

# 1-20|2013

# Half-year Financial Report 2013

- Profit for the period above previous year's value
- Sales and volumes affirmed
- Lower average prices weigh on operating profit
- Third quarter expected at second quarter level

# Mayr-Melnhof Group Key Indicators

(according to IFRS for interim financial reporting, unaudited)

	1 <sup>st</sup> - 2 <sup>nd</sup>	Quarter	
(consolidated, in millions of EUR)	Jan. 1 - Jun. 30, 2013	Jan. 1 - Jun. 30, 2012	+/-
Sales	981.8	975.0	+0.7 %
EBITDA	122.1	123.9	-1.5 %
EBITDA margin (%)	12.4 %	12.7 %	
Operating profit	77.5	81.3	-4.7 %
Operating margin (%)	7.9 %	8.3 %	
Profit before tax	73.4	72.4	+1.4 %
Income tax expense	(18.7)	(20.8)	
Profit for the period	54.7	51.6	+6.0 %
Net profit margin (%)	5.6 %	5.3 %	
Basic and diluted earnings per share (in EUR)	2.72	2.57	
Cash earnings	100.2	93.5	+7.2 %
Cash earnings margin (%)	10.2 %	9.6 %	
Capital expenditures	49.5	45.6	+8.6 %
Depreciation and amortization	45.3	43.4	+4.4 %

	_	Balance sheet date		
	,	Jun. 30, 2013	Dec. 31, 2012	
Total equity (in millions of EUR)		1,064.2	1,067.1	
Total assets (in millions of EUR)		1,636.5	1,629.1	
Total equity to total assets (%)		65.0 %	65.5 %	
Net liquidity (in millions of EUR)		133.7	178.0	
Enterprise value (in millions of EUR)		1,657.7	1,623.6	
Employees		8,907	8,836	

The information regarding the financial year 2012 has been adjusted due to the adoption of the revised standard IAS 19, where required (see Note 1), to ensure full comparability

### Group Report

#### DEAR SHAREHOLDERS.

Your Company was able to stand up solidly in the first half of 2013 in an environment marked by a continuing economic slowdown and considerably intensified competition. The profit for the period at EUR 54.7 million was 6.0 % above the comparative value of the previous year. Cartonboard production as well as cartonboard processing recorded increased volumes and high capacity utilization. This enabled us to maintain the sales of both divisions at or slightly above the level of the comparative period despite significantly increasing price competition. However, at EUR 77.5 million, operating profit was 4.7 % below the corresponding period of the previous year, primarily due to prices. The Group's operating margin was just below 8 % (1st half of 2012: 8.3 %).

Looking to the future, there is still no indication for a recovery in the development of demand, meaning that short-term planning of our customers along with continued pressure on prices is to be expected in the second half of the year. An objective under these challenging circumstances is to maintain the profitability of the Group as best as possible through price discipline and a high level of efficiency.

#### INCOME STATEMENT

At EUR 981.8 million the Group's consolidated sales slightly exceeded the level of the previous year (1st half of 2012: EUR 975.0 million). In both divisions lower average prices were countered by an increase in volumes.

#### Consolidated sales by destination (according to IFRS for interim financial reporting, unaudited)

	1 <sup>st</sup> - 2 <sup>nd</sup> Quarter				
(in %)	Jan. 1 - Jun. 30, 2013	Jan. 1 - Jun. 30, 2012			
Western Europe	59.8 %	62.4 %			
Eastern Europe	26.5 %	25.2 %			
Asia	4.3 %	4.4 %			
Latin America	5.1 %	4.3 %			
Other	4.3 %	3.7 %			
Total	100.0 %	100.0 %			

Operating profit declined by 4.7 % or EUR 3.8 million to EUR 77.5 million, due to prices. The Group's operating margin changed accordingly from 8.3 % to 7.9 %.

Following the lowered interest level, financial income totalled to EUR 0.7 million (1st half of 2012: EUR 1.5 million), financial expenses to EUR -1.8 million (1st half of 2012: EUR -3.0 million). Other financial result - net went down from EUR -7.4 million to EUR -3.0 million. This decline is primarily attributable to the shortfall of non-recurring expenses for the increase of the shareholding in the Chilean folding carton producer Marinetti in the previous year.

Profit before tax rose accordingly to EUR 73.4 million ( $1^{st}$  half of 2012: EUR 72.4 million). Income tax expense decreased from EUR 20.8 million to EUR 18.7 million, resulting in an effective Group tax rate of 25.5 % ( $1^{st}$  half of 2012: 28.7 %).

Profit for the period thus increased by 6.0 % to EUR 54.7 million (1st half of 2012: EUR 51.6 million). In the first half of 2013, a basic weighted average of 20,000,000 shares was outstanding, resulting into earnings per share of EUR 2.72 (1st half of 2012: EUR 2.57).

#### ASSETS, CAPITAL AND LIQUID FUNDS

The Group's total assets amounted to EUR 1,636.5 million as of June 30, 2013. The increase compared with the year-end 2012 (December 31, 2012: EUR 1,629.1 million) is mainly attributable to working capital. At EUR 1,064.2 million, the Group's total equity was slightly below the value as of December 31, 2012 (EUR 1,067.1 million) as a result of profits and dividends, with the Group's total equity to total assets amounting to  $65.0\,\%$  at mid-year 2013.

