

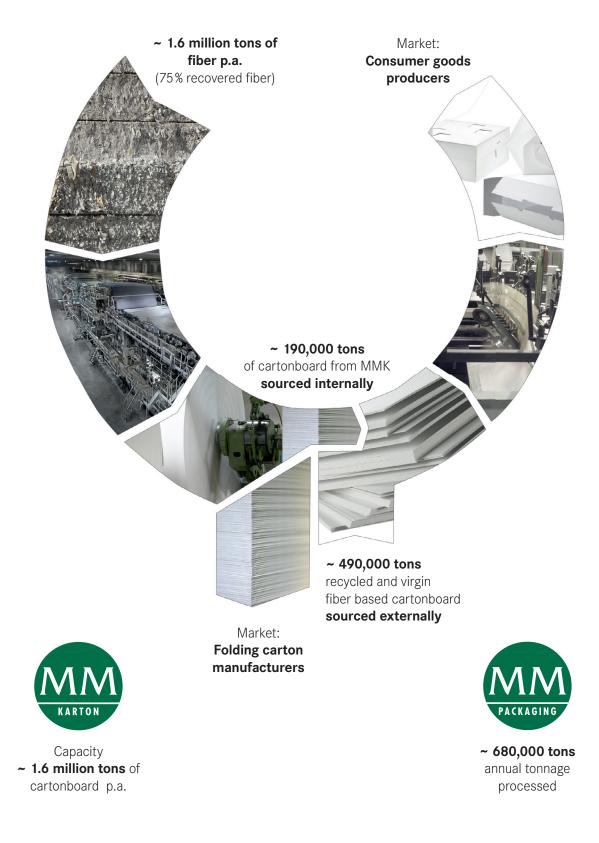
# 2011 Annual Report

## The Mayr-Melnhof Group Overview

consolidated (in millions of EUR)	2011	2010	+/-
Consolidated sales	1,959.6	1,778.9	+10.2 %
EBITDA	251.8	236.5	+6.5 %
Operating profit	170.9	162.3	+5.3 %
Profit before tax	161.8	151.7	+ 6.7 %
Profit for the year	118.7	110.4	+ 7.5 %
Cash earnings	195.2	187.7	+ 4.0 %
Return on equity	11 <b>.9</b> %	11.3 %	
Operating margin	<b>8.7</b> %	9.1 %	
Return on capital employed	18.6 %	18.9 %	
Total equity	1,005.9	983.1	
Total assets	1,566.6	1,520.9	
Capital expenditures	125.2	86.6	
Depreciation and amortization	84.2	81.8	
Employees	8,882	8,679	
Earnings per share (in EUR)	5.91	5.39	
Dividend per share (in EUR)	<b>2.10</b> <sup>1)</sup>	1.95	

<sup>1)</sup> proposed

# The Mayr-Melnhof Group $Business\ Structure$



# Overview

### Sales / Operating Margin

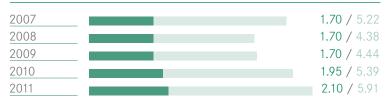
2007				1,737 / <b>9.8 %</b>
2008				1,731 / <b>7.9 %</b>
2009				1,602 / <b>9.4 %</b>
2010				1,779 / <b>9.1 %</b>
2011				1,960 / <b>8.7 %</b>
	0 %	7 %	14	%

Sales (in millions of EUR) Operating margin (in %)

#### Cash earnings (in millions of EUR)

2007	207
2008	176
2009	185
2010	188
2011	195

### Dividend per share / Earnings per share (in EUR)



Dividend per share Earnings per share

### Sales by destination 2011 (in %)



"Responsibility determines our activities"

# Sustainability

We Think in Generations



# Internationality

Four Continents – One Team







Reliability

Innovation and On-going Optimization to Maximize Customer Benefit



# Top Quality

a

Our Ambition: To Always Be "Best in Business"

# Solid Growth

Targeted Investment into High Performance Technology and Increasing Global Presence





Andreas Blaschke Member of the Management Board Wilhelm Hörmanseder Chairman and CEO

# Long-Term View

Round 100 Years of Industry Know-how Combined in the Management Board

449

Franz Rappold Member of the Management Board Oliver Schumy Member of the Management Board and CFO

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## Foreword

### Dear Shareholders,

With great pleasure I present you this report on the business year 2011, showing again a stable development of your Company. Both Group sales and the consolidated profit outperformed the former peak values. We achieved this despite the fact that the economic framework conditions were characterized by the growing challenges of the debt crisis and drastic raw material price increases.

Following the bullish beginning of the year, the folding carton business lost some of its dynamics, as the customers started consuming their stocks and planning more carefully. The direct consequence was a clearly higher competition intensity. At the same time, after an uptrend in the demand, cartonboard production experienced a significant decline in incoming orders, starting from the middle of the year, so that temporary machine downtime was necessary.

Therefore, throughout the period, both segments faced the challenge of compensating the considerable increases in raw material prices by employing a high degree of price discipline and by mastering drastic capacity utilization fluctuations in order to exceed the last year's result in both divisions.

The sustainable yield of the business model together with a good positioning and site selection of your Company generate an attractive return on capital employed close to 19 %. Total equity to total assets amounting to 64.2 % creates the right robustness for the future. In 2011, cash earnings of almost EUR 200 million were achieved. Approximately EUR 125 million thereof were used to expand our technology and cost leadership and invested in our growing presence on interesting future markets. The majority participations in the folding carton sites in Russia, Turkey and Jordan were upgraded future-oriented and we took a first step in the Far East by acquiring a cartonboard trading and folding carton company in Malaysia.

The expenses and efforts invested in research and development were further raised in 2011 and significant progress was achieved in product development.

With about 8,900 employees on four continents now, we are growing into an increasingly global dimension. Our training platform, the MM-Academy, as well as our employee development initiatives make sure that we can be "best in business" – not only today, but also to have the people within MM available in time to successfully carry the Group into the future. On behalf of the entire Management Board, I would like to thank all employees for their performance and high degree of motivation in the business year 2011, making it once again a very successful year for the Group.

We would like to thank you, dear Shareholders, for the trust you have placed in your Company and the Group management, many of you for a long time now.

Due to the positive development of results, we pursue our dividend policy and distribute one third of the annual profit. Thus, the Management Board will propose a dividend increase from EUR 1.95 to EUR 2.10 per share.

The new business year 2012 started several weeks ago. So far, no clear indicators have become evident. However, we still aim at continuing our growth trend in a risk-sensitive manner. Defending our market share and profitability despite economic turmoil is a top priority.

We have the resources, the know-how and we know the way.

Stay with us!

Wilhelm Hörmanseder Chairman of the Management Board

February 29, 2012

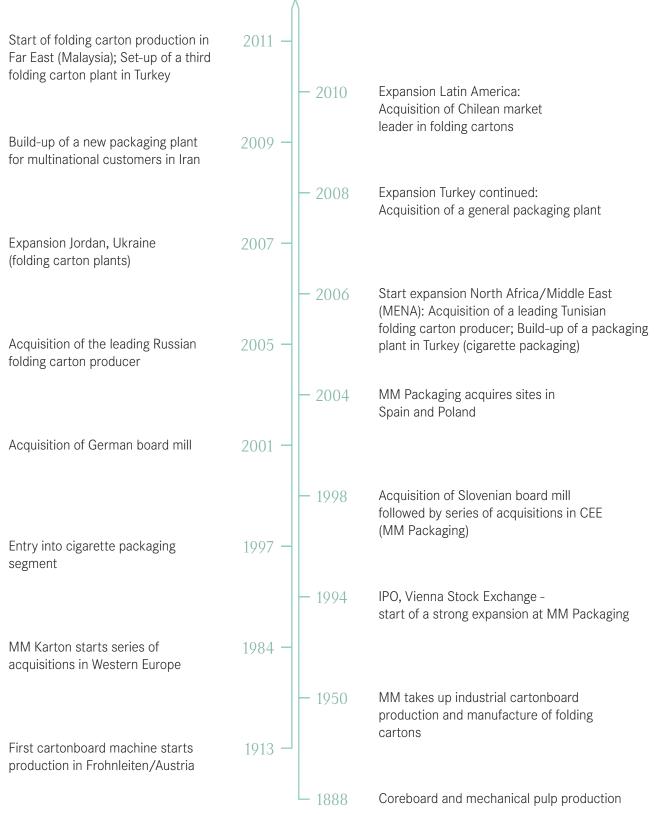


MM Karton, 7 millsMM Packaging, 32 plants

д<sub>и</sub>,

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# Company History – Outline



## **Corporate** Profile

### Market Position

The MM Group is the largest producer of coated recycled cartonboard worldwide with a growing position in virgin fiber-based board and the leading European producer of folding cartons with an increasing presence outside of Europe. Cartonboard is the primary raw material in the production of folding cartons. Folding cartons are the most important and sustainable packaging material for consumer goods. The two divisions of the Group, MM Karton and MM Packaging, are managed as independent profit centers. Transactions within the Group are carried out at arm's-length conditions.

#### Market

Cartonboard and folding cartons are mainly used as packaging for convenience goods. Therefore, demand is essentially determined by private consumption and general economic trends. Supply and demand are balanced out through capacity utilization. Europe constitutes the main market of the Group. Cartonboard products are exported to approximately hundred countries worldwide.

#### Geographic Positioning

While cartonboard can be distributed across large distances worldwide in a competitive manner, the delivery radius in the folding carton business is mainly regional. Therefore, the Group's folding carton plants are always located close to their customers within a wide network unique in the industry, extending from Europe, the Middle East, North Africa to Latin America and Asia. In contrast, the cartonboard mills are mainly located in Central Europe, with a focus on Germany and Austria.

#### Strategy

MM has a long-term perspective and pursues sustainable, profitable growth in the core businesses cartonboard and folding cartons. By employing economies of scale with high performance technologies and by establishing best practice, the long-term goal is the protection of the Group's competitiveness on the basis of cost, competence and innovation leadership. Growth is effected depending on the maturity of the markets through acquisitions, construction of new sites or enhanced market penetration.

### Customers

MM Karton's customers are folding carton producers, whereas the major part of the business volume (about 88 %) is transacted outside of the Group. MM Packaging supplies multinational manufacturers of consumer goods and regional customers with packaging material. The sales areas with the highest turnover are food, cigarettes and detergents. Each of the Group's two divisions serves more than thousand customers.

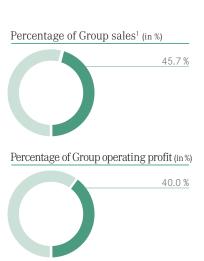
### Financial Goals

Our goal is a return on capital employed of 20 %. In the long term, one third of the Group's profit is to be paid out as a dividend. Investments should not exceed 50 % of the generated cash earnings. Since April 21, 1994, the Mayr-Melnhof shares have been listed on the Vienna Stock Exchange and in the ATX. The MM Group only issued common shares, each bearing one vote. About 59 % of the shares are family-owned and held within a syndicate, the rest is constituted of wide-spread shareholdings, mostly held by international institutional investors.

# MM Karton

(in millions of EUR)	2011	2010	+/-
Sales	947.2	879.7	+7.7 %
EBITDA	103.9	94.0	+10.5 %
Operating profit	68.4	65.1	+5.1 %
Cash earnings	80.8	77.5	+4.3 %
EBITDA margin (%)	11.0 %	10.7 %	
Operating margin (%)	7.2 %	7.4 %	
Cash earnings margin (%)	8.5 %	8.8 %	
Return on capital employed (%)	21.9 %	19.9 %	
Capital expenditures	72.7	31.4	
Depreciation and amortization	34.5	35.1	
Employees	2,359	2,283	

	2011	2010	+/-
Tonnage sold (in thousands of tons)	1,511	1,564	-3.4 %
Tonnage produced (in thousands of tons)	1,491	1,579	-5.6 %
Recycled fiber based board	1,259	1,335	
Virgin fiber based board	232	244	
Capacity utilization (%)	93 %	98 %	



#### Sales by destination<sup>1</sup> (in %)

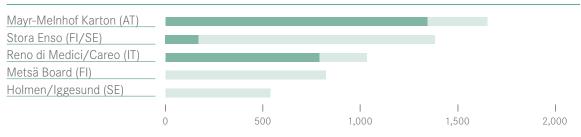


'including interdivisional sales

#### Tonnage produced by MM Karton (in thousands of tons)

2007	 1,463 / 219
2008	1,315 / 212
2009	1,285 / 214
2010	1,335 / 244
2011	1,259 / 232

#### Leading European producers of coated board (capacity in thousands of tons)



Source: MM; excl. GK, LPB(Stora Enso) and CNK from USA

Recycled fiber based board Virgin fiber based board

# MM Packaging

(in millions of EUR)	2011	2010	+/-
Sales	1,124.9	1,020.7	+10.2 %
EBITDA	148.0	142.5	+3.9 %
Operating profit	102.5	97.2	+5.5 %
Cash earnings	114.3	110.1	+3.8 %
EBITDA margin (%)	13.2 %	14.0 %	
Operating margin (%)	9.1 %	9.5 %	
Cash earnings margin (%)	10.2 %	10.8 %	
Return on capital employed (%)	16.8 %	18.3 %	
Capital expenditures	52.5	55.2	
Depreciation and amortization	49.7	46.7	
Employees	6,523	6,396	
	2011	2010	+/-
Tonnage processed (in thousands of tons)	680	675	+0.7 %



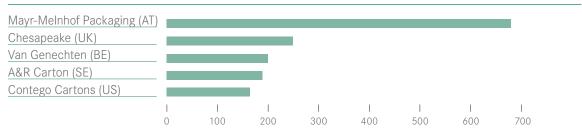
Other: 1.0 %

<sup>1</sup>including interdivisional sales

Tonnage processed by MM Packaging (in thousands of tons)

2007	653
2008	652
2009	630
2010	675
2011	680

#### Leading European folding carton producers (tonnage processed in thousands of tons)



Source: MM

## Management Report

## 1. POSITIONING OF THE MAYR-MELNHOF GROUP AND THE DIVISIONS

#### GROUP

The core business activity of the Mayr-Melnhof Group comprises the production and sale of cartonboard and folding cartons. MM Karton is the world's largest producer of coated recycled cartonboard with a growing position in virgin fiber based cartonboard. MM Packaging is the leading European producer of folding cartons, increasingly extending its market exposure outside of Europe. Cartonboard is the most important raw material for folding carton production, and folding cartons are the most important packaging material for consumer goods. Both core business divisions are managed as individual profit centers within the Group. Transactions between the two divisions are carried out at arm's length conditions. The deployment of resources focuses on these two divisions.

The Mayr-Melnhof Group has a long-term orientation and pursues sustainable, profitable growth in the core business areas. By employing economies of scale with high-performance technologies and by establishing best practice in the entire Group and continuing investment in our human resources and plants, the objective is the sustainable protection of the Group's competitiveness on the basis of cost, competence and innovation leadership.

Based on our leading market position in Europe, we have expanded our growth trend globally. The focus is on the expansion in markets with attractive growth potential. Also, we aim for market leadership in the countries and regions in which the Group operates. Growth is effected according to the degree of maturity of the markets by acquisitions, new construction or enhanced market penetration.

#### MAYR-MELNHOF KARTON

MM Karton is the European market leader in cartonboard production with an annual capacity of more than 1.6 million tons. Approximately 85 % thereof are directed to the production of recycled cartonboard, the remaining part to an increasing volume of virgin fiber based cartonboard. Through continual further development of the cartonboard grades, the broad product program of MM Karton covers a large number of markets with different requirements.

Ongoing reduction of the unit costs and product optimization are decisive for long-term competitive strength. To this end, MM Karton focuses its production on high performance machines and invests in state-of-the-art technology.

As of year-end 2011, the division had nine cartonboard machines at seven sites in four European countries: Austria, Germany, the Netherlands and Slovenia. MM Karton's standard cartonboard products are characterized by high quality, reliability, application security and convincing environmental compatibility, complemented by a multitude of innovative, customized solutions and an attractive range of services.

Cartonboard is primarily used as raw material for the production of folding cartons for the consumer goods industry. MM Karton's customers are mainly printing companies in the highly fragmented folding carton industry.

Building on our competitive cost basis, we can sell our cartonboard products in more than hundred countries with our far reaching delivery radius. Our main sales market is Europe, where MM Karton has been the market leader for roughly two decades now. This position is owing to the acquisition of competitors and the consistent focus on production and investment in our high performance cartonboard machines. Low efficiency machines have been taken off the market and decommissioned permanently.

Our sales organization is active in all significant European sales regions and countries with its own distribution companies. The export outside of Europe is mostly effected via external vendors.

Cartonboard production is a raw material and energy intensive process. Strategically, for MM Karton, fibers, in particular recovered paper and groundwood pulp, are the most important input factors in addition to energy, chemicals and logistics. Recovered paper is offered and bought mostly on the spot market in a broad quality range. Furthermore, opportunities of long-term purchase agreements with municipalities and waste-management companies are used. Due to high and still increasing recycling quotas in Europe, we currently expect that the continuous supply of our cartonboard plants is secured in the future as well.

The most important competitive product for cartonboard is plastic, which is very dependent on the crude oil price and a considerably broader specialization range.

Unlike other products in the paper industry, cartonboard is distinguished by a very customerspecific production with a great variety of grades and individual formats as well as by high logistics requirements for delivery to the customer. That is why European folding carton producers are mainly supplied from Europe, and the trade between continents has played a rather secondary role so far. According to our estimates, the worldwide cartonboard capacities of approximately 45 million tons per year comprise around 35 million tons of packaging cartonboard and approximately 10 million tons of other cartonboard products (e.g. liquid packaging board and plasterboard). The development of the cartonboard demand is in close correlation with private consumption and the development of the economy as a whole. As a result, markets in Asia and Latin America showed the most dynamic growth rates in consumption and new capacities.

The concentration of the cartonboard industry has progressed far, in particular in the USA and Europe. Approximately 70 % of the European cartonboard capacities are currently attributable to the five largest providers. Despite the fact that no new cartonboard machine has been installed for more than two decades, but due to ongoing technological capacity expansions ("creeping capacity increase"), there is intense competition among the market players.

#### MAYR-MELNHOF PACKAGING

Business operations of MM Packaging focus on packaging for consumer goods made of cartonboard for convenience goods. The division processes around 680,000 tons of recycled and virgin fiber based cartonboard as well as paper every year, making it the leading European folding carton producer and one of the largest ones worldwide. MM Packaging produces approximately 56 billion packaging units per year on four continents.

At the end of 2011, the division contained 32 production sites in 15 countries in Europe, the Middle East/North Africa, Latin America and the Far East. With such a comprehensive network, we are geographically close to both our multinational and regional customers.

The main focus of sales is on packaging for food, cigarettes, confectionery, detergents and sanitary products. In order to meet the respective product and market specifications, MM Packaging's production is based on a broad technological basis, including all conventional state-of-the-art preprint, printing and finishing technologies. The widely spread network of sites and the high degree of standardization offers supply safety to our customers by employing suitable back-up capacities.

The production process of folding carton manufacture is a multi-step process and, simply put, is divided into the following steps: cartonboard is printed, cut, glued, finished by a variety of processes and finally delivered to the customer's packaging system in order to be filled with consumer goods. The main raw material cartonboard is purchased at market conditions, both regarding recycled and virgin fiber based cartonboard, pursuant to the profit center principle via an independent procurement organization. Therefore, and due to the limited internal supply of virgin fiber based cartonboard, merely one third of the required cartonboard is purchased from the division MM Karton. Similar to cartonboard production, a continuous reduction in unit costs and optimization of products and processes is decisive for long-term competitiveness in the folding carton business as well. Therefore, MM Packaging concentrates especially on the industrial volume business as well as on ambitious performance benchmarking among the sites, with the goal to maintain cost leadership in the long term. Processes are standardized to a high degree and best practice is implemented as quickly as possible via the network of sites. On this basis, acquisitions and capacity expansions can be integrated in the Group quickly with manageable risk.

Just like in the cartonboard industry, the dynamics of the folding carton demand are very dependent on the development of the economy as a whole, in particular of private consumption. For years, growth in Europe has been assured mostly through displacement. Outside of Europe, especially emerging markets and threshold countries with young and growing populations have a very attractive market potential and are therefore the focus of MM Packaging's expansion path. Unlike in the cartonboard business, the economic supply radius is normally restricted to the regional market, which is why we aim at being close to our customers as early as possible, offering high quality and modern, high-performance resources in the growth markets.

In comparison to the European cartonboard industry, the structure of Europe's folding carton sector is divided into clearly smaller sections. According to our estimates, the five largest European producers supply one third of the market, in which MM Packaging, by far, holds the leadership position. Most providers are still medium-sized trade enterprises. The fragmented provider side faces a very advanced concentration in both consumer goods producers and retailers on the sales side.

Since the Group's IPO in 1994, MM Packaging has adjusted to these market conditions at an early stage and has increased its business volume sevenfold. With consistent investments in modern high performance technology as well as continual improvement of efficiency and quality, we adapted production to the needs of our mainly multinational customers. With acquisitions and the construction of new sites as well as capacity expansions, we accompany them in their expansion in growth regions in the long run. We have a specialized key account management organization responsible for the industry-appropriate support and continual development of strategically important customer segments. With competitive production structures as well as services and innovations, we ensure a future-oriented, long-term, cooperative partnership.

## 2. DEVELOPMENT IN THE YEAR 2011

#### GENERAL ECONOMIC SITUATION

The overall economic development in the course of 2011 was marked by clearly decelerated dynamics. As a consequence of the debt crisis in the Eurozone, renewed loss of confidence in the banking system and a significant increase in oil prices, considerable uncertainties gradually slowed down economic activity. New impetuses failed to materialize as economic stimulus plans were phased out and new efforts were put into reducing new public debt. The slack monetary policy in previous years created a huge bubble in the form of significant increases in raw material prices, capacity investments, provisioning and a rise in consumption, a trend clearly countered in 2011, with the exception of raw material prices which only showed a slight decline. The heterogeneity in the economic development between the countries within the Eurozone saw another significant boost. While several countries, especially in Southern Europe, seemed to follow a rather recessive trend, the economy in other countries, e.g. Germany, remained stable. In 2011, as well, the positive drivers behind the global economy were emerging countries such as the BRIC and the Next 11 countries.

#### INDUSTRY DEVELOPMENT

In the first few months of 2011, the European cartonboard industry was able to mostly use the demand momentum from the previous year, but by mid-year at the latest, the order situation normalized as expected. Due to the deteriorating economic outlook and the wellstocked warehouses of customers, the second half of the year was marked by a distinctive decrease in orders and temporary machine downtime in all sales regions and for all cartonboard grades, due to stock reductions. A considerable direct challenge was the compensation of the raw material costs that drastically increased once again in the first half of the year, in particular recovered paper and chemicals, which continued with a high price resistance even as cartonboard demand slowed down. Sustained utilization below capacity materially raised pressure on cartonboard prices towards the end of the year. There were no remarkable shifts in the provider structure. Industry investments focused mostly on the modification and expansion of cartonboard machines for virgin fiber based cartonboard. In contrast to the cartonboard industry, the European folding carton sector was characterized by a clearly more consistent demand development, especially for convenience goods, analogously to the generally still rather stable private consumption. The first two quarters of the year focused on passing on the most recent cartonboard price increases, a task which could be fulfilled to a large extent thanks to the solid order situation. However, in line with the continuously deteriorating economic outlook, competition in the folding carton industry intensified during the second half of the year. Although takeover activities continued with more investment of private equity capital, these had no great effect on the overall competitive structure within the European folding carton industry.

## DEVELOPMENT OF BUSINESS 2011

#### Group

Against the backdrop of a weakening global economy, the Mayr-Melnhof Group was able to successfully assert itself and finish the business year 2011 with peak values both in terms of profits and sales. This growth is the result of cartonboard production and cartonboard processing, as in both segments a significant rise in input costs was compensated. While the folding carton business had a mostly stable development due to sustainable private consumption, the cartonboard business faced a decline in incoming orders and operating income in the second half of the year, as expected after the full capacity utilization in the first half of the year, since the customers were consuming their stock and planning more carefully. In accordance with our strategy, we expanded our presence to growth markets with new sites in Turkey and Malaysia. Due to the positive results, the dividend per share is intended to be increased from EUR 1.95 (2010) to EUR 2.10.

#### CONSOLIDATED INCOME STATEMENT

Consolidated income statements (condensed version)

(in millions of EUR)	Year ended Dec. 31, 2011	Year ended Dec. 31, 2010	+/-
Sales	1,959.6	1,778.9	+10.2 %
Operating profit	170.9	162.3	+5.3 %
Result from disposal of businesses	0.0	(6.9)	
Financial result and result from investments	(9.1)	(3.7)	
Income tax expense	(43.1)	(41.3)	
Profit for the year	118.7	110.4	+7.5 %

The Group's consolidated sales improved from EUR 1,778.9 million to EUR 1,959.6 million and are 10.2 % above last year's level. This growth is mainly attributable to higher prices in both divisions, but also to the integration of the folding carton site Marinetti, Chile. The regional sales distribution remained unchanged with a focus on sales in Europe and a strengthening in markets outside of Europe. With a sales share of 64.9 % and 23.5 % respectively, Western Europe and Eastern Europe are the Group's main sales markets (2010: 67.1 % and 24.6 %), the share outside of Europe went up from 8.3 % to 11.6 %. The intra-group sales between the individual divisions amounted to EUR 112.5 million (2010: EUR 121.7 million) and consisted mainly of cartonboard deliveries from MM Karton to MM Packaging.

(in %)	Year ended Dec. 31, 2011	Year ended Dec. 31, 2010
Western Europe (excl. Austria)	60.6 %	62.5 %
Austria	4.3 %	4.6 %
Eastern Europe	23.5 %	24.6 %
Asia	3.6 %	3.5 %
Latin America	3.8 %	1.3 %
Other	4.2 %	3.5 %
Total	100.0 %	100.0 %

Group sales by destination

Cost of sales Percentage of sales						
(in millions of EUR)	Year ended Dec. 31, 2011	Year ended Dec. 31, 2010	+/-	Year ended Dec. 31, 2011	Year ended Dec. 31, 2010	
Cost of materials and purchased services	1,144.8	1,042.7	9.8 %	58.4 %	58.6 %	
Personnel expenses	261.0	248.0	5.2 %	13.3 %	13.9 %	
Depreciation and amortization	75.6	75.0	0.8 %	3.9 %	4.2 %	
Other expenses	61.4	31.5	94.9 %	3.1 %	1.8 %	
Cost of sales	1,542.8	1,397.2	10.4 %	78.7 %	78.5 %	

Cost of sales for operating performance rose by EUR 145.6 million to EUR 1,542.8 million, mainly due to a significant step-up in cost of materials and purchased services. As a major part of these costs could be compensated with higher sales prices, the share of cost of sales in the company sales remained unchanged and represented 78.7 % (2010: 78.5 %).

#### Selling and distribution,

administrative and other operating expenses

		0 01 00100			
(in millions of EUR)	Year ended Dec. 31, 2011	Year ended Dec. 31, 2010	+/-	Year ended Dec. 31, 2011	Year ended Dec. 31, 2010
Personnel expenses	98.4	92.2	6.7 %	5.0 %	5.2 %
Depreciation and amortization	8.6	7.4	16.2 %	0.4 %	0.4 %
Other expenses	148.3	131.4	12.9 %	7.6 %	7.4 %
Selling and distribution, administrative and other operating expenses	255.3	231.0	10.5 %	13.0 %	13.0 %

Percentage of sales

The share of selling and distribution, administrative and other operating expenses in sales rose from EUR 231.0 million to EUR 255.3 million especially as a consequence of higher transportation costs and the integration of the folding carton site Marinetti. However, the share in sales remained stable at 13.0 % (2010: 13.0 %).

Operating profit therefore improved by 5.3 % or EUR 8.6 million to EUR 170.9 million. This increase results from the growth in profit both in cartonboard and folding carton production. At 8.7 % the Group's operating margin was slightly below last year's level (2010: 9.1 %). The return on capital employed amounted to 18.6 % (2010: 18.9 %).

Net interest decreased slightly, in particular as a result of higher financial liabilities. Financial income of EUR 4.4 million (2010: EUR 2.5 million) was offset by financial expenses of EUR -6.4 million (2010: EUR -2.9 million).

