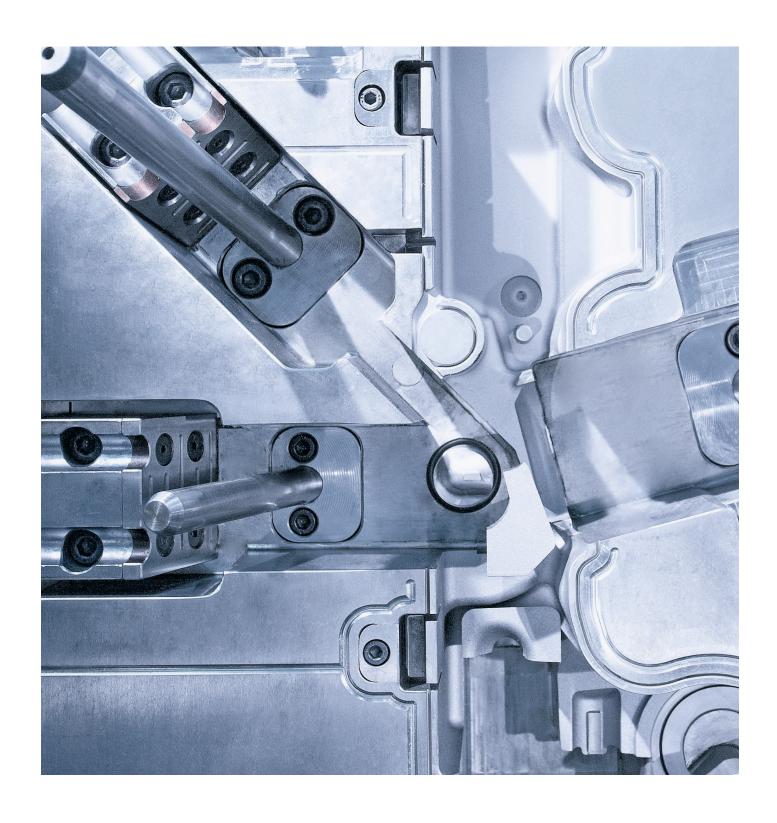
# HALF YEAR FINANCIAL REPORT 2013





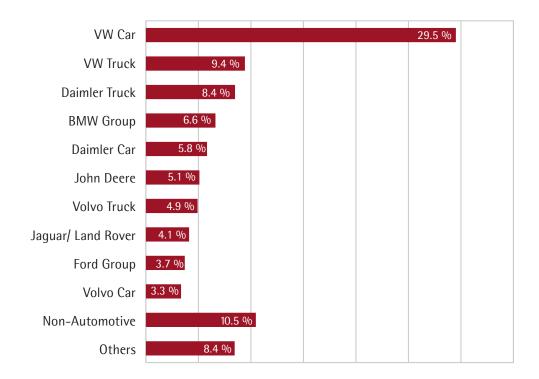
# POLYTEC GROUP KEY FIGURES 2013

EURO mill.	H1 2013	H1 2012	CHANGE
Sales	232,9	242,9	-4.1%
EBITDA <sup>1)</sup>	17.2	20.5	-16.1%
EBITDA margin	7.4%	8.4%	
EBIT 1)	9.8	13.8	-28.9%
EBIT margin	4.2%	5.7%	
Earnings after Tax	7.6	12.2	-37.5%
Earnings per share (in EUR)	0.33	0.53	-37.7%
Capital expenditures	7.2	7.7	-6.5%
Equity ratio	50.4%	47.8%	
Net Working Capital	60.0	39.2	53.1%
Capital employed	141.4	118.7	19.1%
Net financial debt (+) / cash (-)	-0.1	-14.2	
Employees - End of period (FTE)	3,549	3,561	-0.3%

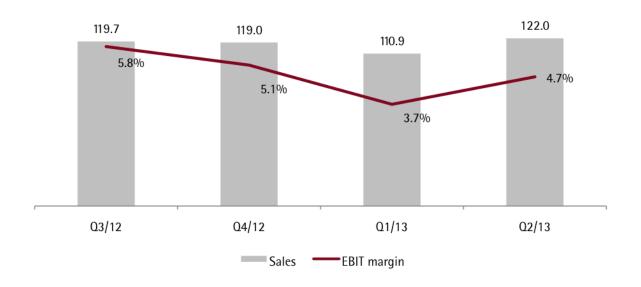
<sup>1)</sup> EBITDA and EBIT for der period H1 2012 are adjusted by the one off gain of EUR 0.6 mill. resulting from the deconsolidation from the Zaragoza plant in the first quarter 2012.