At EUR 155.5 million, financial liabilities, mainly of a long-term character, remained at almost the same level as at the end of 2012 (December 31, 2012: EUR 157.4 million). Total funds available to the Group decreased to EUR 289.2 million, especially due to dividends (December 31, 2012: EUR 335.4 million), with the Group's net liquidity decreasing as of June 30, 2013 to EUR 133.7 million (December 31, 2012: EUR 178.0 million).

Current assets went up by EUR 11.1 million to EUR 903.8 million primarily due to increased operating activities compared to the year-end of 2012.

#### CASH FLOW DEVELOPMENT

The cash flow from operating activities totalled EUR 50.9 million following EUR 57.9 million in the comparative period of the previous year. The difference is particularly the result of an increase in working capital.

Cash flow from investing activities changed from EUR -69.9 million to EUR -48.4 million. Slightly higher expenditures for the acquisition of property, plant and equipment in the current year (1st half of 2013: EUR 49.5 million; 1st half of 2012: EUR 45.6 million) were countered by higher payments for the acquisition and increase in shareholdings in the previous year. Investments in the first half of 2013 focused on the new folding carton plant in Poland as well as on technological modernization and expansion.

Cash flow from financing activities declined from EUR -60.3 million to EUR -49.0 million mainly due to lower repayments of financial liabilities.

#### DEVELOPMENT IN THE SECOND QUARTER

The Group's business development in the second quarter was characterized by continuity from the previous quarter and the previous year. While, with more than 99 %, capacity in cartonboard production was once again fully utilized (10 2013: 98 %; 20 2012: 97 %), folding carton production sites experienced noticeably more heterogeneous capacity utilization due to generally weaker consumer behavior. Sufficiently available capacity within the industry continued to keep high competitive pressure on prices in both divisions. In contrast, developments on the raw material markets provided no decisive support for margins.

Compared to the previous quarter (1Q 2013: 4.8%) and the previous year (2Q 2012: 5.8%), MM Karton was able to improve its operating margin to 6.5%.

The operating margin of MM Packaging was at 8.6 % (1Q 2013: 9.5 %; 2Q 2012: 9.1 %).

The Group's operating profit reached EUR 39.1 million following EUR 38.4 million in the first quarter of 2013 and EUR 38.2 million in the second quarter of the previous year, resulting in a Group operating margin of 8.1 % (10 2013: 7.7 %; 20 2012: 8.0 %).

The profit for the period amounted to EUR 27.7 million (10 2013: EUR 27.0 million; 20 2012: EUR 22.8 million).

#### FURTHER INFORMATION

In July 2013, MM Karton acquired the pulp producer Södra Cell Folla AS, located near Trondheim in Norway. With an annual capacity of up to 130,000 tons, the external purchase of raw materials will be replaced by self-supply in the future. The purchase price amounts to around EUR 4.3 million. The seller is Södra Cell AB, Sweden.

#### **OUTLOOK**

Continuing weak economic development and increasing caution in private consumption will determine the overall conditions on our European main markets in the coming months. Visibility over incoming orders remains short-term, customer planning volatile and more unpredictable. It is therefore difficult to forecast whether the capacity utilization will remain at the current good level. The development on raw material markets, especially for recovered paper, appears to be stable but without any foreseeable support for profitability. However, the aim remains to affirm our prices, margins and market shares as best as possible despite significant competitive pressure. Our continuous measures are providing an important contribution to this. In the third quarter continuity of results on the level of the second quarter should therefore be achievable.

#### **DIVISIONS**

#### MM Karton

Increasingly cautious consumer behavior of customers as well as high competitive pressure among suppliers characterized the development on the European cartonboard market in the first six months of the current year. MM Karton nevertheless succeeded in operating its cartonboard machines in a highly efficient manner without market-related downtime in the first half-year. Capacity utilization amounted to 99 % (1st half of 2012: 97 %), with an average order backlog of 89,000 tons (1st half of 2012: 75,000 tons).

Although procurement markets, in particular in the field of fibers, recorded no significant softening, price pressure has increased considerably. MM Karton could not stay neutral to this development, but made selective necessary price adjustments while maintaining market shares.

At 804,000 tons, production in the first half almost reached the comparative value of the previous year (1<sup>st</sup> half of 2012: 788,000 tons) while the tonnage sold could be increased by approximately 5.0 %. Of this, 83 % was sold in Europe, slightly more compared to last year (1<sup>st</sup> half of 2012: 81 %), with markets outside Europe accounting for 17 % (1<sup>st</sup> half of 2012: 19 %).

Sales increased, due to volumes, from EUR 466.5 million to EUR 476.7 million. However, as a result of the rebuild and downtime costs in the German cartonboard mill Neuss as well as price-related, operating profit decreased to EUR 26.9 million following EUR 30.8 million in the first half of the previous year. The operating margin was therefore at 5.6% ( $1^{st}$  half of 2012: 6.6%).

