital reserves | Foreign<br>currency<br>translation<br>reserve | Hedge<br>accounting<br>reserve | Equity instruments reserve <sup>2</sup> | Other reserves | Subtotal<br>S IMMO<br>share-<br>holders | Non-<br>controlling<br>interests | Total     |

<sup>&</sup>lt;sup>1</sup> The dividend distribution of kEUR 26,481 in 2018 corresponds to a dividend of EUR 0.40 (2017: EUR 0.40) per share and was effected on 16 May 2018.

<sup>&</sup>lt;sup>2</sup> See notes 3.1.3.

# Notes to the consolidated interim financial statements

(condensed)

#### 1. The Group

S IMMO Group (S IMMO AG and its subsidiaries) is an international real estate group. The ultimate parent company of the Group, S IMMO AG, has its registered office and headquarters at Friedrichstrasse 10, 1010 Vienna, Austria. The company has been listed on the Vienna Stock Exchange since 1987 and in the Prime Market segment since 2007. S IMMO was included in the Austrian ATX benchmark index for the first time on 18 September 2017. As of 30 September 2018, it had subsidiaries in Austria, Germany, the Czech Republic, Slovakia, Hungary, Croatia, Romania and Bulgaria. As of 30 September 2018, S IMMO Group owned properties in all the above countries. S IMMO Group is an international real estate group that engages in buying, selling, real estate project development, letting, asset management, and operating hotels and shopping centres as well as in revitalising and renovating properties in Austria, Germany and CEE (Slovakia, Czech Republic, Hungary, Romania, Bulgaria and Croatia).

#### 2. Accounting and valuation policies

#### 2.1. Accounting policies

The consolidated interim financial statements for the nine months ended on 30 September 2018 have been prepared in accordance with IAS 34 and do not contain all the information required to be disclosed in a full set of IFRS consolidated financial statements. The interim financial statements should therefore be read in conjunction with the IFRS consolidated financial statements for the year ended on 31 December 2017.

In preparing the consolidated interim financial statements for the nine months ended on 30 September 2018, the accounting and valuation policies applied in the consolidated financial statements for the year ended on 31 December 2017 have been applied substantially unchanged.

The financial statements for the nine months ended on 30 September 2018 have neither been audited nor reviewed by independent auditors.

The accounting policies of all companies included in the consolidation are based on the uniform accounting regulations of S IMMO Group. The financial year for all companies is the year ending on 31 December.

In the second quarter of 2018, S IMMO Property Neun GmbH (Austria) and S IMMO Property Zehn GmbH (Austria) were fully consolidated in the consolidated financial statements of S IMMO AG for the first time. A business combination as per IFRS 3 did not occur for the two newly consolidated companies.

In the third quarter of 2018 H.W.I. I ApS, Denmark; H.W.I. IV ApS, Denmark; GPI I ApS, Denmark and GPI III ApS, Denmark were dissolved.

The consolidated interim financial statements are presented rounded to the nearest 1,000 euros (EUR '000 or kEUR). The totals of rounded amounts and the percentages may be affected by rounding differences caused by the use of computer software.

#### 2.2. New mandatory accounting regulations

For the preparation of these consolidated interim financial statements, IFRS 9 – Financial Instruments, IFRS 15 – Revenue from Contracts with Customers, a clarification to IFRS 15 and amendments to IFRS 1 and IAS 28 (AIP 2014–2016) were applicable from 01 January 2018 onwards. For a more detailed description of these, and future changes and their impact on the consolidated financial statements, please refer to the 2017 consolidated financial statements. None of the new standards to be applied had any significant impact on these interim financial statements. For one equity investment previously measured at amortised cost less impairment, the book value was adjusted by kEUR 1,970 on the basis of IFRS 9. The change was recognised with an adjustment to the opening balance of retained earnings.

| Type of financial asset | Original valuation category according to IAS 39 | New valuation category according to IFRS 9  | Original book value according to IAS 39 | New book value according to IFRS 9 |
|-------------------------|---|---|---|------------------------------------|
| Group interests         | Financial assets available for sale             | Financial assets measured at fair value not recognised in profit or loss (OCI option) | kEUR 535                                | kEUR 2,505                         |

New standards and interpretations which have been approved for application in the EU, but are not yet required to be applied for the financial year 2018 were not applied (additional information can be found in the consolidated financial statements for the financial year 2017).