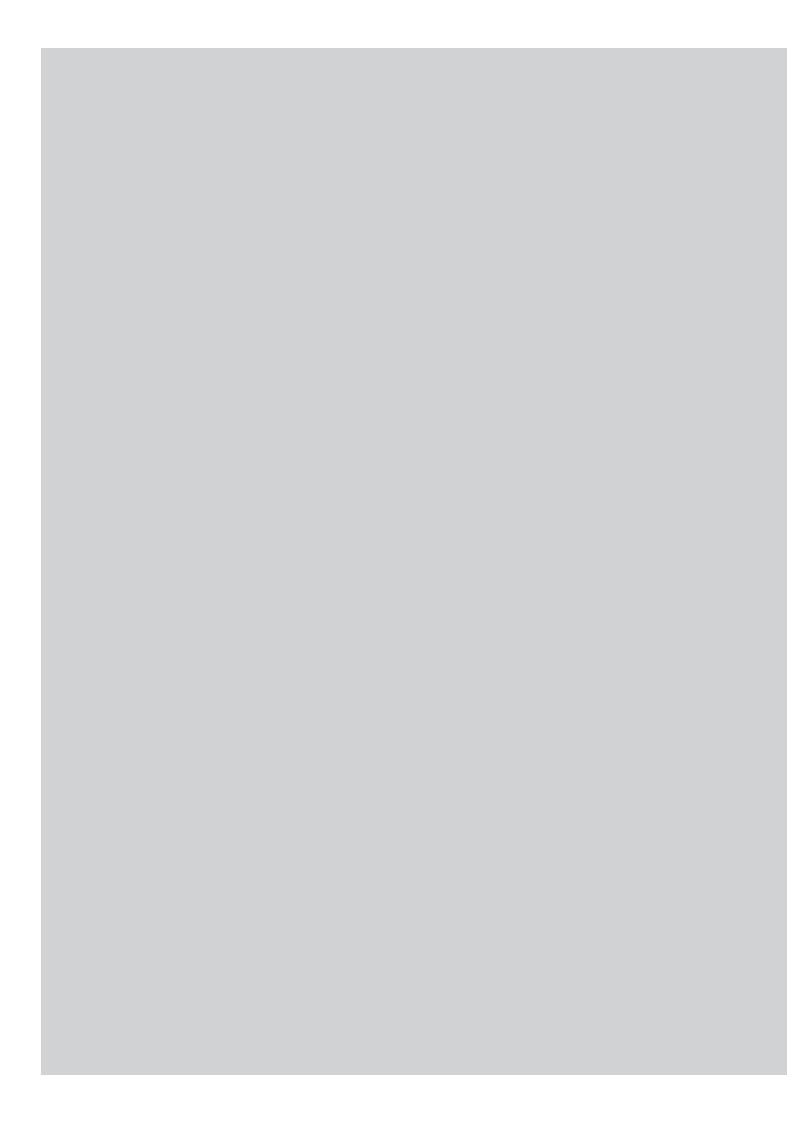
EURO mill.	Q1 2013	Q2 2013	CHANGE
Sales	110.9	122.0	10.0%
EBITDA	7.7	9.5	23.2%
EBITDA margin	7.0%	7.8%	
EBIT	4.1	5.7	39.2%
EBIT margin	3.7%	4.7%	
Earnings after Tax	2.9	4.5	53.9%
Earnings per share (in EUR)	0.13	0.20	53.8%
Capital expenditures	2.9	4.3	48.3%
Equity ratio	51.2%	50.4%	
Net Working Capital	57.8	60.0	3.8%
Capital employed	137.5	141.4	2.8%
Net financial debt (+) / cash (-)	-8.0	-0.1	
Employees - End of period (FTE)	3,523	3,549	0.7%

# **GROUP SALES BY CUSTOMERS**



# SALES & EBIT MARGIN





"We are a moving company for a moving market. But we are also deeply rooted in a tradition of values and responsibilities towards our customers, our employees as well as our business partners and shareholders."