#### Divisional indicators MM Karton (according to IFRS for interim financial reporting, unaudited)

	1 <sup>st</sup> - 2 <sup>nd</sup>		
(in millions of EUR)	Jan. 1 - Jun. 30, 2013	Jan. 1 - Jun. 30, 2012	+/-
Sales <sup>1)</sup>	476.7	466.5	+2.2 %
Operating profit	26.9	30.8	-12.7 %
Operating margin (%)	5.6 %	6.6 %	
Tonnage sold (in thousands of tons)	803	765	+5.0 %
Tonnage produced (in thousands of tons)	804	788	+2.0 %

<sup>1)</sup> including interdivisional sales

The information regarding the financial year 2012 has been adjusted due to the adoption of the revised standard IAS 19, where required (see Note 1), to ensure full comparability.

#### MM Packaging

Whereas the year started with an overall robust order situation, the proceeding weakening in consumption was increasingly reflected on the European folding carton markets. This is demonstrated particularly in over-capacity and continuing strong competitive pressure among suppliers. A small number of plant closures in the industry have therefore brought hardly noticeable relief.

Against this background, our folding carton sites recorded increasingly heterogeneous capacity utilization in the second quarter. In contrast, numerous measures aimed at increasing efficiency are maintaining the competitiveness and profitability of our plants even in more demanding circumstances. However, permanent price pressure and increasing volatility in planning of our customers remain a major challenge.

It was possible to achieve required increases in volumes in the first six months. The tonnage processed went up from 323,000 tons ( $1^{st}$  half of 2012) to 333,000 tons, with material efficiency also increasing at the same time.

However, this rise in volume is countered by a decrease in sales of approximately EUR 3.1 million to EUR 557.5 million, whereby it was possible to keep specific production costs under control. A stable operating profit of EUR 50.6 million was accordingly generated in the first half of 2013 at the same level as in the previous year ( $1^{\rm st}$  half of 2012: EUR 50.5 million). The latter was impacted by non-recurring expenses resulting from the closure of the folding carton production in Liverpool. The operating margin thus remains constant at around 9 %.

#### Divisional indicators MIM Packaging (according to IFRS for interim financial reporting, unaudited)

	1 <sup>st</sup> - 2 <sup>nd</sup>	1 <sup>st</sup> - 2 <sup>nd</sup> Quarter			
(in millions of EUR)	Jan. 1 - Jun. 30, 2013	Jan. 1 - Jun. 30, 2012	+/-		
Sales <sup>1)</sup>	557.5	560.6	-0.6 %		
Operating profit	50.6	50.5	+0.2 %		
Operating margin (%)	9.1 %	9.0 %			
Tonnage processed (in thousands of tons)	333	323	+3.1 %		

<sup>1)</sup> including interdivisional sales

The information regarding the financial year 2012 has been adjusted due to the adoption of the revised standard IAS 19, where required (see Note 1), to ensure full comparability

#### Third folding carton site in Poland

In spring of this year, the newly built third folding carton site in Poland, Bydgoszcz, was put into operation on schedule. The technological focus of the plant is on the production of packaging from microwave. A significant proportion of production is exported to European markets.

#### Construction of a fourth folding carton plant in Turkey

In Gaziantep in the center of the growth region of Eastern Anatolia, Mayr-Melnhof Packaging is constructing now its fourth folding carton plant in Turkey. Production is planned to start at the end of 2013.

### Consolidated Balance Sheets

(according to IFRS for interim financial reporting, unaudited)

		End of 2 <sup>nd</sup> Quarter	Year-end
(all amounts in thousands of EUR)	Notes	Jun. 30, 2013	Dec. 31, 2012
A COTTING			
ASSETS		_	
Property, plant and equipment	2	622,958	624,113
Intangible assets including goodwill	2	85,952	88,314
Securities and other financial assets		11,516	11,244
Deferred income taxes		12,296	12,686
Non-current assets		732,722	736,357
Inventories	5	271,668	259,657
Trade receivables	<del>-</del>	289,521	253,984
Income tax receivables		17,436	16,026
Prepaid expenses and other current assets		42,132	32,963
Cash and cash equivalents		283,064	330,063
Current assets		903,821	892,693
TOTAL ASSETS		1,636,543	1,629,050
EQUITY AND LIABILITIES		_	
Share capital		80,000	80,000
Additional paid-in capital		172,658	172,658
Retained earnings		860,713	851,521
Other reserves		(54,909)	(43,041)
Equity attributable to shareholders of the Company		1,058,462	1,061,138
Non-controlling (minority) interests		5,728	6,007
Total equity		1,064,190	1,067,145
Interest-bearing financial liabilities	7	105,414	105,089
Provisions for other non-current liabilities and charges		94,393	97,946
Deferred income taxes		14,115	14,338
Non-current liabilities		213,922	217,373
Interest-bearing financial liabilities	7	50,085	52,352
Liabilities and provisions for income taxes	•	6,122	5,621
Trade liabilities		156,335	154,495
Deferred income and other current liabilities		53,179	50,672
Provisions for other current liabilities and charges		92,710	81,392
Current liabilities		358,431	344,532
Total liabilities		572,353	561,905
TOTAL EQUITY AND LIABILITIES		1,636,543	1,629,050

The information regarding the financial year 2012 has been adjusted due to the adoption of the revised standard IAS 19, where required (see Note 1), to ensure full comparability.