IFRS 16 "Leases" will be applied for the first time as of 01 January 2019, whereby the new standard will primarily affect the accounting for operating leases.

The standard stipulates a single accounting model for lessees. Under this model, lessees must recognise all assets and liabilities from leases in the statement of financial position, unless the term is twelve months or less or the asset in question is a low-value asset. In these cases, the standard explicitly foresees an accounting option.

Lessors continue to distinguish between finance and operating leases for accounting purposes. The accounting model in IFRS 16 does not differ significantly from that in IAS 17 Leases. The S IMMO Group is a lessee as per IFRS 16, particularly in connection with construction rights and car leases. Right-of-use assets are to be capitalised for these leases in the future. Leasing liabilities need to be recognised in line with these right-of-use assets. The right-ofuse assets in relation to vehicle leases are depreciated over the respective useful life. In the future, right-of-use assets for construction rights as per IFRS 16.34 should be measured at fair value via property valuations in the profit and loss statement, since they meet the definition of investment property. In line with the right-ofuse assets on the assets side, leasing liabilities should be recognised on the liabilities side. The latter's ongoing accounting in future periods will result in additional interest expenses in the financing result.

For short-term leases and leases where the underlying asset is of low value, the S IMMO Group will apply the option of not recognising an asset and a corresponding liability in accordance with IFRS 16.5.

Due to the application of IFRS 16, there are not expected to be any significant changes to the accounting as a lessee for the S IMMO Group.

The specific effects are currently being evaluated; however, it is not yet possible to estimate the amount of the right-of-use assets and corresponding leasing liabilities.

#### 2.3. Reporting currency and currency translation

The Group's reporting currency is the euro. The functional currency is determined as per the criteria of IAS 21, and has been identified as being the euro for the majority of S IMMO Group's companies.

### 3. Selected notes to the consolidated interim financial statements

#### 3.1. Statement of financial position

#### 3.1.1. Investment properties

| EUR '000  | Rented properties | Properties under development and undeveloped land |
|---|-------------------|---|
| As of 01 January 2017                                   | 1,917,303         | 20,801  |
| Additions   | 90,941            | 17,168  |
| Disposals   | -1,741            | 0   |
| Other changes   | -2,148            | 0   |
| Changes in fair value (realised through profit or loss) | 128,316           | -869  |
| Reclassifications as properties held for sale           | -464,266          | 0   |
| As of 31 December 2017                                  | 1,668,405         | 37,100  |
| whereof pledged as security                             | 1,606,715         | 31,670  |
| Additions   | 87,121            | 13,544  |
| Disposals   | -8                | -341  |
| Other changes   | 0                 | 0   |
| Changes in fair value (realised through profit or loss) | 40,126            | 5,797   |
| Reclassifications as properties held for sale           | -77,710           | 0   |
| As of 30 September 2018                                 | 1,717,934         | 56,100  |
| whereof pledged as security                             | 1,671,700         | 53,400  |

Consisting of:

#### Rented properties

|          | 1 717 934  | 1 668 405  |
|----------|------------|------------|
| CEE      | 533,533    | 523,080    |
| Germany  | 837,691    | 765,855    |
| Austria  | 346,710    | 379,470    |
| EUR '000 | 30.09.2018 | 31.12.2017 |

#### Properties under development and undeveloped land

| EUR '000 | 30.09.2018 | 31.12.2017 |
|----------|------------|------------|
| Austria  | 0          | 0          |
| Germany  | 0          | 0          |
| CEE      | 56,100     | 37,100     |
|          | 56,100     | 37,100     |

Appraisals are generally obtained from independent experts once a year to measure the fair value of all investment properties. The measurement methods are the same as those used for the 2017 annual financial statements and correspond to level 3 of the IFRS 13.86 fair value hierarchy. The valuation results for the investment properties in the first three quarters of 2018 are based on internal calculation models with input parameters that have changed since the preparation of the 2017 annual financial statements but with the same valuation methods as applied for the 2017 annual financial statements or on external purchase price indication. The valuations of the first three quarters of 2018 apply to all segments.