Without non-recurring expenses from the disposal of participations, which incurred in the previous year, the profit before tax amounted to EUR 161.8 million, an improvement of 6.7 % compared to 2010 (EUR 151.7 million).

Income taxes were paid in 24 countries and amounted to EUR 43.1 million (2010: EUR 41.3 million), resulting in an effective Group tax rate of 26.6 % (2010: 27.2 %).

#### PROFIT FOR THE YEAR, EARNINGS PER SHARE

The Group's profit for the year rose by 7.5 % from EUR 110.4 million to EUR 118.7 million, whereas the net profit margin of 6.1 % reached again last year's level (2010: 6.2 %).

In the business year 2011, a basic weighted average of 19,984,740 shares was outstanding, with earnings per share of EUR 5.91 (2010: EUR 5.39).

#### VALUE ADDED

The Group's value added is the difference between total operating revenue and the services provided from third parties. In the statement of distribution, the share of all contributors to the value added is shown.

Value added

(in millions of EUR)	Year ended Dec. 31, 2011	Year ended Dec. 31, 2011	Year ended Dec. 31, 2010	Year ended Dec. 31, 2010
Origin:				
Sales	1,959.6		1,778.9	
Other operating income	9.4		11.0	
Change in finished goods and own work capitalized	(3.5)		14.9	
Result from disposal of businesses	0.0		(6.9)	
Financial result and result from investments	(9.1)		(3.7)	
Total operating revenue	1,956.4		1,794.2	
(-) Expenditures on purchased goods and services	(1,345.9)		(1,216.7)	
(-) Depreciation and amortization	(84.2)		(81.8)	
Net value added	526.3	100.0 %	495.7	100.0 %
Distribution:				
Employees	(213.4)	(40.5 %)	(199.7)	(40.2 %)
Social benefit costs	(99.3)	(18.9 %)	(95.0)	(19.2 %)
Public authorities	(94.9)	(18.0 %)	(90.6)	(18.3 %)
Non-controlling (minority) interests	(0.5)	(0.1 %)	(2.3)	(0.5 %)
Shareholders (proposed dividend 2011)	(42.0)	(8.0 %)	(39.0)	(7.9 %)
Company	76.2	14.5%	69.1	13.9 %

In 2011, the Group generated a total operating revenue of EUR 1,956.4 million (2010: EUR 1,794.2 million). After deduction of expenditures on purchased goods and services as well as depreciation and amortization, the net value added amounted to EUR 526.3 million, up EUR 30.6 million or 6.2 %.

In 2011 again, the major part of the net value added at 40.5 % or EUR 213.4 million went to the Group's employees (2010: 40.2 % or EUR 199.7 million). Upon recommendation of the Management Board, the shareholders of Mayr-Melnhof Karton AG will receive a dividend of EUR 42.0 million or 8.0 % of the net value added in the business year 2011 (2010: EUR 39.0 million or 7.9 %). A profit of EUR 76.2 million or 14.5 % of the net value added will be retained in the Group (2010: EUR 69.1 million or 13.9 %).

# ASSETS, CAPITAL AND LIQUID FUNDS

Consolidated balance sheets (condensed version)

(in millions of EUR)	Dec. 31, 2011	Dec. 31, 2010
Non-current assets	695.1	664.2
Current assets	871.5	856.7
Total assets	1,566.6	1,520.9
Total equity	1,005.9	983.1
Non-current liabilities	157.1	163.3
Current liabilities	403.6	374.5
Total equity and liabilities	1,566.6	1,520.9

The Group's total assets at the end of 2011 amounted to EUR 1,566.6 million, which is EUR 45.7 million higher than in the previous year. Compared to year-end 2010 (December 31, 2010: EUR 983.1 million), total equity went up by EUR 22.8 million to EUR 1,005.9 million. This difference mainly results from the enhanced profit for the year, which is offset by the dividend payment for 2010 and the difference resulting from the acquisition and increase in majority interests as deductible items. Total equity to total assets therefore remained almost unchanged at 64.2 % (December 31, 2010: 64.6 %). The return on equity reached 11.9 % (December 31, 2010: 11.3 %).

Non-current assets rose by EUR 30.9 million to EUR 695.1 million, mainly attributable to higher investment activities (December 31, 2010: EUR 664.2 million). Current assets amounting to EUR 871.5 million were slightly above last year's value (December 31, 2010: EUR 856.7 million), in particular due to the increase in cash and cash equivalents.

The interest-bearing financial liabilities went up from EUR 129.7 million to EUR 140.9 million, mainly due to the raising of low-interest bank loans. Provisions for other non-current liabilities of EUR 72.4 million are related to accruals for employee benefits and were at last year's level (December 31, 2010: EUR 72.0 million).

Total funds available to the Group, mainly consisting of fixed deposits, changed from EUR 332.3 million to EUR 349.5 million. They exceed the interest-bearing liabilities by EUR 208.6 million (December 31, 2010: EUR 202.6 million), which means that the Group still shows a net liquidity. In addition, as of year-end 2011, credit facilities amounting to EUR 336.0 million (December 31, 2010: EUR 279.0 million) were available to the Group which can be utilized at any time.

# CASH FLOW DEVELOPMENT

Consolidated cash flow statements (condensed version)

(in millions of EUR)	Year ended Dec. 31, 2011	Year ended Dec. 31, 2010
Net cash provided by operating activities	197.6	144.6
Net cash provided by/used in investing activities	(142.5)	(111.6)
Net cash used in financing activities	(37.9)	(56.7)
Effect of exchange rate changes	(0.4)	2.4
Net change in cash and cash equivalents (< 3 months)	16.8	(21.3)
Cash and cash equivalents (< 3 months) at the end of the year	348.8	332.0
Current and non-current available-for-sale financial assets	0.7	0.3
Total funds available to the Group	349.5	332.3

Cash flow from operating activities was EUR 197.6 million, thus up EUR 53.0 million compared to the previous year (2010: EUR 144.6 million). This difference is mainly due to a higher profit for the year and the reduction in working capital.

Cash flow from investing activities went up from EUR -111.6 million to EUR -142.5 million. This rise is attributable both to higher payments for the acquisition of fixed assets and the increase in majority interests, but also the acquisition of the Malaysian subsidiaries. Net payments for the investments in tangible and intangible fixed assets amounted to EUR -123.3 million (2010: EUR -84.4 million). Net payments for the increase and acquisition of majority interests were EUR -24.2 million (2010: EUR -30.9 million).

The investment expenditures of MM Karton amounted to EUR -72.7 million (2010: EUR -31.4 million). Expenditures focused on refitting the larger of the two cartonboard machines in the Kolicevo mill for the "swing production" of virgin fiber based and recycled cartonboard as well as additional technical modernization measures to improve efficiency and quality.

The investment expenditures of MM Packaging were EUR -52.5 million (2010: EUR -55.2 million) and particularly focused on the construction of a new folding carton plant in Karaman, Turkey, and the implementation of high performance technology.

The cash flow of financing activities went down from EUR -56.7 million to EUR -37.9 million. This difference results particularly from payments for the acquisition of own shares in the previous year and lower amounts of net financial funds raised.

# FURTHER INFORMATION

In March 2011, the MM Packaging division acquired the remaining share of 39.99 % in the Turkish folding carton producer Superpak, Izmir, and thus now holds 100 %.

In June 2011, the MM Packaging division increased its majority interest in the Russian folding carton producer MM Polygrafoformlenie, St. Petersburg, from 50.025 % to 75.025 % of the shares and firmly agreed on the acquisition of the remaining 25 %.

At the beginning of November 2011, MM acquired 51 % in Firgos, a Malaysian cartonboard trader with its seat in Kuala Lumpur and the folding carton plant MMP Malaysia in the startup process. It was included in the balance sheet as of December 31, 2011.

In November 2011, the MM Packaging division concluded an agreement for the acquisition of the interest of 25 % in the German folding carton producer C. P. Schmidt, Kaiserslautern, currently still third-party owned, pursuant to which this share may be acquired at any time but no later than December 31, 2014.

By the end of December 2011, the MM Packaging division increased its majority interest in the Jordanian folding carton producer Al-Ekbal, Amman, from 52.566 % to 75.226 %.

In December 2011, the MM Packaging division established the holding company MMP Colombia, located in Bogota, Colombia.

Due to the decreasing volumes in the folding carton business in Great Britain, capacity adjustment measures have been initiated within Mayr-Melnhof Packaging UK.

# DEFINITION OF FINANCIAL INDICATORS

Cash earnings Sum of profit for the year before depreciation and amortization and before deferred taxes.

Cash earnings margin Cash earnings divided by sales.

Total equity to total assets Total equity divided by total assets.

# Net debt/net liquidity

The sum of interest-bearing current and non-current financial liabilities subtracted by cash and current and non-current available-for-sale financial assets. In case that the sum of cash and available-for-sale financial assets exceeds the financial liabilities, a net liquidity exists.

Net profit margin Profit for the year divided by sales.

Operating margin Operating profit divided by sales.

# Return on capital employed (ROCE)

Profit before tax excluding net interest income/expenses and excluding the respective profit attributable to non-controlling (minority) shareholders according to IAS 32 divided by the sum of average total equity plus average current and non-current interest-bearing financial liabilities, average provisions for other non-current liabilities and charges and average obligations with regard to non-controlling (minority) shareholders according to IAS 32 sub-tracted by average cash and current and non-current available-for-sale financial assets.

# Return on equity (ROE)

Profit for the year divided by average total equity.

All indicators were calculated exclusively on the basis of the information in the consolidated financial statements.

# Business development in the divisions

# MM KARTON

While the first half of the year 2011 experienced a gradual normalization of demand following the boom in the previous year, incoming orders in the second half slowed down due to the fact that customers were consuming their stocks and planning more carefully in view of the gloomy economic outlook. Therefore, following the full capacity utilization in the first half of the year, temporary machine downtime was unavoidable in the second half. Capacity utilization was reduced from 98 % in 2010 to 93 % in 2011, a major part of this reduction is attributable to the downtime of the larger of the two cartonboard machines in Kolicevo due to modernization measures. With approximately 90,000 tons, the average order backlog also showed a noticeable normalization compared to the previous year's level (2010: 169,000 tons).

Supported by the strong demand of the first few months of the year, prices on the procurement markets, especially for recovered paper and chemicals, continued the previous year's steep upwards trend and, during the slowdown, only experienced selective softening late in the second half of 2011. It took great discipline to maintain the higher average sales prices and stable market shares.

In line with the overall market dynamics, quantities produced at 1,491,000 tons were around 5.6 % below the previous year's level (2010: 1,579,000 tons). With reference to the average number of employees, 646 tons per employee were produced (2010: 674 tons). Due to the utilization of stocks, the difference of the quantity sold amounting to 3.4 % was slightly lower, with 1,511,000 tons compared to 1,564,000 tons in 2010.

Following clearly improved average prices, sales went up by 7.7 % to EUR 947.2 million (2010: EUR 879.7 million). 65 % thereof were generated in Western Europe, 20 % in Eastern Europe and 15 % in non-European markets (2010: 68 %; 20 %; 12 %). With a share of 186,000 tons delivered or 12 % (2010: 222,000 tons; 14 %), MM Packaging remained MM Karton's largest customer in 2011. Overall, more than 1,000 mostly mid-sized processing companies were supplied.

Operating profit went up by 5.1 % to EUR 68.4 million (2010: EUR 65.1 million). The operating margin reached 7.2 % and thus was only slightly below last year's level (2010: 7.4 %). The return on capital employed amounted to 21.9 % (2010: 19.9 %). Cash earnings increased to EUR 80.8 million (2010: EUR 77.5 million), whereby a cash earnings margin of 8.5 % (2010: 8.8 %) was achieved.

# Modernization in the Kolicevo Karton mill in Slovenia

In the last few weeks of 2011, the larger of the two cartonboard machines of the Kolicevo Karton mill was modernized to meet future requirements and converted to a "swing production" of recycled and virgin fiber based cartonboard, aiming at developing new market potential with high flexibility. The machine started again with the production process at the end of December 2011.

# MM PACKAGING

Despite an incipient economic slowdown, folding carton demand generally remained stable in 2011 due to strong private consumption, especially with short-term consumables. Against this background, the MM Packaging sites worked at high capacity utilization levels most of the year. Passing on the most recent cartonboard price increases to our customers remained a top priority which was implemented with the support of the good market situation in the first half of the year. In the second half of the year, the customers started to anticipate declining consumer confidence and to plan more carefully due to the well-stocked supply chain, which in turn intensified price competition and occasional temporary machine downtime was necessary.

While we were able to defend and even improve our market shares in Europe, our growing exposure in non-European markets supplied the expected growth impetuses.

Pursuant to our strategy, we continued expanding into future markets and upgraded our machine fleet in Europe to high performance power units. The largest projects included the construction of the new Turkish folding carton site in Karaman, Central Anatolia, the expansion of the folding carton production in St. Petersburg, Russia, with a gravure printing machine and the installation of a high performance printing machine within MMP Austria. A first step was made in the Far East by acquiring a folding carton site in Malaysia in the start-up process.

In pursuit of cost leadership, we focused our day-to-day business on measures to increase productivity and efficiency.

Sales increased by 10.2 % or EUR 104.2 million to EUR 1,124.9 million (2010: EUR 1,020.7 million), a development mainly attributable to the integration of the Chilean folding carton site Marinetti acquired in fall of 2010 as well as to higher prices. Accordingly, the non-European share in the regional distribution of sales went up from 4 % to 8 %, where-as Western and Eastern Europe remained largely constant at 66 % and 26 % (2010: 69 % and 27 %).

The slight increase in the tonnage processed from 675,000 tons to 680,000 tons is exclusively attributable to acquisitions - the result of our successful efforts to improve efficiency in the utilization of resources and a consequence of the trend toward lighter grammage. With reference to the average number of employees, the tonnage processed reached 106 tons and was thus below the previous year's level (2010: 116 tons).

MM Packaging supplies more than 2,000 customers in various consumer goods markets. Packaging means for food and cigarettes remained the strongest sales segment in 2011. Traditionally, three quarters of our business are generated with multinational consumer goods producers due to the high degree of producer concentration in these markets. The top five customers accounted for 41 % of sales in 2011, following 42 % in 2010.

Operating profit improved by 5.5 % to EUR 102.5 million (2010: EUR 97.2 million). However, the operating margin amounted to 9.1 % and thus was slightly below last year's level (2010: 9.5 %), due to the fact that the passing on of the cartonboard price increases significantly pushed the sales basis. The return on capital employed amounted to 16.8 % (2010: 18.3 %). Cash earnings reached EUR 114.3 million due to the most recent acquisitions (2010: EUR 110.1 million). Thus, the cash earnings margin was 10.2 % (2010: 10.8 %).

# 3. HUMAN RESOURCES

As of December 31, 2011, 8,882 staff members in 22 countries were employed with the Mayr-Melnhof Group. Their professional know-how, sense of responsibility and long-term commitment are essential pillars for the sustainable success of our Group.

MM's human resources activities focus on creating and maintaining framework conditions in which talents can develop to a maximum degree and thus provide the Group with the best possible professionals and executives in the long run.

For this purpose we continually intensify and professionalize the Group's human resources program: from recruiting to staff and performance management, from human resources development to further training and systematic knowledge transfer. The management of these processes is effected centrally by the function Corporate Human Resources and implemented via our local structures.

Responsibility, sustainability, integrity and performance are the fundamental values of the MM Group, which we use as orientation for our activities within a corporate culture characterized by a high degree of loyalty and mutual trust.

Open-mindedness and subsidiarity are the essential principles of our organization, where a high degree of individual responsibility is decisive. This enables us to secure the required efficiency, flexibility and swiftness in order to maintain significant competitive strength in the long term.

MM means continuity as well as reliable change in due time, which is also expressed in the development of our human resources.

As practiced already over generations, we are committed to filling vacant existing and new positions with our own staff members to the extent possible. This way, we create attractive career opportunities and at the same time ensure that know-how remains within our Group. The prerequisite is the systematic further development and qualification of our staff members, whom we actively support on all levels.

Within our "Young Professional Program", we established a training program for young people in our Group to get them started in their professional life, which by far exceeds the boundaries of a conventional apprenticeship. Upon specific selection, we support our young junior staff members in the acquisition of outstanding expertise, personality development and proving themselves in an international environment. As of the end of 2011, the Group had 188 apprentices (2010: 187). In our "Ranger Program", we prepare our "high potentials" to take over executive tasks and key positions within the Group. The basic requirements therefore are special professional qualifications, foreign language skills, willingness for mobility and dedication.

The MM-Academy is the central training and advanced training institution for employees on all levels. It basically offers further education of expert know-how and foreign languages as well as further development of social and leadership competence. In 2011, we focused on management and intercultural training sessions, controller and apprentice academies and foreign language skills. In 2011, approximately 1,700 staff members were trained on 733 training days.

With great foresight, we are ready to face the expected deficit in specialists due to the demographic change in Europe. For this purpose, we promote proactive apprentice training and projects for long-term retention of the expert knowledge of older staff members, and we take measures to continually expand the maintenance of attractive jobs within the MM Group. In this context, we believe that the health and vitality of our employees are of utmost importance, and we offer regular preventive medical examinations, professional care by company physicians as well as training sessions on occupational safety and health.

The Mayr-Melnhof Group is growing and becoming more and more international. We consider our staff member's cultural variety and diversity a gain for our Group, in order to meet our own requirements for market and competence leadership in an increasingly global environment. It is decisive for our employees to be able to employ up-to-date know-how according to market conditions and to be prepared for new tasks. For this purpose, we use ambitious benchmarking between our different sites, regular international employee exchanges and an innovative idea management system, which systematically introduces new potentials to implementation within the site network.

The high identification with the Company's success is an important element within our corporate culture. Therefore, performance-dependent remuneration systems in the form of individual agreements and location-specific bonus programs have been a tradition within our Group for long. That way we can make sure that every individual can participate in the Company's success with high performance and commitment.

# DEVELOPMENT OF THE NUMBER OF EMPLOYEES

The solid economic development in the business year is also reflected in the development of the number of employees. As of December 31, 2011, 8,882 staff members were employed with the Mayr-Melnhof Group, that is 203 more than at the end of last year (December 31, 2010: 8,679). Thereof, 2,359 were employed with the division MM Karton (December 31, 2010: 2,283) and 6,523 with the division MM Packaging (December 31, 2010: 6,396). The share of employees outside of Austria was 81.2 % (December 31, 2010: 81.0 %). Eastern Europe, Asia, Middle East/North Africa and Latin America accounted for 37.7 % of the employees in 2011 (December 31, 2010: 36.8 %).

# **Employees Group**

_(in %)	Dec. 31, 2011	Dec. 31, 2010
Western Europe (excl. Austria)	43.5 %	44.2 %
Austria	18.8 %	19.0 %
Eastern Europe	26.2 %	25.6 %
Asia	2.8 %	1.8 %
Latin America	6.7 %	7.5 %
Other	2.0 %	1.9 %
Total	100.0 %	100.0 %

The Management Board would like to thank all staff members for their excellent performance and their dedication, which enabled us to turn the business year 2011 into another great success. We would like to thank the employee representatives for their trustful and constructive cooperation.

# 4. RESEARCH AND DEVELOPMENT

In line with our cost and technology leadership objectives, we continue to further develop and optimize our products and processes. The focus of the Group's research and development activities is on the continued improvement of the customers' benefit as well as on safeguarding and increasing competitiveness in the long run.

Research and development plays a significant strategic role and is therefore centralized and effected in close cooperation between experts from different areas.

In pursuance of our objective of enhancing and accelerating MM's innovative strength for the future, we renewed the structure and management of our innovation processes and expanded them significantly in the past few years.

We placed the generation of innovations on a broad basis in order to be able to use existing potentials and new findings as soon as possible and to the greatest extent possible. For this purpose, we set up an internal process, in which our staff's innovations, suggestions and ideas can be systematically tracked and channeled towards implementation by using stateof-the-art information technology. We believe that long-term continuous innovation and renewal can only be effected and secured from within. Moreover, we place emphasis on fundamental research and new business development, in order to be able to seize opportunities as they arise.

# INNOVATION HIGHLIGHTS 2011 IN THE MM KARTON DIVISION

With the internal development of FOODBOARD<sup>™</sup>, we managed to generate effective protection of food against mineral oil migration and other undesired substances via a functional barrier coating on the side of the packaging carton which is in contact with food.

MM Digicarton<sup>TM</sup> is the worldwide first chromo board (GC2 quality), homologated for use with HP digital printing.

Supra Extra<sup>™</sup> is a new, high-quality recycled cartonboard quality (GT2), characterized by a special degree of whiteness both on the front and the reverse side.

Through optimized coating, the product features of some grades for inkjet and laser coding as well as 2D matrix codes were considerably improved, resulting in new application fields, in particular in the pharmaceutical industry.

The resources of the R&D Center of Competence in the Austrian parent mill Frohnleiten were comprehensively expanded in the past year and were again enlarged in 2011. The focus was on R&D laboratory, wet lab and analytics.

As a consequence of the great technological success after the worldwide first integration of a curtain coater in a cartonboard machine in the Frohnleiten mill, this technology was also installed in the cartonboard mill Gernsbach in 2011.

# INNOVATION ACTIVITY 2011 IN THE MM PACKAGING DIVISION

The division MM Packaging pursues innovation within a division-wide network, where interdisciplinary expert teams formed of specialists from the areas market, engineering and design cooperate. The organization is essentially based on three pillars: PacProject, the MM Packaging's innovation center headquartered in Hamburg, accompanies customers through all phases from the very first product idea to market launch, Technical Account Managers, who support particularly multinational customers in the packaging development processes and the efficient technical implementation nationwide as well as the Packaging Development Centers of the individual locations which provide site-specific know-how.

MM Packaging's innovative approach is comprehensive and covers the traditional printing and finishing processes as well as packaging production and upstream and downstream areas associated within the supply chain. Our goal is to provide our customers with competitive advantages and differentiation opportunities on the market by way of innovations in packaging methods and design as well as development of innovative processes and individual comprehensive solutions.

In 2011, projects ranged from rationalization and process optimization to the development of new folding carton solutions and complete packaging systems to the improvement of packaging systems.

We continually analyze the most recent developments in the packaging industry in order to be able to offer adequate solutions at an early stage. Currently, the trend goes towards new applications of the folding carton in the digital world and the internet business. The personalization of products is also gaining in importance and poses the challenge of realizing low order quantities efficiently. Furthermore, smaller consumption units are to consider the desire of the consumers for more variety and fresh products, whereas each new packaging development must comply with the requirement of proven sustainability.

Cartonboard packaging manages to maintain its status as one of the most popular packaging forms also with regard to the new requirements due to its recyclability of 100 % and its almost unlimited graphic and haptic adaptability of the surface as well as various possibilities of individualization, coding and application. We continue to focus on the technical realization, taking into account the best possible cost efficiency in production.

Excellent packaging solutions are awarded internationally on a regular basis. For the highly creative new design of a gift package for the automotive industry, MM Packaging is a prize winner in the Pro Carton/ECMA Award 2011.

# **5. RISK MANAGEMENT**

Mayr-Melnhof is a globally operating group and its business activities are exposed to various general and industry-specific risks. The systematic handling of risk is anchored in a continually updated risk management process, pursuing the long-term protection of company assets and our capability of value creation. It is comprised of identification, evaluation, management and reporting of material occurrences and risks which potentially endanger the assets of the Group or impede their development.

Generally, we interpret the term "risk" to mean the possibility of a negative deviation from the business goals of our Group, caused by an event which will occur in future with a certain probability.

In order to detect and control risks at an early time, there is a Group-wide risk management in place, integrated in the existing organization and processes of the Group. The objective of our risk management is the systematic identification and evaluation of material risks and, by employing adequate measures, the limitation of such risks to such an extent that they do not exceed an acceptable range.

For every identified risk deemed to be material for the Group, individual control, steering and safeguarding measures for risk control are determined, taking into account the Group-wide risk management policy. These measures are evaluated and improved on an ongoing basis or, in case new risks are identified, amended. They aim to limit the Group's risk situation, however, without forgoing opportunities as a whole.

The Management Board is responsible for the Group's risk management and determines the risk policy and the framework conditions for the Group-wide risk management. The Group's risk policy is generally conservative. Risk prevention and risk reduction are our top priority and - to the extent economically justifiable - they are complemented by suitable management instruments as well as by the Group's insurance program. The staff position "Risk Management Compliance" reports directly to the Management Board and ensures the implementation and operation of risk management according to its specifications. A risk officer with expertise is assigned to each risk field deemed to be material; the risk officer is then responsible for the analysis, evaluation, control and monitoring of the respective risk. The evaluation and analysis of identified risks is effected in a matrix regarding the possible damage potential and the probability of occurrence.

The Group's auditor regularly assesses the functionality of the risk management system and reports to the Supervisory Board and the Management Board.

The Group has a solid basis for detecting potential risks early and to adequately assess possible consequences due to its dedicated focus on the core business enduring over decades.

Taking into account the already implemented hedging and management instruments as well as the early-detection indicators, currently there are no material risks likely to endanger the assets or to impede the development of the Group. The classification of the specific risks remained unchanged compared to the previous year's classification.

Hereinafter, please find the description of the material risks and uncertainties the Group faces as well as the relevant countermeasures taken by the Group.

# SALES

The demand for cartonboard and folding cartons significantly correlates with the overall economic demand, in particular with the private consumption sector. Therefore, market risks may specifically result from the cyclical development and the political framework conditions applicable to the individual sales markets of the Group.

Due to sufficient capacities, the competition on both the cartonboard and the folding carton markets remains fierce.

Taking into account both divisions, the Group supplies several thousand customers. The division MM Karton generates approximately 30 % of the Division's sales with the 20 top customers. In MM Packaging's folding carton business, approximately 75 % of the Division's sales are attributable to multi-national customers in the consumer goods industry. However, the dependency on individual customers is classified as manageable.

Regular and close customer contact, development cooperation, continual monitoring, sustainable quality and cost management as well as the regular participation in tenders and the permanent development of our customer base are the essential elements in our effort to secure and increase market shares. Price fluctuations of material input factors are taken into consideration by including appropriate provisions in long-term agreements.

Cartonboard and folding cartons are industrial mass products in a very competitive market and are thus subject to permanent pressure on prices. The Mayr-Melnhof Group follows the strategy of securing its leading market position in both divisions based on cost, competence and innovation leadership with its high competitive strength in the long term and of seizing new market opportunities as best possible. We continue to pursue our objective of supporting our customers in their expansion efforts in an increasingly global dimension and of ensuring a leading position in growth markets at an early stage.

# PRODUCTION

The production plants and processes in the Mayr-Melnhof Group aim at responsible, sustainable economic activity, taking into account economic, ecological and social aspects with the goal of creating long-term benefits for our customers, shareholders and employees. This means above all the economical use of resources (in particular primary and secondary fibers, cartonboard, energy, water, chemicals, transport and logistics) in the production of market-driven products, while at the same time adhering to environmental protection standards and pursuing a solid financial performance and orientation towards the permanent development of our employees.

A high degree of technical availability (operational readiness) is decisive both in cartonboard and in folding carton production. The most significant measures to secure continuous operations include the continual systematic electronic monitoring of the individual machines and machine sections, revisions, maintenance work and certifications as well as the continuous risk engineering in close cooperation with insurance companies and division-wide back-up concepts regulating the relocation of capacities between individual sites in case of long-term production stoppages.

Compliance with product standards and meeting the highest possible quality standards is essential for the long-term attractiveness and competitiveness of our products. Systematic quality assurance measures along the value creation chain document compliance with high standards and guarantee the traceability of the products. Through permanent R&D activities as well as long-standing involvement in national and international lobbies and standardization bodies, we pursue the goal of being able to quickly assess and factor in new developments, findings and interpretations. In order to guarantee the safety of our products, in particular in the sensitive food packaging sector, we have recently considerably expanded our R&D capacities to be able to offer reliable state-of-the-art solutions in time even with constantly increasing challenges. Emphasis is currently placed on an analysis of interactions between packaging and filling, continuous optimizations. In order to sustainably secure and protect our know-how against loss, the processes are systematically documented.