## Consolidated Income Statements

(according to IFRS for interim financial reporting, unaudited)

	2 <sup>nd</sup> Q	uarter	1 <sup>st</sup> - 2 <sup>nd</sup> Quarter		
(all amounts in thousands of EUR, except per share data)	Apr. 1 - Jun. 30, 2013	Apr. 1 - Jun. 30, 2012	Jan. 1 - Jun. 30, 2013	Jan. 1 - Jun. 30, 2012	
Sales	485,068	480,063	981,762	974,955	
Cost of sales	(377,275)	(381,089)	(771,274)	(774,333)	
Gross margin	107,793	98,974	210,488	200,622	
Other operating income	2,241	4,537	4,713	7,263	
Selling and distribution expenses	(46,824)	(43,166)	(90,800)	(83,347)	
Administrative expenses	(24,004)	(22,044)	(46,693)	(43,037)	
Other operating expenses	(102)	(182)	(213)	(202)	
Operating profit	39,104	38,119	77,495	81,299	
Financial income	324	575	671	1,513	
Financial expenses	(887)	(1,502)	(1,786)	(3,007)	
Other financial result – net	(1,316)	(4,644)	(2,997)	(7,378)	
Profit before tax	37,225	32,548	73,383	72,427	
Income tax expense	(9,546)	(9,609)	(18,724)	(20,802)	
Profit for the period	27,679	22,939	54,659	51,625	
Attributable to:					
Shareholders of the Company	27,470	22.812	54,380	51,332	
Non-controlling (minority) interests	209	127	279	293	
Profit for the period	27,679	22,939	54,659	51,625	
Earnings per share for the profit attributable to the shareholders of the Company during the period:					
Basic and diluted earnings per share (in EUR)	1.37	1.16	2.72	2.57	

The information regarding the financial year 2012 has been adjusted due to the adoption of the revised standard IAS 19, where required (see Note 1), to ensure full comparability.

### Consolidated Comprehensive Income Statements

(according to IFRS for interim financial reporting, unaudited)

	2 <sup>nd</sup> Qı	uarter	1 <sup>st</sup> - 2 <sup>nd</sup> Quarter		
(all amounts in thousands of EUR)	Apr. 1 - Jun. 30, 2013	Apr. 1 - Jun. 30, 2012	Jan. 1 - Jun. 30, 2013	Jan. 1 - Jun. 30, 2012	
Profit for the period	27,679	22,939	54,659	51,625	
Profit (loss) directly recognized in equity:					
Measurement of defined benefit pension and severance obligations	2,019	(3,306)	2,019	(6,612)	
Thereon attributable income tax expense	0	672	0	1,344	
Total of items that will not be reclassified ("recycled")					
subsequently to the income statement	2,019	(2,634)	2,019	(5,268)	
Foreign currency translations	(18,298)	3,508	(13,910)	10,500	
Total of items that will be reclassified ("recycled")					
subsequently to the income statement	(18,298)	3,508	(13,910)	10,500	
Total profit (loss) directly recognized in equity – net	(16,279)	874	(11,891)	5,232	
Total profit for the period	11,400	23,813	42,768	56,857	
Attributable to:					
Shareholders of the Company	11,349	23,452	42,512	56,555	
Non-controlling (minority) interests	51	361	256	302	
Total profit for the period	11,400	23,813	42,768	56,857	

The information regarding the financial year 2012 has been adjusted due to the adoption of the revised standard IAS 19, where required (see Note 1), to ensure full comparability.

# Consolidated Statements of Changes in Equity

(condensed version according to IFRS for interim financial reporting, unaudited)

			1 <sup>st</sup> - 2 <sup>nd</sup> Quarter						
			Equity attributable to shareholders of the Company						
(all amounts in thousands of EUR)	Notes	Share capital	Additional paid-in capital	Treasury shares	Retained earnings	Other reserves <sup>1)</sup>	Total	Non-controlling (minority) interests	Total equity
Balance at January 1, 2013		80,000	172,658	0	851,521	(43,041)	1,061,138	6,007	1,067,145
Total profit for the period					54,380	(11,868)	42,512	256	42,768
Dividends paid	6				(45,000)		(45,000)	(526)	(45,526)
Increase in majority interests					(188)		(188)	(9)	(197)
Balance at June 30, 2013		80,000	172,658	0	860,713	(54,909)	1,058,462	5,728	1,064,190
Balance at January 1, 2012		80,000	172,658	(904)	773,160	(30,768)	994,146	11,795	1,005,941
Adjustments to the revised version of IAS	3 19					(11,721)	(11,721)		(11,721)
Adjusted balance at January 1, 2012		80,000	172,658	(904)	773,160	(42,489)	982,425	11,795	994,220
Total profit for the period					51,332	5,223	56,555	302	56,857
Dividends paid	6				(41,968)		(41,968)	(436)	(42,404)
Increase in majority interests					1,906		1,906	(5,719)	(3,813)
Balance at June 30, 2012		80,000	172,658	(904)	784,430	(37,266)	998,918	5,942	1,004,860

<sup>1)</sup> Other reserves comprise the profit (loss) directly recognized in equity from foreign currency translations and from the measurement of defined benefit pension and severance obligations

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## Consolidated Cash Flow Statements

(condensed version according to IFRS for interim financial reporting, unaudited)