FRIEDRICH HUEMER.
CEO POLYTEC GROUP



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POLYTEC GROUP

# **GROUP MANAGEMENT REPORT**

### **ECONOMIC FRAMEWORK CONDITIONS**

Worldwide demand for passenger cars continued its robust development in the second quarter 2013 and was noticeably stronger than in the same period of the previous year. This was mainly due to the ongoing positive market development in the United States and China. The US market expanded by just over 8% compared to the previous year. Car sales in China increased once again at a double-digit rate, despite only moderate economic dynamism.

However, new car registrations in Western Europe were still below the previous year's level, but there have been some indications of market stabilization in recent months.

The overall decline of almost 4% was significantly lower than in the first quarter. Sales in Germany decreased once again, but demand stabilized also in that market. Demand for medium and heavy-duty trucks continued to fall in many key markets in the second quarter 2013, however, the market clearly seems to have bottomed out in the meanwhile.

The Western European market was still affected by the weak economy, but the drop in demand was only of a singledigit percentage compared to the previous year. Adjusted for seasonal effects, there was actually a slight improvement in the demand situation compared to the previous quarter.

#### **GROUP RESULTS**

EURO mill.	Q2 2013	Q2 2012	CHANGE	H1 2013	H1 2012	CHANGE
Sales	122.0	119.5	2.1%	232.9	242.9	-4.1%
EBITDA 1)	9.5	8.9	6.6%	17.2	20.5	-16.1%
EBIT 1)	5.7	5.5	3.8%	9.8	13.8	-28.9%
Net income	4.5	4.6	-3.0%	7.6	12.2	-37.5%

EBITDA margin	7.8%	7.4%		7.4%	8.4%	
EBIT margin	4.7%	4.6%		4.2%	5.7%	
Earnings per share (in EUR)	0.20	0.20	0.0%	0.33	0.53	-37.7%

<sup>1)</sup> EBITDA and EBIT for der period H1 2012 are adjusted by the one off gain of EUR 0.6 mill. resulting from the deconsolidation from the Zaragoza plant in the first quarter 2012.

Due to the weak sales development of several relevant customers of the Group in the first quarter 2013, POLYTEC GROUP's total sales declined by 4.1% to EUR 232.9 million in the first half 2013 compared to the same period of the previous year.

In the second quarter 2013, however, the positive development of the automotive industry – in both the passenger car and commercial vehicle segments - led to an increase in sales by 2.1% to EUR 122.0 million compared to the second quarter 2012. Compared to the first quarter 2013, total sales rose by 10.0% thanks to a significant increase in tooling sales.

In the period under review, the non-automotive business reported a decrease in sales of EUR 4.2 million mainly attributable to the weak development of the garden furniture business and the loss of a contract as already mentioned in the interim report for the first quarter 2013.

The adjusted EBIT of the Group dropped by EUR 4.0 million to EUR 9.8 million in the first half 2013. This corresponds to an EBIT margin of 4.2%. Higher than planned operating ramp up costs connection with several injection molding projects and related material and personnel cost overruns as well as the aforementioned decline in sales in the non-automotive business had a negative impact on the group results for the first half 2013. The tax ratio of the POLYTEC GROUP amounted to 18.0% at the end of the first half 2013.

All in all, the POLYTEC GROUP reported a net result of EUR 7.6 million in the period under review, which corresponds to earnings per share of EUR 0.33 compared to EUR 0.53 in the previous year.