#### 3.1.2. Owner-operated properties

Owner-operated properties are hotels operated for the S IMMO Group by international hotel chains under management agreements. Both income and expenses of hotel operations are subject to seasonal fluctuations

#### 3.1.3. Other financial assets

Other financial assets include mainly shares in the companies IMMOFINANZ AG and CA Immobilien Anlagen AG that were accounted for as available-for-sale securities according to IAS 39 until the initial application of IFRS 9. At the time of the initial application of IFRS 9 (01 January 2018), the Management Board took the decision to recognise these equity instruments at fair value through other comprehensive income. As a result, the cumulative historical gains and losses from the previous measurement at fair value were reclassified from other comprehensive income (realised through profit or loss) to other comprehensive income (not realised through profit or loss) as of 01 January 2018. In contrast to IAS 39, IFRS 9 no longer permits recycling from other comprehensive income to the income statement. In the first three quarters of the year, S IMMO acquired a package of shares in IMMOFINANZ AG over the counter, thus increasing its stake in IMMOFINANZ AG

to approximately 12%. Dividend income totalling kEUR 14,332 was realised through profit or loss in the reporting period (30 September 2017: kEUR 4,302).

#### 3.1.4. Inventories

Inventories exist to a minor extent and are measured at cost. The net realisable value of inventories does not exceed their book values.

#### 3.1.5. Cash and cash equivalents

| EUR '000      | 30.09.2018 | 31.12.2017 |
|---------------|------------|------------|
| Bank balances | 67,365     | 73,114     |
| Cash in hand  | 237        | 276        |
|               | 67,602     | 73,390     |

### 3.1.6. Assets held for sale and liabilities relating to assets held for sale

Properties are treated as "held for sale" if it is the intention of the Group's Management to dispose of them in the near future. Overall, this is currently intended for six properties in Germany and Austria.

#### Assets held for sale

| EUR '000                  | 30.09.2018 | 31.12.2017 |
|---------------------------|------------|------------|
| Rented properties         | 78,475     | 6,300      |
| Intangible assets         | 0          | 0          |
| Other plant and equipment | 0          | 0          |
| Deferred taxes            | 0          | 0          |
| Inventories               | 0          | 0          |
| Trade receivables         | 1          | 0          |
| Other financial assets    | 25         | 0          |
| Other assets              | 64         | 0          |
| Cash and cash equivalents | 36         | 0          |
|                           | 78,601     | 6,300      |

#### Liabilities relating to assets held for sale

|                       | 7,997      | 0          |
|-----------------------|------------|------------|
| Other liabilities     | 186        | 0          |
| Trade payables        | 8          | 0          |
| Income tax liability  | 13         | 0          |
| Financial liabilities | 5,550      | 0          |
| Deferred taxes        | 2,240      | 0          |
| EUR '000              | 30.09.2018 | 31.12.2017 |

#### 3.1.7. Participating certificates (subordinated)

In the second quarter of 2017, S IMMO exercised the cancellation right and cancelled all participating certificates it had issued effective from 31 December 2017. As a result, income entitlements and hidden reserves were allocated for the financial year 2017 for the last time.

The participation certificate liability determined in this way as of 31 December 2017 was approved by the Supervisory Board at the meeting on 04 April 2018. All payments have been made in accordance with the contract within one month from this date.

#### 3.1.8. Issued bonds

In February 2018, S IMMO AG issued two bonds. A bond (ISIN AT0000A1Z9D9) with a total nominal value of kEUR 100,000 divided into 200,000 shares with a nominal value of EUR 500 each and a second bond (ISIN AT0000A1Z9C1) with a total nominal value of kEUR 50,000 divided into 100,000 shares with a nominal value of EUR 500 each. As of 30 September 2018, the book values of the corresponding bond liabilities accounted for kEUR 99,223 and kEUR 49,721 respectively.

The following table shows the key data for the corporate bonds issued:

| ISIN         | Total nominal value<br>in EUR '000 | Coupon | Effective interest rate | Maturity         |
|--------------|------------------------------------|--------|-------------------------|------------------|
| AT0000A177D2 | 89,739.5                           | 4.500% | 4.66%                   | 16 June 2021     |
| AT0000A19SB5 | 100,000                            | 3.000% | 3.13%                   | 02 October 2019  |
| AT0000A1DBM5 | 33,993.5                           | 3.250% | 3.36%                   | 08 April 2025    |
| AT0000A1DWK5 | 65,000                             | 3.250% | 3.31%                   | 20 April 2027    |
| AT0000A1Z9D9 | 100,000                            | 1.750% | 1.90%                   | 06 February 2024 |
| AT0000A1Z9C1 | 50,000                             | 2.875% | 2.93%                   | 06 February 2030 |

All of the bonds are listed in the Corporates Prime segment of the Vienna Stock Exchange.

