

EANS-Adhoc: Rosenbauer International AG / 6% revenues growth to EUR 784.9 Million / EBIT rise to EUR 48.4 million thanks to higher international deliveries / Dividend proposal EUR 1.2 per share / 2015: Increase in revenues and earnings of 10% targeted

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Financial Figures/Balance Sheet/annual report

GROUP KEY FIGURES		2014	2013	Change_%
Revenues	in EUR mill. EUR	784.9	737.9	+6%
EBIT	in EUR mill.	48.4	42.3	+14%
Net profit of the period	in EUR mill.	36.7	30.8	+19%
Cash flow from operating activities	in EUR mill.	(37.1)	82.2	-
Equity in % of total assets		34.2%	45.2%	-
Investments	in EUR mill.	51.2	25.4	+102%
Earnings per share	EUR	4.0	3.9	+3%
Dividend per share	EUR	1.21	1.2	0%
Employees as of Dec 31				
Empl.		2,941	2,651	+11%
Order backlog as of Dec 31	in EUR mill.	670.2	590.1	+14%

1) Proposal to the AGM

The Rosenbauer Group continued its growth in 2014 and again posted record revenues. Its long-term growth strategy allowed it to further expand its business and grow its revenues in the regions of North America and Asia and Oceania. The revenues of the Rosenbauer Group reached a record level of EUR 784.9 million in the 2014 financial year (2013: EUR 737.9 million). This corresponds to an increase of 6% as against the previous year. The main contributors to the rise in revenues were S.K. Rosenbauer, which increased deliveries in the Asian region, and the Spanish and US companies.

At EUR 48.4 million, EBIT in the 2014 financial year was up 14% on the previous year (2013: EUR 42.3 million), while the EBIT margin climbed from 5.7% to 6.2%. A significant share of this improvement was accounted for by the German and American segments, the latter of which on account of the further optimization of chassis production at Rosenbauer Motors. The capitalization of development costs of EUR 3.4 million (2013: EUR 2,3 million) also had a positive effect on earnings.

Even though the situation on the fire equipment markets is not the same all over the world, a slight recovery in overall demand is nonetheless anticipated. Given the solid development in incoming orders in recent months and the expanded production capacity, management is assuming that consolidated revenues will rise in 2015.

The following factors in particular are significant to the income situation in 2015:

The currently very high expenses for the launch of new products, appearing at the world's largest trade fair and tapping new markets such as France and the UK will not positively affect earnings until after a delay.

In order for the intended growth to be implemented on a solid financial basis, the processes and workflows in all areas of production have to be optimized further. The investment in the new Plant II is already bearing first fruit. However, the optimized processes relating to the two most important vehicle series, the PANTHER and the AT, will not have a positive effect on earnings

until later years.

On the basis of the forecast market development and the above factors, the management target is to increase revenues and EBIT by 10% for the 2015 financial year.

Further inquiry note:

Rosenbauer International AG

Mag. Gerda Königstorfer

Tel.: 0732/6794-568

gerda.koenigstorfer@rosenbauer.com

issuer: *Rosenbauer International AG
Paschingerstrasse 90
A-4060 Leonding*

phone: *+43(0)732 6794 568*

FAX: *+43(0)732 6794 89*

mail: *ir@rosenbauer.com*

WWW: *www.rosenbauer.com*

sector: *Machine Manufacturing*

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