

## EANS-Adhoc: Rosenbauer International AG / Record revenues of EUR 865.4 million (+6%) due to growth on the US market / EBIT increased by 5% to EUR 50.6 million despite non-recurring expenses

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Annual Reports/annual report/Results 2015

- Record revenues of EUR 865.4 million (+6%) due to growth on the US market
- EBIT increased by 5% to EUR 50.6 million despite non-recurring expenses
- Proposed dividend of EUR 1.5 per share (2014: EUR 1.2 per share)
- Outlook for 2016: Further increase in revenues and earnings targeted

KEY CORPORATE FIGURES		2014*)	2015	Change %
Revenues	in EUR million	813.8	865.4	6%
EBIT	in EUR million	48.4	50.6	5%
Net profit for the period	in EUR million	36.7	36.8	-%
Cash flow from operating activities	in EUR million	(37.1)	6.5	-
Equity in % of total assets	in EUR million	34.2%	37.0%	-
Earnings per share	EUR	4.0	3.3	(18%)
Dividend per share	EUR	1.2	1.5**)	25%

\*)The 2014 figures for revenues and order backlog were restated in accordance with IAS 8.

\*\*))Proposal to Annual General Meeting

Rosenbauer further consolidated its leading market position in 2015. The Group continued its growth and set new records for revenues and earnings. The revenues of the Rosenbauer Group reached a record level of EUR 865.4 million in the 2015 financial year (2014: EUR 813.8 million). This marks an increase of 6% as against the previous year. The increase is due essentially to the good economic situation in North America and the strong US dollar. However, Rosenbauer also increased revenues in the Middle East, although some countries showed more reluctance to invest because of the low price of oil.

At EUR 50.6 million, EBIT in the 2015 financial year was up 5% on the previous year (2014: EUR 48.4 million), while the EBIT margin was largely unchanged at 5.8%.

Even though consolidated earnings developed positively thanks to US business, 2015 was also heavily affected by the expenses for appearing at the world's biggest industry trade fair and higher vehicle delivery costs. Earnings were also squeezed by fluctuations in capacity utilization in some areas of production during the year, delays in delivery at the end of the year and up-front costs for tapping new markets. Measures were therefore taken in the reporting period to accelerate ongoing market cultivation activities, to enhance efficiency and to reduce costs.

Rosenbauer follows a growth-oriented and sustainable dividend policy that is consistent with the company's performance. To mark the 150th anniversary of the company, the Executive Board and the Supervisory Board are proposing dividend of EUR 1.5 (2014: EUR 1.2) per share at the Annual General Meeting. Accordingly, the distribution volume for 6.8 million no-par-value shares will be EUR 10.2 million (2014: EUR 8.2 million). Based on the closing price of EUR 66.6, this corresponds to a dividend yield of 2.3% (2014: 1.7%).

Despite the somewhat modest growth prospects and even if political unrest and the low price of oil affect procurement in some countries, a stable development in overall demand is expected in the fire equipment sector for 2016. Given the solid incoming orders in recent months and the production capacity available, management is assuming that consolidated revenues can increase further in 2016.

The forecast growth in sales and revenues is expected to have a positive impact

on earnings in 2016, even though the development of Rosenbauer's key markets is becoming more difficult to forecast. Thanks to the successful launch of new products, the high order backlog and the growing effect of the measures introduced to enhance efficiency and reduce costs, management is anticipating further increase in revenues and earnings for the 2016 financial year.

Further inquiry note:

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