The focus on the core business and Group-wide know-how exchange keeps the risks in investments, technical innovations and integration of acquisitions at bay. The implementation of investment plans is filtered through a multi-phase approval process and a clearly defined tendering procedure with the involvement of the respective specialist departments. As a rule, for each investment, a project is set up with an ongoing controlling function in order to monitor qualitative and quantitative aspects. Product and process innovations go through thorough test phases and are normally implemented in a pilot project before roll out. Energy (gas and electricity) is of particular significance as a strategic input factor especially for the division MM Karton. The relevant factors for risk assessment are in particular purchase prices as well as basic availability and purchase opportunities. Mostly, we face the related risks by concluding long-term framework purchase contracts, by continuously monitoring price development and existing hedging contracts as well as by maintaining a close link between production and sales planning and energy acquisition. Furthermore, the medium-term purchasing policy is managed based on regular coordination between the management and an energy procurement team responsible for the entire Group. On a project basis, further measures are implemented to reduce specific energy needs.

Our mills within the EU were awarded  $CO_2$  certificates free of charge for the business years 2008 to and including 2012; the quantity is expected to be sufficient until the end of 2012. However, the award of  $CO_2$  certificates is likely to decrease after 2013; consequently, the factor energy costs are likely to go up.

# PROCUREMENT

Fibers, especially recovered paper and groundwood pulp, energy, chemicals and logistics services are the most essential input factors in cartonboard production. In folding carton production, those are above all cartonboard and paper as well as inks and varnishes.

We proactively face the availability risk and safeguard price transparency in procurement mostly by regular demand and market monitoring as well as by keeping regular contact with an expanded supplier base. We purchase recovered paper chiefly from the spot market via our purchasing organization. We also maintain strategic inventories and purchase a part of our required quantities via long-term supply contracts, thus setting off short-term peaks in prices. Due to the high recycling rates within Europe and manageable exports outside of Europe, there should be sufficient recovered paper available. In close cooperation between production and engineering, we take targeted measures to manage consumption and optimize the utilization of raw materials. Adjustments of formulations and opportunities of substitution are evaluated on a regular basis. To the extent reasonable and possible, tenders are effected for existing purchasing quantities.

# FINANCIAL RISKS

Corporate planning is based on professional estimates, assumptions and forecasts concerning future economic and financial development of the Group and its subsidiaries. The risk of false estimations is minimized through the close cooperation of the mills with the specialist departments of the Group and the divisions within a clearly defined planning process. A centrally managed cash and credit management, diligent selection of banking partners and sufficient availability of credit lines ensures contained risks in liquidity and financing for the Group and its subsidiaries.

Interest and foreign exchange risks are systematically limited and eliminated by suitable hedging instruments. Here, we mainly focus on natural risk adjustment by creating a balance between accounts receivable and accounts payable at subsidiary level and within the Group, with forward exchange transactions and interest swap agreements. The most important currencies with exchange fluctuations to be hedged are the British pound, the US dollar and the Polish zloty. In Eastern and South Eastern Europe as well as in Latin America, we minimize the foreign exchange risk to the extent possible by ensuring currency congruence during business transactions and by including price adjustment mechanisms into long-term agreements. The utilization of a central foreign exchange trading platform is mandatory for any currency hedging transactions. Derivative financial instruments are neither used for trading nor for speculation purposes.

A centralized management system optimizes the working capital and minimizes value risks for the inventories and losses in customer receivables. The risk of default in connection with outstanding payments from customers is kept at a low level by customer credit insurances and an ongoing credit assessment.

# ACCOUNTING

The internal control system (ICS) for the accounting process and financial reporting guarantees the accuracy, reliability and traceability of financial information. Moreover, the usefulness and efficiency of the processes as well as compliance with statutory, contractual and internal provisions are guaranteed.

The accounting process comprises all material steps guaranteeing that the accountingrelevant information is recorded and processed completely, accurately and in due time, and that the financial reporting is presented in accordance with the applicable accounting standards.

The structural and operational organizations stipulate clear and unambiguous responsibilities regarding the subsidiaries and the Group. The central functions "Corporate Accounting" and "Planning and Reporting" are responsible for designing uniform Group-wide guidelines as well as the organization and the control of financial reporting within the Group. Reporting to the Supervisory Board and the Management Board is effected on a regular basis, comprehensively and in due time. Compliance with Group guidelines and procedures for the recording, recognition and accounting of transactions is controlled on an ongoing basis. Material

predefined control measures must be documented and reported immediately. The data processing systems used are specifically developed and optimized on an ongoing basis. The accounting process and financial reporting are systematically reviewed as to all types of risks and evaluated by the Group's risk management on a regular basis. Improvement measures are introduced expeditiously and implemented accordingly. Key areas are reviewed by auditors together with the internal revision.

# OTHER RISKS

The compliance risk arising from a possible non-conformity with standards, laws and ethic behavioral rules is covered particularly by regular systematic compliance monitoring, the use of a central "Tax and Legal Compliance Software-Tool", an internal control system, guide-lines (such as the Code of Conduct) and process instructions as well as ongoing training and communication by the compliance officer.

The failure risk of central data processing is reduced by a geographically separated back-up computer center as well as a comprehensive range of preventive and review measures. We contain the risk of unauthorized access to our IT systems with periodic intrusion tests among other measures.

The Group and its subsidiaries might face other risks in addition to those mentioned herein. At this time, we are not aware of any such risks or consider them to be negligible.

# 6. ENVIRONMENTAL PROTECTION

A sustainably responsible production of environmentally friendly cartonboard products and folding carton solutions by using resources in an ecologically compatible manner has always been the focus of our business activities. The major part of the cartonboard we produce is made from renewable and recyclable raw materials. Cartonboard is used to produce folding carton products to protect and sell consumer goods, which are almost fully recyclable after use. The usage of cartonboard as packaging material offers product-related technical and economic advantages and is an ecological solution featuring utmost sustainability.

Our orientation is a long-term one, focusing on our core business. Our goal of establishing the best possible standards throughout the Group as market, cost and technology leader is comprehensive. Consequently we use state-of-the-art technology and continual improvement processes in order to guarantee the best possible quality and efficiency in the production of our products as well as a high degree of competitiveness on our markets. A Groupwide benchmarking between the individual sites is aimed to make sure that best practice is implemented in all plants. This is also beneficial for the protection of the environment, which we are optimizing in the course of a comprehensive approach.

Although we have been ranking among the top performers in Europe for several years now regarding a number of specific consumption and emission values, it is our approach to continually use new potentials. Thus, further improvements are often hardly possible and are subject to technical innovations.

Therefore we continuously monitor the impacts of our activities on the environment and review and evaluate the potential effects new products and processes may have. Hence we comply with the required environmental provisions and create the potential for new improvements. Our activities include the entire supply chain and therefore encompass production downstream and upstream areas, such as purchasing, transport/logistics and consumption.

Our current optimization work is part of the long-term environmental strategy which focuses on pursuing a continuous reduction in specific raw materials and energy consumption. The implementation thereof is systematically supported in division-wide campaigns and environmental management systems which are in place at many sites. For three cartonboard mills and seven folding carton production sites environmental management systems were certified according to ISO 14001 as of the end of 2011. The Company's quality management and related improvements are regularly audited in accordance with ISO 9001 throughout the entire Group. In addition, all cartonboard mills and folding carton production sites serving the food industry are certified in accordance with the hygiene management standard HACCP and at the same time comply with the European standard EN 15593.

For several years now, we have been documenting the transparent use of virgin fibers from sustainably managed forest through the certification of all MM cartonboard mills in accordance with FSC and PEFC. In line with the Chain-of-Custody certification (traceability within the entire value added chain), twelve MM Packaging production sites are also FSC and/or PEFC certified.

Periodic recertifications documented continuity on a high level also in 2011.

The mills within the EU received the carbon dioxide emission certificates with regard to the use of fossil energy valid until 2012. Like in the previous years, there was no shortage as of December 31, 2011.

FOCUS OF THE ENVIRONMENTAL PROTECTION MEASURES IN 2011

# MM KARTON

#### Energy

Similar to previous years, in 2011 we initiated a number of projects in which the energy efficiency of the individual systems and processes could be improved even further. Here, the main focus was on the employment of new, more efficient power units, in particular in coating equipment, and on the implementation of new concepts such as machine drives.

# Water

The development of our new cartonboard grades was realized with a minimization of total water consumption. The mills Gernsbach and Hirschwang were particularly affected by the innovations in the purification systems.

# Waste

By considerably reducing rejects and getters, the Hirschwang mill was able to significantly improve its fiber utilization. Furthermore, we looked into the possible application of sludge treatment in the fertilizer sector.

# Radiation protection

In the rather sensitive field of radiation protection, we have appointed radiation protection officers.

# MM PACKAGING

In 2011 again, the optimization measures of MM Packaging centered above all on increases in productivity and improvements in material efficiency. Improvements from an environmental protection point of view focused on reduced consumption of raw materials and energy as well as the prevention, reduction and recycling of residues. Special attention was paid to the utilization of odorless, tasteless and low migration inks.

# 7. DISCLOSURES ACCORDING TO SECTION 243A PARA. 1 OF THE AUSTRIAN COMMERCIAL CODE

### Composition of capital, stock categories

Please refer to the information provided in the consolidated financial statements under note 12 A).

### Restrictions concerning the voting rights and the transfer of shares

Approximately 59 % of the shares are held by the core shareholder families in a syndicate. A syndicate agreement exists, which regulates the transferability of shares within the syndicate and to outside parties. Issues that concern the Annual General Meeting are decided by the syndicate with 65 % of voting rights. Modifications of the syndicate agreement require 90 % of voting rights.

#### Direct or indirect participation in capital of at least 10 %

According to the information provided by the Company, minimum participations of 10 % in the capital at year-end 2011 were as follows:

MMS Mayr-Melnhof-Saurau Beteiligungsverwaltung KG CAMA Privatstiftung

The owners of shares with special control rights and a description of these rights There are no shares with special control rights.

The type of voting rights control for capital participation by employees, if they do not directly exercise the right to vote There is no such capital participation model for employees.

The provisions for appointment and revocation of members of the Management Board and the Supervisory Board and regarding alteration of the Articles of Association of the Company that do not arise directly from the Act There are no provisions of this type.

The authorizations of the members of the Management Board that do not arise directly from the Act, in particular with regard to the option of issuing or repurchasing shares Please refer to the information provided in the consolidated financial statements under note 12 A).

All significant agreements to which the Company is party and that take effect are modified or terminated in the event of a change of control of the Company as a result of a takeover offer as well as their effects; excepted are agreements which would significantly damage the Company if made public, unless the Company is obligated to make such information public as a result of other statutory provisions The protective clause with regard to the disclosure of this information is invoked. The scope of the business in question is considered reasonable.

Existence and significant contents of compensation agreements between the Company and the members of its Management and Supervisory Boards or employees in the event of a public takeover offer

There are no agreements of this type.

# **8. SUBSEQUENT EVENTS**

There have been no subsequent events after the balance sheet date with any material effect on the consolidated financial statements of the Group.

# FURTHER INFORMATION

In February 2012, the division MM Packaging contractually agreed upon the disposal of the branch of activity "Gravure printing for flexible packaging" and thus focuses entirely on its core business folding carton.

# 9. OUTLOOK ON THE FINANCIAL YEAR 2012

This forecast reflects the opinions of the Management Board as of February 29, 2012 and does not take into consideration the effect of any acquisitions, disposals or any other structural changes that may take place during 2012. By their prospective nature, the preceding and subsequent statements are subject to both known and unknown risks and uncertainties, which could imply that the actual results achieved could vary from the opinions expressed within this document.

The economic forecast for our main market Europe remains gloomy and diffuse. Except for Germany, consumers started adjusting their expenses due to increased job insecurity and expected cuts in the social budget. Analogously to the consumer goods industry, the cartonboard and folding carton markets went into a very intense price competition in the wake of a constriction or stagnation of quantities.

The maintenance of our high market shares requires a continuously more selective price policy, the defense of existing profit levels increasing volumes. The positive prospect is that the destocking of the supply chain that has been going on for months seems to be coming to an end.

However, this caused a significant rise in recovered paper prices after the drop at the end of 2011, which, together with the considerable price boost for all input factors depending on the crude oil price, tightened the margin pressure on procurement.

In order to maintain the Group's competitiveness, we focus on efficiency improvement by using state-of-the-art technology and implementing best practice as well as by effecting necessary rationalization measures. We will continue our investment activities and pursue our strategy of focusing on projects with convincing savings and growth potentials.

Overall, we expect a higher weight on the margins due to more intense challenges on the procurement and sales markets. Resulting from the short-term nature of the business, we cannot provide an earnings forecast for the current year at this time.

The expansion continues with a focus on the development of new business in Europe and on risk-sensitive acquisition and construction of new sites in non-European markets with interesting future potential.

Vienna, February 29, 2012

The Management Board

Wilhelm Hörmanseder m.p.

Andreas Blaschke m.p.

Franz Rappold m.p.

Oliver Schumy m.p.

# **Corporate Governance Report**

In the core competence areas cartonboard and folding carton production, the Mayr-Melnhof Group pursues responsible business activities geared to sustainable profitability. Therefore, we have always insisted on consistent compliance with the principles of diligent Corporate Governance in order to be transparent for shareholders and other stakeholders, thus generating management and control of the Company for long-term value added. The equal treatment of all our shareholders is a top priority. We only have common shares, fully adhering to the principle of "one share - one vote".

With the goal of always fulfilling up-to-date international standards of responsible, transparent Corporate Governance, Mayr-Melnhof Karton AG has voluntarily committed itself to compliance with the Austrian Corporate Governance Code (ÖCGK) ever since it became effective.

The Code is based on the provisions of Austrian stock corporation, stock exchange and capital market laws, EU recommendations as well as the guidelines contained in the OECD Principles of Corporate Governance. The Code is regularly reviewed in accordance with national and international developments and adjusted accordingly. The applicable version of the Code can be found online on the website of the Austrian Working Group for Corporate Governance at www.corporate-governance.at or on the website of the Mayr-Melnhof Group at http://www.mayr-melnhof.com/unternehmen/governance.html.

Adherence to Corporate Governance in the business year 2011 was evaluated on the basis of the relevant amendment of the Code of January 2010. Just as has been the case so far, Mayr Melnhof Karton AG continues to comply with all legal provisions without any restrictions. Additional C Rules (Comply or Explain) and R Rules (Recommendations) contained in the Code, which do not require any explanation in case of deviations, have been implemented almost entirely.

The Company gives the following explanations to deviations from C Rules:

- Rule 27 Non-financial criteria are not taken into account for the variable compensation of the members of the Management Board. Explanation: Contents of current contracts with the members of the Management Board.
- Rule 27a In case of an early termination of a member of the Management Board without good cause, such member shall be compensated for no more than the remaining term of contract. The economic situation of the company shall not be taken into account. Explanation: Contents of current contracts with the members of the Management Board.
- Rule 30 The upper limits currently applicable to variable compensation shall not be stated. Explanation: We do not believe this information is material or relevant for any decisions. A cap is designated by all means.
- Rule 31/51 No disclosure of the compensation of each individual member of the Management Board / Supervisory Board Explanation: We do not believe this information is material or relevant for any decisions.

# **BOARD MEMBERS**

# THE MANAGEMENT BOARD

Wilhelm HÖRMANSEDER Chairman Member of the Management Board since March 9, 1994 appointed until December 31, 2014 born 1954

Andreas BLASCHKE Member of the Management Board since May 14, 2002 appointed until May 14, 2015 born 1961 Franz RAPPOLD Member of the Management Board since May 14, 2002 appointed until May 14, 2015 born 1952

Oliver SCHUMY Member of the Management Board since June 1, 2008 appointed until May 14, 2015 born 1971

The members of the Management Board do not hold any mandates in Group-external supervisory boards.

# THE SUPERVISORY BOARD

Michael GRÖLLER Chairman since June 8, 2002 born 1941

Romuald BERTL Deputy Chairman since March 2, 1994 born 1953

Johannes GOESS-SAURAU Deputy Chairman since May 7, 2008 Member of the Board since May 18, 2005 born 1955

Nikolaus ANKERSHOFEN Member of the Board since April 28, 2010 born 1969

Guido HELD Member of the Board since May 7, 2008 born 1944

Alexander LEEB Member of the Board since May 7, 2008 born 1959 Georg MAYR-MELNHOF Member of the Board since May 7, 2008 born 1968

Michael SCHWARZKOPF Member of the Board since April 29, 2009 born 1961

Hubert ESSER Member of the Board since May 10, 1995 born 1959 Delegate of the European Staff Council of MM Karton

Andreas HEMMER Member of the Board since October 20, 2009 born 1968 Delegate of the European Staff Council of MM Karton

Gerhard NOVOTNY Member of the Board since May 10, 1995 born 1963 Divisional representative of MM Packaging The current mandate of all members of the Supervisory Board elected by the shareholders will expire upon the 21<sup>st</sup> Ordinary Shareholders' Meeting in 2015 on the financial year 2014.

All mandates of the Supervisory Board members delegated by the employee representation bodies are for an indefinite period of time.

Members in the committees of the Supervisory Board

*Committee for Management Board Issues* Michael GRÖLLER, Chairman Romuald BERTL Johannes GOESS-SAURAU

Audit Committee Romuald BERTL, Chairman Johannes GOESS-SAURAU Michael GRÖLLER Gerhard NOVOTNY

Members of the Supervisory Board with additional supervisory board mandates within

publicly listed companies Michael GRÖLLER Deputy Chairman of the Supervisory Board, RHI AG, Vienna, Austria

Michael SCHWARZKOPF Member of the Supervisory Board, voestalpine AG, Linz, Austria Member of the Supervisory Board, Molibdenos y Metales S.A., Santiago, Chile

#### Independence of the members of the Supervisory Board

The members of the Supervisory Board orientated themselves towards the guidelines of the Austrian Corporate Governance Code for determinating the criteria of their independence. The criteria are published on the Company's website at http://www.mayr-melnhof.com/en/about-mm/governance/independence-supervisory-board.html.

In accordance with these criteria all members of the Supervisory Board declared their independence. Consequently this also holds for any committees of the Supervisory Board.

Contracts between members of the Supervisory Board and the Company subject to approval

There are no such contracts.

Share owners or representation of interests of a share > 10 % in Mayr-Melnhof Karton AG In the Supervisory Board there is one member holding a share in Mayr-Melnhof Karton AG that exceeds 10 % or representing a legal entity with a shareholding beyond 10 %.

Nikolaus ANKERSHOFEN

# INFORMATION ON THE PROCEDURES OF THE MANAGEMENT BOARD AND THE SUPERVISORY BOARD

Allocation of rights and duties within the Management Board

Wilhelm HÖRMANSEDER	CEO
Oliver SCHUMY	CFO
Andreas BLASCHKE	Sales, Marketing MM Packaging
Franz RAPPOLD	Sales, Marketing MM Karton

The Management Board of Mayr-Melnhof Karton AG holds regular meetings on material Group-relevant and division-relevant topics. The bylaws of the Management Board include a catalogue of business cases which require the prior consent of the Supervisory Board.

# Type and decision-making power of the committees of the Supervisory Board

# Committee for Management Board Issues

This committee decides on issues concerning the Management Board in accordance with statutory provisions and also fulfills the appointment and compensation committees' functions. The quality of the committee's work is guaranteed by its long time experience and know-how in compensation policy.

# Audit Committee

The decision-making power derives from statutory provisions. The quality of the committee's work is guaranteed by its long time experience and know-how in finance and accounting as well as reporting.

It is guaranteed that the Supervisory Board and the Committees can take decisions quickly in urgent cases.

# Focuses of the Supervisory Board

The Supervisory Board held six meetings in the business year 2011, with the participation of the Management Board, and fulfilled its tasks and obligations in accordance with the law and the Articles of Association. Each member attended the meetings at least four times. In addition to the current business development, the key aspects were above all the implementation of the strategy within the individual segments, acquisition projects, planned investments and financing activities and the medium term planning: The efficiency of the activities of the Supervisory Board was ensured by its organization and regular exchange of information.

# Focuses of the committees of the Supervisory Board

The Committee for Management Board Issues met twice in 2011. Matters concerning the Management Board were addressed and Supervisory Board meetings were prepared. The implementation of the regulations applicable to the compensation of the members of the Management Board as well as the review of the underlying compensation policy has been taken care of.

In 2011, the Audit Committee held two meetings and fulfilled its statutory duties. The central points were related to the financial statements of the Group and the individual financial statements 2010 as well as the preparation of the respective financial statements 2011.

Advancement of women as members of the Management Board or Supervisory Board and in leading positions

All positions in the Management Board, the Supervisory Board as well as all leading positions are exclusively staffed in accordance with professional and personal qualifications. Diversity is supported on a broad basis.

# COMPENSATION OF THE MANAGEMENT BOARD

The compensation of the members of the Management Board is orientated towards the responsibility, personal performance and the tasks covered by each member of the Management Board as well as the achievement of the Company's objectives and the economic situation of the Company. The compensation contains fixed and variable components. The variable compensation depends above all on sustainable, long-term and multi-year performance criteria without giving cause for taking unreasonable risks. Non-financial criteria are not being taken into account at this time.

The variable component of the compensation of the members of the Management Board, which is proportionally high in comparison to the fixed compensation, is subject to an upper limit and depends on the annual result, cash earnings and the return on capital employed. The variable compensation of the members of the Management Board is paid on the basis of the data audited by the auditor in the year following the year of their economic reference base.

In the business year 2011, the total amount of compensation of the members of the Management Board was thous. EUR 3,793. Thereof, thous. EUR 1,545 were allocable to fixed compensation and thous. EUR 2,248 to variable compensation.

Regarding the company pension scheme there is an entitlement to receive a portion of the fixed pension amount upon retirement depending on the qualifying period.

In case the function is terminated, statutory rights on the basis of the employment contract shall apply. Severance payments in case of early termination shall not exceed the compensation of the member of the Management Board for the remaining term of the member's contract and take into account the circumstances of such termination of the respective member of the Management Board.

The Company took out a D&O (Directors-and-Officers) insurance.

# COMPENSATION OF THE SUPERVISORY BOARD

The compensation of the Supervisory Board for the current business year will be determined by the Shareholders' Meeting in the following year and is paid subsequently (Supervisory Board's compensation in 2010 amounted to thous. EUR 219). The allocation of the total compensation among the members shall be the Supervisory Board's responsibility. The members of the Supervisory Board were not granted any additional compensation.

Information on Corporate Governance is regularly provided on the Group's website at http://www.mayr-melnhof.com/en/about-mm/governance.html.

# AUDIT

Upon the Supervisory Board's recommendation, Grant Thornton Unitreu GmbH Wirtschaftsprüfungs- und Steuerberatungsgesellschaft was appointed Group and Company auditor of Mayr-Melnhof Karton AG by the 17<sup>th</sup> General Meeting of April 27, 2011 and will also audit the individual financial statements of the Austrian subsidiaries. In the business year 2011, of the expenses for the services rendered by Grant Thornton Unitreu, thous. EUR 330 were attributable to auditing and other certification services and thous. EUR 3 to other services.

# COMPLIANCE

In order to prevent insider transactions, all persons concerned are subject to a mandatory internal compliance policy, incorporating the provisions of the Issuer Compliance Regulations of the Financial Market Supervisory Authority.

Any director's dealings are regularly published on the Company's website at http://www.mayr-melnhof.com/unternehmen/governance/directors-dealings.html immediately upon information of the Company.

# CODE OF CONDUCT

The Code of Conduct of the Mayr-Melnhof Group, containing the principles of legally and ethically impeccable conduct of all employees of the Group was implemented in the entire Group in 2011. The Code is based on international standards and the principles of the UN Global Compact and is available at http://www.mayr-melnhof.com/en/coporate-responsibility/code-of-conduct.html.

Vienna, Februar 29, 2012

The Management Board

Wilhelm Hörmanseder m.p.

Andreas Blaschke m.p.

Franz Rappold m.p.

Oliver Schumy m.p.

# Report of the Supervisory Board

In the 2011 financial year, the Supervisory Board discharged its responsibilities under statute and the Articles of the Company.

During the financial year, the Supervisory Board convened in six meetings with the participation of the Management Board. Each mandate holder attended at least four meetings. The Committee for Management Board Issues convened twice. The Audit Committee held two meetings. The Supervisory Board meetings offered sufficient opportunity to discuss the issues on the respective agendas and the documents submitted on time.

Furthermore, the Management Board provided the Supervisory Board on a regular basis with written and verbal reports on the business development and the condition of the Company and of the subsidiaries within the Group. The Chairman of the Supervisory Board also main-tained regular contact with the Chairman of the Management Board outside Supervisory Board meetings in order to discuss the business development, strategy and risk situation of the Company.

In addition to discussing the current business, the Supervisory Board was particularly concerned with the implementation of the strategy in the segments, acquisition, investment, and financing projects.

The cooperation of the capital and employee representatives was characterized by cooperative interaction of all participants.

The annual financial statements and the management report of Mayr-Melnhof Karton AG for the year ending December 31, 2011 including the accounting were audited by Grant Thornton Unitreu GmbH Wirtschaftsprüfungs- und Steuerberatungsgesellschaft. The same applies to the consolidated annual financial statements, which were prepared in accordance with IFRS and supplemented by the management report for the Group and further notes under the terms of section 245a of the Austrian Commercial Code. The audit confirmed that the accounting, the annual financial statements, the management report as well as the consolidated annual financial statements and the management report for the Group conform with the legal requirements and the Articles of Association and present fairly, in all material respects, the financial position, its financial performance and cash flows. The audit provided no reason for query, and the auditors duly issued an unqualified opinion for 2011.

The Supervisory Board concurs with the annual financial statements, management report, corporate governance report, the consolidated annual financial statements as well as the management report for the Group, and hereby approves the annual financial statements of Mayr-Melnhof Karton AG as of December 31, 2011. Thus, the 2011 annual financial statements of Mayr-Melnhof Karton AG are adopted in accordance with section 96 (4) of the Austrian Companies Act.

The Supervisory Board has considered and approved the Management Board's proposal regarding the appropriation of profit for the financial year 2011.

The members of the Supervisory Board extend their recognition and thanks to the Management Board and all employees of the Mayr-Melnhof Group for their high achievements and dedicated efforts during the financial year 2011.

Vienna, March 2012

Michael GRÖLLER Chairman of the Supervisory Board

# **MM** Shares

The shares of Mayr-Melnhof Karton AG have been listed on the Vienna Stock Exchange since April 21, 1994 and are traded both in ATX and ATX Prime (index with increased transparency and disclosure requirements). The Company's equity capital amounting to EUR 80 million is divided into 20 million bearer shares with equal voting rights. Mayr-Melnhof stock options are traded at the Austrian Futures and Options Exchange. Since 1998, there exists a Sponsored Level 1 ADR (Amercian Depository Receipt) program with the Bank of New York Mellon. ADRs are traded OTC (over-the-counter) and are denominated in US-dollars, whereas 4 ADRs equal one share of common stock.

# STOCK MARKETS IN 2011

2011 showed a very weak price development almost on all international stock markets. A volatile upward trend in the first few months was followed by an enduring, considerable price drop that continued until the end of the year. The exchange loss was driven by growing anxiety regarding the viability of public budgets and the threat of a new banking crisis as well as increasing inflation concerns and deteriorating economic outlooks.

After a good development in the past two years, the Vienna Stock Exchange faced considerable losses. The ATX closed at 1,891.68 points, resulting in a drop of -34.9 % for the entire year. The Eurozone stock index Eurostoxx 50 reached an index value of 2,316.55, which is -17.1 % below its value on December 31, 2010. While the DAX closed at -14.7 %, the Dow Jones Industrial achieved +5.5 %.

# THE MM SHARE PERFORMANCE

During the first half of 2011, the MM share experienced a price loss mostly corresponding to the development of the Austrian total market, whereas in the second half of the year, the MM share managed to improve, resulting in an overall performance for the year of -24.8 %. The share reached its annual high of EUR 88.70 on January 11, 2011 and the year low of EUR 61.35 on November 25, 2011. The average daily sales amounted to EUR 1.9 million (2010: EUR 1.8 million). The weighting in the ATX was at roughly 2.3 % at the end of 2011 (2010: 2.2 %).

# TREASURY SHARES

As of December 31, 2011, the Group held 15,260 own shares, corresponding to 0.08 % of the capital stock, thus the number remained unchanged compared to the end of 2010. The book value per share is EUR 59.2.

# SHAREHOLDER STRUCTURE

The shareholder structure of the Group remained stable in 2011. Approximately 59 % of the total of 20 million common bearer shares are held by the core shareholder families in a syndicate. Other shareholdings are wide-spread and are mostly held by institutional investors in Great Britain, Germany, Austria, France, Scandinavia and Switzerland.

