OMV Aktiengesellschaft

Report January – December and Q4 2011

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Strong fourth quarter concludes a challenging year

Q3/11	Q4/11	Q4/10	Δ%	in EUR mn [1]	2011	2010	Δ%
564	533	582	(8)	EBIT	2,473	2,334	6
571	698	609	15	Clean EBIT	2,686	2,657	1
582	730	567	29	Clean CCS EBIT [2]	2,509	2,470	2
221	207	88	134	Net income attributable to stockholders [3]	1,063	921	16
234	326	216	51	Clean CCS net income attributable to stockholders [2, 3]	1,069	1,118	(4)
0.68	0.63	0.30	115	EPS in EUR	3.38	3.08	10
0.72	1.00	0.72	38	Clean CCS EPS in EUR [2]	3.40	3.74	(9)
857	380	904	(58)	Cash flow from operations	2,514	2,886	(13)
–	–	–	n.a.	Dividend per share in EUR [4]	1.10	1.00	10

[1] Figures for Q1/11 to Q3/11 were adjusted following the final purchase price allocation for OMV Petrol Ofisi A.S.
[2] Clean CCS figures exclude special items and inventory holding gains/losses (CCS effects) resulting from fuels refineries and Petrol Ofisi.
[3] After deducting net income attributable to hybrid capital owners and net income attributable to non-controlling interests.
[4] 2011: As proposed by the Executive Board. Subject to approval by the Supervisory Board and the Annual General Meeting 2012.

- **Clean CCS EBIT up 29% vs. Q4/10:** In spite of the missing volumes from Libya and Yemen, clean CCS EBIT increased driven by the higher oil price; clean CCS net income attributable to stockholders is up 51% to EUR 326 mn
- **Libyan production restarted:** Production restarted at approx. 30% of pre-war level in November 2011 and reached approx. 50% by year-end
- **Outlook for 2012:** E&P will focus on raising overall production volumes. G&P will continue the expansion of its integrated gas position. R&M will concentrate on cost management and further executing the already communicated divestment program

Gerhard Roiss, CEO of OMV:
"2011 was a successful year for OMV Group. The year was dominated by the Arab spring which led to high oil prices on the one side but missing volumes from Libya and Yemen on the other. Despite this challenging environment we achieved a strong operating result above last year's level and strengthened our company's financial position to make it fit for the years to come. We have taken the first steps to deliver on the targets we have set in our new strategy presented in September. The divestment program in R&M has been kicked off and our exploration activities are showing an increasingly large impact. We will show our ability to execute and will roll out a group-wide performance improvement program which aims to increase ROACE by 2% points by 2014. I am proud of the Group's achievements in 2011 and look forward to further delivering our strategy in 2012."

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Directors' report (condensed, unaudited)

Financial highlights

Fourth quarter 2011 (Q4/11)

In Q4/11, results were supported by a favorable crude price environment (Brent price in USD exceeded last year's Q4 average by 26%) and an improved refining performance, but were, at the same time, burdened by significant net special charges. The **Group's reported EBIT** of EUR 533 mn was 8% below Q4/10. **Petrom's contribution to reported EBIT** increased to EUR 272 mn from EUR 229 mn in Q4/10, although it was burdened by a provision for the fine imposed on Petrom as a result of the antitrust investigation by the Romanian Competition Council. With EUR (41) mn the **net financial result** was well above Q4/10, which was mainly impacted by the first time full consolidation of OMV's interest in Petrol Ofisi, previously reported at equity, that led to one-time remeasurement losses. **Net income attributable to stockholders** of EUR 207 mn was up 134% compared to Q4/10. **Clean CCS EBIT** increased by 29% vs. Q4/10 to EUR 730 mn. Clean CCS EBIT is stated after eliminating negative inventory holding effects of EUR 32 mn as well as net special charges of EUR 166 mn primarily related to the above mentioned provision at Petrom. The **contribution of Petrom to the Group's clean CCS EBIT** was EUR 396 mn, 73% above last year's level. **Clean CCS net income attributable to stockholders** was EUR 326 mn (Q4/10: EUR 216 mn). **Clean CCS EPS** was EUR 1.00 (Q4/10: EUR 0.72).

In **Exploration and Production (E&P)**, clean EBIT increased by 20% vs. Q4/10 and reached EUR 551 mn, mainly due to a significantly higher oil price which helped offset lower sales volumes. At 289,000 boe/d, the Group's oil and gas production was 10% below Q4/10, mainly due to reduced production from Libya and Yemen.

In **Gas and Power (G&P)**, clean EBIT of EUR 134 mn was 4% above the Q4/10 level, mainly due to the successful conclusion of negotiations with Gazprom on price revisions for the long-term gas supply contract and the increased contribution from the gas logistics business. The considerable pressure on margins in European gas markets still persisted in Q4/11.

In **Refining and Marketing (R&M)**, clean CCS EBIT improved significantly vs. Q4/10 to EUR 82 mn, reflecting a better performance in refining West, an improved cost position in refining East and a better marketing performance. Furthermore, Q4/10 was burdened by a number of one-off costs. These effects could compensate the decline in the OMV indicator refining margin.

January – December 2011

In 2011, results benefited from the average Brent price in USD being 40% higher than in 2010, partly compensated by lower production volumes and a weaker USD. The **Group's EBIT** of EUR 2,473 mn was 6% above the level of 2010. The **EBIT contribution of Petrom** amounted to EUR 1,165 mn, a 64% increase from EUR 708 mn in 2010. The **net financial result** was well above 2010, driven among others by a significantly higher at-equity contribution from Borealis due to a strong margin environment for petrochemicals. **Net income attributable to stockholders** of EUR 1,063 mn was 16% above last year's level. **Clean CCS EBIT** rose by 2% to EUR 2,509 mn after excluding net special charges at the amount of EUR 212 mn, mainly related to a provision for the fine imposed on Petrom as a result of the antitrust investigation by the Romanian Competition Council as well as positive CCS effects of EUR 176 mn. **Petrom's clean CCS EBIT contribution** stood at EUR 1,292 mn, up 64% from EUR 789 mn. In 2011, **clean CCS net income attributable to stockholders** was EUR 1,069 mn and **clean CCS EPS** was EUR 3.40, 9% below 2010.

In **E&P**, clean EBIT increased by 2% vs. 2010, mainly reflecting a significantly higher oil price, partly offset by lower sales volumes, unfavorable FX effects and a negative hedging result. The Group's oil and gas production stood at 288,000 boe/d, 9% below 2010.

In **G&P**, clean EBIT was down by 15% compared to 2010, mainly driven by the supply, marketing and trading business, which suffered from extreme pressure on margins.

In **R&M**, clean CCS EBIT increased by 3% to EUR 232 mn, mainly reflecting lower costs in refining East as well as the contribution from Petrol Ofisi to the marketing result.

Significant events in Q4/11

On October 3, OMV was informed by IPIC that it had increased its shareholding in OMV from 20.4% to 24.9%.

On October 5, OMV priced a Eurobond with a volume of EUR 500 mn and a maturity of 10 years and announced the extension of its hedging strategy into 2012.

On November 10, OMV confirmed that its overall Libyan production has reached approx. 30% of pre-war level.

On November 15, OMV Petrom SA received a statement of objections from the Romanian Competition Council concerning an alleged breach of antitrust regulations with respect to the withdrawal of the retail product Eco Premium from the Romanian fuels market. On January 10, 2012, the authority imposed a fine of EUR 85.2 mn on OMV Petrom SA and EUR 31.9 mn on OMV Petrom Marketing SRL. Both companies are of the opinion that the fines imposed are not justified and will therefore challenge the Competition Council's decision in the courts.

On November 23, OMV announced that it concluded two syndicated revolving credit facilities for OMV Aktiengesellschaft and OMV Petrom SA in a total amount of EUR 1,680 mn.

On December 6, OMV announced that in line with its strategy, the sale of the retail and commercial business in Croatia and Bosnia-Herzegovina is under consideration. This would involve a total withdrawal from both markets.

Outlook 2012

For 2012, we expect the average Brent oil price to remain above USD 100/bbl, whilst the Brent-Urals spread is anticipated to remain tight. To partly secure the Group's cash flow, OMV entered into oil price swaps in 2011, locking in a Brent price of approx. USD 101.5/bbl for a volume of 50,000 bbl/d (thereof 30,000 bbl/d at Petrom level) for 2012. Furthermore, EUR-USD average rate forwards at USD 1.36 are used to hedge an exposure of approx. USD 750 mn in 2012. OMV targets an investment level for average net CAPEX (excluding acquisitions) from 2011 to 2014 of approx. EUR 2.4 bn p.a. Maintaining the Group's strong investment grade credit rating and a stable financial position remains a key focus. It is one of OMV's highest priorities to reach world class HSSE standards including the reduction of the LTI rate (lost-time injury). A group-wide performance improvement program that targets a 2% points ROACE increase by 2014 has been launched and will be rolled out in mid-2012.

In 2012, **E&P** will continue to focus on further successful stabilization of production volumes from the mature core assets in Romania and Austria. The negative external influences in Libya and Yemen experienced in 2011 are not expected to be as significant and should enable us to raise overall production volumes over the year. Within the framework of the group-wide performance improvement program, E&P's efforts on operational excellence and capital efficiency in 2012 and onwards will help to drive overall profitability. In the core countries Romania and Austria, E&P will build on the successes of 2011 and continue to drive a number of production optimization initiatives to stabilize production and further progress redevelopment projects to ensure production stability. Furthermore, E&P will work towards evaluating the production viability of the shale gas potential of the Austrian Mikulov formation. Spudding of the first of two pilot wells is planned in 2013. In Romania, key growth activities in 2012 will be the drilling of the deep offshore Domino prospect and the progressing of the appraisal of the Totea field. In the international portfolio, OMV will seek to bring Libyan production back to pre-crisis level and beyond. In Yemen, the security situation remains uncertain. Re-launching production will take longer and will only be approached if this can be achieved safely and sustainably. Across the whole portfolio, E&P will invest somewhat more on exploration than in 2011 focusing on bigger, high impact exploration targets. Triggered by the record 61% exploration success rate in 2011, appraisal expenditure will be increased in 2012, aiming at an accelerated maturation of discoveries. In 2012, OMV aims to drill around 30 exploration and appraisal wells. Furthermore, acquisition targets in the Middle East, Caspian and Africa regions will be screened and potential new country entries prepared.