	1st - 2nd	Quarter	
(all amounts in thousands of EUR)	Jan. 1 - Jun. 30, 2013	Jan. 1 - Jun. 30, 2012	
Profit for the period	54,659	51,625	
Adjustments to reconcile profit for the period to net cash provided by operating activities excluding interest and taxes paid	61,538	66,147	
Net cash provided by profit	116,197	117,772	
Changes in working capital	(45,981)	(25,415)	
Cash flow provided by operating activities excluding interest and taxes paid	70,216	92,357	
Income taxes paid	(19,314)	(34,447)	
CASH FLOW FROM OPERATING ACTIVITIES	50,902	57,910	
CASH FLOW FROM INVESTING ACTIVITIES	(48,382)	(69,921)	
CASH FLOW FROM FINANCING ACTIVITIES	(49,023)	(60,301)	
Effect of exchange rate changes on cash and cash equivalents	(496)	414	
Net change in cash and cash equivalents	(46,999)	(71,898)	
Cash and cash equivalents at the beginning of the period	330,063	348,755	
Cash and cash equivalents at the end of the period	283,064	276,857	
Adjustments to reconcile cash and cash equivalents to total funds available to the Group:			
Current and non-current securities	6,111	431	
Total funds available to the Group	289,175	277,288	

# Notes to the Consolidated Half-year Financial Statements

#### 1 — GENERAL

These condensed consolidated half-year financial statements and notes thereto of Mayr-Melnhof Karton AG and its subsidiaries have been prepared in accordance with IFRS for interim financial reporting (IAS 34) as adopted by the European Union and were neither voluntarily audited nor reviewed by an auditor.

Except for the adoption of the new IFRS 13 (Fair Value Measurement) and revised version of IAS 19 "Employee benefits", both applied from January 1, 2013, the condensed consolidated half-year financial statements have been basically prepared using the same accounting principles as for the consolidated financial statements as of December 31, 2012.

IFRS 13 "Fair Value Measurement" was issued in May 2011. The standard defines the term "Fair Value" and provides a single framework for measuring fair value. IFRS 13 applies, with a few exemptions, when another IFRS requires or permits fair value measurement or disclosures. As a result of the first adoption of IFRS 13, extended disclosures in the notes regarding financial instruments are to be amended in the interim financial statements (see Note 4).

The significant change from the revised version of IAS 19 is the elimination of the corridor approach for the recognition of actuarial gains and losses from defined benefit pension and severance obligations. So far these amounts were recognized in the Group's income statement, if they have exceeded a certain corridor, distributed through average working life of those employees, for whom the relevant obligations were created. In the future these amounts will be directly presented in other comprehensive income of the Group's comprehensive income statement. Furthermore the two positions "interest cost on defined benefit obligation" and "expected return on plan assets" were replaced by the position net interest expense or income, which is determined by applying the discount rate on the net defined benefit obligation or plan asset.

In the course of the adoption of the revised version of IAS 19, the net interest expense or income is presented as part of the financial result and not as part of personnel expenses as before. This is the common disclosure method and enables the comparability with other financial statements.

The adoption of the revised version of IAS 19 and the new presentation of the interest effect is made in accordance to IAS 8 retrospectively applicable from January 1, 2012 in order to provide the direct comparative information.

Following tables represent the impact on the Group's balance sheet as of December 31, 2012 as well as on the income statement and on the comprehensive income statement for the second quarter 2012 and for the first half-year of 2012:

### Presentation of relevant positions in the balance sheet adjusted to the revised version of IAS 19

	Dec. 31, 2012					
(all amounts in thousands of EUR)	IAS 19 prior version	Necessary adjustments	IAS 19 revised version			
ASSETS						
Deferred income taxes	11,057	1,629	12,686			
Non-current assets	734,728	1,629	736,357 1,629,050			
TOTAL ASSETS	1,627,421	1,629				
EQUITY AND LIABILITIES						
Retained earnings	850,697	824	851,521			
Other reserves	(20,586)	(22,455)	(43,041)			
Equity attributable to the shareholders of the Group	1,082,769	(21,631)	1,061,138			
Total equity	1,088,776	(21,631)	1,067,145			
Provisions for other non-current liabilities and charges	71,850	26,096	97,946			
Deferred income taxes	17,174	(2,836)	14,338			
Non-current liabilities	194,113	23,260	217,373			
Total liabilities	538,645	23,260	561,905			
TOTAL EQUITY AND LIABILITIES	1,627,421	1,629	1,629,050			

### Presentation of relevant positions in the income statement adjusted to the revised version of IAS 19

	Ap	or. 1 - Jun. 30, 2	012	Jan. 1 - Jun. 30, 2012			
(all amounts in thousands of EUR)	IAS 19 prior version	Necessary adjustments	IAS 19 revised version	IAS 19 prior version	Necessary adjustments	IAS 19 revised version	
Cost of sales	(381,866)	777	(381,089)	(775,887)	1,554	(774,333)	
Gross margin	98,197	777	98,974	199,068	1,554	200,622	
Selling and distribution expenses	(43,297)	131	(43,166)	(83,609)	262	(83,347)	
Administrative expenses	(22,221)	177	(22,044)	(43,391)	354	(43,037)	
Operating profit	37,034	1,085	38,119	79,129	2,170	81,299	
Other financial result - net	(3,832)	(812)	(4,644)	(5,754)	(1,624)	(7,378)	
Profit before tax	32,275	273	32,548	71,881	546	72,427	
Income tax expense	(9,540)	(69)	(9,609)	(20,664)	(138)	(20,802)	
Profit for the period	22,735	204	22,939	51,217	408	51,625	
Attributable to:							
Shareholders of the Company	22,608	204	22,812	50,924	408	51,332	
Basic and diluted earnings per share (in EUR)	1.15	0.01	1.16	2.55	0.02	2.57	