#### 3.1.9. Other financial liabilities

Other current and non-current financial liabilities, including the financial liabilities reported in liabilities relating to assets held for sale, amounted to kEUR 952,857 (31 December 2017: kEUR 799,987).

#### 3.1.10. Derivatives

The S IMMO Group currently uses swaps and caps to manage the interest rate risk in connection with property financing at variable interest rates. These derivatives were disclosed under other financial assets (30 September 2018: kEUR 1,068; 31 December 2017: kEUR 1,170) and under other financial liabilities (30 September 2018: kEUR 14,923; 31 December 2017: kEUR 17,130). The fair value measurement of derivatives is based on estimates made by external experts. There were no changes to the applied measurement methods or key input parameters compared with the 2017 annual financial statements. The measurement falls under level 2 of the IFRS 13 fair value hierarchy. CVAs/DVAs were applied for the measurement of derivatives in analogy to the methods as of 31 December 2017.

In the first nine months of 2018, this resulted in expenses of kEUR 431 (30 September 2017: expenses kEUR 161) recognised directly in equity. Overall, valuation and OCI recycling effects had a positive effect in the consolidated income statement for the first nine months of 2018 in the amount of kEUR 1,332 (30 September 2017: negative effect in the consolidated income statement of kEUR 12,682).

#### 30 September 2018

| EUR '000 | Nominal | Positive fair value | Negative<br>fair value |
|----------|---------|---------------------|------------------------|
| Swaps    | 577,581 | 475                 | -14,923                |
| Caps     | 190,000 | 593                 | 0                      |
| Total    | 767,581 | 1,068               | -14,923                |

#### 31 December 2017

| EUR '000 | Nominal | Positive fair value | Negative fair value |
|----------|---------|---------------------|---------------------|
| Swaps    | 414,035 | 322                 | -17,130             |
| Caps     | 195,000 | 848                 | 0                   |
| Total    | 609,035 | 1,170               | -17,130             |

#### 3.2. Consolidated income statement

#### 3.2.1. Rental income

Rental income by properties' type of use was as follows:

| Office      | 25,197 | 32,673 |
|-------------|--------|--------|
| Residential | 18,564 | 16,056 |
| Retail      | 29,182 | 33,643 |
| Hotel       | 3,590  | 3,672  |
|             | 76,533 | 86,044 |

The decrease in rental income is primarily due to disposals of the properties Viertel Zwei and Serdika Shopping Center with its accompanying office property in the third quarter of 2017. The reduction was partially offset by acquisitions and a positive like-for-like performance.

### 3.2.2. Operating costs and expenses from properties and hotel operations

These expenses are almost exclusively expenses related to investment properties. They consist mainly of operating costs, valuation allowances for rents receivable, maintenance expenses and commissions.

The expenses of hotel operations are made up largely of expenses for food, beverages, catering supplies, hotel rooms, licences and management fees, maintenance, operating costs, commissions, personnel expenses and advertising. Both income and expenses of hotel operations are subject to seasonal fluctuations.

The number of employees in the Group in the first three quarters of 2018 averaged 592 (30 September 2017: 570), including hotel staff. Personnel expenses for the hotels are disclosed under hotel operations.

#### 3.2.3. Gains on property disposals

A property in Berlin, Germany was sold in the first three quarters of 2018.

| EUR '000                         | 01-09/2018 | 01-09/2017 |
|----------------------------------|------------|------------|
| Income from property disposals   |            |            |
| Investment properties            | 341        | 1,741      |
| Properties held for sale         | 6,300      | 459,512    |
| Inventories                      | 0          | 0          |
|                                  | 6,641      | 461,253    |
| Book value of property disposals |            | •          |
| Investment properties            | -341       | -1,741     |
| Properties held for sale         | -6,300     | -449,169   |
| Inventories                      | 0          | 0          |
|                                  | -6,641     | -450,910   |
| Gains on property disposals      |            |            |
| Investment properties            | 0          | 0          |
| Properties held for sale         | 0          | 10,343     |
| Inventories                      | 0          | 0          |
|                                  | 0          | 10,343     |

#### 3.2.4. Results from property valuation

The Germany segment accounted for kEUR 24,732 (30 September 2017: kEUR 35,515) of the revaluation results, the Austria segment for kEUR 10,960 (30 September 2017: kEUR 24,610) and the CEE segment for kEUR 10,097 (30 September 2017: kEUR 8,095).