# **CROSS SEGEMENT DATA**

#### SALES BY MARKET SEGMENT

EURO mill.	Q2 2013	SHARE	02 2012	H1 2013	SHARE	H1 2012
Passenger cars	74.6	61.2%	73.7	142.5	61.2%	145.7
Commercial vehicles	35.1	28.8%	33.1	66.0	28.4%	68.6
Non-Automotive	12.2	10.0%	12.7	24.4	10.5%	28.6
Group	122.0	100.0%	119.5	232.9	100.0%	242.9

#### SALES BY CATEGORY

EURO mill.	Q2 2013	SHARE	02 2012	H1 2013	SHARE	H1 2012
Part sales and other sales	108.0	88.5%	111.3	209.9	90.1%	227.9
Tooling- and engineering sales	14.0	11.5%	8.2	23.0	9.9%	15.0
Group	122.0	100.0%	119.5	232.9	100.0%	242.9

#### SALES BY REGION

EURO mill.	Q2 2013	SHARE	Q2 2012	H1 2013	SHARE	H1 2012
Austria	4.1	3.4%	5.5	8.0	3.7%	9.0
Germany	75.0	61.5%	70.2	143.0	60.6%	147.3
Other EU	34.1	28.0%	34.5	64.8	28.4%	69.0
Rest of the World	8.8	7.2%	9.3	17.1	7.2%	17.6
Group	122.0	100.0%	119.5	232.9	100.0%	242.9

# **EMPLOYEES**

	END OF PERIOD			AVERAGE OF PERIOD			
	JUNE 30.13	JUNE 30.12	CHANGE	H1 2013	H1 2012	CHANGE	
Austria	546	554	-8	557	545	12	
Germany	2,264	2,239	25	2,204	2,213	-9	
Other EU	570	602	-32	723	752	-29	
Rest of the World	169	166	3	37	27	10	
Group	3,549	3,561	-12	3,521	3,536	-15	

POLYTEC GROUP's total headcount (including leased staff) showed a slight decrease in the first half 2013 compared to the same period in 2012. Business sites in the remaining EU area mainly contributed to this decrease.

The Group's leased staff increased compared to the first quarter 2013 and accounted for 7.5% of total headcount or 265 FTE at the end of June 2013.

# CAPITAL EXPENDITURES AND KEY FINANCIAL FIGURES

#### **CAPITAL EXPENDITURES**

EURO mill.	Q2 2013	Q2 2012	CHANGE	H2 2013	H2 2012	CHANGE
Capital Expenditures	4.3	3.8	13.2%	7.2	7.7	-6.5%

In the first half 2013, capital expenditures dropped by 6.5% to EUR 7.2 million. Additions to fixed assets increased by 19.2% to EUR 9.3 million.

#### **KEY FINANCIAL FIGURES**

	JUNE 30.2013	DECEMBER 31.2012	CHANGE
Equity ratio	50.4%	50.8%	
Net working capial (in EUR mill.)	60.1	47.7	26.0%
Net working capital in % of sales	12.7%	9.9%	
Net debt (+) /- cash (-) (in EUR mill.)	0.1	14.5	
Net debt (+) /- cash (-) to EBITDA	n/a	n/a	
Gearing	0.00	-0.11	
Capital Employeed (EUR mill.)	141.5	128.1	10.5%

In the period under review, POLYTEC GROUP's shareholders' equity decreased by 1.9% to EUR 131.1 million compared to the balance sheet date as of December 31, 2012. At the end of the first half 2013, the equity ratio amounted to 50.4% (H1 2012: 47.8 %). Dividend payments of EUR 0.35 per share totaling EUR 7.7 million in the second quarter 2013 led to a reduction in equity.

Moreover, POLYTEC Holding AG acquired a 20% minority stake in POLYTEC FOHA INC. and POLYTEC FOHA Corp. respectively. POLYTEC Holding AG already held an 80% stake in both companies, which were also included in the Group's consolidated financial statements. This acquisition led to a reduction of non-controlling interests of EUR 0.4 million. In the second quarter 2013, EUR 0.1 million were spent to buy-back 21,500 treasury shares.

Furthermore, it should be noted that the equity ratio showed for the 2012 business year had to be reduced from its original value of 51.4% to 50.8% due to the changes made in the accounting and evaluation methods in connection with the retrospective application of the revised IAS 19 standard to comparative periods (corridor method - see explanation in the Selected Explanatory Notes).