### Presentation of relevant positions in the comprehensive income statement adjusted to the revised version of IAS 19

	Ap	or. 1 - Jun. 30, 2	2012	Jan. 1 - Jun. 30, 2012		
(all amounts in thousands of EUR)	IAS 19 prior version	Necessary adjustments	IAS 19 revised version	IAS 19 prior version	Necessary adjustments	IAS 19 revised version
Profit for the period	22,735	204	22,939	51,217	408	51,625
Profit (loss) directly recognized in equity:						
Measurement of defined benefit pension and severance obligations	0	(3,306)	(3,306)	0	(6,612)	(6,612)
Thereon attributable income tax expense	0	672	672	0	1,344	1,344
Total profit (loss) directly recognized in equity - net	3,508	(2,634)	874	10,500	(5,268)	5,232
Total profit for the period	26,243	(2,430)	23,813	61,717	(4,860)	56,857
Attributable to:						
Shareholders of the Company	25,882	(2,430)	23,452	61,415	(4,860)	56,555

Other amendments to existing standards as published in the Official Journal of the European Union and effective since January 1, 2013 have not shown significant impact on the Group's financial statements and financial situation.

#### 2 — DEVELOPMENT OF FIXED ASSETS

The Group spent a total of thous. EUR 49,468 (1st half of 2012: thous. EUR 45,626) on acquiring property, plant and equipment and intangible assets in the first half-year of 2013. The carrying amount of disposals of property, plant and equipment and intangible assets amounted to thous. EUR 567 (1st half of 2012: thous. EUR 1,172).

Depreciation and amortization on property, plant and equipment and intangible assets including goodwill amounted to thous. EUR 45,267 (1<sup>st</sup> half of 2012: thous. EUR 43,437).

Net book values of property, plant and equipment and intangible assets including goodwill are composed as follows:

	End of 2 <sup>nd</sup> Quarter	Year-end
(all amounts in thousands of EUR)	Jun. 30, 2013	Dec. 31, 2012
Lands, similar land rights and buildings	240,507	248,142
Technical equipment and machines	283,914	291,413
Other equipment, fixtures and fittings	38,855	40,044
Payments on account and construction in progress	59,682	44,514
Property, plant and equipment	622,958	624,113
	End of 2 <sup>nd</sup> Quarter	Year-end
(all amounts in thousands of EUR)	Jun. 30, 2013	Dec. 31, 2012
Concessions, licenses and similar rights, and payments on account	5,961	5,762
Goodwill	65,001	65,932
Other intangible assets	14,990	16,620
Intangible assets including goodwill	85,952	88,314

#### 3 — PURCHASE COMMITMENTS

On June 30, 2013 purchase obligations for fixed assets regarding planned capital expenditures maturing within one year amounted to thous. EUR 33,191 (December 31, 2012: thous. EUR 17,161).

#### 4 — FINANCIAL INSTRUMENTS

As a consequence of the adoption of IFRS 13, the disclosures regarding fair value of financial instruments are also required in the interim financial statements for the financial years beginning on or after January 1, 2013. Accordingly, the information about the fair value and categorization of financial instruments, which was until now only disclosed in the annual financial statements, is to be reported in the interim financial statements as well

Financial instruments consist of financial assets and financial liabilities, which are recognized as soon as the contractual liability has arisen.

The financial assets of the Group consist of securities, other financial assets, loans receivables, trade receivables, other receivables and investments (except for tax assets), cash and cash equivalents as well as derivative financial instruments.

Financial liabilities of the Group comprise interest-bearing financial liabilities, trade liabilities, other liabilities (except for tax liabilities and obligations for personnel and social costs) as well as derivative financial instruments.

The financial assets and financial liabilities are measured either at fair value or at amortized cost.

#### a — Measurement at fair value

The amounts of financial assets and financial liabilities, which were recognized at their fair value, are as follows:

Jun. 30, 2013				
Level 1	Level 2	Total		
251		251		
	470	470		
	181	181		
	Dec. 31, 2012			
Level 1	Level 2	Total		
	251	251 Level 2  251  470  181  Dec. 31, 2012		

#### Measurement methods

Depending on the availability of market price information, the Group uses the following hierarchy for the determination of the measurement method and presentation of fair values of financial instruments:

Availability of information, broken down by levels	Measurement method used				
Level 1 – Quoted market prices are available	Measurement based on quoted market prices of identical financial instruments				
Level 2 – Quoted market prices for identical instruments are not available but all required measurement parameters can be derived from active markets	Measurement based on valuation methods by applying directly or indirectly observable market data				

Fair values of securities (level 1 measurement), mainly bonds, are measured based on the prices quoted on active markets.

Disclosed fair values of foreign currency forward contracts (level 2 measurement) are measured according to the spot rates at the balance sheet date considering forward premiums and discounts with corresponding maturities.