# LONG-TERM DIVIDEND POLICY

The long-term dividend policy of the Mayr-Melnhof Group pursues the distribution of a third of the consolidated profit for the year. Due to the positive results, the Management Board will propose a dividend of EUR 2.10 per share in the course of the 18<sup>th</sup> Ordinary Shareholders' Meeting on April 25, 2012. This corresponds to a total amount paid out of EUR 42.0 million (2010: EUR 39.0 million) and a payout ratio of 34.9 % (2010: 35.3 %). Based on the average share price for the year 2011, a dividend yield of 2.8 % could be achieved.

# INVESTOR RELATIONS

The guiding idea behind the investor relations program of Mayr-Melnhof Karton AG is the concentration on continuous, open and personal communication with our institutional and private investors, analysts, journalists and the interested public. Our top priority is to provide all members of the financial community with a true image of our Group in order to facilitate an adequate valuation of the Mayr-Melnhof share.

Regarding information transmission, the principle of equal treatment of all shareholders takes precedence. Therefore, all current and price-relevant data are simultaneously and identically published via an electronic distribution system and on the website of Mayr-Melnhof Karton AG.

Due to the continuously high interest in the Mayr-Melnhof share, we had in 2011 again a number of personal meetings as well as presentations within the framework of investor conferences in order to inform investors and analysts on the strategy and current development of the Group. Several analysts from international banks cover our Company on a regular basis.

# SHAREHOLDERS' CLUB

The Shareholders' Club is a free-of-charge service provided by Mayr-Melnhof Karton AG. All shareholders registered in our Shareholders' Club and interested investors regularly receive company reports of Mayr-Melnhof Karton AG via postal mail. Furthermore, press releases are sent via e-mail. Our investor relations department will be happy to accept your registrations.

It is our objective to continuously improve our investor relations activities. Therefore, we are always grateful for improvement suggestions.

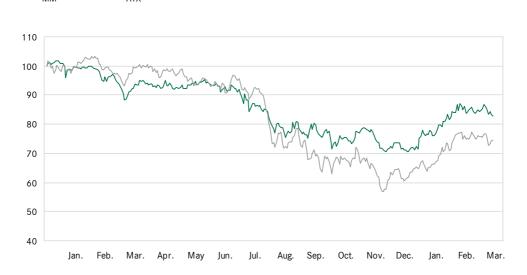
# YOUR CONTACT TO MAYR-MELNHOF INVESTOR RELATIONS

Phone: +43 1 50136 91180 Fax: +43 1 50136 91195 E-mail: investor.relations@mm-karton.com Website: http://www.mayr-melnhof.com

# INFORMATION ABOUT MAYR-MELNHOF SHARES

ISIN securities identification number: AT0000938204 ADR Level 1: MNHFY Reuters: MMKV.VI Bloomberg: MMK:AV

# SHARE PRICE CHART



Relative performance of MM shares 2011 (December 30, 2010 = 100)

SHARE PERFORMANCE INDICATORS	

Stock price per share (in EUR)	2009	2010	2011
High	73.60	88.79	88.70
Low	48.10	66.50	61.35
Year-end	72.00	87.06	65.51
Stock performance (as of Dec. 31)			
-1 month	+7.9 %	+9.2 %	+3.8 %
-3 months	+3.8 %	+14.5 %	-3.1 %
-9 months	+26.4 %	+19.6 %	-25.8 %
Relative performance (year-end)			
MM Shares	+41.9 %	+20.9 %	-24.8 %
ATX	+42.5 %	+16.4 %	-34.9 %
Share performance indicators (in EUR)			
Earnings per share <sup>1)</sup>	4.44	5.39	5.91
Cash earnings per share <sup>1)</sup>	8.71	9.35	9.77
Total equity per share <sup>2)</sup>	44.62	47.92	49.75
Dividend per share	1.70	1.95	2.10 <sup>5)</sup>
Dividend <sup>2)</sup> (in millions of EUR)	35.88	38.97	41.97 <sup>5)</sup>
Dividend yield per average share price	2.8 %	2.6 %	2.8 %
Trading volume			
Vienna Stock Exchange <sup>3)</sup> (in EUR)	2,252,154	1,831,852	1,899,009
Number of shares issued	22,000,000	20,000,000	20,000,000
Own shares <sup>4)</sup>	895,260	15,260	15,260
Free float <sup>4)</sup>	7,232,582	8,281,460	8,281,460
Market capitalization <sup>4)</sup> (in millions of EUR)	1,520	1,740	1,309
ATX weighting <sup>4)</sup> (in %)	2.19 %	2.23 %	2.28 %

<sup>1)</sup>average shares outstanding

<sup>2)</sup> shares issued as of Dec. 31

<sup>3)</sup> daily average

4) as of Dec. 31

<sup>5)</sup> proposed

# Corporate Responsibility

Mayr-Melnhof Karton AG and its subsidiaries pursue a corporate culture based on the sense of responsibility and value-oriented sustainability, guided by the principles of integrity, profitability and transparency. Mutual trust as the principal concept offers the basis for constructive cooperation within the Company, with business partners and other stakeholders.

Our Company's traditional values, responsibility – sustainability – integrity – performance, have guided us for generations and have survived the spirit of the times over and over again. They provide us with direction and set high standards for the employees, customers, suppliers, service providers and other contractual partners of the Mayr-Melnhof Group regarding responsible and value-based conduct. The following principles of the Mayr-Melnhof Group are also stipulated in the Code of Conduct of the Group, which serves as a guideline for all employees. They are derived from the fundamental values of the Group and also comprise the universal principles of the UN Global Compact. With this Code, the MM Group officially documents its dedication to the principles of Corporate Social Responsibility as well as its pursuance of responsible management geared to long-term sustainability.

#### COMPLIANCE WITH LAWS

We comply with all applicable laws and regulations of the countries we do business in and observe their social norms.

#### HUMAN RIGHTS

We commit ourselves to observing the human rights within our sphere of influence and reject any form of forced labour in our companies and the companies of our business partners.

#### CHILD LABOUR

We reject child labour, irrespective of local legislation, throughout our Company and in the companies of our business partners. Throughout our Group we follow the international standards (ILO Conventions C 138 and C 182) and we keep records that show that all members of our workforce are of the minimum age required by law.

#### MUTUAL RESPECT, NON-DISCRIMINATION, PROMOTION OF DIVERSITY

We commit ourselves to creating a working environment throughout our group of companies that is characterized by honesty and mutual respect. We see the diversity of our employees as an asset that enables us to fulfill our tasks in an even more creative and better way. We reject any discrimination and harassment for reasons of gender, race, skin, religion, age, national/ethnic descent, disability or sexual orientation. Employees and job applicants are assessed following the principle of non-discrimination.

#### EMPLOYEE DEVELOPMENT

We develop the potential of our workforce systematically for the future of our Company. In doing so, we pay attention to the development of the technical as well as social and methodological skills.

#### RELATIONSHIP TO EMPLOYEES AND EMPLOYEES' REPRESENTATIVES

We respect our workforce's right of freedom of association. We strive for long-term, constructive dialogue with the employees' representatives both at local level and in the regional federation of companies.

#### WORKING HOURS AND REMUNERATION

In all the companies of the Group, we comply with the effective regulations concerning working time. We acknowledge the entitlement of our workforce to adequate remuneration and observe the legal stipulations of the individual countries.

#### HEALTH AND SAFETY

We promote the vitality and safety of our employees by ensuring a healthy, safe and humane working environment. The individual standards for safety and health in the workplace are observed. Appropriately suitable measures, such as continued evaluation and training, are geared to continuously improve health and safety at the workplace.

#### CONFLICTS OF INTERESTS, FIGHT AGAINST CORRUPTION

We always act in the best interest of the Mayr-Melnhof Group and separate the interests of the Company strictly from private interests. We aim to avoid even the mere appearance of conflicts of interests. We take decisions based on reasonable business aspects in line with laws and standards. In our business relations, we always act perfectly in line with the respective regulations against corruption, bribing, fraud and money laundering.

#### COMPETITION, CONDUCT ON THE MARKET

We commit to unrestricted, fair competition with our competitors, business partners and other market participants. We undertake to comply with the laws on restriction of competition that apply in the countries where the Mayr-Melnhof Group does business.

#### PROTECTION OF ASSETS AND SENSITIVE INFORMATION

Employees of the Mayr-Melnhof Group are responsible for protecting tangible and intangible assets of the Company within their fields of activity.

#### FINANCIAL INTEGRITY

To preserve the high degree of trust that shareholders, employees, business associates and the public place in us, the reporting of the Mayr-Melnhof Group shall be correct and truthful at all times and has to comply with the applicable legislation. Accounts and records are kept in accordance with the legal, official and fiscal provisions and regulations as well as in line with internationally recognized standards of accounting.

#### RESPONSIBILITY FOR OUR ENVIRONMENT

The Mayr-Melnhof Group effects its performance taking into account the environment at all steps of production as well as within downstream and upstream activities. We have opted for foresight, the use of environmentally friendly technologies and continuous, systematic enhancement of the environmental efficiency of our Company. Observing applicable environmental legislation and regulations is a minimum requirement. We strive for close cooperation with our business partners in our perception of ecological responsibility and we promote initiatives for higher responsibility towards our environment.

#### BUSINESS ASSOCIATES

We expect our business associates to meet all legal provisions and industry standards in their cooperation with the Mayr-Melnhof Group at all times and encourage them to introduce and implement similar principles of responsibility at their companies wherever possible.

The preceding principles represent a basic attitude of the Mayr-Melnhof Group. They cannot be regarded, however, as the basis for demanding a specific line of conduct from the Mayr-Melnhof Group, nor for substantiating contractual claims against the Company.

The detailed MM Code of Conduct is available on our website at http://www.mayr-melnhof.com/en/coporate-responsibility/code-of-conduct.html.

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# **Consolidated Balance Sheets**

EQUITY AND LIABILITIES         Share capital       12         Additional paid-in capital       12         Treasury shares       12         Retained earnings       12         Other reserves       12         Equity attributable to shareholders of the Company       12         Non-controlling (minority) interests       12	Dec. 31, 2011	Dec. 31, 2010
Property, plant and equipment 5 Property, plant and equipment 5 Property, plant and equipment 5 Securities and other financial assets 6 Porter dincome taxes 8 Non-current assets 9 Inventories 9 Inventories 9 Inventories 9 Prepaid expenses and other current assets 10 Current assets 11 Cash and cash equivalents  Current assets 11 Cash and cash equivalents 1 Current assets 11 Cash and cash equivalents 12 Current assets 11 Current assets 12 Current liabilities 13 Financial lease liabilities 14 Current liabilities 15 Financial lease liabilities 16 Deferred income and other current liabilities 16 Deferred income and other current liabilities 16 Current liabilities 17 Financial lease liabilities 16 Current liabilities 17 Financial lease liabilities 16 Deferred income and other current liabilities 16 Current liabilities 17 Financial lease liabilities 16 Current liabilities 17 Financial lease liabilities 16 Current liabilities 17 Financial lease liabilities 16 Deferred income and other current liabilities 16 Deferred income and other current liabilities 16 Deferred income and other current liabilities 16 Current lia		
Intangible assets including goodwill 5 Securities and other financial assets 6 Deferred income taxes 8 Non-current assets 9 Inventories 9 Trade receivables 10 Income tax receivables 10 Income tax receivables 11 Cash and cash equivalents 11 Colorent assets 1 EQUITY AND LIABILITIES Share capital 12 Additional paid-in capital 12 Treasury shares 12 Equity attributable to shareholders of the Company 12 Equity attributable to shareholders of the Company 14 Interest-bearing financial liabilities 13 Financial lease liabilities 13 Finan		
Securities and other financial assets       6         Deferred income taxes       8         Non-current assets       8         Inventories       9         Irrade receivables       10         Income tax receivables       10         Income tax receivables       11         Cash and cash equivalents       11         Cash and cash equivalents       11         Carrent assets       11         EOUITY AND LIABILITIES       11         EOUITY AND LIABILITIES       12         Retained earnings       12         Retained earnings       12         Other reserves       12         Retained earnings       12         EQUITY AND LIABILITIES       12         Share capital       12         Retained earnings       12         Retained earnings       12         Other reserves       12         Equity attributable to shareholders of the Company       12         Non-courrent liabilities       13         Financial lease liabilities       13         Interest-bearing financial liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13	594,585	564,039
Securities and other financial assets       6         Deferred income taxes       8         Non-current assets       8         Inventories       9         Trade receivables       10         Income tax receivables       10         Prepaid expenses and other current assets       11         Cash and cash equivalents       11         Carrent assets       11         EOUITY AND LIABILITIES       11         EOUITY AND LIABILITIES       12         Additional paid-in capital       12         Treasury shares       12         Retained earnings       12         Other reserves       12         Equity attributable to shareholders of the Company       11         Non-controlling (minority) interests       13         Interest-bearing financial liabilities       13         Financial lease liabilities       13         Interest-bearing financial liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Financial lease liabilities       13         Frowisions for other non-current liabilities       13         Liabilities and provisions for income tax       15         Total equivision	86,027	85,415
Non-current assets       9         Inventories       9         Inventories       9         Income tax receivables       10         Prepaid expenses and other current assets       11         Cash and cash equivalents       11         Cash and cash equivalents       11         Current assets       11         TOTAL ASSETS       11         EQUITY AND LIABILITIES       12         Share capital       12         Additional paid-in capital       12         Treasury shares       12         Retained earnings       12         Other reserves       12         Equity attributable to shareholders of the Company       12         Non-controlling (minority) interests       13         Total equity       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Interest-bearing financial liabilities       13         Interest-bearing financial liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       13         Itabilities and provisions for income tax	5,397	5,447
Inventories 9 Inventories 9 Inventories 9 Inventories 10 Income tax receivables 10 Income tax receivables 11 Cash and cash equivalents 12 EQUITY AND LIABILITIES Share capital 12 Additional paid-in capital 12 Interestry shares 12 Equity attributable to shareholders of the Company 12 Equity attributable to shareholders of the Company 12 Equity attributable to shareholders of the Company 12 Interest-bearing financial liabilities 13 Francial lease liabilities 13 Francial lease liabilities 13 Francial lease liabilities 13 Francial lease liabilities 13 Financial lease liabilities 13 Financial lease liabilities 13 Einancial lease liabilities 14 Einancial lease liabilities 15 Einanc	9,126	9,284
Trade receivables       10         Income tax receivables       11         Cash and cash equivalents       11         Cash and cash equivalents       11         Cash and cash equivalents       11         Current assets       11         COUTEY AND LIABILITIES       1         EQUITY AND LIABILITIES       12         Share capital       12         Additional paid-in capital       12         Treasury shares       12         Retained earnings       12         Other reserves       12         Equity attributable to shareholders of the Company       12         Non-controlling (minority) interests       13         Interest-bearing financial liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Interest-bearing financial liabilities       13         Interest-bearing financial liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       13         Interest-bearing financial liabilities       13         Interest-bearing financial liabilities       13	695,135	664,185
Trade receivables       10         Income tax receivables       11         Cash and cash equivalents       11         Cash and cash equivalents       11         Cash and cash equivalents       11         Current assets       11         COUTEY AND LIABILITIES       1         EQUITY AND LIABILITIES       12         Share capital       12         Additional paid-in capital       12         Treasury shares       12         Retained earnings       12         Other reserves       12         Equity attributable to shareholders of the Company       12         Non-controlling (minority) interests       13         Interest-bearing financial liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Interest-bearing financial liabilities       13         Interest-bearing financial liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       13         Interest-bearing financial liabilities       13         Interest-bearing financial liabilities       13		
Income tax receivables Prepaid expenses and other current assets 11 Cash and cash equivalents Current assets TOTAL ASSETS TOTAL ASSETS TOTAL ASSETS EQUITY AND LIABILITIES Share capital 12 Additional paid-in capital 12 Additional paid-in capital 12 Treasury shares 12 Retained earnings 12 Other reserves 12 Equity attributable to shareholders of the Company Non-controlling (minority) interests Total equity 1 Interest-bearing financial liabilities 13 Financial lease liabilities 14 Financial lease liabilities 15 Financial leas	244,503	257,792
Prepaid expenses and other current assets       11         Cash and cash equivalents       I         Current assets       I         TOTAL ASSETS       I         EOUITY AND LIABILITIES       I         Share capital       12         Additional paid-in capital       12         Treasury shares       12         Retained earnings       12         Other reserves       12         Equity attributable to shareholders of the Company       I         Non-controlling (minority) interests       I         Total equity       1         Interest-bearing financial liabilities       13         Financial lease liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Financial lease liabilities       13         Interest-bearing financial liabilities       14	235,859	227,700
Cash and cash equivalents Current assets TOTAL ASSETS TOTAL ASSETS TOTAL ASSETS EQUITY AND LIABILITIES Share capital 12 Additional paid-in capital 12 Treasury shares 12 Retained earnings 12 Cher reserves 12 Equity attributable to shareholders of the Company Non-controlling (minority) interests Total equity 1 Interest-bearing financial liabilities 13 Financial lease liabilities 13 Financial lease liabilities 13 Financial liabilities 13 Financial liabilities 13 Financial liabilities 13 Financial lease liabilities 13 Financi	11,225	9,098
Current assets       1         TOTAL ASSETS       1         EOUITY AND LIABILITIES       12         Share capital       12         Additional paid-in capital       12         Treasury shares       12         Retained earnings       12         Other reserves       12         Equity attributable to shareholders of the Company       12         Non-controlling (minority) interests       13         Total equity       1         Interest-bearing financial liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Financial lease liabilities       13         Interest-bearing financial liabilities       13         Einancial lease liabilities       13         Interest-bearing financial liabilities       13         Interest-bearing financial liabilities       14         Defered income and other current liabilities <t< td=""><td>31,105</td><td>30,167</td></t<>	31,105	30,167
TOTAL ASSETS       1         EQUITY AND LIABILITIES       12         Share capital       12         Additional paid-in capital       12         Treasury shares       12         Retained earnings       12         Other reserves       12         Equity attributable to shareholders of the Company       12         Non-controlling (minority) interests       13         Total equity       13         Interest-bearing financial liabilities       13         Financial lease liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Financial lease liabilities       13         Interest-bearing financial liabilities       13         Provisions for other non-current liabilities       13         Interest-bearing financial liabilities       13         Financial lease liabilitie	348,755	332,004
EQUITY AND LIABILITIES         Share capital       12         Additional paid-in capital       12         Treasury shares       12         Retained earnings       12         Other reserves       12         Equity attributable to shareholders of the Company       12         Non-controlling (minority) interests       13         Interest-bearing financial liabilities       13         Financial lease liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Financial lease liabilities       13         Interest-bearing financial liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Liabilities and provisions for income tax       15         Trade liabilities       16         Deferred income and other current liabilities       17         Provisions for other current liabilities and charges       18         Current liabilities       18	871,447	856,761
Share capital       12         Additional paid-in capital       12         Treasury shares       12         Retained earnings       12         Other reserves       12         Equity attributable to shareholders of the Company       12         Non-controlling (minority) interests       13         Interest-bearing financial liabilities       13         Financial lease liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Financial lease liabilities       13         Interest-bearing financial liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Interest-bearing financial liabilities       13         Iliabilities       13         Interest-bearing financial liabilities       13         Interest-bearing financial liabilities       13         Iliabilities       13         Iliabilities       14         Deferred income and other current liabilities       16         Deferred income and other current liabilities <td>1,566,582</td> <td>1,520,946</td>	1,566,582	1,520,946
Share capital       12         Additional paid-in capital       12         Treasury shares       12         Retained earnings       12         Other reserves       12         Equity attributable to shareholders of the Company       12         Non-controlling (minority) interests       13         Interest-bearing financial liabilities       13         Financial lease liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Financial lease liabilities       13         Interest-bearing financial liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Interest-bearing financial liabilities       13         Itabilities and provisions for income tax       15         Trade liabilities       16         Deferred income and other current liabilities       17         Provisions for other current liabilities and charges       18         Current liabilities       18		
Additional paid-in capital       12         Treasury shares       12         Retained earnings       12         Other reserves       12         Equity attributable to shareholders of the Company       12         Non-controlling (minority) interests       13         Interest-bearing financial liabilities       13         Financial lease liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Financial lease liabilities       13         Interest-bearing financial liabilities       14         Deferred income taxes       8         Non-current liabilities       13         Interest-bearing financial liabilities       13         Interest-bearing financial liabilities       14         Deferred income taxes       15         Trade liabilities       16         Deferred income and other current liabilities       17         Provisions for other current liabilities and charges       18         Current liabilities       18		
Additional paid-in capital       12         Treasury shares       12         Retained earnings       12         Other reserves       12         Equity attributable to shareholders of the Company       12         Non-controlling (minority) interests       13         Interest-bearing financial liabilities       13         Financial lease liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Financial lease liabilities       13         Interest-bearing financial liabilities       14         Deferred income taxes       8         Non-current liabilities       13         Interest-bearing financial liabilities       13         Interest-bearing financial liabilities       14         Deferred income taxes       15         Trade liabilities       16         Deferred income and other current liabilities       17         Provisions for other current liabilities and charges       18         Current liabilities       18	80,000	80,000
Treasury shares       12         Retained earnings       12         Other reserves       12         Equity attributable to shareholders of the Company       12         Non-controlling (minority) interests       1         Total equity       1         Interest-bearing financial liabilities       13         Financial lease liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Financial lease liabilities       13         Interest-bearing financial liabilities       14         Deferred income taxes       8         Non-current liabilities       13         Interest-bearing financial liabilities       13         Financial lease liabilities       13         Interest-bearing financial liabilities       13         Interest-bearing financial liabilities       13         Interest-bearing financial liabilities       13         Financial lease liabilities       14         Deferred income and provisions for income tax       15         Trade liabilities       16         Deferred income and other current liabilities and charges       18         Curr	172,658	176,453
Retained earnings       12         Other reserves       12         Equity attributable to shareholders of the Company       12         Non-controlling (minority) interests       1         Total equity       1         Interest-bearing financial liabilities       13         Financial lease liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Financial lease liabilities       13         Interest-bearing financial liabilities       14         Deferred income taxes       8         Non-current liabilities       13         Interest-bearing financial liabilities       13         Didities and provisions for income tax       15         Trade liabilities       16	(904)	(904)
Other reserves       12         Equity attributable to shareholders of the Company       I         Non-controlling (minority) interests       I         Total equity       1         Interest-bearing financial liabilities       13         Financial lease liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Interest-bearing financial liabilities       13         Interest-bearing financial liabilities       14         Deferred income taxes       8         Non-current liabilities       13         Interest-bearing financial liabilities       13         Euclidities       13         Interest-bearing financial liabilities       13         Interest-bearing financial liabilities       13         Interest-bearing financial liabilities       <	773,160	721,873
Non-controlling (minority) interests       1         Total equity       1         Interest-bearing financial liabilities       13         Financial lease liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Interest-bearing financial liabilities       14         Deferred income and other current liabilities       16	(30,768)	(19,659)
Non-controlling (minority) interests       1         Total equity       1         Interest-bearing financial liabilities       13         Financial lease liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Interest-bearing financial liabilities       14         Deferred income and other current liabilities       16         Deferred income and other current liabilities and charges	994,146	957,763
Total equity       1         Interest-bearing financial liabilities       13         Financial lease liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Interest-bearing financial liabilities       13         Interest-bearing financial liabilities       13         Interest-bearing financial liabilities       13         Liabilities and provisions for income tax       15         Trade liabilities       16         Deferred income and other current liabilities       17         Provisions for other current liabilities and charges       18         Current liabilities       18	11,795	25,356
Financial lease liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Interest-bearing financial liabilities       13         Financial lease liabilities       13         Liabilities and provisions for income tax       15         Trade liabilities       16         Deferred income and other current liabilities       17         Provisions for other current liabilities and charges       18         Current liabilities       18	1,005,941	983,119
Financial lease liabilities       13         Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       13         Interest-bearing financial liabilities       13         Financial lease liabilities       13         Liabilities and provisions for income tax       15         Trade liabilities       16         Deferred income and other current liabilities       17         Provisions for other current liabilities and charges       18         Current liabilities       18		
Provisions for other non-current liabilities and charges       14         Deferred income taxes       8         Non-current liabilities       1         Interest-bearing financial liabilities       13         Financial lease liabilities       13         Liabilities and provisions for income tax       15         Trade liabilities       16         Deferred income and other current liabilities       17         Provisions for other current liabilities and charges       18         Current liabilities       18	65,591	62,973
Deferred income taxes       8         Non-current liabilities       13         Interest-bearing financial liabilities       13         Financial lease liabilities       13         Liabilities and provisions for income tax       15         Trade liabilities       16         Deferred income and other current liabilities       17         Provisions for other current liabilities and charges       18         Current liabilities       17	2,541	4,314
Non-current liabilities       13         Interest-bearing financial liabilities       13         Financial lease liabilities       13         Liabilities and provisions for income tax       15         Trade liabilities       16         Deferred income and other current liabilities       17         Provisions for other current liabilities and charges       18         Current liabilities       17	72,442	72,030
Interest-bearing financial liabilities       13         Financial lease liabilities       13         Liabilities and provisions for income tax       15         Trade liabilities       16         Deferred income and other current liabilities       17         Provisions for other current liabilities and charges       18         Current liabilities       18	16,526	24,009
Financial lease liabilities       13         Liabilities and provisions for income tax       15         Trade liabilities       16         Deferred income and other current liabilities       17         Provisions for other current liabilities and charges       18         Current liabilities       17	157,100	163,326
Financial lease liabilities       13         Liabilities and provisions for income tax       15         Trade liabilities       16         Deferred income and other current liabilities       17         Provisions for other current liabilities and charges       18         Current liabilities       17	72,160	61,257
Liabilities and provisions for income tax       15         Trade liabilities       16         Deferred income and other current liabilities       17         Provisions for other current liabilities and charges       18         Current liabilities       18	638	
Trade liabilities       16         Deferred income and other current liabilities       17         Provisions for other current liabilities and charges       18         Current liabilities       17		1,178
Deferred income and other current liabilities       17         Provisions for other current liabilities and charges       18         Current liabilities       18	13,234	9,052
Provisions for other current liabilities and charges 18 Current liabilities	146,865	168,115
Current liabilities	88,101	59,289
	82,543	75,610
Total natificies	403,541	374,501
TOTAL EQUITY AND LIABILITIES	560,641 1,566,582	537,827 1,520,946

The accompanying notes are an integral part of these consolidated financial statements.

# **Consolidated Income Statements**

(all amounts in thousands of EUR except share and per share data)	Notes	Year ended Dec. 31, 2011	Year ended Dec. 31, 2010
Sales	Notes	1,959,577	1,778,889
Cost of sales		(1,542,782)	(1,397,213)
Gross margin		416,795	381,676
Other operating income	19	9,441	11,591
Selling and distribution expenses		(172,347)	(155,386)
Administrative expenses		(82,432)	(75,240)
Other operating expenses		(567)	(367)
Operating profit		170,890	162,274
Result from disposal of businesses	4	0	(6,876)
Financial income		4,367	2,499
Financial expenses		(6,423)	(2,877)
Other income (expenses) – net	20	(7,019)	(3,337)
Profit before tax		161,815	151,683
Income tax expense	8	(43,142)	(41,254)
Profit for the year		118,673	110,429
Attributable to:			
Shareholders of the Company		118,180	108,101
Non-controlling (minority) interests		493	2,328
Profit for the year		118,673	110,429
Earnings per share for profit attributable to the shareholders of the Cor during the year:	npany		
Basic and diluted average number of shares outstanding		19,984,740	20,067,589
Basic and diluted earnings per share		5.91	5.39

The accompanying notes are an integral part of these consolidated financial statements.

# Consolidated Comprehensive Income Statements

	Year ended	Year ended
(all amounts in thousands of EUR)	Dec. 31, 2011	Dec. 31, 2010
Profit for the year <sup>1)</sup>	118,673	110,429
Profit (loss) directly recognized in equity:		
Valuation of securities	0	(12)
Foreign currency translations	(11,160)	10,190
Total profit (loss) directly recognized in equity		
_(net) <sup>1)</sup>	(11,160)	10,178
Total profit for the year	107,513	120,607
Attributable to:		
Shareholders of the Company	107,071	116,470
Non-controlling (minority) interests	442	4,137
Total profit for the year	107,513	120,607

The accompanying notes are an integral part of these consolidated financial statements.

