

## EANS-Adhoc: Rosenbauer International AG / Record levels for revenues, earnings and incoming orders / Revenues rise by 6% to EUR 785.0 million / EBIT increases to EUR 48.1 million

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annual result/Company Information/Preliminary results 2014

KEY CORPORATE FIGURES		2014 (prel.)	2013	Change %
Revenues	in EUR million	785.0	737.9	6%
EBIT	in EUR million	48.1	42.3	14%
EBT	in EUR million	47.0	41.7	13%
Employees as of December 31		2,941	2,651	11%
Order intake	in EUR million	820.4	760.6	8%
Order backlog as of December 31	in EUR million	670.2	590.1	14%

"In 2014 we set new records again - for revenues and earnings. This is a validation of the decisions that we made and successfully implemented years ago. One of these was to produce our own American custom chassis, which made a significant contribution to the company's success in the year under review," said Dieter Siegel, CEO of Rosenbauer International AG.

The Rosenbauer Group's revenues reached a top level of EUR 785.0 million in the 2014 financial year (2013: EUR 737.9 million), marking a year-on-year increase of 6%. The main factors contributing to the rise in revenues were US manufacturing and the companies in Spain and Singapore, which increased their delivery levels. The revenues of the recently acquired Rosenbauer UK, based in Holmfirth near Manchester, of more than EUR 3.5 million were included in the consolidated financial statements for the first time.

### Result of operations

At EUR 48.1 million, EBIT in the 2014 financial year was up 14% on the previous year (2013: EUR 42.3 million), while the EBIT margin climbed from 5.7% to 6.1%. A significant share of this improvement was accounted for by the German and the American segment, the latter of which on account of the further optimization of chassis production at Rosenbauer Motors.

While consolidated earnings developed positively in 2014, the Austria segment posted a decline in earnings due to start-up costs in the plant in Leonding and higher location costs. To counter these effects, measures have already been initiated to compensate for the steady rise in location costs in Austria relative to international standards.

"Our line of approach for the current year is to continue growth and enhance efficiency. We intend to grow sustainably and profitably," stated Dieter Siegel.

### Orders

The order trend on international export markets was highly satisfactory for the Rosenbauer Group in 2014. Incoming orders rose to a further record level of EUR 820.4 million (2013: EUR 760.6 million) and were therefore once again higher than in the previous year. This is due in part to a follow-up order from Saudi Arabia for EUR 150 million.

At EUR 670.2 million (December 31, 2013: EUR 590.1 million), the order level remained at a high level as of the end of the year despite increased deliveries towards the end of the year as a result of industry factors. This gives the Rosenbauer Group assured capacity utilization at its production facilities in 2015 and good visibility for revenue development in the months ahead.

The figures shown are based on a projection in accordance with IFRS. The final figures for 2014 will be published on April 15, 2015.

Further inquiry note:

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