In general there are also financial instruments measured at fair value, using parameters for which no observable market data exists (level 3 measurement). Currently there are no such financial instruments in the Mayr-Melnhof Group, for which this measurement method is applied.

#### b — Measurement at amortized costs

The amounts of trade receivables, securities measured at amortized cost, cash and cash equivalents, share purchase price and option liabilities and other financial liabilities disclosed in the consolidated balance sheet represent an appropriate approximate value of the fair value.

The available-for-sale financial assets include equity shares in non-consolidated companies as of June 30, 2013 in amount of thous. EUR 1,739 (December 31, 2012: thous. EUR 1,934). There is no active market for these equity shares. As in this regard the future cash flows cannot be reliably measured, a market value cannot be determined by valuation models. The equity shares in these companies are therefore reported at acquisition cost. There is no intention to sell these equity shares, no derecognition or valuation results were recorded.

#### 5 — INVENTORIES

In the first half-year of 2013 the write-downs of inventories recognized as an expense under costs of goods sold amounted to thous. EUR 4,099 (1st half of 2012: thous. EUR 6,334), the reversal of write-downs of inventories recognized as income amounted to thous. EUR 12 (1st half of 2012: thous. EUR 210).

#### 6 — EQUITY

#### Dividend

By the 19<sup>th</sup> Ordinary Shareholder's Meeting, a dividend of EUR 2.25 per voting share, due on May 7, 2013, was resolved for the year 2012 (2011: EUR 2.10). By June 30, 2013 the Group distributed to the shareholders a total of thous. EUR 45,000 (June 30, 2012: thous. EUR 41,968).

#### 7 — FINANCIAL LIABILITIES

Financial liabilities of the Group are as follows:

	End of 2 <sup>nd</sup> Quarter	Year-end
(all amounts in thousands of EUR)	Jun. 30, 2013	Dec. 31, 2012
Non-current interest-bearing financial liabilities	105,414	105,089
Current interest-bearing financial liabilities	50,085	52,352
Interest-bearing financial liabilities	155,499	157,441

#### 8 — DISCLOSURE ON TRANSACTIONS WITH RELATED PARTIES

In the first half-year of 2013, sales with associated companies amounted to thous. EUR 157 ( $1^{st}$  half of 2012: thous. EUR 0). Cost of purchased material and services were at thous. EUR 427 ( $1^{st}$  half of 2012: thous. EUR 0). At June 30, 2013, trade liabilities with associated companies amounted to thous. EUR 484 (December 31, 2012: thous. EUR 7).

Raw materials for the production of cartonboard amounting to thous. EUR 4,069 were purchased from other related companies in the first half-year of 2013 (1st half of 2012: thous. EUR 3,821). At June 30, 2013, trade liabilities with other related companies amounted to thous. EUR 1,617 (December 31, 2012: thous. EUR 1,313).

Transactions with these companies are carried out on an arm's length basis.

#### 9 — SEGMENT REPORTING INFORMATION

The Group's operating segments can be illustrated as follows:

	1st - 2nd Quarter 2013					
(all amounts in thousands of EUR)	MM Karton	MM Packaging	Eliminations	Consolidated		
Sales to external customers	424,667	557,095	0	981,762		
Intersegment sales	52,023	432	(52,455)	0		
Total sales	476,690	557,527	(52,455)	981,762		
Operating profit	26,921	50,574	0	77,495		
Segment assets <sup>1)</sup>	901,659	816,664	(81,780)	1,636,543		
Segment liabilities <sup>1)</sup>	275,373	378,760	(81,780)	572,353		

<sup>1)</sup> as of June 30, 2013

1 <sup>st</sup> - 2 <sup>nd</sup> Quarter 2012						
MM Karton	MM Packaging	Eliminations	Consolidated			
414,849	560,106	0	974,955			
51,639	503	(52,142)	0			
466,488	560,609	(52,142)	974,955			
30,793	50,506	0	81,299			
911,487	792,742	(75,179)	1,629,050			
283,964	353,120	(75,179)	561,905			
	414,849 51,639 <b>466,488</b> 30,793 911,487	MM Karton         MM Packaging           414,849         560,106           51,639         503           466,488         560,609           30,793         50,506           911,487         792,742	MM Karton         MM Packaging         Eliminations           414,849         560,106         0           51,639         503         (52,142)           466,488         560,609         (52,142)           30,793         50,506         0           911,487         792,742         (75,179)			

<sup>1)</sup> as of December 31, 2012

The information regarding the financial year 2012 has been adjusted due to the adoption of the revised standard IAS 19, where required (see Note 1), to ensure full comparability.

#### 10 — SUBSEQUENT EVENTS

In July 2013, the division MM Karton acquired 100 % shares of Södra Cell Folla AS, a Norwegian pulp producer, located in Verran near Trondheim, for a converted purchase price of thous. EUR 4,314, in which a contingent not-profit related part in the converted amount of currently thous. EUR 1,438 is included. With the annual capacity of up to 130,000 tons, the external purchase of raw materials will be replaced by self-supply in the future. It will be included into the balance sheet in the third quarter 2013.

# Statement of the Management Board

according to section 87 of the Austrian Stock Exchange Act

We confirm to the best of our knowledge that the condensed interim financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the Group as required by the applicable accounting standards and that the Group management report gives a true and fair view of important events that have occurred during the first six months of the financial year and their impact on the condensed interim financial statements, of the principal risks and uncertainties for the remaining six months of the financial year as well as of the major related party transactions to be disclosed.