Taking into consideration the result for the period, this led to a slight decline in the equity ratio by 0.4 percentage points to 50.4% compared to the balance sheet date.

The balance sheet total remained almost unchanged at EUR 260.0 million compared to the balance sheet date as of December 31, 2012.

The increase in net working capital by EUR 12.4 million in the period under review compared to the balance sheet date as of December 31, 2012 is mainly attributable to the increase in receivables from construction contracts in connection with the rising number of injection molding projects.

Financial assets declined by roughly 14.5 million to EUR 0.1 million in the period under review compared to the balance sheet date as of December 31, 2012.

This decline in financial assets is mainly attributable to the significant increase in receivables from construction contracts mentioned above, the repayment of group loans as well as to the company's capital expenditures, which amounted to EUR 7.2 million in the first half 2013, and to dividend payments totaling EUR 7.7 million.

#### **OUTLOOK**

With regard to the further course of business in 2013, the Management of POLYTEC Holding expects a stable development. Sales and earnings in the second half of 2013 are expected to match the level of the first half-year.

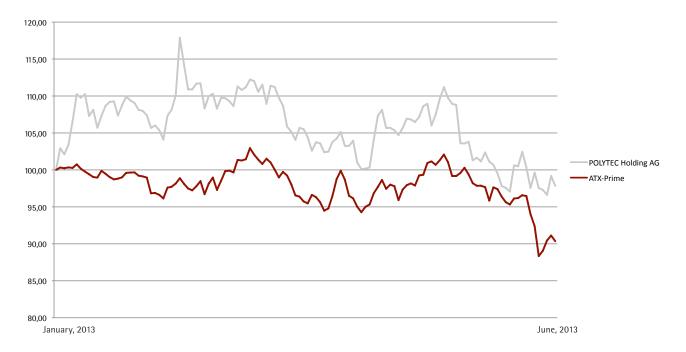
The lower expectation is a result of the sales decline within the Non-Automotive business and its impact on earnings as well as higher than planned ramp up costs in connection with several injection molding projects.

# POLYTEC GROUP

# SHARE AND INVESTOR RELATIONS

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# POLYTEC SHARE PRICE PERFORMANCE



# TRADING VOLUME

In the first half 2013, average trading volume (double counting) of POLYTEC shares amounted to 60,313 shares per day. Compared to the same period of the previous year, this corresponds to a decline of roughly 7%.

Over the counter revenues (OTC) in the first 5 months accounted for 21.9% of total trading turnover (H1 2012: 18.9%).

# **KEY SHARE FIGURES**

	UNIT	H1 2013	CHANGE	H1 2012	H1 2011
Share price as of end of the period	EUR	6.02	0.0%	6.02	7.60
Share price high	EUR	7.25	-2.8%	7.46	8.59
Share price low	EUR	5.94	5.5%	5.63	4.27
Market capitalization	Mill. EUR	134.4	0.0%	134.4	169.7
Earnings per share	EUR	0.33	-37.7%	0.53	1.14
Number of shares issued	Piece	22,329,585		22,329,585	22,329,585
Number of shares in circulation	Piece	22,050,044		22,329,585	22,329,585
Treasury shares	Piece	279,541		-	-

# SHARE BUYBACKS

On August 8, 2012 the Board of Directors of POLYTEC Holding AG announced its intention to exercise the authorization granted by the 12th Annual General Meeting and to start buying back own shares beginning with August 14, 2012.

Until June 30, 2013 a total of 279,541 own shares were bought back at an average price of EUR 5.45, which corresponds to a proportion of POLYTEC Holding AG share capital of 1.25%.

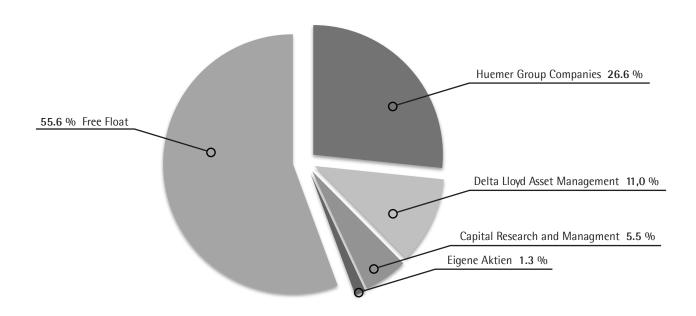
A more detailed description of the share buybacks carried out to date can be found under Investor Relations at www.polytec-group.com.