<sup>1)</sup> In the financial year 2011 an amount of thous. EUR -3,471 (2010: thous. EUR 898) was reclassified from total profit (loss) directly recognized in equity to the profit for the year.

# Consolidated Statements of Changes in Equity

#### Equity attributable to shareholders of the Company

						Profit (loss	) directly re equity	cognized in			
(all amounts in thousands of EUR)	Notes	Share capital	Additional paid-in capital	Treasury shares	Retained earnings	Valuation of securities	Foreign currency translations	Other reserves	Total	Non- controlling (minority) interests	Total equity
Balance at Jan. 1, 2010	-	88,000	168,453	(53,042)	766,221	12	(28,040)	(28,028)	941,604	22,741	964,345
Total profit for the year					108,101	(12)	8,381	8,369	116,470	4,137	120,607
Dividends paid					(33,973)			0	(33,973)	(841)	(34,814)
Disposal of businesses								0	0	(681)	(681)
Purchase of treasury shares											
at cost				(66,338)				0	(66,338)		(66,338)
Cancellation of treasury shares		(8,000)	8,000	118,476	(118,476)			0	0		0
Balance at Dec. 31, 2010		80,000	176,453	(904)	721,873	0	(19,659)	(19,659)	957,763	25,356	983,119
Total profit for the year					118,180		(11,109)	(11,109)	107,071	442	107,513
Dividends paid	12				(38,970)			0	(38,970)	(550)	(39,520)
Reclassifications	12		(3,795)		3,795			0	0		0
Acquisition and increase of majority interests	12				(31,718)			0	(31,718)	(13,453)	(45,171)
Balance at Dec. 31, 2011		80,000	172,658	(904)	773,160	0	(30,768)	(30,768)	994,146	11,795	1,005,941

The accompanying notes are an integral part of these consolidated financial statements.

# **Consolidated Cash Flow Statements**

(all amounts in thousands of EUR)	Notes	Year ended Dec. 31, 2011	Year ended Dec. 31, 2010
CASH FLOW FROM OPERATING ACTIVITIES:			
Profit for the year		118,673	110,429
Adjustments to reconcile profit for the year to net cash provided by operating activities:			
Income tax expense	8	43,142	41,254
Depreciation and amortization of property, plant and equipment, and intangible assets <sup>1)</sup>	5	84,234	81,796
Gains (losses) from disposals of property, plant and equipment, and intangible assets	19	(674)	(527)
Result from disposal of businesses	4	0	6,876
Interest income		(4,362)	(2,499)
Interest expense		6,423	2,877
Share of profit (loss) of associated companies		(341)	(294)
Other		190	(765)
Net cash provided by profit		247,285	239,147
Changes in working capital:			
Inventories		12,633	(47,141)
Trade receivables		(8,977)	(31,968)
Prepaid expenses and other current assets		8,500	(6,993)
Trade liabilities		(21,215)	31,985
Deferred income and other short-term liabilities		1,042	5,544
Provisions for other short-term liabilities and charges		7,210	(42)
Changes in working capital		(807)	(48,615)
Cash flow provided by operating activities excluding interest and taxes paid		246,478	190,532
Income taxes paid		(48,889)	(45,923)
Net cash provided by operating activities		197,589	144,609
CASH FLOW FROM INVESTING ACTIVITIES:		,	,
Proceeds from disposals of property, plant and equipment, and intangible assets		1,932	2.221
Purchases of property, plant and equipment, and intangible assets		(125,231)	(86,637)
Acquisitions of companies or businesses, net of cash and cash equivalents acquired			
(2011: thous. EUR 2,036; 2010: thous. EUR 1,925)	4	(24,185)	(30,914)
Proceeds from disposal of companies or businesses, net of cash and cash equivalents disposed (2010: thous. EUR 3,755)	4	0	850
Disposals and purchases of securities and other financial assets		165	259
Dividends received		341	294
Interest received		4,443	2,362
Net cash provided by/used in investing activities		(142,535)	(111,565)
CASH FLOW FROM FINANCING ACTIVITIES:		(112,000)	(111,000)
Interest paid		(5,869)	(3,778)
Issuances of interest-bearing financial liabilities		19,074	98,170
Repayments of interest-bearing financial and financial lease liabilities		(11,543)	(49,945)
Treasury shares	12	0	(66,338)
Dividends paid to the shareholders of the Company	12	(38,970)	(33,973)
Dividends paid to the shareholders of the Company Dividends paid to non-controlling (minority) shareholders	12	(550)	(841)
Net cash used in financing activities		(37,858)	(56,705)
Effect of exchange rate changes on cash and cash equivalents		(37,838)	2,413
		<u>(445)</u> <b>16,751</b>	· · · · · ·
Net increase in cash and cash equivalents		· · · · · ·	(21,248)
Cash and cash equivalents at the beginning of the year		332,004	353,252
Cash and cash equivalents at the end of the year		348,755	332,004

The accompanying notes are an integral part of these consolidated financial statements.

<sup>1)</sup> The figure for 2010 includes thous. EUR 2,518 of impairment expenses.

# Notes to the Consolidated Financial Statements

### (1) Summary of significant accounting policies

#### A) GENERAL EXPLANATIONS

#### The Mayr-Melnhof Group

Mayr-Melnhof Karton AG and its subsidiaries ("the Group") are primarily engaged in manufacturing and selling cartonboard and folding cartons within Europe. The Group is divided into two operating segments (see note 23): Mayr-Melnhof Cartonboard ("MM Karton") and Mayr-Melnhof Packaging ("MM Packaging"). MM Karton manufactures and markets numerous grades of cartonboard, concentrating on coated cartonboard produced predominantly from recovered paper. MM Packaging converts cartonboard into industrial-printed folding cartons mainly for food (e.g. cereals, dried foods, sugar, confectionary and baked products), other consumer goods (e.g. cosmetics and toiletries, detergents, household articles and toys), and into cigarette packaging as well as high-grade confectionary packaging.

The parent company of the Group is Mayr-Melnhof Karton AG, located at Brahmsplatz 6, 1041 Vienna, Austria.

#### Basic accounting principles

The consolidated financial statements and notes thereto of Mayr-Melnhof Karton AG and its subsidiaries have been prepared in accordance with International Financial Reporting Standards ("IFRS" and "IAS") as adopted by the International Accounting Standards Board ("IASB") and the respective interpretations as adopted by the Standing Interpretations Committee ("SIC") and by the International Financial Reporting Interpretations Committee ("IFRIC") as to be applied within the European Union. The present consolidated financial statements have been prepared by the Management Board as of February 29, 2012 and will be presented to the Supervisory Board for review and approval.

There are no further liabilities or claims with regard to third parties other than those which have been recorded in the consolidated financial statements and notes thereto.

The preparation of the consolidated financial statements and the notes thereto in accordance with generally accepted accounting and recognition standards of IFRS is performed by making estimates and assumptions for certain items, which affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the balance sheet date and the reported amounts of revenues and expenses during the reporting period. Actual amounts may differ from those estimates and assumptions.

All amounts herein, except share data and per share amounts, are specified in thousands of Euro unless otherwise stated.

#### B) CONSOLIDATION PRINCIPLES AND CONSOLIDATION METHODS

The consolidated financial statements and notes thereto include the accounts of Mayr-Melnhof Karton AG ("the Company") and all controlled, wholly and majority-owned subsidiaries, except where control is temporary or does not reside within the Group. Control exists in cases where the Company has the ability to fully govern the operating and financial policy of a subsidiary. Non-controlling (minority) interest represents the non-controlling (minority) shareholders' proportionate share of the equity and profit in several majority-owned subsidiaries of the Company.

According to IFRS 3 "Business Combinations", all acquisitions of companies and businesses shall be accounted for using the purchase method. Thereby, the cost of the acquired interest is offset against the acquirer's interest in equity at the acquisition date. The acquired identifiable assets and liabilities assumed are recognized with their fair values effective at the acquisition date. Accordingly, the non-controlling (minority) interest of the remaining shareholders shall also be recognized at fair value of their interest in equity. A remaining excess of the purchase price over the fair value of the equity interest acquired shall be capitalized as goodwill. Negative goodwill as well as the acquisition-related costs shall be recognized immediately in the income statement. In case of an increase of majority interests the difference between the costs of acquisition or the contractually fixed obligation and the carrying amount of the additionally purchased non-controlling (minority) interests is recognized directly in equity.

All effects of intercompany transactions have been eliminated.

#### C) ACCOUNTING AND RECOGNITION PRINCIPLES

During the preparation of the consolidated financial statements and notes, relevant amendments to existing IAS, IFRS and interpretations as well as newly enacted IFRS and IFRIC interpretations, as published in the Official Journal of the European Union and with the effective date no later than December 31, 2011, were taken into consideration.

In this context amendments to IAS 24 "Related Party Disclosures" and IAS 32 "Financial Instruments: Presentation" were concerned. IAS 24 contains a more detailed definition of the term "related party" and reliefs for companies which are associated with public authorities. According to IAS 32, warrants in a foreign currency can under certain circumstances meet the requirements to be accounted as equity instruments. Additionally, changes in IFRIC 14 "Prepayments of a Minimum Funding Requirement" and the interpretation IFRIC 19 "Extinguishing Financial Liabilities with Equity Instruments" have become effective. In the course of the annual improvement project "Improvements to IFRSs (2010)" mainly editorial and minor adjustments of the content were made in several standards. These above-mentioned regulations, as far as applicable, were implemented in the financial statements and notes.

In November 2011, the standard IFRS 7 "Financial Instruments: Disclosures" was changed. It is compulsory to apply this standard in the modified version starting from the financial year 2012. The modified IFRS 7 contains further disclosure requirements for the transfer of financial assets. These disclosures shall lead to more transparency regarding those transactions, where the transferring party retains risks from the financial asset. The mentioned change is not expected to have significant impact on the presentation of the Group's financial statements and financial position. The possibility of earlier application of the mentioned regulations was not used.

#### Foreign currency translation

The assets and liabilities of foreign subsidiaries, where the functional currency is other than the Euro, are translated into Euro using exchange rates in effect at the balance sheet date. Revenues and expenses are translated using average exchange rates for the year. Differences arising from the translation of assets and liabilities in comparison with the previous periods are recognized as a separate component of equity. Gains and losses resulting from foreign currency transactions are recognized in the income statement as incurred.

Exchange differences arising on monetary items that form part of a net investment in a foreign operation are recognized initially in accordance with IAS 21.32 as a separate component of equity and recognized in profit or loss upon repayment or disposal of the net investment.

The exchange rates of the relevant currencies of non-Euro participating countries used in preparing the consolidated financial statements and notes thereto were as follows:

		Exchange rate at Dec. 31, 2011	Exchange rate at Dec. 31, 2010	Annual average exchange rate 2011	Annual average exchange rate 2010
Currency:		1 EUR =	1 EUR =	1 EUR =	1 EUR =
Bulgaria	BGN	1.96	1.96	1.96	1.96
Chile	CLP	675	628	672	678
Czech Republic	CZK	25.79	25.06	24.63	25.34
Denmark	DKK	7.43	7.45	7.45	7.45
Great Britain	GBP	0.84	0.86	0.87	0.86
Iran	IRR	14,465	13,701	14,702	13,481
Jordan	JOD	0.92	0.94	0.99	0.94
Malaysia	MYR	4.25	-	-	-
Poland	PLN	4.42	3.96	4.12	4.01
Romania	RON	4.32	4.28	4.24	4.22
Russia	RUB	41.67	40.33	40.97	40.35
Switzerland	CHF	1.22	1.25	1.23	1.37
Tunisia	TND	1.94	1.92	1.96	1.90
Turkey	TRY	2.44	2.06	2.32	2.00
Ukraine	UAH	10.30	10.57	11.08	10.52

#### Revenue recognition

The Group recognizes revenue when convincing evidence of an arrangement exists, products are shipped to customers, the price of the transaction is fixed and determinable, and payment is reasonably assured. Revenues are recorded net of discounts, such as sales incentives, customer bonuses and rebates granted. Provisions for estimated costs related to product warranty and returns are made at the time the related sale is recorded. Shipping and handling costs are recorded as selling expenses.

#### Earnings per share

Earnings per share is calculated in accordance with IAS 33 "Earnings per Share". The standard requires the calculation and disclosure of two key figures, basic and diluted earnings per share. Basic earnings per share is calculated by dividing profit or loss attributable to the shareholders of the Company by the weighted average number of shares outstanding during the financial year. Diluted earnings per share is calculated by adjusting outstanding shares, assuming conversion of all potentially dilutive stock options. Neither as of December 31, 2011, nor as of December 31, 2010, existed these kind of options.

#### Research and development costs

Research costs are recognized as expense as incurred. Development costs are capitalized only after the following criteria can be verified and are met cumulatively: it has to be possible among other criteria to use or sell internally generated intangible assets and, additionally, future economic benefits for the Group have to be achieved. Neither as of December 31, 2011, nor as of December 31, 2010, have development costs been capitalized.

#### Intangible assets including goodwill

Acquired intangible assets which are determined to have a finite useful life including licenses, patents, concessions, trademarks and assets regarding customer relationships are capitalized at cost and amortized on a straight-line basis over their estimated useful lives ranging from five to ten years. Acquired intangible assets which are determined to have an indefinite useful life are not amortized but tested for impairment on an annual basis.

According to IFRS 3 "Business Combinations", goodwill is not amortized but tested for impairment on an annual basis. The recoverability evaluation of goodwill is performed at least annually or when it is evident that an impairment exists. Such impairment test is conducted on the operating segment level. In this context, the value in use of the segment is compared to the carrying amounts of non-current assets, comprising property, plant and equipment and intangible assets including goodwill. A segment's value in use is determined by the present value of the estimated future cash flows before tax in accordance with a discounted cash flow calculation (DCF). The discount rate used is based on weighted average cost of capital (WACC) before tax. If the fair value of the operating segment is less than these carrying amounts, the difference is recognized as an impairment loss.

Neither in 2011 nor in 2010 was goodwill amortized as a result of an impairment.

#### Property, plant and equipment

Property, plant and equipment are recognized at cost less accumulated depreciation. Therefore, depreciation expense is recognized using the straight-line method over the following estimated useful lives:

Buildings	10-50 years
Technical equipment and machines	8-15 years
Other equipment, fixtures and fittings	4-10 years

It is the policy of the Group to capitalize renewal investments and leasehold improvements. Generally, costs resulting in a prolongation of utilization or in an increase in future utilization of assets are capitalized. Current cost of maintenance and repairs is recognized as expense as incurred.

The cost of internally generated assets includes the respective direct costs as well as directly attributable material and manufacturing overhead costs including depreciation.

#### Leases

The Group is exclusively lessee in lease transactions. As far as the Group substantially bears all the risks and rewards incidental to the ownership of the asset, thereby being considered as beneficial owner ("Financial lease"), the asset is recognized under non-current assets at the present value of the non-cancelable minimum lease payments, recording a corresponding lease obligation as liability. For all remaining lease transactions ("Operating lease"), the lease-related payments are recognized as expense as incurred.

#### Impairment of non-current-assets

A recoverability evaluation of non-current assets is performed as soon as events that have occurred and circumstances that have changed indicate that the carrying amount of an asset or a group of assets exceeds its recoverable amount. In such a case, the carrying amount of the asset or the group of assets is compared with the higher of the fair value less costs to sell or its present value of estimated future cash flows. In case that the reasons for an impairment no longer exist, a revaluation has to be conducted.

#### Investments in associated companies and other investments

Investments in companies in which the Company has the ability to exercise significant influence over its operating and financial policy, are accounted for under the equity method, which is generally in case of a voting interest between 20 % and 50 %. All other investments are accounted for at cost or fair value as appropriate.

#### Securities

Securities are classified as financial assets. The fair value is calculated in reference to an active market. The corresponding unrealized profit and loss, if it does not represent a permanent loss, is directly recognized as other income (expenses) in the consolidated comprehensive income statement, net of deferred income taxes. Premiums and accretion of discount of debt securities are allocated over the maturity and are included in "Financial income" or "Financial expenses". Realized profit and loss from the sale of securities that are determined using the specific identification method and declines in value classified to be other than temporary are included in "Financial income" or "Financial expenses".

#### Other financial assets

Other financial assets comprise investments in associated companies and other investments, loans to third parties and other financial investments. Investments in associated companies and other investments are held as available-for-sale, but in general these investments are recognized at cost, as no active market exists for these investments and the respective fair values cannot be reliably measured within an economically justifiable period of time. In case of an indicated lower fair value, this value is recorded. Loans to third parties are classified under measurement category "Financial assets" measured at cost less accumulated depreciation, whereas non-interest and low-interest-bearing loans are recognized at present value. All remaining other investments are impaired in case of a permanent reduction in value. In case that the reasons for impairment no longer exist, a revaluation has to be conducted.

#### Deferred taxes

Deferred tax assets and liabilities are accounted for in accordance with IAS 12 "Income Taxes" for all temporary differences between the tax bases of existing assets and liabilities and their value in the financial statements. In this context, those enacted statutory tax rates have to be applied which are applicable in future periods in which these differences will be reversed. Permanent differences are not included in the calculation of deferred taxes. Furthermore, deferred tax assets are recorded for those tax loss carryforwards which can be utilized. If the realization of deferred tax assets becomes improbable, a valuation allowance will be recorded. Deferred tax assets will be offset with deferred tax liabilities if they relate to income taxes levied by the same tax jurisdiction, the same tax period and if there is the right to set off tax assets against tax liabilities. The effect of tax rate changes on deferred tax assets and liabilities is recognized in income tax expense in the period of a tax rate change. In case of a distribution of retained earnings of certain subsidiaries an increase of the tax burden can occur under current tax jurisdictions within the Group and existing tax treaties, for which a deferred tax liability will be formed.

#### Inventories

Inventories are valued at the lower of cost or market price, based on average prices and taking into consideration remaining costs to completion if applicable. In order to determine purchase costs of raw materials, manufacturing and operation supplies and goods for resale, a weighted average price method taking into consideration the sales market is applied. Work in process and finished goods are recorded including material, labor and manufacturing overhead costs. Allowances for slow moving and obsolete inventories are recognized considering the storage period and sales situation. Operating supplies and spare parts for technical equipment and machines are valued at cost and adjusted for time-based discounts.

#### Receivables and other assets

Receivables and other assets are accounted for at par value less bonuses, discounts and allowances and are classified under the measurement category "Financial assets".

#### **Emission rights**

In the course of the implementation of the Kyoto Protocol, Directive 2003/87/EC came into force within the European Union as of January 1, 2005. Based on this Directive, the Group is obliged to redeem specified emission rights for carbon dioxide emissions incurred during cartonboard production. These emission rights have been allocated free of charge to the Group's respective production sites for the period from January 1, 2008 to December 31, 2012.

As IFRIC 3 "Emission Rights" has been withdrawn by the IASB, definite regulations concerning the accounting treatment of emission rights are missing. Therefore these emission rights are recognized in accordance with IAS 38 "Intangible Assets" as intangible assets in "Prepaid expenses and other current assets", measured at cost amounting to zero as the rights have been allocated free of charge. If effective carbon dioxide emissions exceed the number of existing emission rights during the reporting period at the balance sheet date, a provision for these missing emission rights in the amount of their market value has to be accounted for. As of December 31, 2011 and 2010, the Group had sufficient emission rights available.

Accordingly, only expenses from the utilization of acquired emission rights and income from the sale of redundant emission rights are recorded in the income statement.

#### Cash and cash equivalents

Cash and cash equivalents include cash, checks and short-term deposits at financial institutions. Cash and cash equivalents denominated in foreign currencies are translated into Euro using the exchange rate in effect at the balance sheet date. The cash and cash equivalents defined in this way are the basis for the Group's cash flow statement.

#### **Financial instruments**

On the debit side, the Group's financial instruments consist of derivative financial instruments, financial assets comprising cash and cash equivalents, loans, trade receivables including allowances, the position "Prepaid expenses and other current assets" less tax receivables and prepaid expenses (see note 11) as well as securities. On the credit side, financial instruments include derivative financial instruments, financial liabilities, comprising interest-bearing financial liabilities, trade liabilities less advances from customers and the position "Deferred income and other current liabilities" less deferred income, tax liabilities and obligations for personnel and social costs (see note 17).

#### Derivative financial instruments

Derivative financial instruments are recognized in accordance with IAS 39 "Financial Instruments: Recognition and Measurement" whereby all derivative financial instruments are recognized at market value as assets or liabilities. The market value corresponds to prices which are determined in active markets for identical assets or liabilities. Profit and loss resulting from changes in the fair value of derivative instruments is either recognized in profit or loss in the income statement or in profit or loss directly recognized in equity, depending on the intended use of the derivative and compliance with certain requirements. In case of a Fair Value Hedge, the change in fair value is recognized in profit or loss as incurred by compensating the effect on profit or loss with a corresponding measurement of the underlying transaction. In case of a Cash Flow Hedge, the effective portion of the change in fair value is recognized directly in equity. Inefficiencies, classified as a non-complete hedge of the underlying instrument by the derivative instrument, were of insignificant importance to derivative instruments classified as Fair Value Hedge both in 2011 and 2010.

#### Concentration of financial risks

Financial instruments, which may cause a concentration of financial risks in certain cases, comprise primarily cash and cash equivalents, securities and trade receivables. The Group's trade receivables derive from a broad and diversified group of customers. The financial risk arising from customer bad debt is monitored by ongoing credit rating assessments. Additionally, the Group concludes credit insurance contracts in order to cover certain potentially uncollectible receivables. Furthermore, the Group makes allowances for losses based upon the expected collectible trade receivables.

#### Other non-current provisions

Defined benefit pension obligations and other benefits related to severance obligations are valued actuarially in accordance with IAS 19 "Employee benefits" using the projected unit credit method. The present value of defined benefit obligations is calculated based on the years of service, the anticipated development of the employee's compensation as well as the enacted contractual and statutory pension revaluation requirements. Actuarial gains and losses are recognized in profit or loss in accordance with IAS 19 using the corridor approach.

Provisions for anniversary bonuses are accrued for non-current obligations against employees related to the number of years of their service based on collective or plant bargaining agreements.

Provisions for pre-retirement programs are accrued upon conclusion of individual contractual as well as for probable pre-retirement agreements in the future if employees have the right to participate in pre-retirement programs based on plant bargaining agreements or collective agreements. Statutory deposits of securities for covering pre-retirement programs are netted with the provisions for pre-retirement programs.

#### Other provisions

Other provisions are accounted for in accordance with IAS 37 "Provisions, Contingent Liabilities and Contingent Assets" and IAS 19 "Employee Benefits". A provision is recognized when the Group has a present legal or factual obligation as a result of a past event and its settlement is expected to result in an outflow of resources embodying economic benefits.

For the calculation of other provisions, particularly for warranty costs and losses from uncompleted contracts, the Group accounts for all cost components which are used for the calculation of inventories.

Provisions for restructuring costs are recognized when a detailed formal plan for the restructuring process has been approved and the management has either started its implementation or its public announcement.

#### Liabilities

Non-current liabilities including financial liabilities are classified under measurement category "Financial liabilities" and measured at amortized cost unless they are designated as the underlying item in a Fair Value Hedge. Current liabilities are stated at cost, which is the consideration to be paid.

#### Non-controlling (minority) interests

Non-controlling (minority) interests represent non-controlling (minority) shareholders' investments in Group companies or business units other than Mayr-Melnhof Karton AG. At the date of first-time consolidation, these interests are generally recorded as proportionate share of net assets (equity) in the respective company or business unit and are carried forward considering the share of profit or loss, paid dividends as well as contributions to and returns of capital. If the non-controlling (minority) shareholder has been provided with a put option, this right has to be accounted for as an option liability – if reliably measurable – and has to be revalued until exercise (or expiry) annually according to IAS 32. This is also applicable for interests in partner-ships with non-controlling (minority) shareholders who are entitled to resign.

In case that the opportunities and risks relating to the amount of the put option price are within the scope of the non-controlling (minority) shareholder as well as within the scope of the Group, a non-controlling (minority) interest is still recognized in the balance sheet and a possible good-will resulting from the purchase of the majority interest is capitalized proportionally to the acquired majority share ("Proportional Goodwill Method"). This is particularly applicable if the put option price is calculated as a multiple of the actually generated earnings and thereby changes in the valuation in favor / at the expense of the non-controlling (minority) shareholder as well as the Group are possible.

In case that the opportunities and risks relating to the amount of the put option price are exclusively within the scope of the Group, no non-controlling (minority) interest is recognized and a possible goodwill resulting from the purchase is capitalized in its full amount ("Full Goodwill Method"). This is particularly applicable if a minimum amount for the put option price has been agreed upon and therefore (positive) changes in the valuation are only possible at the expense of the Group.

The option liability is presented in short term or long term liabilities, depending on the first-time exercise date agreed upon. Provided that in individual cases the stipulation permits an exercise before maturity, the option is certainly shown as a short term liability.

The results of annual valuations of the option liability and profit distribution to the noncontrolling (minority) shareholder are reported under "Other financial income – net".

# (2) Key assumptions entailing a considerable risk of a change in value

The consolidated financial statements and notes thereto include the following material items for which the determination of their carrying amounts is highly dependent on the underlying assumptions and estimations:

#### Provisions for pensions and severance payments

The actuarial calculation of pension and severance obligations is based on assumptions about discount rates used, expected return on plan assets, future increases in salaries and life expectancies. Actual outcomes can be different from these assumptions due to changes in the economic environment and market conditions.

#### Impairment of non-current assets

Goodwill is reviewed for impairment annually. In the course of these impairment reviews, the evaluation of non-current assets is also based on budget assessments of market or company-specific discount rates, expected annual growth rates and foreign exchange rates. The assumptions involved in these calculations may change and cause an impairment loss in future periods.

#### Provisions for litigations

The outcome of litigations in progress cannot be anticipated with certainty. The Group recognizes adequate provisions if reasonable assessments can be made. The actual outcomes of litigations may differ from these assessments.

#### Provisions for restructuring costs

The calculation of provisions for restructuring costs is based on assumptions about the termination of contracts, staff redundancies or pension payments. The actual amounts to be considered may deviate from these assumptions.

#### Realization of deferred tax assets

Deferred taxes are calculated by applying enacted statutory tax rates applicable for future years to temporary differences as well as by evaluating the capacity of future taxable income. Potential tax rate changes or future taxable income which differs from the assumptions may result in the fact that the realization of deferred tax assets becomes improbable and consequently a valuation allowance of the respective assets has to be recorded.

#### Useful life of non-current assets

Property, plant and equipment, and acquired intangible assets are stated at cost and are amortized on a straight-line basis over their estimated useful lives. The estimation of the useful lives is based on assumptions about wear and tear, aging, technical standards, contract periods and changes in demand. Changes in these factors may cause a reduction of the useful life of the asset. Hence, the carrying amount would be depreciated/amortized over the remaining shorter useful life, resulting in higher annual depreciation/amortization expenses.

### (3) Financial risk management

The Group is subject to various financial risks arising from its operating activities and the structure of its financing. These financial risks primarily comprise the credit risk, liquidity risk, currency risk and the risk of interest rate changes. These risks are mitigated using a centralized risk management, which is applied throughout the Group. The identification, analysis and evaluation of the financial risks as well as the decisions concerning the application of financial instruments in order to manage these risks are taken by the Group's headquarters.

#### Credit risk

The credit risk represents the risk arising from non-fulfillment of contractual obligations by business partners which may result in losses. The immanent risk of default of business partners resulting from the underlying transaction is widely hedged by credit risk insurance as well as by bank guarantees and letters of credit. The definition criteria to be applied for credit ratings are based on contractual agreements with credit insurance institutions and are stipulated by internal guidelines.

The credit and default risks are continuously monitored, incidental and identifiable risks are provided for by recording appropriate allowances or provisions. For the assessment of the overall risk, existing insurance coverage, possible guarantees and letters of credit are taken into consideration. As a result of the broad and diversified customer base, a concentrated risk of default does not exist.

#### Liquidity risk

The liquidity risk is referred to as the risk to raise the required funds at any time in order to settle the amounts payable in due course. Based on well-timed liquidity management, sufficient cash and cash equivalents as well as credit lines are available to the Group's subsidiaries. Consequently, liquidity risk is categorized as low.