Vienna, August 13, 2013

#### The Management Board

Wilhelm Hörmanseder m.p. Chairman of the Management Board

Andreas Blaschke m.p. Member of the Management Board Franz Rappold m.p.
Member of the Management Board

Oliver Schumy m.p. Member of the Management Board

# **Quarterly Overview**

(according to IFRS for interim financial reporting, unaudited)

#### MAYR-MELNHOF GROUP

(consolidated, in millions of EUR)	1st Quarter 2012	2 <sup>nd</sup> Quarter 2012	3 <sup>rd</sup> Quarter 2012	4 <sup>th</sup> Quarter 2012	1 <sup>st</sup> Quarter 2013	2 <sup>nd</sup> Quarter 2013
Sales	494.9	480.1	492.2	485.0	496.7	485.1
EBITDA	63.7	60.3	71.8	59.0	60.3	61.8
EBITDA margin (%)	12.9 %	12.6 %	14.6 %	12.2 %	12.1 %	12.7 %
Operating profit	43.2	38.2	51.9	37.2	38.4	39.1
Operating margin (%)	8.7 %	8.0 %	10.5 %	7.7 %	7.7 %	8.1 %
Profit before tax	39.9	32.5	52.6	36.3	36.2	37.2
Income tax expense	(11.2)	(9.7)	(12.7)	(7.4)	(9.2)	(9.5)
Profit for the period	28.7	22.8	39.9	28.9	27.0	27.7
Net profit margin (%)	5.8 %	4.7 %	8.1 %	6.0 %	5.4 %	5.7 %
Earnings per share (basic and diluted in EUR)	1.41	1.16	1.99	1.44	1.35	1.37

#### **DIVISIONS**

#### MM Karton

(in millions of EUR)	1st Quarter 2012	2 <sup>nd</sup> Quarter 2012	3 <sup>rd</sup> Quarter 2012	4 <sup>th</sup> Quarter 2012	1 <sup>st</sup> Quarter 2013	2 <sup>nd</sup> Quarter 2013
Sales <sup>1)</sup>	231.4	235.1	237.2	233.2	237.6	239.1
Operating profit	17.2	13.6	20.7	15.1	11.3	15.6
Operating margin (%)	7.4 %	5.8 %	8.7 %	6.5 %	4.8 %	6.5 %
Tonnage sold (in thousands of tons)	378	387	385	384	404	399
Tonnage produced (in thousands of tons)	390	398	398	386	391	413

<sup>1)</sup> including interdivisional sales

#### MM Packaging

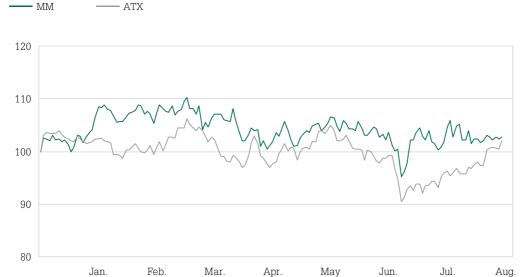
(in millions of EUR)	1 <sup>st</sup> Quarter 2012	2 <sup>nd</sup> Quarter 2012	3 <sup>rd</sup> Quarter 2012	4 <sup>th</sup> Quarter 2012	1st Quarter 2013	2 <sup>nd</sup> Quarter 2013
Sales <sup>1)</sup>	289.3	271.3	281.9	278.2	285.6	271.9
Operating profit	26.0	24.6	31.2	22.1	27.1	23.5
Operating margin (%)	9.0 %	9.1 %	11.1 %	7.9 %	9.5 %	8.6 %
Tonnage processed (in thousands of tons)	166	157	167	160	168	165

including interdivisional sales

The information regarding the financial year 2012 has been adjusted due to the adoption of the revised standard IAS 19, where required (see Note 1), to ensure full comparability

# Mayr-Melnhof Shares





#### Share price (closing price)

1 , 31 ,	
as of August 8, 2013	83.00
2013 High	89.12
2013 Low	77.00
Stock performance (Year-end 2012 until August 8, 2013)	+2.62 %
Number of shares issued	20 million
Market capitalization as of August 8, 2013 (in millions of EUR)	1,660.00
Trading volume (average per day 1st HY 2013 in millions of EUR)	1.23

### Financial Calendar 2013 / 2014

November 14, 2013 Results for the first three quarters of 2013

March 18, 2014 Financial results for 2013

April 30, 2014 20th Ordinary Shareholders' Meeting - Vienna

May 6, 2014 Ex-dividend day
May 13, 2014 Dividend payment date

May 15, 2014 Results for the 1st quarter of 2014

August 19, 2014 Results for the 1st half-year of 2014

November 13, 2014 Results for the first three quarters of 2014

#### Editorial information

Editor (publisher): Mayr-Melnhof Karton AG Brahmsplatz 6 A-1041 Vienna

#### For further information, please contact:

Stephan Sweerts-Sporck Investor Relations

Phone: +43 1 50136-91180 Fax: +43 1 50136-91195

e-mail: investor.relations@mm-karton.com Website: http://www.mayr-melnhof.com