In the **G&P** business segment, the major decision point for further progress on the Nabucco gas pipeline project will be the decision of the Shah Deniz II Consortium about the preferred transport provider for their gas. The gas logistics business will continue to implement the Third Energy Package (unbundling requirements). A further expansion of the West-Austria-Gas (WAG) pipeline, which aims at increasing the transport capacity primarily for domestic demand, and additional projects for the replacement of long-serving gas turbines on WAG are the main gas logistics investments in Austria. The start-up of the storage facility in Etzel (Germany) and of the connected Bunde-Etzel pipeline (BEP) is planned for H2/12. In the power business, full commercial operation for the gas-fired power plant in Brazi is now anticipated for H2/12. The construction of the low-emission 870 MW combined cycle power plant in Samsun, Turkey, is in progress and the power plant is expected to be commercially operational by H1/13. In the European gas market, a slight narrowing of the gap between oil-linked gas prices and spot prices is expected. The European LNG market environment is expected to remain challenging in 2012 due to a better netback-pricing situation in Asia and South America. OMV Trading will leverage the market access of all related G&P assets and realize their optimal marketing in the wholesale and trading markets. EconGas will focus on its performance improvement and profitability as well as further penetration into international markets. Romania is required to implement the Third Energy Package (unbundling) in its legislation. This is expected to increase the pressure towards achieving a liberalized gas market in Romania in order to eliminate the current distortion in the market. In Turkey, OMV will follow its growth strategy in natural gas sales and will prepare power sales activities.

The **R&M** business segment will continue to face a challenging economic environment reflected in subdued demand and margin pressure. Refining margins, while expected to improve from the lows in 2011 due to capacity reductions, will remain under pressure. The high level of profitability of the petrochemical business, as seen in 2011, is anticipated to fall back to a more modest level due to expected lower economic growth in the key end markets in China and India. Marketing volumes as well as margins are expected to remain under pressure as mature Western markets are not expected to show any growth, and Southeastern Europe is still impacted by the economic downturn and sovereign debt crisis. In the Petrobrazi refinery, a six-week planned shutdown is scheduled for Q2/12 to upgrade the crude distillation unit, which will adjust the refinery's capacity to 4.2 mn t/y and enable it to process 100% of Petrom's crude production. No other major shutdowns or turnarounds are planned in 2012. In the marketing business, continuous network optimization of the retail business together with tight cost control should support profitability in the otherwise challenging environment. The ongoing streamlining of the retail network in areas with low integration (announced sale of Croatian and Bosnian subsidiaries) will further contribute to efficiency gains. At Petrol Ofisi, further integration and synergy realization with OMV's supply structures should contribute positively to the overall R&M result. The overall marketing environment in Turkey, however, is expected to remain challenging. The investment project with the highest priority in the business segment remains the Petrobrazi refinery modernization. Stringent cost management together with further streamlining of the business will further support profitability in R&M.

At a glance

Q3/11	Q4/11	Q4/10	Δ%	in EUR mn [1]	2011	2010	Δ%
8,669	9,352	6,635	41	Sales [2]	34,053	23,323	46
469	526	440	20	EBIT E&P [3]	2,084	1,816	15
6	133	127	5	EBIT G&P	238	277	(14)
122	(84)	0	n.m.	EBIT R&M	271	397	(32)
(7)	(39)	(48)	(19)	EBIT Corporate and Other	(71)	(128)	(45)
(25)	(3)	63	n.m.	Consolidation	(48)	(28)	73
564	**533**	**582**	**(8)**	**EBIT Group**	**2,473**	**2,334**	**6**
315	272	229	19	thereof EBIT Petrom group	1,165	708	64
48	(6)	–	n.a.	thereof EBIT Petrol Ofisi	84	–	n.a.
480	551	461	20	Clean EBIT E&P [3, 4]	2,147	2,099	2
6	134	129	4	Clean EBIT G&P [4]	238	279	(15)
126	82	(46)	n.m.	Clean CCS EBIT R&M [4]	232	225	3
(4)	(33)	(39)	(16)	Clean EBIT Corporate and Other [4]	(61)	(105)	(43)
(25)	(3)	63	n.m.	Consolidation	(48)	(28)	73
582	**730**	**567**	**29**	**Clean CCS EBIT [4]**	**2,509**	**2,470**	**2**
307	396	229	73	thereof clean CCS EBIT Petrom group [4]	1,292	789	64
42	5	–	n.a.	thereof clean CCS EBIT Petrol Ofisi [4]	75	–	n.a.
493	491	335	47	Income from ordinary activities	2,200	1,961	12
358	361	195	85	Net income	1,572	1,214	30
221	207	88	134	Net income attributable to stockholders [5]	1,063	921	16
234	326	216	51	Clean CCS net income attributable to stockholders [4, 5]	1,069	1,118	(4)
0.68	0.63	0.30	115	EPS in EUR	3.38	3.08	10
0.72	1.00	0.72	38	Clean CCS EPS in EUR [4]	3.40	3.74	(9)
857	380	904	(58)	Cash flow from operating activities	2,514	2,886	(13)
2.63	1.17	3.03	(61)	CFPS in EUR	8.00	9.66	(17)
4,226	4,603	5,167	(11)	Net debt	4,603	5,167	(11)
33	34	46	(25)	Gearing in %	34	46	(25)
738	886	1,767	(50)	Capital expenditures	3,146	3,207	(2)
–	–	–	n.a.	Dividend per share in EUR [6]	1.10	1.00	10
–	–	–	n.a.	ROFA in %	14	18	(19)
–	–	–	n.a.	ROACE in %	11	10	5
–	–	–	n.a.	ROE in %	13	11	12
30,365	29,800	31,398	(5)	OMV employees	29,800	31,398	(5)
23,463	22,912	24,662	(7)	thereof Petrom group	22,912	24,662	(7)

Figures in this and the following tables may not add up due to rounding differences.

[1] Figures for Q1/11 to Q3/11 were adjusted following the final purchase price allocation for OMV Petrol Ofisi A.S.

[2] Sales excluding petroleum excise tax.

[3] Excluding intersegmental profit elimination shown in the line "Consolidation".

[4] Adjusted for exceptional, non-recurring items; clean CCS figures exclude inventory holding gains/losses (CCS effects) resulting from the fuels refineries and Petrol Ofisi.

[5] After deducting net income attributable to hybrid capital owners and net income attributable to non-controlling interests.

[6] 2011: As proposed by the Executive Board. Subject to approval by the Supervisory Board and the Annual General Meeting 2012.

Business segments

Exploration and Production (E&P)

Q3/11	Q4/11	Q4/10	Δ%	in EUR mn	2011	2010	Δ%
1,234	1,174	1,152	2	Segment sales	4,960	4,666	6
469	526	440	20	EBIT	2,084	1,816	15
(11)	(25)	(21)	19	Special items	(64)	(283)	(78)
480	551	461	20	Clean EBIT	2,147	2,099	2

Q3/11	Q4/11	Q4/10	Δ%	Key performance indicators	2011	2010	Δ%
26.0	26.6	29.4	(10)	Total hydrocarbon production in mn boe	105.1	115.9	(9)
283,000	289,000	320,000	(10)	Total hydrocarbon production in boe/d	288,000	318,000	(9)
12.5	13.1	16.0	(18)	Crude oil and NGL production in mn bbl	52.2	63.4	(18)
75.9	75.5	75.6	0	Natural gas production in bcf	296.4	295.1	0
113.41	109.35	86.46	26	Average Brent price in USD/bbl	111.26	79.50	40
97.49	93.81	75.55	24	Average realized crude price in USD/bbl	96.31	73.44	31
114.32	120.62	132.11	(9)	Exploration expenditure in EUR mn	491.57	375.65	31
67.08	52.06	81.26	(36)	Exploration expenses in EUR mn	353.81	238.70	48
14.88	14.21	14.21	0	OPEX in USD/boe	14.30	12.83	11

Thereof Petrom group (included above)

Q3/11	Q4/11	Q4/10	Δ%	in EUR mn	2011	2010	Δ%
316	338	167	102	EBIT	1,235	715	73
(4)	(20)	(21)	(5)	Special items	(46)	(126)	(63)
320	358	189	90	Clean EBIT	1,281	841	52

Q3/11	Q4/11	Q4/10	Δ%	Key performance indicators	2011	2010	Δ%
184,000	186,000	185,000	1	Total hydrocarbon production in boe/d	186,000	184,000	1
8.2	8.3	8.3	(1)	Crude oil and NGL production in mn bbl	33.1	33.3	(1)
1.3	1.4	1.3	2	Natural gas production in bcm [1]	5.3	5.2	3
112.57	109.12	85.30	28	Average Urals price in USD/bbl	109.60	78.29	40
94.32	93.02	69.80	33	Average realized crude price in USD/bbl	93.30	68.72	36
164.10	153.81	156.66	(2)	Regulated gas price for domestic producers in USD/1,000 cbm	162.29	155.44	4
16.61	15.52	18.02	(14)	OPEX in USD/boe	16.22	16.74	(3)

[1] Reported in bcm, as gas prices in Romania are based on 1,000 cbm.

Fourth quarter 2011 (Q4/11)

- **Favorable oil price environment supported Q4/11 results**
- **Production volumes below Q4/10 level, mainly due to reduced production from Libya and Yemen**
- **OPEX/boe stable in spite of lower production**

The **Brent** price in USD was 26% above the Q4/10 level, while the Group's **average realized crude price** rose by 24% to USD 93.81/bbl, reflecting a negative hedging result in Q4/11. The **Urals** price, the reference oil price in Romania, increased by 28%. The OMV Group's **average realized gas price** in EUR was 13% above the Q4/10 level.

Clean EBIT increased by 20% compared to Q4/10, mainly due to a significantly higher oil price which helped offset lower sales volumes. The net result of oil price and EUR-USD **hedges** adversely impacted EBIT by EUR (48) mn vs. EUR (45) mn in Q4/10. **Exploration expenses** were 36% lower than in the same quarter of the previous year. Net special charges in Q4/11 of EUR (25) mn (compared to EUR (21) mn in Q4/10), mainly relating to a write-down provision for a warehouse outsourcing project in Romania, led to **EBIT** being 20% above the level of Q4/10.

