

## EANS-Adhoc: Results for the First Nine Months and the Third Quarter 2013

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Vienna, 14 November 2013: Today the Telekom Austria Group (VSE: TKA, OTC US: TKAGY) announces its results for the first nine months and the third quarter 2013, ending 30 September 2013.

### Highlights for the First Nine Months 2013

- > Group revenues down 2.6% year-on-year as growth in Belarus and in the Additional Markets segments partly mitigates decline in Austria, Bulgaria and Croatia
- > Gross cost savings of EUR 112.9 mn cannot offset an increase in operating expenses in Austria and the Additional markets segment
- > Lower revenues and higher costs for acquisition and retention stemming from the high-value customer segment lead to a Group EBITDA comparable decline of 9.8%
- > While overall revenues still decline by 3.6% in Austria, the high-value focus and convergence strategy continue to yield encouraging results
- > International businesses see revenues fall by 2.4% due to challenging macro-economic trends and regulatory burdens
- > FY 2013 Group guidance unchanged: Revenues of approx. EUR 4.1 bn, CAPEX\* of EUR 650 - 700 mn and an intended dividend of EUR 0.05/share

in EUR million	Q3 2013	Q3 2012	% change	1-9M 2013	1-9M 2012	% change
Revenues	1,036.0	1,093.7	-5.3%	3,128.3	3,212.0	-2.6%
EBITDA comparable	357.9	410.4	-12.8%	1,025.1	1,136.6	-9.8%
Operating income	121.5	177.0	-31.4%	344.7	388.1	-11.2%
Net income	51.3	99.2	-48.3%	159.2	180.1	-11.6%
Earnings per share (in EUR)	0.10	0.22	-56.9%	0.31	0.41	-24.0%
Free cash flow per share (in EUR)	0.30	0.37	-20.4%	0.69	0.70	-2.4%
Capital expenditures	167.6	158.4	5.8%	493.0	489.4	0.7%

in EUR million	30 Sept 2013	31 Dec 2012	% change
Net debt	2,708.8	3,248.9	-16.6%
Net debt / EBITDA comparable (12 months)	2.0x	2.2x	

All financial figures are based on IFRS; if not stated otherwise, all comparisons are given year-on-year. EBITDA comparable is defined as net income excluding financial result, income tax expense, depreciation and amortisation, restructuring and impairment charges.

\* Does not include investments for spectrum nor acquisitions.

The earnings release is available here:

<http://www.telekomaustria.com/dateien/results-qu3-2013.pdf>

For further information, please see here:

<http://www.telekomaustria.com/ir/current-results.php>

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