#### 3.2.5. Financing result

Net financing costs consisted of the following:

| EUR '000                                  | 01-09/2018 | 01–09/2017 |
|---|------------|------------|
| Financing expense                         | -25,711    | -42,527    |
| Financing income                          | 15,998     | 5,921      |
| Results from companies measured at equity | 2,283      | 355        |
|   | -7,430     | -36,251    |

#### 3.2.6. Taxes on income

| EUR '000             | 01-09/2018 | 01-09/2017 |  |  |
|----------------------|------------|------------|--|--|
| Current tax expense  | -3,428     | -12,628    |  |  |
| Deferred tax expense | -12,310    | -3,601     |  |  |
|                      | -15,738    | -16,229    |  |  |

#### 4. Operating segments

Segment reporting for S IMMO Group is based on geographical regions. The assessment and analysis of the regional structure follows the strategic direction, which differentiates between Austria, Germany and CEE. The regions are as follows:

Austria: This operating segment includes all of the Group's Austrian subsidiaries, apart from those with properties in Germany.

Germany: This operating segment includes the German subsidiaries and also subsidiaries in Denmark (deconsolidated as of 30 September 2018) and Austria holding properties in Germany.

CEE: The CEE segment includes the subsidiaries in Slovakia, the Czech Republic, Hungary, Bulgaria, Croatia and Romania.

In preparing and presenting the segment information, the same accounting and valuation policies are applied as for the consolidated financial statements.

Each division operates independently of every other division. The chief operating decision maker for the divisions is the CEO.

|                                 | Aust       | ria        | Germ       | iany       | CE         | E          | Tota       | al         |
|---------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|
| EUR '000                        | 2018       | 2017       | 2018       | 2017       | 2018       | 2017       | 2018       | 2017       |
| Rental income                   | 13,825     | 20,053     | 30,762     | 26,992     | 31,946     | 38,999     | 76,533     | 86,044     |
| Revenues from operating costs   | 3,449      | 5,282      | 9,056      | 8,252      | 12,191     | 11,855     | 24,696     | 25,389     |
| Revenues from hotel operations  | 19,213     | 14,921     | 0          | 0          | 19,132     | 17,830     | 38,345     | 32,751     |
| Total revenues                  | 36,487     | 40,256     | 39,818     | 35,244     | 63,269     | 68,684     | 139,574    | 144,184    |
| Other operating income          | 733        | 456        | 600        | 527        | 112        | 448        | 1,445      | 1,431      |
| Property operating expenses     | -5,421     | -9,385     | -18,164    | -17,180    | -15,237    | -20,636    | -38,822    | -47,200    |
| Hotel operating expenses        | -14,534    | -13,208    | 0          | 0          | -11,442    | -11,000    | -25,976    | -24,208    |
| Gross profit                    | 17,265     | 18,119     | 22,254     | 18,591     | 36,702     | 37,496     | 76,221     | 74,207     |
| Gains on property disposals     | 0          | 0          | 0          | 0          | 0          | 10,342     | 0          | 10,342     |
| Management expenses             | -7,835     | -6,839     | -4,118     | -3,732     | -1,471     | -2,656     | -13,424    | -13,227    |
| EBITDA                          | 9,430      | 11,280     | 18,136     | 14,859     | 35,231     | 45,182     | 62,797     | 71,322     |
| Depreciation and amortisation   | -3,281     | -3,579     | -138       | -75        | -2,293     | -2,900     | -5,712     | -6,553     |
| Results from property valuation | 10,960     | 24,610     | 24,732     | 35,515     | 10,097     | 8,094      | 45,789     | 68,220     |
| EBIT                            | 17,109     | 32,311     | 42,729     | 50,300     | 43,036     | 50,377     | 102,874    | 132,989    |
|                                 | 30.09.2018 | 31.12.2017 | 30.09.2018 | 31.12.2017 | 30.09.2018 | 31.12.2017 | 30.09.2018 | 31.12.2017 |
| Non-current assets              | 920,369    | 759,947    | 838,955    | 766,720    | 671,487    | 638,075    | 2,430,811  | 2,164,742  |
| Non-current liabilities         | 719,029    | 512,973    | 373,999    | 275,996    | 371,084    | 322,607    | 1,464,112  | 1,111,576  |

#### 5. Other obligations and contingent liabilities

In S IMMO Group there were a number of open legal disputes as of 30 September 2018. However, in Management's opinion, neither the individual amounts involved nor the total are material.