Production costs excluding royalties (OPEX) in USD/boe remained steady vs. Q4/10 since lower production volumes were compensated by cost savings in Austria, Romania and Kazakhstan. At Petrom, OPEX in USD/boe was down by 14% mainly due to the above mentioned cost saving measures. OMV Group's total **exploration expenditure** decreased by 9% to EUR 121 mn compared to Q4/10, predominantly as a result of decreased exploration activities on the Faroe Islands, in Austria and in Libya.

Total OMV daily production of oil, NGL and gas was 10% below Q4/10 at 289,000 boe/d, mainly due to the political instability in Libya and Yemen. Petrom's total daily production volumes were 1% above the Q4/10 level. **Total OMV daily oil and NGL production** fell by 18% vs. Q4/10, mainly reflecting reduced production from Libya and Yemen, which could not be compensated by the higher contribution from Tunisia (inclusion of Pioneer assets). **Total OMV daily gas production** was at Q4/10 level, mainly due to the increase in Kazakhstan and Romania, which was offset by the decrease in Austria. Higher sales volumes in Austria and Tunisia could not counterbalance the loss of sales volumes in Libya, resulting in a 9% decrease in **total sales quantity** compared to Q4/10.

Compared to Q3/11, clean EBIT rose by 15%, despite the decline in oil price, mainly due to the strengthening of the USD, higher sales volumes and lower exploration expenses. The hedging result was EUR (48) mn vs. EUR (44) mn in Q3/11. EBIT came in 12% above Q3/11 and included net special charges of EUR (25) mn vs. EUR (11) mn in Q3/11. Total daily production came in 2% above the previous quarter, despite lower production volumes in Yemen, where production was shut in, and New Zealand, mainly due to the partial resumption of production in Libya (average production in Q4/11 of approx. 10,000 boe/d) and the increase of production volumes in the UK. Romanian production volumes were 1% higher than in Q3/11 as first volumes from the exploration well Totea contributed to production. Overall, daily oil production was up by 5% vs. Q3/11, while daily gas production remained steady mainly due to production increases in the UK and Romania, which were offset by the production decrease in New Zealand and Austria. Sales volumes increased by 1% mainly due to sales of volumes produced in Yemen in Q3/11 and a seasonal increase of gas sales in Austria.

January – December 2011

The Brent price in USD increased by 40% compared to 2010. The Group's average **realized crude price** was USD 96.31/bbl, a smaller increase of 31% reflecting the negative hedging result of EUR (163) mn, which stood in contrast to a positive hedging result of EUR 4 mn in 2010. Despite the unchanged Romanian gas price situation, the Group's average **realized gas price** was up by 11%, reflecting the increased overall gas price level, which, however, lags behind the oil price development.

Clean EBIT came in 2% above 2010, mainly due to a significantly higher oil price, partly offset by lower sales volumes, unfavorable FX effects and a negative hedging result. Net special charges of EUR (64) mn in 2011, mainly relating to the write-off of Kultuk in Q2/11 and a write-down provision for a warehouse outsourcing project in Romania in Q4/11, compared to net special charges of EUR (283) mn in 2010, mainly relating to the impairments of Strasshof, Petrom's Kazakh activities and the Bardolino field (UK), led to an **EBIT** 15% higher than in 2010.

Production costs excluding royalties in USD/boe (OPEX) increased by 11% compared to 2010, mainly reflecting the decline in volumes as well as negative FX effects. At Petrom, OPEX was down by 3% due to cost savings. **Exploration expenditure** was up 31% in 2011, mainly driven by increased activities in Norway, Australia (Zola), the UK and Romania (Totea). **Total OMV daily production** of oil, NGL and gas was 9% below the level of 2010, as higher volumes from Tunisia (incl. former Pioneer assets) and Kazakhstan could not compensate for lower volumes from Libya, Yemen and Austria (planned shutdown in Q2/11). In Romania, production stabilized at approx. 174,000 boe/d. **Total OMV daily oil and NGL production** was down by 18%, mainly reflecting the missing production from Libya and Yemen. Production in Libya was at normal levels until the end of February 2011. Starting in March 2011, various fields ceased to provide routine data reports on official production volumes and, since then, production had effectively ceased. OMV therefore stopped reporting this production. Production restarted at approx. 30% of pre-war level in November 2011 and reached approx. 50% by year-end. Production in Yemen had been stopped since mid-March 2011 due to an attack on an export pipeline, which was repaired and put back into operation in July. However, a subsequent attack has again taken it out of commission and production has since remained shut in. **Total OMV daily gas production** was slightly above the level of 2010, as production increases in Romania, Kazakhstan and Pakistan made up for the decline in Austria and New Zealand. Lower sales volumes in Libya, Yemen and New Zealand could not be compensated by higher volumes in Austria, Tunisia and Kazakhstan, thus the **total sales quantity** decreased by 7%.

As of December 31, 2011, **proved oil and gas reserves** were 1,133 mn boe (of which 812 mn boe related to Petrom). The proved and probable oil and gas reserves amounted to 1,703 mn boe (Petrom: 1,126 mn boe). Due to the drop out of a particularly strong year, the three-years average reserve replacement rate stood at 78% in 2011 (2010: 82%). For the single year 2011, this rate was 81% (2010: 70%).

Gas and Power (G&P)

Q3/11	Q4/11	Q4/10	Δ%	in EUR mn	2011	2010	Δ%
1,328	2,608	1,536	70	Segment sales	7,000	4,365	60
6	133	127	5	EBIT	238	277	(14)
0	0	(2)	(78)	Special items	0	(2)	(85)
6	134	129	4	Clean EBIT	238	279	(15)

Q3/11	Q4/11	Q4/10	Δ%	Key performance indicators	2011	2010	Δ%
4.79	8.18	6.03	36	Combined gas sales volumes in bcm	24.28	18.03	35
790,657	924,066	933,192	(1)	Average storage capacities sold in cbm/h	869,878	867,507	0
25.38	25.46	24.93	2	Total gas transportation sold in bcm	101.37	89.21	14

Thereof Petrom group (included above)

Q3/11	Q4/11	Q4/10	Δ%	in EUR mn	2011	2010	Δ%
3	26	44	(40)	EBIT	35	39	(10)
0	0	(2)	(80)	Special items	0	(2)	(84)
3	27	46	(41)	Clean EBIT	35	41	(13)

Q3/11	Q4/11	Q4/10	Δ%	Key performance indicators	2011	2010	Δ%
473	481	376	28	Import price in USD/1,000 cbm [1]	438	360	22
164	154	157	(2)	Regulated gas price for domestic producers in USD/1,000 cbm	162	155	4
0.84	1.44	1.58	(9)	Gas sales volumes in bcm	4.79	4.66	3

[1] The actual import gas prices published retrospectively by ANRE on a monthly basis are presented in the table. As of the date of this report, the latest available data is for November 2011, hence the Q4/11 and 2011 figures are estimates.

Fourth quarter 2011 (Q4/11)

- **Gas sales volumes in the supply, marketing and trading business increased compared to Q4/10, solely driven by increased short-term trading at international gas hubs**
- **Margins improved due to price revisions but remained under considerable pressure in EconGas' target markets**
- **Gas logistics business recorded a good performance with higher gas transportation sold**

Clean EBIT came in at EUR 134 mn, 4% above Q4/10, mainly due to the successful conclusion of negotiations with Gazprom on price revisions for the long-term gas supply contract and the increased contribution from the gas logistics business. The price adjustment settlement in Q4/11 covered the period from April to December 2011. The considerable pressure on margins in European gas markets still persisted in Q4/11. **EBIT** showed a similar development as clean EBIT.

The business unit **supply, marketing and trading** recorded a 36% increase in total sales volumes compared to Q4/10. EconGas' sales volumes were solely driven by increased short-term trading at international gas hubs. Margins remained under considerable pressure with spot prices continuing to be significantly below long-term gas prices. In this market environment, margins achievable on wholesale and short-term trading are very slim.

In Q4/11, natural gas consumption in Romania slightly increased by 2% vs. Q4/10, while **Petrom**'s consolidated gas sales volumes decreased by 9%, due to lower sales to distribution companies. This decrease was generated by warmer weather in Q4/11 vs. Q4/10, which resulted in less withdrawal of domestic volumes from storage. In Q4/11, Petrom continued to be burdened by the import obligation for its internal non-technological gas consumption due to high import prices and a high import quota for the industrial sector. Moreover, the Q4/10 result was positively influenced by a significant reversal of provisions for outstanding receivables.

The domestic gas price recognized by the Romanian regulator has remained at RON 495/1,000 cbm (USD 154/1,000 cbm).

In the business unit **gas logistics**, the storage business showed slightly lower average storage capacity sold compared to Q4/10. The transportation business reported a 2% increase in transportation volumes sold vs. Q4/10 due to additional pipeline capacity available in Austria (start-up of a compressor station on the Penta West pipeline and WAG expansion).

In the business unit **power,** the progress in construction has manifested itself in an increased cost level. The construction of the gas-fired power plant in Brazi was successfully completed by the end of 2011, however, final tests were interrupted due to external technical factors (unexpected ingression of liquids from the gas pipeline).

The wind park Dorobantu (45 MW) started commercial operation in October 2011. The power plant project in Samsun (Turkey) has progressed but has to some extent been impacted by an incident involving the cooling system.

Compared to Q3/11, clean EBIT recovered significantly, which was mainly driven by the successful conclusion of negotiations on price revisions, the usual seasonal development and the good performance of the gas logistics business. Total sales volumes increased by 71% compared to Q3/11, driven by seasonality and increased trading activities. While estimated Romanian total consumption increased by 106%, Petrom's sales volumes seasonally increased only by 72% compared to Q3/11. The increase of sales quantities was lower than the market due to lower sales to industrial customers. The transportation business reported transportation volumes sold at a similar level as in Q3/11. The storage business saw the expected seasonal increase with significantly higher withdrawal rates, whereas injection rates decreased.

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Clean EBIT was down by 15% compared to 2010, mainly driven by supply, marketing and trading, which suffered from extreme pressure on margins. **EBIT** development was almost in line with clean EBIT.

