

## EANS-Adhoc: Rosenbauer International AG / Full order books allow for continued high level of revenues / Revenue increase of 10% for 2015

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Financial Figures/Balance Sheet/quarterly report

Full order books allow for continued high level of revenues Revenues up 12% at EUR 627.5 million Revenue increase of 10% for 2015 EBIT margin of lower than 6% anticipated for 2015 due to postponed deliveries

KEY CORPORATE				Change in %
FIGURES		1-9/2015	1-9/2014	
Revenues	in_EUR_million	627.5	562.0*)	+12%
	in EUR million			į į
EBIT	EUR	27.6	31.6	(13%)
Net profit for				
the_period	in_EUR_million	21.1	24.0	(12%)
Cash flow from				į į
operating				
activities	in_EUR_million	(67.0)	(115.0)	
Investments	in_EUR_million	17.0	22.2	(23%)
Earnings per				
share	EUR	1.5	2.6	(42%)
Employees as of				į į
September_30		3,067	2,898	+6%
Order_intake	in_EUR_million	698.6	632.3	+10%
Order backlog				j
as of September				j
30	in_EUR_million	846.1	760.1	+11%

\*) The disclosure of the previous year's figures for 2014 has been revised as necessitated by the readjustment of segment reporting.

## Revenues

The Rosenbauer Group continued its growth in the first three quarters of 2015. Consolidated revenues increased to EUR 627.5 million (1-9/2014: EUR 562.0 million). The Group's revenues were up 12%, due chiefly to increased deliveries to Arabic countries and North America as well as to positive currency effects. The disclosure of the revenues figures for 2014 was also adjusted due to the review of the criteria for segment reporting.

## Result of operations

EBIT was lower than last year at EUR 27.6 million (1-9/2014: EUR 31.6 million). The decline in earnings was influenced mainly by the expenses for the launch of new products and the Group's appearance at the world's largest trade fair, which caused other expenses to rise by 20% to EUR 78.8 million. The intra-year EBIT margin of 4.4% (1-9/2014: 5.6%) therefore fell short of the long-term target.

## Outlook

Even though the situation on the fire equipment markets is not the same all over the world, a slight recovery in overall demand is nonetheless anticipated. Given the solid development in incoming orders in recent months and the expanded production capacity, management is assuming that the current growth will continue. Rosenbauer still expects to generate a 10% increase in revenues in 2015. However, as a result of the expenses for the launch of new products and postponed deliveries, operating earnings will not change to the same extent and an EBIT margin of lower than 6% is anticipated.

Further inquiry note:

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