#### 6. Related party disclosures

S IMMO Group's related parties are as follows:

- S IMMO Group's managing bodies
- Vienna Insurance Group (until 09 April 2018)
- RPR Privatstiftung (until 21 September 2018)
- Familie Benko Privatstiftung (until 21 September 2018)
- IMMOFINANZ AG (since 21 September 2018)
- Associated companies and joint venture companies of the Group

S IMMO Group's managing bodies are as follows:

#### S IMMO AG Management Board

- Ernst Vejdovszky, Vienna (CEO)
- Friedrich Wachernig, MBA, Vienna

#### S IMMO AG Supervisory Board

- Martin Simhandl, Vienna (Chairman)
- Franz Kerber, Graz (First Deputy Chairman since 03 May 2018)
- Wilhelm Rasinger, Vienna (Second Deputy Chairman since 03 May 2018)
- Andrea Besenhofer, Vienna
- Hanna Bomba, Vienna (since 03 May 2018)
- Christian Hager, Krems
- Manfred Rapf, Vienna
- Karin Rest, MBA, Vienna (since 03 May 2018)
- Ralf Zeitlberger, Vienna (until 03 May 2018) (First Deputy Chairman until 03 May 2018)

As of 30 September 2018, there were no receivables or payables due to related parties of the S IMMO Group.

The following receivables and payables were due to Vienna Insurance Group and Erste Group as of 31 December 2017:

| EUR '000                                   | 30.09.2018 | 31.12.2017 |
|--|------------|------------|
| Other receivables                          | 0          | 3,830      |
| Bank balances                              | 0          | 60,405     |
| Receivables                                | 0          | 64,235     |
| EUR '000                                   | 30.09.2018 | 31.12.2017 |
| Non-current bank and financial liabilities | 0          | 346,095    |
| Current bank and financial liabilities     | 0          | 49,368     |
| Trade payables                             | 0          | 61         |
| Other liabilities                          | 0          | 1,224      |
| Liabilities                                | 0          | 396,748    |

There were the following expenses and incomes in connection with Vienna Insurance Group (until 09 April 2018) and accordingly Vienna Insurance Group and Erste Group (2017) in the first nine months of the year and the same period last year:

| EUR '000   | 01-09/2018 | 01-09/2017 |
|--|------------|------------|
| Management fees  | 0          | -212       |
| Bank loan interest, other financing expenses and service charges | -1,004     | -13,638    |
| Other expenses   | -244       | -973       |
| Expenses   | -1,248     | -14,823    |
| EUR '000   | 01-09/2018 | 01-09/2017 |
| Rent and operating costs   | 0          | 431        |
| Bank interest  | 0          | 150        |
| Other interest income  | 9          | 172        |
|  |            |            |

Vienna, 27 November 2018

Management Board

Ernst Vejdovszky m. p.

Friedrich Wachernig, MBA m.p.

## Financial calendar 2018/2019

27 November 2018Results for the first three quarters 201803 April 2019Annual results 2018 (press conference)27 May 2019Results for the first quarter 201904 June 2019Record date Annual General Meeting

14 June 2019 Annual General Meeting
21 June 2019 Dividend ex day
24 June 2019 Record date dividend
25 June 2019 Dividend payment day

27 August 2019 Results for the first half year 2019
26 November 2019 Results for the first three quarters 2019

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## **Imprint**

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Should the assumptions on which the forecasts are based prove to be unfounded, or should events of the kind described in the risk report occur, then the actual outcomes may differ from those currently expected. This Interim Report neither contains nor implies a recommendation either to buy or to sell shares or other financial instruments of S IMMO AG. Past events are not a reliable indicator of future developments. This Interim Report has been prepared in the German language, and only the German language version is authentic. The Interim Report in other languages is a translation of the German Report.

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