The business unit **supply, marketing and trading** saw a 35% increase in sales volumes compared to 2010 but was burdened by considerable pressure on margins, which was somewhat offset by the successful conclusion of negotiations on price revisions for the long-term gas supply contract. The volume increase at EconGas was driven by a significant increase in short-term trading at international gas hubs. Gas sales of Petrom increased by 3% compared to 2010, in line with the estimated Romanian total consumption. Petrom's result was negatively impacted by a higher import quota and higher import prices, as well as by the order issued by Romanian authorities enforcing gas basket consumption to internal non-technological usage. Due to stringent trade receivable management, the bad debt provisions were further reduced.

The **gas logistics** business benefited from increased gas transportation sold, primarily due to additional pipeline capacity available in Austria. Furthermore, an increase in storage volumes and rates sold positively contributed to the logistics result. However, additional costs due to the implementation of the Third Energy Package of the European Union nearly offset these benefits.

In line with management's decision to exit the **chemicals business,** Petrom continued the Doljchim closure and made further progress with the dismantling and decontamination of the plant in compliance with European environmental and safety standards. The negative result compared to 2010 was reduced.

In 2011, the construction of both Romanian power projects (Brazi and Dorobantu) was successfully completed and the power plant project Samsun in Turkey progressed. This manifested itself in an increased cost level in the business unit **power**.

Refining and Marketing (R&M)

Q3/11	Q4/11	Q4/10	Δ%	in EUR mn [1]	2011	2010	Δ%
7,179	6,643	4,908	35	Segment sales	26,472	18,042	47
122	(84)	0	n.m.	EBIT	271	397	(32)
41	12	7	68	thereof petrochemicals	101	95	7
7	(134)	4	n.m.	Special items	(138)	(14)	n.m.
				CCS effects:			
(12)	(32)	42	n.m.	Inventory holding gains/(losses) [2]	176	187	(5)
126	82	(46)	n.m.	Clean CCS EBIT [2]	232	225	3

Q3/11	Q4/11	Q4/10	Δ%	Key performance indicators	2011	2010	Δ%
1.74	1.77	3.48	(49)	OMV indicator refining margin in USD/bbl [3]	1.83	2.90	(37)
5.21	5.42	5.68	(5)	Refining input in mn t	20.79	20.97	(1)
86	90	81	11	Utilization rate refineries in % [4]	87	76	15
4.94	4.93	5.20	(5)	Refining output in mn t	18.97	18.99	0
8.40	7.83	6.57	19	Total refined product sales in mn t	30.98	24.48	27
6.27	5.64	4.22	34	thereof marketing sales volumes in mn t	22.61	16.03	41
0.53	0.50	0.53	(6)	thereof petrochemicals in mn t	1.96	2.08	(6)
4,648	4,543	2,291	98	Marketing retail stations	4,543	2,291	98

Thereof Petrom group (included above)

Q3/11	Q4/11	Q4/10	Δ%	in EUR mn	2011	2010	Δ%
44	(89)	(30)	n.m.	EBIT	(44)	25	n.m.
0	(129)	(1)	n.m.	Special items	(154)	0	n.m.
				CCS effects:			
12	26	27	(3)	Inventory holding gains/(losses) [2]	74	50	47
32	14	(56)	n.m.	Clean CCS EBIT [2]	36	(25)	n.m.

Q3/11	Q4/11	Q4/10	Δ%	Key performance indicators	2011	2010	Δ%
(2.70)	(4.62)	0.69	n.m.	OMV indicator refining margin east in USD/bbl [3]	(2.40)	0.33	n.m.
0.84	1.00	1.05	(5)	Refining input in mn t	3.79	4.15	(9)
69	83	49	71	Utilization rate refineries in % [4]	79	49	63
0.82	0.91	1.04	(12)	Refining output in mn t	3.58	3.78	(5)
1.39	1.35	1.49	(9)	Total refined product sales in mn t	5.17	5.38	(4)
1.14	1.10	1.08	2	thereof marketing sales volumes in mn t	4.07	4.16	(2)
795	793	801	(1)	Marketing retail stations	793	801	(1)

Thereof Petrol Ofisi (included above)

Q3/11	Q4/11	Q4/10	Δ%	in EUR mn	2011	2010	Δ%
48	(1)	–	n.a.	EBIT	92	–	n.a.
(5)	(3)	–	n.a.	Special items	(6)	–	n.a.
				CCS effects:			
11	(8)	–	n.a.	Inventory holding gains/(losses) [2]	14	–	n.a.
42	10	–	n.a.	Clean CCS EBIT [2]	84	–	n.a.

Q3/11	Q4/11	Q4/10	Δ%	Key performance indicators	2011	2010	Δ%
1.91	1.61	–	n.a.	Total refined product sales in mn t	6.88	–	n.a.
2,418	2,329	–	n.a.	Marketing retail stations	2,329	–	n.a.

[1] Figures for Q1/11 to Q3/11 were adjusted following the final purchase price allocation for OMV Petrol Ofisi A.S.
[2] Current cost of supply (CCS): Clean CCS figures exclude special items and inventory holding gains/losses (CCS effects) resulting from the fuels refineries and Petrol Ofisi.
[3] As of Q1/11, the OMV indicator refining margin East has been adapted to reflect changes in the yield structure as well as the planned closure of the Arpechim refinery. Prior periods have not been restated.
[4] As of Q1/11, the Arpechim refinery is no longer reflected in the calculation. Prior periods have not been restated.

Fourth quarter 2011 (Q4/11)

- **OMV indicator refining margin burdened by high cost for own crude consumption due to the oil price increase**
- **Petrochemicals business benefited from higher olefin margins**
- **Marketing business gained from Petrol Ofisi contribution but still facing margin pressure**

The impact of higher crude and product prices and increased sales volumes led to a 35% increase in **R&M segment sales** compared to Q4/10.

At EUR 82 mn, **clean CCS EBIT** improved significantly vs. Q4/10 (EUR (46) mn), reflecting a better performance in refining West, an improved cost position in refining East and a better marketing performance. Furthermore, Q4/10 was burdened by a number of one-off costs totaling approx. EUR (70) mn. These effects could compensate the decline in the OMV indicator refining margin. Net special charges in Q4/11 were EUR (134) mn mainly relating to the provision of approx. EUR 120 mn for the fine imposed on Petrom as a result of the antitrust investigation by the Romanian Competition Council. The company believes this fine to be unwarranted and is preparing its legal defense. Decreased crude prices over the quarter contributed to a negative CCS effect of EUR (32) mn which, together with the special charges mentioned above, led to a reported EBIT of EUR (84) mn (vs. EUR 0 mn in Q4/10).

The **clean CCS EBIT** in **refining** was significantly above the level of Q4/10, reflecting a better performance in refining West and an improved cost position in refining East. Furthermore, Q4/10 was burdened by a number of one-off costs. These factors outweighed the decrease of the OMV indicator refining margin from USD 3.48/bbl to USD 1.77/bbl, mainly as a result of increased crude prices, which led to higher costs for own crude consumption and which could not be offset by higher middle distillate spreads. Refining West benefited from a better sales mix, the stronger trend in local market price levels compared to the Rotterdam product market and lower fixed costs. The petrochemicals business showed a somewhat better performance than in Q4/10 benefiting from higher olefin margins. At Petrom, the refining result suffered from the decline of the indicator margin, however, this was more than compensated by an improved cost and operational performance supported by the closure of Arpechim. The OMV indicator refining margin East, which since Q1/11 due to the closure of Arpechim reflects the standardized yield structure of the Petrobrazi refinery only (the yield structure used for calculating the OMV indicator refining margin was updated in Q1/11 to the current configuration of Petrobrazi), was USD (4.62)/bbl (vs. USD 0.69/bbl in Q4/10), as a consequence of increased costs for own crude consumption due to the higher oil price.

Overall **capacity utilization** stood at 90% and since Q1/11 no longer includes the Arpechim refinery in Romania in the calculation. Single capacity utilizations were slightly below last year due to lower demand. In refining West, the utilization rate was at a level of 92% vs. 95% in Q4/10 and the utilization rate of the refinery Petrobrazi reached 83% in Q4/11 compared to 86% in the same period last year. Total OMV **refining output** was 5% below the level of Q4/10.

The **petrochemicals result** was, at EUR 12 mn, above the level of Q4/10 (EUR 7 mn) due to higher olefin margins and in spite of lower sales volumes.

The **clean marketing result** was above the level of Q4/10, in spite of the persisting difficult demand and margin environment. This is mainly a consequence of lower expenses for the crisis tax in Hungary, which was newly introduced in 2010 and due for the whole year 2010 in Q4/10, as well as of a better cost management. **Petrol Ofisi**, where margins improved slightly but stayed under pressure, contributed positively. Overall, **marketing sales volumes** were up by 34% compared to Q4/10, driven by the contribution of Petrol Ofisi. As of December 31, 2011, the total number of **retail stations** in OMV Group increased by 98% compared to the end of December 2010, again as a consequence of the consolidation of Petrol Ofisi.

Compared to Q3/11, clean CCS EBIT of the business segment R&M came in lower (EUR 82 mn vs. EUR 126 mn in Q3/11) in spite of the slight increase of the OMV indicator refining margin due to higher middle distillate spreads and the somewhat lower crude price, which led to lower costs for own crude consumption. The petrochemicals result was impacted by lower margins and volumes caused by slowing economic activities. The marketing business was impacted by seasonal effects compared to Q3/11. Petrol Ofisi's performance suffered from seasonally lower volumes and margins and was further affected by increased competition and margin pressure.

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R&M **segment sales** increased by 47% due to higher price levels and sales volumes.

At EUR 232 mn, **clean CCS EBIT** came in above 2010 (EUR 225 mn), mainly reflecting lower costs in refining East as well as the contribution from Petrol Ofisi to the marketing result. Taking into account positive CCS effects of EUR 176 mn (vs. EUR 187 mn in 2010) as well as net special charges of EUR (138) mn, this led to an **EBIT** of EUR 271 mn, 32% below 2010.