#### Currency risk

The currency risk represents the risk arising from changes in the value of financial instruments due to fluctuations in exchange rates. This risk especially exists if business transactions are denominated and settled in currencies other than the Euro and these currencies do not correspond with the functional (local) currency of the company. This is particularly the case for business relations to customers and suppliers in British Pound, US Dollar, Polish Zloty, Russian Rouble, Turkish Lira and Ukrainian Hryvnia. The respective currency risks are as far as possible reduced by matching business transactions in similar currencies and by price adjustment mechanisms in longer-term agreements as well as foreign exchange forward contracts (see note 7).

At December 31, 2011, if the exchange rate of the Euro had strengthened (weakened) 1 % against these currencies, the foreign currency exchange result including the performance of foreign exchange forward contracts would have been thous. EUR 109 higher (lower).

As of the balance sheet date, the interest-bearing financial liabilities are predominantly denominated in Euro. Therefore, no significant currency risk concerning these liabilities exists.

#### Interest rate risk

The interest rate risk is referred to as the risk arising from changes in the value of financial instruments due to fluctuations of market interest rates. It comprises the interest-rate related price risk for fixed interest-bearing financial instruments and the settlement risk of variable interest-bearing financial instruments. At December 31, 2011 the Group was predominately financed by variable interest-bearing financial liabilities.

At December 31, 2011 and December 31, 2010, the Group showed a net liquidity. Therefore, a change in the market interest rate does not represent an interest expense risk.

#### Derivative financial instruments

The Group mainly applies derivative financial instruments to mitigate the risks from exchange rate and interest rate changes. In this context, the Group uses foreign exchange forward contracts in order to mitigate the effects of current exchange rate fluctuations and possibly interest rate swap agreements in order to mitigate the current market interest rate risk. All counterparties in these transactions are reputable financial institutions with whom the Group conducts business on a regular basis. Accordingly, the Group considers the corresponding risk of default and related losses as being remote.

#### Hedge of a net investment

As of December 31, 2011, an option liability of thous. EUR 17,303 (December 31, 2010: thous. EUR 16,356) quoted in Chilean Peso existed, which has been designated as the hedge of a net investment in the Chilean subsidiary Marinetti S.A. as well as an option liability of thous. EUR 4,156 quoted in Malaysian Ringgit, which is designated as the hedge of a net investment in the Malaysian subsidiaries Firgos (Malaysia) SDN BHD and MM Packaging Malaysia SDN BHD. Both option liabilities are being used to hedge the Group's exposure to foreign exchange risk on these net investments. Gains or losses on the translation of this option liability are transferred to equity to offset any gains or losses on translation of the net investments in the subsidiaries. There is no ineffectiveness regarding these hedges in the year ending December 31, 2011.

#### Fair values

In the consolidated balance sheet, the amounts recorded for trade and other receivables, current liabilities as well as cash and cash equivalents approximate substantially their fair values due to the short-term nature of these items. The amounts recorded for interest-bearing financial liabilities basically correspond to their present values.

## (4) Significant changes in the consolidated companies

#### A) ACOUISITIONS, FORMATIONS AND LIQUIDATIONS IN 2011

#### Acquisitions

In early November 2011, the division MM Karton acquired an interest of 51 % in Firgos (Malaysia) SDN BHD, a Malaysian cartonboard trader located in Kuala Lumpur, Malaysia, and the division MM Packaging acquired an interest of 51 % in Hallbert SDN BHD (renamed MM Packaging Malaysia SDN BHD) with a folding carton site in the start-up process, also located in Kuala Lumpur, Malaysia. Acquisition costs for both participations amounted to thous. EUR 5,669.

Inclusion into the Group and division was effected on December 31, 2011. Fair values of assets and liabilities according to IFRS at this date were presented as follows:

(in thousands of EUR)	Dec. 31, 2011
Property, plant and equipment	3,149
Intangible assets and financial assets	2,024
Other current assets	5,941
Cash and cash equivalents	2,037
Non-current liabilities	(2,822)
Current liabilities	(4,099)
Deferred income taxes	(665)
Option liability	(4,156)
Goodwill	2,831
Residual amount directly recognized in equity	1,429
Net assets	5,669

The remaining goodwill reflects the market position of both companies on the Malaysian packaging and cartonboard market. Concerning the acquisition of the remaining non-controlling (minority) interest of 49 % in both companies, the division MM Packaging and the division MM Karton as well as the non-controlling (minority) shareholder have an irrevocable option generally exercisable in January 2016 at the earliest. The option right of MM Packaging can be exercised ahead of time under certain circumstances. In March 2011, the division MM Packaging acquired the remaining shares of 39.99 % in the Turkish folding carton producer Superpak, located in Izmir, for thous. EUR 3,535 and thereby holds a participation of 100 % of the company.

In June 2011, the division MM Packaging increased its majority interest in the Russian folding carton producer MM Polygrafoformlenie Packaging LLC, located in St. Petersburg, to 75.025 % for a purchase price of thous. EUR 14,650. The acquisition of the remaining shares of 24.975 % is possible at any time until June 30, 2020 at the latest and is contractually fixed. In this context a purchase price liability of thous. EUR 19,210 has been included in the position "Deferred income and other current liabilities".

In November 2011, the division MM Packaging agreed upon the acquisition of the remaining interest of 25 % in the German folding carton producer C.P. Schmidt Verpackungs-Werk GmbH & Co. KG, located in Kaiserslautern, whereupon these interests can be purchased at any time until December 31, 2014 at the latest. In this context a purchase price liability of thous. EUR 12,875 has been included in the position "Deferred income and other current liabilities".

By the end of December 2011, the division MM Packaging increased its majority interest in the Jordanian folding carton producer Al-Ekbal Printing & Packaging Co., located in Amman, for a purchase price of thous. EUR 1,367 to 75.226 %.

#### Formations

In December 2011, the division MM Packaging founded the holding company MM Packaging Colombia S.A.S. located in Bogota, Colombia.

#### Liquidations

In 2011, the companies Mayr-Melnhof UK Limited, MM Holding UK Limited and MM Packaging St. Petersburg LLC were liquidated.

#### B) ACOUISITIONS, DISPOSALS AND FORMATIONS IN 2010

#### Acquisitions

In September 2010, the division MM Packaging acquired an interest of 70 % in Marinetti S.A., located in Santiago de Chile, Chile. The company produces folding cartons for the Chilean consumer goods packaging market. Acquisition costs amounted to thous. EUR 32,839. Sales and profit before tax for the period since inclusion into the Group and the division in the financial year 2010 amounted to thous. EUR 14,041 and thous. EUR 791. Inclusion into the Group and division was effected on September 30, 2010. Fair values of assets and liabilities according to IFRS at this date were presented as follows:

#### Fair values according to IFRS

(in thousands of EUR)	Sep. 30, 2010
Property, plant and equipment	33,302
Intangible assets and financial assets	14,215
Other current assets	21,327
Cash and cash equivalents	1,925
Non-current liabilities	(9,739)
Current liabilities	(18,689)
Deferred income taxes	(3,709)
Option liability	(15,597)
Goodwill	9,804
Net assets	32,839

The remaining goodwill reflects the company's market position on the Chilean packaging market. Concerning the acquisition of the remaining non-controlling (minority) interest of 30 %, both the division MM Packaging and the non-controlling (minority) shareholder have an irrevocable option generally exercisable in January 2015 at the earliest. The option right of MM Packaging can be exercised ahead of time under certain circumstances.

#### Disposals

In May 2010, the division MM Karton sold its 100 % stake in Karton Deisswil AG, Switzerland. The production of cartonboard remains discontinued. Furthermore, the majority interest of 66.67 % in WÜRO Papierverwertung GmbH & Co KG, Germany, a company in the business of recovered paper collection, was sold. These disposals of businesses result in total expenses before tax amounting to thous. EUR 6,876.

#### Formations

In June 2010, the division MM Karton formed the sales company Mayr-Melnhof Karton Schweiz GmbH, located in Worb, Switzerland.

In July 2010, the division MM Packaging formed the holding company Mayr-Melnhof Packaging Chile Limitada, located in Santiago de Chile, Chile.

# (5) Development of fixed assets

### A) PROPERTY, PLANT AND EQUIPMENT

	Lands, similar land rights and	Technical equipment and	Other equipment, fixtures and	Payments on account and construction in	Property, plant and
(in thousands of EUR)	buildings	machines	fittings	progress	equipment
ACQUISITION OR MANUFACTURING COSTS:					
Balance at Jan. 1, 2011	422,972	1,278,631	128,197	28,053	1,857,853
Effect of exchange rate changes	(4,652)	(8,772)	(485)	(200)	(14,109)
Changes in consolidated companies	1,766	1,236	147	0	3,149
Additions	11,735	60,757	9,228	40,597	122,317
Disposals	(3,322)	(44,588)	(4,607)	(29)	(52,546)
Reclassifications	6,954	26,999	3,986	(43,173)	(5,234)
Balance at Dec. 31, 2011	435,453	1,314,263	136,466	25,248	1,911,430
DEPRECIATION/AMORTIZATION:					
Balance at Jan. 1, 2011	190,680	1,006,833	96,252	49	1,293,814
Effect of exchange rate changes	(224)	(3,695)	(136)	(2)	(4,057)
Changes in consolidated companies	0	0	0	0	0
Disposals	(3,107)	(43,720)	(4,432)	(29)	(51,288)
Depreciation/amortization expense for the year	12,186	58,837	8,903	0	79,926
Reclassifications	(1,380)	42	(212)	0	(1,550)
Balance at Dec. 31, 2011	198,155	1,018,297	100,375	18	1,316,845
NET BOOK VALUE:					
Net book value at Dec. 31, 2011	237,298	295,966	36,091	25,230	594,585
Net book value at Dec. 31, 2010	232,292	271,798	31,945	28,004	564,039

#### B) INTANGIBLE ASSETS INCLUDING GOODWILL

40,811 (98) 0 (383) 1,836 0 42,166 4,460	9,052 (10) 0 0 0 9,042 64,666	3,171 (206) 0 0 2,472 0 5,437 16,901	53,034 (314) 0 (383) 4,308 0 56,645 86,027
<b>40,811</b> (98) 0 (383) 1,836 0	(10) 0 0 0 0	(206) 0 0 2,472 0	(314) 0 (383) 4,308 0
<b>40,811</b> (98) 0 (383) 1,836 0	(10) 0 0 0 0	(206) 0 0 2,472 0	(314) 0 (383) 4,308 0
<b>40,811</b> (98) 0 (383) 1,836	(10) 0 0 0	(206) 0 0 2,472	(314) 0 (383) 4,308
<b>40,811</b> (98) 0 (383)	(10) 0 0	(206) 0 0	(314) 0 (383)
<b>40,811</b> (98) 0	(10)	(206)	(314)
<b>40,811</b> (98)	(10)	(206)	(314)
40,811	/	,	/
,	9,052	3,171	53,034
,	,		·
,	,		
46,626	73,708	22,338	142,672
21	0	0	21
(383)	0	0	(383)
2,914	0	0	2,914
0	2,831	2,024	4,855
(156)	(1,721)	(1,307)	(3,184)
44,230	72,598	21,621	138,449
and payments on account	Goodwill	Other intangible assets	including goodwill
similar rights,			assets
licenses and			Intangible
	similar rights, and payments on account 44,230 (156) 0 2,914 (383) 21	licenses and similar rights, and payments on account         Goodwill           44,230         72,598           (156)         (1,721)           0         2,831           2,914         0           (383)         0           21         0	licenses and similar rights, and payments on account         Goodwill         Other intangible assets           44,230         72,598         21,621           (156)         (1,721)         (1,307)           0         2,831         2,024           2,914         0         0           (383)         0         0           21         0         0

In 2011, the depreciation and amortization expense recorded in "Property, plant and equipment" and "Intangible assets including goodwill" amounted to thous. EUR 84,234 (2010: thous. EUR 81,796).

The depreciation of the previous year included thous. EUR 2,518 of impairment expenses concerning the property, plant and equipment of the Tunisian folding carton producer TEC MMP SARL.

### (6) Securities and other financial assets

The carrying amounts of securities and other financial assets consist of:

(in thousands of EUR)	Dec. 31, 2011	Dec. 31, 2010
Liability insurance not pledged to beneficiaries	2,318	2,364
Investments in associated companies and other investments	1,927	2,208
Securities	759	337
Other loans receivable	393	538
Securities and other financial assets	5,397	5,447

Detailed information concerning the Group's investments with an ownership percentage of more than 20 % is contained in the table of affiliated and associated companies (see note 25).

At December 31, 2011 and December 31, 2010, the Group exclusively held securities, which are carried at fair values based on quoted market prices. Securities of the Group comprise of debt securities and debt-based funds with a book value of thous. EUR 759 (December 31, 2010: thous. EUR 337). In 2011, proceeds from sales of securities amounted to thous. EUR 256 (2010: thous. EUR 39). The resulting realized profit in 2011 amounted to thous. EUR 5.

At December 31, 2011, other loans receivable included loans to affiliated companies amounting to thous. EUR 30 (December 31, 2010: thous. EUR 124).

## (7) Financial instruments

#### A) FINANCIAL INSTRUMENTS

The carrying amounts of financial instruments in accordance with measurement categories consist of:

(in thousands of EUR)	Dec. 31, 2011	Dec. 31, 2010
Derivative financial instruments	(208)	209
Financial receivables	591,232	567,488
Securities	759	337
Financial liabilities	350,238	332,223

The amounts on financial instruments presented in the Group's income statement by measurement categories are as follows:

	Year ended Dec. 31, 2011		Year ended D	ec. 31, 2010
(in thousands of EUR)	Profit/loss	Interest	Profit/loss	Interest
Derivative financial instruments	(417)		776	
Financial receivables	494	4,362	(159)	2,393
Securities	5	0	0	0
Financial liabilities	(3,366)	(6,423)	(2,694)	(2,877)

#### **B) DERIVATIVE FINANCIAL INSTRUMENTS**

Derivative financial instruments are valued at the amounts by which the respective contracts could be settled. The fair value of foreign exchange forward contracts is based on the spot foreign currency rates as of the balance sheet date, adjusted for time-related charges or discounts for the respective remaining term of the contract and compared with the contracted forward rate.

#### Foreign exchange forward contracts

Foreign exchange forward contracts are principally used to protect the Group against exchange rate changes of the British Pound, the US Dollar and the Polish Zloty. The changes in fair values of these derivatives are recognized in "Foreign currency exchange rate gains (losses) – net" (see note 20).

At December 31, 2011 the Group closed foreign exchange forward contracts with a nominal value of thous. EUR 51,561 (December 31, 2010: 52,302) and a negative market value of thous. EUR 208 (December 31, 2010: positive market value of thous. EUR 209).

The derivative financial instruments are recorded in the consolidated balance sheet under "Prepaid expenses and other current assets" in the amount of thous. EUR 178 (2010: thous. EUR 452) and under "Deferred income and other current liabilities" in the amount of thous. EUR 386 (2010: thous. EUR 243).

### (8) Income taxes

#### Group tax rate

A reconciliation from the applicable tax rate, which results from the geographical allocation of income and the current nominal tax rates of the respective tax jurisdictions, to the effective tax rate, which burdens the profit before tax, is as follows:

	Year ended	Year ended
(in %)	Dec. 31, 2011	Dec. 31, 2010
Applicable tax rate	28.25 %	28.49 %
Non-taxable expenses (income) – net	(0.25 %)	(0.11%)
Valuation allowance and restructurings	(1.34 %)	(1.18%)
Effective tax rate	26.66 %	27.20 %

The item "Non-taxable expenses (income) – net" includes certain, due to country-specific regulations, non-taxable expenses and income. The item "Valuation allowance and restructurings" includes improvements in the Group's tax structure, restructurings and the valuation of tax loss carryforwards.

#### Income tax expense recognized in income statement

The position "Income tax expense" is comprised as follows:

(in thousands of EUR)	Year ended Dec. 31, 2011	Year ended Dec. 31, 2010
Current taxes:		
for the actual period	48,661	45,823
for prior periods	2,218	(11)
Deferred taxes:		
due to temporary differences	(8,857)	(6,217)
of operating loss carryforwards	1,094	1,547
due to tax rate changes	26	112
Income tax expense	43,142	41,254

### Deferred taxes recognized in the balance sheet

Deferred taxes due to temporary differences and tax loss carryforwards recognized in the balance sheet as at the balance sheet dates are as follows:

(in thousands of EUR)	Dec. 31, 2011	Dec. 31, 2010
Inventories	3,623	3,497
Benefit plans and other liabilities and charges	8,153	7,454
Operating loss carryforwards	1,745	2,873
Other	332	444
Gross deferred tax assets	13,853	14,268
Valuation allowance	(1,739)	(1,762)
Net deferred tax assets	12,114	12,506
Offset	(2,988)	(3,222)
Deferred tax assets in the balance sheet	9,126	9,284
Intangible assets	(2,911)	(2,347)
Property, plant and equipment	(8,369)	(11,217)
Loans receivable, investments and financial assets	(4,851)	(11,582)
Other	(3,383)	(2,085)
Net deferred tax liabilities	(19,514)	(27,231)
Offset	2,988	3,222
Deferred tax liabilities in the balance sheet	(16,526)	(24,009)

#### Tax loss carryforwards

An overview of the Group's tax loss carryforwards as at the respective balance sheet dates is as follows:

(in thousands of EUR)	Dec. 31, 2011	Dec. 31, 2010
Operating loss carryforwards with expiration	6,464	9,797
Operating loss carryforwards with no expiration	926	3,803
Operating loss carryforwards	7,390	13,600

In case that the limited operating loss carryforwards cannot be utilized between 2012 and 2021, they will expire. In 2011, the Group consumed tax losses amounting to thous. EUR 1,222 (2010: thous. EUR 4,756) for which a valuation allowance for the deferred tax assets relating to these tax loss carryforwards was recorded in previous periods.

At December 31, 2011, the Group believed that certain corporate and trade tax loss carryforwards will be utilized and hence recorded a deferred tax asset of thous. EUR 35 (December 31, 2010: thous. EUR 1,131). Valuation allowances on tax loss carryforwards amounting to thous. EUR 1,712 were provided at December 31, 2011 (December 31, 2010: thous. EUR 1,742). Tax loss carryforwards underlying these allowances amounted to thous. EUR 7,222 (December 31, 2010: thous. EUR 8,390).

### (9) Inventories

(in thousands of EUR)	Dec. 31, 2011	Dec. 31, 2010
Raw materials, manufacturing and operating supplies	131,496	139,850
Work in process	19,368	19,616
Finished goods and goods for resale	110,370	113,970
Total	261,234	273,436
Allowances	(16,731)	(15,644)
Inventories – net	244,503	257,792

As of December 31, 2011 and December 31, 2010, the allowances recorded on inventories were caused by the methodology of recording usage concerning operating supplies and spare parts for technical equipment and machines in terms of time-based discounts.

In 2011, write-downs of inventories recognized as an expense amounted to thous. EUR 7,952 (2010: thous. EUR 7,250). The reversal of write-downs of inventories recognized as income amounted to thous. EUR 375 (2010: thous EUR 419). The carrying amount of inventories carried at fair value less cost to sell amounted to thous. EUR 12,119 (2010: thous. EUR 18,218).

A breakdown of cost of materials and purchased services is as follows:

(in thousands of EUR)	Year ended Dec. 31, 2011	Year ended Dec. 31, 2010
Cost of materials	1,127,861	1,026,437
Cost of purchased services	16,859	16,324
Total	1,144,720	1,042,761

# (10) Trade receivables

(in thousands of EUR)	Dec. 31, 2011	Dec. 31, 2010
Trade receivables	237,541	229,512
Trade receivables from affiliated companies	0	327
Allowances	(1,682)	(2,139)
Trade receivables – net	235,859	227,700

At December 31, 2011, trade receivables in the amount of thous. EUR 2,681 (December 31, 2010: thous. EUR 4,399) were overdue more than 60 days, thereof thous. EUR 1,400 (December 31, 2010: thous. EUR 2,251) have been impaired.

Allowances for trade receivables developed as follows:

(in thousands of EUR)	2011	2010
Allowances at the beginning of the year	2,139	1,535
Effect of exchange rate changes	37	38
Changes in consolidated companies	0	407
Utilization	(200)	(230)
Reversal	(931)	(148)
Increase	637	537
Allowances at the end of the year	1,682	2,139

# (11) Prepaid expenses and other current assets

Prepaid expenses and other current assets are as follows:

(in thousands of EUR)	Dec. 31, 2011	Dec. 31, 2010
Value-added tax receivables	9,649	11,405
Other tax receivables	6,782	7,173
Other receivables and other assets	9,892	7,698
Prepaid expenses	4,782	3,891
Prepaid expenses and other current assets	31,105	30,167

# (12) Equity

### A) SHARE CAPITAL/ADDITIONAL PAID-IN CAPITAL/TREASURY SHARES

The share capital of the Company amounts to thous. EUR 80,000 and comprises 20 million approved and issued no-par value shares.

Additional paid-in capital derives from the share premium raised at the capital increase in the course of the initial public offer in 1994 and the cancelation of treasury shares, less the increase of the share capital by conversion of additional paid-in capital in 2008 and 2010, representing the amount of the tied capital reserve. Other free capital reserves of thous. EUR 3,795 were reclassified towards revenue reserves.

The 14<sup>th</sup> Ordinary Shareholders' Meeting of May 7, 2008 authorized the Management Board to repurchase treasury shares on and outside the stock exchange up to and including November 7, 2010. This share repurchase program was terminated according to schedule.

In 2010 the Company repurchased 1,120,000 treasury shares for thous. EUR 66,338 including fees. Therefore, the Group held 2,015,260 treasury shares before cancellation which was equivalent to 9.16 % of the capital stock. The 16<sup>th</sup> Ordinary Shareholders' Meeting of Mayr-Melnhof Karton AG held on April 28, 2010 resolved on a simplified reduction of the Company's share capital from thous. EUR 88,000 to thous. EUR 80,000 by cancellation of 2,000,000 treasury shares in the pro rata amount of thous. EUR 8,000 of the share capital. On June 10, 2010 the entry into the company register at the commercial court in Vienna has been affected. On June 17, 2010 the cancellation of 2,000,000 treasury shares took place.

At December 31, 2011, the details of the Group's treasury shares were as follows:

Number of shares	Share of share capital	Share of share capital
acquired	(in thousands of EUR)	(in %)
15,260	904	0.0763 %

Treasury shares are accounted for under the cost method and reported as a deduction from total equity (see "Consolidated Statements of Changes in Equity").

### B) RETAINED EARNINGS/DIVIDEND

Retained earnings comprise accumulated results from prior years.

Due to the acquisition and the increase of majority interests a residual amount of thous. EUR 31,718 was recognized directly in equity in 2011, which was deducted from revenue reserves.

Under Austrian Corporate Law the amount of dividend available for distribution to shareholders is based upon the unappropriated retained earnings of Mayr-Melnhof Karton AG, determined in accordance with the Austrian Commercial Code. At December 31, 2011, the distributable unappropriated retained earnings amounted to thous. EUR 50,000 (December 31, 2010: thous. EUR 50,000).

(in thousands of EUR)	2011	2010
Unappropriated retained earnings at Jan. 1	50,000	50,000
Net profit of the Company for the year ended Dec. 31	95,220	89,423
Changes in reserves	(56,250)	(55,450)
Dividend paid	(38,970)	(33,973)
Unappropriated retained earnings at Dec. 31	50,000	50,000

For the year ended December 31, 2011, the Management Board of the Company has proposed a dividend of EUR 2.10 (December 31, 2010: EUR 1.95) per voting share, as of the balance sheet date amounting to thous. EUR 41,968 (December 31, 2010: thous. EUR 38,970).

### C) PROFIT AND LOSS DIRECTLY RECOGNIZED IN EQUITY, NET OF TAX

The other reserves comprise the following changes directly recognized in equity. There are differences from foreign currency translation and unrealized profit and loss from fair value changes of securities, after considering deferred income taxes.

In 2011 profit and loss directly recognized in equity consisted of the fair value changes of securities of thous. EUR 0 (2010: negative amount of thous. EUR 12) and foreign currency translations with a negative amount of thous. EUR 11,109 (2010: positive amount of thous. EUR 8,381).

### D) CAPITAL MANAGEMENT

The capital invested comprises the Group's total equity and interest-bearing financial liabilities less liquid assets. At December 31, 2011 and 2010 the Group held a net liquidity.

Capital management is designed to ensure a sound equity ratio that is adequate for the longterm economic development of the Group considering a continued dividend policy and shareholders' capital activities.

As of December 31, 2011 and 2010, total equity and total assets were as follows:

(in thousands of EUR)	Dec. 31, 2011	Dec. 31, 2010
Total equity	1,005,941	983,119
Total assets	1,566,582	1,520,946
Total equity to total assets	64.2 %	64.6 %

Capital management's aims are unchanged in comparison to last year. The Company meets the legal and statutory minimum capital requirements.

### (13) Financial liabilities

### A) INTEREST-BEARING FINANCIAL LIABILITIES

At December 31, 2011, the Group had current interest-bearing credit lines available in the amount of thous. EUR 36,185 (December 31, 2010: thous. EUR 28,763), of which thous. EUR 20,832 (December 31, 2010: thous. EUR 13,475) were outstanding as of the balance sheet date. At December 31, 2011, the weighted average interest rate of these current credit lines, used by subsidiaries outside the Euro participating countries, was at 7.461 % (December 31, 2010: 5.738 %). These credit line facilities are subject to normal banking terms and conditions.

At December 31, 2011 and December 31, 2010, non-current interest-bearing financial liabilities exclusively comprised bank liabilities. A summary of these non-current financial liabilities at current interest rates is as follows:

(in thousands of EUR)	Dec. 31, 2011	Dec. 31, 2010
2.764 % EUR bank loan due 2015	52,660	52,660
2.000 % EUR bank loan due 2012	36,000	29,700
3.044 % EUR bank loan due 2016	10,000	0
2.887 % EUR bank loan due 2012	6,000	15,000
2.075 % EUR bank loan due 2012	5,451	5,451
5.750 % EUR bank loan due 2016	3,527	0
1.475 % EUR bank loan due 2012	2,900	2,900
Other	381	5,044
Non-current financial liabilities	116,919	110,755

At December 31, 2011, the weighted average interest rate for these non-current financial liabilities was 2.591 % (December 31, 2010: 2.068 %).

The maturity of current and non-current interest-bearing financial liabilities, beginning from the balance sheet dates December 31, 2011 and December 31, 2010, is as follows:

	Dec. 31, 2011				
	Interest-bearing financial liabilities				
(in thousands of EUR)	Current Non-current <b>Total</b>				
Maturity:					
2012	20,832	51,328	72,160		
2013		815	815		
2014		2,993	2,993		
2015		51,078	51,078		
2016		10,705	10,705		
Total	20,832 116,919 137,751				

	Dec. 31, 2010				
	Interest-bearing financial liabilities				
(in thousands of EUR)	Current Non-current Total				
Maturity:					
2011	13,475	47,782	61,257		
2012		9,812	9,812		
2013		501	501		
2014		2,287	2,287		
2015		50,373	50,373		
Total	13,475	110,755	124,230		

At December 31, 2011, the Group had current revolving bank liabilities available amounting to thous. EUR 44,351. These liabilities are classified as non-current liabilities as the Group has the intent and ability to use this funding on a non-current basis. Correspondingly, these liabilities were included in non-current interest-bearing financial liabilities under "Maturity 2012".

At December 31, 2011, the Group had unused financing arrangements available in the amount of thous. EUR 300,000.

### B) OPERATING LEASE

At the balance sheet dates, the future minimum lease payments under operating non-redeemable lease obligations were as follows, due in the following years ending December 31:

(in thousands of EUR)	Dec. 31, 2011 Dec	
2012 (2011)	9,784	9,864
2013 (2012)	9,050	8,970
2014 (2013)	8,675	8,385
2015 (2014)	7,709	6,962
2016 (2015)	7,480	6,790
Thereafter	20,017	17,463
Total minimum lease payments	62,715	58,434

Expenses relating to operating lease agreements amounted to thous. EUR 10,251 and thous. EUR 10,742 for the years ended December 31, 2011 and 2010, respectively.