# SHAREHOLDER STRUCTURE

As of June 30, 2013 POLYTEC Holding AG's share capital amounted to EUR 22.3 million and was divided into 22,329,585 bearer shares with a nominal value of EUR 1.00 each.

In the period under review, no notifications of voting rights pursuant to Sec. 91 of the Austrian Stock Exchange Act were received by POLYTEC Holding AG.



# INFORMATION ABOUT POLYTEC SHARE

ISIN	AT00000A00XX9
Ticker symbol	
Vienna Stock Exchange	PYT
Bloomberg	PYT.AV
Reuters	POLV.VI
Stock exchange:	Vienna Stock Exchange, Prime Market
Type of shares	no par value ordinary bearer shares
Number of shares issued	22,329,585
Authorized capital	EUR 9 million
Other stock exchanges	none
Indices	ATX Prime, WBI

# POLYTEC GROUP

# INTERIM CONSOLITATED FINANCIAL STATEMENT ACCORDING TO IAS 34

# CONSOLITATED INCOME STATEMENT

in TEUR	Q2 2013	Q2 2012	H1 2013	H1 2012
Net Sales	122,020	119,486	232,909	242,941
Other operating income	1,497	1,437	3,028	3,521
Changes in inventory of finished and unfinished goods	-2,065	-1,110	-588	-798
Own work capitalised	623	450	1,383	640
Expenses for materials and services received	-60,390	-59,220	-117,315	-121,792
Personnel expenses	-38,046	-38,221	-75,304	-75,947
Other operating expenses	-14,150	-13,932	-26,892	-28,053
Deconsolidation gain	0	0	0	616
Earnings before interest, taxes, depreciation and amortisation (EBITDA)	9,490	8,890	17,221	21,128
Depreciation	-3,783	-3,389	-7,402	-6,762
Earnings before interest, taxes, depreciation and amorisation of goodwill (EBITA)	5,707	5,500	9,819	14,366
Amorisation of goodwill	0	0	0	0
Earnings before interest and taxes (EBIT)	5,707	5,500	9,819	14,366
Income from associated companies	0	132	24	132
Financial expenses	-255	-212	-541	-397
Other financial results	0	73	0	118
Financial result	-255	-7	-517	-147
Earnings before tax	5,452	5,494	9,302	14,219
Taxes on income	-988	-927	-1,677	-2,034
Profit after tax	4,464	4,567	7,624	12,185
Thereof result of non controlling interests	-121	-124	-335	-319
Thereof result of the parent company	4,343	4,443	7,290	11,867
Earnings per share	0.20	0.20	0.33	0.53

# CONSOLITATED STATEMENT OF COMPREHENSIVE INCOME

1.1 - 30.6.2013 (in TEUR)	GROUP	NON CONTROLLING INTERESTS	TOTAL
Profit after tax	7,290	335	7,624
Currency translation	-558	-25	-583
Total comprehensive income	6,731	310	7,042

1.1 - 30.6.2012 (in TEUR)	GROUP	NON CONTROLLING INTERESTS	TOTAL
Profit after tax	11,867	319	12,185
Currency translation	458	-108	350
Total comprehensive income	12,325	210	12,535