The **refining** result declined somewhat compared to 2010. Significantly higher crude prices and a reduced Brent-Urals differential vs. 2010 led to higher costs for own crude consumption and hence to lower OMV indicator refining margins, particularly in refining East where the indicator refining margin was at USD (2.40)/bbl vs. USD 0.33/bbl in 2010. This impact was almost offset by a markedly improved cost position and operational performance supported by the closure of the Arpechim refinery.

Overall **capacity utilization** increased to 87% (vs. 76% in 2010) due to the impact of the maintenance shutdowns in Schwechat and Petrobrazi in Q2/10 and the fact that since Q1/11 Arpechim is no longer included in this calculation. Total **refining output** was at the same level as in 2010.

The **petrochemicals result** stayed at the same level as in 2010 since higher product margins were offset by sales volumes down by 6%, mainly as a consequence of the scheduled turnaround in Schwechat in Q2/11.

The **clean marketing result** came in above the level of 2010, in spite of the still difficult margin environment, driven by the positive contribution from Petrol Ofisi (not included in the 2010 figures).

Group financial statements and notes (condensed, unaudited)

Legal principles and general accounting policies

The condensed consolidated financial statements for 2011 have been prepared in accordance with Austrian law and International Financial Reporting Standards (IFRS) as adopted by the European Union.

Changes in the consolidated Group

Compared with the consolidated financial statements as of December 31, 2010, the consolidated Group changed as follows:

In E&P, OMV Anaguid Ltd. and OMV South Tunisia Ltd., both based in Grand Cayman, were included as of March 1, 2011. OMV Maurice Energy Limited, which is operating in Pakistan, was consolidated for the first time as of July 11, 2011. OMV Dorra Limited, Road Town, operating in Tunisia, was included as of November 1, 2011.

OMV Jardan Block 3 Upstream GmbH, Vienna, is fully consolidated as of October 1, 2011.

OMV (Tunesien) Exploration GmbH, Vienna, was merged into OMV (Tunesien) Production GmbH, Vienna, as of January 1, 2011.

OMV (BAYERN) Exploration GmbH, Vienna, was deconsolidated as of the beginning of 2011.

The newly established G&P holding company OMV Gaz ve Enerji Holding Anonim Şirketi, Istanbul, was included as of October 1, 2011.

The sale of 89% of OMV Wärme VertriebsgmbH was closed on July 1, 2011. The company was therefore deconsolidated as of that date.

The sale of the shares in Kibris Türk Petrolleri Ltd., Nicosia, was closed at the end of November 2011.

PO Georgia LLC, Tbilisi, was deconsolidated as of October 1, 2011.

Aviation Petroleum SRL, Bucharest, was merged into Petrom Aviation SA, Otopeni, starting with December 1, 2011.

In Corporate and Other (Co&O), OMV Insurance Broker GmbH, Vienna, was deconsolidated as of the beginning of 2011.

Income statement (unaudited)

Q3/11	Q4/11	Q4/10	Consolidated income statement in EUR mn [1]	2011	2010
8,669.45	9,351.97	6,635.44	Sales revenues	34,053.19	23,323.44
(85.77)	(74.48)	(66.35)	Direct selling expenses	(304.93)	(244.75)
(7,585.60)	(8,198.84)	(5,563.18)	Production costs of sales	(29,291.40)	(19,187.96)
998.08	**1,078.66**	**1,005.90**	**Gross profit**	**4,456.87**	**3,890.72**
61.66	99.79	77.90	Other operating income	288.64	250.52
(215.99)	(278.70)	(191.62)	Selling expenses	(947.10)	(755.51)
(110.41)	(102.47)	(110.73)	Administrative expenses	(437.47)	(327.32)
(67.08)	(52.06)	(81.26)	Exploration expenses	(353.81)	(238.70)
(3.20)	(5.69)	(6.23)	Research and development expenses	(15.94)	(15.80)
(99.03)	(206.80)	(112.34)	Other operating expenses	(517.77)	(470.11)
564.04	**532.72**	**581.62**	**Earnings before interest and taxes (EBIT)**	**2,473.41**	**2,333.80**
44.82	35.58	(0.33)	Income from associated companies	224.12	91.71
0.30	0.92	0.28	Dividend income	8.04	9.97
(82.03)	(91.51)	(73.97)	Net interest result	(351.79)	(335.85)
(33.73)	13.64	(172.70)	Other financial income and expenses	(153.66)	(139.01)
(70.64)	**(41.37)**	**(246.72)**	**Net financial result**	**(273.28)**	**(373.17)**
493.39	**491.35**	**334.90**	**Profit from ordinary activities**	**2,200.12**	**1,960.63**
(135.15)	(130.58)	(139.42)	Taxes on income	(627.77)	(746.51)
358.24	**360.77**	**195.48**	**Net income for the period**	**1,572.35**	**1,214.12**
221.29	**206.59**	**88.23**	**thereof attributable to stockholders of the parent**	**1,063.44**	**920.59**
9.54	9.54	–	thereof attributable to hybrid capital owners	21.99	–
127.41	144.64	107.25	thereof attributable to non-controlling interests	486.91	293.53
0.68	**0.63**	**0.30**	**Basic earnings per share in EUR**	**3.38**	**3.08**
0.67	0.64	0.29	Diluted earnings per share in EUR	3.37	3.07
–	–	–	**Dividend per share in EUR**	**1.10**	**1.00**

[1] Figures for Q1/11 to Q3/11 were adjusted following the final purchase price allocation for OMV Petrol Ofisi A.S.

Q3/11	Q4/11	Q4/10	Δ%	in EUR mn	2011	2010	Δ%
44.82	**35.58**	**(0.33)**	**n.m.**	**Income from associated companies**	**224.12**	**91.71**	**144**
38.28	24.65	37.70	(35)	thereof Borealis	185.55	108.89	70
–	–	(40.15)	n.a.	thereof Petrol Ofisi	–	(15.66)	n.a.

Statement of comprehensive income (condensed, unaudited)

Q3/11	Q4/11	Q4/10	Δ%	in EUR mn [1]	2011	2010	Δ%
358.24	**360.77**	**195.48**	**85**	**Net income for the period**	**1,572.35**	**1,214.12**	**30**
(222.53)	199.34	79.97	149	Exchange differences from translation of foreign operations	(354.28)	202.85	n.m.
0.00	0.09	0.00	n.m.	Gains/(losses) on available-for-sale financial assets	(1.97)	(0.06)	n.m.
58.61	(66.04)	0.00	n.m.	Gains/(losses) on hedges	(58.78)	101.53	(158)
14.76	10.12	29.93	(66)	Share of other comprehensive income of associated companies	(9.46)	74.67	(113)
(9.55)	12.48	0.00	n.m.	Income tax relating to components of other comprehensive income	11.81	(21.47)	(155)
(158.72)	**156.00**	**109.90**	**42**	**Other comprehensive income for the period, net of tax**	**(412.68)**	**357.52**	**n.m.**
199.52	**516.77**	**305.38**	**69**	**Total comprehensive income for the period**	**1,159.66**	**1,571.63**	**(26)**
109.54	358.64	196.18	83	thereof attributable to stockholders of the parent	701.10	1,277.48	(45)
9.54	9.54	–	n.a.	thereof attributable to hybrid capital owners	21.99	–	n.a.
80.44	148.59	109.20	36	thereof attributable to non-controlling interests	436.57	294.16	48

[1] Figures for 2010 and all following periods were adjusted according to the final purchase price allocation for OMV Petrol Ofisi A.S.

Notes to the income statement

Fourth quarter 2011 (Q4/11)

Consolidated sales increased by 41% vs. Q4/10, mainly driven by higher oil and product prices, increased gas sales volumes as well as the full consolidation of Petrol Ofisi. The **Group's reported EBIT** at EUR 533 mn was below Q4/10 (EUR 582 mn), mainly due to substantial net special charges, partly compensated by a better oil price environment and an improved refining performance. **Petrom group's EBIT** was EUR 272 mn, above Q4/10, mainly driven by a higher oil price, but burdened by a provision for the fine imposed on Petrom as a result of the antitrust investigation by the Romanian Competition Council. In Q4/11, **net special charges** of EUR 166 mn primarily related to the above mentioned provision at Petrom. In addition, negative **CCS effects** of EUR 32 mn were recorded. **Clean CCS EBIT** increased from EUR 567 mn in Q4/10 to EUR 730 mn. Petrom's contribution to the Group's clean CCS EBIT was EUR 396 mn, 73% above Q4/10.

The **net financial result** of EUR (41) mn improved considerably vs. Q4/10 (EUR (247) mn). The Q4/10 result was impacted by the first time full consolidation of OMV's interest in Petrol Ofisi, previously reported at equity, which led to one-time remeasurement losses. The Q4/11 financial result additionally benefited from an improved FX result (valuation of USD loans granted by Petrom to its Kazakh subsidiaries led to higher FX gains due to an appreciated USD against the RON in Q4/11).

Current **taxes** on Group income of EUR 127 mn and expenses from **deferred taxes** of EUR 3 mn were recognized in Q4/11. The **effective tax** rate in Q4/11 was 27% (Q4/10: 42%), mainly driven by a significantly lower contribution of high-taxed profits from Libya. The fine from the Romanian Competition Council imposed on Petrom slightly reduced the decreasing effect since it is not tax deductable.

Net income attributable to stockholders was EUR 207 mn vs. EUR 88 mn in Q4/10. Minority and hybrid interests were EUR 154 mn (Q4/10: EUR 107 mn). **Clean CCS net income attributable to stockholders** was EUR 326 mn (Q4/10: EUR 216 mn). **EPS** for the quarter was at EUR 0.63 and **clean CCS EPS** was at EUR 1.00 (Q4/10: EUR 0.30 and EUR 0.72 respectively).

Compared to Q3/11, sales increased by 8%, mainly driven by seasonally higher gas volumes, partly compensated by seasonally lower marketing volumes. EBIT was at EUR 533 mn, below Q3/11 (EUR 564 mn) and clean CCS EBIT increased by 25%. The net financial result was above last quarter, mainly due to a better FX result in Q4/11 as the TRY appreciated against the EUR and the valuation of EUR loans in OMV Samsun led to higher FX gains. The Group's effective tax rate in Q4/11 was 27% (Q3/11: 27%). The fine from the Romanian Competition Council imposed on Petrom had an increasing effect since it is not tax deductable. However, this was offset by a lower effective tax rate in Yemen in Q4/11 due to timing effects of production and lifting schedules. Net income attributable to stockholders was EUR 207 mn (Q3/11: EUR 221 mn). Clean CCS net income attributable to stockholders increased to EUR 326 mn vs. EUR 234 mn in Q3/11.