### C) FINANCIAL LEASE

At the balance sheet dates, the future minimum lease payments under financial non-redeemable lease obligations were as follows, due in the following years ending December 31:

(in thousands of EUR)	Dec. 31, 2011	Dec. 31, 2010
2012 (2011)	757	1,178
2013 (2012)	757	1,066
2014 (2013)	757	1,095
2015 (2014)	441	1,017
2016 (2015)	410	569
Thereafter	410	991
Total minimum lease payments	3,532	5,916
Less amount representing interest	353	424
Present value of minimum lease payments	3,179	5,492
Less current maturities of financial lease liabilities	638	1,178
Non-current financial lease liabilities	2,541	4,314

At December 31, 2011, the Group had financial lease agreements capitalized in tangible assets with a book value of thous. EUR 4,507 and acquisition costs of thous. EUR 4,962. These tangible assets and mentioned financial lease liabilities were taken over in the course of the acquisition of the Chilean folding carton producer Marinetti S. A. (see note 4).

# (14) Provisions for other non-current liabilities and charges

# A) DEVELOPMENT OF PROVISIONS FOR OTHER NON-CURRENT LIABILITIES AND CHARGES

In 2011, the provisions for other non-current liabilities and charges developed as follows:

			Anniversary	Pre-retirement		
(in thousands of EUR)	Pensions	Severance	bonuses	programs	Other	Total
Balance at Jan. 1, 2011	45,394	16,605	6,563	2,626	842	72,030
Effect of exchange rate changes	33	(105)	3	(1)	0	(70)
Utilization	(4,549)	(1,511)	(510)	(1,062)	(33)	(7,665)
Reversal	0	0	(12)	(83)	(2)	(97)
Increase	4,585	2,214	731	637	77	8,244
Balance at Dec. 31, 2011	45,463	17,203	6,775	2,117	884	72,442

As of December 31, 2011, securities with an estimated fair value of thous. EUR 3,290 (December 31, 2010: thous. EUR 3,018) had been given as security for provisions for preretirement programs within the scope of the respective legal commitments. At December 31, 2011 and 2010, those securities were deducted from the underlying obligation.

In particular, the position "Other" includes the part of provisions for benefits due to the termination of employment which will be due after one year.

### **B) PROVISIONS FOR PENSIONS AND SEVERANCE PAYMENTS**

The majority of the Group's employees is covered by government-sponsored pension and welfare programs whereas the Group makes periodic payments to various government agencies, which are expensed as incurred. In addition, the Group provides certain employees with additional retirement benefits through the sponsorship of defined contribution and defined benefit plans. The benefits provided by the Group depend on the legal, fiscal and economic circumstances of each particular country and are primarily based on the length of service and the employee's compensation. Furthermore, the Group holds a pension benefit plan in the United Kingdom.

Under the defined contribution plans, the Group makes fixed payments to external pension funds. Once the contributions are made, the Group does not incur any further payment obligations towards the employees. These periodical contribution payments are recognized as part of the annual pension costs and amounted to thous. EUR 3,378 in 2011 (2010: thous. EUR 3,294).

Furthermore, in some countries the Group is obligated to make severance payments upon retirement and partly also in case of termination due to legal or contractual regulations. These obligations are dependent on the length of service and the compensation of the employee.

Defined benefit pension and other benefit plans are assessed and recognized according to the internationally common projected unit credit method by applying IAS 19. Under this method, the actuarial calculation of the future obligations is based on the proportionate obligations as of the balance sheet date.

Actuarial gains and losses, which result from changes in the number of plan participants and from differences between actual trends and estimates that are the basis for calculation, are recognized in profit or loss using the corridor method in accordance with IAS 19. Thus, actuarial gains and losses are recognized as income or expense over the expected remaining working life of the employee only if the amount exceeds either 10 % of the defined benefit obligation or 10 % of the plan assets as of the valuation date.

The calculation of pension and other benefit obligations is based on the following actuarial assumptions:

	Dec. 3	1, 2011	Dec. 31, 2010		
_(in %)	Pensions	Severance	Pensions	Severance	
Discount rate	4.5 %	4.4 %	4.5 %	4.5 %	
Expected return on plan assets	3.9 %	-	4.0 %	-	
Rate of compensation increase	2.5 %	2.7 %	2.5 %	2.7 %	

Assumptions regarding the expected rate of return are based upon both actually realized noncurrent portfolio returns and forecasts on the development of all categories of securities included in these portfolios.

### The components of net periodic benefit costs are as follows:

	2011		2010		
(in thousands of EUR)	Pensions	Severance	Pensions	Severance	
Service cost	1,110	1,128	915	961	
Interest cost	3,739	900	3,891	928	
Expected return on plan assets	(1,201)	0	(1,264)	0	
Actuarial gains and losses – net	750	136	(37)	21	
Past service costs	187	0	0	(195)	
Effects due to plan changes	0	50	0	14	
Net periodic benefit cost	4,585	2,214	3,505	1,729	

The defined benefit obligation and plan assets have developed as follows:

	20	011	2010	
(in thousands of EUR)	Pensions	Severance	Pensions	Severance
Defined benefit obligation at the beginning of the year	85,479	20,679	136,564	17,357
Effect of exchange rate changes	794	(138)	699	15
Changes in consolidated companies	0	0	(62,743)	176
Service cost	1,110	1,128	915	961
Interest cost	3,739	900	3,891	928
Past service costs	187	0	0	(195)
Actuarial gains and losses – net	(303)	269	9,741	2,934
Benefit payments	(3,644)	(1,511)	(3,588)	(1,508)
Effects due to plan changes	0	37	0	11
Defined benefit obligation at the end of the year	87,362	21,364	85,479	20,679

	2011		2010		
(in thousands of EUR)	Pensions	Severance	Pensions	Severance	
Fair value of plan assets at the beginning of the year	30,353	0	101,469	0	
Effect of exchange rate changes	578	0	580	0	
Changes in consolidated companies	0	0	(73,364)	0	
Expected return on plan assets	1,201	0	1,264	0	
Actuarial gains and losses - net	(811)	0	(127)	0	
Employer contributions	2,016	0	1,642	0	
Benefit payments	(1,111)	0	(1,111)	0	
Fair value of plan assets at the end of the year	32,226	0	30,353	0	

In the previous year the Swiss defined benefit pension plan was eliminated from the Group in the course of the disposal of all shares of Karton Deisswil AG, Switzerland (see note 4). The impacts of this change are recognized in the development of the defined benefit obligation and the fair value of plan assets under "Changes in consolidated companies".

The structure of plan assets as at the balance sheet dates December 31, 2011 and December 31, 2010, is as follows:

(in %)	Dec. 31, 2011	Dec. 31, 2010
Debt securities	45.0 %	46.0 %
Liability insurance pledged to beneficiaries	39.0 %	36.0 %
Equity securities	15.0 %	17.0 %
Money market investments, bank deposits	1.0 %	1.0 %
Total	100.0 %	100.0 %

The employers' contributions to plan assets for the year 2012 are expected to amount to thous. EUR 2,165.

The net liability from pension and severance obligations, and the reconciliation to the net liability recognized are as follows:

	Dec. 3	1, 2011	Dec. 31, 2010	
(in thousands of EUR)	Pensions	Severance	Pensions	Severance
Defined benefit obligation	87,362	21,364	85,479	20,679
Thereof obligations not covered by funds	44,822	21,364	29,619	20,679
Thereof obligations covered by funds	42,540	0	55,860	0
Minus fair value of plan assets	(32,226)	0	(30,353)	0
Net liability	55,136	21,364	55,126	20,679
Unrecognized actuarial gains and losses – net	(9,673)	(4,161)	(9,732)	(4,074)
Net liability recognized as provision for non-current liabilities				
and charges	45,463	17,203	45,394	16,605

In the years 2007 to 2011, defined benefit obligations, fair value of plan assets, net liability and actuarial gains and losses, based upon deviations between the underlying assumptions and actual trends, were as follows:

2011	2010	2009	2008	2007
87,362	85,479	136,564	127,238	171,680
674	(36)	1,231	1,805	(18)
32,226	30,353	101,469	98,492	134,781
(811)	(127)	(205)	(11,431)	(4,866)
55,136	55,126	35,095	28,745	36,899
	87,362 674 32,226 (811)	87,362         85,479           674         (36)           32,226         30,353           (811)         (127)	87,362         85,479         136,564           674         (36)         1,231           32,226         30,353         101,469           (811)         (127)         (205)	87,362         85,479         136,564         127,238           674         (36)         1,231         1,805           32,226         30,353         101,469         98,492           (811)         (127)         (205)         (11,431)

1) Gain/(loss)

(in thousands of EUR)	2011	2010	2009	2008	2007
Severance:					
Defined benefit obligation	21,364	20,679	17,357	17,020	18,686
Adjustment in defined benefit obligation <sup>1)</sup>	(167)	(695)	640	(296)	23
Net liability	21,364	20,679	17,357	17,020	18,686

1) Gain/(loss)

# (15) Liabilities and provisions for income taxes

(in thousands of EUR)	Dec. 31, 2011	Dec. 31, 2010
Provisions for income taxes	9,497	6,668
Income tax liabilities	3,737	2,384
Liabilities and provisions for income taxes	13,234	9,052

# (16) Trade liabilities

(in thousands of EUR)	Dec. 31, 2011	Dec. 31, 2010
Trade liabilities	145,673	166,460
Advances from customers	1,192	1,655
Trade liabilities	146,865	168,115

# (17) Deferred income and other current liabilities

(in thousands of EUR)	Dec. 31, 2011	Dec. 31, 2010
Share purchase price and option liabilities	53,762	19,891
Obligations for personnel and social costs	12,537	12,714
Other tax liabilities	10,563	8,759
Deferred income	980	1,532
Other liabilities	10,259	16,393
Deferred income and other current liabilities	88,101	59,289

# (18) Provisions for other current liabilities and charges

In 2011, the provisions for other current liabilities and charges developed as follows:

			Customer rebates and			
(in thousands of EUR)	Personnel	Procurement	bonuses	Sales	Other	Total
Balance at Jan. 1, 2011	32,830	21,531	10,367	2,683	8,199	75,610
Effect of exchange rate changes	(53)	(11)	(21)	(28)	8	(105)
Changes in consolidated companies	0	49	0	0	68	117
Utilization	(21,709)	(19,757)	(7,166)	(1,305)	(5,141)	(55,078)
Reversal	(2,641)	(272)	(1,103)	(431)	(640)	(5,087)
Increase	30,144	20,498	9,684	1,615	5,145	67,086
Balance at Dec. 31, 2011	38,571	22,038	11,761	2,534	7,639	82,543

In particular, provisions for personnel comprise payroll obligations, social security charges, premiums and bonuses, provisions for unused vacations as well as the part of provisions for benefits due to the termination of employment which will be due within one year.

Provisions for procurement are related to obligations for the delivery of products or services already supplied or rendered, but not yet invoiced.

Provisions for premiums and bonuses to customers include premium and bonus claims of customers calculated on the basis of the underlying customer arrangements.

Sales-related provisions concern product guarantee agreements and warranty costs, reconsignments, losses from uncompleted contracts and provisions related to sales staff commissions.

The position "Other" primarily contains provisions for litigation, legal advice, audit and consulting as well as obligations for other taxes and environmental matters.

## (19) Other operating income

(in thousands of EUR)	Year ended Dec. 31, 2011	Year ended Dec. 31, 2010
Gains and losses from disposal of property, plant and equipment, and intangible assets – net	674	527
Insurance claims	1,258	2,841
Rental income	954	754
Other income – net	6,555	7,469
Other operating income	9,441	11,591

# (20) Other income (expenses) - net

(in thousands of EUR)	Year ended Dec. 31, 2011	Year ended Dec. 31, 2010
Foreign currency exchange rate gains (losses) – net	(3,994)	(942)
Valuation of share purchase price and option liabilities	(3,723)	(2,605)
Other financial income – net	698	210
Other income (expenses) – net	(7,019)	(3,337)

# (21) Commitments and contingent liabilities

### Commitments from legal proceedings and similar claims

The Group is subject to various claims and legal proceedings that arise in the ordinary course of business. Based on all of the facts available to the Management, the Group believes that the ultimate resolution of these claims and legal proceedings will not likely have a material adverse effect on the financial position or the results of its operations, although no assurances can be given with respect to the outcome of such claims or litigation.

### Commitments from environmental matters

The Group is also subject to various environmental legislations and regulations in the countries in which it operates. Expenditures for environmental matters which relate to existing conditions caused by past operations and have no significant future benefit are expensed as incurred. The Group records an accrual for environmental matters when an expense is probable and can be reasonably estimated. Costs of assessment and remediation of environmental matters to be accrued are based on estimates by the Management. It is possible that the final assessment of some of these matters may require the Group to make expenditures in excess of the amounts currently provided. However, the Management believes that such additional amounts will not have a material effect on the Group's financial position or results of operations.

Expenses related to environmental matters were not material for the years ended December 31, 2011 and 2010.

### Other contingent liabilities

At December 31, 2011, purchase obligations for fixed assets regarding planned capital expenditures maturing within one year amounted to thous. EUR 30,753 (December 31, 2010: thous. EUR 21,536).

In September 2009, the non-controlling (minority) shareholder of the Tunisian folding carton producer TEC MMP SARL based in Sfax exercised the put option concerning the 49 %-interest. The correspondent arbitration was closed on July, 7 2011. The subsequent transaction price is below the carrying amount of the currently recognized non-controlling (minority) interest. The execution is expected to be carried out in 2012 after implementation of the local legal approval process.

### (22) Subsequent events

There have been no subsequent events after the balance sheet date with any material effect to the consolidated financial statements of the Group.

### Further information

In February 2012, the division MM Packaging contractually agreed upon the disposal of the branch of activity "Gravure printing for flexible packaging" and thus focuses entirely on its core business folding carton.

## (23) Segment reporting information

Mayr-Melnhof Karton AG and its subsidiaries operate in two operating areas (production of cartonboard and production of folding cartons). The Group is organized in line with these two operating areas and is controlled by financial information generated thereon. Hence, the segments reported are congruent with these two operating areas:

This division manufactures and markets numerous grades of cartonboard, concentrating particularly on coated cartonboard primarily from recycled fiber.

This division converts cartonboard into printed folding cartons purchased by customers in a variety of industries including food and other consumer goods (e.g. cereals, dried foods, sugar, confectionary and baked goods, cosmetics and toiletries, detergents, domestic appliances, toys, cigarette packaging and high-grade confectionary packaging).

Data of the management information system, on which the segment reporting is based, are in accordance with the accounting and recognition principles applied to the consolidated financial statements. Therefore reconciliation is not necessary. The Group measures the performance of its operating segments through the assessment of "Operating profit".

Intersegment sales are carried out on an arm's length basis.

Revenues are allocated based on the shipment destination countries of finished goods, whereas long-lived assets are allocated according to the location of the respective units.

Capital expenditures and depreciation/amortization relate to property, plant and equipment, and intangible assets including goodwill (see note 5).

The "Result of disposal of businesses" of the previous year (see note 4) related to MM Karton. The "Impairment expenses" (see note 5) of the previous year related to MM Packaging. The segment reporting information concerning the Group's operating segments can be illustrated as follows:

	2011					
(in thousands of EUR)	MM Karton	MM Packaging	Eliminations	Consolidated		
Sales to external customers	836,406	1,123,171	0	1,959,577		
Intersegment sales	110,805	1,737	(112,542)	0		
Total sales	947,211	1,124,908	(112,542)	1,959,577		
Operating profit	68,409	102,481	0	170,890		
Financial income	4,541	1,158	(1,332)	4,367		
Financial expenses	(2,714)	(5,041)	1,332	(6,423)		
Profit before tax	71,132	90,683	0	161,815		
Income tax expense	(14,468)	(28,674)	0	(43,142)		
Profit for the year	56,664	62,009	0	118,673		
Capital expenditures	72,735	52,496	0	125,231		
Depreciation and amortization	(34,556)	(49,678)	0	(84,234)		
Segment assets	867,008	761,568	(61,994)	1,566,582		
Segment liabilities	256,413	366,222	(61,994)	560,641		
Employees per segment as of December 31	2,359	6,523		8,882		

	2010							
(in thousands of EUR)	MM Karton	MM Packaging	Eliminations	Consolidated				
Sales to external customers	759,169	1,019,720	0	1,778,889				
Intersegment sales	120,515	1,189	(121,704)	0				
Total sales	879,684	1,020,909	(121,704)	1,778,889				
Operating profit	65,098	97,176	0	162,274				
Financial income	2,663	541	(705)	2,499				
Financial expenses	(1,288)	(2,294)	705	(2,877)				
Profit before tax	60,262	91,421	0	151,683				
Income tax expense	(13,812)	(27,442)	0	(41,254)				
Profit for the year	46,450	63,979	0	110,429				
Capital expenditures	31,449	55,189	0	86,638				
Depreciation and amortization	(35,130)	(46,666)	0	(81,796)				
Segment assets	821,029	766,528	(66,611)	1,520,946				
Segment liabilities	248,213	356,225	(66,611)	537,827				
Employees per segment as of December 31	2,283	6,396		8,679				

The following is a country-by-country breakdown of net sales based upon shipment destination as well as a summary of non-current assets and capital expenditures based upon location:

	2011					
		Non-current	Capital		Non-current	Capital
(in thousands of EUR)	Net sales	assets	expenditures	Net sales	assets	expenditures
Austria	85,170	89,843	18,397	82,071	89,218	20,811
Germany	450,834	249,257	43,099	434,002	240,674	32,145
United Kingdom	212,389	8,624	812	205,227	9,839	1,860
France	160,173	13,974	355	140,803	15,443	4,321
Other Western European countries	362,186	35,914	4,999	330,765	37,039	1,687
Eastern Europe	460,840	203,098	51,597	438,093	180,190	16,677
Asia	70,314	21,799	969	62,842	14,246	7,617
Latin America	74,802	52,842	4,177	22,531	57,308	641
Other	82,869	5,261	826	62,555	5,497	879
Consolidated total	1,959,577	680,612	125,231	1,778,889	649,454	86,638

Non-current assets and capital expenditures comprise property, plant and equipment, and intangible assets including goodwill (see note 5).

### (24) Disclosure on transactions with related parties

In the financial year 2011, sales with related companies in terms of transportation services of thous. EUR 577 (2010: thous. EUR 430) were achieved. Raw materials for the production of cartonboard amounting to thous. EUR 7,572 were purchased from related companies in 2011 (2010: thous. EUR 5,586).

At December 31, 2011, trade accounts receivable from related companies amounted to thous. EUR 67 (December 31, 2010: thous. EUR 86), and trade liabilities from related companies amounted to thous. EUR 697 (December 31, 2010: thous. EUR 699).

Transactions with these companies are carried out on an arm's length basis.

# (25) Supplementary disclosures to the notes in accordance with section 245a of the Austrian Commercial Code

### A) ADDITIONAL DISCLOSURES TO THE NOTES

Additional disclosures related to the application of the costs-of-goods-sold method A breakdown of personnel expenses is as follows:

	Year ended	Year ended
(in thousands of EUR)	Dec. 31, 2011	Dec. 31, 2010
Gross wages	165,893	166,896
Gross salaries	113,172	103,455
Severance expenses	8,997	2,920
Pension expenses	7,536	6,742
Expenses for statutory social security as well as payroll-related taxes and other		
contributions	57,264	54,488
Other welfare expenses	6,539	5,655
Total	359,401	340,156

### Other information

The average number of employees is as follows:

	Year ended	Year ended
(Number of persons)	Dec. 31, 2011	Dec. 31, 2010
Factory workers	6,710	6,218
Office staff	2,036	1,950
Total	8,746	8,168

The remuneration of the members of the Management Board is as follows:

	Year ended	Year ended
(in thousands of EUR)	Dec. 31, 2011	Dec. 31, 2010
Base salary	1,545	1,527
Variable compensation	2,248	2,174
Total	3,793	3,701

The remuneration of the members of the Supervisory Board for the financial year 2011 amounted to thous. EUR 219 (2010: thous. EUR 195).

Concerning the remuneration of former members of the Management and Supervisory Boards, the clause on non-disclosure of these remunerations by referring to section 241 paragraph 4 in conjunction with section 266 figure 7 last sentence of the Austrian Commercial Code was applied.

The 17<sup>th</sup> Ordinary Shareholders' Meeting on April 27, 2011 appointed Grant Thornton Unitreu GmbH Wirtschaftsprüfungs- und Steuerberatungsgesellschaft as the auditor of the consolidated and individual financial statements of Mayr-Melnhof Karton AG. Furthermore, they audit the individual financial statements of the Austrian subsidiaries. In 2011, expenses for services rendered by Grant Thornton Unitreu amounted to thous. EUR 333, of which thous. EUR 330 related to audit and other assurance services and thous. EUR 3 to other services.

### B) TABLE OF AFFILIATED AND ASSOCIATED COMPANIES

Compary name	Registered office	Country	Primary activities	Currency	Nominal capital in thousand currency units	Shareholding in %	Type of consolidation
Mayr-Melnhof Karton Aktiengesellschaft	Vienna	AUT	Holding/Consulting	EUR	80,000	-	FC <sup>1)</sup>
MM KARTON							
Baiersbronn Frischfaser Karton GmbH	Baiersbronn	DEU	Cartonboard production	EUR	2,050	100.00 %	FC <sup>1)</sup>
CartPrint Insurance AG	Vaduz	LIE	Insurance company	EUR	3,000	100.00 %	FC <sup>1)</sup>
CP (CartPrint) International Trading AG	Worb	CHE	Sourcing	CHF	50	100.00 %	FC <sup>1)</sup>
FS-Karton GmbH	Baiersbronn	DEU	Cartonboard production	EUR	51,641	100.00 %	FC <sup>1)</sup>
Industriewater Eerbeek B.V.	Eerbeek	NLD	Waste water purification	EUR	143	37.50 %	EC <sup>2)</sup>
Kolicevo Karton Proizvodnja kartona, d.o.o.	Domzale	SVN	Cartonboard production	EUR	12,828	100.00 %	FC <sup>1)</sup>
Lokalbahn Payerbach-Hirschwang	Reichenau/Rax	AUT	Railway transport	ATS	2,500	100.00 %	NC <sup>3)</sup>
Gesellschaft m.b.H.							
Management Transport & Logistik GmbH	Frohnleiten	AUT	Logistics company	EUR	37	70.00 %	FC <sup>1)</sup>
Mayr-Melnhof Cartonboard International GmbH	Vienna	AUT	Holding company	EUR	450	100.00 %	FC <sup>1)</sup>
Mayr-Melnhof Eerbeek B.V.	Eerbeek	NLD	Cartonboard production	EUR	7,300	100.00 %	FC <sup>1)</sup>
Mayr-Melnhof Gernsbach GmbH	Gernsbach	DEU	Cartonboard production	EUR	9,205	100.00 %	FC <sup>1)</sup>
Mayr-Melnhof Holdings B.V.	Eerbeek	NLD	Holding/Consulting	EUR	67,254	100.00 %	FC <sup>1)</sup>
Mayr-Melnhof Karton Gesellschaft m.b.H.	Frohnleiten	AUT	Cartonboard production	ATS	100,000	100.00 %	FC <sup>1)</sup>
MM Holding UK Limited i.l.	Lincolnshire	GBR	Holding company	GBP	5,170	100.00 %	FC <sup>1)</sup>
Stort Doonweg B.V.	Eerbeek	NLD	Waste dumping	EUR	18	50.00 %	NC <sup>3)</sup>

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#### Trading companies & sales offices of MM Karton

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Austria Carton SA	Barcelona	ESP	Sales office	EUR	60	75.00 %	FC <sup>1)</sup>
Firgos (Malaysia) SDN BHD	Kuala Lumpur	MYS	Cartonboard trading	MYR	500	51.00 %	FC <sup>1)</sup>
Keminer Remmers Spiehs Kartonhandels GmbH	Gernsbach	DEU	Cartonboard trading	DEM	2,500	100.00 %	FC <sup>1)</sup>
Mayr-Melnhof Belgium N.V.	Zaventem	BEL	Sales office	EUR	62	100.00 %	FC <sup>1)</sup>
Mayr-Melnhof Cartonboard UK Limited	Lincolnshire	GBR	Sales office	GBP	1,000	100.00 %	FC <sup>1)</sup>
Mayr-Melnhof France SARL	Paris	FRA	Sales office	EUR	8	100.00 %	FC <sup>1)</sup>
Mayr-Melnhof Italia SRL	Milano	ITA	Sales office	EUR	51	75.00 %	FC <sup>1)</sup>
Mayr-Melnhof Karton Polska Sp. z o.o.	Poznan	POL	Sales office	PLN	50	100.00 %	FC <sup>1)</sup>
Mayr-Melnhof Karton Schweiz GmbH	Worb	CHE	Sales office	CHF	20	100.00 %	FC <sup>1)</sup>
Mayr-Melnhof Mediterra SARL	Tunis	TUN	Sales office	TND	80	100.00 %	FC <sup>1)</sup>
Mayr-Melnhof Nederland B.V.	Amstelveen	NLD	Sales office	EUR	91	100.00 %	FC <sup>1)</sup>
Mayr-Melnhof UK Limited i.l.	Lincolnshire	GBR	Sales office	GBP	100	100.00 %	FC <sup>1)</sup>
Mayr-Melnhof & Wilfried Heinzel Tehran Co.	Tehran	IRN	Sales office	IRR	100,000	36.00 %	NC <sup>3)</sup>
MM Karton Bulgaria EOOD	Sofia	BGR	Sales office	BGN	5	100.00 %	FC <sup>1)</sup>
MM Karton Praha s.r.o.	Prague	CZE	Sales office	CZK	820	100.00 %	FC <sup>1)</sup>
MM Karton Russia LLC	Moscow	RUS	Sales office	RUB	14,290	100.00 %	FC <sup>1)</sup>
MM Kartonvertrieb GmbH	Neuss	DEU	Sales office	DEM	50	100.00 %	FC <sup>1)</sup>
MM Prodaja Kartona d.o.o.	Domzale	SVN	Sales office	EUR	30	75.00 %	FC <sup>1)</sup>
Varsity Packaging Limited	Lincolnshire	GBR	Cartonboard trading	GBP	300	100.00 %	FC <sup>1)</sup>