# CONSOLITATED BALANCE SHEET

ASSETS (in TEUR)	JUNE 30, 2013	DECEMBER 31, 2012
NON CURRENT ASSETS		
Intangible assets	643	656
Goodwill	19,180	19,180
Tangible assets	61,324	60,146
Investments in affiliated companies	435	435
Investments in associated companies	31	31
Other finacial assets	598	598
Trade accounts receivable and other receivables and assets	254	351
Interest bearing receivables	0	11,579
Deferred tax assets	11,453	9,487
Deterred tax assets	91,851	102,463
	31,031	102,400
CURRENT ASSETS		
Inventories	39,853	39,479
Trade accounts receivable and other receivables and assets	58,594	54,65
Receivables from construction contracts	37,047	25,76
Interest bearing receivables	11,820	
Cash and cash equivalents	20,853	37,94
1	168,167	157,83
	260,017	260,30
IABILITES (in TEUR)	JUNE 30, 2013	DECEMBER 31, 201
SHAREHOLDERS EQUITY		
Share capital	22,330	22,33
Capital reserves	37,563	37,56
Treasury shares	-1,524	-1,39
Non controlling interests	5,172	5,24
Retained earnings	67,561	68,54
	131,103	132,29
LONG-TERM LIABILITIES		
Interest-bearing liabilities	10,596	12,45
Provision for deferred taxes	367	12,43
Long-term provisions for personnel		
	20,495	20,25
Other long-term liabilities	31.458	33.37
SHORT-TERM LIABILITIES		
Trade accounts payable	32,177	34,67
Liabilities from construction contracts	2,721	3,01
Short-term interest-bearing liabilities	14,584	14,52
Short-term portion of long-term loans	7,424	7,98
Liabilities on income taxes	3,259	2,62
Short-term provisions	21,089	19,74
Other short-term liabilities	16,203	12,07
Other short-term liabilities	16,203 <b>97,457</b>	12,072 <b>94,63</b> 4

# CONSOLITATED CASH FLOW STATEMENT

	in TEUR	H1 2013	H1 2012
	Earnings before tax	9,302	14,219
-	Income taxes	-1,167	-1,993
+(-)	Depreciation (appreciation) of fixed assets	7,402	6,762
+(-)	Non cash income from deconsolidation	0	-616
+(-)	Other non-cash expenses/ income	244	260
=	Consolidated financial Cash flow	15,780	18,632
+(-)	Changes in net working capital	-12,881	-12,209
=	Cash flow from operating activities	2,899	6,423
+(-)	Cash flow from investing activities	-6,747	-3,557
+(-)	Cash flow from financing activities	-13,240	-5,803
=	Changes in cash and cash equivalents	-17,088	-2,938
+	Opening balance of cash and cash equivalents	37,941	43,222
=	Closing balance of cash and cash equivalents	20,853	40,285

# CONSOLITATED STATEMENT OF CHANGES IN EQUITY

in TEUR	SHARE CAPITAL	CAPITAL RESERVES	TREASURY SHARES	RETAINED EARNINGS	EQUITY ATTRIBUTABLE TO SHAREHOLDERS OF THE PARENT	NON CONTROLLING INTERESTS	TOTAL
Balance as of January 1, 2013	22,330	37,563	-1,396	68,547	127,045	5,249	132,293
Total comprehensive income	0	0	0	6,731	6,731	310	7,042
Acquisition of non controlling interest	0	0	0	7	7	-386	-379
Dividend	0	0	0	-7,725	-7,725	0	-7,725
Treasury shares	0	0	-128	0	-128	0	-128
Balance as of June 30, 2013	22,330	37,563	-1,524	67,561	125,930	5,172	131,103

in TEUR	SHARE CAPITAL	CAPITAL RESERVES	TREASURY SHARES	RETAINED EARNINGS	EQUITY ATTRIBUTABLE TO SHAREHOLDERS OF THE PARENT	NON CONTROLLING INTERESTS	TOTAL
Balance as of January 1, 2013 1)	22,330	37,563	0	55,485	115,378	4,782	120,160
Total comprehensive income	0	0	0	12,325	12,325	210	12,535
Dividend	0	0	0	-7,815	-7,815	0	-7,815
Balance as of June 30, 2013	22,330	37,563	0	59,995	119,888	4,992	124,880

<sup>1)</sup> adjusted comparison figures

# SELECTED EXPLANATORY NOTES

#### **GENERAL INFORMATION**

POLYTEC Holding AG (listed in the Commercial Registry of the City of Linz under the number FN 197646 g) is an Austrian holding company, which together with its subsidiaries is mainly operating in the automotive and plastics industry.