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The 46% increase in **consolidated sales** vs. 2010 was mainly driven by significantly higher crude and product prices, increased gas sales volumes as well as the first time full consolidation of Petrol Ofisi. The **Group's EBIT** was above 2010, at EUR 2,473 mn, mainly favored by higher oil prices, partly compensated by lower production volumes and a weaker USD. **Petrom's EBIT contribution** increased, driven mainly by higher oil prices, to EUR 1,165 mn vs. EUR 708 mn in 2010. **Net special charges** of EUR 212 mn (2010: EUR 323 mn) mainly related to a provision for the fine imposed on Petrom as a result of the antitrust investigation by the Romanian Competition Council, the closure costs of the Arpechim refinery, the write-off of the exploration license Kultuk (Kazakhstan) and personnel restructuring costs. Positive **CCS effects** of EUR 176 mn were recognized (2010: EUR 187 mn). **Clean CCS EBIT** rose by 2% to EUR 2,509 mn; Petrom's contribution thereof was EUR 1,292 mn, 64% above 2010.

In 2011, the **net financial result** at EUR (273) mn was well above 2010 (EUR (373) mn), driven among others by a significantly higher at-equity contribution from Borealis due to a strong margin environment for petrochemicals.

Current **taxes** on Group income of EUR 560 mn and expenses from **deferred taxes** of EUR 68 mn were recognized in 2011. The **effective tax** rate was 29% (2010: 38%), mainly driven by a significantly lower contribution of high-taxed profits from Libya.

Net income attributable to stockholders was EUR 1,063 mn, above 2010 (EUR 921 mn). Minority and hybrid interests were EUR 509 mn (2010: EUR 294 mn). **Clean CCS net income attributable to stockholders** was EUR 1,069 mn (2010: EUR 1,118 mn). **EPS** was EUR 3.38, **clean CCS EPS** was EUR 3.40 (2010: EUR 3.08 and EUR 3.74 respectively).

Balance sheet, capital expenditure and gearing (unaudited)

Consolidated balance sheet in EUR mn [1]	Dec. 31, 2011	Dec. 31, 2010
Assets		
Intangible assets	3,427.14	3,013.79
Property, plant and equipment	13,981.19	12,922.76
Investments in associated companies	1,671.07	1,487.63
Other financial assets	1,165.13	1,152.68
Other assets	117.23	108.45
Non-current assets	**20,361.77**	**18,685.30**
Deferred taxes	**198.40**	**189.59**
Inventories	3,148.99	2,818.13
Trade receivables	3,540.61	2,930.54
Other financial assets	383.50	352.61
Income tax receivables	164.16	103.07
Other assets	237.02	299.94
Cash and cash equivalents	358.83	946.13
Non-current assets held for sale	20.11	93.54
Current assets	**7,853.22**	**7,543.98**
Total assets	**28,413.39**	**26,418.88**
Equity and liabilities		
Capital stock	327.27	300.00
Hybrid capital	740.79	–
Reserves	9,902.15	8,780.58
OMV equity of the parent	10,970.22	9,080.58
Non-controlling interests	2,509.61	2,233.91
Equity	**13,479.83**	**11,314.49**
Provisions for pensions and similar obligations	836.82	899.33
Bonds	2,492.67	1,990.13
Interest-bearing debts	1,792.83	3,015.05
Provisions for decommissioning and restoration obligations	1,983.86	1,932.57
Other provisions	287.79	295.57
Other financial liabilities	136.51	193.44
Other liabilities	7.60	9.15
Non-current liabilities	**7,538.10**	**8,335.25**
Deferred taxes	**904.84**	**548.70**
Trade payables	3,431.21	3,361.58
Bonds	77.17	72.61
Interest-bearing debts	482.33	895.52
Provisions for income taxes	160.52	121.48
Provisions for decommissioning and restoration obligations	75.08	–
Other provisions	560.96	451.27
Other financial liabilities	539.15	309.22
Other liabilities	1,163.47	1,000.51
Liabilities associated with assets held for sale	0.73	8.25
Current liabilities	**6,490.62**	**6,220.45**
Total equity and liabilities	**28,413.39**	**26,418.88**

[1] Figures for 2010 were adjusted according to the final purchase price allocation of OMV Petrol Ofisi A.S.

Notes to the balance sheet as of December 31, 2011

Capital expenditure decreased to EUR 3,146 mn (2010: EUR 3,207 mn). Substantially higher CAPEX in the E&P segment stood in contrast to lower CAPEX in G&P, R&M and Corporate and Other (Co&O) segments.

E&P invested EUR 2,066 mn (2010: EUR 1,252 mn). The main drivers for the significant increase were the purchases of the Tunisian subsidiaries of Pioneer and the Pakistan subsidiary of Petronas, as well as significant field developments in Romania, Austria and Kazakhstan. CAPEX in the **G&P** segment of EUR 468 mn (2010: EUR 712 mn) was mainly related to investments in the construction of power plants in Brazi (Romania) and Samsun (Turkey), as well as the WAG pipeline expansion project. CAPEX in the **R&M** segment amounted to EUR 575 mn (2010: EUR 1,194 mn), mainly comprising investments in quality enhancement projects in Austria and Romania as well as the construction and remodelling of filling stations and terminals. CAPEX in the **Co&O** segment was EUR 37 mn (2010: EUR 49 mn).

Compared to year-end 2010, **total assets** increased by EUR 1,995 mn or 8% to EUR 28,413 mn, mainly as a result of the significant CAPEX mentioned above. Further increasing effects came from the rise in trade receivables resulting from the higher oil price environment and from the increase in gas inventories. This was partially compensated by a net decrease in the cash position.

OMV successfully **increased** its **share capital** with the placement of 27.3 mn shares at a subscription price of EUR 27.50 per share on June 6, 2011. Additionally, a hybrid bond issue with a size of EUR 750 mn was successfully completed on May 25, 2011. According to IFRS, the net proceeds of the hybrid bond can be fully treated as equity.

Equity increased by approx. 19%, partly due to the aforementioned capital measures, thus improving the Group's **equity ratio** to 47% on December 31, 2011 compared with 43% at the end of 2010.

The **total number of own shares** held by the Company on December 31, 2011 amounted to 1,198,875 (December 31, 2010: 1,203,195).

Short- and long-term borrowings, bonds and financial leases stood at EUR 4,962 mn on December 31, 2011 (December 31, 2010: EUR 6,113 mn), thereof EUR 117 mn liabilities for financial leases (December 31, 2010: EUR 139 mn). Cash and cash equivalents decreased to EUR 359 mn (December 31, 2010: EUR 946 mn). OMV reduced its **net debt** position to EUR 4,603 mn compared to EUR 5,167 mn at the end of 2010.

OMV has further extended its average maturity of debt by issuing a Eurobond in October 2011 with a volume of EUR 500 mn, a maturity of 10 years and a coupon of 4.25%.

On December 31, 2011, the **gearing ratio** stood at 34.1% (December 31, 2010: 45.7%).

Cash flows (condensed, unaudited)

Q3/11	Q4/11	Q4/10	Summarized statement of cash flows in EUR mn [1]	2011	2010
358.24	**360.77**	**195.48**	**Net income for the period**	**1,572.35**	**1,214.12**
394.06	416.33	370.58	Depreciation and amortization including write-ups	1,623.84	1,571.18
25.08	3.47	(18.52)	Deferred taxes	67.89	29.25
2.05	4.49	6.23	Losses/(gains) on the disposal of non-current assets	(2.74)	(1.46)
(8.74)	(72.69)	(0.14)	Net change in long-term provisions	(62.52)	71.56
(15.02)	56.03	315.50	Other adjustments	(152.92)	89.13
755.68	**768.41**	**869.13**	**Sources of funds**	**3,045.90**	**2,973.78**
(186.44)	199.15	82.27	(Increase)/decrease in inventories	(358.01)	(52.11)
(255.82)	(81.32)	(273.89)	(Increase)/decrease in receivables	(503.50)	(698.31)
560.45	(485.29)	217.28	(Decrease)/increase in liabilities	317.42	670.64
(16.53)	(20.49)	9.53	(Decrease)/increase in short-term provisions	12.19	(7.69)
857.34	**380.46**	**904.32**	**Net cash from operating activities**	**2,514.00**	**2,886.31**
			Investments		
(631.01)	(725.90)	(482.43)	Intangible assets and property, plant and equipment	(2,462.28)	(2,087.61)
(8.44)	(39.84)	(5.94)	Investments, loans and other financial assets including changes in short-term financial assets	(58.47)	(40.41)
(146.92)	(39.04)	(797.00)	Acquisitions of subsidiaries and businesses and businesses net of cash acquired	(795.30)	(813.55)
			Disposals		
20.49	126.56	2.82	Proceeds from sale of non-current assets	197.49	39.69
19.32	(7.10)	(0.84)	Proceeds from the sale of subsidiaries, net of cash disposed	12.22	26.79
(746.55)	**(685.32)**	**(1,283.39)**	**Net cash used in investing activities**	**(3,106.34)**	**(2,875.09)**
(736.67)	467.10	(209.69)	(Decrease)/increase in long-term borrowings	(548.17)	536.56
(0.06)	0.11	0.00	Acquisition of non-controlling interest	(22.97)	0.00
(231.64)	(166.43)	334.72	(Decrease)/increase in short-term borrowings	(439.80)	52.48
(7.98)	(0.62)	(10.89)	Dividends paid	(441.46)	(333.56)
–	–	–	Capital increase and hybrid bond	1,473.23	–
0.12	0.00	0.44	(Repurchase)/sale of treasury shares	0.12	0.44
(976.24)	**300.16**	**114.58**	**Net cash from financing activities**	**20.95**	**255.92**
17.85	(16.98)	0.42	Effect of exchange rate changes on cash and cash equivalents	(15.91)	4.45
(847.60)	**(21.67)**	**(264.08)**	**Net (decrease)/increase in cash and cash equivalents**	**(587.30)**	**271.59**
1,228.09	380.50	1,210.21	Cash and cash equivalents at beginning of period	946.13	674.54
380.50	**358.83**	**946.13**	**Cash and cash equivalents at end of period**	**358.83**	**946.13**

[1] Figures for Q1/11 to Q3/11 were adjusted following the final purchase price allocation for OMV Petrol Ofisi A.S.