Company name	Registered office	Country	Primary activities	Currency	Nominal capital in thousand currency unit	Shareholding in %	Type of consolidation
MM PACKAGING							
Al-Ekbal Printing & Packaging Co.	Amman	JOR	Production of packaging	JOD	5,000	75.23 %	FC <sup>1)</sup>
Al-Ekbal Paper Trading & Logistic Services Ltd. Co.	Amman	JOR	Trading	JOD	30	75.23 %	NC <sup>3)</sup>
C.P. Schmidt Verpackungs-Werk Beteiligungsgesellschaft mbH	Kaiserslautern	DEU	General partner	EUR	180	75.00 %	FC <sup>1)</sup>
C.P. Schmidt Verpackungs-Werk GmbH & Co. KG <sup>4)</sup>	Kaiserslautern	DEU	Production of packaging	EUR	4,000	75.00 %	FC <sup>1)</sup>
Ernst Schausberger & Co. Gesellschaft m.b.H.	Gunskirchen	AUT	Production of packaging	EUR	2,910	100.00 %	FC <sup>1)</sup>
Graphia Gundlach Beteiligungsgesellschaft mbH	Bielefeld	DEU	Holding company	DEM	100	100.00 %	NC <sup>3)</sup>
Kolomyagy LLC	St. Petersburg	RUS	Real estate company	RUB	246,747	75.03 %	NC <sup>3)</sup>
Marinetti S.A.	Santiago de Chile	CHL	Production of packaging	CLP	17,715,009	70.00 %	FC <sup>1)</sup>
Mayr-Melnhof Graphia Izmir Karton sanayi ve ticaret anonim sirketi	Izmir	TUR	Production of packaging	TRY	24,613	100.00 %	FC <sup>1)</sup>
Mayr-Melnhof Gravure GmbH	Trier	DEU	Production of packaging	EUR	7,000	100.00 %	FC <sup>1)</sup>
Mayr-Melnhof Packaging Austria GmbH	Vienna	AUT	Production of packaging	EUR	3,050	100.00 %	FC <sup>1)</sup>
Mayr-Melnhof Packaging Chile Limitada	Santiago de Chile	CHL	Holding company	CLP	5,000	100.00 %	NC <sup>3)</sup>
Mayr-Melnhof Packaging GmbH	Kaiserslautern	DEU	Holding/Consulting	DEM	8,000	100.00 %	FC <sup>1)</sup>
Mayr-Melnhof Packaging Iberica SL	Valencia	ESP	Production of packaging	EUR	7,500	100.00 %	FC <sup>1)</sup>
Mayr-Melnhof Packaging International GmbH	Vienna	AUT	Holding/Consulting	EUR	3,500	100.00 %	FC <sup>1)</sup>
Mayr-Melnhof Packaging Romania S.R.L.	Blejoi	ROU	Production of packaging	RON	5,504	100.00 %	FC <sup>1)</sup>
Mayr-Melnhof Packaging UK Limited	Lincolnshire	GBR	Production of packaging	GBP	9,700	100.00 %	FC <sup>1)</sup>
MM Graphia Beteiligungs- und Verwaltungs GmbH	Baiersbronn	DEU	Holding/Consulting	EUR	5,538	100.00 %	FC <sup>1)</sup>
MM Graphia Bielefeld GmbH	Bielefeld	DEU	Production of packaging	EUR	526	100.00 %	FC <sup>1)</sup>
MM Graphia Dortmund GmbH	Dortmund	DEU	Production of packaging	EUR	100	100.00 %	FC <sup>1)</sup>
MM Graphia Innovaprint GmbH & Co. KG <sup>4)</sup>	Bielefeld	DEU	Production of packaging	EUR	500	100.00 %	FC <sup>1)</sup>
MM Graphia Trier GmbH	Trier	DEU	Production of packaging	EUR	3,500	100.00 %	FC <sup>1)</sup>
MM Innovaprint Verwaltungs GmbH	Bielefeld	DEU	Limited partner	DEM	50	100.00 %	FC <sup>1)</sup>
MM Packaging Behrens GmbH & Co KG <sup>4)</sup>	Alfeld (Leine)	DEU	Production of packaging	EUR	1,790	100.00 %	FC <sup>1)</sup>
MM Packaging Behrens Verwaltungs GmbH	Alfeld (Leine)	DEU	General partner	EUR	26	100.00 %	FC <sup>1)</sup>
MM Packaging Caesar GmbH & Co KG <sup>4)</sup>	Traben-Trarbach	DEU	Production of packaging	EUR	5,120	100.00 %	FC <sup>1)</sup>

MM Packaging Colombia S A SBogotaCOLHolding companyCOP400,000100.00 %NCCMM PACKAGING France S.A.S.MoneteauFRAProduction of packagingEUR7,289100.00 %FCMM Packaging Malaysia SDN BHDKuala LumpurMYSProduction of packagingMYR6,00051.00 %FCMMP Neupack Polska Sp. z o.o.BydgoszczPOLProduction of packagingEUR2,500100.00 %FCMM Packaging Schilling GmbHHeilbronnDEUProduction of packagingEUR2,500100.00 %FCMM Packaging Ukraine LLCCherkassyUKRProduction of packagingUAH56,896100.00 %FCMM Polygrafoformlenie LimitedNicosiaCYPHolding companyEUR775.03 %FCMM Polygrafoformlenie Rotogravure LLCSt. PetersburgRUSProduction of packagingRUB565,85175.03 %FCMM Polygrafoformlenie Rotogravure LLCSt. PetersburgRUSProduction of packagingRUB33,00075.03 %FCMM Printing and Packaging Tehran Company, Private Joint StockTehranIRNProduction of packagingATS25,000100.00 %FCNeupack Gesellschaft m.b.H.Reichenau/RaxAUTProduction of packagingEUR2669.77 %FCPacProject GmbHHamburgDEUDevelopment of packagingEUR2669.77 %FC	Compary name	Registered office	Country	Primary activities	Currency	Nominal capital in thousand currency unit	Shareholding in %	Type of consolidation
MM PACKAGING France S.A.S.MoneteauFRAProduction of packagingEUR7,289100.00 %FCMM Packaging Malaysia SDN BHDKuala LumpurMYSProduction of packagingMYR6,00051.00 %FCMMP Neupack Polska Sp. z o.o.BydgoszczPOLProduction of packagingPLN28,700100.00 %FCMM Packaging Schilling GmbHHeilbronnDEUProduction of packagingEUR2,500100.00 %FCMM Packaging Ukraine LLCCherkassyUKRProduction of packagingUAH56,896100.00 %FCMM Polygrafoformlenie LimitedNicosiaCYPHolding companyEUR775.03 %FCMM Polygrafoformlenie Rotogravure LLCSt. PetersburgRUSProduction of packagingRUB565,85175.03 %FCMM Printing and Packaging Tehran Company, Private Joint StockTehranIRNProduction of packagingIRR65,366,00086.51 %FCNeupack Gesellschaft m.b.H.Reichenau/RaxAUTProduction of packagingATS25,000100.00 %FCPacProject GmbHHamburgDEUDevelopment of packagingEUR2.669.77 %FC	MM Packaging Caesar Verwaltungs GmbH	Traben-Trarbach	DEU	General partner	EUR	26	100.00 %	FC <sup>1)</sup>
MM Packaging Malaysia SDN BHDKuala LumpurMYSProduction of packagingMYR6,00051.00 %FCMMP Neupack Polska Sp. z o.o.BydgoszczPOLProduction of packagingPLN28,700100.00 %FCMM Packaging Schilling GmbHHeilbronnDEUProduction of packagingEUR2,500100.00 %FCMM Packaging Ukraine LLCCherkassyUKRProduction of packagingUAH56,896100.00 %FCMM Polygrafoformlenie LimitedNicosiaCYPHolding companyEUR775.03 %FCMM Polygrafoformlenie Packaging LLCSt. PetersburgRUSProduction of packagingRUB565,85175.03 %FCMM Polygrafoformlenie Rotogravure LLCSt. PetersburgRUSProduction of packagingRUB33,00075.03 %FCMM Printing and Packaging Tehran Company, Private Joint StockTehranIRNProduction of packagingATS25,000100.00 %FCNeupack Gesellschaft m.b.H.Reichenau/RaxAUTProduction of packagingEUR2669.77 %FCPacProject GmbHHamburgDEUDevelopment of packagingEUR2669.77 %FC	MM Packaging Colombia S A S	Bogota	COL	Holding company	COP	400,000	100.00 %	NC <sup>3)</sup>
MMP Neupack Polska Sp. z o.o.BydgoszczPOLProduction of packagingPLN28,700100.00 %FCMM Packaging Schilling GmbHHeilbronnDEUProduction of packagingEUR2,500100.00 %FCMM Packaging Ukraine LLCCherkassyUKRProduction of packagingUAH56,896100.00 %FCMM Polygrafoformlenie LimitedNicosiaCYPHolding companyEUR775.03 %FCMM Polygrafoformlenie Packaging LLCSt. PetersburgRUSProduction of packagingRUB565,85175.03 %FCMM Polygrafoformlenie Rotogravure LLCSt. PetersburgRUSProduction of packagingRUB33,00075.03 %FCMM Printing and Packaging Tehran Company, Private Joint StockTehranIRNProduction of packagingIRR65,366,00086.51 %FCNeupack Gesellschaft m.b.H.Reichenau/RaxAUTProduction of packagingATS25,000100.00 %FCPacProject GmbHHamburgDEUDevelopment of packagingEUR2669.77 %FC	MM PACKAGING France S.A.S.	Moneteau	FRA	Production of packaging	EUR	7,289	100.00 %	FC <sup>1)</sup>
MM Packaging Schilling GmbHHeilbronnDEUProduction of packagingEUR2,500100.00 %FCMM Packaging Ukraine LLCCherkassyUKRProduction of packagingUAH56,896100.00 %FCMM Polygrafoformlenie LimitedNicosiaCYPHolding companyEUR775.03 %FCMM Polygrafoformlenie Packaging LLCSt. PetersburgRUSProduction of packagingRUB565,85175.03 %FCMM Polygrafoformlenie Rotogravure LLCSt. PetersburgRUSProduction of packagingRUB33,00075.03 %FCMM Printing and Packaging Tehran Company, Private Joint StockTehranIRNProduction of packagingIRR65,366,00086.51 %FCNeupack Gesellschaft m.b.H.Reichenau/RaxAUTProduction of packagingATS25,000100.00 %FCPacProject GmbHHamburgDEUDevelopment of packagingEUR2669.77 %FC	MM Packaging Malaysia SDN BHD	Kuala Lumpur	MYS	Production of packaging	MYR	6,000	51.00 %	FC <sup>1)</sup>
MM Packaging Ukraine LLCCherkassyUKRProduction of packagingUAH56,896100.00 %FCMM Polygrafoformlenie LimitedNicosiaCYPHolding companyEUR775.03 %FCMM Polygrafoformlenie Packaging LLCSt. PetersburgRUSProduction of packagingRUB565,85175.03 %FCMM Polygrafoformlenie Rotogravure LLCSt. PetersburgRUSProduction of packagingRUB33,00075.03 %FCMM Printing and Packaging Tehran Company, Private Joint StockTehranIRNProduction of packagingIRR65,366,00086.51 %FCNeupack Gesellschaft m.b.H.Reichenau/RaxAUTProduction of packagingATS25,000100.00 %FCPacProject GmbHHamburgDEUDevelopment of packagingEUR2669.77 %FC	MMP Neupack Polska Sp. z o.o.	Bydgoszcz	POL	Production of packaging	PLN	28,700	100.00 %	FC <sup>1)</sup>
MM Polygrafoformlenie LimitedNicosiaCYPHolding companyEUR7775.03 %FCMM Polygrafoformlenie Packaging LLCSt. PetersburgRUSProduction of packagingRUB565,85175.03 %FCMM Polygrafoformlenie Rotogravure LLCSt. PetersburgRUSProduction of packagingRUB33,00075.03 %FCMM Printing and Packaging Tehran Company, Private Joint StockTehranIRNProduction of packagingIRR65,366,00086.51 %FCNeupack Gesellschaft m.b.H.Reichenau/RaxAUTProduction of packagingATS25,000100.00 %FCPacProject GmbHHamburgDEUDevelopment of packagingEUR2669.77 %FC	MM Packaging Schilling GmbH	Heilbronn	DEU	Production of packaging	EUR	2,500	100.00 %	FC <sup>1)</sup>
MM Polygrafoformlenie Packaging LLC       St. Petersburg       RUS       Production of packaging       RUB       565,851       75.03 %       FC         MM Polygrafoformlenie Rotogravure LLC       St. Petersburg       RUS       Production of packaging       RUB       33,000       75.03 %       FC         MM Printing and Packaging Tehran Company, Private Joint Stock       Tehran       IRN       Production of packaging       IRR       65,366,000       86.51 %       FC         Neupack Gesellschaft m.b.H.       Reichenau/Rax       AUT       Production of packaging       ATS       25,000       100.00 %       FC         PacProject GmbH       Hamburg       DEU       Development of packaging       EUR       26       69.77 %       FC	MM Packaging Ukraine LLC	Cherkassy	UKR	Production of packaging	UAH	56,896	100.00 %	FC <sup>1)</sup>
MM Polygrafoformlenie Rotogravure LLC       St. Petersburg       RUS       Production of packaging       RUB       33,000       75.03 %       FC <sup>1</sup> MM Printing and Packaging Tehran Company,       Tehran       IRN       Production of packaging       IRR       65,366,000       86.51 %       FC <sup>1</sup> Private Joint Stock       Neupack Gesellschaft m.b.H.       Reichenau/Rax       AUT       Production of packaging       ATS       25,000       100.00 %       FC <sup>1</sup> PacProject GmbH       Hamburg       DEU       Development of packaging       EUR       26       69.77 %       FC <sup>1</sup>	MM Polygrafoformlenie Limited	Nicosia	CYP	Holding company	EUR	7	75.03 %	FC <sup>1)</sup>
MM Printing and Packaging Tehran Company,       Tehran       IRN       Production of packaging       IRR       65,366,000       86.51 %       FC         Private Joint Stock       Neupack Gesellschaft m.b.H.       Reichenau/Rax       AUT       Production of packaging       ATS       25,000       100.00 %       FC         PacProject GmbH       Hamburg       DEU       Development of packaging       EUR       26       69.77 %       FC	MM Polygrafoformlenie Packaging LLC	St. Petersburg	RUS	Production of packaging	RUB	565,851	75.03 %	FC <sup>1)</sup>
Private Joint Stock       Reichenau/Rax       AUT       Production of packaging       ATS       25,000       100.00 %       FC <sup>1</sup> PacProject GmbH       Hamburg       DEU       Development of packaging       EUR       26       69.77 %       FC <sup>1</sup>	MM Polygrafoformlenie Rotogravure LLC	St. Petersburg	RUS	Production of packaging	RUB	33,000	75.03 %	FC <sup>1)</sup>
PacProject GmbH Hamburg DEU Development of packaging EUR 26 69.77 % FC		Tehran	IRN	Production of packaging	IRR	65,366,000	86.51 %	FC <sup>1)</sup>
	Neupack Gesellschaft m.b.H.	Reichenau/Rax	AUT	Production of packaging	ATS	25,000	100.00 %	FC <sup>1)</sup>
R + S Stanformon CmbH Eronkfurt (Moin DELL Broduction of outling diag DEM 500, 100,00 % EC	PacProject GmbH	Hamburg	DEU	Development of packaging	EUR	26	69.77 %	FC <sup>1)</sup>
	R + S Stanzformen GmbH	Frankfurt/Main	DEU	Production of cutting dies	DEM	500	100.00 %	FC <sup>1)</sup>
Superpak Ambalaj sanayi ve ticaret anonim sirketi Izmir TUR Production of packaging TRY 3,150 100.00 % FC	Superpak Ambalaj sanayi ve ticaret anonim sirketi	Izmir	TUR	Production of packaging	TRY	3,150	100.00 %	FC <sup>1)</sup>
TEC MMP SARL Sfax TUN Production of packaging TND 21,400 51.00 % FC	TEC MMP SARL	Sfax	TUN	Production of packaging	TND	21,400	51.00 %	FC <sup>1)</sup>
Public Joint Stock Company "Graphia Ukraina" Cherkassy UKR Production of packaging UAH 5,880 94.78 % FC	Public Joint Stock Company "Graphia Ukraina"	Cherkassy	UKR	Production of packaging	UAH	5,880	94.78 %	FC <sup>1)</sup>
VTV Verpackungstechnische Verfahren GmbH Kaiserslautern DEU Development of packaging EUR 200 75.00 % FC	VTV Verpackungstechnische Verfahren GmbH	Kaiserslautern	DEU	Development of packaging	EUR	200	75.00 %	FC <sup>1)</sup>

### OTHER

free-com internet services GmbH	Vienna	AUT	IT services	EUR	35	36.00 %	FC <sup>1)</sup>
Syn-Group Unternehmensberatung GmbH	Vienna	AUT	Consulting	EUR	37	38.00 %	FC <sup>1)</sup>

<sup>1)</sup> FC ... fully consolidated

2) EC ... consolidated at equity

<sup>3)</sup>NC ... non-consolidated

<sup>4</sup> These consolidated financial statements represent an exemption for these partnerships according to section 264b of the German Commercial Code.

During the financial year 2011, the Board Members were as follows:

### Management Board

Wilhelm HÖRMANSEDER, Purkersdorf (Chairman) Andreas BLASCHKE, Perchtoldsdorf (Member of the Management Board) Franz RAPPOLD, Laab im Walde (Member of the Management Board) Oliver SCHUMY, Vienna (Member of the Management Board)

### Supervisory Board

Michael GRÖLLER, Vienna (Chairman) Romuald BERTL, Graz (Deputy Chairman) Johannes GOESS-SAURAU, Neumarkt/Raab (Deputy Chairman) Guido HELD, Graz Alexander LEEB, Frohnleiten Georg MAYR-MELNHOF, Wals/Viehhausen Michael SCHWARZKOPF, Reutte Nikolaus ANKERSHOFEN, Vienna Hubert ESSER, Neuss (Staff Council Representative, MM Karton) Andreas HEMMER, Frohnleiten (Staff Council Representative, MM Karton) Gerhard NOVOTNY, Vienna (Staff Council Representative, MM Packaging)

Vienna, February 29, 2012

The Management Board

Wilhelm Hörmanseder m.p.

Andreas Blaschke m.p.

Franz Rappold m.p.

Oliver Schumy m.p.

# Auditor's Report

#### Report on the consolidated financial statements

We have audited the accompanying consolidated financial statements of Mayr-Melnhof Karton AG, Vienna, for the fiscal year from January 1, 2011 to December 31, 2011. These consolidated financial statements comprise the consolidated balance sheet as of December 31, 2011, the consolidated income statement, the consolidated cash flow statement and the consolidated statement of changes in equity for the fiscal year ended December 31, 2011, and the notes.

# Management's responsibility for the consolidated financial statements and for the accounting system

The Company's management is responsible for the group accounting system and for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the EU. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; making accounting estimates that are reasonable in the circumstances.

# Auditor's responsibility and description of type and scope of the statutory audit

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with laws and regulations applicable in Austria and Austrian Standards on Auditing, as well as in accordance with the International Standards on Auditing (ISAs) issued by the International Auditing and Assurance Standards Board (IAASB) of the International Federation of Accountants (IFAC). Those standards require that we comply with professional guidelines and that we plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Group's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a reasonable basis for our audit opinion.

### Opinion

Our audit did not give rise to any objections. In our opinion, which is based on the results of our audit, the consolidated financial statements comply with legal requirements and give a true and

fair view of the financial position of the Group as of December 31, 2011 and of its financial performance and its cash flows for the fiscal year from January 1, 2011 to December 31, 2011 in accordance with International Financial Reporting Standards (IFRSs) as adopted by the EU.

### Comments on the management report for the Group

Pursuant to statutory provisions, the management report for the Group is to be audited as to whether it is consistent with the consolidated financial statements and as to whether the other disclosures are not misleading with respect to the Company's position. The auditor's report also has to contain a statement as to whether the management report for the Group is consistent with the consolidated financial statements and whether the disclosures pursuant to section 243a UGB (Austrian Commercial Code) are appropriate.

In our opinion, the management report for the Group is consistent with the consolidated financial statements. The disclosures pursuant to section 243a UGB (Austrian Commercial Code) are appropriate.

Vienna, February 29, 2012

### **Grant Thornton Unitreu GmbH**

Wirtschaftsprüfungs- und Steuerberatungsgesellschaft

**Christian PAJER** 

Werner LEITER

Austrian Chartered Accountants

# Statement of the Management Board according to section 82 (4) of the Austrian Stock Exchange Act

We confirm to the best of our knowledge that the consolidated financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the Group as required by the applicable accounting standards and that the Group management report gives a true and fair view of the development and performance of the business and the position of the Group, together with a description of the principal risks and uncertainties the Group faces.

Vienna, February 29, 2012

The Management Board

Wilhelm Hörmanseder m.p. Chairman of the Management Board

Andreas Blaschke m.p. Member of the Management Board Franz Rappold m.p. Member of the Management Board

Oliver Schumy m.p. Member of the Management Board

# Development in the 4<sup>th</sup> Quarter 2011

### Quarterly overview

	1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter	4 <sup>th</sup> Quarter	
(consolidated, in millions of EUR)	2011	2011	2011	2011	2010	+/-
Sales	494.7	493.5	510.6	460.8	463.2	-0.5 %
Operating profit	50.0	42.7	42.7	35.5	39.0	-9.0 %
Operating margin (%)	10.1 %	8.7 %	8.4 %	7.7 %	8.4 %	
Profit before tax	48.5	40.3	39.5	33.5	37.8	-11.4 %
Income tax expense	(13.1)	(11.7)	(11.6)	(6.7)	(10.6)	
Profit for the period	35.4	28.6	27.9	26.8	27.2	-1.5 %
Net profit margin (%)	7.2 %	5.8 %	5.5 %	5.8 %	5.9 %	
Basic and diluted earnings per share (in EUR)	1.76	1.42	1.40	1.33	1.35	

Mayr-Melnhof Group (IFRS, unaudited)

As a consequence of continuing utilization of stocks at our customers, seasonal slowdown of incoming orders and the rebuilding of the large cartonboard machine in Kolicevo, the development of quantities in the fourth quarter 2011, as expected, was below the previous quarter as well as the comparative value of last year in both divisions.

Due to the market conditions and investment undertaken, the average capacity utilization of MM Karton during this quarter was at 81 % ( $3^{rd}$  quarter 2011: 91 %;  $4^{th}$  quarter 2010: 98 %). However, we managed to maintain the operating margin of MM Karton with 5.5 % nearly at the level of the third quarter ( $3^{rd}$  quarter 2011: 5.6 %;  $4^{th}$  quarter 2010: 8.8 %). Solid average sales as well as a temporary slowdown in the fibers market provided considerable support.

The operating margin of MM Packaging reached 8.7 % following 9.9 % in the third quarter and 7.1 % in the fourth quarter of 2010.

As a result of improved selling prices, the consolidated sales amounted EUR 460.8 million, despite low volume, and thus were just barely below the comparable last year's level (4<sup>th</sup> quarter 2010: EUR 463.2 million). The operating profit reached EUR 35.5 million (4<sup>th</sup> quarter 2010: EUR 39.0 million). Thus, the Group's operating margin was 7.7 % (4<sup>th</sup> quarter 2010: 8.4 %).

Despite lower tax expenses of EUR 6.7 million (4<sup>th</sup> quarter 2010: EUR 10.6 million), the profit for the period of EUR 26.8 million was therefore slightly below the comparative value of the previous year (4<sup>th</sup> quarter 2010: EUR 27.2 million).

# Glossary

### Definition of financial indicators

### CASH EARNINGS

Sum of profit for the year before depreciation and amortization and before deferred taxes.

### CASH EARNINGS MARGIN

Cash earnings divided by sales.

# EBITDA (EARNINGS BEFORE INTEREST, INCOME TAXES, DEPRECIATION AND AMORTIZATION)

Profit before tax excluding net interest income/expenses, the respective profit attributable to non-controlling (minority) shareholders according to IAS 32 as well as depreciation and amortization.

### EBITDA MARGIN

EBITDA divided by sales.

#### **EMPLOYEES**

Employees at year end, including apprentices and part-time employees on a pro-rata basis.

#### ENTERPRISE VALUE

The sum of market capitalization, non-controlling (minority) interests and net debt (see definition net debt/net liquidity).

#### TOTAL EQUITY AND NON-CURRENT LIABILITIES TO PPE

The sum of total equity and non-current liabilities divided by property, plant and equipment.

#### TOTAL EQUITY TO TOTAL ASSETS

Total equity divided by total assets.

#### NET DEBT/NET LIQUIDITY

The sum of interest-bearing current and non-current financial liabilities subtracted by cash and current and non-current available-for-sale financial assets.

In case that the sum of cash and available-for-sale financial assets exceeds the financial liabilities, a net liquidity exists. An existing net liquidity is not considered for the calculation of the enterprise value. NET PROFIT MARGIN Profit for the year divided by sales.

OPERATING MARGIN Operating profit divided by sales.

### PROPERTY, PLANT AND EQUIPMENT TO TOTAL ASSETS

Property, plant and equipment divided by total assets.

### RETURN ON ASSETS (ROA)

The sum of profit for the year, interest expense and the respective profit attributable to noncontrolling (minority) shareholders according to IAS 32 divided by average total assets.

### RETURN ON CAPITAL EMPLOYED (ROCE)

Profit before tax, excluding net interest income/expenses and excluding the respective profit attributable to non-controlling (minority) shareholders according to IAS 32 divided by the sum of average total equity plus average current and non-current interest-bearing financial liabilities, average provisions for other non-current liabilities and charges and average obligations with regard to non-controlling (minority) shareholders according to IAS 32, subtracted by average cash and current and non-current available-for-sale financial assets.

### RETURN ON EQUITY (ROE)

Profit for the year divided by average total equity.

### RETURN ON INVESTMENT (ROI)

The sum of profit for the year, interest expenses and the respective profit attributable to noncontrolling (minority) shareholders according to IAS 32 divided by the sum of average total equity plus average current and non-current interest-bearing financial liabilities.

### WORKING CAPITAL

The sum of total current assets and non-current available-for-sale financial assets subtracted by total current liabilities (excluding revolving bank debt).

### Financial calendar 2012

April 25, 2012	18 <sup>th</sup> Ordinary Shareholders' Meeting – Vienna
April 30, 2012	Ex-dividend day
May 7, 2012	Dividend payment date
May 15, 2012	Results for the 1 <sup>st</sup> quarter of 2012
August 16, 2012	Results for the 1 <sup>st</sup> half-year of 2012
November 15, 2012	Results for the first three quarters of 2012

## Published and edited by

Mayr-Melnhof Karton AG Brahmsplatz 6 A-1041 Vienna

### FOR FURTHER INFORMATION, PLEASE CONTACT

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The English version of this annual report is a translation of the original German text. The annual reports and interim reports can be requested from the Company and are also available on the Internet. The financial statements of Mayr-Melnhof Karton AG prepared in accordance with Austrian Financial Reporting Standards were audited together with the management report by Grant Thornton Unitreu GmbH Wirtschaftsprüfungs- und Steuerberatungsgesellschaft, Vienna, and were approved without qualification. The financial statements have been submitted to the registrar of companies at the Vienna commercial court under registration number 81906a and will be published in the "Amtsblatt zur Wiener Zeitung" (Official Federal Gazette) as well as on the website of the Company.

Website: http://www.mayr-melnhof.com

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# Mayr-Melnhof Group Key Indicators

	2007	2008	2009	2010	2011
Development of sales (in millions of EUR)					-
Total sales	2,066.0	2,026.3	1,865.9	2,102.2	2,281.3
less intersegment sales between the divisions	(146.0)	(135.6)	(116.5)	(121.7)	(112.5)
less intersegment sales in the divisions	(140.0)	(159.5)	(110.3)	(201.6)	(112.3)
Consolidated sales	1,737.0	1,731.2	1,601.5	1,778.9	1,959.6
	1,737.0	1,731.2	1,001.5	1,770.7	1,939.0
Earnings data (in millions of EUR)					
Net value added	506.9	468.4	466.2	495.7	526.3
EBITDA	256.0	216.3	229.7	236.5	251.8
Operating profit	169.4	136.9	149.9	162.3	170.9
Profit for the year	116.6	96.9	97.4	110.4	118.7
Cash earnings	206.7	175.6	184.9	187.7	195.2
Depreciation / capital expenditures (in millions of EUR)					
Depreciation and amortization	89.2	83.5	97.8	81.8	84.2
Capital expenditures	95.7	96.7	61.6	86.6	125.2
Employees	8,657	8,240	8,112	8,679	8,882
Profitability indicators					
Return on equity	13.1 %	10.5 %	10.4 %	11.3 %	11 <b>.9</b> %
Return on assets	8.4 %	7.2 %	7.4 %	8.0 %	8.3 %
Net profit margin	6.7 %	5.6 %	6.1 %	6.2 %	<b>6.1</b> %
EBITDA margin	14.7 %	12.5 %	14.3 %	13.3 %	1 <b>2.9</b> %
Operating margin	9.8 %	7.9 %	9.4 %	9.1 %	8.7 %
Cash earnings margin	11.9 %	10.1 %	11.5 %	10.6 %	10.0 %
Return on capital employed	20.4 %	16.1 %	16.9 %	18.9 %	<b>18.6</b> %
Return on investment	11.5 %	9.7 %	9.9 %	10.8 %	11.4 %
Balance sheet indicators					
	60.9 %	64.1 %	69.3 %	64.6 %	64.2 %
Total equity to total assets Property, plant and equipment to total assets	39.0 %	39.5 %	37.7 %	37.1 %	38.0 %
Total equity and non-current liabilities	37.0 /0	37.3 /0	57.7 /0	37.1 /0	30.0 %
to property, plant and equipment	2.0	1.9	2.1	2.0	2.0
Working capital (in millions of EUR)	533.1	496.2	506.6	520.6	513.0
	000.1	170.2	000.0	020.0	0.0.0
Financial indicators					
Net liquidity (in millions of EUR)	172.5	189.4	288.7	202.6	208.6
Share performance indicators (in EUR)					
Enterprise value (in millions of EUR)	1,658.3	1,100.3	1,542.2	1,765.3	1,321.0
Basic and diluted earnings per share	5.22	4.38	4.44	5.39	5.91
Dividend per share	1.70	1.70	1.70	1.95	2.10 <sup>1)</sup>