#### ACCOUNTING AND EVALUATION METHODS

This interim report as of June 30, 2013 was compiled pursuant to the legal provisions of International Financial Reporting Standards (IFRS), and more specifically, in conformity with IAS 34 (interim reports). The same accounting and evaluation methods adopted on December 31, 2012 were applied to this report with the exception of the changes explained below. This interim report does not include all information and data contained in the consolidated financial statements as of December 31, 2012 of POLYTEC Holding AG. Please refer to the consolidated financial statements for more information.

#### CHANGES IN ACCOUNTING AND EVALUATION METHODS

The application of the revised IAS 19 standard is mandatory for financial years commencing on January 1, 2013. Pursuant to IAS 19 (revised), actuarial gains and losses can no longer be accounted for using the so-called corridor method. All actuarial gains and losses have now to be fully recognized in other comprehensive income in the period, in which they occur. In accordance with IAS 8, a retrospective application of this standard is envisaged. For comparative periods, the following adjustments were made:

ASSETS (in TEUR)	JANUARY 1, 2012	DECEMBER 31, 2012
Deferred tax assets	49	536

LIABILITIES (in TEUR)	JANUARY 1, 2012	DECEMBER 31, 2012
EQUITY		
retained earnings	-169	-1.329
LONG-TERM LIABILITIES		
Long-term provisions for personnel	218	1.865
Total	49	536

#### **BASIS OF CONSOLIDATION**

The consolidated financial statements include all relevant domestic and foreign companies, of which POLYTEC Holding AG directly or indirectly holds the majority of voting rights. Compared to December 31, 2012 the basis of consolidation has remained unchanged. Based on a purchasing agreement dated June 27, 2013 POLYTEC Holding AG acquired a 20% stake in POLYTEC FOHA Inc. and POLYTEC FOHA Corp. respectively with effective date January 1, 2013. POLYTEC Holding AG already held an 80% stake in both companies, which were also included in the Group's consolidated financial statements. This acquisition led to a reduction of non-controlling interests of TEUR 386.

#### **FIXED ASSETS**

In the period under review between January 1 and June 30, 2013 POLYTEC GROUP acquired fixed assets with a total value of TEUR 9,277. In the same period, fixed assets with a book value of TEUR 534 were sold.

#### **EQUITY**

At the Annual General Meeting held on May 22, 2013 a resolution was passed to pay out dividends totaling TEUR 7,725 (previous year: TEUR 7,815), which were distributed on May 31, 2013. This corresponds to a dividend of EUR 0.35 per share (previous year: EUR 0.35).

The number of share in circulation developed as follows:

	SHARES	TREASURY SHARES	SHARES IN CIRCULATION
Dec. 31,2011	22.329.585	0	22.329.585
Purchase of treasury shares	0	-258.041	-258.041
Dec. 31, 2012	22.329.585	-258.041	22.071.544
Purchase of treasury shares	0	-21.500	-21.500
June 30, 2013	22.329.585	-279.541	22.050.044

#### **RELATED PARTIES**

With regard to business transactions with related parties, no relevant changes were reported compared to December 31, 2012. Please refer to the explanations in the consolidated financial statements of the POLYTEC Holding AG as of December 31, 2012 for more information.

#### **BUSINESS SEASONALITY**

The quarterly reporting of POLYTEC GROUP's sales throughout one financial year strictly correlates to the car manufacturing operations of the Group's customers. For this reason, quarters in which customers normally close for works holidays generally have lower rates of sales turnover than quarters without such effects. In addition to this, sales from one quarter can also be influenced by the billing of large tool or development projects.

# DECLARATION BY THE LEGAL REPRESENTATIVES

The Board of Directors declares that the present condensed interim report and the Group Management Report for the first half year 2012, which were prepared in accordance with the applying International Financial Reporting Standards (IFRS) provide a true and fair view of the asset, financial and earnings situation of the

POLYTEC GROUP with regard to the main events of the first six months of the business year under review and their impact on the condensed financial statements for the first half year.

This interim report has not been subject to an audit or a review.

Hörsching, August 7, 2013

Friedrich Huemer

Peter Haidenek Chairman Member

Alfred Kollros Member