Notes to the cash flows

In 2011, the **inflow of funds** from net income, adjusted for non-cash items such as depreciation, net change in long-term provisions, non-cash income from investments and other positions, was EUR 3,046 mn (2010: EUR 2,974 mn); **net working capital** generated a cash outflow of EUR 532 mn (2010: outflow of EUR 87 mn), which led to a EUR 372 mn decrease in **cash flow from operations** as compared to 2010, reaching EUR 2,514 mn.

Cash flow from investing activities (outflow of EUR 3,106 mn vs. outflow of EUR 2,875 mn in 2010) includes, in addition to payments for investments in intangible assets and property, plant and equipment (EUR 2,462 mn), the net cash outflow for the purchase of the Tunisian subsidiaries of Pioneer and Medco (EUR 660 mn) and for the purchase of the Pakistan subsidiary of Petronas. The position also includes the net cash inflow of EUR 5 mn from the sale of OMV Wärme VertriebsgmbH and a net cash inflow from the sale of Ring Oil group companies. This was compensated by a net cash outflow resulting from the sale of Kibris Türk Petrolleri Ltd. as the cash balance in the company exceeded the selling price (in 2010, this position also included the cash inflow from the sale of OMV Italia S.r.l. at the amount of EUR 23 mn).

Free cash flow (defined as net cash from operating activities less net cash used in investing activities) showed an outflow of funds of EUR 592 mn (2010: Inflow of EUR 11 mn). Dividends of EUR 441 mn were paid out in 2011, higher than the 2010 value of EUR 334 mn, including EUR 116 mn paid by OMV Petrom SA to minority shareholders. **Free cash flow less dividend payments** resulted in a cash outflow of EUR 1,034 mn (2010: Outflow of EUR 322 mn).

Cash flow from financing activities reflected an inflow of funds amounting to EUR 21 mn (2010: EUR 256 mn) following the issuance of new shares (inflow of EUR 732 mn), a hybrid bond (inflow of EUR 741 mn) and a new EUR 500 mn Eurobond, compensated by repayments of third party loans at OMV Petrol Ofisi A.S. and OMV Petrom SA. Other effects were the additional purchase of shares from the minority shareholders of OMV Petrol Ofisi A.S. totaling EUR 23 mn and the dividends paid during the period as mentioned above (besides dividend payments, 2010 had a cash inflow of EUR 500 mn from a Eurobond issue as well as EUR 250 mn cash outflows for the repayment of a bond).

Statement of changes in equity (condensed, unaudited)

in EUR mn	Share capital	Capital reserves	Hybrid capital	Revenue reserves	Other reserves [1]	Treasury shares	OMV equity of the parent	Non-controlling interests	Total equity
January 1, 2011	**300.00**	**783.90**	**–**	**8,198.65**	**(188.76)**	**(13.21)**	**9,080.58**	**2,233.91**	**11,314.49**
Total comprehensive income for the period				1,085.43	(362.34)		723.09	436.57	1,159.66
Capital increase	27.27	705.16	740.79				1,473.23		1,473.23
Dividend distribution				(298.80)			(298.80)	(144.87)	(443.66)
Tax effects on transactions with owners				7.33			7.33		7.33
Sale of treasury shares		0.07				0.05	0.12		0.12
Increase/(decrease) in non-controlling interests				(15.34)			(15.34)	(16.00)	(31.34)
December 31, 2011	**327.27**	**1,489.13**	**740.79**	**8,977.28**	**(551.09)**	**(13.16)**	**10,970.22**	**2,509.61**	**13,479.83**

in EUR mn [2]	Share capital	Capital reserves	Hybrid capital	Revenue reserves	Other reserves [1]	Treasury shares	OMV equity of the parent	Non-controlling interests	Total equity
January 1, 2010	**300.00**	**783.64**	**–**	**7,573.72**	**(545.65)**	**(13.39)**	**8,098.32**	**1,936.47**	**10,034.79**
Total comprehensive income for the period				920.59	356.89		1,277.48	294.16	1,571.63
Dividend distribution				(298.78)			(298.78)	(34.77)	(333.55)
Sale of treasury shares		0.26				0.18	0.44		0.44
Effects from business combinations								41.10	41.10
Increase/(decrease) in non-controlling interests				3.13			3.13	(3.04)	0.09
December 31, 2010	**300.00**	**783.90**	**–**	**8,198.65**	**(188.76)**	**(13.21)**	**9,080.58**	**2,233.91**	**11,314.49**

[1] Other reserves contain exchange differences from the translation of foreign operations, unrealized gains and losses from hedges and available-for-sale financial assets as well as the share of associates' other comprehensive income.

[2] Figures for 2010 were adjusted according to the final purchase price allocation of OMV Petrol Ofisi A.S.

Dividends

On May 17, 2011, the Annual General Meeting approved the payment of a dividend of EUR 1.00 per share, resulting in a total dividend payment of EUR 299 mn to OMV shareholders, the same level as last year. Dividend payments to minorities amounted to EUR 145 mn in 2011.

Segment reporting

Intersegmental sales

Q3/11	Q4/11	Q4/10	Δ%	in EUR mn	2011	2010	Δ%
1,021.47	1,016.88	923.43	10	Exploration and Production	4,193.42	3,620.37	16
31.54	43.73	35.60	23	Gas and Power	143.96	103.08	40
20.48	13.36	2.36	n.m.	Refining and Marketing	46.18	29.66	56
87.86	137.62	74.48	85	Corporate and Other	390.59	335.96	16
1,161.35	**1,211.58**	**1,035.87**	**17**	**OMV Group**	**4,774.14**	**4,089.07**	**17**

Sales to external customers

Q3/11	Q4/11	Q4/10	Δ%	in EUR mn	2011	2010	Δ%
212.97	157.02	228.18	(31)	Exploration and Production	766.10	1,045.68	(27)
1,296.25	2,564.19	1,500.27	71	Gas and Power	6,856.43	4,261.92	61
7,158.89	6,629.49	4,905.86	35	Refining and Marketing	26,425.97	18,012.33	47
1.33	1.28	1.13	13	Corporate and Other	4.70	3.52	33
8,669.45	**9,351.97**	**6,635.44**	**41**	**OMV Group**	**34,053.19**	**23,323.44**	**46**

Total sales

Q3/11	Q4/11	Q4/10	Δ%	in EUR mn	2011	2010	Δ%
1,234.44	1,173.91	1,151.61	2	Exploration and Production	4,959.52	4,666.05	6
1,327.79	2,607.91	1,535.87	70	Gas and Power	7,000.39	4,365.00	60
7,179.38	6,642.84	4,908.21	35	Refining and Marketing	26,472.15	18,041.99	47
89.19	138.89	75.61	84	Corporate and Other	395.28	339.48	16
9,830.79	**10,563.56**	**7,671.31**	**38**	**OMV Group**	**38,827.34**	**27,412.51**	**42**

Segment and Group profit [1]

Q3/11	Q4/11	Q4/10	Δ%	in EUR mn	2011	2010	Δ%
468.62	525.82	439.51	20	EBIT Exploration and Production [2]	2,083.87	1,815.60	15
6.09	133.20	126.90	5	EBIT Gas and Power	237.74	277.00	(14)
121.54	(84.19)	(0.32)	n.m.	EBIT Refining and Marketing	271.23	397.36	(32)
(7.12)	(38.64)	(47.60)	(19)	EBIT Corporate and Other	(71.10)	(128.28)	(45)
589.13	**536.18**	**518.48**	**3**	**EBIT segment total**	**2,521.74**	**2,361.69**	**7**
(25.09)	(3.46)	63.14	n.m.	Consolidation: Elimination of intersegmental profits	(48.33)	(27.89)	73
564.04	**532.72**	**581.62**	**(8)**	**OMV Group EBIT**	**2,473.41**	**2,333.80**	**6**
(70.64)	**(41.37)**	**(246.72)**	**(83)**	**Net financial result**	**(273.28)**	**(373.17)**	**(27)**
493.39	**491.35**	**334.90**	**47**	**OMV Group Profit from ordinary activities**	**2,200.12**	**1,960.63**	**12**

[1] Figures for Q1/11 to Q3/11 were adjusted following the final purchase price allocation for OMV Petrol Ofisi A.S.
[2] Excluding intersegmental profit elimination shown in the line “Consolidation”.

Assets [1, 2]

in EUR mn	Dec. 31, 2011	Dec. 31, 2010
Exploration and Production	8,809.89	7,310.58
Gas and Power	2,020.61	1,567.80
Refining and Marketing	6,337.08	6,789.00
Corporate and Other	240.76	269.16
Total	**17,408.33**	**15,936.54**

[1] Segment assets consist of intangible assets and property, plant and equipment.
[2] Figures for 2010 were adjusted according to the final purchase price allocation of OMV Petrol Ofisi A.S.

Other notes

Significant transactions with related parties

Business transactions in the form of supplies of goods and services take place on a constant and regular basis with the associated companies Borealis AG and Bayernoil Raffineriegesellschaft mbH.

Subsequent events

Please refer to the explanations given within the section Outlook of the Director's report.

Declaration of the management

We confirm to the best of our knowledge that the preliminary and unaudited consolidated financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the Group as required by the applicable accounting standards and that the Group Directors' report gives a true and fair view of of the development and performance of the business and the position of the Group, together with a description of the principal risks and uncertainties the Group faces.

Vienna, February 22, 2012

The Executive Board

Gerhard Roiss
Chief Executive Officer
and Chairman of the Executive Board
Gas and Power

David C. Davies
Deputy Chairman of the Executive Board
and Chief Financial Officer

Jaap Huijskes
Member of the Executive Board
Exploration and Production

Manfred Leitner
Member of the Executive Board
Refining and Marketing including petrochemicals

Further information

EBIT breakdown

EBIT

Q3/11	Q4/11	Q4/10	Δ%	in EUR mn [1]	2011	2010	Δ%
469	526	440	20	Exploration and Production [2]	2,084	1,816	15
6	133	127	5	Gas and Power	238	277	(14)
122	(84)	0	n.m.	Refining and Marketing	271	397	(32)
(7)	(39)	(48)	(19)	Corporate and Other	(71)	(128)	(45)
(25)	(3)	63	n.m.	Consolidation	(48)	(28)	73
564	**533**	**582**	**(8)**	**OMV Group reported EBIT**	**2,473**	**2,334**	**6**
(7)	**(166)**	**(27)**	**n.m.**	**Special items [3]**	**(212)**	**(323)**	**(34)**
(13)	(16)	(39)	(59)	thereof: Personnel and restructuring	(39)	(101)	(62)
(4)	(31)	3	n.m.	Unscheduled depreciation	(57)	(258)	(78)
16	(1)	8	n.m.	Asset disposal	23	32	(27)
(6)	(117)	1	n.m.	Other	(140)	4	n.m.
(12)	**(32)**	**42**	**n.m.**	**CCS effects: Inventory holding gains/(losses) [4]**	**176**	**187**	**(5)**
582	**730**	**567**	**29**	**OMV Group clean CCS EBIT [4]**	**2,509**	**2,470**	**2**
480	551	461	20	thereof: Exploration and Production [2]	2,147	2,099	2
6	134	129	4	Gas and Power	238	279	(15)
126	82	(46)	n.m.	Refining and Marketing	232	225	3
(4)	(33)	(39)	(16)	Corporate and Other	(61)	(105)	(43)
(25)	(3)	63	n.m.	Consolidation	(48)	(28)	73

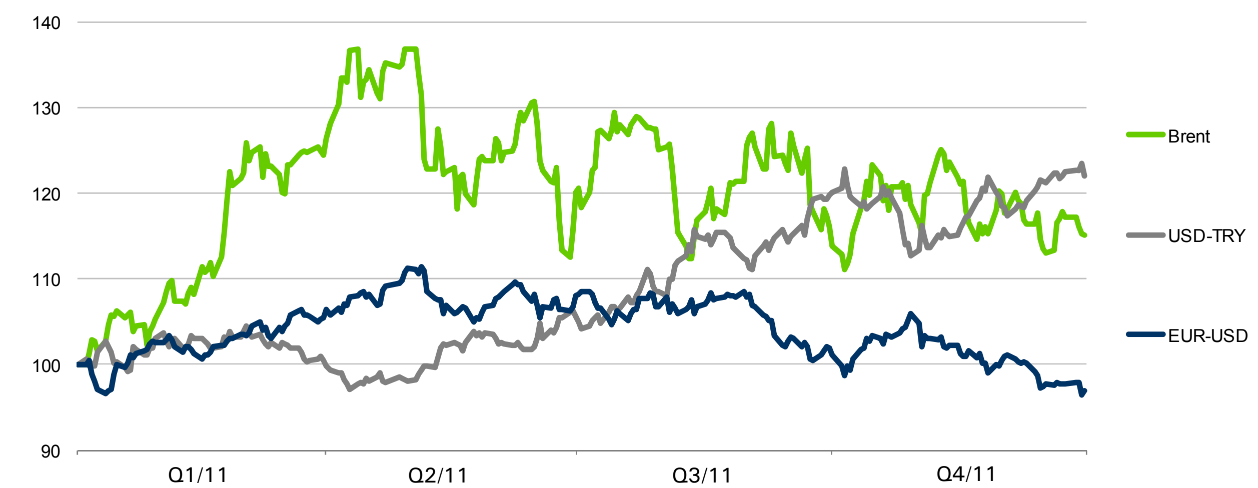
[1] Figures for Q1/11 to Q3/11 were adjusted following the final purchase price allocation for OMV Petrol Ofisi A.S.
[2] Excluding intersegmental profit elimination shown in the line "Consolidation".
[3] Special items are added back or deducted from EBIT; for more details please refer to each specific segment.
[4] Current cost of supply (CCS): Clean CCS figures exclude special items and inventory holding gains/losses (CCS effects) resulting from the fuels refineries and Petrol Ofisi.

EBITD

Q3/11	Q4/11	Q4/10	Δ%	in EUR mn [1]	2011	2010	Δ%
710	779	664	17	Exploration and Production [2]	3,094	2,888	7
17	146	135	8	Gas and Power	279	307	(9)
253	53	124	(57)	Refining and Marketing	800	812	(2)
4	(28)	(36)	(22)	Corporate and Other	(28)	(80)	(64)
(25)	(3)	63	n.m.	Consolidation	(48)	(28)	73
958	**948**	**950**	**0**	**OMV Group**	**4,096**	**3,899**	**5**

[1] Figures for Q1/11 to Q3/11 were adjusted following the final purchase price allocation for OMV Petrol Ofisi A.S.
[2] Excluding intersegmental profit elimination shown in the line "Consolidation".

Economic environment: Oil prices and exchange rates



Rebased to 100

Following a 3.2% rise in **global oil consumption** in 2010, demand increased only moderately by 0.7 mn bbl/d or 0.8% in 2011, to reach 89.0 mn bbl/d. Demand from non-OECD countries increased by 1.3 mn bbl/d (up 3.1%) compared with a decline in the OECD of 0.6 mn bbl/d (down 1.2%). The increase in global **oil production** by 1 mn bbl/d or 1.1% outstripped the rise in demand. Nevertheless, a gap of 0.5 mn bbl/d was plugged by drawing down inventories. Total output was 88.5 mn bbl/d, with OPEC countries accounting for 30.0 mn bbl/d of crude and 5.8 mn bbl/d of NGL. Saudi Arabia, Iraq, Kuwait and the United Arab Emirates covered the 1.1 mn bbl/d shortfall from Libya, and together they accounted for half of the rise in global output.

Oil prices were affected by supply bottlenecks, market interventions and economic uncertainties throughout 2011. Unrest and rioting following regime changes in several North African and Arab countries led to export outages, with high-quality Libyan crude among the most heavily affected. At the start of February, the price of **Brent** crude broke through the USD 100/bbl barrier, and in mid-April reached a year's high of USD 126.6/bbl. In response to the failure of an OPEC conference in June to reach agreement on increasing production volumes, the IEA released strategic oil inventories of 60 mn bbl. The twin effects of this market intervention and the gloomy overall economic outlook succeeded in temporarily stemming price increases. Towards the end of the year, increasing tensions surrounding Iran's nuclear program pushed prices up again. The average price in 2011 was USD 111.26/bbl, up by 40% on the USD 79.50/bbl recorded in the previous year. The average price of **Urals** grade crude was USD 109.60/bbl in 2011. On the **Rotterdam product market**, the prices of the main products on a EUR basis were up by 28–33% year on year.

The **EUR-USD exchange rate** averaged USD 1.392 over the year, compared to EUR 1.326 in 2010. The USD lost ground against the EUR, although the trend went into reverse in the second half of the year. The **Turkish Lira (TRY)** depreciated vs. the USD in 2011 to an average of 1.682/USD, 12% weaker than in 2010.

Q3/11	Q4/11	Q4/10	Δ%		2011	2010	Δ%
113.41	109.35	86.46	26	Average Brent price in USD/bbl	111.26	79.50	40
112.57	109.12	85.30	28	Average Urals price in USD/bbl	109.60	78.29	40
1.413	1.348	1.358	(1)	Average EUR-USD FX-rate	1.392	1.326	5
4.259	4.337	4.289	1	Average EUR-RON FX-rate	4.239	4.212	1
3.017	3.218	3.160	2	Average USD-RON FX-rate	3.050	3.185	(4)
2.454	2.476	1.990	24	Average EUR-TRY FX-rate	2.338	1.997	17
1.738	1.837	1.466	25	Average USD-TRY FX-rate	1.682	1.508	12
3.50	3.75	3.65	3	NWE refining margin in USD/bbl	3.27	3.98	(18)
1.18	1.36	2.76	(51)	Med Urals refining margin in USD/bbl	1.14	2.89	(60)

Source: Reuters/Platts.

Stock watch

In Q4/11, the OMV share price followed a volatile path but finished the year on an upward trend. On December 31, the stock closed at EUR 23.44, which corresponds to a 4% increase in the OMV share price on the Vienna Stock Exchange in Q4/11. The share price reached its quarterly high of EUR 26.10 on October 27; its quarterly low was EUR 21.24 on November 22. Most international financial markets showed a similar picture with the FTSEurofirst 100 up by 7%, the FTSE Global Energy Index (composed of the largest oil and gas companies worldwide) up by 16% and the Dow Jones Industrial Average increasing by 12%. Only the Nikkei and the Austrian blue-chip index ATX decreased by 3.5% and by 3% respectively.

ISIN: AT0000743059	Market capitalization (December 31)	EUR 7,643 mn
Vienna Stock Exchange: OMV	Last (December 31)	EUR 23.44
Reuters: OMVV.VI	Year's high (February 14)	EUR 34.69
Bloomberg: OMV AV	Year's low (November 22)	EUR 21.24
ADR Level I: OMVKY	Shares outstanding (December 31)	326,073,852
	Shares outstanding (weighted) in Q4/11	326,073,852
ISIN: XS0422624980	6.250% OMV Eurobond (2009–2014)	
ISIN: XS0434993431	5.250% OMV Eurobond (2009–2016)	
ISIN: XS0485316102	4.375% OMV Eurobond (2010–2020)	
ISIN: XS0690406243	4.250% OMV Eurobond (2011–2021)	
ISIN: XS0629626663	6.750% OMV perp-NC7/12 Hybrid Notes	

Abbreviations

bbl: barrel(s), i.e. 159 liters; bcf: billion cubic feet; bcm: billion cubic meters; bn: billion; boe: barrels of oil equivalent; boe/d: boe per day; cbm: cubic meter; CCS: current cost of supply; Co&O: Corporate and Other; E&P: Exploration and Production; EPS: earnings per share; EUR: euro; FX: foreign exchange; G&P: Gas and Power; LNG: liquefied natural gas; m: meter; mn: million; n.a.: not available; n.m.: not meaningful; NGL: natural gas liquids; NWE: North-West European; R&M: Refining and Marketing including petrochemicals; RON: Romanian leu; t: metric tonnes; TRY: Turkish lira; USD: US dollar

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